Inland Empire Community Foundation
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2024 S.L. Gimbel Foundation Food Grant Application
Grant Opportunity

Internal Use Only:

Grant :____________________

Organization / Agency Information

1)Organization/Agency Name: **Treasure Coast Food Bank**		
2)Physical Address: **401 Angle Rd**		*City/State/Zip* **Fort Pierce, FL 34947**
3)Mailing Address: **401 Angle Rd**		*City/State/Zip* **Fort Pierce, FL 34947**
4)CEO or Director: **Judith Cruz**		*Title:* **President & CEO**
5)Phone: **772.446.1755**	*6)Fax:*	*7)Email:* **jcruz@tcfoodbank.org**
8)Contact Person: **Jessica Gosa**		*Title:* **Chief Development Officer**
9)Phone: **772.446.1805**	*10)Fax:*	*11)Email:* **jgosa@tcfoodbank.org**
12)Web Site Address: **www.stophunger.org**		*13)Tax ID:* **65-0123281**

Program / Grant Information
Interest Area:

14)Program/Project Name: **Mobile Pantry - Increasing Healthy Food Options**			*15)Amount of Grant Requested:* **$250,000**
16)Total Organization Budget: **$9,740,149**	*17)Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 97%*	*18)Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 3%*	*19)Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 3%*
20)Purpose of Grant Request (one sentence): **To enhance protein offerings for the Mobile Pantry program.**			
21)Program Start Date (Month and Year): **July 2024**		*22)Program End Date (Month and Year):* **June 2025**	
23)Gimbel Grants Received: List Year(s) and Award Amount(s) *N/A*			

Signatures

24)Board President / Chair: (Print name and Title) **Mitch Hall, Chairman**	*Signature:* Mitch Hall	*Date:* **25 March 2024**
25)Executive Director/President: (Print name and Title) **Judith Cruz, President & CEO**	*Signature:* Judith Cruz	*Date:* **25 March 2024**

2024 S.L. Gimbel Foundation Fund APPLICATION Narrative

Please provide the following information by answering **ALL** questions (I to IV), **12 Font, One Inch Margins.** Use the format below (I to IV). Type your complete answers to the question directly below the question. Please do not delete the questions/instructions/examples and provide clear, specific, and concise answers.

I. Organization Background

A) State the history, mission and/or purpose of your organization.
Treasure Coast Food Bank's mission is to alleviate hunger by obtaining and distributing food and other essentials in Indian River, Martin, St. Lucie, and Okeechobee Counties.

Treasure Coast Food Bank facilitates more 20 direct service programs, and together, with its network of 300 community partners, including food pantries, community health centers, soup kitchens, shelters, senior centers, schools, libraries; 71 full-time staff; and 10,000 volunteers, the organization provides the most comprehensive network of hunger-supporting services in its four county service region. Annually the organization provides 250,000 individuals with 20 million meals.

The organization's direct service programming meets the unique needs of children, seniors, families, veterans, and people living with chronic illness or disabilities. These include programs like the Mobile Pantry, School Pantry, BackPack Program, and Market Fresh on the Move, that solve food insecurity by serving neighbors where they live, work, or learn. Beyond hunger relief, Treasure Coast Food Bank provides comprehensive programs that focus on empowerment, engagement, and advocacy. Benefits outreach and case management work to solve the struggles of the household, while nutrition education and outreach positively impact health outcomes, and job training programs bring hope for a brighter future. Treasure Coast Food Bank also plays a vital role as first responders to emergencies such as hurricanes, floods, and tornadoes throughout the region as a part of the Federal Emergency Support Function (ESF #6 & #11). Hand in hand with its neighbors, Treasure Coast Food Bank continues to adapt its approaches to address hunger at its root causes, provide equitable access, and address the unique needs of the communities it serves.

B) How long has the organization been providing programs and services to the community?
Since 1988, the organization has been providing programs and services to the Treasure Coast.

C) What are some of your past organizational accomplishments (last three years)?
- Fresh produce accounts for 46% of the food products distributed to neighbors. The organization works with dozens of local and regional farmers to secure a sustainable and diverse supply of fresh fruits and vegetables.New partnerships have been forged with the U.S Department of Agriculture and the Florida Department of Agriculture and Consumer Services to increase the amount and variety of fresh produce procured.

- The visionary board and leadership team have outlined a plan to increase organizational capacity and impact on the community through the construction of a new Food Bank distribution center and community campus. This plan, supported by a $30,000,000 capital campaign—Feed Unite Flourish—aims to make a profound impact on the future of the community—where no one struggles with hunger on the Treasure Coast.

- Launched the Market Fresh on the Move program in 2021, a mobile grocery store. Throughrecent expansion of routing, the program is now making 14 stops in the community, bringing fresh produce and essential groceries directly to communities that need it the most, particularly food deserts and rural communities. This program also provides a critical SNAP retail access point, allowing neighbors to use their SNAP benefits to make purchases of low-cost, highly affordable healthy foods.

- The Job Training Program has provided more than 165 individuals with new job skills and a career path towards self-sufficiency. Focusing on the fields of Supply Chain and Warehousing Logistics, Commercial Trucking, Barista, Hospitality, and Culinary Training.

- More than 10,000 volunteers dedicated 45,117 hours of service, which is equivalent to 23 full-time positions in 2023.

II. Project Information:

A) Statement of Need

Specify the community need(s) you want to address and are seeking funds for.
Include demographics, geographic characteristics of the area or community to be served, community conditions and income level. Include relevant statistics.

As the largest hunger relief organization on the Treasure Coast, the Food Bank serves as an essential lifeline for more than 250,000 individuals. Food insecurity on the Treasure Coast is a dire consequence of challenging economic and social circumstances. The community's need for the Food Bank's services has risen to unprecedented levels as one in four neighbors on the Treasure Coast do not have access to enough food to be healthy and thrive.

The organization is seeing a 34 percent increase in need compared to pre-pandemic levels. Neighbors who never imagined needing assistance are turning to Treasure Coast Food Bank for the first time, revealing the vulnerabilities of those once considered stable. Others who are already struggling to make ends meet are being forced to make more frequent decisions between buying food or paying for life essentials like housing, medication, education, or childcare. Forty-five percent are one paycheck or financial emergency from losing it all. These difficult choices are leaving a profound mark on the community and the capacity of Treasure Coast Food Bank.

B) Project Description

Describe your food distribution program.

1. What are the specific activities of the food program?

The Mobile Pantry program aims to improve the health of families and reduce food insecurity by providing consistent equitable access to nutritious food in central, convenient and accessible locations of the community.

Mobile Pantry is a highly effective drive-thru style distribution that helps neighbors seek food assistance quickly and discreetly. The program operates in convenient locations where they live, work or learn to remove access barriers, with a special focus on serving rural, remote and food desert communities. Each year, the program provides millions of pounds of fresh produce, meats, dairy and grocery items to community members in need. Household receive an average of 45 pounds of fresh fruits and vegetables, meat, dairy items, and pantry staples. A variety of items are provided with the idea of family meals in mind. In FYE 6/30/2025, more than $2 million meals are anticipated to be distributed to food insecure individuals through this program. Distributions are paired with nutrition education (recipe cards, handouts, etc.), and additional informational resources and referrals to include SNAP and public benefits assistance, healthcare enrollment, financial literacy, job readiness and other supportive resources to work towards improving levels of self-sufficiency.

2. How do you identify/qualify those in need?

Mobile Pantry focuses on serving rural and/or underserved households that have a high incidence of poverty (low to moderate income threshold) and are residing in food deserts, or lack consistent access to transportation to reach grocery stores or other sources of fresh, healthy food. Those utilizing the program, complete a self-declaration certification that is completed at each distribution. Households served are low-income, retired seniors, and others with a head of household who is employed but still struggling to make ends meet, especially due to the rising costs of goods and living in the region.

3. How often is the food distribution offered (during COVID and now)?

In fiscal year 7/1/2024 to 6/30/2025, an average of 10 Mobile Pantry distributions (2-3 per week) will be conducted each month across Indian River, Martin, Okeechobee and St. Lucie counties. During COVID, the distributions fluctuated from week to week, with as many as four distributions per week.

4. How many people will be served by the food distribution program (children, youth, adults, seniors) that is being considered for the Gimbel Foundation request and the total program?

On average, 1,550 households will be served each month as a result of this grant.

5. Please explain how you keep track of number of people served.

The number of households served and people reached is tabulated from each individual certification completed at the distribution points. Client statistics are then entered into the organization's program management software on a weekly/monthly basis.

C) <u>Project Goal, Objective, Activities and Expected Outcome</u>

1. **Note: Objective, Outcome and Evaluation must all be based on the SAME QUANTIFIABLE CRITERIA (for example, "number served, or acres improved"). This quantifiable criteria should refer to the grant amount you are requesting from the <u>Gimbel Foundation only</u> and not the total program.**

   State ONE GOAL, ONE OBJECTIVE, ONE OUTCOME. USE NUMBERS AND DO NOT USE PERCENTAGES.

2. **State <u>ONE</u> project goal. The <u>Goal</u> should be an aspirational statement, a broad statement of purpose for the project.**
3. **State <u>One Objective</u>**. The Objective should be specific, measurable, verifiable, action-oriented, realistic, and time-specific statement intended to guide your organization's activities toward achieving the goal. **<u>Specify the activities</u>** you will undertake to meet the objective and number of participants for each activity.
4. **<u>State One Outcome.</u>** An outcome is the individual, organizational or community-level change that can reasonably occur during the grant period as a result of the proposed activities or services. What is the key anticipated outcome of the project and impact on participants? State in a quantifiable and verifiable term.
5. **<u>Evaluation:</u>** How will progress towards the objective (per above) be tracked and outcome measured?

   Provide specific information <u>on how many individuals will be evaluated</u> (should be the same number as in the objective and outcome), how you will collect relevant data and statistics that meet your objective and validate your expected outcome, in a quantifiable manner, as you describe your evaluation process.

BELOW IS AN EXAMPLE OF GOAL, OBJECTIVE, OUTCOME AND EVALUATION: Objective, Outcome and Evaluation should align and should be written in a linear format, using actual numbers, and data that are quantifiable and verifiable. Do not use percentages)

GOAL: Enhance and supplement the diet of food insecure families and children in Mariposa County with healthy, fresh food each month to improve their health and wellbeing.

OBJECTIVE: Distribute at least **500,000 meals of healthy, fresh food to 7,000 unduplicated residents in need**.

ACTIVITIES:
1) Purchase fresh produce and other food items not provided by existing local farm and USDA sources to support 7,000 unduplicated food distribution participants.
2) Continue to promote monthly food distribution program through community partners across the county.
3) Input monthly food distribution data into USDA database system.

OUTCOME: We expect to **provide 500,000 meals to 7,000 unduplicated food insecure county residents**, increasing their healthy food intake and habits.

EVALUATION: Using the USDA's tracking system we will generate reports on the number of food insecure children and families we have served. We will track our role in **providing 500,000 meals feeding 7,000 unduplicated food insecure individuals** and account for additional success or lower numbers of individuals served.

WRITE YOUR RESPONSES using the following format for your goal, objective, respective activities and expected outcome:
GOAL: To improve health and reduce food insecurity for households by providing consistent equitable access to nutritious food in central, convenient and accessible locations of the community.

OBJECTIVE: To provide 148,000 meals to 20,980 unduplicated food insecure households in need.
ACTIVITIES:
1) Purchase high demand protein foods (local whole milk and ground turkey/beef) to distribute during Mobile Pantries for 20,980 unduplicated food insecure households.
2) Facilitate an average of 10 Mobile Pantry distributions each month across the service region.
3) Nutrition and SNAP Benefit Educators will coordinate the distribution of recipe cards and other nutrition information at Mobile Pantry distributions.
4) Clients will have access to additional informational resources and referrals to include SNAP and public benefits assistance, healthcare enrollment, financial literacy, job readiness and other supportive ending hunger resources for the household.

OUTCOME: To provide 148,000 meals to 20,980 unduplicated food insecure households, increasing their options for healthy protein options.
EVALUATION: To ensure program success, all program objectives will be tracked as follows:
a) The location and dates of distributions will be tracked, including the total households served and pounds of food distributed. Food poundage can be calculated into meals provided. All data is managed through the inventory management software, and internal program tracking sheets.
b) Nutrition Educators will track outreach events and distribution of education materials provided.

c) Benefits Outreach Specialists will track outreach events and distribution of informational materials disseminated.

D) Timeline

Provide a timeline for implementing the project. The start date and end date should be the same dates on the cover page. Start date should be 3 months AFTER the submission deadline.

The project start date is: July 1, 2024

The project end date is: June 30, 2025

Include timeframes for specific activities, as appropriate.

An average of ten distributions will occur each month based on a predetermined schedule developed by the Program Manager.

E) Target Population

1. Who will this grant serve?

This grant will serve food insecure low to moderate income households, including children, adults and seniors.

2. How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors.

An average of 1,550 households will be served each month through the Mobile Pantry program. The demographic breakdown is as follows:

Children - 0-13 = 20%
Youth - 14-18 = 25%
Young Adult 19-25 =10%
Adult 26-54 = 34%
Senior 55+ = 11%

F) Community Partners

1. How does this program relate to other existing projects in the community?

Treasure Coast Food Bank is the only organization in the region offering Mobile Pantry style distributions at scale. Model Pantry operates an extremely efficient model, with the ability to serve hundreds of needy neighbors in a three hour span of time. The organization's many partner agencies serve the targeted food insecure population through food pantries (stationary) and soup kitchens, some of these partners also transitioned to a drive-thru style distribution since COVID, due to social distancing, limiting staffing, and the need for an efficient and effective model. Additionally, Treasure Coast Food Bank operates more than 20 direct-to-client programs including School Pantry, BackPack Program, Market Fresh on the Move, Order Ahead, Home Delivery, Pet Pantry, Teen Pantry, Diaper Pantry, prepared meal distribution, and more—all of which aim to serve the array of food insecure individuals in the community.

2. Who are your key community partners? Provide a brief description of each key partner and their role(s) in this program.

Key community partners for Mobile Pantry are the site partners who provide a safe, convenient location for the distributions to take place in the community. Site partners also provide the manpower (volunteers) and staging equipment (tables, tents, chairs) to successfully conduct the distributions. Current site partners include: Coquina Water Control District, Revelation Truth Church, Indiantown Non-Profit Housing, Vero Beach Outlets, iTHINK Financial, Treasure Coast Square Mall, Port Salerno Church of God, Okeechobee County Agri-Civic Center, Soundslinger Corporation.

3. How are you utilizing volunteers?

Volunteers are crucial to the success of the Mobile Pantry program. Between 15-30 volunteers are utilized for each distribution. Volunteers help with setting up the product on tables, unboxing pallets, directing traffic, distributing and collecting client sign-in vouchers, loading vehicles with product, and helping to break down the site after the distribution.

G) Use of Grant Funds

How will you use the grant funds? This answer should align with the specific activities previously outlined in C) Project Goal, Objectives, Activities and Expected Outcomes

Grant funds ($225,000) will be used to purchase high demand healthy protein options including local whole milk, ground beef and turkey to be distributed to households through the Mobile Pantry program

Grant funds will also be used for program coordination ($25,000 for key program staff salaries).

III. Project Future

A) Sustainability

Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

The Mobile Pantry program is a pillar programmatic approach accounted for in the organization's operating budget each year. Treasure Coast Food Bank's fundraising work plan for FYE 6/30/2025 will strive to raise more than $10 million through philanthropic efforts comprised of program-specific appeals, special events, grant applications, major donor solicitations, corporate solicitations, renewal targeting campaigns, small amounts of public funds solicitation and state and federal contracts.

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IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

1. Describe your board of directors and the role it plays in the organization.

Treasure Coast Food Bank's visionary Board of Directors governs and supports the organization's hunger-relief efforts and vision for a healthy and hunger-free Treasure Coast. The Board of Directors and leaderships' commitment to nutrition and community health has been continually building and aligning with Feeding America's strategies to provide nutritious food and improve food security across the nation. Their solid history of cross-sector collaboration with nutrition, health care and education professionals has created a holistic hunger-relief model. They have worked together and with community partners to significantly raise the bar on the nutritional content of all distributions, create group-specific programming and improve evaluation methods to measure clients' healthy change. They have infused nutrition education across all programming, helped agency partners build their capacity to grow and have added SNAP and nutrition outreach throughout agency and direct service programming to stabilize food security for those served. Collectively, members of the Board and executive management are consistently at the table on the local, state and national level informing the public about the problem of hunger.

2. What committees exist within your board of directors?

The organization has the following committees led by the board of directors: Finance, Board Governance, Capital Campaign

3. How does the board of directors make decisions?

The board meets a minimum of six times per year, agendas are sent out prior to each meeting. Directors vote on priorities which are decided by majority.

B) Management

1. Describe the qualifications of key personnel/staff responsible for the project.

Michael Thompson, Food Sourcing Manager joined the organization in 2021. As the Food Procurement Manager, he maximizes purchasing, retail/wholesale, agriculture, and manufacturing channels and relationships to secure donations and make food purchases for the organization to distribute across its programs and partnerships. Mr. Thompson has more than 38 years of experience working in retail and corporate leadership positions. Has extensive knowledge and expertise in the food sector, through the supermarket industry, both conventional and specialty formats as well as drug-combo style merchandisers focusing on operational financial improvement, training and development, new process implementation and policy and procedure execution within and across geographic regions of the organizations.

Antonio Dimovski, Senior Manager of Partner Engagement, joined the organization in 2024 to oversee the day-to-day operations of programs, ensuring effective implementation, monitoring, and evaluation and ensure adequate inventory levels for food programs are established and maintained. Mr. Dimovski has more than a decade of experience in the non-profit human services sector, including management and directorship roles across the nation. He has extensive knowledge and expertise in program development and implementing processes for streamlined operations and impact for the community.

2. **What is the CEO/President/Executive Director Salary?** $177,195

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V. Project Budget and Narrative (Do not delete these instructions on your completed form).
Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is per the invitation to apply**. Delineate your line items requests per example below:

- 90% of total request for the purchase of food items only. (Ex. Total request of $1,000,000; 90% is $900,000 for food)
- 10% of total request for **transportation OR for coordination** (Ex. Total request of $1,000,000; 10% is $100,000 for transportation or coordination)
- No Canned tuna line item; it will not be funded.

Food items must be specific and delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel	Line Item Total of Project
Fresh Whole Milk (local dairy Sutton Farms)	56 oz bottles, 9 bottles/case, $27/case, 1650 cases			$44,550	$44,550
Ground Beef	$1.59/lb, 24 lbs/case, 2165 cases			$82,608	$82,608
Ground Turkey	$1.39/lb, 24 lbs/case, 3102 cases			$103,490	$103,490
Coordination	10% of $250,000 total request for key staff salary			$25,000	$25,000
TOTALS:				$250,000	$250,000

Provide additional narrative for food line items (as needed) AND the line item Transportation OR Coordination.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government, Individual donors, In-Kind, Other (specify)	Amount
FOUNDATION	$5,000
CORPORATION	$10,000
CORPORATION	$10,000
CORPORATION	$10,000
FOUNDATION	$25,000
FOUNDATION	$40,000
FOUNDATION	$50,000

Pending

Name of Funder: Foundation, Corporation, Government, Individual donors, Other (specify)	Amount	Decision Date
UNITED WAY	$60,000	JULY 2024
UNITED WAY	$30,000	JULY 2024
FOUNDATION	$60,000	JULY 2024

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	$ 844,483.45	13%	Handling Fees	$263,068.85	17%
Fundraising/Special Events	$1,444,783.24	23%	Social Enterprise Income	$352,623.26	6%
Corp/Foundation Grants	$1,105,534.78	18%	Market Fresh Income	$21,102.08	1%
Government Grants	$1,277,684.45	20%	Misc Income	$148,499.60	3%

Notes:

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VII. Financial Analysis

Agency Name: Treasure Coast Food Bank
Most Current Fiscal Year (Dates): From July 1 2022 **To:** June 30 2023

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization.** Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures**!

Form 990, Part IX: Statement of Functional Expenses
(This should be your recently filed Form 990 and should not be more than 2 years old)

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
$36,184,703	$35,086,795	$1,097,908	$0

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	97%	3%	0%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's Current Total Budget used for Administration	Column C, Management & general expenses per 990 above	**Differential**
$1,043,165.90 / 3%	$1,097,908 / 3%	0

If the differential is above (+) or below **(-) 10%**, provide an explanation:

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	**+ Accounts Receivables**	**/Current Liabilities**	**= Quick Ratio**
$4,366,824.66	$1,520,236.90	$719,713.68	8.8%

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	**Excess or (Deficit) Prior fiscal year end**
$279,573.60 (excess as of 2.29.24)	$1,898,706 (excess as of 6.30.2024)

Notes:

VIII. EMAIL TWO PDF files to Gimbel@iegives.org

A. One PDF file of the following, #1 to #5 **B. Second PDF file of the following, #6 & #7**

# 1	Completed Grant Application Form (cover sheet, narrative), budget page and budget narrative (see sample) and sources of funding, financial analysis page	# 6	A copy of your most recent year-end financial statements (audited)
# 2	Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	# 7	A copy of your most recent 990. **Please make sure that the Form 990 you submit is no more than two (2) years old.**
# 3	Part IX **only** of the 990 form, Statement of Functional Expenses (one page). **Please make sure that the Form 990 you submit is no more than two (2) years old.**		
# 4	For past grantees, a copy of your most recent final report.		
# 5	A copy of your current 501(c)(3) letter from the IRS		

TREASURE COAST FOOD BANK Budget Comparison

		Actuals Most Recently Completed Year 2023		Budget Projections Current Year 2024	Variance
Income					
Individual Contributions	$	1,363,129.33	$	1,456,087.00	(92,957.67)
Contract Revenue	$	2,343,380.52	$	2,500,449.52	(157,069.00)
Foundation Grants	$	909,028.38	$	2,095,437.31	(1,186,408.93)
Government Contributions	$	1,186,408.89	$	-	1,186,408.89
Other Earned Income	$	2,406,487.88	$	1,999,617.17	406,870.71
Direct Mail & Fundraising Income	$	1,660,310.87	$	1,682,458.00	(22,147.13)
Interest & Dividend Income	$	51,734.30	$	6,100.00	45,634.30
Total Income	$	9,920,480.17	$	9,740,149.00	180,331.17
Expenditures					
Personnel					
Salary CEO – Required	$	163,190.00	$	172,037.00	(8,847.00)
Staff Salary (total)	$	2,691,961.72	$	2,693,445.00	(1,483.28)
Payroll Taxes	$	203,680.82	$	223,563.00	(19,882.18)
Insurance - Workers' Comp	$	29,811.85	$	41,402.00	(11,590.15)
Insurance - Health	$	382,195.45	$	342,641.00	39,554.45
Payroll Services	$	8,939.47	$	9,991.00	(1,051.53)
Retirement	$	51,642.60	$	69,273.00	(17,630.40)
Total Personnel	$	3,531,421.91	$	3,552,352.00	(20,930.09)
General Program/Administrative					
Bank/Investment Fee	$	116,384.26	$	129,060.00	(12,675.74)
Marketing Advertising	$	101,943.18	$	169,215.00	(67,271.82)
Conferences & Meetings	$	46,506.19	$	36,988.00	9,518.19
Mileage	$	5,699.80	$	4,406.00	1,293.80
Audit & Accounting	$	36,875.00	$	35,000.00	1,875.00
Program Consultants	$	354,966.05	$	427,213.00	(72,246.95)
Insurance Expense	$	122,973.20	$	132,188.00	(9,214.80)
Telephone Expense - Land Lines	$	25,814.99	$	23,713.00	2,101.99
Utilities	$	137,240.53	$	97,603.00	39,637.53
Occupancy	$	318,844.58	$	316,146.00	2,698.58
Office Supplies	$	61,049.11	$	54,105.00	6,944.11
Postage & Delivery	$	52,938.69	$	95,843.00	(42,904.31)
Printing & Copying	$	161,894.42	$	248,485.00	(86,590.58)
Miscellaneous	$	3,108,651.38	$	4,417,832.00	(1,309,180.62)
Total General Program/Administrative	$	4,651,781.38	$	6,187,797.00	(1,536,015.62)

Total Expenditures	$	8,183,203.29	$	9,740,149.00	(1,556,945.71)
Revenue Less Expense	$	1,737,276.88	$	-	(1,376,614.54)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	27,690,697.	27,690,697.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,855,152.	2,284,121.	571,031.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	51,644.	41,316.	10,328.	
9 Other employee benefits				
10 Payroll taxes	203,682.	162,946.	40,736.	
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	391,842.	325,711.	66,131.	
12 Advertising and promotion	101,942.	81,555.	20,387.	
13 Office expenses	61,049.	48,839.	12,210.	
14 Information technology				
15 Royalties				
16 Occupancy	318,843.	255,072.	63,771.	
17 Travel	71,147.	56,918.	14,229.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	84,054.	67,240.	16,814.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	384,831.	307,865.	76,966.	
23 Insurance	505,170.	404,137.	101,033.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a FOOD PURCHASES	2,292,005.	2,292,005.		
b WAREHOUSE COSTS	329,596.	329,596.		
c PRINTING AND BINDING	161,893.	129,514.	32,379.	
d REPAIRS AND MAINTENANCE	150,244.	150,244.		
e All other expenses	530,912.	459,019.	71,893.	
25 **Total functional expenses.** Add lines 1 through 24e	36,184,703.	35,086,795.	1,097,908.	0.
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)				

IRS Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248219411
June 01, 2015 LTR 4168C 0
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BODC: TE

TREASURE COAST FOOD BANK
INCORPORATED
401 ANGLE RD
FORT PIERCE FL 34947

602

Employer Identification Number: 65-0123281
Person to Contact: Laura A. Botkin
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your May 20, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in January 1990.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(2).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

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TREASURE COAST FOOD BANK
INCORPORATED
401 ANGLE RD
FORT PIERCE FL 34947

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Doris P. Kenwright

Doris Kenwright, Operation Mgr.
Accounts Management Operations 1