

25)Executive Director/President: (Print name and Title)

2022 S.L. Gimbel Foundation COVID19- Large Food Grant Application

	internai	Use Only	:
Grant			
:			_

Maximum Request: \$1million

Organization / 1)Organization/Agenc Chattanooga Area Fo	y Name:		V ==	
2)Physical Address: 2009 Curtain Pole Roa	d			City/State/Zip Chattanooga, TN 37406
3)Mailing Address: 2009 Curtain Pole Road			City/State/Zip Chattanooga, TN 37406	
4)CEO or Director: Melissa Blevins				Title:
<i>5)Phone:</i> 423-622-1800		6)Fax:		7)Email: mblevins@chattfoodbank.org
8)Contact Person: Jennifer Fritts				Title:
9)Phone: 423-622-1800		10)Fax.	•	11)Email: jfritts@chattfoodbank.org
12)Web Site Address: www.chattfoodbank.org				13)Tax ID: 62-0867645
Program / Gra Interest Area:		n		
14)Program/Project N In-School Pantry Progr				15)Amount of Grant Requested: \$115,356.80
16)Total Organization Budget:	17)Per 990, Percenta <u>Program Service Exp</u> (Column B/ Column 100):	penses	18)Per 990, Percentage of <u>Management & General</u> <u>Expenses Only</u> (Column C / Column A x 100):	19)Per 990, Percentage of <u>Management</u> <u>& General Expenses and Fundraising</u> (Column C+D / Column A x 100):
\$29,727,449	\$28,340,766		\$627,254	\$759,479
20)Purpose of Grant II The purpose of this i	request is to fund the	Chatta	nooga Area Food Bank's In-Sc he 2022-2023 school year.	hool Pantry program, which will provide
21)Program Start Data September 1, 2022	e (Month and Year):		22)Program End	A Date (Month and Year): May 31, 2023
23)Gimbel Grants Rec 2018 - \$15,000; 201				
Signatures	Chair: (Print name a		Signature	

Signature:

Date:

2022 S.L. Gimbel Foundation Fund APPLICATION Narrative

Please provide the following information by answering <u>ALL</u> questions (I to IV), **12 Font, One Inch Margins.** Use the format below (I to IV). Type your complete answers to the question directly below the question. Please do not delete the questions/instructions/examples and provide clear, specific, and concise answers.

I. Organization Background

A) What are the history, mission and/or purpose of your organization?

Founded in 1972, the Chattanooga Area Food Bank has evolved to serve a 20-county region in Southeast Tennessee and Northwest Georgia. Our mission is to lead a network of partners in eliminating hunger and promoting better nutrition in our region. We envision a region where access to healthy food helps people move toward healthier lifestyles and greater self-sufficiency. We operate several programs to combat local hunger: emergency food boxes; weekly sack packs that provide weekend food for school children; mobile pantries that give greater quantities of healthier food to target populations (families with children or seniors); quarterly commodity distributions that provide food for low-income Americans; and nutrition education through most programs by way of recipe cards and food demonstrations. We also provide food product for member agencies that rely on our services to stock their pantries and feeding programs.

B) How long has the organization been providing programs and services to the community?

The Chattanooga Area Food Bank has been providing services to the community for 50 years.

C) What are some of your past organizational accomplishments (last three years)?

Over the past three years and throughout the pandemic, our staff has worked strategically and creatively to meet the growing needs of our community. The COVID-19 pandemic brought to our attention vulnerable populations whose needs were not well met through our programing. In response, we provided the following additional or expanded services in our service region:

- Through our Emergency Food Box program, clients bring a voucher directly to the CAFB's warehouse that is then exchanged for a pre-packaged box of food. This service has seen a 100% increase in demand throughout the pandemic. In fact, in 2021 we purchased an additional warehouse facility located in Foxwood Plaza in Chattanooga, TN, providing the infrastructure needed to double our EFB distribution.
- We created a food delivery service directed towards serving those with a transportation barrier and the Latinx community by forging a partnership with Chattanooga Area Regional Transportation Agency (CARTA), to deliver food to clients in Hamilton County twice a week. While the CARTA partnership only continued through August 2020, we secured a partnership with LAUNCH Chattanooga and St. Alexius to continue the delivery service and even increase the frequency of deliveries. Each week St. Alexius and LAUNCH Chattanooga deliver approximately 75 and 150 boxes

respectively to those experiencing food insecurity and transportation barriers in Hamilton County.

- We expanded support to many of our agency partners, enabling them to serve more families through their own pantry distributions. We also added new partner agencies, like the Hamilton County Health Department, to reach more individuals in our service area. We expanded our food storage capacity by procuring new warehouse space in East Chattanooga, enabling us to purchase and store more shelf stable food items.
- Our Mobile Pantries began handing out pre-packaged assortments of food at distributions to decrease direct contact with clients and increase efficiency of distributions to serve more families.
- To increase SNAP application assistance while utilizing the resources we already had, our SNAP Assistance Coordinator formed a strategic plan to train key agency partners on SNAP enrollment. The goal is to increase the agencies in our network who can assist with SNAP applications at all food distributions, therefore dramatically increasing the number of people we can assist with SNAP enrollment.

Through these program expansions, we provided an additional 1,778,168 million pounds of food in in FY21 when compared to pre-pandemic numbers; however, the need for assistance is significantly outpacing our increased distribution. Our goal is to continuing expanding all feeding programs as the increased need for food assistance in our community endures. According to the most recent data published by Feeding America, food insecurity is expected to continue to rise for the next several years as the pandemic continues to devastate the nation's economy. In fact, following the Great Recession in 2008, food insecurity rates spiked, and it took nearly a decade for rates to return to pre-recession levels. To truly meet the demand for food assistance, we need to increase distribution by at least 20% throughout our service region. We are urgently working to secure additional funds to ensure we have the capability to feed every individual experiencing food insecurity across our service region.

II. Project Information:

A) Statement of Need

Specify the community need(s) you want to address and are seeking funds for. Include demographics, geographic characteristics of the area or community to be served, community conditions and income level. Include relevant statistics.

The requested funds will support five In-School Pantries across three counties (Grundy, Hamilton, and Meigs). These counties make up a region that is home to 386,685 people and is primarily rural with one urban center in Chattanooga—demographically, the region averages 90% white, 8% Black, and 3% Hispanic/Latinx individuals, with Chattanooga (Hamilton) representing a more diverse population at 33% Black and 6% Hispanic. According to Feeding America, there are 47,350 food-insecure individuals in this region, representing an average food insecurity rate of 15.2% and a child food insecurity rate of 17.7%. The need for food in this region is further complicated by a lack of financial resources and underemployment. The poverty rate averages 17% (versus a statewide average of 15%) and the most recent unemployment rate 5%, resulting in an average median household income of only \$48,251, which is approximately 10% lower than the Tennessee state average of \$53,320.

One hundred percent of our food assistance recipients are low- to moderate-income individuals and families who are experiencing food insecurity, meaning they lack reliable access to the nutritious food needed to live a healthy, active lifestyle. Because of the impact of the COVID-19 pandemic, Feeding America estimates our service region is experiencing staggering increase in individual and childhood food insecurity. As such, our feeding programs have experienced a significant increase in demand across our service region over the past two years. In fact, from July 2020 to June 2021, we provided 18,744,619 pounds of food (the equivalent 15,620,515 meals) to the community, an increase of 1,778,168 million pounds when compared to the previous year.

B) **Project Description**

Describe your food distribution program.

1. What are the specific activities of the food program?

Funds are requested to support five In-School Pantry Program sites across three counties in Tennessee. This program is a critical component of our efforts to alleviate hunger for children and their families. Through the In-School Pantry program, we provide nutritious, shelf stable products directly to families in communities with high rates of food insecurity and poverty and limited nonprofit infrastructure. Unreliable or limited access to transportation, public or otherwise, prevents many in our service area from obtaining food from partner agency food pantries, feeding programs or our warehouse in Chattanooga, TN. In-School Pantries address the problem by distributing food directly to students before they leave school, eliminating the need for additional transportation.

To fill the In-School Pantry, we utilize curated weekly menus based on historically popular items that also provide nutritious and balanced meals. The In-School Pantries are organized with foods to fulfill the designated menu each week, and bags are put together with the menu items by School staff, parent volunteers, or student leadership groups so students can easily carry them home after school. Each family participating in the In-School Pantry receives one bag, which averages 10 pounds of food, each week or weekend.

2. How do you identify/qualify those in need?

The Program Coordinators and school administrators collaborate to select students to participate in the In-School Pantry program. When making a selection, the group considers who is receiving free and reduced school meals, they consult with teachers and guidance counselors, identify families or students that have expressed food as a need, and send home information for families to sign up for the programs. The Program Coordinators are trained to keep a roster of students who are participating and report if there is a decrease in participation or an increase in need.

3. How often is the food distribution offered (before COVID and now)?

Our feeding programs have experienced a significant increase in demand across our service region over the past two years. In fact, from July 2020 to June 2021, we provided 18,744,619 pounds of food (the equivalent 15,620,515 meals) to the community, an increase of 1,778,168 million pounds when compared to the previous year.

The In-School Pantry program takes place for 32 weeks of the 2022-2023 school year. Participating students will receive one in-school pantry bag (intended to supplement weekday hunger) each week. While the amount of food distributed to each student hasn't changed, the number of children we are serving has increased dramatically since the onset of the COVID-19 pandemic. The demand for food assistance is at an all-time high, thus leading us to expand our in-school pantry sites to serve more youth.

4. How many people will be served by the food distribution program (children, youth, adults, seniors) that is being considered for the Gimbel Foundation request and the total program?

In total, we estimate the Gimbel Foundation will enable us to serve 480 children and provide 145,460 pounds of food to their families during the grant period.

5. Please explain how you keep track of number of people served.

The Program Coordinators track the pounds of food provided and number of individuals served at each school site throughout the program term. Each bag is budgeted to serve one to three individuals, but additional food can be provided for larger families.

C) Project Goal, Objective, Activities and Expected Outcome

1. Note: Objective, Outcome and Evaluation must all be based on the SAME QUANTIFIABLE CRITERIA (for example, "number served, or acres improved"). This quantifiable criteria should refer to the grant amount you are requesting from the <u>Gimbel Foundation only</u> and not the total program.

State ONE GOAL, ONE OBJECTIVE, ONE OUTCOME. USE NUMBERS AND DO NOT USE PERCENTAGES.

- 2. State <u>ONE</u> project goal. The <u>Goal</u> should be an aspirational statement, a broad statement of purpose for the project.
- 3. **State <u>One Objective</u>**. The Objective should be specific, measurable, verifiable, action-oriented, realistic, and time-specific statement intended to guide your organization's activities toward achieving the goal. **Specify the activities** you will undertake to meet the objective and number of participants for each activity.
- 4. <u>State One Outcome.</u> An outcome is the individual, organizational or community-level change that can reasonably occur during the grant period as a result of the proposed activities or services. What is the key anticipated outcome of the project and impact on participants? State in a quantifiable and verifiable term.
- 5. **Evaluation:** How will progress towards the objective (per above) be tracked and outcome measured?

Provide specific information <u>on how many individuals will be evaluated</u> (should be the same number as in the objective and outcome), how you will collect relevant data and statistics that meet your objective and validate your expected outcome, <u>in a quantifiable</u> manner, as you describe your evaluation process.

GOAL: Establish 5 In-School Pantries in Grundy, Hamilton, and Meigs Counties to address hunger in school-age children & their families.

OBJECTIVE: Provide shelf-stable food to 480 children and their families for 32 weeks during the 2022- 23 school year.

ACTIVITIES:

- 1. Provide 145,460 lbs. of food to 480 families who participate in the In-School pantries
- 2. Provide nutrition education and recipe cards to each family
- **3.** Provide SNAP sign-up assistance via referrals and onsite information
- 4. Each agency will track number of families participating and pounds distributed
- 5. The Chattanooga Area Food Bank will compile all tracking information

<u>OUTCOME</u>: We expect to distribute **145,460 lbs. of food** to at least **480 students** in FY23.

EVALUATION: We will track pounds distributed and families impacted and generate reports on those numbers. We will track the **number of families** served, the **number of pounds of food** distributed, the **number of recipe cards** distributed, and **the number of families receiving SNAP assistance** through referrals or education.

D) Timeline

Provide a timeline for implementing the project. The start date and end date should be the same dates on the cover page.

The project start date is: September 1, 2022 The project end date is: May 31, 2023

Include timeframes for specific activities, as appropriate.

The requested funds will support five In-School Pantry sites, which will include all associated activities to support the program between September 2022 and May 2023, encompassing our FY23 as well as the 2022-2023 school year.

September 2022: School partnerships are confirmed, Program Coordinators identified, pantries are set up and stocked, and food distribution begins

October 2022: Food distribution continues

November 2022: Food distribution continues, first school evaluation takes place

December 2022: Food distribution continues, program improvements identified through evaluations are implemented

January – February 2023: Food distribution continues

March 2023: Food distribution continues, and second round of evaluations takes place

April 2023: Food distribution continues, program improvements identified through evaluations are implemented

May 2023: Pantry distribution sites close at the end of the school year and the final evaluation is completed

E) Target Population

- 1. Who will this grant serve?
- 2. How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors.

In FY23, our In-School Pantry Program will impact 480 unduplicated food-insecure children between the ages of four and twelve and their families through the distribution of 145,460 pounds of food to five school pantry sites across three counties in Southeast TN.

F) Community Partners

- 1. How does this program relate to other existing projects in the community?
- 2. Who are your key community partners? Provide a brief description of each key partner and their role(s) in this program.

3. How are you utilizing volunteers?

We take great pride in our collaborations with community partners across our service region. Our network of more than 280 partners includes food donors, food manufacturers, corporate donors, charitable foundations, local community and civic groups, local schools, and countless individuals who fight hunger with monetary donations and volunteerism. As a member of Feeding America, we have the support of the largest hunger relief organization in the country, which opens many doors when it comes to cultivating new relationships with prospective donors and retail partners.

To prevent duplication and differentiate ourselves from other organizations in our region, we work closely with our partner agencies, and other local nonprofits in our region, to gauge what needs are being met, which may be unmet, and how we can collaborate to meet the needs of the community. We also provide oversight and guidance for our own partner agencies to avoid duplication of services.

We are still finalizing our school partners for the 2022-2023 school year, but so far we have confirmed partnerships with North Elementary in Grundy County; Harrison Elementary, Dalewood Middle School, and Missionary Ridge Consortium of Schools in Hamilton County; and Meigs North Elementary in Meigs County.

Volunteers, like school staff, teacher volunteers, or student groups, are utilized to fill the bags for the In-School pantries so that students don't have to take time out of their school day to select items. Instead, students pick up their pre-filled bag on their way out of school at the end of the day.

G) Use of Grant Funds

How will you use the grant funds? This answer should align with the specific activities previously outlined in C) <u>Project Goal, Objectives, Activities and Expected Outcomes</u>

Grant funds will be used to purchase 145,460 lbs. of food and support 480 families with children. The purchased food will be distributed to school pantries at five school sites across three counties in Tennessee.

III. Project Future

A) Sustainability

Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project. Our leadership is committed to the long-term sustainability and success of our feeding efforts. Funding from foundations, corporations, and individuals sustain these efforts.

Historically, we have partnered with local churches, corporations and nonprofit agencies who have "adopted" school sites for other programs, such as In-School Pantries, providing financial and volunteer support necessary to sustain the program at one site over multiple years. This strategy reduces our financial burden, while increasing program sustainability and engaging community leaders and organizations in addressing the needs of the children in their communities. Funding provided by the

Gimbel Foundation will support the In-School Pantry program for the 2022-2023 school year. Securing this support will give us time to secure funding for future school years.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

- 1. Describe your board of directors and the role it plays in the organization.
- 2. What committees exist within your board of directors?
- 3. How does the board of directors make decisions?

We are governed by a Board of Directors comprised of community leaders from local business, nonprofit and public sectors who share our commitment to meeting the needs of our neighbors who struggle with hunger. The Board meets every other month. The In-School Pantry program is a critical component of our Board's strategic goals for the Chattanooga Area Food Bank. One hundred percent of Board members contribute to the CAFB.

We are actively recruiting diverse staff and board members. All staff positions are advertised to ensure exposure to a diverse range of candidates including minorities and women. Further, we have set the bold goal to increase racial diversity on our Board of Directors by at least 25% by 2025. To meet this goal, we plan to add at least one to two board members who are Black, Indigenous, or People of Color each year in 2022, 2023, and 2024.

B) Management

- 1. Describe the qualifications of key personnel/staff responsible for the project.
- 2. What is the CEO/President/Executive Director Salary?

The Chattanooga Area Food Bank's (CAFB) Senior Staff members are responsible for the spending of funds towards and in alignment with our mission to lead a network of partners in eliminating hunger and promoting better nutrition in our region. The CAFB Director of Operations and Director of Strategic Partnerships & Innovation, along with senior management, will be jointly monitoring progress and governing any changes or modifications to feeding programs. The CAFB Board of Directors, through the Finance Committee, provides financial oversight of the organization through monthly reports and quarterly reviews.

Project implementation will be overseen by Angela Eubanks, the Director of Operations, in conjunction with the Director of Strategic Partnerships & Innovation (DSPI). Angela Eubanks, the Director of Operations, joined CAFB in 2014, bringing 20 years of Grocery procurement, customer service, retail management and knowledge in produce growth and supply along with the understanding of buying and demand cycles. Angela's organizational and leadership experience have uniquely prepared her for this role. The DSPI, Anna Baker, oversees all new and innovative partnerships in the community to make access to food easier for those seeking food assistance.

The Chattanooga Area Food Bank's CEO is Melissa Blevins, whose annual salary is \$125,000.

- V. Project Budget and Narrative (Do not delete these instructions on your completed form). Please provide a detailed line-item budget for your project by completing the budget form below. The maximum requested amount is \$1,000,000 or 25% of your operating budget, whichever is less, OR the amount on your invitation to apply email. Delineate your line items requests per example below:
- 90% of total request for the purchase of food items only. (Ex. Total request of \$1,000,000; 90% is \$900,000 for food)
- 10% of total request for **transportation** OR for coordination (Ex. Total request of \$1,000,000; 10% is \$100,000 for transportation
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). <u>For each food item, indicate the cost per unit (pound, carton, case, etc.)</u> and the quantity. See attached example.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel	Line Item Total of Project
Can Veggie EZO	15 oz unit X 24 units/ case. 640 cases X \$16.88/ case			\$10,803.20	\$10,803.20
Non-Meat Protein (Can Bean)	15 oz unit X 24 units/ case. 320 cases X \$14.78/ case			\$4,729.60	\$4,729.60
Peanut Butter	16 oz unit X 12 units/ case. 640 cases X \$16.54/ case			\$10,585.60	\$10,585.60
Protein (Chicken)	5 oz unit X 24 units/ case. 640 cases X \$21.46/ case			\$13,734.40	\$13,734.40
Pasta Noodles	16 oz unit X 20 units/ case. 768 cases X \$13.34/ case			\$10,245.12	\$10,245.12
Cereal	17.63 oz unit X 10 units/ case. 688 cases X \$13.02/ case			\$8,957.76	\$8,957.76
Diced Tomatoes	15 oz unit X 24 units/ case. 320 cases X \$15.16/ case			\$4,851.20	\$4,851.20

Pasta Sauce	15 oz unit X			\$4,851.20	\$4,851.20
	24 units/ case.				
	320 cases X				
	\$15.16/ case				
Rice	16 oz unit X			\$3,235.84	\$3,235.84
	30 units/ case.				
	256 cases X				
	\$12.64/ case				
Mac & Cheese Box	7.25 oz unit X			\$6,828.80	\$6,828.80
	24 units/ case.				
	640 cases X				
	\$10.67/ case				
Instant Potatoes	6 oz unit X 12			\$3,993.60	\$3,993.60
	units/ case.				
	320 cases X				
	\$12.48/ case				
Pasta Box Meal	6 oz unit X 12			\$3,993.60	\$3,993.60
	units/ case.				
	320 cases X				
	\$12.48/ case				
Oatmeal	1.5 oz unit X			\$3,379.20	\$3,379.20
	200 units/				
	case.				
	153.6 cases X				
	\$22/ case				
Bag of Fresh Produce				\$13,632.00	\$13,632.00
	units/ case.				
	1280 cases X				
G 1'	\$10.65/ case	Φ4.0 53.3 0	***	Φ11 525 (0	Φ26 200 00
Coordination		\$4,853.20	\$10,000.00	\$11,535.68	\$26,388.88
Inbound Freight		\$675.00	\$8,000.00		\$8,675.00
Storage		\$480.00	\$1,350.00		\$1,830.00
Distribution		\$15,420.00	**	***	\$15,420.00
TOTALS:		\$21,428.20	\$19,350.00	\$115,356.80	\$156,420.00

Provide a narrative for the line item Transportation OR Coordination.

A program coordinator will oversee the coordination of the In-School Pantry program. The program coordinator will be paid \$26,388.88 to facilitate communication between In-School Pantry sites and the Chattanooga Area Food Bank and oversee the day-to-day operations of the program. The program coordinator will be responsible for evaluation, tracking outcomes, organizing groups to pack bags for the students, and keeping the updated list of students participating in the programs. This position will be financially supported by both Gimbel and The Chattanooga Area Food Bank as shown in the budget.

VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government, Individual	Amount
donors, In-Kind, Other (specify)	
Chattanooga Area Food Bank	\$40,778.20

Pending

Name of Funder: Foundation, Corporation, Government, Individual donors, Other (specify)	Amount	Decision Date
Ingles Markets	\$10,000	TBD
First Horizon Foundation	\$9,350	TBD

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total
		Revenue
Contributions	\$33,898,897	88.5%
Fundraising/Special Events	\$ 502,934	1.3%
Corp/Foundation Grants	\$ 3,292,807	8.6%
Government Grants	\$631,108	1.7%

Notes:

The \$40,778.20 provided by the Chattanooga Area Food Bank is sourced from donations. If the pending funding sources are not awarded, the Chattanooga Area Food Bank will contribute the remaining \$19,350 through donations.

VII. Financial Analysis

Agency Name: Chattanooga Area Food Bank

Most Current Fiscal Year (Dates): From July 1 To: June 30

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures**!

Form 990, Part IX: Statement of Functional Expenses (This should be your recently filed Form 990 and should not be more than 2 years old)

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
(A)	(B)	(C)	(D)
Total Expenses	Program service	Management &	Fundraising expenses
	expenses	general expenses	
\$29,727,449	\$28,340,766	\$627,254	\$759,479

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) A general rule is that no more than 10% of total expenses should be used for fundraising

(A)	(B)	(C)	(D)
Total Expenses	Program service	Management &	Fundraising expenses
	expenses	general expenses	
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	95.3%	2.1%	2.6%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
10.5%	2.1%	8.4%

If the differential is above (+) or below (-) 10%, provide an explanation:

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$6,204,495	\$101,628	\$242,436	26.01

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$4,730,745	\$2,071,940

Notes:

Chattanooga Area Food Bank Statement of Activities FY22 Budget

	Full Year				
			Change		
	F	Y22 Budget		FY21 Actual	B (W)
Pounds		16,873,372		18,744,619	(1,871,247)
SMF-Purchased SMF-Donated	\$	1,851,091 -	\$	2,169,947	(318,856) -
Development Income		3,908,000		6,645,533	(2,737,533)
Government Income		725,068		2,615,889	(1,890,821)
Other Income		2,400		2,233	167
Total Revenue		6,486,559		11,433,602	(4,947,043)
Cost of Events		70,700		19,629	(51,071)
Warehouse Operations		1,150,976		1,245,002	94,027
Agencies		420,511		361,818	(58,693)
Warehouse Expense		303,870		273,235	(30,636)
Vehicle Expense		166,018		131,184	(34,834)
Utilities		89,200		85,025	(4,175)
Cost of Goods Sold		2,689,979		2,573,319	(116,660)
Administrative		698,084		723,107	25,024
Depreciation		403,459		353,194	(50,265)
Office Expense		146,006		145,260	(746)
Professional Fees		44,672		69,798	25,126
Other Expense		119,993		94,125	(25,867)
Development Expenses		391,800		313,869	(77,931)
Programs		10,669		26,972	16,303
Insurance		331,311		279,932	(51,379)
Interest		-		1,509	1,509
Travel & Entertainment		44,777		5,879	(38,898)
Total Expense		7,082,024		6,702,857	(379,167)
Surplus/(Deficit)	\$	(595,465)	\$	4,730,744	\$ (5,326,210)

Form 990 (2019)
Part X Balance Sheet

Par	rt X	Balance Sheet					
		Check if Schedule O contains a response or r	note to any l	line in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			40,062.	1	29,644.
	2	Savings and temporary cash investments	802,096.	2	3,682,061.		
	3	Pledges and grants receivable, net	345,605.	3	429,468.		
	4	Accounts receivable, net			113,250.	4	101,183.
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, sul					
		controlled entity or family member of any of the		5			
	6						
		under section 4958(f)(1)), and persons describ		6			
s,	7	Notes and loans receivable, net		7			
Assets	8	Inventories for sale or use			2,108,182.	8	1,402,161.
As	9	B			31,212.	9	62,387.
	10a	Land, buildings, and equipment: cost or other	r				
		basis. Complete Part VI of Schedule D	10a	5,844,005.			
	b	Less: accumulated depreciation			3,446,918.	10c	3,325,569.
	11	Investments - publicly traded securities			61,046.	11	83,747.
	12	Investments - other securities. See Part IV, lin			12		
	13	Investments - program-related. See Part IV, lir	ne 11			13	
	14	Intangible assets			14		
	15					15	
	16	Total assets. Add lines 1 through 15 (must e			6,948,371.	16	9,116,220.
	17	Accounts payable and accrued expenses			249,220.	17	475,467.
	18					18	
	19	Deferred revenue			19	500,637.	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete		21			
Se	22	Loans and other payables to any current or for	r, director,				
Liabilities		trustee, key employee, creator or founder, su					
iab		controlled entity or family member of any of the		22			
_	23	Secured mortgages and notes payable to unr	· · · · · · · · · -		23		
	24	Unsecured notes and loans payable to unrela				24	
	25	Other liabilities (including federal income tax,					
		parties, and other liabilities not included on lin	106 024		100 110		
		of Schedule D		126,034.		108,119.	
	26	Total liabilities. Add lines 17 through 25			375,254.	26	1,084,223.
S		Organizations that follow FASB ASC 958, o	heck here	► X			
Ce		and complete lines 27, 28, 32, and 33.	4 550 207		C C20 247		
alar	27	Net assets without donor restrictions			4,558,307.	27	6,630,247.
Ä	28	Net assets with donor restrictions			2,014,810.	28	1,401,750.
Ĕ		Organizations that do not follow FASB ASC 958, check here					
P. F		and complete lines 29 through 33.					
ts c	29					29	
SSe	30	Paid-in or capital surplus, or land, building, or		30			
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated	6 572 117	31	0 021 007		
Š	32	Total net assets or fund balances	6,573,117.	32	8,031,997.		
	33	Total liabilities and net assets/fund balances			6,948,371.	33	9,116,220.

Form **990** (2019)

INLAND EMPIRE COMMUNITY FOUNDATION S. L. GIMBEL FOUNDATION FUND

Please complete the form and type your answers directly underneath the questions. Leave one space between numbered questions.

ORGANIZATION INFORMATION

- 1. Name of your Organization: Chattanooga Area Food Bank
- 2. Grant #20201483
- 3. Grant Amount: \$125,225
- 4. Date Awarded (date on award letter) 10/25/2020
- 5. Grant Period (Indicate start date and end date per Grant Agreement): October 15, 2020 to October 15, 2021
- 6. Location of your Organization (City, State): Chattanooga, TN
- 7. Name and Title of person completing evaluation Jennifer Fritts, Director of Community Engagement
- 8. Phone Number: (423) 622-1800 x207
- 9. Email Address: jfritts@chattfoodbank.org

KEY OUTCOMES AND RESULTS

- 10. Total number of clients served through this grant funding:
 - A) Per original grant application, what is the estimate number served: 883
 - B) Actual number served: 950
- 11. Describe the project's key outcomes and results based on the goals and objectives. (Include the program accomplishments as a result of the Gimbel grant AND for the entire program. Please make the distinction between the Gimbel funded program accomplishments and the total organizational program, as a whole).

Goal: Establish 10 In-School Pantries in Van Buren, Grundy, Marion, Hamilton, Sequatchie, and Meigs Counties in TN and Walker County in GA, to address hunger in school-age children & their families

Activities:

We provided 227,680 lbs. of food to families who participated in the school pantries. We provided nutrition education and recipe cards to each participating family. We provided SNAP

sign-up assistance via referrals and onsite information. Each partner agency tracked families and pounds distribution, and the Chattanooga Area Food Bank compiled all tracking information to complete the report.

Objective: In terms of specific quantifiable criteria:

- A) Per original grant application: We expect to distribute 227,680 lbs. of food to at least 883 families in FY21.
- B) Actual grant outcome, results, accomplishments: We distributed 273,594 lbs. of food to 950 families throughout the grant period (10/15/2020 to 10/15/2021).
- 12. Describe any challenges/obstacles the organization encountered (if any) in attaining goals and objectives.

COVID-19 posed many obstacles with our In-School Pantry program. Many schools were closed as students switched to remote learning, and others were hesitant to have visitors in their school.

13. How did you overcome and/or address the challenges and obstacles?

We averted this crisis by providing direct service to children and their families by converting the indoor pantries to drive-thru distributions at each school. During the COVID-19 pandemic, we felt this was the safest method of distribution for volunteers, those receiving assistance, and for everyone in the school building. Keeping the distributions outside also streamlined the process as we did not have to coordinate as closely with the school to drop off items inside the building. Thus, our coordination expense was slightly lower than anticipated for this school year.

14. Describe any unintended positive outcomes as a result of the efforts supported by this grant.

In addition to providing access to healthy food, our food distributions also served as an unintentional well check for kids and their families during the 2020-2021 school year when many children were learning remotely at home.

15. Briefly describe the impact this grant has had on the organization and community served.

This allowed us to provide children and their families nutritious food while children were not in school and missing school breakfasts and lunches. It also provided weekend nutrition for children who were in and out of school, as well as their families.

BUDGET

16. Please provide a budget expenditure report. Also, provide a budget narrative that explains how the funds were utilized, what was purchased, what were the expenses items based upon the original budget submitted and approved. Use the form below and expand as needed:

Line Item	Line item description	Approved amount from TCF (per the submitted budget)	Actual Expenditure
Pasta	11b box (pref. whole wheat)/ \$1.21 per box/5512 boxes	\$6,669.52	3514.00
Pasta Sauce	16 oz can/ \$1.52 per can/ 5512 cans	\$8,378.24	8671.00
Cereal	10-16 oz box/\$1.45 per box/ 11024 boxes	\$9,534.80	8195.04
Juice Box	6.75 oz box/\$0.23 per box/44096 boxes	\$3,692.08	3436.80
Fruit Cups – Mandarin Oranges	4 oz cup/\$0.89 per unit/ 5512 units	\$4,905.68	4236.40
Granola Bars	1.38 oz/ \$0.37 per unit/ 16536 units	\$6,118.32	6293.00
Taco Dinner Kit	13.3 oz kit/\$1.24 per unit/5512 units	\$6,834.88	7899.90
Refried Beans	15 oz cans/ \$0.48 per can/ 5512 cans	\$2,645.76	5814.00
Salsa	3 oz non glass can/ \$0.28 per can/ 5512 cans	\$1,543.36	3906.00
Apple Sauce Squeezer	4-pack, 4oz/ \$0.89 per box/ 11024 boxes	\$3,361.36	3436.80
Oatmeal Packets	Individual packets 1.5oz/ \$0.17 per packet/22288 packets	\$3,788.96	5034.00
Chef Boyardee	15 oz can/ \$0.86 per can/ quantity 5512	\$4,740.32	9345.30
Instant Rice Cups	8oz 2-pack/\$0.69 per pack/ 5512 packs	\$3,803.28	4118.40
Black Beans	16 oz can/ \$0.66 per can/ 5512 cans	\$3,637.92	5814.00
Diced Tomatoes	14.5oz can/\$0.80per can/ 5512 cans	\$4,409.60	3754.12
Peanut Butter	16oz jar/ \$2.52per jar/ 5512 jars	\$13,890.24	12757.50
Jelly	19 oz non glass jar/ \$1.03 per jar/5512 jars	\$5,677.36	6528.00
Canned Peaches	15oz can/ \$0.74 per can/ 5512 cans	\$4,078.88	7468.45
Crackers	8 pack 1.38oz/\$1.77 per box/ 5512 boxes	\$9,756.24	10.209.60

Mac & Cheese -	7.25 oz unit/\$0.60 per	\$1,929.20	2790.00
Instant	unit/5512 units		
Mac & Cheese	7.25 oz unit/\$0.60 per	\$3,307.20	2755.50
Box	unit/5512 units		
Coordination		\$12,521.80	9456.79
Inbound Freight			
Storage			
Distribution			
TOTAL:		125,225	125,225

Budget Narrative:

Our supply chain was significantly impacted as COVID-19 caused food processing facilities to close and a dramatic increase in demand for shelf stable foods caused items to become more expensive and at times unavailable. We distributed all the food items proposed, but our food costs shifted slightly as some items were more expensive and some were unavailable. Because we switched our model from in-school distribution to a drive thru model, the need for coordination was slightly less than expected. Thus some of the funding we received for our coordinator was diverted to increased food expense.

SUCCESS STORIES

17. Please tell us ONE success story.

In Sequatchie County, we provided in-school pantry items through our drive-thru model throughout the school year, making a huge impact on the food insecure children and their families living in this rural area. We were able to send fresh fruit and vegetables along with many dry goods in each distribution. Further, we were able to source kid-friendly items like apples and oranges, which were a big hit with the youth we served. Volunteers reported that the children were so happy to have access to the fresh produce that the kids would often be devouring bags of baby carrots or oranges as soon as they received their food items.



OGDEN UT 84201-0029

In reply refer to: 4077591934 Nov. 21, 2014 LTR 4168C 62-0867645 000000 00

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BODC: TE

CHATTANOOGA AREA FOOD BANK INC 2009 CURTAIN POLE RD CHATTANOOGA TN 37406-2306



022462

Employer Identification Number: 62-0867645 Person to Contact: Ms. Wiles

Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your July 14, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1973.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(l) and 170(b)(l)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

4077591934 Nov. 21, 2014 LTR 4168C 0 62-0867645 000000 00 00034139

CHATTANOOGA AREA FOOD BANK INC 2009 CURTAIN POLE RD CHATTANOOGA TN 37406-2306

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Tamera Ripperda

Director, Exempt Organizations



OGDEN UT 84201-0029

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CHATTANOOGA AREA FOOD BANK INC 2009 CURTAIN POLE RD CHATTANOOGA TN 37406-2306

022462

CUT OUT AND RETURN THE VOUCHER AT THE BOTTOM OF THIS PAGE IF YOU ARE MAKING A PAYMENT, EVEN IF YOU ALSO HAVE AN INQUIRY.

The IRS address must appear in the window. 4077591934

BODCD-TE

Use for payments

Letter Number: Letter Date : LTR4168C 2014-11-21

Tax Period

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CHATTANOOGA AREA FOOD BANK INC 2009 CURTAIN POLE RD CHATTANOOGA TN 37406-2306

INTERNAL REVENUE SERVICE

OGDEN UT 84201-0029 11...1..1..1..111.....111....11.....1...1...1