



## 2016 S.L. Gimbel Foundation Fund Grant Application- International

Internal Use Only:
Grant No: : <u>201602716</u>
GRANTEE I.D.: <u>19050</u>
Award: <u>\$50,000</u>

### Organization / Agency Information

<b>Organization/Agency Name:</b> Vitamin Angels Alliance Inc.		
<b>Physical Address:</b> 111 West Micheltorena St., Suite 300		<b>City/State/Zip</b> Santa Barbara, California 93101
<b>Mailing Address:</b> P.O. Box 4490		<b>City/State/Zip</b> Santa Barbara, California 93140
<b>CEO or Director:</b> Howard Schiffer		<b>Title:</b> President and Founder
<b>Phone:</b> (805) 564-8400	<b>Fax:</b> (805) 564-8499	<b>Email:</b> info@vitaminangels.org
<b>Contact Person:</b> Daniel Zorub		<b>Title:</b> Development Divisional Coordinator
<b>Phone:</b> (805) 456-5151	<b>Fax:</b> (805) 564-8499	<b>Email:</b> dzorub@vitaminangels.org
<b>Web Site Address:</b> www.vitaminangels.org		<b>Tax ID:</b> 77-0485881

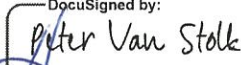

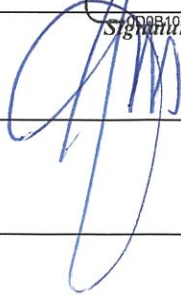
### Program / Grant Information

**Interest Area:**  Education  Environmental Protection  Health  Human Dignity  Hunger

<b>Program/Project Name:</b> International Programs (Vitamin A)		<b>Amount of Grant Requested:</b> \$50,000.00	
<b>Total Organization Budget:</b> \$52,814,748	<b>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</b> 93%	<b>Per 990, Percentage of Management &amp; General Expenses Only (Column C/ Column A x 100):</b> 2%	<b>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</b> 7%
<b>Purpose of Grant Request (one sentence):</b> The purpose of the grant request is to connect undernourished children in targeted underserved areas with vitamin A to reduce child morbidity and mortality by 24%.			
<b>Gimbel Grants Received: List Year(s) and Award Amount(s)</b> 2014 grant for \$50,000.00, 2012 grant for \$50,000.00			

\*Based on expenses budget from 2014 (990)

### Signatures

<b>Board President / Chair: (Print name and Title)</b> Peter Van Stolk                      chair	<b>Signature:</b> DocuSigned by:  Peter Van Stolk	<b>Date:</b> 19/02/2016
<b>Executive Director/President: (Print name and Title)</b>  Howard B. Schiffer                      President	<b>Signature:</b> 	<b>Date:</b> Feb 19, 2016





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<b>Executive Director/President: (Print name and Title)</b> President	<b>Signature:</b> 	<b>Date:</b> Feb 19, 2016

## **2016 S.L. Gimbel Foundation Fund APPLICATION - Narrative**

I. A) Our *history* begins in 1994 when our Founder and President, Howard Schiffer, decided to direct his skills as a successful business owner in the natural products industry and his knowledge of nutrition to fulfill his vision of improving the lives of undernourished children all over the world. With experience as a midwife, nutrition counselor, business owner and consultant in the dietary supplement industry, Howard Schiffer founded Vitamin Angels.

Vitamin Angels *mission* helps at-risk populations in need—specifically pregnant women, new mothers, and children under five—gain access to lifesaving and life changing vitamins and minerals. Our provision of prenats helps ensure pregnant women and nursing mothers’ health and welfare, while providing their children with a foundation for good health, allowing them to perform better in school, increase earning potential, and positively impact their communities. While vitamin A directly provided to children helps strengthen their immune systems to fight illnesses, and supports overall health, ultimately giving them the opportunity to lead meaningful and productive lives. Our vitamin A programs are now complemented by distributions of albendazole, a medicinal treatment for deworming, ensuring the effectiveness of beneficiaries’ receipt of vitamins, which could otherwise be compromised by the presence of intestinal worms.

Vitamin Angels’ *vision* is to create a world where every child, from the day he or she is born, has the chance to lead a healthy and productive life. Over the past 20 years, we have developed into an innovative and collaborative programs driven organization. Today, Vitamin Angels is serving over 48 million children and mothers by operating through a network of 833 NGOs (field partners, grantees, and technical partnerships) in 54 countries (including U.S. and Canada).

I. B) Since receiving our last Gimbel Foundation grant in 2014, Vitamin Angels has made best use of these resources to consistently grow and expand our:

- Number of beneficiaries from 28M+ (FY13), to 36M+ (FY14), and 48M+ (FY15)
- Global reach serving beneficiaries in 54 countries around the world
- Global network of field partners / grantees to 833 organizations

<b>Total Global Reach (est) FY 2013 - 2015</b>			
	<b>Number of Beneficiaries</b>	<b>Number of Countries</b>	<b>Number of Field Partners</b>
FY 2013	28.143.737	45	418
FY 2014	36.200.738	51	718
FY 2015 (est)	48M+	54	833

- Per invitation from the Bill & Melinda Gates Foundation, Vitamin Angels has become a member of the STH Coalition to combat neglected tropical diseases through deworming programs. Vitamin Angels has taken a leadership role through this partnership and now become the largest provider of albendazole to the NGO community internationally. In 2015, we provided albendazole doses for 22,200,000 beneficiaries around the world.
- Per invitation from the Clinton Foundation, Vitamin Angels has become a member of the Clinton Global Initiative, further increasing our organizations credibility and visibility to be an effective champion for global health equity worldwide.
- Recipient of the highest Charity Navigator rating for the last 8 years-<http://bit.ly/1TVcHsm>

I. C) Vitamin Angels operates two programmatic wings: Domestic and International. In 2016, we expect to exceed our current reach of 48 million beneficiaries in over 50 countries with vitamins and deworming treatment. Through our International Program, Vitamin Angels key operations are distributions of vitamin A, children's multivitamins, prenatal multivitamins, and albendazole. Other programs include providing technical trainings and educational services to advocate nutritious dietary practices and breastfeeding. *Funding for vitamin A projects under our International Program is the focus of this grant application.*

We provide high dose vitamin A to undernourished children under the age of five in over 50 countries worldwide. This is critical as almost half (45%) of childhood deaths are linked to malnutrition. For children under five, malnutrition can disrupt physical and cognitive development. Vitamin A supplements work to strengthen immune systems and fight off life-threatening illnesses for children who don't have access to foods with vitamin A. For this program, our beneficiaries are infants and children 6-59 months living in at-risk communities in remote regions of countries with documented vitamin A deficiency (consistent with WHO or UNICEF identified priority countries) in Africa, Asia, and Latin America. Children who live in countries with limited foodscapes, no access to fortified food, or who can't afford to buy foods with vitamin A are often deficient and in need of vitamin A supplementation. Currently, Vitamin Angels has become the largest distributor of vitamin A to the NGO community internationally, and our goal is to continue targeting the approximately 150 million children who are underserved and systematically missed by government led supplementation programs. *With this mission, Vitamin Angels is reaching out for continued support from Gimbel Foundation.*

Since our receipt of the 2014 Gimbel Foundation grant, Vitamin Angels has taken even greater strides to ensure programmatic effectiveness through the provision of complementary deworming treatment by distributing the medication albendazole. An estimated 266 million children are at risk of worms, however with a tablet like albendazole, we can eliminate worms in children and stop parasites from absorbing the critical nutrients a child needs to develop properly, both physically and mentally.

Vitamin Angels other programs distribute multivitamins to pregnant women and nursing mothers, helping ensure not only the health of moms, but also the health of their babies. Babies of poorly nourished moms may be stillborn, small, or have low birth weights. Poor nutrition during pregnancy can cause complications during childbirth that may endanger the lives of both mom and baby. Prenatal vitamins help a mom's body to support the growth and development of her baby in the womb.

Additionally, Vitamin Angels provides technical training for service providers and educational services to advocate nutritious dietary practices and breastfeeding through various educational tools such as print documents, coloring books, demonstrations and classes.

Our Domestic Program is specifically focused on providing vulnerable communities in the United States with vitamins and minerals, thus ensuring that children, pregnant women, and new mothers who have inconsistent access to healthy and nutritious foods have the ability to reach their full physical and mental potential. We provide children's daily multivitamins to children under five and prenatal vitamins to pregnant women and breastfeeding mothers through a network of local NGOs and clinics. In low-income communities children often live on staple diets heavy in starch, fat and sugar, that are filling and affordable, but lack essential nutrients. When children are consuming enough calories to survive but are not getting the nutrients they need, they suffer from undernutrition. Even when they're not starving, the risks of poor nutrition are a dangerous health risk to young children everywhere.

They are many ways to address undernutrition. Vitamins are an immediate solution to help ensure proper growth and development in children. Vitamins are a cost-effective and easy to distribute intervention. And when combined with nutritional counseling on healthy choices and practices, they provide sustainable solutions to help children thrive when diets are limited.

Total Global Reach by Product FY 2015 (est)			
	Number of Beneficiaries	Number of Countries	Number of Field Partners
Vitamin A	41,717,600		
Albendazole	24,702,000		
Children's Multis	91,071		
Women's Multis	216,709		
<b>Total</b>	<b>48M+ (est.)</b>	<b>54 (Including US &amp; Canada)</b>	<b>833</b>

\*Facts and data reported represent preliminary calculations for 2015. Updates to the rest of the website are pending. Final data and financial reporting will be made available in our 2015 Annual Report following the close of our annual audit.

**II. A)** As an estimated 150 million children under age five suffer from vitamin A deficiency (VAD), Vitamin Angels is seeking grant funding to help reach an additional *one million children* with vitamin A to reduce global childhood VAD. Two doses a year of this powerhouse nutrient combat the devastating effects of vitamin A deficiency. Risk factors of vitamin A deficiency in children can include, but are not limited to: weakened immune systems making a child more susceptible to infectious diseases, like diarrhea, measles, and malaria; compromised vision or complete blindness; stunted growth; thin, brittle or lightening hair and dry, flaky skin. Vitamin A is critical for growing infants and children because it (1) reduces infections leading to illness and death by ensuring structural integrity of cells needed to maintain a “barrier” that guards against infection, (2) acts to support development of normal immune function, (3) is essential for normal vision, and (4) works to reduce anemia by facilitating iron utilization, which in turn is important for cognitive development. Supplementing children who are at-risk of VAD *reduces child mortality by 24% from all causes* and is recognized globally as a crucial intervention important for facilitating achievement of the Millennium Development Goals. Because the human body does not synthesize vitamin A, adequate intake of vitamin A from external sources is necessary. In 2008, and again in 2012, micronutrient (vitamin and mineral) supplementation for undernourished children was ranked the first priority for addressing global development challenges by the Copenhagen Consensus.

**II. B) 1.** Our International Program goal is to connect undernourished children under five years of age with vitamin A to reduce childhood mortality. Our program is unique because we focus on reaching the children who are *most in need* and generally *not* served by national health services in their countries. We partner with over 700 field partners, qualified local NGO's with existing projects suitable for distributing vitamin A directly to beneficiaries. We carefully vet and screen our partners to ensure they can successfully implement our program goals. Our program is locally *sustainable* because it is grafted onto existing NGO healthcare outreach. Our method of vitamin A distribution is highly *efficient* because it requires a local contribution of human and logistical resources which (1) increases beneficiaries reached, (2) creates a sense of local participation, initiative, and ownership, (3) focuses on reaching children who are generally not served by national healthcare systems, and (4) accelerates the elimination of vitamin A deficiency worldwide.

## II. B) 2.

- Objective I: Purchase vitamin A
  - Activities: Vitamin Angels will purchase 2,000,000 vitamin A capsules, according to our quality standards and specifications following WHO formulation, at an estimated cost of \$.025/dose (2.5 cents) to purchase enough vitamin A for an estimated 1,000,000 (one million) children at a total cost of \$50,000. We will ship the vitamin A capsules to our field partners who will distribute one dose of vitamin A directly to beneficiary children ages 6-59 months twice annually.
- Objective II: Sustainable Distribution children.
  - Activities: As a public health intervention, vitamin distributions cannot be a “one-off”. Consistent distribution to our target beneficiaries is the only way to ensure the effectiveness and impact of our programs. Our programs are thus sustainable so that we reach the same child year over year. Thus, ensuring our beneficiaries receive the critical nutritional care that is necessary.

## II. B) 3.

- **Timeline**
  - 8/15/2016: Purchase vitamin A according to our quality standards/specifications.
  - 9/1/2016-12/31/2016: Ship vitamin A capsules to field partners (located in approx. 50 countries) and confirm that the vitamin A capsules were received.
  - 1/1/2017-6/1/2017: Field partners distribute vitamin A directly to beneficiaries and report back to Vitamin Angels on the number of vitamin capsules distributed.
  - 1/1/2017-12/31/2017: Vitamin Angels will conduct 6 month check-ins, and require an annual report from grantees, ensuring distributions reached targeted beneficiaries and provides updates regarding intervention impact on communities.  
*Note\** this project will not collect or analyze health survey data.

**II. B) 4.** This grant will serve children under five in remote regions of countries with high rates of VAD who are generally *not* served by national public health services in Africa, Asia and Latin America. With the \$50,000 in requested funding, we will be able to provide one million children under five with lifesaving vitamin A supplementation.

**II. B) 5.** The global community is working to achieve universal vitamin A distribution initiatives among populations in need. Multi-lateral agencies (e.g., UNICEF, WHO, etc.) and bi-lateral agencies (e.g., Canadian International Development Agency, United States Agency for International Development, etc.) provide the lion’s share of funding and are very successful at reaching infants and children who have easy access to health care facilities. Vitamin Angels, on the other hand, focuses on *remote* and *underserved* populations who are often *most in need* and have little or no access to health care systems. Through our field partners, we have unique access to these populations to fill the gaps *not* being filled by large development assistance programs. Vitamin Angels is the *second largest distributor* of vitamin A after UNICEF, and our approach is sustainable because our field partners are already integrated into the communities. We provide our field partners with vitamin A capsules, vitamin distribution training, and technical assistance including (1) educational materials, (2) technical guidelines, (3) technical services to help customize materials for different language groups and cultures, (4) technical advisory services to help our partners undertake planning and problem solving, and (5) annual reporting to ensure

granted product is reaching targeted beneficiaries. Although Vitamin Angels does *not* use volunteers in the field, our field partners use volunteers to conduct surveys in the communities and organize the vitamin distributions.

**II. C) 1.** We anticipate providing 1,000,000 beneficiaries (children under five) with 2,000,000 doses of vitamin A (2 doses/child/year). Furthermore, we anticipate reduced childhood blindness and mortality from the illnesses listed above (II. A.). However, as this is an evidenced based approach, it is *not* part of this project to collect or analyze health survey data.

**II. C) 2, 3.** We will work closely with our field partners to track (1) the number of vitamin A doses received and distributed to beneficiaries and (2) the number of beneficiaries reached as well as distribution locations. Because vitamin A supplementation is an evidenced based public health intervention that reduces childhood mortality by 24% in accordance with internationally recognized UNICEF and WHO standards, Vitamin Angels only records the number of beneficiaries reached. It is *not* part of this project to collect or analyze health survey data.

**II. D)** Vitamin Angels will use these grant funds to purchase 2,000,000 vitamin A capsules.

**III. A)** Vitamin Angels primarily generates revenue by partnering with for-profit (private sector) corporations and providing corporate partners with content for CSR platforms and cause-marketing initiatives. Though Vitamin Angels works with corporate partners across industries, we principally have sustainable cause-marketing sales-based partnerships with companies in the dietary supplement industry. We currently have over 200 partnerships with companies including ingredient suppliers, manufacturers, and retailers in the vitamin, mineral, and supplement category. While this is an innovative and sophisticated business model to generate revenue, Vitamin Angels is presently seeking to continue diversifying its donor base and utilize more traditional fundraising methods through grant application and foundation partnerships.

**IV. A)** The Board of Directors is Vitamin Angels' governing board. They provide fiscal guidance, strategic direction, approve operations plans, and provide oversight to the executive leadership. The standing committees are: Audit, Compensation, Development, Governance, Investments, and Programs. The Board of Directors makes decisions by receiving relevant information from the executive team, management, and all staff for discussion of pertinent topics prior to taking a majority vote.

**IV. B)** Our Programs Division bear responsibility for project oversight. This includes acquiring and shipping product, managing field partner relations, and monitoring distribution success. Key team members include our Technical Services, Logistics, Area Programs Managers, and in-country consultant teams. All Programs operations are overseen by our Senior Technical Advisor, Clayton Ajello DRPH, MPH. Dr. Ajello served 12+ years as VP for International Programs (public health, clinical, primary care training) at the Johns Hopkins University. He specializes in advising non-profit organizations seeking to bring about sustainable, high impact public health initiatives in low resources settings. Supporting Dr. Ajello is board member, Robert Black, MD, MPH. Dr. Black is current Chair of the Department of International Health and Director of the Institute for International Programs at the Johns Hopkins Bloomberg School of Public Health. As a member of the US Institute of Medicine and advisory bodies of the WHO, International Vaccine Institute, and other IGOs, his focus is pediatric healthcare policy globally.



**V. A) 1. Project Budget and Narrative**

Line Item Description	Line Item Explanation (Formula/equation used as applicable. Example: 40 books @ \$100 each = \$4000)	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Vitamin A capsules	2,000,000 capsules @ \$0.025 each = \$50,000	N/A	N/A	\$50,000	\$50,000
<b>TOTALS:</b>				\$50,000	\$50,000

*\*The cost of vitamin A listed above is only an estimate. Costs vary according to volume.*

**V. B)** This project’s critical intervention is to provide 1,000,000 (one million) undernourished children with 2 annual doses of lifesaving vitamin A. Vitamin Angels presently has the capacity to provide and execute this supplementation to target beneficiaries and will use the Gimbel Foundation grant request of \$50,000 to:

1. Purchase: the required 2,000,000 (two million) vitamin A doses at an estimated cost of \$0.025/dose (2.5 cents).

This purchase is essential for Vitamin Angels to continue combatting malnutrition around the world through evidenced based proven interventions such as vitamin A supplementation.

**VI. Sources of Funding:** Please list your current sources of funding and amounts.

*Secured/Awarded*

Name of Funder: Foundation, Corporation, Government	Amount
Walgreens	\$5,545,379
The Vitamin Shoppe	\$1,055,602
Cy Pres	\$615,744
Bayer	\$331,065
Pharmachem	\$200,000
Now Foods	\$144,312
Sprouts	\$135,335
Smarty Pants	\$114,689

*\*Note our most recent audited statements are from 2014. Please see notes below.*

**Diversity of Funding Sources:**

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions: Corporate	\$9,179,725	87%	Program Fees	\$0	
Fundraising/Special Events	\$996,415	9%	Interest Income	\$0	
Corp/Foundation Grants	\$109,850	1%	Other: Contributions: Individuals	\$324,149	3%
Government Grants	\$0		Other:	\$0	

*\*Note our most recent audited statements are from 2014. Please see notes below.*

**Notes:** \*Numbers from Secured/Awarded Sources of Funding are from 2014 (please note our most recent audited statements are from 2014). Vitamin Angels’ 2015 audit will not be completed until November 2016. Many of our partnerships have multi-year commitments and will renew annually. We have over 200 partnerships with companies that make regular monetary contributions; please refer to our contributors’ page ([vitaminangels.org/contributors](http://vitaminangels.org/contributors)).

**VII. Financial Analysis**

**Agency Name:** Vitamin Angels

**Most Current Fiscal Year (Dates):** From January 1, 2014 To: December 31, 2014

*\*All data from FY 2014 (please note our most recent audited statements are from 2014). Vitamin Angels' 2015 audit will not be completed until November 2016.*

**Form 990, Part IX: Statement of Functional Expenses**

**1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)**

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$52,814,748	\$49,012,047	\$1,285,336	\$2,517,365

*\*Please note our most recent audited statements are from 2014. Vitamin Angels' 2015 audit will not be completed until November 2016.*

**2) Calculate the percentages of Columns B, C, and D, over A (per totals above)**

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$52,814,748	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	93%	2%	5%

**3) Difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)**

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
7%	7%	0

**Quick Ratio:**

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$2,403,504	\$3,192,469	\$311,598	17.95

**Excess or Deficit for the Year: 2014**

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$2,603,724	\$21,512,677

**Notes:** *\*All data from FY 2014 (please note our most recent audited statements are from 2014). Vitamin Angels' 2015 audit will not be completed until November 2016.*

**VIII. Application submission check list:**

	<b><u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u></b>		<b><u>Submit ONE (1) Copy:</u></b>
X	Completed Grant Application Form (cover sheet, narrative (5 pages maximum), budget, budget narrative, and sources of funding, financial analysis page	X	A copy of your current 501(c)(3) letter from the IRS
X	A list of your Board members and their affiliations	X	A copy of your most recent year-end financial statements (audited if available; double-sided)
X	Your current operating budget and the previous year's actual expenses	X	A copy of your most recent 990 ( double-sided)
X	Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ		
X	For past grantees, a copy of your most recent final report.		

**VITAMIN ANGELS BOARD OF DIRECTORS - 2016**

Name			Organization
First	Last	Title	
Clayton	Ajello	DRPH, MPH	Vitamin Angels
Robert	Black	MD, MPH	Professor and Director - Institute of International Programs - Department of International Health - John Hopkins Bloomberg School of Public Health
Michelle	Brooks		Arlon Capital Partners
Michelle	Goolsby		Sequel Holdings
Joanne	Gray		Goodwin Procter
Robert	Parker		Vitamin Angels
Howard	Schiffer		Vitamin Angels
Tom	Tolworthy		TwinLab
Peter	van Stolk		Sustainable Produce Urban Delivery
Notes:	Board Chair		
Brian	Wood		Imperial Capital

**Vitamin Angels**  
**Budget Overview: 2016 Budget - - FY16 P&L Classes**  
**January - December 2016**

Income	2016 Budget
<b>Contribution Income</b>	
Corporate Donations	1,000,000.00
Individual Donations	250,000.00
Promotions	11,275,000.00
Events	715,000.00
Web Donations	250,000.00
Foundations	60,000.00
Gift In Kind Donations	72,000,000.00
<b>Total Contribution Income</b>	<b>\$ 85,550,000.00</b>
<b>Total Income</b>	<b>\$ 85,550,000.00</b>
<b>Expenses</b>	
Salaries, Payroll & Related Expenses (Main)	\$ 4,068,485.00
General Business Expense	\$ 85,000.00
Development	\$ 1,211,030.00
Corporate Services	\$ 202,400.00
Marketing	\$ 1,262,715.00
Program Costs	\$ 75,000,000.00
Bank Charges	\$ 35,000.00
Office Supply	\$ 463,000.00
Shipping & Mailing	\$ 10,000.00
Rent	\$ 346,000.00
<b>Total Expenses</b>	<b>\$ 82,683,630.00</b>
<b>Net Operating Income</b>	<b>\$ 2,866,370.00</b>
<b>Net Income</b>	<b>\$ 2,866,370.00</b>

*Note\* Vitamin Angels' 2015 (previous year) audit will not be completed until November 2016.*

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	1,636,094.	1,636,094.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	44,587,039.	44,587,039.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	967,676.	329,009.	367,718.	270,949.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,336,549.	454,427.	507,888.	374,234.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	94,950.	32,283.	36,081.	26,586.
9 Other employee benefits	163,282.	55,516.	62,047.	45,719.
10 Payroll taxes	165,765.	56,360.	62,991.	46,414.
11 Fees for services (non-employees):				
a Management				
b Legal	24,898.	12,449.	12,449.	
c Accounting	28,325.		28,325.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	935,360.	602,388.	63,037.	269,935.
12 Advertising and promotion	1,097,722.			1,097,722.
13 Office expenses	125,979.	62,990.	25,196.	37,793.
14 Information technology	163,072.	81,536.	32,614.	48,922.
15 Royalties				
16 Occupancy	100,429.	50,215.	20,086.	30,128.
17 Travel	363,351.	78,697.	36,418.	248,236.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	11,272.		11,272.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	14,565.	7,283.	2,913.	4,369.
23 Insurance	54,529.	27,265.	10,906.	16,358.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a PROGRAM DIRECT EXPENSES	532,012.	532,012.		
b POSTAGE AND SHIPPING	411,879.	406,484.	5,395.	
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	52,814,748.	49,012,047.	1,285,336.	2,517,365.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 98-2 (ASC 958-720)

**10. Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals & objectives. / 11. How did the organization overcome and/or address the challenges and obstacles?**

- In our work of connecting underserved children in remote regions of developing countries with lifesaving vitamin A, we encounter challenges on a daily basis. Many of the obstacles we face include logistical and communication hurdles.
  - Reaching the children in remote regions with no internet. We've hired local consultants to help us get in touch with more grantee organizations – finding, vetting, evaluating, training, etc.

*Logistical challenges include the following:*

1. Importation Restrictions

We encounter local regulatory hurdles and regional tariff systems that can prevent or delay importation. Our grantee partners are often small organizations located in remote regions of developing countries and are often so small that they do not have the capacity or experience to clear international shipments from customs. Occasionally, we ship to these organizations and due to unforeseen requirements from the consignee by customs, the product has taken a long time to clear. This delay often results in accumulating storage fees and puts additional stress on our grantee partners.

- a. In order to help avoid these challenges, we send “test shipments” to new partner organizations that have limited experience working with customs (especially in Africa). This allows organizations to receive a very small quantity of product and gain experience clearing products from customs. If any additional information is required, they have the opportunity to resolve the issue without accumulating substantial storage fees. This is an empowering experience for the partner organization and a great opportunity for Vitamin Angels to ensure that our donated product will reach the intended organization without issue.

2. Accurate Timeline for shipments and distributions

Another challenge is timing our purchases and shipment of the vitamins to coordinate with the distributions our grantee partners execute.

- a. To overcome this challenge, our Programs Team works closely with our grantee partners to schedule distributions months in advance and allow for delays in our shipping schedules. This requires frequent contact with our grantee partners via email, phone, and skype calling.

*Communication challenges include the following:*

3. Technical challenges and Language barriers

Regular reporting and check-ins can be challenging because many of our grantee partners have little or no access to internet. We often connect via skype meetings which can be difficult due to poor internet connections and language barriers. Additionally, our grantee partners are often in schools or health clinics with noisy backgrounds which further complicates communication and understanding.

- a. Our Programs team has learned patience with technical difficulties and encourages our partners to schedule calls when they have access to internet and a private room if possible. We have also enlisted the help of interpreters for

conversations and invest in Program Managers language abilities as part of professional development benefits. Several of our team members are in language classes and spend weeks or months in the countries in which we work and practice their language skills.

*Identification, Training, and Oversight of grantee partners challenges including the following:*

1. Finding qualified grantee partners

Our requirements along with communication challenges make identifying grantee partners with the capability of distributing the vitamin A to the same beneficiaries twice a year an obstacle. We require grantee partners to reach at least 200 children between the ages of 6 months and five years and have regular contact with the beneficiaries. Our focus is on children who are underserved and living in remote regions of developing countries, which makes access to these organizations challenging. For example, we work with small health clinics high in the Andes of Peru and in remote corners of Nagaland, India.

- a. To help us find qualified partners, we have hired local consultants who are familiar with the region, socio-political environment, culture, language, and local needs to help us identify and vet qualified grantee partners. We now have consultants in India, Kenya, Malawi, and soon we will have one in Mexico and Latin America.
- b. Additionally, we spread the word about our offer to provide vitamins to potential new grantee partners via social media. From one post on a popular website called "Funds for NGOs", we received over 20 applications. Vitamin Angels will continue to introduce program opportunities (as well as donation opportunities) through social media and other areas where NGO's might notice.

2. Reporting and Evaluation

We face challenges in the oversight of grantee partners to ensure product is correctly distributed according to best practices and according to schedule (every 6 months to eligible children). Because we have over 200 grantee partners in remote regions with little or no access to internet, it can be difficult to monitor and evaluate our grantees.

- a. To overcome reporting challenges, we provide educational materials and training programs to train community health workers on best practices including focusing on children ages 6-59 months, using sterile scissors, implementing Infection Prevention Practices or hand hygiene, etc. We also schedule biannual check ins and require our grantee partners to submit reports on their programs. We have a team of 4 Programs Managers and 3 international consultants in India and Africa to identify, vet, and monitor our grantee partners.

**12. Describe any unintended positive outcomes as a result of the efforts supported by this grant.**

- Positive unintended outcomes as a result of the efforts supported by this grant include the following:



- Because of our expertise in reaching children in underserved, remote communities worldwide, we were invited to the Neglected Tropical Diseases (NTD) Conference, facilitated by the Bill and Melinda Gates Foundation. Following the conference, Vitamin Angels committed to scaling up co-administration of albendazole, a deworming treatment, with vitamin A to all eligible pre-school age children *not* reached by government programs. The positive outcome is that the initiative will fill critical gaps in combatting intestinal worms, also known as soil-transmitted helminthes (STH).
- STH infections can cause "silent suffering," leading to impaired growth and nutrition, decreased cognitive function, and anemia. An indirect consequence of STH infections are that their presence contributes to the poor absorption of vitamin A by the body. Giving pre-school aged children albendazole alongside vitamin A reduces the burden of intestinal worms and improves absorption of vitamin A.

**13. Briefly describe the impact this grant has had on the organization and community served.**

- This grant has had a very strong, positive impact on our organization highlighted by the following:
  1. 1,000,000 additional children reached with lifesaving vitamin A in 2013.
  2. Reduced child mortality by 24% among children with vitamin A deficiency. This is based on research on the impact of vitamin A supplementation. It is not part of this project, however, to collect or analyze health survey data.
  3. Strengthened relationships with grantee partners.

**14. Please provide a narrative on how the funds were used to fulfill grant objectives. Support documents (receipts, expense reports or marketing materials) can be emailed to [grant-info@thecommunityfoundation.net](mailto:grant-info@thecommunityfoundation.net) or faxed to 951-684-1911 or mailed to The Community Foundation, 3700 Sixth St. Suite 200, Riverside, CA 92501**

- The \$50,000 in funds was used to purchase approximately 2,000,000 high dose vitamin A liquid capsules, which are administered every 6 months. The funds from the S.L. Gimbel Foundation allowed us to reach an additional 1,000,000 children with lifesaving vitamin A (2 capsules/year/child). The vitamin A was shipped to our grantee partners and distributed to at risk children under five. See final page of evaluation form for invoice of vitamin A capsules purchased on January 1<sup>st</sup>, 2013. The invoice shows a purchase of \$81,840.00 of which \$50,000 is from the S.L. Gimbel Foundation Fund Grant. The Quantity, Pricing, and Unit Price grantee partners are not included because of confidentiality agreement with our suppliers. The price is roughly \$0.025 per capsule.



Invoice

U.S. Employer Identification No. 27-4085444 Page 1 of 1

D.U.N.S. NO. 16-014-7252

MAIL YOUR REMITTANCE TO ADDRESS SHOWN BELOW  
DSM Nutritional Products  
3927 Collection Center Drive  
Chicago, IL 60693

DOCUMENT NO.	DOCUMENT DATE	DISCOUNT DATE	DUE DATE
2931676319	01/17/2013		02/16/2013

BILL TO:	SOLD TO:	SHIP TO:
VITAMIN ANGELS c/o Ada Lauren P.O. BOX 4490 SANTA BARBARA CA 93140	VITAMIN ANGELS c/o Ada Lauren P.O. BOX 4490 SANTA BARBARA CA 93140	John S. James Inc. of Atlanta Tom King 4777 Aviation Parkway, Ste A Atlanta GA 30349

PLEASE NOTIFY US IF THE ABOVE INFORMATION IS INCORRECT: DSM Nutritional Products ; 45 Waterview Boulevard, Parsippany, NJ 07054-1298 Telephone (908) 626-0189 testfax (973) 257-4420

PURCHASE ORDER NO.	REFERENCE DOC.	SHIPPED DATE	CUST.NO.	CARRIER	ORDER NO.
	2922642397	01/17/2013	VUS0916259		1114588995

PRODUCT CODE/ PRODUCT DESCRIPTION	LOT QUANTITY & U/W	PACKAGE SIZE & U/W	NO. OF PKGS.	PRICING QUANTITY	UNIT PRICE & U/W	AMOUNT
Prod No 5014921062 1/A VIT A LIQUID 100,000, 500CAPS/BO Batch 2823943	8,800 PC	1 PC	8800	8,800 000 PC	9.30 PC	81,840 00

Issued By:  
DSM Nutritional Products  
200 Roche Drive  
Bedford  
NJ  
07823-1113

SEE PROVISIONS ON REVERSE SIDE

Pay this amount on or before discount date	\$
Net Invoice Total USD	\$ 81,840.00

15. Please relate a success story.



**Ana Estela / Guatemala**

When our team first met Ana Estela at 3 years old, she was just a shadow of who she is now. Her eyes were dull and disinterested. Her hair was stringy and thin.

Ana Estela would not interact with or even acknowledge those who visited her preschool in El Barranco, Guatemala. As one of the youngest of 12 children, and a girl, she had to compete for limited resources and what little food her father, a farmer, could provide. The chances that Ana Estela might reach her potential looked bleak.

Two years later, Ana Estela is a completely different child. While the signs of stunting will likely remain visible as a result of her lack of nutrition early in life, she now runs and plays with fervor, grinning and hugging visitors in welcome. She is the leader of a traditional Guatemalan dance group at school and loves to show off her talent.

These days, Ana Estela eats breakfast and snack at her preschool. She takes her multivitamins daily and receives vitamin A and deworming treatments twice a year. Consistent access to food and vitamins has given her body and mind the nutrition it needs to function properly. Now she not only has the energy to run and play with her peers, but the vitality to take full advantage of her education; possibilities she never could have imagined before are within reach.



## 16. Additional success story



### Claribel / Dominican Republic

\*note story featured on Gates Foundation blog -

<http://www.impatientoptimists.org/Posts/2015/01/Linking-Nutrition-and-Deworming-Interventions-for-Improved-Child-Growth-and-Development>

As we drove down the road through a remote part of the Dominican Republic, everyone wondered where this day would take us. We were far from the tropical beaches and extravagant resorts for which the Dominican Republic is famous. We passed fields of sugar cane, skinny cows grazing alongside the road, and every so often, a small cluster of houses,

usually made of wood and tin. The beauty of the interior of the country was undeniable, as was the poverty. As we arrived at the first batey we visited, Cinco Casas, everyone got out of the van and anxiously looked around. Our gazes were met by those of dozens of women and children, shyly peering back. Many of the children hid behind their mothers, unsure of this large group of foreigners. However, their curiosity got the better of them, and in a matter of moments, the kids had every person in our group laughing and playing. After witnessing the distribution of prenatal and children's multivitamins, our group of travelers split up to interview different families. My group was introduced to Claribel, a 22 year old mother of three- Maria Altagracia, age 6, Wardin, age 3, and Nismael, age 2. As we walked to her mother's house, we chatted about light topics like the weather and the kids playing nearby. As we sat down, though, she became more serious. She leaned forward, anxious to share her thoughts with us. Her openness and willingness to share the story of her life came as a surprise to me. She was confident and well-spoken, and clearly dedicated to her family. She told us that in her batey, finding steady work is difficult. Neither she nor her husband has a steady job, so they rely on family members and odd jobs to make enough money to buy food. She said they mostly eat arroz con habichuelas (rice and beans), with salad or a little meat on occasion if they can get it. Claribel told us that she is grateful for the vitamins. She took prenatal vitamins during all three of her pregnancies, and feels that they allowed her to remain healthy throughout. She believes the multivitamins that Wardin and Nisamel take daily are keeping them healthy and strong. The albendazole, a deworming treatment, is also a very welcome intervention. Maria Altagracia and Wardin had suffered from intestinal parasites, which were very painful. After they were given albendazole, Claribel noticed that both children were more energetic, didn't cry as much, and had much better appetites. When I asked what she likes to do in her free time, Claribel told me that she was taking classes in order to complete her high school diploma. Her main reason for doing this is that she wants to be able to help her children with their schoolwork. Her dream for her children is for them to find a good job doing something that makes them happy. By the end of the conversation, we were laughing and joking like old friends. Over the course of the next few days, most of the women I encountered were similarly welcoming, vibrant, and completely dedicated to making a better life for their children. Their zest for life was contagious; we couldn't help but smile whenever we were around them. The opportunity to meet these women and their beautiful, healthy children was truly inspiring. For me, it really highlighted the incredible benefit of the work that Vitamin Angels is doing in the Dominican Republic and around the world.



## 17. Additional success story



### Elizabeth / San Diego

ELIZABETH (AGE 3), was all smiles when we met her and her mother, Karina during a multivitamin distribution in San Diego. The energy and enthusiasm we saw in Elizabeth as she ran around and danced with our team was nothing new to her mom, "I love that fact that if they're playing, playing, playing, it means that they're healthy. I'd rather have them jumping on top of me, than lying on a hospital bed. Sometimes my mom (Elizabeth's grandmother) asks, 'why don't they ever sit down?' and I say, 'because they're healthy. Let them go.'" Karina knows that her commitment to ensuring her children understand the importance of good nutrition, along with the multivitamins they've been taking for a year now, is making a huge difference. "Elizabeth has grown more this year than the year before. She used to be so short.... Now [she is] getting big! Sophia (age 1) is tall, too. My oldest [who isn't taking multivitamins] is short," she told us.

**Questions 16-24 are optional questions and relate to demographic information on clients served. This helps us provide a broader picture of your organization and populations being served.**

(Q16-17 optional space to relate additional success stories)

18. Which category best describes the organization. Please choose only one.

19. What is the organization's primary program area of interest?

20. Approximate percentage of clients served through grant in each ethnic group category. Total must equal 100%

21. Approximate percentage of clients served from grant funds in each age category.

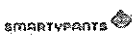
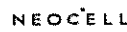
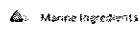
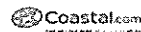
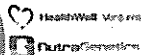
22. Approximate percentage of clients served with disabilities from grant funds.

23. Approximate percentage of clients served in each economic group.

24. Approximate percentage of clients served from grant funds in each population category.

### Featured Recognition

\*Featured on Vitamin Angels 2014 website contributors page – please note, Vitamin Angels has a newly updated website launched in 2015.



INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **AUG 06 2003**

VITAMIN ANGEL ALLIANCE INC  
1450 ORANGE GROVE AVE  
SANTA BARBARA, CA 93105-0000

Employer Identification Number:  
77-0485881  
DLN:  
17053088709003  
Contact Person: ADAM R STANDEN ID# 31124  
Contact Telephone Number:  
(877) 829-5500  
Public Charity Status:  
170(b)(1)(A)(vi)

Dear Applicant:

Our letter dated October 21, 1998, stated you would be exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code, and you would be treated as a public charity during an advance ruling period.

Based on our records and on the information you submitted, we are pleased to confirm that you are exempt under section 501(c)(3) of the Code, and you are classified as a public charity under the Code section listed in the heading of this letter.

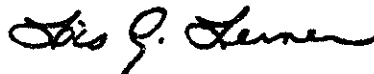
Publication 557, Tax-Exempt Status for Your Organization, provides detailed information about your rights and responsibilities as an exempt organization. You may request a copy by calling the toll-free number for forms, (800) 829-3676. Information is also available on our Internet Web Site at [www.irs.gov](http://www.irs.gov).

If you have general questions about exempt organizations, please call our toll-free number shown in the heading between 8:00 a.m. - 6:30 p.m. Eastern time.

Please keep this letter in your permanent records.

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely yours,



Lois G. Lerner  
Director, Exempt Organizations  
Rulings and Agreements

Letter 1050 (DO/CG)

**2014 S.L. Gimbel Final Evaluation Report Questions.  
Questions 1-15 are required and must be completed**

**1. Organization name:**

- Vitamin Angels Alliance, Inc.

**2. Grant #:**

- 2014342

**3. Grant Period:**

- July 1, 2014 – June 30, 2015

**4. Location of Services (City and State):**

- International Program to provide vitamin supplementation to underserved children in need. Vitamin Angels is based in Santa Barbara, California

**5. Name and Title of person completing evaluation.**

- Kelsey Maloney, Account Manager

**6. Phone Number:**

- (805) 564-8400 x 9

**7. Email address.**

- kmaloney@vitaminangels.org

**8. Total number of clients served through this grant funding.**

- 1,000,000

**9. Describe the project's key outcomes and results based on the goals and objectives.**

- Objective I: The objective of this program was to use the \$50,000 in grant funds to purchase 2,000,000 high dose (200,000 IU) vitamin A capsules at the estimated cost of \$.025/dose to reach an estimated 1,000,000 children with vitamin A.
  - Outcome for objective 1: Vitamin Angels purchased 2,000,000 vitamin A capsules at the cost of roughly \$50,000. The vitamins were distributed by in-country grantee partners to program countries identified by UNICEF as having moderate to severe vitamin A deficiency. In 2014, we reached 1,000,000 additional children with lifesaving vitamin A.
- Objective II: The second objective was to reduce child mortality among undernourished children in countries with documented high rates of vitamin A deficiency.
  - Outcome for objective 2: Research shows that Vitamin A supplementation reduces childhood mortality by 24%. It is *not* part of this program, however, to collect or analyze health survey data.





Strengthening Inland Southern California through Philanthropy



**BOARD OF DIRECTORS** June 1, 2016

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Santa Barbara, CA 93140

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Dear Mr. Schiffer:

Congratulations! A grant has been approved for **Vitamin Angels Alliance, Inc.** in the amount of \$50,000 from the S.L. Gimbel Foundation. **The performance period for this grant is May 16, 2016 to May 16, 2017.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

*To provide vitamin A to undernourished children in remote regions in Africa, Asia, and Latin America.*

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Friday, June 17, 2016.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by June 15, 2017** and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please call me at 951-241-7777, ext. 114, or email me at [ccudiamat@thecommunityfoundation.net](mailto:ccudiamat@thecommunityfoundation.net).

Sincerely,

Celia Cudiamat  
Executive Vice President of Programs

19050 Vitamin Angels Alliance, Inc. 2016076 GIMB1

Dr. Jonathan Lorenzo Yorba  
President and CEO



Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

**2016 S.L. Gimbel Foundation Fund  
Grant Agreement**

**Organization:** Vitamin Angels Alliance, Inc.  
**Grant Amount:** \$50,000 **Grant Number:** 20160276  
**Grant Period:** May 16, 2016 through May 16, 2017  
**Purpose:** To provide vitamin A to undernourished children in remote regions in Africa, Asia, and Latin America

**1. Use of Grant Funds**

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

**2. Payment of Grant Funds**

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

**3. Certification and Maintenance of Exempt Organization Status**

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its tax-exempt status, and shall notify the Foundation immediately of any such change.

**4. Final Report and Records**

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

**5. Grantee's Financial Responsibilities**

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request.



**6. Publicity**

The Community Foundation recommends publicity for the grant and acknowledging The Community Foundation in internal correspondence, brochures as appropriate; newsletters, annual reports and email blasts or e-newsletters.

The credit line of "Made possible in part by a grant from the "S.L. Gimbel Foundation Advised Fund at The Community Foundation – Inland Southern California" is suggested. When your donors are listed in printed materials, include the S.L. Gimbel Foundation Advised Fund at The Community Foundation in the appropriate contribution size category. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching our logo is also appreciated. Our logo can be downloaded from our website at [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net).

Email our Marketing & Communications Officer, Charee Gillins, at [cgillins@thecommunityfoundation.net](mailto:cgillins@thecommunityfoundation.net) with any publicity questions as well as any copies of any printed or publicity materials that highlight the grant.

**7. Indemnification**

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

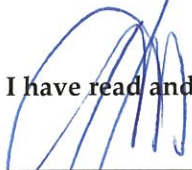
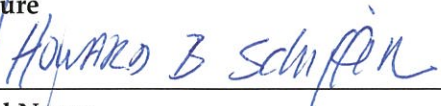
**8. Termination**



The Community Foundation may terminate this agreement, withhold payments, or both at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement.

**9. Limitation of Support**

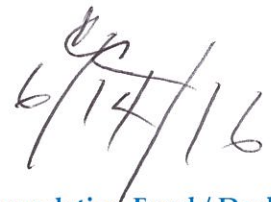
This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.

  
\_\_\_\_\_  
Signature  
  
\_\_\_\_\_  
Printed Name

  
\_\_\_\_\_  
Date  
  
\_\_\_\_\_  
Title

Organization: 19050 Vitamin Angels Alliance, Inc.  
Grant Number: 20160276





The  
Community  
Foundation

Strengthening Inland Southern California through Philanthropy



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Dr. Jonathan Lorenzo Yorba  
President and CEO

June 21, 2016

S. L. Gimbel Foundation Fund

Mr. Howard Schiffer  
President and Founder  
Vitamin Angels Alliance, Inc.  
P.O. Box 4490  
Santa Barbara, CA 93140

Dear Mr. Schiffer:

The Community Foundation is pleased to enclose a grant check for \$50,000 from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned. **The completed Grant Evaluation form is due by June 15, 2017** and will be available online on The Community Foundations website under Grants/Forms. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

We greatly appreciate any help you can give us in publicizing the grant. Please use the following credit in any grant announcements or materials funded by the grant: **"The Healthy Changes Program is supported by a grant from The S. L. Gimbel Foundation."** You may send copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

Please feel free to contact me at 951-241-7777, ext. 114, if you have any questions.

Sincerely,

Celia Cudiamat  
Executive Vice President of Programs

20160276

40976

GIMB1

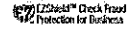


Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

3700 Sixth Street, Suite 200 ~ Riverside, California 92501  
P: 951.241.7777 ~ F: 951.684.1911 ~ [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net)

**The Community Foundation**  
 Strengthening Inland Southern California through Philanthropy  
 3700 SIXTH STREET, SUITE 200  
 RIVERSIDE, CA 92501  
 951-241-7777 / FAX 951-684-1911


**CITIZENS BUSINESS BANK**  
 A Financial Services Company  
 3695 Main Street, Riverside, CA 92501  
 90-3414/1222



PAY \* Fifty Thousand and no/100 \*  
 TO THE ORDER OF

DATE 06/16/2016 AMOUNT \$\*\*\*\*50,000.00

Vitamin Angels  
 PO Box 4490  
 Santa Barbara, CA 93140

 *Celia Andrianiat*  
 AUTHORIZED SIGNATURE

⑈040976⑈ ⑆22234149⑆ 244124437⑈

The Community Foundation 40976  
 19050 Vitamin Angels 06/16/2016 040976  
 20160276 05/31/2016 Provide Vitamin A to undernourished children in remote 50,000.00  
 GIMB S.L. Gimbel Foundation Advised Fund 50,000.00

CHECK TOTAL: \$\*\*\*\*50,000.00

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CHECK TOTAL: \$\*\*\*\*50,000.00

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