

GRANTEE I.D.: 19024

Organization / Agency Information

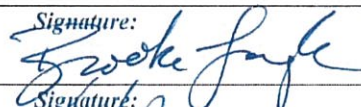

Organization/Agency Name: The Land Conservancy of San Luis Obispo County		
Physical Address: 1137 Pacific Street, Suite A		City/State/Zip San Luis Obispo/CA/93401
Mailing Address: PO Box 12206		City/State/Zip San Luis Obispo/CA/93406
CEO or Director: Kaila Dettman		Title: Executive Director
Phone: 805-544-9096	Fax: 805-544-5122	Email: kailad@lcslo.org
Contact Person: Lauren Meers		Title: Development Manager
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Web Site Address: www.LCSLO.org		Tax ID: 77-0039294

Program / Grant Information

Interest Area: ☐ Animal Protection ☐ Education ☒ Environment ☐ Health ☐ Human Dignity

Program/Project Name: Kathleen's Canyon Overlook (KCO) – Park Construction			Amount of Grant Requested: \$50,000
Total Organization Budget: \$4,949,576.96	Per 990, Percentage of Program Service Expenses (Column B / Column A x 100): 93.36%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 6.31%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 6.64%
Purpose of Grant Request (one sentence): This grant will complete the installation of a conservation park at KCO in order to provide free public access to the underserved communities of the Santa Maria River Valley for educational, social, and health purposes while showcasing the special natural resources unique to the conservation site and region.			
Program Start Date (Month and Year): 06/2017		Program End Date (Month and Year): 09/2018	
Gimbel Grants Received: List Year(s) and Award Amount(s) 2012 - \$24,745			

Signatures

Board President / Chair: (Print name and Title) Brooke Langle, President	Signature: 	Date: 9/15/17
Executive Director/President: (Print name and Title) Kaila Dettman, Executive Director	Signature: 	Date: 9/15/17

2017 S.L. Gimbel Foundation Fund APPLICATION

Narrative

Please provide the following information by answering **ALL** questions (I to IV) in **five (5) typed pages maximum, 12 Font, One Inch Margins**. Use the format below (I to IV). Type the questions. Type your answer to the questions accordingly. Please be thorough, clear, specific, and concise.

I. Organization Background:

A) What are the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?

The Land Conservancy of San Luis Obispo County (LCSLO) is a nonprofit land trust that permanently protects lands with important scenic, agricultural, habitat and cultural values for the benefit of people and wildlife. Since 1984, LCSLO has permanently protected over 18,500 acres of land, planted more than 60,000 native trees & shrubs, repaired 5 miles of streams, and removed invasive species from hundreds of acres in the Dunes. These efforts engaged hundreds of community members through outreach events and volunteer opportunities (over 6,500 volunteer hours in 2016 alone). By 2018, LCSLO aims to increase the local lands under its protection by 40% for a total of 30,000 acres by 2018. LCSLO has a \$1.2 million operating budget on average and enjoys annual support from 1200+ member households/businesses.

B) What are some of your past organizational accomplishments (last three years)?

Three years ago LCSLO purchased the 900 acre Pismo Preserve, a brand new public open space that will provide underserved and disadvantaged communities with a phenomenal upland trail system on the central coast. In the last three years we have also protected an additional 4,000 acres of land throughout San Luis Obispo County, expanded our Learning Among the Oaks program to another elementary school, and created a strategic planning document for ecosystem restoration in the Guadalupe Nipomo Dunes. We are just months away from creating the Octagon Barn Center, a new community gathering place and future staging area for the Bob Jones Pathway, a regional bike and pedestrian trail from San Luis Obispo to the Pacific Ocean. We also started construction of the park at Kathleen's Canyon Overlook, completing the parking lot and roadway improvements.

C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

LCSLO uses a comprehensive approach to conservation through three integrated program areas: *Conserve* - Land Acquisition, Protection and Conservation Planning; *Care* - Restoration and Stewardship; and *Connect* - Community Education, Outdoor Experiences, and Public Access to Land. We primarily serve the residents of San Luis Obispo County (population 272,000), but our project focus in southern SLO County provides direct benefits to the City of Santa Maria, an underserved community just across the county line, where over 25% of the adult population has less than a 9th grade education and 78% are not U.S. Citizens. Program services providing open space access, parks and protecting lands helps fulfill people and sustains healthy lifestyles for Central Coast residents and over 8 million SLO County visitors. LCSLO is a true local grassroots organization. Our constituents actively support us through volunteer work and monetary contributions. In the 2016 and 2017 New Times "Best of SLO County" Reader's Poll, LCSLO was the winner for "Best Friend to the Environment".

II. Project Information:

A) Statement of Need

Specify the community need you want to address and are seeking funds for.

Currently, there are no free public parks, open spaces or rest areas off scenic Highway 1 for approximately 45 miles between the communities of Oceano and Lompoc. This region encompasses the Santa Maria River Valley which is an underserved community literally surrounded by natural beauty but with just a few fee-based access points to these special places. LCSLO is currently constructing a conservation park at its permanently protected Kathleen's Canyon Overlook property. This property offers a beautiful, wildlife-rich place for visitors of all ages, backgrounds, and socio-economic statuses to experience and explore a healthy native ecosystem while learning about their role in solving local environmental challenges. The property also includes the only peat bog in SLO County, a freshwater dune wetland, and healthy coastal dune scrub habitat which shelters dozens of rare wildlife and plant species.

B) Project description:

Describe your project. How does your project meet the community need? What is unique and innovative about this project?

This grant will help fund the construction and installation of a new conservation park at Kathleen's Canyon Overlook in order to provide free public access to the underserved communities of the Santa Maria River Valley for educational, social, and health purposes while showcasing the special natural resources unique to the conservation property and central coast region. This project seeks to address two related community needs:

- 1) Lack of free public access to a park or open space for nearly 45 miles along Highway 1; and
- 2) Lack of major site amenities to support visitor use on an easily-accessible community conservation property.

C & D) Project Goal, Objectives, Activities and Expected Outcomes:

PROJECT GOAL: The overall vision for the Kathleen's Canyon Overlook property includes free public access to a unique experiential education venue to benefit the underserved communities of the Santa Maria River Valley. When completed, Kathleen's Canyon Overlook will offer interactive education about this special ecosystem within the world-class Guadalupe-Nipomo Dunes through an interpretive overlook viewing platform; an ADA boardwalk; a one-quarter-mile looped trail enhanced by an innovative multi-lingual audio cell phone tour; a spirit circle for educational talks; and a picnic area with tables and benches. The project will include built-in signage interpreting the key ecosystem features on-site and in view, and the historic use of the land by the Chumash and early Europeans. This grant would provide critical support to complete the last and most important feature - the Overlook Viewing Platform - which will offer a spectacular vista of Black Lake Canyon.

Project Objectives, activities and timeline:

Objective I: Develop and install interpretive signage & audio tour by February 2018

Task IA: Graphic design for physical signs and displays

Outcome: Existing interpretive sign content presented in a visually engaging way, formatted for sign fabrication.

Evaluation: Interpretive signs/displays will be vetted by the Land Conservancy's Education and Outreach Committee for approval before physicals signs are ordered.

Task IB: Sign and display fabrication & delivery

Outcome: Production and delivery of physical signs for installation.

Evaluation: Physical signs will be reviewed by Land Conservancy staff to check quality of sign construction and content before accepting product for final installation.

Task IC: Audio recording and technology improvements

Outcome: A location-aware mobile storytelling platform to engage users by sharing stories about places they love in the form of a free, self-guided experience (see www.vizzit.co for examples).

Evaluation: Engagement of the audio storytelling application will be measured through the customer portal provided by VIZZIT.

Task ID: Installation of signs along trail, boardwalk, etc.

Outcome: Signs mounted and installed, ready for the public's enjoyment

Evaluation: Once complete, an as built drawing of the site will be made including locations of all interpretive elements. Sign installation and location will be checked by Land Conservancy on-site managers to ensure quality control.

Objective II: Install Overlook Structure and Playground Structure by February 2018

Task IIA: Construction of Viewing Platform and Boardwalk

Note: This is the Task being requested for funding

Outcome: The crown-jewel of Kathleen's Canyon Overlook will be the construction of this boardwalk and viewing platform offering a spectacular view of Black Lake Canyon and its connection into the dune ecosystems. This will be an ADA accessible structure designed to fit in with the character of the site.

Evaluation: Post construction the overlook structure will be evaluated by the design engineer to ensure it was built to specification.

Task IIB: Construction of playground structure.

Outcome: The playground structure is an additional item to the project to enhance the user experience for families. The playground is being designed by RecWest and will be considered ADA accessible

Evaluation: Once Complete, a post construction safety audit will be done by Land Conservancy staff. This will ensure construction is completed according to project design and to ensure the safety of our end user group. These safety audits will be conducted on a regular basis in perpetuity.

Objective III: Site Habitat Restoration by June 2018

Task IIIA: Native Plant Seeding and Site Stabilization

Outcome: To ensure the target audience is receiving the best experience possible connecting with nature. Native plant communities at the site will be enhanced by spreading native seeds to promote more biodiversity, provide specific educational opportunities and stabilize the site from erosion and wind-born dust.

Evaluation: The site will be evaluated using before-after photos and permanent vegetation releve plots designed to track vegetation changes over time. Success will be achieved when the site achieves a 70% native cover.

Task IIIB: Habitat Restoration Maintenance and Monitoring

Outcome: After construction is complete, the site goes into a long-term maintenance and monitoring phase. The outcome will be a relatively weed free site providing examples of important habitats found throughout Black Lake Canyon and the Guadalupe-Nipomo Dunes Complex.

Evaluation: Similar to Task IIIA, the site will be evaluated using before-after photos and permanent vegetation releve plots designed to track vegetation changes over time. Success will be achieved when the site achieves and maintains 70% native cover.

E) Target population impacted:

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals.

The project will serve the residents of and visitors to San Luis Obispo and Santa Barbara Counties. In particular, it will benefit nearby homeowners and commuters, school-aged children, and tourists of all ages, socio-economic classes, and cultural groups. When completed, we estimate that the site will receive 20-30 visitors per day or approximately 9,125 visitors per year, based on use observed at a nearby proxy site and on docent tours provided to school groups by partner organizations. Target populations include nearly 20,000 area students, elementary through high school, especially those in underserved communities (100% of schools in Santa Maria & Guadalupe are listed as Title 1 schools, meaning at least 40% of the students in the school or living within the attendance area served by the school are from low-income families).

F) Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?

LCSLO has established collaborative partnerships with the Dana Adobe, the Dunes Center, and California State Parks to create complimentary multi-lingual educational opportunities in Southern San Luis Obispo County. We helped establish the Dunes Center in 1999 and have remained an active partner through the Dunes Collaborative. The Dunes Center has an excellent track record of leading educational field trips, servicing communities with a mobile education unit, and serving as a resource for underserved communities. They plan to use Kathleen's Canyon Overlook for educational field trips that serve those communities. Furthermore, LCSLO has hundreds of local members who have helped permanently conserve 330 acres in Black Lake Canyon and 2,445 acres in the greater South County region. Local volunteers, students from the Conservation Club of Nipomo High School, and our partners at the California Conservation Corps will plant native shrubs, build the trail, and help install signs. Volunteers from the surrounding neighborhoods will assist LCSLO staff in maintaining and watching over the park. After more than 30 years of conservation leadership in our County, LCSLO is uniquely equipped to protect the landscapes that serve as the foundation for these programs. We are committed to the long term stewardship of the properties in our care and strive to connect children and adults alike to the natural world.

G) Use of grant funds:

This grant will leverage the 2012 Gimbel Foundation investment (funding for site design & permitting) by implementing the major site amenities and interpretive elements that will make Kathleen's Canyon Overlook a safe, enjoyable and inspirational place for underserved communities to experience nature. Gimbel Foundation is being asked to contribute 9% of the total costs of the objectives listed above (\$50,000). The remaining 91% will be matched by LCSLO, in-kind donations, and funding from the National Fish and Wildlife Foundation and other grants.

III. Project Future

A) Sustainability:

Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

LCSLO allocates annual resources for maintenance of each of its properties from a dedicated Healthy Lands Fund. Volunteers will play an important role in the stewardship and maintenance of the Kathleen's Canyon Overlook site. Each year, approximately 260 volunteers donate 4,000 hours assisting LCSLO in designing, constructing, operating, and maintaining six LCSLO-managed facilities. Volunteers lead tours, provide design expertise, remove invasive species, install plants, construct pathways, build and repair structures, and provide all types of maintenance. Organizations such as the California Conservation Corps and Cal Poly State University Student Clubs assist LCSLO with maintenance at its properties and large-scale restoration sites. Following installation, LCSLO's Project Manager will visit the site 1-2 times per month to perform site visits and maintenance. Volunteer stewards will also be asked to report anecdotal site usage and problems to staff on a weekly basis.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?

The LCSLO Board of Trustees, currently comprised of 11 volunteer community leaders, are responsible for establishing the organization's mission and Bylaws, determining its strategic direction, setting policies to carry out the mission, and, as required by law, overseeing finances and operations. The Board leads the following volunteer committees: Executive & Finance, Governance, Development, Land, Restoration, Special Events, Octagon Barn Project.

B) Management

Describe the qualifications of key personnel/staff responsible for the project.

LCSLO employs highly qualified individuals who have extensive experience with planning, permitting, and installing restoration projects. We frequently reach out to the local community and engage with volunteers to complete these projects. LCSLO has all the necessary tools for minor construction & planting and is compliant with all local, state and federal laws related to employee/insurance policies, organizational procedures, and 501(c)3 reporting. All projects are tracked in detail including employee hours per project. The positions responsible for oversight and operation at Kathleen's Canyon Overlook include LCSLO's Executive Director Kaila Dettman (MS Watershed Hydrology and Soil Conservation, 14 years experience) and Conservation Director Daniel Bohlman (BS Ecology and Systematic Biology, 13 years experience). Restoration Manager Jon Hall (MS Agriculture, BS Ecology and Systematic Biology, 13 years of experience) will perform and direct on-the-ground restoration activities and permit compliance onsite. Stewardship Manager Dylan Theobald (MS Forest Hydrology, 5 years of experience) will oversee construction and park maintenance activities onsite.

2017 S.L. Gimbel Foundation APPLICATION

V. Project Budget and Narrative

A) **Budget Table:** *Provide a detailed line-item budget for your **entire** project by completing the table below. Requested line items should be limited to Ten (10) line items. The less the better.*

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. **Specify the unit cost, number of units, and total cost**
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but **NOT** requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.

See Budget Table on Following Page

Objective	Line Item Request	Line Item Explanation			Support From The Land Conservancy of SLO	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
		Qty	Unit	Rate				
1: Education	Challenges and Solutions - Interpretive Display							
	Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
	Conservation Director	8	Hour	\$ 75.00	\$ -	\$ 600.00	\$ -	\$ 600.00
	Director of Development	8	Hour	\$ 70.00	\$ -	\$ 560.00	\$ -	\$ 560.00
	Restoration Project Manager	8	Hour	\$ 70.00	\$ -	\$ 560.00	\$ -	\$ 560.00
	Business Manager	4	Hour	\$ 55.00	\$ -	\$ 220.00	\$ -	\$ 220.00
	Communications & Marketing Manager	40	Hour	\$ 55.00	\$ -	\$ 2,200.00	\$ -	\$ 2,200.00
	Stewardship Manager	8	Hour	\$ 60.00	\$ -	\$ 480.00	\$ -	\$ 480.00
	Restoration Specialist (labor)	16	Hour	\$ 45.00	\$ -	\$ 720.00	\$ -	\$ 720.00
	Restoration Specialist (labor)	16	Hour	\$ 45.00	\$ -	\$ 720.00	\$ -	\$ 720.00
	Misc Supplies	1	Lump	\$ 1,000.00	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00
	Interpretive Designer - Subcontractor	1	Lump	\$ 5,000.00	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00
	Sign Panels (24 x 36")	4	Each	\$ 575.00	\$ -	\$ 2,300.00	\$ -	\$ 2,300.00
	Sign Pedestals	4	Each	\$ 700.00	\$ -	\$ 2,800.00	\$ -	\$ 2,800.00
	Rotating Display	2	Each	\$ 1,500.00	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00
	Mileage	240	Mile	\$ 0.56	\$ -	\$ 134.40	\$ -	\$ 134.40
	Subtotal				\$ -	\$ 20,634.40	\$ -	\$ 20,634.40

Viewing Platform Signage								
	Director of Development	8	Hour	\$ 70.00	\$ -	\$ 560.00	\$ -	\$ 560.00
	Communications & Marketing Manager	20	Hour	\$ 55.00	\$ -	\$ 1,100.00	\$ -	\$ 1,100.00
	Interpretive Designer - Subcontractor	1	Lump	\$ 2,000.00	\$ -	\$ 2,000.00	\$ -	\$ 2,000.00
	Sign Panel (18 x 72")	2	Each	\$ 1,500.00	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00
	Sign Rail Mount	1	Each	\$ 1,000.00	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00
	Subtotal				\$ -	\$ 7,660.00	\$ -	\$ 7,660.00

Walking Trail Interpretive Signage								
	Director of Development	16	Hour	\$ 70.00	\$ -	\$ 1,120.00	\$ -	\$ 1,120.00
	Communications & Marketing Manager	24	Hour	\$ 55.00	\$ -	\$ 1,320.00	\$ -	\$ 1,320.00
	Sign Panels (6 x 10")	15	Each	\$ 150.00	\$ -	\$ 2,250.00	\$ -	\$ 2,250.00
	Sign Mini Posts	15	Each	\$ 60.00	\$ -	\$ 900.00	\$ -	\$ 900.00
	Sign Panels (24 x 36")	1	Each	\$ 575.00	\$ -	\$ 575.00	\$ -	\$ 575.00
	Sign Pedestals	1	Each	\$ 700.00	\$ -	\$ 700.00	\$ -	\$ 700.00
	Rotating Display	1	Each	\$ 1,500.00	\$ -	\$ 1,500.00	\$ -	\$ 1,500.00
	Subtotal				\$ -	\$ 8,365.00	\$ -	\$ 8,365.00

Spirit Circle Interpretive Signage & Sundial								
	Conservation Director	4	Hour	\$ 75.00	\$ -	\$ 300.00	\$ -	\$ 300.00
	Director of Development	4	Hour	\$ 70.00	\$ -	\$ 280.00	\$ -	\$ 280.00
	Restoration Project Manager	8	Hour	\$ 70.00	\$ -	\$ 560.00	\$ -	\$ 560.00
	Stewardship Manager	8	Hour	\$ 60.00	\$ -	\$ 480.00	\$ -	\$ 480.00
	Business Manager	2	Hour	\$ 55.00	\$ -	\$ 110.00	\$ -	\$ 110.00
	Communications & Marketing Manager	28	Hour	\$ 55.00	\$ -	\$ 1,540.00	\$ -	\$ 1,540.00
	Misc Supplies, Paint, etc.	1	Lump	\$ 375.00	\$ -	\$ 375.00	\$ -	\$ 375.00
	Mileage	60	Mile	\$ 0.56	\$ -	\$ 33.60	\$ -	\$ 33.60
	Subtotal				\$ -	\$ 3,678.60	\$ -	\$ 3,678.60

Audio Tour & Signage								
	Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
	Conservation Director	4	Hour	\$ 75.00	\$ -	\$ 300.00	\$ -	\$ 300.00
	Director of Development	16	Hour	\$ 70.00	\$ -	\$ 1,120.00	\$ -	\$ 1,120.00
	Restoration Project Manager	16	Hour	\$ 70.00	\$ -	\$ 1,120.00	\$ -	\$ 1,120.00
	Business Manager	8	Hour	\$ 55.00	\$ -	\$ 440.00	\$ -	\$ 440.00
	Communications & Marketing Manager	32	Hour	\$ 55.00	\$ -	\$ 1,760.00	\$ -	\$ 1,760.00
	Stewardship Manager	16	Hour	\$ 60.00	\$ -	\$ 960.00	\$ -	\$ 960.00
	Restoration Specialist (labor)	16	Hour	\$ 45.00	\$ -	\$ 720.00	\$ -	\$ 720.00
	Restoration Specialist (labor)	16	Hour	\$ 45.00	\$ -	\$ 720.00	\$ -	\$ 720.00
	Interpretive Elements Designer - Subcontractor	1	Lump	\$ 5,000.00	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00
	Sign Panels (6 x 10")	20	Each	\$ 150.00	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00
	Sign Mini Posts	20	Each	\$ 60.00	\$ -	\$ 1,200.00	\$ -	\$ 1,200.00
	Sign Panels (24 x 36")	1	Each	\$ 575.00	\$ -	\$ 575.00	\$ -	\$ 575.00
	Sign Pedestals	1	Each	\$ 700.00	\$ -	\$ 700.00	\$ -	\$ 700.00
	Mileage	600	Mile	\$ 0.56	\$ -	\$ 336.00	\$ -	\$ 336.00
	Subtotal				\$ -	\$ 18,291.00	\$ -	\$ 18,291.00

2: Construction

Mobilization							
Equipment Mobs	6	Each	1250	\$ -	\$ 7,500.00	\$ -	\$ 7,500.00
Site Utilities	1	Month	1000	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00
Project Management	1	Each	3534	\$ -	\$ 3,534.00	\$ -	\$ 3,534.00
Structural Engineer for Design of boardwa	1	Each	6000	\$ -	\$ 6,000.00	\$ -	\$ 6,000.00
Civil Engineer for grading plan	1	Each	24000	\$ -	\$ 24,000.00	\$ -	\$ 24,000.00
SWPPP Measures	1	Lump	9000	\$ -	\$ 9,000.00	\$ -	\$ 9,000.00
Small Tools	1	Lump	1074.49	\$ -	\$ 1,074.49	\$ -	\$ 1,074.49
Prime Bond	1	Lump	3016.51	\$ -	\$ 3,016.51	\$ -	\$ 3,016.51
Subtotal				\$ -	\$ 55,125.00	\$ -	\$ 55,125.00
Parking Lot and Directional Signs							
Restoration Project Manager	40	Hour	\$ 70.00	\$ -	\$ 2,800.00	\$ -	\$ 2,800.00
Grading Contractor - Subcontractor	1	Lump	\$70,000.00	\$ -	\$ 70,000.00	\$ -	\$ 70,000.00
Grading Contractor - Handicap spaces	1	Lump	\$12,254.20	\$ -	\$ 12,254.20	\$ -	\$ 12,254.20
Misc Supplies	1	Lump	\$ 3,000.00	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00
Entrance/Exit Gates	2	Lump	\$ 2,150.00	\$ -	\$ 4,300.00	\$ -	\$ 4,300.00
Signs - Handicap, No Parking, etc.	10	Each	\$ 50.00	\$ -	\$ 500.00	\$ -	\$ 500.00
Material (DG, Road Base, etc.)	1	Lump	\$45,000.00	\$ -	\$ 45,000.00	\$ -	\$ 45,000.00
Mileage	180	Mile	\$ 0.56	\$ -	\$ 100.80	\$ -	\$ 100.80
Subtotal				\$ -	\$ 137,955.00	\$ -	\$ 137,955.00
Walking Path							
Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
Stewardship Manager	16	Hour	\$ 60.00	\$ -	\$ 960.00	\$ -	\$ 960.00
Restoration Project Manager	100	Hour	\$ 70.00	\$ -	\$ 7,000.00	\$ -	\$ 7,000.00
Business Manager	20	Hour	\$ 55.00	\$ -	\$ 1,100.00	\$ -	\$ 1,100.00
Restoration Specialist (labor)	160	Hour	\$ 45.00	\$ -	\$ 7,200.00	\$ -	\$ 7,200.00
Mileage	600	Mile	\$ 0.56	\$ -	\$ 336.00	\$ -	\$ 336.00
Subtotal				\$ -	\$ 16,936.00	\$ -	\$ 16,936.00
Viewing Platform & Boardwalk							
Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
Conservation Director	4	Hour	\$ 75.00	\$ -	\$ 300.00	\$ -	\$ 300.00
Restoration Project Manager	80	Hour	\$ 70.00	\$ -	\$ 5,600.00	\$ -	\$ 5,600.00
Business Manager	8	Hour	\$ 55.00	\$ -	\$ 440.00	\$ -	\$ 440.00
Stewardship Manager	32	Hour	\$ 60.00	\$ -	\$ 1,920.00	\$ -	\$ 1,920.00
Contractor (Lump Sum Bid)	1	Lump	\$78,000.00	\$ -	\$ 28,000.00	\$ 50,000.00	\$ 78,000.00
Mileage	600	Mile	\$ 0.56	\$ -	\$ 336.00	\$ -	\$ 336.00
Subtotal				\$ -	\$ 36,936.00	\$ 50,000.00	\$ 86,936.00
Spirit Circle/Amphitheater							
Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
Restoration Project Manager	20	Hour	\$ 70.00	\$ -	\$ 1,400.00	\$ -	\$ 1,400.00
Business Manager	4	Hour	\$ 55.00	\$ -	\$ 220.00	\$ -	\$ 220.00
Stewardship Manager	12	Hour	\$ 60.00	\$ -	\$ 720.00	\$ -	\$ 720.00
Misc Supplies, Paint, etc.	1	Lump	\$ 375.00	\$ -	\$ 375.00	\$ -	\$ 375.00
Contractor - Subcontractor	1	Lump	\$21,000.00	\$ -	\$ 21,000.00	\$ -	\$ 21,000.00
Mileage	150	Mile	\$ 0.56	\$ -	\$ 84.00	\$ -	\$ 84.00
Subtotal				\$ -	\$ 24,139.00	\$ -	\$ 24,139.00
2500 Gallon Steel Fire Water Storage Tank							
Materials	1	Lump	\$ 9,320.00	\$ -	\$ 9,320.00	\$ -	\$ 9,320.00
Grade Pad	1	Lump	\$ 1,730.47	\$ -	\$ 1,730.47	\$ -	\$ 1,730.47
Install Tank & Piping	1	Lump	\$ 2,208.00	\$ -	\$ 2,208.00	\$ -	\$ 2,208.00
Subtotal				\$ -	\$ 13,258.47	\$ -	\$ 13,258.47
Playground							
Executive Director	4	Hour	\$ 85.00	\$ -	\$ 340.00	\$ -	\$ 340.00
Stewardship Manager	16	Hour	\$ 60.00	\$ -	\$ 960.00	\$ -	\$ 960.00
Restoration Project Manager	24	Hour	\$ 70.00	\$ -	\$ 1,680.00	\$ -	\$ 1,680.00
Business Manager	2	Hour	\$ 55.00	\$ -	\$ 110.00	\$ -	\$ 110.00
Play Equipment (Little Tikes Brand KB 134	1	Each	\$45,500.00	\$ -	\$ 45,500.00	\$ -	\$ 45,500.00
Surfacing (rubber)	1596	Sq Ft	\$ 12.00	\$ -	\$ 19,152.00	\$ -	\$ 19,152.00
Installation	1	Lump	\$ 5,000.00	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00
Compactor Rental	3	Days	\$ 300.00	\$ -	\$ 900.00	\$ -	\$ 900.00
Mileage	240	Mile	\$ 0.56	\$ -	\$ 134.40	\$ -	\$ 134.40
Subtotal				\$ -	\$ 73,776.40	\$ -	\$ 73,776.40

3: Restoration	Native Plant Restoration/Landscaping							
	Conservation Director	4	Hour	\$ 75.00	\$ 300.00	\$ -	\$ -	\$ 300.00
	Restoration Project Manager	20	Hour	\$ 70.00	\$ 1,400.00	\$ -	\$ -	\$ 1,400.00
	Stewardship Manager	8	Hour	\$ 60.00	\$ 480.00	\$ -	\$ -	\$ 480.00
	Restoration Specialist (labor)	160	Hour	\$ 45.00	\$ 783.00	\$ 6,417.00	\$ -	\$ 7,200.00
	Restoration Specialist (labor)	160	Hour	\$ 45.00	\$ 783.00	\$ 6,417.00	\$ -	\$ 7,200.00
	Restoration Specialist (labor)	160	Hour	\$ 45.00	\$ 783.00	\$ 6,417.00	\$ -	\$ 7,200.00
	Native plants	5446	1 Gal	\$ 4.50	\$ 5,446.00	\$ 19,061.00	\$ -	\$ 24,507.00
	Misc Supplies	1	Lump	\$ 1,000.00	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00
	Seed (2 acres at 65 lbs per acre)	130	Lb	\$ 45.00	\$ 5,850.00	\$ -	\$ -	\$ 5,850.00
	Herbicide	2	Gal	\$ 250.00	\$ -	\$ 500.00	\$ -	\$ 500.00
	Dye	2	Gal	\$ 50.00	\$ -	\$ 100.00	\$ -	\$ 100.00
	Surfactant	2	Gal	\$ 50.00	\$ -	\$ 100.00	\$ -	\$ 100.00
	Crop Oil	2	Gal	\$ 50.00	\$ -	\$ 100.00	\$ -	\$ 100.00
	Gopher Baskets	5446	Each	\$ 2.50	\$ -	\$ 13,615.00	\$ -	\$ 13,615.00
	Mulch - Coarse Compost	550	Cu Yd	\$ 12.00	\$ -	\$ 6,600.00	\$ -	\$ 6,600.00
	Subtotal				\$15,825.00	\$ 60,327.00	\$ -	\$ 76,152.00
Total Cost					\$15,825.00	\$ 477,081.87	\$ 50,000.00	\$ 542,906.87

B) Narrative: *The budget narrative is the justification of “how” and/or “why” a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative*

Viewing Platform and Boardwalk: In this grant we are asking for \$50,000 to hire a contractor to build a wooden boardwalk and the overlook structure of “Kathleen’s Canyon Overlook”. This is the centerpiece of the whole property and will provide all visitors of the park to view the wetland. This funding will essentially allow us to complete the project and open the park to the public. The structure will be ADA accessible. The cost is listed as a lump sum based on a competitive bid process. Four bids were secured (including one from our organization) to come up with this cost estimate. Supporting documents include (Attachment A):

- Project Specs
- Specialty Construction Proposal: \$105,200
- Sage Ecological Landscapes: \$77,550
- California Conservation Corps: \$72,600
- The Land Conservancy of San Luis Obispo County: \$90,320

We are not requesting funds from the Gimbel Foundation to cover staff time. The billing rates for staff listed in the budget above are approximately 50% pay and 50% benefits and direct costs.

2017 S.L. Gimbel Foundation APPLICATION

VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
National Fish & Wildlife Foundation (Guadalupe Natural Resources Trust)	\$359,382
Ed Woods Foundation	\$25,000
Chevron (business support)	\$4,500
Cal Trans (mitigation funds)	\$10,000
County of San Luis Obispo (Community Project Funds)	\$3,200

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
LCSLO donor funds	\$15,825	Nov. 2017
Greenheart Farms (business support)	\$75,000	Jan. 2018

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$5,484,512*	86.18%	Program Fees	\$27,205	0.43%
Fundraising/Special Events	\$279,119	4.39%	Interest Income	\$4,034	0.06%
Corp/Foundation Grants	\$264,400	4.15%	Other:	\$22,039	0.35%
Government Grants	\$243,244	3.82%			

Notes:

*Contributions: LCSLO completes complex easement and acquisition projects in any given year. In 2016 a conservation easement on a 3,255 acre ranch was donated to LCSLO and was valued at \$5,035,000.

2017 S.L. Gimbel Foundation APPLICATION

VII. Financial Analysis

Agency Name: The Land Conservancy of San Luis Obispo County
Most Current Fiscal Year (Dates): From July 2015 To: June 2016

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$6,261,791.00	\$5,845,734.00	\$395,176.00	\$20,881.00

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	93.36%	6.31%	0.33%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
4.80 %	6.31%	1.51%

If the differential is above (+) or below (-) 10%, provide an explanation:

2017 S.L. Gimbel Foundation APPLICATION

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$2,538,731.95	\$91,447.83	\$367,700.00	1.00

Excess or Deficit for the Year:

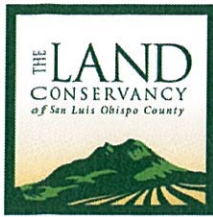
Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$76,411.65	\$ 12,792,476.82**

Notes:

**In 2014 LCSLO purchased the Pismo Preserve, which resulted in a significant increase in our normal net income for the 2014/2015 fiscal year.

VIII. Application submission check list:

	<u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u>		<u>Submit ONE (1) Copy:</u>
X	Completed Grant Application Form (cover sheet, narrative), budget page and budget narrative (see sample) and sources of funding, financial analysis page	X	A copy of your current 501(c)(3) letter from the IRS
X	Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	X	A copy of your most recent year-end financial statements (audited if available; double-sided)
X	Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ	X	A copy of your most recent 990 (double-sided)
X	For past grantees, a copy of your most recent final report.	X	A list of your Board members and their affiliations



Board Roster

As of May 1, 2017

Trustee Executive Officers

Brooke Langle - President
Terra Verde Consulting
Atascadero, CA
blangle@terraverdeweb.com

Randall Knight – Vice President
Retired Physics Professor
Atascadero, CA
rknight@calpoly.edu

Rob DeGraff - Treasurer
Retired Attorney
San Luis Obispo, CA
radeqraff@hotmail.com

Trustees at Large

James Brabeck
CEO, Farm Supply Co.
Los Osos, CA
jwb@farmsupplycompany.com

Jeff Jorgensen
Retired City Attorney
San Luis Obispo, CA
jjjorgens@aol.com

Christopher Helenius
Retired Trial Attorney
Avila Beach CA 93424
chelenius@gmail.com

Sue Luft
Retired Environmental Consultant
Templeton, CA
luftsue@gmail.com

Ron Yukelson
Chief Business Development Officer of Tenet
Healthcare
San Luis Obispo, CA
ron.yukelson@tenethealth.com

Jim Patterson
Former County Supervisor
Atascadero, CA
Jim.pttrsn@gmail.com

Pat Mullen
Regional Director, Pacific Gas & Electric
San Luis Obispo, CA
pwm3@pge.com

The Land Conservancy of San Luis Obispo County

P.O. Box 12206
San Luis Obispo, CA 93406
Phone 805.544.9096
www.LCSLO.org

Emeritus / Honorary Trustees

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San Luis Obispo, CA
bk@bishoppeakgroup.net

Beverly Gingg, Honorary
San Luis Obispo, CA
bgingg@learningamongtheoaks.org

Ed Carson, Emeritus
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ecarson2328@gmail.com

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Valerie Endres, Emeritus
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hkandel@slonet.org

Gary Felsman, Honorary
Arroyo Grande, CA
backpackingary1@gmail.com

Pete Jenny, Honorary
San Luis Obispo, CA
pjenny@charter.net

The Land Conservancy of San Luis Obispo County

P.O. Box 12206
San Luis Obispo, CA 93406
Phone 805.544.9096
www.LCSLO.org

Internal Revenue Service

Department of the Treasury

**P. O. Box 2508
Cincinnati, OH 45201**

Date: February 5, 2000

Person to Contact:

Gordon Schnur 31-02345
Customer Service Specialist

Toll Free Telephone Number:

877-829-5500

Fax Number:

513-263-3756

Federal Identification Number:

77-0039294

The Land Conservancy of San Luis Obispo County
P. O. Box 12206
San Luis Obispo, CA 93406-2206

Dear Sir or Madam:

This letter is in response to your request for a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in December 1984 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in section 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

The Land Conservancy of San Luis Obispo County
77-0039294

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

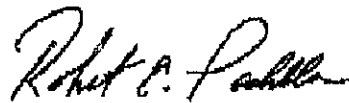
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert C. Padilla".

Robert C. Padilla
Manager, Customer Service



Strengthening Inland Southern California through Philanthropy

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Paula Myles
Interim President and CEO

October 23, 2017

S. L. Gimbel Foundation Fund

Mr. Bob Hill

Executive Director

The Land Conservancy of San Luis Obispo County

P.O. Box 12206

San Luis Obispo, CA 93406

Dear Mr. Hill:

Congratulations! A grant has been approved for **The Land Conservancy of San Luis Obispo County** in the amount of \$50,000.00 from the S.L. Gimbel Foundation. **The performance period for this grant is November 1, 2017 to November 30, 2018.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

Kathleen's Canyon Overlook conservation park construction

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Thursday, November 30, 2017.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by December 15, 2018** and will be available online at:
<https://www.thecommunityfoundation.net/grants/grants/forms>.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please feel free to contact me at 951-241-7777.

Sincerely,

Celia Cudiamat

Executive Vice President of Programs

19024 The Land Conservancy of San Luis Obispo County

20170712 GIMB





Strengthening Inland Southern California through Philanthropy

3700 Sixth Street, Suite 200

Riverside, CA 92501

P: 951-684-4194

F: 951-684-1911

www.thecommunityfoundation.net

**S. L. Gimbel Foundation Fund
Grant Agreement**

Organization: The Land Conservancy of San Luis Obispo County
Grant Amount: \$50,000.00 **Grant Number:** 20170712
Grant Period: November 1, 2017 to November 30, 2018 (*Evaluation Due: December 15, 2018*)
Purpose: Kathleen's Canyon Overlook conservation park construction

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

Grant funds will not be expended for any political or lobbying activity or for any purpose other than one specified in section 170(c)(2)(b) of the Code.

2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its legal or tax-exempt status, and shall notify the Foundation immediately of any such change.

4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request, for the purpose of conducting financial audits, making verifications, and investigations as deemed necessary concerning the grant.

6. Publicity

The Community Foundation appreciates publicity for the grant in all relevant published materials, such as brochures, newsletters and annual reports. The credit line of "Made possible in part by a grant from **The Community Foundation, Strengthening Inland Southern California through Philanthropy**" is suggested. The Grantee will allow the Foundation to review and approve the content of any proposed publicity concerning the grant prior to its release, upon request. When your donors are listed in printed materials, include the Foundation in the appropriate contribution size category. Sending a brief press release to your local paper is appreciated. Please email Charee Gillins, our Marketing & Communications Officer, at cgillins@thecommunityfoundation.net with copies of any printed or publicity materials that highlight the grant. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching a logo is also appreciated. Our logo can be downloaded on our website at www.thecommunityfoundation.net.

Grantee agrees to allow the Foundation to include information about this grant in the Foundation's periodic public report, newsletter, news releases, social media postings, and on the Foundation's website. This includes the amount and purpose of the grant, any photographs you have provided, your logo or trademark, and other information and materials about your organization and its activities.

7. Indemnification

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

8. Termination

The Community Foundation may terminate this agreement, modify or withhold payments under this grant award, require a total or partial refund of any grant funds, or all at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement; d) the Grantee fails to comply with the requirements of any law or regulation applicable to you, the Foundation, or this grant.

9. Limitation of Support

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.


Signature

Kaila Dettman
Printed Name

October 30, 2017
Date

Executive Director
Title

Organization: The Land Conservancy of San Luis Obispo County
Grant Number: 20170712

AV
11/13/17

42
11/13/17



Strengthening Inland Southern California through Philanthropy

BOARD OF DIRECTORS

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Chair of the Board

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Chief Financial Officer

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Paul Granillo

Stanley Grube

Dr. Fred Jandt

Andrew Jaramillo

Nefertiti Long

Kirtland Mahlum

Brian McDonald

Meredyth "Charlie" Meredith

Susan Ovitt

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Beverly Stephenson

Randall Tagami

Diane Valenzuela

Paula Myles
Interim President and CEO

November 21, 2017

S. L. Gimbel Foundation Fund

Mr. Bob Hill

Executive Director

The Land Conservancy of San Luis Obispo County

P.O. Box 12206

San Luis Obispo, CA 93406

Dear Mr. Hill:

The Community Foundation is pleased to enclose a grant check for \$50,000 from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned. **The completed Grant Evaluation form is due by December 15, 2018** and will be available online on The Community Foundations website under: <https://www.thecommunityfoundation.net/grants/grants/forms>. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

We greatly appreciate any help you can give us in publicizing the grant. Please use the following credit in any grant announcements or materials funded by the grant: *"The Land Conservancy of San Luis Obispo County is supported by a grant from The S. L. Gimbel Foundation."* You may send us copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

Please feel free to contact me at 951-241-7777 should you have any questions.

Sincerely,

Celia Cudiamat

Executive Vice President of Programs

20170712

43287

GIMB-3



The Community Foundation
Strengthening Inland Southern California through Philanthropy
3700 SIXTH STREET, SUITE 200
RIVERSIDE, CA 92501
951-241-7777 / FAX 951-684-1911

CITIZENS BUSINESS BANK
A Financial Services Company
3695 Main Street, Riverside, CA 92501
90-3414/1222

EZShield™ Check Fraud
Protection for Business

43287

PAY * Fifty Thousand and no/100 *

TO THE
ORDER OF

DATE

11/16/2017

AMOUNT

\$ ****50,000.00

The Land Conservancy of San Luis Obispo County
PO Box 12206
San Luis Obispo, CA 93406

[Signature]
AUTHORIZED SIGNATURE

⑈043287⑈ ⑆122234149⑆ 244124437⑈

The Community Foundation

43287

19024 The Land Conservancy of San Luis Obispo County 11/16/2017 043287

20170712	11/13/2017	Kathleen's Canyon Overlook conservation park	50,000.00
GIMB	S.L. Gimbel Foundation Advised Fund	50,000.00	

CHECK TOTAL: \$ ****50,000.00

The Community Foundation

43287

19024 The Land Conservancy of San Luis Obispo County 11/16/2017 043287

20170712	11/13/2017	Kathleen's Canyon Overlook conservation park	50,000.00
GIMB	S.L. Gimbel Foundation Advised Fund	50,000.00	

CHECK TOTAL: \$ ****50,000.00