

*GRANTEE I.D.
21824*

Organization / Agency Information

Organization/Agency Name: San Joaquin River Parkway and Conservation Trust Inc.		
Physical Address: 11605 Old Friant Rd City/State/Zip: Fresno, CA 93730		
Mailing Address: 11605 Old Friant Rd City/State/Zip: 28 Fresno, CA 93730		
CEO or Director: Ms Sharon Weaver Title: Executive Director		
Phone: (559) 248-8480	Fax: (559) 248-8474	Email: sweaver@riverparkway.org
Contact Person: Sarah Parkes		Title: Director of Annual Giving
Phone: (559) 248-8480	Fax: (559) 248-8474	Email: sparkes@riverparkway.org
Web Site Address: http://www.riverparkway.org		Tax ID: 77-0196692

Program / Grant Information

Interest Area: ☐ Animal Protection ☒ **Education** ☐ Environment ☐ Health ☐ Human Dignity

Program/Project Name: Environmental Education on the San Joaquin River			Amount of Grant Requested: \$23,302
Total Organization Budget: \$2,392,124	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 80%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 10%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 19%
Purpose of Grant Request (one sentence): To give underserved children the chance to develop a connection to the natural world through hands-on experiential environmental education programs.			
Program Start Date (Month and Year): 2/1/2018		Program End Date (Month and Year): 1/31/2019	
Gimbel Grants Received: List Year(s) and Award Amount(s) 2015: \$19,402			

11/29/17

2017 S. L. Gimbel Foundation Fund Grant Application**Welcome Page****Welcome to the 2017 S. L. Gimbel Foundation Fund Grant Application**

Thank you for applying to the S. L. Gimbel Foundation Fund Grant. The mission of the S.L. Gimbel Foundation is to enhance the quality of life for people and animals by providing effective support in the Founder's specific fields of interest: Animal Protection, Education, Environmental Protection and Enhancement, Health, and Human Dignity. Please take a moment to review the grant application guidelines before continuing the process (use "Guidelines" link above). After you have read and understood the guidelines, please proceed with the grant application process. Should you have any questions, please check the "FAQs" link above or refer to "Application Procedures" on our website. If your questions are not answered via FAQs or Application Procedures, contact us using the "Contact Us" link above.

Organization Information

NOTE: If you have already started an online application and would like to resume, please [CLICK HERE](#) to login to your Applicant Account Page.

Organization/Agency Information

Organization/Agency Name

(If operating as a DBA, enter DBA name here)

San Joaquin River Parkway and Conservation Trust Inc.

Legal Name

San Joaquin River Parkway and Conservation Trust Inc

Tax ID

770196692

Tax Status

501(c)3

Organization Mailing Address

Street Address or P.O. Box

11605 Old Friant Rd

City

Fresno

State

CA

Zip Code

93730

Organization Physical Address (Street No. and Name, City, State, Zip)

No residential addresses, please

11605 Old Friant Rd, Fresno, CA, 93730

Website Address

<http://www.riverparkway.org>

Organizational Leadership (Please list CEO, President, Board Chair, Executive Director)

Prefix

Ms

First Name

Sharon

Last Name

Weaver

Title

Executive Director

Work Phone

(xxx-xxx-xxxx)

559-248-8480

Extension

105

Cell Phone

(xxx-xxx-xxxx)

Fax

(xxx-xxx-xxxx)

559-248-8474

E-mail Address

sweaver@riverparkway.org

Program/Project Contact Person

Check this box if the Program/Project Contact Person is the same as the organization's primary contact listed above

Fields in this section will auto-fill.

Prefix

Mrs.

First Name

Sarah

Last Name

Parkes

Title

Director of Annual Giving

Work Phone

(xxx-xxx-xxxx)

559-248-8480

Extension

107

Fax

559-248-8474

E-mail Address

sparkes@riverparkway.org

Organization/Agency Background

Organization Background

What is the history, mission, and purpose of your organization?

The San Joaquin River Parkway and Conservation Trust (River Parkway Trust) was founded in 1988 to establish a continuous greenway along 33 miles of the San Joaquin River in the rapidly urbanizing Fresno-Madera region. Our mission is to preserve and restore San Joaquin River lands having ecological, scenic or historic significance; to educate the public on the need for stewardship; to research issues affecting the river; and to promote educational, recreational, and agricultural uses consistent with the protection of the river's resources. We are currently focused on creating and protecting a 22-mile parkway along the river from Friant Dam to Highway 99.

Length of Service (number of years)

How long has the organization been providing programs and services to the community?

28

Organizational Accomplishments

What are some of your past organizational accomplishments in the last 3 years?

During the last three years, the River Parkway Trust's environmental education programs have grown to serve more than 12,000 children annually. The Madera Unified School District sixth-grade field trip program is now part of each of the 19 elementary schools in the district. The River Parkway Trust has also become a primary field trip site for third-grade classrooms in the Fresno Unified School District. We have also strengthened partnerships with the local school district staff, which have helped us develop and implement

new environmental education curriculum that meets Next Generation Science Standards. Our summer River Camp programs have also grown in both Fresno and Firebaugh, serving more than 1,200 children in 2017.

We completed the Jensen River Ranch Habitat Enhancement Project in 2015 on the 167-acre river bottom property. We successfully secured funding from the San Joaquin River Conservancy to implement the Spano River Ranch Habitat Improvement Project. In 2017, River Parkway Trust staff and volunteers planted more than 10,000 native plants on the site as part of the project. We also recently secured funding from the San Joaquin River Conservancy to conduct floodplain restoration at Sycamore Island.

The River Parkway Trust has maintained a contract with the San Joaquin River Conservancy to operate Sycamore Island, a 347-acre property in Madera County and Camp Pashayan, a 31-acre property in Fresno County.

Programs and Activities

What are some of your current key programs and activities? Describe the communities you serve. Include populations and geographic locations.

Each year the River Parkway Trust serves more than 60,000 people living in California's San Joaquin Valley with outdoor environmental education and recreation programs, river access facilities, the Coke Hallowell Center for River Studies (River Center), and 7+ miles of multi-purpose trail for walking, cycling, running, and horseback riding. We primarily serve people living in Fresno and Madera Counties. The population of Fresno County is 984,541 with a demographic breakout of 51.6% Hispanic or Latino, 31.4% White, 10.5% Asian, and 5.9% Black. In Fresno, 26.7% of the population lives below the poverty line and 85.8% of children receive free or reduced priced meals. In Madera County, the population is 154,697 with a demographic breakout of 57.4% Hispanic or Latino, 34.7% White, 4.2% Asian, and 2.4% Black. Just over 23% of the population lives below the poverty line and 87.1% of children receive free or reduced price lunch.

Current Key Programs and Activities

The River Parkway Trust is currently focused on providing environmental education programs for school aged children. River Field Trips provide hands-on experiential education in a natural setting. We are primarily serving third and sixth-grade students. River Camp is a week-long summer day-camp program held on the banks of the San Joaquin River. We also provide recreational programs including guided downriver canoe and kayak tours and nature hikes to ecological reserves. We operate two Parkway properties seasonally for public recreation access including fishing, hiking, and wildlife watching. Our conservation activities include wildlife habitat enhancement and invasive plant species removal throughout the 22-mile Parkway. The River Parkway Trust is also actively engaged efforts to develop the funding needed for operations and maintenance of Parkway lands and recreational facilities.

Program/Project Information

Program / Project Information

Interest Area

Education

Program or Project Name

Environmental Education on the San Joaquin River

Amount of Grant Requested

Use whole dollars, do not use \$ sign, comma, or decimal

23302

Total Organization Operating Budget

Use whole dollars, do not use \$ sign, comma, or decimal

2392124

Per 990, Percentage of Program Service Expenses

Column B divided by Column A, x 100

80

Per 990, Percentage of Management & General Expenses Only

Column C divided by Column A, x 100

10

Per 990, Percentage of Management & General Expenses and Fundraising

Column C + Column D, divided by Column A, x 100

19

Purpose of Grant Request

Please summarize the project (in 25 words or less).

To give underserved children the chance to develop a connection to the natural world through hands-on experiential environmental education programs.

Project Start Date

Month and Year

February 01, 2018

Project End Date

Month and Year

January 31, 2019

Gimbel Grants Received

List Years and Award Amounts

Statement of Need

Specify the community need you want to address and are seeking funds for.

The River Parkway Trust was created to establish a greenway along the San Joaquin River. Numerous studies have shown that access to green space contributes to improved physical and mental health. Parks and trails provide places for physical activity. Time spent in a natural setting can help reduce symptoms of depression, stress, and anxiety. Children derive great benefits from contact with the natural world including cognitive and emotional development, and opportunities for imaginative play and physical activity.

Children growing up in the Central Valley today face barriers to accessing outdoor experiential education opportunities. Budget restrictions have forced local school districts to cut back on field trips for their students. Lack of access to safe parks and green space means children spend more time indoors. Access to technology turns children's attention away from exploring and playing outside. The lack of time children spend outside is having serious effects on their health. According to the Valley Children's Hospital,

Community Health Needs Assessment Report 2016, 42.7% of children in Fresno County are obese or overweight. This can lead to numerous future health complications including diabetes, heart disease, and cancer. The future health and well-being of the children living in our community depend in part on creating more opportunities for children to spend time outside.

This is the primary goal for the Environmental Education on the San Joaquin River project. Through experiential education programs, we will connect more underserved children to the natural spaces available in our community. We have seen tremendous success through recent programs like River Camp Firebaugh. Consider Krisalynn's story and the impact of an outdoor summer camp on her family.

Krisalynn lives in the rural town of Firebaugh. Her parents work and when school is out she and her brother must stay inside their house with the door locked. Television and video games are their sources of entertainment. Krisalynn was able to attend River Camp Firebaugh, a week-long summer day-camp program thanks to the availability of scholarships. During her second week at River Camp, Krisalynn's grandmother died. Her entire family was devastated and she struggled with her own feelings of grief. She asked her parents if they would take her family down to the park where the camp is held. Krisalynn and her brother explained that they feel happiest and most calm at camp. Krisalynn's family came to the park and laid in the grass together that evening. Spending time together outside brought some relief in the aftermath of great loss.

With additional funding, the River Parkway Trust will provide experiential education programs and river field trips for children who wouldn't otherwise be able to participate. We will be able to reach children who live in poverty, have limited or no access to green space, and who are at risk for physical and mental health issues. Funding from the Gimbel Foundation will support breaking down barriers and connecting approximately 1,290 children to the outdoors.

Project Description

Describe your project. How will this project enable this organization to better meet community needs? What is unique and innovative about this project?

The Environmental Education on the San Joaquin River project will be a series of field trips designed to connect underserved children to the natural world. Field trips will focus on local cultural and natural history, wildlife study, outdoor recreation activities, watershed education, and Leave No Trace principles. The River Parkway Trust has identified three project partners including the Fresno Unified School District, the Firebaugh Las Deltas School District, and Big Brothers Big Sisters Central Valley.

We will work with Fresno Unified to bring ten preschool groups on a River Buddies field trip to the Coke Hallowell Center for River Studies. Students will participate in four activity stations including a nature hike, craft project, lively game, and story time. Funding from the Gimbel Foundation will provide for bus transportation and program fees. We will work with Title 5 Early Learning Centers and 5 low-income schools within the Fresno Unified School District.

Building on the success of River Camp Firebaugh, we will work with Firebaugh Las Deltas to provide a one-day field trip for all first through fifth-grade elementary school classrooms. Field trips will be held at the Andrew Firebaugh Community Center and Park, the same site as River Camp. Students will be able to walk to the park from their school eliminating the need for bus transportation. Activities will align with Next Generation Science Standards and will support student learning in science and history. River Parkway Trust staff will collaborate with Firebaugh Las Deltas administrators to develop one new activity for each grade level. This field trip program will help our organization recruit new children for the next season of River Camp Firebaugh.

Finally, we will partner with Big Brothers Big Sisters of Central California (BBBSCC) to provide three outings to the San Joaquin River. These outings will be modeled after the Madera Unified sixth-grade program previously funded by the Gimbel Foundation. Participants will visit the Coke Hallowell Center for River Studies and Sycamore Island. Activities will include canoeing, water quality study, nature hikes, wildlife exploration, and fishing. We will work with BBBSCC to coordinate outing dates and registration. All children who participate in BBBSCC qualify for free or reduced lunch, come from a single-parent or non-traditional

family or have a history of parental incarceration. This project will also help BBBSCC meet their goal of coordinating at least one group outing per month.

This project will build on the success of the River Parkway Trust's current environmental education programs. Through the partnerships described above, we will be able to reach new communities and break down barriers to the outdoors. Funding from the Gimbel Foundation will support direct program services for schools and groups that do not currently have funding for participation. The environmental education programs that will be provided through this project are unique to our community. The River Parkway Trust is a leader in the field and this grant will enable us to expand our reach.

Project Goal, Objectives, Activities, Expected Outcomes, and Evaluation: In fields below, state in the following order: **1. ONE Project Goal** that is a broad, aspirational statement of purpose for the project and **ONE Objective** that is a specific, measurable, verifiable, action-oriented, realistic, and time-specific statement intended to guide your organization's activities toward achieving the goal. **2. Specify the Project Activities** you will undertake to meet the objective and number of participants for each activity. **3. Expected Outcomes** are the individual, organizational, or community-level changes that can reasonably occur during the grant period as a result of the proposed activities or services. What are the key anticipated outcomes of the project and impact on participants? State in quantifiable and verifiable terms. **4. Evaluation** How will progress towards the objectives be tracked and outcomes measured? Provide specific information on how you will collect relevant data and statistics that meet your objective and validate your expected outcomes in a quantifiable manner as you describe your evaluation process.

1. Project Goal and Objective

Project Goal

Connect all children enrolled in school or participating in youth organizations in Fresno County to the natural world in the setting of the San Joaquin River.

Project Objective

Provide at least one field trip to the San Joaquin River for 1,200 school-aged children living in Fresno County.

2. Project Activities

1. Partner with five Fresno Unified School District early learning centers and five low-income schools to provide River Buddies field trips for 250 preschool aged children to the Coke Hallowell Center for River Studies.
2. Provide a half-day field trip to the Andrew Firebaugh Community Center and Park for 950 children in first through fifth-grade. We will hold 10 field trips during the fall of 2018, working in collaboration with the Firebaugh Las Deltas School District.
3. Hold three outings to the San Joaquin River for 90 participants in Big Brothers Big Sisters Central Valley. Outings will be held on three Saturdays during summer/fall 2018.

3. Expected Outcomes

1. We expect to connect 1,290 school-aged children to the San Joaquin River in 2018 through field trips and outings.
2. As a result of their experience on the field trip, we expect at least 15% or 180 to visit a green space or park again on their own.

3. We expect to enroll 40 new participants in River Camp Firebaugh as a result of the Firebaugh field trips.

4. Evaluation

Utilizing the River Parkway Trust's field trip registration system, we will generate reports on the number of students served. All participating teachers will receive a post field-trip survey that will be used to evaluate field trips. Surveys will also allow for specific program feedback from teachers. All participants will receive a flyer invitation to visit a Parkway property. The flyer will include a survey link for families to fill out after they visit the Parkway. We will use this information to measure any increases in visitation among participating children and their families. We will utilize the River Parkway Trust's River Camp registration system to track new participants in River Camp Firebaugh.

***Below are some examples of how to list your Goals, Objectives, Activities, Expected Outcomes, and Evaluation:** Objective, Outcome, and Evaluation should align and should be written in a linear format, using actual numbers and data that are quantifiable and verifiable.

STATE ONE GOAL, ONE OBJECTIVE, ONE OUTCOME:

- GOAL: House all homeless youth ages 18-24 in Mariposa County who are physically, mentally, and legally able to work within 24 hours and help them become self-sufficient in 90 days.
 - OBJECTIVE: House up to 145 homeless youth referred or who contact us within 24 hours.
 - OUTCOME: We expect to provide rapid rehousing to over 45 homeless youth in 2017.
- EVALUATION: Using Build Futures' Salesforce database client management and tracking system, generate reports on the number of clients served and housed. Track our role in housing 145 youth. Account for additional success or lower numbers of youth in the program.

Target Population

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of children, youth, adults, seniors, animals.

Students

Project Timeline

Provide a timeline for implementing the project. Include timeframes for specific activities, as appropriate.

February 2018 -- River Parkway Trust staff will coordinate with project partners on field trip/outing dates and registration processes. Staff will also develop new grade level activities for the Firebaugh River Field Trips, to be tested during the spring semester.

April -- May 2018 -- River Buddies field trips will be held at the Coke Hallowell Center for River Studies. One outing held for Big Brothers Big Sisters Central California.

September -- October 2018 -- Firebaugh River Field Trips held at the Andrew Firebaugh Community Center and Park. Two additional outings held for Big Brothers Big Sisters Central California.

October -- November 2018 -- Additional River Buddies field trips held at the Coke Hallowell Center for River Studies.

December 2018 -- January 2019 -- Compile teacher survey data. Adjust program activities as needed.

Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners, if any? How are you utilizing volunteers?

This project is unique to our area. The Fresno County Office of Education does offer outdoor education programs at its Scout Island property. FCOE's programs are cost prohibitive for many lower income schools in the area. The River Parkway Trust's community partners for this project include the Fresno Unified School District, Firebaugh Las Deltas School District, and Big Brothers Big Sisters of Central California. Previous funding from the Gimbel Foundation supported growing the River Parkway Trust's volunteer docent team. Education Docents will be part of each field trip and outing and will help facilitate program activities.

Project Future

Project Future / Sustainability

Explain how you will support the project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

We anticipate that both the Fresno Unified School District and Firebaugh Las Deltas School District will seek to continue the field trips programming in their schools. This project is an opportunity to introduce the program to schools and classrooms that aren't currently working with the River Parkway Trust. Our goal will be to work with the districts to fund student participation through their budgeting process. In addition, the River Parkway Trust has built strong partnerships with local Firebaugh businesses who contribute to the River Camp Firebaugh program. We will continue working with these partners with the goal of developing future funding for the Firebaugh Field Trip program. We will work with staff from Big Brothers Big Sisters Central California to identify potential funding sources to continue providing outings for their clients.

Governance, Executive Leadership, and Key Personnel / Staff Qualifications

Governance

Governance: Describe your Board of Directors and the role it plays in the organization. What committees exist within your Board? How does your Board make decisions?

A 25-member Board of Directors governs the organization by setting policy, overseeing finances, and making decisions on land acquisition, grant applications, and new programs. Committees of the board include: Audit, Executive, Finance, Development, and Governance. Ad hoc board committees serve to support volunteer recruitment, education development, and River Center facility planning.

Executive Leadership

Management: Describe the qualifications of key personnel/staff responsible for implementing the project.

Molly Schnur-Salimbene: Molly began working with the River Parkway Trust as the Community Programs Director in September of 2015. She is responsible for coordinating education and outdoor recreation programs. Prior to joining the Trust, Molly worked for the California Department of Fish and Wildlife, facilitating environmental education and interpretation programs. She also served two terms with the AmeriCorps Watershed Stewards Project in Humboldt County. She holds a B.S. in Environmental Biology/Zoology from Michigan State University.

Juliana Quick: Juliana began working with River Parkway Trust in 2016 assisting with the Madera Unified 6th-grade field trips to Sycamore Island. In 2017, she began her role as Education Programs Assistant. Her responsibilities include overseeing and instructing field trips throughout the Parkway. Juliana believes outdoor education provides students an opportunity to discover the natural landscape of the Central Valley. She holds a B.A. in English from Fresno State.

Attachments

Attachments

REQUIRED .PDF ATTACHMENTS: The maximum size for all attachments combined is 25 MB. Please note that files with certain extensions such as “exe”, “com”, “vbs”, or “bat” cannot be uploaded. You must 1.

BROWSE FILES on your computer, 2. **SELECT FILES**, then 3. **CLICK UPLOAD** to attach files.

***IMPORTANT:** For each set of required documents below, please scan all pages of each set into one .pdf, as only a single document upload is permitted for each item being requested.

1. Project Budget and Budget Narrative

Please provide a detailed line-item budget for your **entire** project. Download the **V. Project Budget and Narrative Worksheet**, complete, and **Upload**. SEE **SAMPLE Budget & Narratives Worksheet**,

[2017-Gimbel-App-Project-Budget-and-Narrative2017.pdf](#)

2. Sources of Funding

Please list your current sources of funding and amounts. Download the **VI. Sources of Funding Worksheet**, complete, and **Upload**.

[2017-Gimbel-App-Sources-of-Funding.SJRPCT.pdf](#)

3. Financial Analysis

Please provide all information requested for your **entire organization**. Included any notes that may explain any extraordinary circumstances. Download the **VII. Financial Analysis Worksheet**, complete, and **Upload**.

[2017-Gimbel-App-Financial-Analysis.SJRPCT.pdf](#)

4. Current Year Operating Budget

Please provide a copy of your current year's operating budget

[2017budget.pdf](#)

5. Budget Comparison

Download the **SAMPLE Budget Comparison Worksheet**, complete, and **Upload**.

[2017-Gimbel-App-Sample-Budget-Comparison.SJRPCT.pdf](#)

6. Part IX only of the 990 form

Statement of Functional Expenses (one page). If you completed a 990-EZ, Download the **Part IX Functional Expenses sample** of the 990 form using figures from your 990 EZ, complete, and **Upload**.

[PartIXOnlySJRPCT9902016.pdf](#)

7. Financial Statements

Please provide a copy of your most recent year-end financial statements (audited, if possible)

[Audited Financials 2015 & 2016.pdf](#)

8. Most Recent 990

Please provide a copy of your most recent 990 form

[Form 990 2016.pdf](#)

9. Tax Exemption Letter

Please provide an electronic copy of your IRS 501 (c) (3) determination letter.

[SJRPCTtaxletter.pdf](#)

10. Board of Directors List

Please provide a list of your current Board of Directors, including their name, position on the board, and professional affiliation(s).

[SJR PCT Board List.docx](#)

11. Evaluation & Expenditure Report

For past grantees, provide a copy of your most recent final evaluation report, including your most recent expenditure report.

[Gimbel Final Report 2016.docx](#)

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V. Project Budget and Narrative (Do not delete these instructions on your completed form).

A) **Budget Table:** Provide a detailed line-item budget for your entire project by completing the table below. Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. **Specify the unit cost, number of units, and total cost**
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above:
Provide rate of pay per hour and number of hours.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Community Programs Director	125 hours/\$26.58			\$3,323	\$3,323
Education Program Assistant	65 hours/\$18.88			\$1,227	\$1,227
Interns	Lead: 65 hours/\$12.98, Additional: 200 hours/\$12.50			\$3,344	\$3,344
Program Fees	33 classes/\$180+250 children/\$7+3 outings/\$500			\$9,190	\$9,190
Transportation	1080 miles/.535 + 10 bus trips/\$350			\$4,078	\$4,078
Supplies	\$1/person*1,290+2 tents/\$100 each			\$1,490	\$1,490
Portable Restrooms	\$325/week*2			\$650	\$650
Rental Fee	\$80 per hour/40		\$3,200		\$3,200
TOTALS:			\$3,200	\$23,302	\$26,502

- B) **Narrative:** The budget narrative is the justification of “how” and/or “why” a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative

1. Community Programs Director - Program oversight. Will conduct staff/volunteer/intern training, develop curriculum, and coordinate with project partners. 125 hours x \$26.58 = \$3,323

2. Education Program Assistant - Program facilitation and curriculum development. Will serve as lead educator on field trips. 65 hours x \$18.88 = \$1,227

3. Interns - Will assist with program facilitation and will be part of each field trip and outing. Lead Intern: 65 hours x \$12.98 and 3 Student Interns: 200 hours x \$12.50
Total - \$3,344

4. Program Fees - Firebaugh River Field Trips first through fifth-grade, 33 classrooms x \$180 = \$5,490. River Buddies Preschool Field Trips 250 children x \$7 = \$1,750. Big Brothers Big Sisters Outings 3 outings x \$500 = \$1,500
Total - \$9,190

5. Transportation - Mileage from Fresno to Firebaugh for field trips and training, 12 trips at 90 miles x .535/mile = \$578. Bus transportation for River Buddies preschool trips, 10 trips x \$350 = \$3,500. Total Transportation = \$4,078

6. Supplies - Includes supplies for environmental education activity kits, snacks, and water. \$1/person x 1,290 = \$1,290. Two EZ-Up Tents x \$100 each = \$200. Total supplies = \$1,490.

7. Portable Restrooms - 2 portable toilets and hand washing station for Firebaugh River Field Trips. \$325 per week x 2 weeks = \$650

8. Facility Rental Fee - Cost for use of the Andrew Firebaugh Community Center and Park. \$80/hour x 40 hours = \$3,200. The City of Firebaugh donates the use of the park in kind.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
US Bureau of Reclamation: Government	\$1,499,181
Wildlife Conservation Board for Owl Hollow: Government	\$860,340
Wildlife Conservation Board for Spano River Ranch: Government	\$550,000
Wildlife Conservation Board for Jensen River Ranch Phase 3: Government	\$271,800
Wildlife Conservation Board for Floodplain Restoration: Government	\$218,660
Leon S. Peters Foundation: Foundation	\$20,000
OLAM SVI: Corporation	10,000
Union Bank: Corporation	\$7,500

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
The Whitney Foundation: Foundation	\$100,000	October 2017

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$ 452,867	21%	Program Fees	\$ 313,404	15%
Fundraising/Special Events	\$ 84,934	4%	Interest Income	\$ 224,637	10%
Corp/Foundation Grants	\$ 42,999	2%	Other: Park Operations	\$ 66,878	3%
Government Grants	\$ 933,907	43%	Other: Misc	\$ 46,171	2%

Notes:

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2017 S.L. Gimbel Foundation APPLICATION

VII. Financial Analysis

Agency Name: San Joaquin River Parkway and Conservation Trust

Most Current Fiscal Year (Dates): From 12/31/2016 To: 12/31/2016

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$ 1,932,530	\$ 1,558,118	\$ 207,856	\$ 166,556

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
1,932,530	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	80 %	11 %	9 %

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
10 %	11 %	1 %

If the differential is above (+) or below (-) 10%, provide an explanation:

2017 S.L. Gimbel Foundation APPLICATION

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$ 82,738	\$ 133,629	83,527	2.5

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$ 174,011	\$ -37,019

Notes:

[illegible]

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01/25/17

Accrual Basis

San Joaquin River Parkway / Trust, Inc.
Profit & Loss Budget Overview
 January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL Jan - Dec 17
Ordinary Income/Expense													
Income													
4011 - Memberships	4,610.00	10,810.00	7,810.00	16,710.00	13,460.00	13,403.00	11,536.00	15,300.00	5,263.00	11,800.00	12,186.00	57,500.00	160,388.00
4018 - Donations	4,530.00	53,910.00	4,474.00	2,960.00	9,210.00	4,810.00	2,700.00	6,700.00	5,897.00	15,610.00	15,707.00	36,595.00	163,103.00
4025 - Parkway Partners	16,000.00	0.00	0.00	0.00	250.00	500.00	1,000.00	0.00	0.00	10,000.00	0.00	5,000.00	32,750.00
4030 - Sponsorships	1,400.00	2,900.00	0.00	0.00	0.00	0.00	0.00	0.00	7,600.00	1,450.00	2,975.00	2,975.00	19,300.00
4060 - Eaton Trail Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
4070 - Legacies & bequests	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
4100 - Donated Goods and Services													
4050 - In Kind Support	0.00	1,250.00	1,250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
4100 - Donated Goods and Services - Other	0.00	0.00	3,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00
Total 4100 - Donated Goods and Services	0.00	1,250.00	4,750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
4194 - Education Scholarships	0.00	500.00	1,800.00	2,400.00	21,400.00	550.00	2,200.00	0.00	500.00	0.00	0.00	2,000.00	31,150.00
4212 - House Tours	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	720.00
4222 - Facility Rentals	1,000.00	1,075.00	650.00	2,325.00	2,325.00	4,250.00	600.00	975.00	1,450.00	3,950.00	950.00	200.00	19,750.00
4230 - Foundation/Trust grants													
4040 - Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4230 - Foundation/Trust grants - Other	0.00	0.00	7,500.00	0.00	5,000.00	0.00	0.00	21,250.00	0.00	0.00	6,250.00	500.00	40,500.00
Total 4230 - Foundation/Trust grants	0.00	0.00	7,500.00	0.00	5,000.00	0.00	0.00	21,250.00	0.00	0.00	6,250.00	500.00	40,500.00
4292 - Nature Hikes	50.00	50.00	50.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00	50.00	50.00	350.00
4519 - Grant Owl Hollow Improvements	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	54,000.00	648,000.00
4521 - Grant for Weed Mgmt & Jobs	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	300,000.00
4530 - State grants	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	23,866.67	23,866.67	23,866.67	23,866.67	23,866.67	23,866.67	251,200.02
4538 - Grant for Spane Implementation	25,000.00	25,000.00	25,000.00	14,000.00	12,000.00	14,000.00	12,000.00	12,000.00	10,000.00	10,000.00	10,000.00	10,000.00	179,000.00
4999 - Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5104 - PS Revenue Education													
5111 - River Bubbles Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5104 - PS Revenue Education - Other	825.00	9,123.00	10,780.00	7,459.00	2,645.00	0.00	0.00	0.00	5,780.00	9,703.00	9,999.00	220.00	56,525.00
Total 5104 - PS Revenue Education	825.00	9,123.00	10,780.00	7,459.00	2,645.00	0.00	0.00	0.00	5,780.00	9,703.00	9,999.00	220.00	56,525.00
5105 - River Camp @ SJ	0.00	0.00	0.00	0.00	0.00	85,175.00	97,625.00	50,870.00	0.00	0.00	0.00	0.00	243,670.00
5150 - PS Revenue Community Programs	0.00	0.00	200.00	1,250.00	0.00	300.00	700.00	200.00	400.00	0.00	0.00	0.00	3,050.00
5157 - River Tours	0.00	0.00	450.00	2,300.00	4,450.00	4,900.00	1,600.00	550.00	530.00	0.00	0.00	0.00	14,780.00
5190 - Park Operations													
4282 - Camp P Entrance Fee	0.00	0.00	0.00	0.00	50.00	50.00	50.00	40.00	180.00	0.00	0.00	0.00	370.00
5190 - Park Operations - Other	600.00	15,000.00	9,000.00	11,500.00	9,000.00	7,500.00	7,500.00	4,000.00	4,500.00	2,600.00	1,000.00	100.00	72,300.00
Total 5190 - Park Operations	600.00	15,000.00	9,000.00	11,500.00	9,050.00	7,550.00	7,550.00	4,040.00	4,680.00	2,600.00	1,000.00	100.00	72,670.00
5310 - Income on Investments	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	2,000.00
5311 - Land Acq Fund	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	2,083.00	24,996.00
5320 - Interest Income	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	72.00
5321 - Dividend Income	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	1,800.00

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Accrual Basis

San Joaquin River Parkway / Trust, Inc.
Profit & Loss Budget Overview
January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL Jan - Dec 17
5440 - Sales - River Store													
5442 - Cost of store sales	0.00	-300.00	-300.00	-300.00	-300.00	-300.00	-400.00	-300.00	-300.00	-300.00	-300.00	-300.00	-3,400.00
5440 - Sales - River Store - Other	0.00	600.00	600.00	600.00	600.00	600.00	800.00	600.00	600.00	600.00	600.00	600.00	6,800.00
Total 5440 - Sales - River Store	0.00	300.00	300.00	300.00	300.00	300.00	400.00	300.00	300.00	300.00	300.00	300.00	3,400.00
8810 - Parkway Parties	0.00	0.00	10,500.00	21,000.00	15,000.00	2,500.00	2,750.00	9,300.00	4,000.00	14,000.00	4,500.00	6,000.00	68,550.00
Total Income	153,514.00	219,417.00	183,063.00	181,753.00	194,569.00	238,237.00	246,026.67	236,850.67	152,265.67	184,823.67	169,273.67	232,305.67	2,392,124.02
Gross Profit	153,514.00	219,417.00	183,063.00	181,753.00	194,569.00	238,237.00	246,026.67	236,850.67	152,265.67	184,823.67	169,273.67	232,305.67	2,392,124.02
Expense													
5900 - Restr'd to Other Programs	0.00	50,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50,000.00
7200 - Salaries & related expenses													
7210 - Salaries	1,400.00	4,600.00	5,000.00	8,000.00	6,000.00	10,000.00	10,000.00	10,000.00	10,000.00	4,600.00	1,400.00	0.00	73,000.00
7200 - Salaries & related expenses - Other	57,780.17	60,080.17	62,280.17	60,080.17	58,230.17	94,730.17	94,730.17	92,530.17	59,430.17	58,430.17	59,430.17	57,430.17	815,162.04
Total 7200 - Salaries & related expenses	59,180.17	64,680.17	67,280.17	68,080.17	66,230.17	104,730.17	104,730.17	102,530.17	69,430.17	63,030.17	60,830.17	57,430.17	888,162.04
7520 - Banking/Merchant Processing Fee	890.00	540.00	4,350.00	1,950.00	4,665.00	4,895.00	1,740.00	1,590.00	935.00	680.00	680.00	620.00	23,525.00
7530 - Legal fees	465.00	465.00	965.00	465.00	465.00	515.00	515.00	1,015.00	465.00	465.00	465.00	465.00	6,742.00
7540 - Professional fees - other	29,247.00	26,717.00	28,617.00	25,867.00	28,367.00	29,017.00	17,357.00	16,967.00	16,967.00	16,967.00	18,067.00	16,867.00	288,934.00
7544 - Catering	0.00	0.00	500.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	1,000.00
7545 - IT & Software Support	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	1,158.00	13,896.00
7546 - Audit/Accounting Fees	0.00	3,875.00	3,875.00	3,875.00	3,875.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,500.00
7550 - Temporary help - contract	28,853.00	28,853.00	70,685.00	65,685.00	66,066.00	65,686.00	65,686.00	65,686.00	13,853.00	13,853.00	13,933.00	13,853.00	512,694.00
7550 - Volunteer Development	50.00	50.00	50.00	0.00	0.00	0.00	0.00	0.00	60.00	0.00	0.00	0.00	240.00
8110 - Supplies													
8114 - Supplies - Field Trips	250.00	250.00	250.00	0.00	0.00	0.00	0.00	250.00	250.00	250.00	250.00	250.00	2,000.00
8115 - Supplies - Canoe Tours	0.00	0.00	100.00	100.00	100.00	100.00	100.00	100.00	0.00	0.00	0.00	0.00	600.00
8110 - Supplies - Other	3,775.00	3,625.00	9,075.00	9,625.00	10,525.00	3,825.00	4,125.00	3,675.00	2,425.00	2,675.00	2,225.00	2,075.00	57,650.00
Total 8110 - Supplies	4,025.00	3,875.00	9,425.00	9,725.00	10,625.00	3,925.00	4,225.00	4,025.00	2,675.00	2,925.00	2,475.00	2,325.00	60,250.00
8125 - Materials	0.00	0.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
8130 - Telephone & telecommunications	1,320.00	1,290.00	1,290.00	1,290.00	1,290.00	1,415.00	1,440.00	1,365.00	1,290.00	1,290.00	1,290.00	1,290.00	15,800.00
8140 - Postage, shipping, delivery	425.00	325.00	1,425.00	700.00	275.00	925.00	375.00	275.00	775.00	275.00	875.00	475.00	7,125.00
8150 - Mailing services	425.00	0.00	0.00	0.00	350.00	250.00	0.00	0.00	350.00	0.00	400.00	0.00	1,725.00
8160 - Equip rental & maintenance	825.00	825.00	1,325.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	11,000.00
8170 - Printing & copying	5,540.00	0.00	9,000.00	4,000.00	950.00	5,000.00	0.00	0.00	4,000.00	0.00	6,000.00	0.00	34,490.00
8210 - Rent, parking, other occupancy	2,200.00	0.00	-1,100.00	0.00	450.00	4,014.00	3,568.00	2,676.00	0.00	0.00	0.00	350.00	12,158.00
8220 - Utilities & Bldg Maintenance													
8222 - Janitorial Service & Supplies	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	420.00
8220 - Utilities & Bldg Maintenance - Other	3,055.00	3,662.00	3,465.00	3,465.00	3,777.00	3,645.00	3,965.00	4,377.00	5,055.00	4,070.00	3,607.00	3,005.00	45,399.00
Total 8220 - Utilities & Bldg Maintenance	3,090.00	3,697.00	3,500.00	3,500.00	3,812.00	3,680.00	4,000.00	4,412.00	5,120.00	4,105.00	3,642.00	3,040.00	45,818.00
8221 - Elevator Maintenance	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	6,600.00
8223 - Security	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
8224 - Public Water System	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	10,800.00
8230 - Real estate taxes	0.00	0.00	0.00	1,650.00	0.00	0.00	0.00	0.00	0.00	0.00	1,750.00	0.00	3,400.00
8250 - Mortgage Interest	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	1,990.00	23,880.00
8260 - Equipment Buy, Lease or Maint	1,030.00	980.00	920.00	1,555.00	1,220.00	1,255.00	1,680.00	1,210.00	955.00	1,280.00	860.00	705.00	13,630.00

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Accrual Basis

San Joaquin River Parkway / Trust, Inc.
Profit & Loss Budget Overview
 January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL Jan - Dec 17
8500 • Travel & meetings expenses	850.00	850.00	900.00	950.00	1,000.00	2,950.00	2,550.00	1,600.00	1,450.00	850.00	850.00	850.00	15,650.00
8510 • Travel	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	780.00
8511 • Transportation for Programs	0.00	0.00	0.00	0.00	0.00	5,625.00	6,000.00	3,375.00	0.00	0.00	0.00	0.00	15,000.00
8520 • Conference, convention, meeting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8520 • Insurance - non-employee	3,900.00	3,900.00	3,900.00	3,900.00	3,900.00	3,900.00	3,900.00	9,900.00	3,900.00	3,900.00	3,900.00	3,900.00	52,800.00
8530 • Membership dues - organization	0.00	506.00	2,119.00	3,000.00	1,006.00	0.00	0.00	506.00	0.00	0.00	695.00	0.00	7,803.00
8540 • Staff development	160.00	810.00	460.00	260.00	160.00	2,160.00	1,960.00	210.00	160.00	160.00	210.00	460.00	7,176.00
8545 • Board Development	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00	0.00	0.00	2,700.00
8570 • Advertising expenses	0.00	1,750.00	1,550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,306.00
8592 • Meeting Supplies(food)	50.00	50.00	645.00	250.00	20.00	50.00	520.00	50.00	450.00	220.00	50.00	50.00	2,405.00
8593 • Permitting & other project fee	0.00	0.00	4,700.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	6,275.00
8594 • Concessionaire Fees	13.50	305.50	164.00	234.00	164.00	154.00	194.00	42.00	92.00	54.00	20.00	2.00	1,479.00
8600 • Business expenses													
8650 • Taxes - other	0.00	0.00	0.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	0.00	0.00	350.00
8670 • Organizational (corp) expenses	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
8690 • Interest Expense	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
8991 • Investment Fees	0.00	0.00	300.00	0.00	0.00	300.00	0.00	0.00	300.00	0.00	0.00	300.00	1,200.00
Total 8600 • Business expenses	50.00	50.00	350.00	50.00	200.00	350.00	400.00	50.00	350.00	50.00	50.00	350.00	2,300.00
Total Expense	147,752.67	199,647.67	242,890.17	203,271.17	201,274.17	243,660.17	227,514.17	224,748.17	129,341.17	118,866.17	123,177.17	109,196.17	2,171,141.04
Net Ordinary Income	5,761.33	19,769.33	-59,627.17	-21,516.17	-6,695.17	-5,423.17	18,512.50	12,102.50	22,924.50	65,990.50	46,096.50	123,109.50	220,982.99
Other Income/Expense													
Other Income													
6900 • Restricted Assets	15,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	65,000.00
6931 • Owl Hollow Fund	0.00	50,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50,000.00
Total Other Income	15,000.00	60,000.00	10,000.00	10,000.00	10,000.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	115,000.00
Other Expense													
9800 • Fixed asset purchases	0.00	0.00	81,750.00	61,750.00	81,750.00	81,750.00	0.00	0.00	0.00	0.00	0.00	0.00	327,000.00
Total Other Expense	0.00	0.00	81,750.00	61,750.00	81,750.00	81,750.00	0.00	0.00	0.00	0.00	0.00	0.00	327,000.00
Net Other Income	15,000.00	60,000.00	-71,750.00	-71,750.00	-71,750.00	-71,750.00	0.00	0.00	0.00	0.00	0.00	0.00	-212,000.00
Net Income	20,761.33	79,769.33	-131,377.17	-93,268.17	-78,435.17	-77,173.17	18,512.50	12,102.50	22,924.50	65,990.50	46,096.50	123,109.50	8,982.99

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.				
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	100,000.	60,000.	30,000.	10,000.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.	0.	0.	0.
7 Other salaries and wages.	501,813.	341,242.	76,091.	84,480.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits.	135,005.	104,484.	11,614.	18,907.
10 Payroll taxes.	58,394.	40,430.	9,610.	8,354.
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.				
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.	1,255.		1,255.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion.	1,413.	695.	677.	41.
13 Office expenses.				
14 Information technology.				
15 Royalties.				
16 Occupancy.	4,420.	4,420.		
17 Travel.				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	9,240.	8,447.	744.	49.
20 Interest.	24,550.	23,962.	588.	
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	108,660.	105,130.	1,357.	2,173.
23 Insurance.	48,971.	24,655.	23,563.	753.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a PROFESSIONAL FEES	529,703.	503,624.	17,643.	8,436.
b SUPPLIES	148,691.	145,855.	2,108.	728.
c REPAIRS AND MAINTENANCE	74,187.	72,687.	1,500.	
d CONTRACT LABOR	39,660.	39,660.		
e All other expenses.	146,568.	82,827.	31,106.	32,635.
25 Total functional expenses. Add lines 1 through 24e.	1,932,530.	1,558,118.	207,856.	166,556.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Organization Name: San Joaquin River Parkway and Conservation Trust, Inc. (River Parkway Trust)

Grant: #20150644

Grant Period: September 1, 2015 to August 31, 2016

Location of Services: Fresno/Madera CA

Name and Title of Person Completing Evaluation: Sarah Parkes, Director of Annual Giving

Phone Number: 559-248-8480 ext. 107

Email Address: sparkes@riverparkway.org

Total Number of Clients served through this grant: 1,600 students, 45 teachers and 20 parent volunteers.

Describe the project's key outcomes and results based on the goals and objectives:

The primary goal for the Madera Unified Meets the River (MUMR) program was to provide a low cost alternative to the traditional sixth grade science camp for low income children in the Madera Unified School District. Funding from the S.L. Gimbel Advised Fund enabled the River Parkway Trust to successfully achieve this goal during the 2015/2016 school year. In total, 1,600 sixth grade students from the Madera Unified School District participated in the MUMR program. During fall 2015, in class presentations were conducted by River Parkway Trust staff and volunteers. This initial presentation provided students with background information about the lifecycle of salmon and the impact of people on our watershed. Next, students participated in a field trip to the Coke Hallowell Center for River Studies. Students enjoyed a nature hike along the Hidden Homes Trail, acting out the stories of people who lived at the River Center, and learning about the challenges of meeting the needs of all water users in our region. The final field trip was held at Sycamore Island, a property located in Madera County that is currently open for public recreation access. This property was selected as a field trip site because it is a place students can return to with their families in the future. During their time at Sycamore Island, students participated in a photo scavenger hunt, evaluated water quality through investigation of macroinvertebrates, and paddled a canoe on a large pond. Most of the children that participated had never been in a boat before. As a result of participating in the MUMR program, students came away with a new understanding of the issues affecting the San Joaquin River and its environs. The program also met the needs of the district to provide quality, but affordable, science education for its sixth grade students. Student interns and education docents contributed to the success of this program. As a result of funding from the S.L. Gimbel Foundation, the River Parkway Trust successfully recruited and retained 12 volunteer education docents and 5 student interns. The MUMR program was primarily facilitated by volunteers and interns, which helped keep costs lower for the district so program services could be provided to more students.

Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals & objectives.

One of the challenges faced during this program was the logistics of scheduling 3 separate program days for 17 different schools. Initially, our staff coordinated with each school individually. It quickly became problematic to find days that worked for the River Parkway Trust and the District. We addressed this

challenge by changing our communication practices and working directly with the District's administrative office rather than the schools individually. We took it a step further for this school year by providing the District with a set of dates in which they had to work. This helped create efficiency in both scheduling schools and scheduling volunteers and interns. The second challenge faced during the program period was the language barrier for students whose primary language is Spanish. During field trips these students were unable to understand the content provided in the same way as their English speaking peers. Approximately 30% of students in the District are English language learners. This challenge will be a primary focus for the River Parkway Trust as we continue improving the MUMR program. Ideas for addressing this challenge include providing all activity worksheets in English and Spanish, recruiting bilingual volunteers and interns, and securing funding for program translators.

Describe any unintended positive outcomes as a result of the efforts supported by this grant.

During the final field trip of the MUMR program, students had the chance to canoe on a large pond at Sycamore Island. Most of the students had no experience canoeing or spending time near a natural body of water. There was a lot of fear from both the students and their families about the canoeing activity, and some parents would not sign the permission slip for their children to participate. Through the dedication of the teachers participating in this program, and a structured water safety talk, we were able to overcome this challenge. As a result hundreds of children faced their fear of the water and came away with new confidence for enjoying outdoor recreation. An additional unintended positive outcome was increasing visitation to the Sycamore Island Property. Students went home and told their families about their experiences at Sycamore Island, especially with canoeing. Families came back to the property for weekend outings as a result. The River Parkway Trust is working to institute a canoe rental program for the property to give the entire family an opportunity to experience with their children participated in on their field trip.

Briefly describe the impact this grant had on the organization and community served.

Funding from the S.L. Gimbel Foundation helped the River Parkway Trust successfully expand the MUMR program to serve the entire Madera Unified School District. Without this funding, we likely would have needed to scale down the program to serve fewer students. Your support helped keep the program costs affordable for the school district during the first year of the expanded program. Your support made an impact on the children served by this program. For most, it was the first time exploring natural open spaces. Witnessing hawks, rabbits, deer, and tiny water insects opened up a new world of discovery for the children who joined us on field trips to the river. Support from the Foundation helped introduce 1,600 children to places for exploring nature.

Please provide a narrative on how funds were used to fulfill grant objectives.

The primary use of funds was for Program staff salaries:

\$4,157 Community Program Director – This position managed all aspects of implementing the MUMR program including coordinating with the district, training staff, and supporting volunteers.

\$3,353 River Education Administrator – This position helped coordinate the expansion of the MUMR program, assisting both with administration tasks and program facilitation. Rachel Boldt served in this role until December 2015, at which time she left the organization. We transitioned her position into the Education Program Assistant role.

\$3,107 Education Program Assistant – This position served to develop and conduct program activities

during the classroom presentation and field trips to the river.

\$1,154 River Guides – The River Guides managed all aspects of the canoe activity during the Sycamore Island field trip.

\$4,180 Field Trip Interns – Interns served to provide program activities during the classroom presentation and field trips to the river.

Total Salaries: \$15,951

Supplies

\$3,101.53 – 15 iPods. Devices were used to capture data and photos in the field during the Sycamore Island field trip. The iPods were also loaded with wildlife information for students to use during their nature walk and photo scavenger hunt.

\$349.81 – Other supplies include cases for the iPods and canoe equipment.

Total Supplies: \$3,451.34

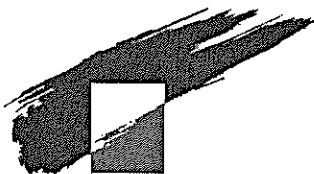
Please relate a success story:

I had the opportunity to join a Madera Unified field trip to Sycamore Island during spring 2016. While walking with a group of 20 students on their photo scavenger hunt, I struck up conversation with a parent volunteer. He told me he had never visited the San Joaquin River before and that he didn't know there were places for fishing and hiking on the river. He was enthusiastic about the experience his son was having during the field trip. "Did you see how they were figuring out how to paddle the canoe in a straight line?" he asked me. "They were learning how to work as a team." He later told me that he would definitely bring his other children back to visit Sycamore Island in the future. He even signed up to be a River Parkway Trust volunteer.

- Sarah Parkes, Director of Annual Giving

SAMPLE Budget Comparison

	Actuals		Budget		Variance	
	Most Recently		Projections			
	Completed Year		Current Year			
	20 16		20 17			
Income						
Individual Contributions	410,130	-	356,891	-	(53,239)	-
Corporate Contributions	45,737	-	83,200	-	37,463	-
Foundation Grants	42,999	-	40,500	-	(2,499)	-
Government Contributions	933,907	-	1,378,200	-	444,293	-
Other Earned Income	508,117	-	504,465	-	(3,652)	-
Other Unearned Income		-		-		-
Interest & Dividend Income	224,637	-	3,872	-	(220,765)	-
Total Income	2,165,527	-	2,367,128	-	201,601	-
Expenditures						
Personnel						
Salary CEO	100,000	-	114,000	-	14,000	-
Salary Assistant	522,368	-		-		-
Payroll Taxes	60,937	-		-		-
Insurance - Workers' Comp	48,909	-		-		-
Insurance - Health		-		-		-
Payroll Services	5,041	-		-		-
Retirement	95,140	-		-		-
Total Personnel	732,396	-	888,162	-	155,766	-
General Program/Administrative						
Bank/Investment Fee	23,706	-	23,525	-	181	-
Publications		-		-		-
Conferences & Meetings		-		-		-
Mileage	22,554	-	31,430	-	8,876	-
Audit & Accounting	26,170	-	22,242	-	3,928	-
Program Consultants		-		-		-
Insurance Expense	48,971	-	52,800	-	3829	-
Telephone Expense - Land Lines		-		-		-
DSL & Internet		-		-		-
Website		-		-		-
Office Supplies		-		-		-
Postage & Delivery	9,587	-	8,900	-	(687)	-
Printing & Copying	29,558	-	34,490	-	4,932	-
Miscellaneous	890,046	-	1,109,592	-	219,546	-
Total General Program/Administrative	1,050,592	-	1,282,979	-	232,387	-
Total Expenditures	1,782,988	-	2,171,141	-	388,153	-
Revenue Less Expense	382,539	-	195,987	-	(186,552)	-



SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST
11605 Old Friant Road, Fresno, CA 93730
(559) 248-8480 www.riverparkway.org

BOARD OF DIRECTORS
MAY 2017

MEMBER	BEGAN SERVICE	AFFILIATIONS
Susan Anderson	11/15	Attorney at law; former Fresno County Supervisor, County Clerk and Deputy District Attorney
Candy Barnes	4/2003	Community Volunteer
Janice Bissonnette, Treasurer	4/2013	CPA, Financial Consultant
Bart Bohn, President	1/1998	Retired, Fresno County Administrative Officer; Director Caltrans District 6; Past Officer, US Army Corps of Engineers. Consultant with AECOM Corp.
Karin Chao-Bushoven	11/2016	Director of Major Gifts, Fresno Pacific University; The Association of Fundraising Professionals CA Valley Chapter's 2016 Outstanding Fundraising Professional of the Year; previous Fresno Philharmonic Fund Development Director
Ryan Commons	5/2015	Attorney at Law, Baker Manock & Jensen, Fresno, CA
Debbie Doerksen	1/2015	Data Storage Business Owner and Community Volunteer
Greg Estep	7/2015	Managing Director & Global Head, Spices and Vegetable Ingredients, Olam Corporation
George Folsom	4/1996	River Center & River Outings Committee Chair; Retired, Service Manager Patton Air Conditioning; Former Member, US Coast Guard
Bill Golden	4/2013	Finance Committee Chair; Data and Security Systems Manager
Coke Hallowell, Chairman of the Bd.	4/1988	Retired Teacher; Founding Member, San Joaquin River Parkway and Conservation Trust; Recipient, Jacqueline Kennedy Onassis Award for "Outstanding Community Service Benefiting Local Communities"
Tom Harmon	4/2014	Professor and Associate Dean of Engineering and Founding Faculty Member, UC Merced, associated with the Sierra Nevada Research Institute
Wilma Hashimoto	4/2016	Research Associate, AIMS Center for Math and Science Education at Fresno Pacific University.

Tom Holyoke	5/2013	Governance Committee Chair; Professor of Political Science, California State University at Fresno
Ron Manfredi	4/2012	Audit Committee Chair; Management consultant; Retired Kerman, CA City Manager; former Trustee and Personnel Commissioner, State Center Community College District Trustee, State Center Community College District
Elise Moir	6/2013	Community Volunteer
Ted Morgan	6/2013	Development Committee Chair; Retired Insurance Broker
Carol Moses	2/2012	Attorney at Law, private practice, Fresno, CA and Yosemite National Park; former NPS Ranger, Yosemite National Park
Julia O’Kane, Secretary	12/2008	Retired Superintendent of Madera Unified School District; Past President, Madera Rotary
Lyn Peters	4/2012	Retired, Environmental Compliance Manager, Fresno Unified School District; Member and past president of Friends of the Library Woodward Park Library and Board member of Friends of Fresno County Library
Susan Ryan	5/2017	President/CEO at Noble Credit Union; serves on Board of Directors for the Greater Fresno Area Chamber of Commerce and for the Fresno Economic Development Corp.
Marcia Sablan, M.D.	5/2017	Family physician, Firebaugh, CA; past recipient of California Academy of Family Physicians Philanthropist of the Year Award and California Family Physician of the Year Award; Firebaugh City Council member since 1983; past Firebaugh City Mayor
Frances Squire	4/2013	Executive Director, West Hills Community College Foundation, Coalinga, CA
Betty Wang-Garcia	4/2017	Marketing and Communications Specialist, TETER Architects and Engineers and community volunteer; previous Business Development Manager, Baker Manock & Jensen Attorneys at Law
Anna Wattenbarger, Vice President	5/1992	Retired Ranch Manager, Wattenbarger Madera Ranch; Madera County Master Gardener Association; Past President, Madera County Board of Education
Christopher A. Brown		General Counsel to the Trust; Real Estate and Environmental Law Department Chairman, Dowling Aaron Incorporated

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
2 CUPANIA CIRCLE
MONTEREY PARK, CA 91754

DEPARTMENT OF THE TREASURY

Date: 1989 2 4 1989

Employer Identification Number:
77-0196692

Contact Person:
GAYLE M ADAMS

Contact Telephone Number:
(213) 725-7002

SAN JOAQUIN RIVER PARKWAY AND
CONSERVATION TRUST INC
6061 N FRESNO 100
FRESNO, CA 93710-5265

Our Letter Dated:
May, 1989
Addendum Applies:
no

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,



Michael J. Quinn
District Director

Letter 1050 (DO/CG)



Strengthening Inland Southern California through Philanthropy

BOARD OF DIRECTORS

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Paula Myles
Interim President and CEO

November 30, 2017

S. L. Gimbel Foundation Fund

Ms. Sharon Weaver
Executive Director
San Joaquin River Parkway and Conservation Trust, Inc.
11605 Old Friant Road
Fresno, CA 93730

Dear Ms. Weaver:

Congratulations! A grant has been approved for **San Joaquin River Parkway and Conservation Trust, Inc.** in the amount of **\$23,302.00** from the S.L. Gimbel Foundation. **The performance period for this grant is December 1, 2017 to November 30, 2018.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

To support hands-on environmental education to underserved children

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Friday, December 29, 2017.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by December 15, 2018** and will be available online at:

<https://www.thecommunityfoundation.net/grants/grants/forms>.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please feel free to contact me at 951-241-7777.

Sincerely,

Celia Cudiamat
Executive Vice President of Programs

21824 San Joaquin River Parkway and Conservation Trust, Inc. 20170866 GIMB

