



2015 S.L. Gimbel Foundation Fund Grant Application- International

Internal Use Only:
Grant: \$50,000

Organization / Agency Information

20150355

Organization/Agency Name: ReSurge International			18772
Physical Address: 145 N. Wolfe Rd.		City/State/Zip Sunnyvale, CA 94086	
Mailing Address: Same as above.		City/State/Zip	
CEO or Director: Susan Hayes		Title: President and CEO	
Phone: 408-737-8743	Fax: 408-737-8000	Email: Susan@resurge.org	
Contact Person: Christiaan L. Canter		Title: Chief Development Officer	
Phone: 408-737-8743 x308	Fax: 408-737-8000	Email: Chris@resurge.org	
Web Site Address: www.resurge.org		Tax ID: 23-7297770	

Program / Grant Information

Interest Area: Education Environmental Protection Health Human Dignity Hunger

Program/Project Name: Surgical Outreach Program – Reconstructive Surgery for Burn Survivors		Amount of Grant Requested: <u>\$50,000</u>	
Total Organization Budget: \$4,050,539	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 67.6%	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): 11.7%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 32.4%
Purpose of Grant Request (one sentence): Provide life-changing reconstructive surgery to 150 disabled burn victims in the developing world.			
Gimbel Grants Received: List Year(s) and Award Amount(s) 2012 - \$25,000; 2013 - \$35,000; 2014 - \$42,000			

YEAR OF FINDING, NOT ELIGIBLE NEXT YR

Signatures

Board President / Chair: (Print name and Title) Marion McGovern, Chair	Signature: <i>Marion McGovern</i>	Date: 3/18/15
Executive Director/President: (Print name and Title) Susan Hayes, President & CEO	Signature: <i>Susan Hayes</i>	Date: 3-19-15

2015 S.L. Gimbel Foundation Fund APPLICATION

Narrative

I. ORGANIZATION BACKGROUND AND TARGET POPULATION

History: ReSurge was founded as Interplast in 1969. ReSurge has evolved over the years and inspired the creation of other organizations including Smile Train, Operation Smile and Rotoplast. ReSurge works to ensure full-range reconstructive surgical care including follow up. The organization's approaches early on were to bring victims to the United States and Surgical Team Trips. In recent years, ReSurge has focused on education and training and on empowering local surgeons so that surgical care is available year-round. Today, ReSurge works in 13 developing countries across four continents.

Mission: ReSurge envisions a world in which no human being suffers from a repairable deformity or injury. The organization's mission is to provide reconstructive surgical care and build surgical capacity in developing countries.

Recent Accomplishments: In recent months, ReSurge has accomplished much. The organization has performed over 1,660 operations (approximately 2,800 procedures) for over 1,500 children and adults with disabling deformities or injuries. ReSurge also deployed multi-disciplinary educator teams to provide surgical training in developing countries; redesigned and enhanced our education and training efforts launched as the new ReSurge Global Training Program; and established the ReSurge Department of Reconstructive Surgery Academic Faculty, recruiting 29 distinguished members from across the country. We have also coordinated six surgical team trips across four continents and identified nine potential new Surgical Outreach Programs throughout India.

Populations Served: ReSurge currently works in 13 countries – Bangladesh, Bolivia, Cambodia, Ecuador, Ghana, India, Mali, Nepal, Nicaragua, Peru, Vietnam, Zambia and Zimbabwe. All services are provided free of charge to the poor.

Key Programs and Activities: ReSurge's work is accomplished through three programs:

- ReSurge's Surgical Team Trips provide direct care to people in under-resourced areas as well as opportunities to assess potential partnerships and training needs. Surgical Team Trips are pivotal to our goal of increasing access to surgical care in developing countries. During a Surgical Team Trip visit, multidisciplinary teams of volunteers comprised of medical professionals specializing in reconstructive surgery, anesthesia, pediatrics, nursing, and occupational and physical therapy spend one to two weeks performing urgently needed surgeries in communities with few or no resources. In addition to life-changing surgeries and support, ReSurge's Surgical Team Trips also provide training for local medical staff including surgeons, anesthesiologists, nurses and physical and occupational therapists and thus builds surgical capacity in developing regions.
- The ReSurge Global Training Program, which encompasses and expands the Visiting Educator Program, is a multi-tiered initiative launched in 2014 that builds surgical capacity by utilizing highly experienced academic surgeons to identify, educate and train the next generation of humanitarian surgeons. It efficiently bridges the gap between existing medical knowledge in developing countries and the local populations' needs for reconstructive surgery and follow up care. Throughout the year, we dispatch diverse and highly experienced teams of volunteer medical educators to collaborate with colleagues in host countries to increase their knowledge and skill level in cleft, burn and hand reconstructive care and ancillary therapies. Through focused seminars

and workshops that include hands-on surgical training, local medical professionals acquire essential and urgently needed skills and experience that ultimately prepare them to dramatically change or save the lives of thousands of patients over the course of their careers.

- ReSurge's Surgical Outreach Programs create year-round surgical capacity by engaging and empowering local surgeons and medical teams to provide surgery and follow up care in developing countries. ReSurge maintains 10 permanent outreach programs in 8 countries. In Bangladesh, Ecuador, Ghana, India (2), Nepal, Nicaragua, Peru (2) and Zambia, patients can receive year-round care for disabling conditions. By partnering with local doctors, ReSurge has doubled the number of surgeries it performs while significantly reducing operating costs. The programs empower our local colleagues to deliver reconstructive surgical care in medically underserved areas—where it's needed most. Under the direction of our consulting medical officer, ReSurge uses the latest in technological advances to conduct quality reviews and specialized ongoing training. Our Surgical Outreach Programs provide transformative surgeries for 3,000 children and adults with deformities and injuries each year.

II. PROJECT INFORMATION

Statement of Need: Each year nearly 11 million people – nearly all in developing countries -- are burned severely enough to require medical attention. With access to skilled medical care, those who survive are often left with unimaginable physical impairments that limit their basic functional mobility. Burns are a leading cause of morbidity and mortality in the poorest countries, especially in South Asia, where more women and children die from severe burns than from HIV/AIDS or malaria. In Africa, infants have three times the incidence of burn deaths than infants worldwide.

Project Goal: Ensure access to reconstructive surgical care for children and adults living with a repairable disfigurement from burn injuries.

Innovative Approach: ReSurge is unique in its approach to addressing the need for burn surgeries in the developing world. We focus on helping to build surgical capacity at the local level; local surgeons perform over 90% of our surgeries annually, significantly reducing overhead costs related to travel and the shipping of medical supplies. The result is year-round access to surgical care, including pre-and-post operative care (e.g., speech therapy, orthodontic care, etc.), where the need is greatest. Plus, through the ReSurge Global Training Program, we work to ensure that local medical professionals are prepared to meet the needs of people in their communities. Our Visiting Educators respond to local medical teams' requests for training in specific skill sets, and our Surgical Team Trip volunteers assist local health care providers in addressing the backlog of cases.

Objective: Provide reconstructive surgical care for 150 individuals disabled by burn injuries.

- **Activities:** Provide programmatic and financial support to local outreach partners in the field as they provide the surgical procedures, pre- and post-operative care, and comprehensive care as needed (e.g., physical therapy and nutrition support for burn patients).
- **Timeline:** All surgeries will be completed by December 31, 2015.

Population Served: ReSurge currently works in 13 countries in the developing world. In general, 85% of our patients are children, approximately 30% have burn injuries, 60% have cleft lips or palates, and 10% have other disabling conditions or injuries. Approximately 90% of our burned patients are treated through our year-round Surgical Outreach Programs.

Program Partners and Volunteers: ReSurge works with several exceptional organizations to leverage resources and expertise, and accomplish joint programmatic goals. Core partners include: Smile Train, Acid Survivor Foundation, Aproquen (Nicaragua), Africa Burn Relief, InterAction, International Medical Corps, Physicians for Peace, and PHECT (Nepal). Our current roster of medical volunteers totals 300; last year nearly \$2.4 million of medical services were donated.

Project Outcomes and Evaluation: A grant from the S.L. Gimbel Foundation Fund will cover the cost of burn surgeries for 150 children and adults, allowing them to regain the ability to walk, see, eat, care for family members, grasp objects, turn their head up-and-down and side-to-side, blink, or lift their arms. All surgical cases are uploaded to a database for review by both a medical committee and ReSurge's Consulting Medical Officer. Qualitative and quantitative data for all program outcomes is captured by the Director of Medical Programs and Impact, and reports on patient outcomes are reviewed by our Quality Improvement Committee quarterly.

III. PROJECT FUTURE

ReSurge's Surgical Outreach Programs have been expanding at a steady rate. The region of greatest growth at this time is India. ReSurge has year-round Surgical Outreach Programs in Dehradun, Hyderabad, Ahmedabad, and Jalandhar, and we have identified nine new potential sites. Our work with Surgical Outreach Programs is supported on an ongoing basis through a combination of individual donor funds, foundation grants and other revenues. Each partnership is reviewed regularly to assess the long-term potential for programmatic and financial success.

IV. GOVERNANCE, EXECUTIVE LEADERSHIP AND KEY PERSONNEL/STAFF QUALIFICATIONS

ReSurge is governed by a Board of Directors comprised of 19 medical, legal and business leaders. Members are asked to secure \$60,000 over a three-year term through fundraising and/or personal donations. The board meets quarterly. Further, we ensure the quality and effectiveness of our programs through committees of expert medical volunteers that also meet quarterly on topics of quality improvement, nursing, anesthesia, coordinator translators, surgery, and medical services.

ReSurge has a highly experienced and effective senior management team. Each member brings a wealth of knowledge and demonstrated success, as well as a passion for helping children and families who suffer from debilitating deformities and injuries. Our senior managers' average tenure is 13 years.

ReSurge's long-time CEO, Susan Hayes, recently announced that she will retire from her position at the end of June, 2015. The Board has launched a national search, identified a number of excellent candidates, and interviews are underway. We anticipate announcing and welcoming the new CEO in the coming months, and will keep the S.L. Gimbel Foundation Fund updated.

Key Personnel:

- James Chang, M.D., Consulting Medical Officer - Oversees all medical services including: directing all medical research; evaluating program activities; and overseeing all surgeries.
- Beverly Kent, Chief Operations and Program Officer - Oversees all programs including executing all program activities.

For a list of our Surgical Outreach Partner surgeons and their qualifications, please visit our website: http://www.resurge.org/about_us/story_country_directors.cfm

2014 S.L. Gimbel Foundation APPLICATION

V. Project Budget

- A) Please provide a detailed line-item budget for your project by completing the table below. Include all sources of funding for the proposed project.

Line Item Description	Line Item Explanation (Formula/equation used as applicable. Example: 40 books @ \$100 each = \$4000)	Support from Your Agency	Support from Others	Requested Amount from TCF	Line Item Total of Project
Reimbursements to Surgical Outreach Centers for Burn Injuries Surgery:	Surgeries for 1300 individuals in: Nepal; Bangladesh; India; Zambia; Peru; Nicaragua; and Ecuador @\$325 per surgery		\$373,750	150 patients @ \$325 per sugery = \$48,750	\$422,500
Personnel for Surgical Outreach Burn Program	Program Management, Fundraising and Public Relations		\$126,750		\$126,750
Fringe Benefits	20%	\$25,350			\$25,350
Quality Assurance	Activities related to quality assurance		\$5,750	\$1,250	\$7,000
Education and Outreach	Burn education and advocacy materials/content		\$16,900		\$16,900
Program Occupancy and Wire Transfer Fees			\$29,317		\$29,317
<i>Subtotal</i>					\$627,817
Administrative @ 10%			\$62,782		\$62,782
TOTALS		\$25,350	\$615,249	\$50,000	\$690,599

VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded (for all programs)

Name of Funder: Foundation, Corporation, Government	Amount
Funders to date in FY15 <=\$10,000 for <i>all</i> programs	
Agnes Varis Trust	\$450,000*
American Society for Surgery of the Hand	\$20,000
Barco's Nightingales Foundation	\$100,000
Bring Hope Through Healing	\$50,000
Care for Skin Foundation	\$20,000
Edwin W. & Catherine M. Davis Foundation	\$20,000
Grousbeck Family Foundation	\$50,000
J. W. Bagley Foundation	\$17,500
J.W. Kieckhefer Foundation	\$10,000
Jackson Kemper Foundation	\$15,000
Tosa Foundation	\$25,000
Johnson & Johnson Family of Companies	\$20,000
Landmark Foundation	\$20,000
Long Island Plastic Surgical Group	\$500,000*
Ocean Reef Foundation	\$11,000
M. G. O'Neil Foundation	\$10,000
Patricia Wilson Foundation Endowment	\$68,975
RealSelf.com	\$16,750
Barton Family Foundation	\$25,000
Ronald McDonald House Charities	\$163,666*
Fuller Family Foundation	\$335,000
Smile Train	\$580,000
Stanford Hospital & Clinics, Maria Rizzo	\$10,000
Syde Hurdus Charitable Foundation	\$100,000
T & T Family Foundation	\$15,000
WonderWork	\$10,000

*Multi-year commitment

Pending (for all programs)

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
S.L. Gimbel Foundation Fund	\$50,000	6/30/2015
Albert and Elaine Borchard Foundation	\$15,000	4/1/2015
Blackie Foundation	\$15,000	6/30/2015
Cascade Foundation	\$30,000	4/1/2015
Randi and Clifford Lane Foundation	\$50,000	5/1/2015
Georgina Frederick Children's Foundation	\$10,000	5/30/2015
Hugh Stuart Center Charitable Trust	\$15,000	4/30/15
Wasily Family Foundation	\$35,000	6/30/2015
T&J Meyer Family Foundation	\$15,000	6/30/15
Meadowview Foundation	\$25,000	4/30/15
Melvin and Geraldine Hoven Foundation	\$50,000	3/30/2015

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$1,268,568	20%	Program Fees	\$0	0%
Fundraising/Special Events	\$642,045	10%	Interest Income	\$250,469	4%
Corp/Foundation Grants	\$1,743,788	28%	Other (In-Kind):	\$2,409,615	38%
Government Grants	\$0	0%	Other:	\$0	0%

Notes: "Other" includes in-kind contributions, Special Events is net of expenses.

VII. Financial Analysis

Agency Name: ReSurge International

Most Current Fiscal Year (Dates): From 7/1/13 To: 6/30/14

This section presents an overview of an applicant organization’s financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$3,774,475	\$2,551,318	\$443,463	\$779,694

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	67.7%	11.7%	20.6%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's Current Total Budget used for Administration (from cover page)	Column C, Management & general expenses per 990 above	Differential
11.5%	11.7%	.2%

If the differential is above (+) or below (-) 10%, provide an explanation:

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$538,233	\$224,814	\$452,050	2.2

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$176,927	\$(217,978)

Notes: In regards to the 67.6% of revenue spent this past year on Program Service Expenses, please note the following:

- Our 990 does not reflect the over \$2.4 million in in-kind skilled service that medical volunteers provided. It is reflected in Audited Financial Statement
- Due to the complexity of burn surgeries and one of our key partners falling ill for significant period of time, we spent nearly \$75,000 less on Medical Empowerment than the previous year
- A key Program Staff position was open for nearly six months. The position has now been filled.

In regards to the 20.6% in Fundraising Expenses, please note the following:

- In FY14, ReSurge added a new and highly experienced Chief Development Officer to the existing Development Team to help scale and diversify the organization's funding base. The new Chief Development Officer overlapped with the previous Director of Development for over six months to help ensure effective transition of relationships. This capacity building strategy resulted in increase costs during the year. The new Chief Development Officer has restructured the department and reduced staffing costs by \$100,000.
- Please also note that ReSurge is in the beginning stages of a capacity building campaign. The organization is increasing investment in events and marketing efforts to help increase awareness and support nationally.

Thank you for the opportunity to share these explanations with you. If you should have any questions, please feel free to contact us at (408) 737-8743

ReSurge Leadership

Board of Directors & Affiliations

Marion McGovern, Chair
Community Volunteer

Hoyoung Huh
Konus Advisory Group

Laura Furmanski, Ph.D., Vice Chair
QIAGEN

Amit Jain
Rent.com

Greg Chiate
GC Capital

Kimberly Kerry, Esq.
Manatt, Phelps, & Phillips LLP

Thomas Davenport, M.D.
Long Island Plastic Surgical Group

Francis Lee
Synaptics

Joan Dorey
Community Volunteer

David Norton, M.D.

Stefanie Feldman, M.D.
Retired

Eileen Sheldon
Community Volunteer

Dorothy Gaal, M.D.
Yale University

Sanjay Vaswani
Center for Corporate Innovation

Kurt Grote, M.D.
McKinsey & Company

Emil Wang
Community Volunteer

Sara Hirsch
Community Volunteer

Dawn Yost, R.N.

Susan W. Hayes, CEO
ReSurge International

ReSurge Academic Faculty

Mike Bentz, M.D.
University of Wisconsin

Vincent Hentz, M.D.
Stanford University

Shankar Rai, M.D.
Kathmandu Model Hospital

James Chang, M.D.
Stanford University

Yvonne Karanas, M.D.
Stanford University

Rick Redett, M.D.
Johns Hopkins University

Kevin Chung, M.D.
University of Michigan

Tan Bien Keem, M.D.
Singapore General Hospital

Subhro Sen, M.D.
Stanford University

Thomas Davenport, M.D.
Long Island Plastic Surgical

Rohit Khosla, M.D.
Stanford University

Mitch Stotland, M.D.
Sidra Medical Center, Qatar

Drew Davis, M.D.
Stanford University

Matthew Klein, M.D.
Stanford University

Steve Sullivan, M.D.
Brown University

Matt Donelan, M.D.
Harvard University

Gordon Lee, M.D.
Stanford University

Helena Taylor, M.D.
Brown University

Jeff Friedrich, M.D.
University of Washington

Joe Losee, M.D.
University of Pittsburg

Dr. Charles Thorne, M.D.
New York University

Gary Fudem, M.D.
University of Washington

David Megee, M.D.
University of Cincinnati

June Wu, M.D.
Columbia University

Larry Gottlieb, M.D.
University of Chicago

Joseph Molnar, M.D.
Wake Forest University

David Young, M.D.
UC, San Francisco

Warren Hammert, M.D.
University of Rochester

Deepak Narayan, M.D.
Yale University

ReSurge International
 Organization Budget - Cash - FY14 Actual / FY15 Budget with Variance

	FY2013-14 Last Completed Year	FY2014-15 Budget Current Year	Variance FY15 vs. 14
Expense Personnel			
Individual Income	\$1,268,568	\$1,405,500	\$136,932
Foundation and Corporate Support	\$1,743,788	\$1,900,000	\$156,212
Event Income	\$642,045	\$670,000	\$27,955
Dividends/Interest Income	\$170,456	\$75,000	-\$95,456
	\$3,824,857	\$4,050,500	\$225,643
Salaries	\$1,274,413	\$1,204,886	-\$69,527
Taxes & Benefits	\$287,213	\$259,306	-\$27,907
Workers Comp	\$4,981	\$17,100	\$12,119
	\$1,566,606	\$1,481,292	-\$85,315
Non-Personnel			
Amortization Expense	\$4,727	\$6,380	\$1,653
Ancillary Services	\$25,391	\$38,100	\$12,709
Anesthesia Equip,Pharmaceuticals & Supplies	\$19,278	\$25,493	\$6,215
Annual Report	\$29,040	\$6,000	-\$23,040
Annual State Registration	\$4,859	\$6,300	\$1,441
Bank Charges	\$4,139	\$4,500	\$361
Building Administration Fees	\$13,931	\$12,000	-\$1,931
Building Maintenance	\$21,814	\$25,000	\$3,186
Computer Consulting Fees	\$13,055	\$11,000	-\$2,055
Computer Software	\$16,364	\$16,110	-\$254
Conference Recruiting	\$3,862	\$3,400	-\$462
Consultant Fees	\$80,374	\$100,000	\$19,626
Credit Card Fees	\$20,073	\$20,000	-\$73
Direct Mail	\$16,340	\$15,000	-\$1,340
Donor Stewardship	\$2,408	\$2,000	-\$408
Dues and Subscriptions	\$16,244	\$10,230	-\$6,014
Staff Development	\$3,557	\$4,750	\$1,193
Educational Fellowships	\$35,735	\$61,344	\$25,609
Equipment Lease & Rental	\$12,143	\$11,650	-\$493
Fundraising Events	\$148,672	\$194,390	\$45,718
Hospital Use	\$7,125	\$17,700	\$10,575
In-Country Travel - India	\$5,716	\$10,320	\$4,604
In-Transit Hotels	\$3,317	\$3,915	\$598
India Expansion	\$61,577	\$98,326	\$36,749
Insurance	\$31,210	\$37,500	\$6,290
International/Domestic Travel	\$135,644	\$139,239	\$3,595
Janitorial	\$7,252	\$9,600	\$2,348
Letterhead & Envelopes	\$10,550	\$7,800	-\$2,750
Lodging	\$26,462	\$35,394	\$8,932
Maint./Supply-Computer Equip.	\$1,237	\$0	-\$1,237
Major Gifts	\$9,854	\$19,440	\$9,586
Major Medical Meetings	\$1,129	\$0	-\$1,129
Medical Supplies Expense (Inventory)	\$56,580	\$0	-\$56,580
Medical Waste Disposal	\$250	\$500	\$250
Meetings	\$10,242	\$9,065	-\$1,177
Miscellaneous Expenses	\$22,259	\$10,470	-\$11,789
Moving Expenses	\$69,066	\$0	-\$69,066
Newsletter	\$16,320	\$15,630	-\$690
Non-burn/Non-cleft SOP	\$0	\$16,588	\$16,588
Office Supplies	\$10,022	\$7,000	-\$3,022
PACU Equip,Pharmaceuticals & Supplies	\$2,493	\$7,695	\$5,202
Payroll Charges	\$1,536	\$1,208	-\$327
Payroll Expense	\$8,123	\$6,392	-\$1,732
Planned Giving	\$0	\$1,000	\$1,000
Postage	\$5,325	\$8,200	\$2,875
PR	\$60,580	\$60,127	-\$453
Professional Fees	\$39,874	\$45,000	\$5,126
Program Staff Travel	\$23,976	\$29,085	\$5,109
Property Tax	\$18,846	\$19,000	\$154
Recruiting	-\$21	\$1,500	\$1,521
Rent	\$155,210	\$140,619	-\$14,591
Rep. & Maint.- Medical Equip	\$1,951	\$5,500	\$3,549
Shipping & Warehouse	\$11,937	\$20,515	\$8,578
Site Visits	\$3,225	\$18,818	\$15,593
Special Projects	\$935	\$5,000	\$4,065
Surgical Equip,Pharmaceuticals & Supplies	\$27,265	\$16,960	-\$10,305
Surgical Outreach - Burns	\$256,775	\$415,679	\$158,904
Surgical Outreach - Burns Admin	\$3,963	\$6,821	\$2,869
Surgical Outreach Clefts Program	\$559,100	\$601,000	\$41,900
Surgical Outreach Clefts Program/Fees	\$3,613	\$3,389	-\$224
Telemedicine & Web Service	\$422	\$500	\$78
Telephone	\$12,438	\$11,500	-\$938
Temporary Help	\$1,292	\$1,500	\$208
Trip Coordinator Supplies	\$1,273	\$2,199	\$926
Utilities	\$62,555	\$43,000	-\$19,555
Visas & Customs Documentation	\$5,409	\$7,357	\$1,948
Visiting Educator Program	\$32,857	\$64,500	\$31,643
Volunteer Team Recognition	\$4,387	\$8,325	\$3,938
Website Dev. & Maint.	\$2,390	\$4,625	\$2,235
Sub-total: Non-Personnel	\$2,275,643	\$2,569,248	\$293,605
Total	\$3,842,250	\$4,050,540	\$208,290


Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	20,590.	20,590.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	333,420.	54,230.	149,039.	130,151.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,051,284.	619,807.	36,507.	394,970.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	20,268.	14,636.		5,632.
9 Other employee benefits	114,469.	81,571.	2,308.	30,590.
10 Payroll taxes	110,037.	59,875.	10,885.	39,277.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	39,000.		39,000.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	41,758.	5,703.	1,923.	34,132.
12 Advertising and promotion	105,940.	89,511.	5,495.	10,934.
13 Office expenses	130,709.	41,709.	42,719.	46,281.
14 Information technology	33,046.	10,128.	11,839.	11,079.
15 Royalties				
16 Occupancy	270,654.	178,000.	46,699.	45,955.
17 Travel	279,769.	255,845.	12,002.	11,922.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	18,790.	11,979.	4,515.	2,296.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	81,397.	80,474.	471.	452.
23 Insurance	31,210.	12,583.	18,627.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MED EDU/EMPOWERMENT	900,180.	900,180.		
b MEDICAL SUPPLIES	105,720.	105,720.		
c STAFF RECRUITMENT	59,066.		59,066.	
d ADMINISTRATION FEES	13,931.	7,802.	2,368.	3,761.
e All other expenses	13,237.	975.		12,262.
25 Total functional expenses. Add lines 1 through 24e	3,774,475.	2,551,318.	443,463.	779,694.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

 <p>The Community Foundation Serving Riverside and San Bernardino Counties</p>	<p>S.L. Gimbel Foundation Fund Grant Evaluation Form</p>
<p>Grant Period:</p>	<p>July 1, 2014 through June 30, 2015</p>

Organization: ReSurge International

Contact Name: Christiaan Canter (chris@resurge.org)

Title: Chief Development Officer

Phone Number: 408-737-8743 x308

Grant Period: July 1, 2014 through June 30, 2015

Award Amount: \$42,000

Grant Number: 20140338

Total number of clients served through this grant funding: 120

• **Describe the project's key outcomes and results based on the goals and objectives.**

The S.L. Gimbel Foundation Fund's grant award of \$42,000 supported the cost of burn surgeries for 120 patients in ReSurge International's Surgical Outreach Programs in Zambia and India. With this grant, you have provided high quality surgical care to 120 children and adults, giving them new freedom from disability and disfigurement and allowing them to pursue their hopes and dreams. In total, over the past eight months the organization has performed over 1660 operations (approximately 2800 procedures) for over 1500 children and adults with disabling deformities and injuries.

Grant outcomes in Zambia

More than three fourths of the Zambian population lives in poverty (below \$1.25 per day). Extreme deprivation and disease burden children in Zambia with the work of adults, as many must take on the roles of provider and head of household for their younger siblings. Children in adult roles, often working and cooking in unsafe conditions, are more prone to accidents like disabling burns and hand injuries.

ReSurge has been working in Zambia since the late 1990s with Dr. Goran Jovic, the country's only plastic surgeon. As the Surgical Outreach Program's director in Lusaka, Jovic releases the contractures caused by disabling burns—giving those patients the ability to walk or use their hands again.

The Gimbel Fund's grant gave the gift of reconstructive surgery for burns to 100 Zambian patients. Please see the story of Jacob, at the end of this report, for an example of the transformative power of your support.

Grant outcomes in India

The scope of burn injuries in India is staggering: every minute five people are severely burned; 280,000 people each year will be left with debilitating burn scar contractures that can lead to lifelong disability. Many burn victims are left to spend the remainder of their lives suffering from burn-related disabilities, not because they are irreparable, but because their families cannot afford the necessary medical care. ReSurge's Surgical Outreach Programs in India perform 430 surgeries annually.

This year, the Gimbel Fund's grant provided 20 free surgeries for patients in Dehradun, India, and restored their abilities to use their hands to eat, their legs to walk to school and work, or their arms to care for their babies.

- **Please describe any challenges/obstacles the organization encountered in attaining stated goals & objectives?**

There were no significant challenges in meeting the stated goals and objectives. That being said, the magnitude of the need for burn care in India is tremendous, and we are responding to that challenge by working diligently to expand our impact in that country. We have identified nine new potential partners in India, and pilot phases have commenced or are planned for eight.

ReSurge's Surgical Outreach Program partners regularly provide data to ReSurge that enables us to track performance parameters, patient data, and other information. These data are uploaded to ReSurge's database by our local partners. While we encourage a consistent flow of information, it can be challenging for our partners to provide the data in a timely way either because of schedule limitations or due to internet connectivity issues from the field. As a result there are sometimes delays in data transfer.

- **Describe any unintended positive outcomes as a result of the efforts supported by this grant.**

The Gimbel Fund's support, in addition to directly funding 120 burn surgeries for children and adults in Zambia and India, helped to raise the profile of the burn crisis in Asia and Africa. There is little awareness in the US about the global health crisis of burn injuries, despite shocking numbers of cases in the developing world. When forward-thinking foundations like the Gimbel Fund chose to invest in relieving the unnecessary suffering of burns, part of the ripple effect is to trigger humanitarian responses from others.

A good example is the innovative work conducted in Nepal this year by Stanford University's Design for Extreme Affordability team. Inspired by ReSurge's work in Nepal (which was partially funded by the Gimbel Fund in 2013), this group of Stanford students traveled to Kathmandu and, remarkably, both established Nepal's first skin bank, RealSkin, and developed an innovative splinting device, dubbed the Hand Hero. Both of these innovative and affordable solutions are enabling surgical teams in Nepal to more effectively treat acute burn patients. Additionally, the RealSkin team was recently successful in securing a \$15,000 grant to purchase a battery powered dermatome for the harvesting procedures and hospital use.

- **Briefly describe the impact this grant has had on the organization and community served.**

Funds from this grant have helped ReSurge maintain and strengthen its year-round program sites in Zambia and India – areas of the world that have a level of need that difficult for most people in the developed world to comprehend. When program sites like these are strong, ReSurge is able to reach out further to answer unmet need. We are also able to demonstrate how local medical teams can be trained and empowered to meet a tremendous need. We are able to learn more about “what works” in our Surgical Outreach Programs, and the raised visibility of our work opens new opportunities to serve those in need and to raise the funding that allows us to do so. This in turn leads to more opportunities to collaborate with other others and to advocate for the work that needs to be done. Lastly, the Gimbel Fund's grant is a statement of confidence in our results that speaks to other prospective funders and helps to grow our family of supporters.

- **Please provide a narrative on how the fund were used to fulfill grant objectives.**

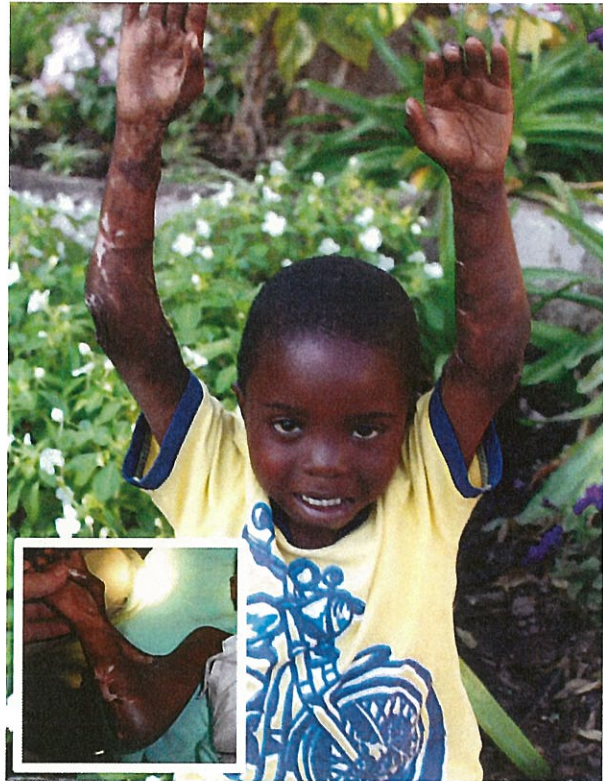
The grant funds were expended as budgeted; 120 patients were given high quality surgical care at \$325 each (\$39,000), and the remaining \$3,000 in grant funds were allocated toward administrative costs of managing the Surgical Outreach Program.

- **Please related a success story.**

Jacob – Zambia

Five-year-old Jacob is a very bright boy living near Lusaka, Zambia. He's friendly, outgoing and likes to play football. But life for Jacob hasn't been carefree. His father works away far away from his home and his mother died last year. With no other brothers or sisters, he was left all alone. Luckily, his aunt took him in and he now lives with her and his cousins. With no income, Jacob's aunt struggles to make ends meet and last year, Jacob's cousin had to drop out of school. But this has only been one of his aunt's many worries.

When Jacob was just a baby, his mother was carrying him on her back, wrapped in the traditional *chitenge* cloth. She was standing near an open fire when the *chitenge* came untied and Jacob slipped off her back and into the fire, sustaining severe burn injuries on his arms, face and torso. Though he was taken to the hospital to receive treatment for his wounds, after they healed, they developed tight scar tissue which drew his elbows and wrists closed, making it impossible to extend his arms straight.




His older cousin, Loveness, age 23, has helped raise Jacob and helped take care of him after his injury. She spoke of the difficulties he faced without the use of his arms.

“He couldn't use his arms at all and had to be helped with everything. He couldn't get dressed by himself or pick anything up. Even eating was difficult for him.”

Jacob's aunt was desperate to find help, so she took him to the Zambian-Italian Orthopedic Hospital where ReSurge's international medical partner, Dr. Goran Jovic, provides reconstructive surgery to patients.

Goran told her that he could help Jacob with reconstructive surgery and that the surgery would be free. Jacob's aunt couldn't believe it—this was a second chance for Jacob.

Since then, Goran has performed two surgeries for Jacob. He has regained full function in both of his arms and wrists, which has changed his life. Recently, Jacob started his first day of school. Once reliant on others for everything, Jacob's surgeries have given him an opportunity to grow up with confidence and independence.

 **IRS** Department of the Treasury
Internal Revenue Service
P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248360116
Aug. 01, 2013 LTR 4168C 0
23-7297770 000000 00
00019920
BODC: TE

RESURGE INTERNATIONAL
145 N WOLFE RD
SUNNYVALE CA 94086

13-000000

30

Employer Identification Number: 23-7297770
Person to Contact: Ms. Harper
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your July 23, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in April 1973.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



Strengthening Inland Southern California through Philanthropy

S. L. Gimbel Foundation Fund

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Dr. Jonathan Lorenzo Yorba
President and CEO

May 26, 2015

Ms. Susan Hayes
President & CEO
ReSurge International
145 N. Wolfe Road
Sunnyvale, CA 94086

Dear Ms. Hayes:

Congratulations! A grant has been approved for **ReSurge International** in the amount of **\$50,000** from the S.L. Gimbel Foundation. The **performance period for this grant is June 1, 2015 to May 30, 2016**. Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

Surgical Outreach Program - Reconstructive Surgery for Burn Survivors: Provide life-changing reconstructive surgery to 150 disabled burn victims in the developing world.

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, please sign and date the enclosed copy and return the original copy to The Community Foundation within the next two weeks. Please retain a copy of the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. The **Grant Evaluation is due by June 15, 2016** and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period.

If you have any questions, please call me at 951-684-4192 ext. 114 or email me at ccudiamat@thecommunityfoundation.net.

Sincerely,

Celia Cudiamat
Executive Vice President of Programs

18772 ReSurge International

20150355

GIMB2



Confirmed in Compliance
with National Standards for
U.S. Community Foundations

3700 Sixth Street, Suite 200 ~ Riverside, California 92501

P: 951-241-7777 ~ F: 951-684-1911 ~ www.thecommunityfoundation.net



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Susan W. Hayes

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Founder
Donald R. Laub, M.D.

March 19, 2015

Celia Cudiamat, Executive Vice President-Programs
The Community Foundation
3700 Sixth St., Suite 200
Riverside, CA 92501

Dear Ms. Cudiamat,

On behalf of our Board of Directors, staff, volunteers and partners, but most importantly, the thousands of children and families we reach each year, thank you so much for the opportunity to submit the enclosed request to the S.L. Gimbel Foundation for consideration.

Enclosed are the following:

FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:

- Completed Grant Application Form (Cover sheet, Narrative (3 pages maximum), and Budget Page).
- A list of our Board members and their affiliations.
- Our current operating budget and the previous year's actual expenses
- Part IX only of our latest 990 form, Statement of Functional Expenses
- A report detailing the impact of our last grant from the Foundation

B) ONE (1) copy of the following:

- Our current 501(c) (3) final determination letter from the IRS.
- Our most recent Form 990.
- Our most recent financial statements, audited if available.

Thank you again for this opportunity. If you should ever have any questions, please feel free to contact me directly by email at chris@ReSurge.org or phone at (408) 737-8743 ext. 308.

Sincerely,

Christian L. Canter
Chief Development Officer

ReSurge International
Formerly Interplast
145 N Wolfe Road
Sunnyvale, CA 94086

408-737-8743 OFFICE
408-737-8000 FAX
www.resurge.org



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Donald R. Laub, M.D.

June 1, 2015

Celia Cudiamat, Executive Vice President-Programs
The Community Foundation
3700 Sixth St., Suite 200
Riverside, CA 92501

Dear Ms. Cudiamat,

Thank you so much for your letter dated May 26th, 2015 in which you notified us of the wonderfully generous grant of \$50,000 from the S.L. Gimbel Foundation to support burn care through our Surgical Outreach Program. We are humbled and delighted by this investment and look forward to reporting on our impact. Attached is the signed grant agreement for your records. Please let me know if you require anything additional.

With gratitude,

Christiaan L. Canter
Chief Development Officer

ReSurge International
Formerly Interplast
145 N Wolfe Road
Sunnyvale, CA 94086

408-737-8743 OFFICE
408-737-8000 FAX
www.resurge.org

2015 S.L. Gimbel Foundation Fund

Grant Agreement

Organization: ReSurge International
Grant Amount: \$ 50,000 **Grant Number:** 20150355
Grant Period: June 1, 2015 to May 30, 2016 (Evaluations due by June 15, 2016)
Purpose: Surgical Outreach Program - Reconstructive Surgery for Burn Survivors: Provide life-changing reconstructive surgery to 150 disabled burn victims in the developing world.

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its tax-exempt status, and shall notify the Foundation immediately of any such change.

4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request.

6. Publicity

The Community Foundation recommends publicity for the grant and acknowledging The Community Foundation in internal correspondence, brochures as appropriate; newsletters, annual reports and email blasts or e-newsletters.

The credit line of "Made possible in part by a grant from the **"S.L. Gimbel Foundation Advised Fund at The Community Foundation – Inland Southern California"** is suggested. When your donors are listed in printed materials, include the S.L. Gimbel Foundation Advised Fund at The Community Foundation in the appropriate contribution size category. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching our logo is also appreciated. Our logo can be downloaded from our website at www.thecommunityfoundation.net.

7. Indemnification

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

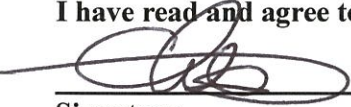
8. Termination

The Community Foundation may terminate this agreement, withhold payments, or both at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement.

9. Limitation of Support

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.



Signature

8-1-2015

Date

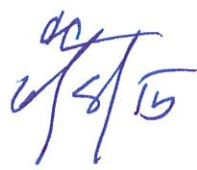
CHRISTIAN CANTAL

Printed Name

CHIEF DEVELOPMENT OFF.

Title

Organization: 18772 ReSurge International
Grant Number: 20150355





Strengthening Inland Southern California through Philanthropy

S. L. Gimbel Foundation Fund

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June 8, 2015

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Andrew Jaramillo

Dr. Albert Karnig

D. Matthew Pim

Teresa Rhyne

Dr. Henry Shannon

Tamara Sipos

Beverly Stephenson

Randall Tagami

Diane Valenzuela

Ms. Susan Hayes
President & CEO
ReSurge International
145 N. Wolfe Road
Sunnyvale, CA 94086

Dear Ms. Hayes:

The Community Foundation is pleased to enclose a grant check for **\$50,000** from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned. The completed Grant Evaluation form is due by June 15, 2016 and will be available online on The Community Foundations website under Grants/Forms. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

We greatly appreciate any help you can give us in publicizing the grant. **Please use the following credit in any grant announcements or materials funded by the grant: "The (name of project/program) is supported by a grant from The S. L. Gimbel Foundation."** You may send copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

If you have any questions, please contact me at 951-684-4194.

Sincerely,

Celia Cudiamat
Executive Vice President of Programs

20150355

39267

GIMB2

Dr. Jonathan Lorenzo Yorba
President and CEO



Confirmed in Compliance
with National Standards for
U.S. Community Foundations

The Community Foundation
 Strengthening Inland Southern California through Philanthropy
 3700 SIXTH STREET, SUITE 200
 RIVERSIDE, CA 92501
 951-241-7777 / FAX 951-684-1911

CITIZENS BUSINESS BANK
 A Financial Services Company
 3495 Main Street, Riverside, CA 92501
 90-3414-1222



39267

PAY * Fifty Thousand and no/100 *

TO THE ORDER OF
 ReSurge International
 145 N. Wolfe Road
 Sunnyvale, CA 94086

DATE 05/26/2015 AMOUNT \$****50,000.00



Jonathan Lorenzo Yorba
Chris Andriamats
 AUTHORIZED SIGNATURE

Security features. Details on back.

⑈039267⑈ ⑆122234149⑆ 244124437⑈

The Community Foundation 39267
 18772 / ReSurge International 05/26/2015 039267
 20150355 05/26/2015 Surgical Outreach Program - Reconstructive Surgery for 50,000.00
 GIMB | S.L. Gimbel Foundation Advised Fund 50,000.00

CHECK TOTAL: \$****50,000.00

The Community Foundation 39267
 18772 ReSurge International 05/26/2015 039267
 20150355 05/26/2015 Surgical Outreach Program - Reconstructive Surgery for 50,000.00
 GIMB | S.L. Gimbel Foundation Advised Fund 50,000.00

CHECK TOTAL: \$****50,000.00