

### Organization / Agency Information

<b>Organization/Agency Name:</b> Montgomery Area Food Bank Inc.		
<b>Physical Address:</b> 521 Trade Center Street, Montgomery, AL 36108		<b>City/State/Zip</b>
<b>Mailing Address:</b> 521 Trade Center Street Montgomery, AL 36108		<b>City/State/Zip</b>
<b>CEO or Director:</b> Mr. Richard Deem, Chief Executive Officer		<b>Title:</b>
<b>Phone:</b> (334) 263-3784	<b>Fax:</b>	<b>Email:</b>
<b>Contact Person:</b> Mrs. Jolene Kearns, Programs Development Manager		<b>Title:</b>
<b>Phone:</b>	<b>Fax:</b>	<b>Email:</b> jolenekearns@montgomeryareafoodbank.org
<b>Web Site Address:</b> <a href="http://www.montgomeryareafoodbank.org">http://www.montgomeryareafoodbank.org</a>		<b>Tax ID:</b> 63-0931846

### Program / Grant Information

<b>Program/Project Name:</b> Mobile Pantry (MP) Program			<b>Amount of Grant Requested:</b> \$9800
<b>Total Organization Budget:</b> \$3684743	<b>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</b> 99	<b>Per 990, Percentage of Management &amp; General Expenses Only (Column C / Column A x 100):</b> 0.69999999999999996	<b>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</b> 1
<b>Purpose of Grant Request (one sentence):</b> Our Mobile Pantry (MP) Program delivers primarily nutritious food directly to low-income communities in desperate need of assistance.			
<b>Gimbel Grants Received: List Year(s) and Award Amount(s)</b> N/A- No grants received			

## Holiday Grant Application

**XXXIII. Organization/Agency Background:** State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

Our mission is to nourish the hungry by educating and mobilizing the community, engaging in partnerships that advance self-sufficiency, and gathering then distributing grocery products across 35 Alabama counties. Montgomery Area Food Bank was established in 1986 through the efforts of the local United Way Community Council and under the umbrella of the American Red Cross. At that time, our 10,000-square-foot facility distributed roughly two million pounds of food annually throughout four counties in Alabama. We became a certified affiliate of Feeding America in 1989. Since 1986, we've extended the size of our facilities by 576%, increased our annual food distribution by 1,050%, and expanded the number of counties we serve by 775%. Today as the largest food bank in Alabama, our service area crisscrosses the state from Georgia to Mississippi, providing assistance throughout 24,291 square miles of metropolitan and remote, rural areas. According to Feeding America, nearly one in five people living in our service area (including one in four children) are food-insecure. Overall, 385,000 people live near or below the Federal Poverty line throughout our service area, making food assistance essential to ensuring these families don't have to choose between food and medical care, utilities, transportation, or even housing.

Our mission is achieved by supporting and monitoring a food distribution network that includes our own Montgomery Distribution Center; our four Partner Distribution Organizations (smaller food banks); and more than 800 community agencies partnered with us to fight hunger directly in their own communities. Together, we distribute roughly 25 million pounds of food annually to our neighbors in need.

All of this is made possible by a staff of 29 full-time and one part-time employees, and a daily team of ten to 15 volunteers.

**II. Project Information:** Describe your food distribution program. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program? How do you identify/qualify those in need? How often is the food distribution offered? How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

According to Feeding America, our service area has one of the highest food insecurity rates in the nation with 19.3% of the population often not knowing where their next meal is coming from.

<http://map.feedingamerica.org/county/2015/overall/alabama>

Much of this area consists of rural communities with minimal resources available to food-insecure families. Our outreach programs are conducted in partnership with local agencies who distribute food provided by us to those in need in their communities. Several of these agencies do not have the capacity to store large quantities of food, especially fresh produce and refrigerated food items which must be monitored and kept in cold storage.

Our Mobile Pantry (MP) Program allows us to increase the capacity of our agencies by targeting efficient food distribution to communities who might not otherwise be able to obtain the assistance they need. Each MP uses our refrigerated trucks to deliver 10,000-15,000 pounds of primarily nutritious food to 120-150 pre-qualified families.

Our MP Program is an ongoing part of our services, with deliveries taking place nearly every business day. Households receiving Supplemental Nutrition Assistance Program benefits; Supplemental Security Income; living at or below the Federal poverty line; or dealing with special circumstances, such as fire, flood, or injury; are qualified for assistance. Our program evaluation shows that those we assist through this program are roughly 30% children, 30% elderly, and 40% adults.

By approving this request, you will provide nutritious food staples on 20 separate MP deliveries, which will distribute 200,000-300,000 pounds of food to 2,400-3,000 low-income families. These households will consist of 5,760-7,200 people living in poverty, up to 2,160 of which will be children. We will evaluate these distributions by recording the following metrics: number of households and individuals assisted, age of each recipient, and poundage of food distributed at each delivery.

**2017 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**III. Project Budget**

Please provide a detailed line-item budget for your project by completing the budget form below. The maximum amount requested is \$10,000. One hundred percent of the request should be for the purchase of food items only. Canned tuna will not be funded. Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity.

Line Item	Line Item Description	Requested Amount
Case of 12 one-pound bags of China Doll dried pinto beans	500 cases containing a total of 6,000 one-pound bags of dried pinto beans at \$10 per case	\$5,000
Case of 24 one-pound bags of China Doll long grain rice	500 cases containing a total of 12,000 one-pound bags of long grain rice at \$9.60 per case	\$4,800
<b>TOTAL:</b>	1,000 cases containing a total of 18,000 one-pound bags of either rice or dried beans	\$9,800

**IV. Administrative Expenses Percentage**

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$213,445	\$31,953,399	0.67%

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	28,861,949.	28,861,949.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	154,400.	107,410.	23,830.	23,160.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,030,483.	917,542.	50,066.	62,875.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	246,072.	212,859.	15,346.	17,867.
10 Payroll taxes	92,554.	81,278.	4,694.	6,582.
11 Fees for services (non-employees):				
a Management	34,503.	6,900.	27,603.	
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	32,490.	32,490.		
12 Advertising and promotion				
13 Office expenses	84,475.	70,606.	13,869.	
14 Information technology				
15 Royalties				
16 Occupancy	146,387.	139,468.	6,919.	
17 Travel	79,131.	71,218.	7,913.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	4,153.	2,907.	1,246.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	235,559.	212,003.	23,556.	
23 Insurance	39,847.	36,479.	3,368.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <b>FOOD PURCHASES</b>	303,783.	303,783.		
b <b>USDA HANDLING FEE</b>	213,724.	213,724.		
c <b>POSTAGE AND SHIPPING</b>	117,915.	104,954.	12,961.	
d <b>EQUIPMENT REPAIRS</b>	115,126.	109,370.	5,756.	
e All other expenses	160,848.	134,609.	16,318.	9,921.
25 Total functional expenses. Add lines 1 through 24e	31,953,399.	31,619,549.	213,445.	120,405.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

INTERNAL REVENUE SERVICE  
DISTRICT DIRECTOR  
C - 1130  
ATLANTA, GA 30301

DEPARTMENT OF THE TREASURY

Date: FEB 13 1992

Employer Identification Number:  
68-0931846

Contact Person:  
ERIC C. HYLTON

Contact Telephone Number:  
(404) 331-0193

Our Letter Dated:  
August 5, 1987

Addendum Applies:  
No

MONTGOMERY AREA FOOD BANK INC  
561 TRADE CENTER STREET  
MONTGOMERY, AL 36108

--Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

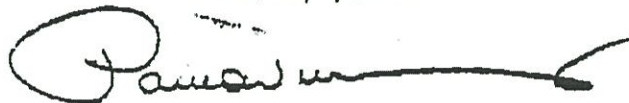
Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,



Paul Williams  
District Director





Feeding Hope  
Across  
Alabama

## MONTGOMERY AREA FOOD BANK 2017 BOARD OF DIRECTORS

### OFFICERS

#### President

**Tony Baggiano**  
Community Leader  
Term: 2017

#### Secretary

**Gariesa Galbreath**  
Community Leader  
Term: 2017

#### Vice President

**Sarah H. Moore**  
Administrator  
State of Alabama Credit Union Admin.  
Term: 2019

#### Treasurer

**Caryn Hughes**  
Senior VP  
US AmeriBank  
Term: 2019

### BOARD MEETINGS

*Jan 19, 2017*  
*March 16, 2017*  
*May 18, 2017*  
*July 20, 2017*  
*Sept 21, 2017*  
*Nov 16, 2017*

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### MEMBERS

**Richard Allen**  
Attorney  
Capell & Howard, PC  
Term: 2017

**Dr. Skip Dotherow**  
Consultant  
Non-Profit Consulting Services  
Term: 2018

**Harold 'Wayne' Hilgers**  
Community Leader  
Term: 2019

**Bill Kelley**  
Director of Benefits  
Retirement Systems of Alabama  
Term: 2017

**L. Daniel Morris, Jr.**  
Community Leader  
Term: 2018

**Lawrance Show**  
General Manager  
C&S Wholesale Services, Inc.  
Term: 2019

**Bill Stevenson**  
President  
Stevenson Consulting  
Term: 2019

**Peter A. Vandevoort**  
Admin Director-Supply Chain &  
Revenue Cycle Management,  
South Georgia Health System  
Term: 2018

**Bobby Brown**  
President  
Wiley Sanders Trucking Company  
Term: 2018

**Steve Hansen**  
Vice President of Operations  
US Foods  
Term: 2018

**Dr. Melodie A. Jones**  
Dentist, DMD  
Term: 2017

**Katrina Spooner-Martin**  
Supervisor, Life Policy Owner Services  
ALFA Insurance  
Term: 2017

**Dr. Charles Nath III**  
President, Moore Company  
Realty & Property Management  
Term: 2018

**Ron Simmons**  
VP Destinations Sales  
Montgomery Chamber of Commerce  
Term: 2018

**Jimmy Taylor**  
Community Leader  
Term: 2018

**Dr. Bob Wildzunus**  
Q.A. & Systems Operations  
Walmart Logistics/DC 7019  
Term: 2017

**Mark Bunting**  
VP and General Manager  
WFSB 12 News  
Term: 2019

**Earl Heath**  
Alabama Director  
SCORE Association  
Term: 2019

**Tenesia Jones**  
Community Leader  
Term: 2018

**Olivia Martin**  
Division Chief  
Attorney General, State of Alabama  
Term: 2017

**Lawrence Oakley**  
Senior VP, Wealth Management  
Morgan Stanley  
Term: 2017

**Craig Stapley**  
Director, Production Support  
Hyundai Motor Manufacturing of  
Alabama  
Term: 2018

**George Thompson**  
Owner  
Thompson Insurance  
Term: 2018

**Bryan Wilson**  
Community Leader  
Term: 2017

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### EX OFFICIO

**Clynt Hart**  
CPA  
Warren Averett, LLC.  
Term: 2018

**Warren Marshall**  
Manager  
Marshall Design-Build, LLC.  
Term: 2020

**MONTGOMERY AREA FOOD BANK (MAFB)**  
**FY-18 (JULY 1, 2017- JUNE 30, 2018) APPROVED BUDGET**

<b>REVENUE</b>	
<b>FEES</b>	
Shared Handling Fees/Pet Food/Rejected Food	\$1,410,000
Delivery Fees	\$6,500
USDA Handling Fees	\$335,000
<b>CONTRIBUTIONS</b>	
General Public Contributions	\$750,000
Church Contributions	\$15,000
Grants	\$200,000
Direct Mail Donations	\$625,000
CFC/SCC Funds	\$55,000
Interest	\$1,200
<b>PROJECTS</b>	
Board Projects	\$288,000
<b>INCOME TOTALS</b>	<b>\$3,685,700</b>
<b>EXPENSES</b>	
<b>SALARIES/BENEFITS/TAXES/INSURANCE</b>	
Salaries	\$1,300,000
Employees Health Insurance	\$188,000
Pension	\$55,000
Group Disability Insurance	\$17,000
Workers Comp Insurance	\$18,000
Group Life Insurance	\$9,700
Payroll/Taxes/SS/MCARE/SUI	\$105,000
Contracted Labor	\$35,000
Contracted Labor (Food)	\$30,000
<b>FOOD ACQUISITION COSTS</b>	
Food Acquisition	\$310,000
Food Acquisition Freight Fees	\$110,000
Food Storage	\$5,350
<b>PROFESSIONAL TRAINING</b>	
Conference Attendance Expense	\$9,200
MAFB Agency Conference Expense	\$5,500
OSHA/Safety/Office Training	\$1,500
<b>FEES</b>	
Direct Mail Vendor Fees	\$140,000
Banking Fees	\$4,800
Professional Fees	\$32,381
CFC Application Fee	\$345
<b>SUPPLIES</b>	
Building & Grounds	\$22,100
Office	\$40,000
<b>INSURANCE</b>	
Property Umbrella Insurance	\$20,357
Vehicle Insurance	\$24,954
Board Member Liability Insurance	\$3,907
<b>MAINTENANCE</b>	
Building & Grounds	\$24,000
Equipment (Warehouse)	\$96,000
Equipment (Office)	\$17,501