



S.L. Gimbel Foundation Fund Holiday Food Program Grant Application

<p>Internal Use Only:</p> <p>Grant _____</p>

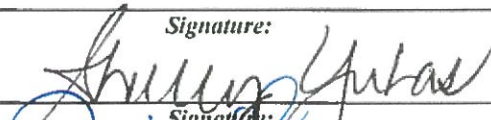

Organization / Agency Information

Organization/Agency Name: Lowcountry Food Bank		
Physical Address: 2864 Azalea Drive	City/State/Zip	Charleston, SC 29405
Mailing Address: 2864 Azalea Drive	City/State/Zip	Charleston, SC 29405
CEO or Director: Patricia S. Walker		Title: President and CEO
Phone: (843) 747-8146	Fax: (843) 747-8147	Email: pwalker@lcfbank.org
Contact Person: Kelly Kelley		Title: Grants Manager
Phone: (843) 747-8146 ext. 154	Fax: (843) 747-8147	Email: kkelley@lcfbank.org
Web Site Address: www.lowcountryfoodbank.org		Tax ID: 57-0751835

Program / Grant Information

Program/Project Name: Fresh Produce for All in Coastal South Carolina			Amount of Grant Requested: \$15,000
Total Organization Budget: \$60,677,326	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 96.4%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 2.1%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 3.6%
Purpose of Grant Request (one sentence): The Lowcountry Food Bank is requesting financial support to purchase nutritious, fresh produce for distribution in rural areas and communities in food deserts.			
Gimbel Holiday Grants Received: List Year(s) and Award Amount(s) 2017 - \$10,000 2018 - \$15,000			

Signatures

Board President / Chair: (Print name and Title) Shelley Yuhas, Board Chair	Signature: 	Date: 11-5-19
Executive Director/President: (Print name and Title) Patricia S. Walker, President and CEO	Signature: 	Date: 11-5-19

S.L. Gimbel Foundation Fund Holiday Grant Application

I. Organization/Agency Background:

Founded in 1983, the Lowcountry Food Bank's (LCFB) mission is to lead the fight against hunger in our community, and our vision is to end hunger in coastal South Carolina. The LCFB serves the 10 coastal counties of South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg). The LCFB is a member of the national Feeding America network. The LCFB began its operations by distributing food to local emergency feeding agencies from a 10,000 square-foot rented building in Ladson, South Carolina. To improve access to food resources for rural feeding agencies in areas outside the Charleston metropolitan area, the LCFB opened its first regional food center (RFC) in Yemassee (Beaufort County) in 2000. In 2002, the LCFB opened another RFC facility in Myrtle Beach. In November 2008, the LCFB moved into a 60,000 square-foot facility in Charleston. Funded by a five-year capital campaign, this facility includes a warehouse, loading dock, volunteer and community centers and a full-scale production kitchen. The LCFB has developed targeted food-assistance programs to alleviate hunger among children, families and seniors including nutrition education, culinary training and meal production program, prepared meals for children afterschool and homebound seniors, fresh produce distributions and a program to support small-scale farming enterprises. In 2019, the LCFB has partnered with nearly 300 non-profit and faith-based organizations including food pantries, soup kitchens, after-school programs, low-income senior centers and shelters to distribute more than 31 million pounds of food to 200,347 food-insecure children, seniors and adults. The LCFB has a dedicated staff of 76 full-time employees and 4 part-time employees. More than 9,000 community volunteers serve over 50,000 hours at the LCFB each year.

II. Project Information:

The number of residents in coastal South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg) struggling to avoid hunger is immense. More than 173,700 individuals including 51,510 children face the threat of hunger every day. The U.S. Census Bureau reports that 209,700 (17% of the population) are living in poverty, and the percentage of children living in poverty is staggering at 28%. Many children, adults and seniors in coastal South Carolina are struggling with the devastating consequences associated with food insecurity and malnutrition due to a lack of access to healthy foods especially fresh produce. To overcome barriers such as transportation, cost and food deserts facing residents in high-need underserved communities, the LCFB is requesting funding to purchase at least 71,420 pounds of fresh produce to conduct at least 16 farmers' market-style distributions. The distributions will be conducted between January 1 and August 31, 2020. The distributions will feature a variety of fresh produce that will enable more than 2,400 food-insecure families (approximately 5,520 individuals) to choose at no-cost the type and quantity of produce that their family needs. The opportunity for families to choose their own food instead of having a pre-packaged box (possibly containing items that their family cannot eat) handed to them is very empowering. The following are the anticipated demographics of the 5,520 children, adults and seniors that will be served by the farmers' market-style fresh produce distributions: Female 54%, Male 46%; African American 53.8%, Caucasian 33.5%, Hispanic/Latino 8.2% and Other 4.5%. **The projected number of pounds purchased and the number of individuals served in 2020 as a result of the requested grant funding is lower than 2019 due to several factors. The LCFB is expecting higher produce costs in 2020 due to increasing costs across the market and based on trends during the last half of 2019. The LCFB was also able to partner with several growers to stretch grant dollars even further in 2019. The LCFB staff will work diligently to continue the partnerships and secure produce at a lower cost throughout 2020 which, if successful, will be reflected in an increase above the projected number of pounds purchased and the number of individuals served. In addition, the LCFB in 2020 will focus on equitability and providing food-insecure children, adults and seniors with consistent access to produce in high-need communities which may reduce the number of unduplicated individuals served when compared to the number of individuals served in 2019 and is reflected in the number projected for 2020.**

The farmers' market distributions will occur in high-need rural communities and areas where food deserts exist throughout coastal South Carolina to bring much needed nutritious, fresh produce to families. Due to the level of need in the communities chosen to conduct the farmers' market-style distributions, the distributions are open to everyone. At least two farmers' market-style distributions will occur each month between January and April 2019. Food purchases and distributions will be tracked using a computerized inventory system. This allows the LCFB to account for every pound distributed and every dollar spent. The number of families, individuals and children served at each distribution will be recorded and maintained by the Strategic Initiatives Manager.

**S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Line Item	Line Item Description	Requested Amount
<i>Fresh Produce</i>	At least 71,420 pounds of fresh seasonal fruits and vegetables including but not limited to sweet potatoes, cabbage, collards, carrots, squash and onions at \$0.21/pound. The specific fruits and vegetables purchased for the produce distributions will be dependent on the product available.	\$15,000
TOTAL:		\$15,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current **990 form that you submitted, Part IX Statement of Functional Expenses.**

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$1,225,911	\$59,070,140	2.1%

V. Supplemental Documents Checklist: Submit the following as attachments

- ☐ Your current 501(c) (3) final determination letter from the IRS
 - ☐ List of your Board members and their affiliations
 - ☐ Your most recent, filed 990 report.
 - ☐ Part IX only of the 990 form, Statement of Functional Expenses (one page)
 - ☐ Your current operating budget (Current calendar or fiscal year)
 - ☐ 2018 Holiday Food Program Grantees: Include your evaluation report
 - ☐ Other past Holiday Food Program Grantees: Include your **most recent** evaluation report
-



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248232325
Sep. 18, 2018 LTR 4168C 0
57-0751835 000000 00

00013921

BODC: TE

LOWCOUNTRY FOOD BANK INC
2864 AZALEA DR
CHARLESTON SC 29405



010699

Employer ID number: 57-0751835
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Sep. 07, 2018, about your tax-exempt status.

We issued you a determination letter in July 1984, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific

The Lowcountry Food Bank

2019 Board of Directors

Name	Affiliations
Aaron Brewer	President and Chief Lending Officer First Capital Bank 963 Tall Pine Road Mount Pleasant, SC 29464 843-670-4577
Tyler Condon	Financial Advisor Morgan Stanley 200 Meeting Street, Suite 402 Charleston, SC 29401 843-727-7713
Tiffany E. Crumpton Vice-Chairman	Director, Marketing Blackbaud, Inc. 2000 Daniel Island Drive Charleston, SC 29492 843-654-3779
Evie B. Evans	Owner Evans Law, LLC 1040 E. Wall Street Mount Pleasant, SC 29464 843-352-6184
Amie Grimes	Director of Operational Accounting The InterTech Group, Inc. 4838 Jenkins Avenue North Charleston, SC 29405 843-744-5174 ext. 230
Billy Harcum	Director of Retail Operations Food Lion 2110 Executive Drive Salisbury, NC 28147 704-633-8250
Jeff Helms	District Manager Harris Teeter 920 Houston Northcutt Mount Pleasant, SC 29464 843-518-7488

David L. Hood	Principal The Law Offices of David L. Hood P.O. Box 535 Georgetown, SC 29442 843-527-8010
Brett W. Hulsey Secretary	Development Editor Shooting Star Creations 68 Queen Street Charleston, SC 29401 843-723-5303
Frank Lapsley	General Manager North Charleston Coliseum, Performing Arts Center and Convention Center 5000 Coliseum Drive North Charleston, SC 29418 843-529-5000
Michael Mintz	Former Owner Frames Unlimited 26 Windermere Boulevard Charleston, SC 29407 843-571-7942
Diane Ross	Principal, Retired Charleston County School District 9428 Markley Blvd. Summerville, SC 29485 843-873-9301
Monica Scott	Vice President for Facilities Planning, Retired College of Charleston 64 Bull Street Charleston, SC 29401 843-953-5579
Mike Smith	Senior VP, Strategy and Business Development Ingevity 5255 Virginia Avenue North Charleston, SC 29406 843-746-8611

Bill Trull	Sales Associate Carolina One Real Estate 195 West Coleman Boulevard Mount Pleasant, SC 29464 843-343-2175
Shelley Yuhas Chairman	Chief Financial Officer The Directions Group, Inc. 999 Lake Hunter Circle, Suite A Mount Pleasant, SC 29465 843-849-0400

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	48,919,249.	48,919,249.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	286,193.	228,955.	45,791.	11,447.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,881,409.	1,981,612.	627,639.	272,158.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	80,462.	54,718.	18,229.	7,515.
9 Other employee benefits	381,243.	262,053.	83,199.	35,991.
10 Payroll taxes	246,596.	169,361.	53,975.	23,260.
11 Fees for services (non-employees):				
a Management				
b Legal	1,293.		1,293.	
c Accounting	38,048.		38,048.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	474,220.			474,220.
f Investment management fees	6,551.		6,551.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	98,490.	37,544.	21,247.	39,699.
12 Advertising and promotion	11,604.	9,994.		1,610.
13 Office expenses	67,830.	58,527.	7,632.	1,671.
14 Information technology	135,367.	86,446.	48,921.	
15 Royalties				
16 Occupancy	383,517.	364,171.	19,346.	
17 Travel	62,178.	62,178.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	1,794.	1,794.		
20 Interest	55,033.	37,973.	16,510.	550.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	630,212.	447,231.	176,499.	6,482.
23 Insurance	57,464.	21,810.	35,654.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a FOOD DISTRIBUTION	3,836,138.	3,836,138.		
b DIRECT PROGRAM EXPENSE	333,217.	333,217.		
c MISCELLANEOUS EXPENSES	82,032.	56,655.	25,377.	
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	59,070,140.	56,969,626.	1,225,911.	874,603.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

No.	Name	
Income		
Income from Operations		
Shared Maintenance		
400005	Shared Maintenance	1,516,468.83
400071	Distressed Product	-181,976.26
400072	Product Incentive	-227,470.32
400073	Produce Delivery	0.00
400074	Disaster Relief	0.00
400075	Giveaways	-75,823.44
400076	Produce Promotion	-151,646.88
400077	Distressed Produce	-30,329.38
Direct to Client (Client Assist/Mass Dist.)		-65,893.82
Total Shared Maintenance After Discounts		783,328.73
400010	Value Added Product	658,032.77
400030	TEFAP - Admin Fees	249,000.00
Donated Inventory		
400051	CSFP	568,120.80
400052	TEFAP	1,791,304.20
400053	All Other Donated Inventory	47,833,647.54
Total Donated Inventory		50,193,072.54
400060	Warehouse & Delivery Fees	1,800.00
400065	Restocking Fees	0.00
Total Income from Operations		51,885,234.04
Indirect Public Support		
400110	United Way	24,070.00
400120	CFC Contributions	47,600.00
Total Indirect Public Support		71,670.00
Grants		
400220	Backpack Buddies	141,350.00
400230	FEMA/Gov	112,557.00
400240	SNAP	0.00
400250	Corporate/Foundation	517,000.00
400260	Food Distribution	330,613.02
400265	Fresh For All	25,580.00
400280	Growing Food Locally	15,000.00
400285	Fresh For Kids	0.00
400290	Kid's Cafe	127,451.52
400310	School Pantry	29,850.00
400340	All Others	205,320.00
	Disaster Relief	0.00
Total Grants		1,504,721.54
Donations		
400410	Corporate/Foundation	700,000.00
400420	Civic/Religious	30,355.00
400430	Corporate Matching	25,911.00

400480	Online Giving	490,298.00
	Contracted Direct Mail	
400510	Charleston	815,000.00
400520	Myrtle Beach	220,222.00
400530	Yemassee	162,197.00
	Total Contracted Direct Mail	1,197,419.00
	Total Donations	3,450,614.00
	Special Events	
400610	FICAH	137,010.00
400620	Other Events	98,387.00
400624	Food Drives	117,000.00
400627	Promotions	279,277.00
	Chefs' Feast	
400631	Tickets	16,000.00
400632	Table of Ten	15,500.00
400633	Chef de Cuisine Sponsor	72,156.00
400634	Sous Chef Sponsor	70,000.00
400636	Donations	150,000.00
400637	Auction	20,000.00
400638	Executive Chef Sponsor	20,000.00
	Total Chefs' Feast	363,656.00
400645	Student Food Drive	0.00
	Total Special Events	995,330.00
	Gifts in Kind	
400710	Chefs' Feast	240,575.00
400730	Donated Items	24,139.00
400740	Donated Services	22,600.00
	Total Gifts in Kind	287,314.00
	Program Income	
400810	Backpack Buddies	209,932.00
400840	Nutrition Education	1,700.00
400850	Annual Membership Fees	27,000.00
400852	Agency Conference Fees	5,500.00
400855	CSFP Storage/Dist	120,000.00
400857	SNAP Ed	645,307.32
400861	Kid's Cafe - CACFP	1,003,012.50
400862	Kid's Cafe - SFSP	118,939.77
400863	Catering	4,200.00
400864	Senior Meals	167,007.55
	Total Food Works	1,293,159.82
	Total Program Income	2,302,599.14
	Other Types of Income	
400910	Miscellaneous	50.00
400915	Feeding the Carolinas	35,000.00
400920	Rent Rebate (MYB)	0.00

Total Revenue & Other Sources		60,677,325.95
Expense		
Cost of Distribution		
Donated Inventory		
501025	CSFP	583,738.40
501035	TEFAP	1,806,787.50
501100	All Other Donated Inventory	46,248,519.97
501000	Donated Inventory Adjustments	175,000.00
501200	Disposals Cost	910,581.88
Total Cost of Donated Inventory		49,724,627.75
501300	Warehousing/Handling Fees	24,174.94
501400	Value Added Product	584,814.04
501600	Backpack Buddies	489,756.12
501810	Kid's Cafe - CACFP	504,384.00
501820	Kid's Cafe - SFSP	71,919.90
501830	Catering	3,550.00
501840	Senior Meals	125,825.77
501850	In-School Pantry	13,750.00
502000	School Pantry	148,468.05
503000	Client Assist	0.00
504000	Mass Distribution	0.00
504500	Fresh For All	170,100.00
504550	Fresh For Seniors	51,240.00
504600	Fresh For Kids	75,180.25
506100	Local - Direct	87,489.29
506400	National	498,161.58
Total Purchased Produce		585,650.87
507000	Professional Trucking	340,916.33
Total Cost of Distribution		52,914,358.02
Payroll Expenses		
600100	Payroll	3,429,946.55
600200	Overtime Wages	25,000.00
600300	Employee Bonus	118,496.28
600400	Compensated Absences	0.00
Total Payroll Expenses		3,573,442.83
601100	401K Employer Contributions	125,070.50
601200	401K Plan Monthly Fees	0.00
601300	Health & Life Insurance	400,800.00
601400	Dental Insurance	19,200.00
601500	Optical Insurance	300.00
601600	Payroll Tax	285,875.43
601700	SUTA Tax	22,120.00
Total Employer Paid Expenses		853,365.93
Employee Expenses		
602100	Mileage	40,780.32

Total Employee Expenses			82,592.75
Development Expenses			
603100	Direct Mail		480,079.00
603200	Food and Donor		4,250.00
603300	Marketing		17,000.00
603500	Volunteer		3,900.00
Total Development Expenses			505,229.00
Special Events Expenses			
Chefs' Feast			
604105	Venue		11,000.00
604110	Equipment		16,000.00
604115	PR & Print		10,000.00
604120	Food & Beverage		9,000.00
604125	Miscellaneous		7,000.00
604130	Auction		1,250.00
Total Chefs' Feast			54,250.00
604300	Student Food Drive		3,000.00
604310	Other Food Drives		6,500.00
604400	Other Events		4,000.00
Total Special Events Expenses			67,750.00
In-Kind			
605100	Chefs' Feast		240,575.00
605300	Donated Items		24,139.00
605400	Donated Services		22,600.00
Total In-Kind			287,314.00
Program Expenses			
606100	Agency Training		0.00
606200	Agency Relations		29,865.69
606210	CSFP Dist/Storage		14,000.00
606300	Backpack Buddies		0.00
606600	Nutrition Education		27,750.00
606750	SNAP Ed		274,574.58
606810	Kid's Cafe - CACFP		40,000.00
606820	Kid's Cafe - SFSP		15,900.00
606830	Production Kitchen		4,200.00
606840	Apprenticeship Program		0.00
606850	Senior Meals		28,091.23
606860	Catering		300.00
606880	In-School Pantry		3,000.00
Total Food Works			91,491.23
606950	School Pantry		6,000.00
Total Program Expenses			443,681.50
Professional Fees			
607100	Audit		45,000.00

608700	Computer Software	6,085.00
608800	Computer Hardware	2,300.00
Total Office Expenses		86,070.60
Occupancy Expense		
609100	Trash	9,000.00
609200	Landfill	15,000.00
609300	Rent	109,175.00
609400	Alarm System	9,099.00
609500	Electricity	132,000.00
609600	Telephone/Long Distance	22,680.00
609700	Water & Sewer	12,720.00
609800	NNN Fees	9,984.00
Total Occupancy Expenses		319,658.00
Contract Services		
612100	Equipment Property Taxes	1,380.00
612200	Office Equipment	12,540.10
613000	Pest Control	22,975.20
614000	Production Kitchen	5,843.00
615000	Rental Commissions	4,907.00
616000	Technology	145,095.00
617000	Production Kitchen Supplies	4,320.00
619000	Contract Workers	0.00
Total Contract Services		197,060.30
Insurance Expenses		
621000	Vehicle	69,287.54
623000	General Liability	54,311.80
624000	Flood	5,471.28
625000	Workers' Comp	66,689.46
Total Insurance Expenses		195,760.07
Building Maint., Repairs & Supplies		
631010	Maintenance Contracts	21,446.00
631020	Repairs	25,344.00
631030	Building Supplies	11,080.00
631040	Cleaning Supplies	2,688.00
Total Building Maint., Repairs & Supplies		60,558.00
Warehouse Maint., Repairs & Supplies		
Equipment		
632010	Hyster E50XM2-27 Unit 1	1,100.00
632020	Caterpillar Model 2EC20 Unit 3 CHS	1,100.00
632050	Hyster E50Z Unit 6 CHS	1,100.00
632070	Hyster Model W40Z Unit 7 CHS	500.00
632090	Yale Model JUAE083 Unit 20 YEM	1,100.00
632120	Yale MPB040 Unit 11 CHS	500.00
632130	Crown WP-3035-45 Unit 13 YEM	500.00

632220	Crown WP-3035-45 #31 MYB	500.00
632221	Crown 5200 #33	1,100.00
632225	Toyota Shortie #18 CHS	1,100.00
632230	Toyota Shortie #19 CHS	1,100.00
632235	Toyota Shortie #32 MYB	1,100.00
632237	Adgressor Eco Flex	1,100.00
632240	Scales	2,200.00
632300	Other Equipment	3,500.00
	Total Equipment	23,300.00
634000	Warehouse Supplies	11,865.00
	Total Repairs, Maint. & Supplies	35,165.00
	Rolling Stock Rep & Maintenance	
643000	2000 Int'l 4700 Box Truck #6	0.00
647000	2007 4300 International # 9 YEM	0.00
647500	2008 International 4300 # 13	0.00
648000	2009 Intl 4300 Truck # 30 MYB	4,940.00
649000	2004 Freightliner M2 # 3	2,940.00
649100	2010 Fleetwood Frght M2 # 15	5,940.00
649200	2011 Freightliner M2 # 4	5,440.00
649300	1998 Bev Trailer AT-A # 12	0.00
649400	2007 Utly Reefer Trailer # 11	4,180.00
649500	2009 Ford E350 Van # 8	800.00
649600	2014 Truck #10	5,940.00
649610	2014 Nissan Van #14	800.00
649620	2016 Trailer # 16	2,380.00
649630	Donated Van #17	800.00
649640	2016 Freightliner Tractor # 18	5,180.00
649650	2016 Freightliner WTG #19	4,440.00
649660	2016 Freightliner Publix #20	4,440.00
649670	2017 Freightliner M2 #21	3,940.00
649680	2018 Freightliner M2 #22	3,940.00
649685	2018 Freightliner M2 #23	3,940.00
649687	2018 Freightliner #24	3,940.00
649689	2018 Freightliner #25	3,940.00
649690	2017 RAM Van #26	800.00
649691	2019 Freightliner #28	3,940.00
649700	Truck Fuel	110,200.00
649800	Vehicle Licenses & Taxes	10,000.00
	Total Rolling Stock Rep & Maintenance	192,860.00
	Financial Fees	
651000	Bad Debt/Theft	200.00
652000	Bank Service Charges	5,800.00
653000	Interest Expense	55,256.00
654000	On Line Processing Fees	35,000.00
	Total Financial Fees	96,256.00
	All Other Expenses	
661000	BOD	10,000.00
662000	CEO	10,000.00
663000	Feeding America	13,448.00
663500	Feeding America	25,000.00

Total Expenses

60,604,555.00

Net Ordinary Income

72,770.95

Net Income

72,770.95

#238

COMPLETE

Collector: Gimbel Holiday Food Grant (Web Link)
Started: Tuesday, October 08, 2019 11:29:29 AM
Last Modified: Monday, November 04, 2019 12:16:19 PM
Time Spent: Over a week
IP Address: 166.78.218.25

Page 1: Organizational Information

Q1 Name of your organization.

Lowcountry Food Bank

Q2 Grant #

20180975

Q3 Grant Period

January 1, 2019 - September 30, 2019

Q4 Location of your organization

City Charleston
State South Carolina

Q5 Name and Title of person completing evaluation.

Kelly Kelley, Grants Manager

Q6 Phone Number:

(843) 747-8146 ext. 154

Q7 Email address.

kkelley@lcfbank.org

Q8 Total number of clients served through this grant funding:

10,189

S. L. Gimbel Foundation Fund Holiday Food Grant

Q9 Approximate volume of food purchased with grant funds? (i.e 10 lbs of fresh produce; 1000 boxes; 10 cases, etc)

89,059 pounds of fresh produce

Page 2: Key Outcomes and Results

Q10 Describe the project's key outcomes and results based on your goals and objectives:

With the generous \$15,000 funding from the S.L. Gimbel Foundation, the Lowcountry Food Bank (LCFB) was able to conduct 19 farmers' market-style distributions throughout coastal South Carolina, ten more distributions than originally projected. Through the distributions, the LCFB was able to provide 3,184 families (2,284 more families than originally projected) with 89,059 pounds of fresh produce (25% more produce).

Q11 Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals & Objectives.

There is a limited variety of produce available during the winter growing season and early spring months. There was an abundance of winter squash which the majority of the families that we serve are unfamiliar with, making many families reluctant to take it home.

Q12 How did you overcome and/or address the challenges and obstacles?

The Lowcountry Food Bank's Distribution Manager teamed up with our Nutrition Education staff to provide healthy recipe samples at the fresh produce distributions to encourage the families to take the squash home to cook and eat. The samples included roasted butternut squash and butternut squash muffins. Many of families attending the fresh produce distributions were surprised at how much they liked the squash, and how many different dishes could be made with it. Squash recipes were available for the families to take home with instructions for storage. The samples and recipes definitely made an impact and helped the Lowcountry Food Bank staff encourage the families attending the fresh produce distributions to try a variety of healthy produce.

Q13 Describe any unintended positive outcomes as a result of the efforts supported by this grant.

This generous funding allowed the LCFB to conduct 19 fresh produce distributions from January to September 2019 when families in coastal South Carolina needed them the most and in rural communities. The distributions provided food-insecure families with 89,059 pounds of nutritious produce. To overcome barriers such as transportation, cost and food deserts facing residents in high-need underserved communities, the Lowcountry Food Bank was able to conduct 19 farmers' market-style distributions. The distributions enabled 3,184 food-insecure families to choose at no-cost the type and quantity of produce that their family needs. The opportunity for families to choose their own food instead of having a pre-packaged box (possibly containing items that their family cannot eat) handed to them is very empowering.

S. L. Gimbel Foundation Fund Holiday Food Grant

Q14 Briefly describe the impact this grant has had on your organization.

The economic recovery has not reached everyone and despite the decline in unemployment rates, many families including seniors continue to struggle to meet their basic needs in coastal South Carolina. The hourly wage needed to be self-sufficient in South Carolina is the highest along the coast. Rising food, housing and childcare costs, and falling or stagnant incomes due to underemployment, seasonal employment or low-wage jobs have put pressure on already strained food budgets. Many children, adults and seniors are struggling with the devastating consequences associated with food insecurity and malnutrition such as obesity, diabetes, hypertension, stroke and cardiovascular disease due to a lack of access to healthy foods especially fresh produce. This grant enabled the LCFB to conduct an additional 19 farmers' market-style distributions providing 3,184 families with 89,059 pounds of fresh produce. The LCFB's strategic goal is to have produce comprise 30% of the total food distributed in 2019 to more than 200,000 children, adults and seniors struggling with hunger, and this grant has greatly contributed to the LCFB reaching this goal.

Page 3: Budget

Q15 Please provide a narrative on how the funds were used to fulfill grant objectives. Explain what was purchased and how funds were utilized based upon the budget that was submitted. Utilize your grant request and explain expenditures that were made. This can be accomplished by inserting a side by side explanation.

The funds were used to purchase 89,059 pounds of fresh produce which was distributed at 19 farmers' market-style distributions to 3,184 food-insecure families in coastal South Carolina.

Page 4: Success Stories

Q16 Please relate a success story:

Ms. Eartha is a senior that lives in a community where there are no grocery stores. Therefore, fresh produce is not something she is able to always put on the table for her family. Last year, Ms. Eartha became the legal guardian for her grandchildren, Janiya, who is in elementary school, and Jamison, who is in middle school. They have a small garden in their backyard, but it is not able to provide them with all of the fresh fruit and vegetables that they need and want. Thanks to funding from The S.L. Gimbel Foundation, Ms. Eartha was able to attend farmers' market-style fresh produce distributions at her granddaughter's school. "It's so good to have the extra vegetables. And the fruit – we don't get much fruit. I grow watermelons in the yard, but that's it for the fruit. I really like being able to pick out things I know the grandchildren will want to eat. Thank you!"

Q17 Please relate a success story here:

Respondent skipped this question

Q18 Please relate a success story here:

Respondent skipped this question

Page 5: Demographic Information

Q19 Which category best describes your organization.
Please choose only one.

Basic Needs Support

Q20 What is your organizations primary Program Area of Interest?

Food
Bank

S. L. Gimbel Foundation Fund Holiday Food Grant

Q21 Percentage of clients served through grant in each Ethnic Group Category. Total must equal 100%

African American	54
Caucasian	33
Hispanic Latino	8
Other	5

Q22 Approximate percentage of clients served from grant funds in each age category.

Children Birth-05 years of age	8
Children ages 06-12 years of age	16
Youth ages 13-18	13
Young Adults (18-24)	7
Adults	31
Senior Citizens	25

Q23 Approximate percentage of clients served with disabilities from grant funds.

Respondent skipped this question

Q24 Approximate percentage of clients served in Economic Group

Respondent skipped this question

Q25 Approximate percentage of clients served from grant funds in each population category.

Respondent skipped this question

Lowcountry Food Bank

Line Item	Requested Amount	Amount Spent
<i>Fresh Produce</i>	\$15,000 - To purchase at least 71,420 pounds of fresh seasonal fruits and vegetables including but not limited to sweet potatoes, cabbage, collards, carrots, squash and onions at \$0.21/pound.	\$15,000 – Purchased 89,059 pounds of fresh fruits and vegetables