

Internal Use Only:
Grant No: _____

*GRANT FEE I.D.  
23835*

**Organization / Agency Information**

<i>Organization/Agency Name:</i> Lowcountry Food Bank		
<i>Physical Address:</i> 2864 Azalea Drive Charleston, SC 29405	<i>City/State/Zip</i>	
<i>Mailing Address:</i> 2864 Azalea Drive Charleston, SC 29405	<i>City/State/Zip</i>	
<i>CEO or Director:</i> Ms Patricia Walker, President and CEO	<i>Title:</i>	
<i>Phone:</i> (843) 747-8146	<i>Fax:</i>	<i>Email:</i>
<i>Contact Person:</i> Mrs. Kelly Kelley, Grants Manager	<i>Title:</i>	
<i>Phone:</i>	<i>Fax:</i>	<i>Email:</i> kkelley@lcfbank.org
<i>Web Site Address:</i> <a href="http://www.lowcountryfoodbank.org">http://www.lowcountryfoodbank.org</a>	<i>Tax ID:</i> 57-0751835	

**Program / Grant Information**

<i>Program/Project Name:</i> Fresh Produce for All in Coastal South Carolina		<i>Amount of Grant Requested:</i> \$7140	
<i>Total Organization Budget:</i> \$49530703	<i>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</i> 97	<i>Per 990, Percentage of Management &amp; General Expenses Only (Column C / Column A x 100):</i> 1.5	<i>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</i> 2.7999999999999998
<i>Purpose of Grant Request (one sentence):</i> The LCFB is requesting financial support to purchase nutritious, fresh produce for distribution in rural, underserved communities.			
<i>Gimbel Grants Received: List Year(s) and Award Amount(s)</i> The LCFB has not received a grant award from the S.L. Gimbel Foundation Fund.			

## Holiday Grant Application

**XXIX. Organization/Agency Background:** State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

Founded in 1983, the Lowcountry Food Bank's (LCFB) mission is to lead the fight against hunger in our community. The LCFB serves the 10 coastal counties of South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg). The LCFB is the only major clearinghouse for both donated food and USDA feeding programs in the region. In addition, the LCFB has a 4-star rating from Charity Navigator based on its financial health, efficiency, and capacity. Currently, 97% of the organization's charitable dollars are spent on direct programs and services.

The LCFB began its operations by distributing food to a handful of local emergency feeding agencies from a 10,000 square-foot rented building in Ladson, South Carolina. By 1999, the organization's capacity had increased dramatically. That year, the LCFB distributed 1.7 million pounds of food to 196 local faith-based and nonprofit agencies. To improve access to food resources for rural feeding agencies in areas outside the Charleston metropolitan area, the LCFB opened its first regional food center (RFC) in Yemassee (Beaufort County) in 2000. In 2002, the LCFB opened another RFC facility in Myrtle Beach. By 2008, the LCFB was distributing 10 million pounds of food annually, and the organization was beginning to outgrow its main facility. In November 2008, the LCFB moved into the 60,000 square-foot Paul Hulse Community Food and Nutrition Center in Charleston. Funded by a five-year capital campaign, this facility includes a warehouse, volunteer and community centers, and a full-scale production kitchen.

The LCFB has developed targeted food-assistance programs to alleviate hunger among children and seniors, two especially vulnerable populations. In 2017, the LCFB partnered with approximately 300 food pantries, soup kitchens, after-school programs, low-income senior centers, and shelters to distribute more than 26 million pounds of food to 200,347 food-insecure children, seniors, and adults.

**II. Project Information:** Describe your food distribution program. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program? How do you identify/qualify those in need? How often is the food distribution offered? How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Many children, adults and seniors in coastal South Carolina are struggling with the devastating consequences associated with food insecurity and malnutrition due to a lack of access to healthy foods especially fresh produce. To overcome barriers such as transportation, cost and food deserts facing residents in high-need, underserved communities, the Lowcountry Food Bank (LCFB) is requesting funding to purchase 34,000 pounds of fresh produce to conduct 4 farmers' market-style distributions. The distributions will be conducted between January 1 and April 31, 2018. The distributions will feature a variety of fresh produce that will enable more than 600 food-insecure families (approximately 1,920 individuals) to choose at no-cost the type and quantity of produce that their family needs. The opportunity for families to choose their own food instead of having a pre-packaged box (possibly containing items that their family cannot eat) handed to them is very empowering.

The number of residents in coastal South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg) struggling to avoid hunger is immense. More than

190,000 individuals including 58,590 children face the threat of hunger every day. The U.S. Census Bureau reports that 227,516 individuals (19% of the population) are living in poverty, and the percentage of children living in poverty is staggering at 30%. The consequences associated with poor nutrition especially for children are great and enduring. Health risks include heart disease, high blood pressure, anemia, tooth decay and diabetes. In addition, malnourished children's behavior and cognitive development is impeded, hindering their success in school and ultimately life.

Food purchases and distributions are tracked using a computerized inventory system. This allows the LCFB to account for every pound distributed and every dollar spent. The number of families, individuals and children served at each distribution are recorded and maintained by the Distribution Manager.

**2017 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**III. Project Budget**

Please provide a detailed line-item budget for your project by completing the budget form below. The maximum amount requested is \$10,000. One hundred percent of the request should be for the purchase of food items only. Canned tuna will not be funded. Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity.

Line Item	Line Item Description	Requested Amount
Fresh Produce	34,000 pounds of fresh seasonal fruits and vegetables including but not limited to sweet potatoes, cabbage, collards, squash and onions at \$0.21/pound.	\$7,140
<b>TOTAL:</b>	34,000 pounds of fresh produce at \$0.21/pound	\$7,140

**IV. Administrative Expenses Percentage**

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$711,842	\$48,659,359	1.5%

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	39,394,393.	39,394,393.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	126,711.	102,896.	17,568.	6,247.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(e)(3)(B)				
7 Other salaries and wages	2,366,418.	1,958,565.	291,200.	116,653.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	65,220.	53,167.	8,884.	3,169.
9 Other employee benefits	365,589.	303,193.	44,320.	18,076.
10 Payroll taxes	195,613.	161,980.	23,976.	9,657.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	29,950.		29,950.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	473,726.			473,726.
f Investment management fees	25,800.	17,777.	8,023.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	98,312.	86,968.	11,344.	
12 Advertising and promotion	11,141.	11,141.		
13 Office expenses	74,571.	45,599.	28,972.	
14 Information technology	53,878.	44,180.	7,004.	2,694.
15 Royalties				
16 Occupancy	352,808.	302,378.	50,430.	
17 Travel	100,776.	86,481.	14,295.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	63,332.	43,699.	19,000.	633.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	462,551.	331,005.	126,749.	4,797.
23 Insurance	71,606.	58,717.	9,309.	3,580.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <b>FOOD DISTRIBUTION</b>	4,067,652.	4,067,652.		
b <b>DIRECT PROGRAM EXPENSE</b>	216,567.	216,567.		
c <b>MISCELLANEOUS EXPENSES</b>	42,745.	21,927.	20,818.	
d				
e All other expenses				
25 <b>Total functional expenses.</b> Add lines 1 through 24e	48,659,359.	47,308,285.	711,842.	639,232.
26 <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 98-2 (ASC 958-720)



Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0752857502  
Mar. 28, 2017 LTR 4168C 0  
57-0751835 000000 00

00019852  
BODC: TE

LOWCOUNTRY FOOD BANK INC  
2864 AZALEA DR  
CHARLESTON SC 29405-8216



009172

Employer ID Number: 57-0751835  
Form 990 required: YES

Dear LOWCOUNTRY FOOD BANK INC :

This is in response to your request dated Mar. 17, 2017, regarding your tax-exempt status.

We issued you a determination letter in July 1984, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(03).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

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# The Lowcountry Food Bank

## 2017 Board of Directors

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Name	Affiliations
Tyler Condon	Financial Advisor Morgan Stanley 200 Meeting Street, Suite 402 Charleston, SC 29401 843-727-7713
Tiffany E. Crumpton <b>Vice-Chairman</b>	Director, Solution Management and Business Consulting Services Blackbaud, Inc. 2000 Daniel Island Drive Charleston, SC 29492 843-654-3779
Lindsey Douglas	Director, Business Operations The Boeing Company P.O. Box 3707 MC 02-TE Seattle, WA 98124
Evie B. Evans	Owner Evans Law, LLC 1040 E. Wall Street Mount Pleasant, SC 29464 843-352-6184
Erik Glaser <b>Treasurer</b>	Partner Certified Public Accountant Glaser + Company 1040 Anna Knapp Blvd. Mount Pleasant, SC 29464 843-849-0657
David L. Hood	Principal The Law Offices of David L. Hood P.O. Box 535 Georgetown, SC 29442 843-527-8010
Brett W. Hulsey <b>Secretary</b>	Development Editor Shooting Star Creations 68 Queen Street Charleston, SC 29401 843-723-5303
Frank Lapsley	General Manager North Charleston Coliseum, Performing Arts Center and Convention Center 5000 Coliseum Drive North Charleston, SC 29418 843-529-5000



Mark Mizell	Principal Broker Birchin Lane Realty Advisors, LLC 103 Palm Boulevard Isle of Palms, SC 29451 843-408-0858
Darryl Porter	Owner ACP Drug Testing & Screening, LLC P.O. Box 52108 Summerville, SC 29485 843-860-1945
Mike Smith	Senior VP, Strategy and Business Development Ingevity 5255 Virginia Avenue North Charleston, SC 29406 843-746-8611
Shelley Yuhas <b>Chairman</b>	Chief Financial Officer The Directions Group, Inc. 999 Lake Hunter Circle, Suite A Mount Pleasant, SC 29465 843-849-0400



**Lowcountry Food Bank  
2017 Annual Budget**

	<b>Revenues</b>	<b>Annual Budget</b>	<b>% of 2017 Budget</b>
1	Operations (Cash)	1,581,665	3.2%
2	Donated Inventory	40,835,650	82.2%
3	United Way	115,000	0.2%
4	Grants	1,500,000	3.0%
5	Donations	2,955,000	5.9%
6	Special Events	682,000	1.4%
7	Programs	1,613,699	3.2%
8	All Other Income	168,192	0.3%
9	In-Kind Donations	223,956	0.5%
	<b>Total Revenue</b>	<b>49,675,161</b>	<b>100.0%</b>
	<b>Expenses</b>		
10	Cost of Distribution - Food (Cash)	2,759,856	5.6%
11	Cost of Distribution - Donated Inventory	40,288,982	81.3%
12	Salaries	2,959,079	6.0%
13	Payroll Taxes and Fringe Benefits	821,994	1.7%
14	Training, Travel, Conferences , Meals	71,380	0.1%
15	Development	484,250	1.0%
16	Special Events	51,200	0.1%
17	Programs	244,506	0.5%
18	Professional Fees	31,500	0.1%
19	Office Expenses	92,409	0.2%
20	Rent & Utilities	269,640	0.5%
21	Contract Services	201,895	0.4%
22	Insurance	182,711	0.4%
23	Repairs, Maintenance & Supplies	53,120	0.1%
24	Truck Repairs, Maintenance & Services	154,700	0.3%
25	Financial Fees & Services	81,800	0.2%
26	All Other Expenses	77,725	0.2%
27	Depreciation & In-Kind Expenses	703,956	1.4%
	<b>Total Expenses</b>	<b>49,530,703</b>	<b>100.0%</b>
	<b>Total Change in Net Assets</b>	<b>144,458</b>	