



2019 S. L.
Gimbel
Foundation
Fund
Grant
Application

Internal Use Only:
Grant No: _____

Organization / Agency Information

<i>Organization/Agency Name:</i> LASPCA		
<i>Physical Address:</i> 1700 Mardi Gras Blvd		
<i>Mailing Address:</i> 1700 Mardi Gras Blvd New Orleans LA 70114		
<i>CEO or Director & Title:</i> Ms Ana Zorrilla, CEO		
<i>Phone:</i> (504) 762-3300	<i>Fax:</i>	<i>Email:</i> Ana Zorrilla Tel: (504) 762-3302 ana@la-spca.org
<i>Contact Person & Title:</i> Amelie LeBreton, Development Director		
<i>Phone:</i> (504) 762-3300	<i>Fax:</i>	<i>Email:</i> amelie@la-spca.org
<i>Web Site Address:</i> http://www.la-spca.org		<i>Tax ID:</i> 720471368

Program / Grant Information

Program Area: Animal Protection

<i>Program/Project Name:</i> Low income Pet Owner Support			<i>Amount of Grant Requested:</i> \$20,000
<i>Total Organization Budget:</i> \$8,456,695	<i>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</i> 89%	<i>Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100):</i> 0.69%	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 10%
<i>Purpose of Grant Request (one sentence):</i> Provide support to keep low income, homeless and elderly people and pets together			



S.L. Gimbel Foundation Fund
Grant Application

Internal Use Only: Grant

Organization / Agency Information

Organization/Agency Name: Louisiana SPCA		
Physical Address: 1700 Mardi Gras Blvd.		City/State/Zip New Orleans, LA 70114
Mailing Address:		City/State/Zip New Orleans, LA 70114
CEO or Director: Ana Zorrilla, CAWA		Title: Annual Fund Coordinator
Phone: 504-368-5191	Fax: 504-368-5108	Email: info@la-sPCA.org
Contact Person: Elyse Bajasa		Title: Annual Fund Coordinator
Phone: 504-762-3314	Fax: 504-5108	Email: elyse@la-sPCA.org
Web Site Address: www.la-sPCA.org		Tax ID: 72-047-1368

Program / Grant Information

Interest Area: Animal Protection Education Environment Health Human Dignity

Program/Project Name: Low income Pet Owner Support		Amount of Grant Requested: \$20,000	
Total Organization Budget: \$8,456,695	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 89%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): .7%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 10%
Purpose of Grant Request (one sentence): Provide support to keep low income, homeless and elderly people and pets together			
Program Start Date (Month and Year): Jan 2020 - Dec 2020		Program End Date (Month and Year):	
Gimbel Grants Received: List Year(s) and Award Amount(s) N/A			

Signatures

Board President / Chair (print name and title): Walker Sait, Board President	
Signature:	Date: 6/14/19
Executive Director/President (print name and title):	
Signature:	Date: 6/17/19

<i>Program Start Date (Month and Year):</i> 1/1/2020	<i>Program End Date (Month and Year):</i> 12/31/2020
<i>Gimbel Grants Received: List Year(s) and Award Amount(s)</i> NA	

2019 S.L. Gimbel Foundation Fund APPLICATION
Narrative

I. Organization Background

Chartered in 1888, the Louisiana Society for the Prevention of Cruelty to Animals is the oldest and most comprehensive animal welfare organization in Louisiana. Our mission is to promote, protect, and advance the well-being of Louisiana's companion animals. For 131 years, the LA/SPCA has been committed to serving the needs of the people and animals in our community and across our region. As the primary organization focused on animal welfare in Greater New Orleans, the LA/SPCA's top priority is to provide expanded services to the community. A staff of 115 employees and nearly 500 trained volunteers provide a range of services, including running adoption programs off site, fostering adoptable animals, offering humane education programs in schools, and caring for animals at the shelter. In 2018, the LA/SPCA placed 87% of all cats and dogs; performed 9,985 spay/neuter surgeries, provided veterinary care for over 13,000 low income pet owners.

Organizational Accomplishments:

With 25% of the New Orleans community living at or below the level of poverty, the Louisiana SPCA increased veterinary services for low income pet owners to over 13,000 pets served in 2018. As an open admission shelter with a contract for municipal animal control, the Louisiana SPCA does not limit the number of animals taken into the shelter. At the same time, the LA/SPCA was able to increase the placement of shelter animals to 87% by transporting animals to shelters in the Northeast for adoption, providing more resources to pet owners struggling to keep their pets, and expanding the foster care program significantly. Due to the high number of cats living on the streets of New Orleans, kitten intake is at an all-time high. In 2018, the LA/SPCA expanded the foster care program to allow over 700 kittens to be bottle fed and socialized in order to place them up for adoption. These kittens would not be alive if it was not for the growth of this program.

Program Activities:

The Louisiana SPCA provides these programs and services in the City of New Orleans:

- Animal sterilization for adoption and placement
- Animal investigations (bite, dangerous, cruelty, neglect, animal drawn vehicles)
- Assisting with City Assisted Evacuation Plan
- Enforcement of City Ordinances

- Feral cat mediation, removal or spay/neuter and return
- Foster care for sick and injured animals
- Lost and Found
- Rabies quarantine and control
- Sheltering stray, abandoned and unwanted animals
- Stray and injured animal collection and rescue
- Support of Police, Fire and EMS in relation to animals
- 24-hour emergency response

These services are available to anyone throughout Southeast Louisiana. Some clients travel from Southwest Mississippi as well.

- Affordable wellness veterinary care
- Educational seminars and workshops
- Media educational outreach
- Dog Obedience classes
- Off-site adoptions and special adoption promotions
- School-based education programs
- Spay/neuter surgeries
- Transporting animals for adoption in other states
- Volunteer training and support

II. Project Information:

A) Statement of Need

We believe companion animals enrich the lives of their people impacting in positive ways human physical and mental health. In New Orleans, where 25% of households live at or below the level of poverty, residents often prioritize their pet's needs over their own sacrificing safety by living on the streets when pets are not allowed in human shelters and nutrition by giving their own meals to their pets. The Louisiana SPCA has secured funding to provide veterinary care for low income residents but recognizes that veterinary care is not enough. If people do not have transportation and public transportation does not allow pets, many people are unable to access free services. Additionally, many people need more than just veterinary care. This grant request to the S. L. Gimbel Foundation seeks to provide the wrap around services that ensure pets receive the care they need and remain in their homes rather than risk becoming strays or being relinquished to their owners due to financial circumstances.

B) Project Description

The Louisiana SPCA plans to provide services to 500 dogs and 100 cats who live with low income, elderly or homeless residents. Initially, the LA/SPCA is targeting neighborhoods where a high number of animals have been picked up as strays or owners have relinquished their pets. Additionally, the LA/SPCA is targeting neighborhoods where 30-60% of the residents live at or below the level of poverty and a high number of elderly residents.

We anticipate providing veterinary care such as vaccinations, flea treatment, and other routine care. The funds requested from the S.L. Gimbel Foundation will provide transportation for those residents unable to transport their pets to the veterinary clinic, high quality pet food, collar/leash/ID tag, and pet carrier for emergency evacuation pet food, and pet care supplies.

C) Project Goal, Objectives, Activities & Expected Outcomes

Project Goal:

To provide critical support to low income, elderly or homeless pet owners to increase their ability to retain these members of their households

Project Objectives:

To provide support services to low income, elderly and homeless pet parents of 500 dogs and 100 cats within impoverished areas of New Orleans.

Program Activities:

The Louisiana SPCA provides these programs and services in the City of New Orleans:

- Animal sterilization for adoption and placement
- Animal investigations (bite, dangerous, cruelty, neglect, animal drawn vehicles)
- Assisting with City Assisted Evacuation Plan
- Enforcement of City Ordinances
- Feral cat mediation, removal or spay/neuter and return
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These services are available to anyone throughout Southeast Louisiana. Some clients travel from Southwest Mississippi as well.

- Affordable wellness veterinary care
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- School-based education programs
- Spay/neuter surgeries
- Transporting animals for adoption in other states
- Volunteer training and support

Expected Outcomes:

The Louisiana SPCA expects to build new relationships with 500 dog owners and 100 cat owners in impoverished areas who would otherwise be unable to access affordable veterinary services, a pet food pantry and pet care supplies, ultimately reducing the number of pets relinquished to the animal shelter due to financial hardship.

Evaluation:

5. Evaluation

The LA/SPCA will track participant rates, shelter intake rates, neighborhood saturation rates, as well as feedback from participants to determine the achievement of the desired outcomes for the 500 dog owners and 100 cat owners.

D) Timeline

Provide a timeline for implementing the project. State the start date and ending date of the project, include timeframes for specific activities, as appropriate.

January 2020 to March 2020 - Hire program staff, collect baseline data, identify community partner agencies working in the same area, recruit volunteers

March 2020 to June 2020 - Neighborhood canvassing and coordinating of services

June 2020 to December 2020 Continued canvassing, continued coordination of services, data collection and assessment

E) Target Population

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals.

The program will focus on one neighborhood at a time with approximately 1500 households. We are planning to provide services to 500 dogs and 100 cats.

F) Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?

Currently, there are no other agencies providing this program in New Orleans. We will engage volunteers in a number of activities including hosting small community informational events, driving pets to and from appointments, delivering and distributing pet food as well as with entering data into spreadsheets for tracking purposes.

G) Use of Grant Funds

How will you use the grant funds?

\$12,000 Transportation – The funds will be used to provide a shuttle van to transport pets to and from the veterinary clinic for vaccinations and veterinary medical treatments.

\$5,000 Pet Food - Many low income, elderly and homeless pet owners will give up their own meals to provide food for their pets.

\$3,000 collars, leashes, travel crates - These funds provide cost-prohibitive pet care items that reduce the financial burden on this population and ensure pets do not become strays or are not relinquished to the shelter because of the owner's financial situation.

III. Project Future

A) Sustainability

The Louisiana SPCA has a strong track record of delivering programs as well as growing support for its successful efforts. As this is the first effort of this nature that we are attempting, we suspect it may take 1-3 years to collect sufficient data and make a strong case for continuation. During that time, we will ask current supporters to consider continued support of this effort. However, with success and the data to demonstrate success, we believe other donors will be interested in investing in both the people and pets of our community.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

The Board of Directors is an engaged and active group of leaders that sets the strategic direction of the organization and monitors our progress towards that vision. They meet monthly and in between meetings serve on a number of standing and ad hoc committees. The standing committees include: Executive, Finance, Development, and Trusteeship. The current Ad Hoc committees are: Advocacy, Legal and Governmental Affairs, Building/Construction, and Strategic Planning.

The nature of the issue determines the Board's approaches decision making. For strategic issues, expansion/contraction of services or programs, the board uses a strategy screen that identifies the startup and ongoing costs, the impact on the mission and the community and the current organizational priorities. For issues that will impact the financial state of the organization, the board relies on the finance committee's expertise and willingness to take a deep dive into the implications of the issue. All major decisions are brought before the entire board to ensure all board members are afforded an opportunity to ask questions and weigh in with any concerns.

B) Management

Describe the qualifications of key personnel/staff responsible for the project.

Ana Zorrilla, CEO, has been with the LA/SPCA for 13 years. She is one of 140 people in the US who have completed a certification in animal welfare administration (CAWA). She has extensive experience in project design, implementation and evaluation.

Jessica Lovelady, Community Clinic Director, has been with the LA/SPCA for 4 years. She has a background in managing veterinary clinic teams. This project speaks to her belief that access to veterinary care is a social justice issue. She is passionate about eliminating the barriers that people in poverty must overcome.

Amelie LeBreton, Development Director, joined the LA/SPCA earlier this year. She is responsible for the fundraising efforts that will ensure the future sustainability of this program. She has experience in major gifts, grants and foundations, as well as in donor stewardship.

S.L. Gimbel Foundation APPLICATION

Organization Name:

Louisiana SPCA

V. Project Budget and Narrative (Do not delete these instructions on your completed form).

A) **Budget Table:** Provide a detailed line-item budget for your entire project by completing the table below.

Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. **Specify the unit cost, number of units, and total cost**
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.

Line Item Request	Line Item Description <i>(Maximum two lines)</i>	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Transportation stipend	Driver stipend; 4 transports per month at \$100 each,	Vehicle – capital expense	\$0	\$0	\$0
Pet Food	Provide high quality animal food for 100 animals x \$50 per animal		\$0	\$8,000	\$8,000
Leashes, Collars, ID Tags, Travel Crates	Provide pet care supplies for 100 animals x \$30 each average	Additional donated supplies	\$0	\$4,800	\$4,800
Program Manager	40 hrs week x \$20 hr plus benefits \$50,000	Administrative support	X	X	X
Program Coordinator	Salary: 40 hrs week x \$12 hr	Training and support	\$24,000	\$0	\$24,000
Program Coordinator	Benefits: 30% of \$35,000 total compensation	Administrative support	\$11,000	\$0	\$11,000
Veterinary Care	600 animals vaccinations, microchips, spay/neuter	Administrative support	\$90,000	\$0	\$90,000
Fuel and Vehicle insurance/ general maintenance	\$100 fuel, \$500 insurance/general maintenance	Vehicle – capital expense	\$0	\$7,200	\$7,200
TOTALS:		\$	\$ 125,000	\$ 20,000	\$ 145,000

B) Narrative: The budget narrative is the justification of “how” and/or “why” a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative

In order to overcome the barriers that low income, elderly and homeless pet owners face, we have designed a community based program that will provide individualized services to residents in a target area.

Transportation stipend:

NOTE: Due to a recently awarded grant from the Humane Society of the United States, we will be able to meet our staffing needs through volunteer and staff positions.

As such, we rearranged our transportation stipend needs and removed the transportation stipend line in our budget and have reallocated those funds towards pet food, collars, leashes, and pet care supplies.

Pet food:

Many elderly and low-income pet owners forgo their own meals to provide food to their pets. While human food is often better than no food, it leaves a nutritional deficit for both the pet owner and the pet. We anticipate to provide pet food to 160 households averaging \$50 per household.

$\$50 \text{ per household} \times 160 \text{ households} = \$8,000$

Collars, Leashes, Pet Care Supplies:

Many people do not have a collar, leash and ID tag for their pet. When those pets get lost, we have no way of getting them back home. We anticipate providing these supplies as well as travel/evacuation crates and other supplies to pet owners who need them. We anticipate providing supplies to 160 pet owners averaging \$30 per household.

$\$30 \text{ per household} \times 160 \text{ households} = \$4,800$

Program Coordinator:

NOTE: Due to a recently awarded grant from the Humane Society of the United States, we have updated our staffing needs and removed the Program Manager Position.

The Program Coordinator oversees and manages all aspects of the Pets for Life program. The Coordinator is responsible for articulating the Pets for Life model, approach, and philosophy in order to keep pets in their existing homes. This role is responsible for going out into the community to undertake daily door-to-door outreach. The position will also manage outreach events and cultivate strong relationships with local groups and programs in the focus community, to further the impact of the Pets for Life program. This person will collect data through the daily contact with the community and input the information into the database. They will also coordinate ongoing community outreach for pet owners in the focus community, and educate and update on the issues of spay/neuter and general pet wellness and assist with coordinating spay/neuter and wellness appointments, appointment follow up, including logistics and transport.

1 Program Coordinator: Salary is \$12/hour = \$24,000

Benefits:

We provide a full and robust benefits package for all full-time employees that includes Medical, Dental, Vision; 401k and supplemental benefits including critical illness, cancer,

disability, hospital, life; vacation, sick and personal time.

1 Program Coordinator: Benefits are 30% of total compensation = \$11,000

Veterinary Care:

This includes spay/neuter, vaccinations, microchips, various medical procedures and medications. We have secured funding for the veterinary services:

600 animals x \$150 each = \$90,000

Fuel and Vehicle insurance/general maintenance:

In a neighborhood where 20-30% of the residents do not have access to a vehicle and public transportation is not available for pets, providing a way for the pet to get to and from the veterinarian is critical. We estimate \$600 a month to cover fuel and vehicle related costs. That includes \$100/month in fuel and \$500/month to cover vehicle insurance and general maintenance.

\$600 per month x 12 months = \$7,200

S.L. Gimbel Foundation APPLICATION

VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
PetSmart Charities - Spay/Neuter and Wellness	\$ 120,000
Bernice Barbour Foundation - Spay/Neuter	\$ 10,000
Entergy New Orleans - Clinic Services	\$ 8,500
Maddie's Fund - Innovation Grant - Feral Cat Deterrents	\$ 5,000
Walmart Foundation - Youth Education	\$ 3,000
	\$
	\$
	\$

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
Irene Evans Charitable Trust - Spay/Neuter	\$ 10,000	9/1/19
Banfield Charitable Trust - Community Outreach Staffing	\$ 15,000	9/1/19
HSUS - Pets for Life	\$ 70,000	TBD
	\$	
	\$	
	\$	

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$ 1,046,443	15 %	Program Fees	\$ 4,758,249	69 %
Fundraising/Special Events	\$ 423,160	6 %	Interest Income	\$ 472,313	7 %
Corp/Foundation Grants	\$ 166,950	2 %	Other:	\$	%
Government Grants	\$	%	Other:	\$	%

Notes:

In 2018, we also received \$57,364 in in-kind contributions of print space, television and radio airtime donations to promote

S.L. Gimbel Foundation APPLICATION

VII. Financial Analysis

Agency Name: The Louisiana SPCA

Most Current Fiscal Year (Dates): From Jan 2017 To: Dec 2017

This section presents an overview of an applicant organization’s financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$7,776,114	\$6,987,743	\$55,072	\$733,299

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	89.9 %	.7 %	9.49 %

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization’s <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
.7 %	.7 %	0 %

If the differential is above (+) or below (-) 10%, provide an explanation:

We have not made any changes to expenditures on management and general

S.L. Gimbel Foundation APPLICATION

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$1733904	\$ 62,039	578,729	3.1

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$803,991	\$(1,339,713)

Notes:

Both investment income and bequests were more significant in 2017 than in the prior year. Expenses were also higher in 2016 than in 2017 as we had just moved into a new building and had unexpected operating increases.

Louisiana SPCA

	Budget	Actual
	2019	2018
REVENUE		
City Contracted Service Fees	2,531,918	2,542,947
Clinic Service Fees	2,382,899	2,104,242
Fundraising and other revenue	3,100,732	2,126,740
Endowment Income	464,564	472,247
TOTAL REVENUE	8,480,113	7,246,176
EXPENSES		
Personnel Expenses	4,349,927	3,978,028
Other Staff Expenses	165,488	90,395
Overhead	707,902	681,869
Maintenance & Repair	364,890	348,503
Supplies	158,174	151,286
Medical Expense	1,228,837	744,139
Professional Fees	200,057	242,634
Advertising	53,060	39,839
Printing & Postage	234,881	339,180
Event & Meeting Expense	142,890	95,162
COGS	382,461	428,962
Accounting	132,780	136,925
Miscellaneous	23,750	31,228
Hurricane Expenses	36,800	38,806
TOTAL EXPENSES	8,181,897	7,346,956
OPERATING NET	298,217	(100,780)

NOTES:

City Contracted Service Fees

2019 funding was increased by \$150,000

LOUISIANA SOCIETY FOR THE PREVENTION OF
CRUELTY TO ANIMALS

Form 990 (2017)

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	99,483.	92,171.	958.	6,354.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,555,055.	3,293,754.	34,227.	227,074.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	39,406.	37,027.	704.	1,675.
9 Other employee benefits	319,207.	297,416.	2,445.	19,346.
10 Payroll taxes	268,366.	248,176.	2,536.	17,654.
11 Fees for services (non-employees):				
a Management				
b Legal	48,919.	47,959.	618.	342.
c Accounting	53,855.	50,667.	289.	2,899.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	52,313.	42,884.	45.	9,384.
12 Advertising and promotion	98,433.	62,206.		36,227.
13 Office expenses	317,687.	111,155.	443.	204,089.
14 Information technology	71,394.	32,845.	269.	38,280.
15 Royalties				
16 Occupancy	226,459.	218,593.	749.	7,117.
17 Travel	25,070.	23,232.	407.	1,431.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	38,699.	31,114.	754.	6,831.
20 Interest	290.	265.	14.	11.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	894,028.	839,262.	4,458.	50,308.
23 Insurance	404,455.	381,220.	1,401.	21,834.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES	497,371.	496,813.	1.	557.
b VET CARE	239,723.	238,850.	81.	792.
c REPAIRS & MAINTENANCE	179,375.	168,167.	3,146.	8,062.
d EQUIPMENT RENTAL	123,417.	94,015.	256.	29,146.
e All other expenses SEE SCH O	223,109.	177,952.	1,271.	43,886.
25 Total functional expenses. Add lines 1 through 24e	7,776,114.	6,987,743.	55,072.	733,299.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

REVENUE	CONSOLIDATED TOTAL
City Contracted Service Fees	2,531,918
Clinic Service Fees	2,382,899
Fundraising and other revenue	3,100,732
Endowment Income	464,564
TOTAL REVENUE	8,480,113
EXPENSES	
Personnel Expenses	4,349,927
Other Staff Expenses	165,488
Overhead	707,902
Maintenance & Repair	364,890
Supplies	158,174
Medical Expense	1,228,837
Professional Fees	200,057
Advertising	53,060
Printing & Postage	234,881
Event & Meeting Expense	142,890
COGS	382,461
Accounting	132,780
Miscellaneous	23,750
Hurricane Expenses	36,800
Due to SPCA	274,798
	-
TOTAL EXPENSES	8,456,695
OPERATING NET	23,419



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248455888
July 28, 2008 LTR 4168C E0
72-0471368 000000 00 000
00021511
BODC: TE

LOUISIANA SOCIETY FOR THE
PREVENTION OF CRUELTY TO ANIMALS
1700 MARDI GRAS BLVD
NEW ORLEANS LA 70114

Employer Identification Number: 72-0471368
Person to Contact: SELLERS
Toll Free Telephone Number: 1-877-829-5500

Dear TAXPAYER:

This is in response to your request of July 17, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in NOVEMBER 1972, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I

035617



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