



2016 S.L. Gimbel Foundation Fund Grant Application

Internal Use Only:
Grant: 20160482

*GARANTEE I.D. 120
AWARD: \$25,000*

Organization / Agency Information

Organization/Agency Name: Girl Scouts of San Gorgonio Council		
Physical Address: 1751 Plum Lane	City/State/Zip Redlands, CA 92374	
Mailing Address: *same*	City/State/Zip	
CEO or Director: Cynthia H. Breunig	Title: President & CEO	
Phone: 909-307-6555	Fax: 909-307-6526	Email: chbreunig@gssgc.org
Contact Person: Knea Hawley	Title: Director of Fund Development & Alumnae Engagement	
Phone: 909-748-7223	Fax: 909-307-6526	Email: khawley@gssgc.org
Web Site Address: www.gssgc.org	Tax ID: 95-1967727	

Program / Grant Information

Interest Area: Animal Protection Education Environment Health Human Dignity

Program/Project Name: Classroom to Career: Developing Tomorrow's Female Leaders for the 21st Century Workforce			Amount of Grant Requested: \$25,000
Total Organization Budget: \$6,754,443	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 81.1%	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): 5.0%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D/ Column A x 100): 18.9%
Purpose of Grant Request (one sentence): The purpose of this grant request is to expose underserved 6th, 7th and 8th grade girls attending Riverside County Schools to Science, Technology, Engineering, and Math (STEM) –related experiences, role models, and hands-on technology-based activities that encourage their consideration of STEM-focused educations and careers.			
Gimbel Grants Received: List Year(s) and Award Amount(s) N/A			

Signatures

Board President / Chair: (Print name and Title) Sandy Mayo, Board Chair	Signature: <i>Sandra L Mayo</i>	Date: 4/28/16
Executive Director/President: (Print name and Title) Cynthia H. Breunig, President & CEO	Signature: <i>Cynthia H. Breunig</i>	Date: 4/26/16

Narrative

Please provide the following information by answering all questions (I to IV) in **FOUR (4) typed pages maximum, 12 Font, One Inch Margins**. Please be thorough, clear, specific, and concise.

I. Organization Background; Target Population:

- A) What is the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?
- B) What are some of your past organizational accomplishments (last three years)?
- C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

II. Project Information:

- A) Statement of Need
 1. Specify the community need you want to address and are seeking funds for.
- B) Project Goal, Objectives and Methodology
 1. State your project goal. Describe your project. How does your project meet the community need? What is unique and innovative about this project?
 2. State up to three objectives. Objectives should be specific, measurable, action-oriented, realistic, and time-specific. Specify the activities you will undertake to meet each objective. Use the following format for your objectives and respective activities:
 - Objective I:
 - Activities:
 - Objective II:
 - Activities:
 - Objective III:
 - Activities:
 3. **Provide a timeline for implementing the project. State the start date and ending date of the project, include timeframes for specific activities, as appropriate.**
 4. Who will this grant serve? Describe your target population. How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals. Include a detailed list of activities and number of participants for each activity.
 5. How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?
- C) Project Outcomes and Evaluation
 1. What are the key anticipated outcomes of the project and impact on participants?
 2. How will you know if you have achieved the expected outcomes?
 3. How will progress towards the objectives be tracked and outcomes measured?
- D) How will you use the grant funds?

III. Project Future

- A) Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

- A) Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?
- B) Describe the qualifications of key personnel/staff responsible for the project.

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V. Project Budget

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Personnel: STEM Manager	15 hrs./program x 6 programs x 3 schools x \$30/hr.	16,000.00	30,200.00	\$8,100	\$54,300.00
Personnel: STEM Program staff	10 hrs./program x 6 programs x 3 schools x \$20/hr.	24,400.00	31,700.00	\$3,600	\$59,700.00
Program student stipends	SBVC & CSUSB student stipends		\$38,600.00		\$38,600.00
Admin. Staff & benefits	868 hrs. x \$15.00=\$13,020 .247 x \$13,020 = \$3,210	\$16,230.00			\$16,230.00
Program operating costs (Staff travel/mileage)	10,280 miles x .54/mile	\$5,554.00			\$5,554.00
Materials & supplies	\$5 x 100 girls		72,900.00	\$500	\$73,400.00
Transportation	3 schools x 6 site visits x \$400/bus		\$57,200.00	\$8,300	\$65,500.00
GS membership fees	\$25 x 84 income-eligible girls		\$14,400.00	\$2,100	\$16,500.00
Facility rental fees	\$50/hr. x 10 hrs.		\$86,700.00	\$500	87,200.00
STEM Demo kits	\$50/project x 10 kits			\$500	\$500.00
Food/refreshments	\$5 x 140 students & volunteers		\$30,195.00	\$700	\$30,895.00
Participant incentives	\$3/patch x 100 girls		\$16,700.00	\$300	\$17,000.00
Volunteer incentives	\$10/shirt x 40 volunteers			\$400	\$400.00
Venue entrance fees			\$16,000.00		\$16,000.00
TOTALS:		\$62,184.00	\$394,595.00	\$25,000	\$481,779.00

Budget Narrative:

- STEM Manager: Coordinates program with schools and business partners, schedules visits, prepares materials, facilitates related meetings, manages budget. 15 hours per program x 6 programs x 3 schools x \$30 per hour= \$8,100.
- STEM program staff: Facilitates program, manages evaluation process. 10 hours per program x 6 programs x 3 schools x \$20 per hour= \$3,600.
- Materials and Supplies: Notebooks, pens, portfolio items for participating students. \$5 per supplies x 100 girls= \$500.
- Transportation: Reimbursement to schools for bus transportation from school to site visit locations. 3 schools x 6 site visits x 400 per bus= \$8,300.

- Girl Scout Membership Fees: Membership in Girl Scouts USA for participating girls. 60 students x \$25= \$1,500.
- Facility Rentals: Room rental fees for site visit to UCR. \$50 per hour x 10 hours= \$500.
- STEM Demonstration Kits: used for engineering discussion during visit to UCR. \$50 per.
- Food: Snacks for UCR site visit. \$5 for refreshments x 140 students and volunteers= \$700.
- Girl incentives: Girls receive patches upon program completion. \$3 per patch x 100=\$300.
- Volunteer incentives: Shirts for adult volunteers. \$10 per shirt x 40 volunteers= \$400.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
Arrowhead United Way	\$6,400.00
BNSF Railway Foundation	\$5,000.00
County of Riverside, 1 st District	\$1,500.00
Edison International	\$5,000.00
Boeing ECF	\$3,000.00
H.N. & Frances Berger Foundation	\$25,000.00
Northrop Grumman	\$10,000.00
Bank of America	\$10,000.00
California State University San Bernardino – Cyber Security in-kind	\$200,000.00

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
Anderson Children's Foundation	\$20,000.00	6/2016
Edison	\$5,000.00	6/2016
Kaiser Permanente	\$7,500.00	6/2016
Inland Empire United Way – Desert Communities	\$10,000.00	6/2016
Arrowhead United Way	\$10,000.00	6/2016
San Manuel Band of Mission Indians	\$20,000.00	6/2016

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$ 312,233	5%	Program Fees	\$ 437,413	7%
Fundraising/Special Events	\$ 0		Interest Income	\$ (36,453)	-.6%
Corp/Foundation Grants	\$ 142,955	2%	Other:	\$ 31,337	.5%
Government Grants	\$ 1,500	.02%	Other: Prod. sales	\$ 4,599,384	79%

Notes:

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VII. Financial Analysis

Agency Name: Girl Scouts of San Gorgonio Council

Most Current Fiscal Year (Dates): From 9/1/2015 To: 8/31/2016

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$ 5,653,847	\$ 4,585,047	\$ 283,353	\$ 785,447

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$ 5,653,847	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	✓ 81.1%	✓ 5.0%	13.9%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's Current Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
9.2%	5.0%	4.2%

If the differential is above (+) or below (-) 10%, provide an explanation:

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Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$2,796,602	\$698	1,021,100	2.74

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$137,122	\$318,208

Notes:

VIII. Application submission check list:

	<u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u>		<u>Submit ONE (1) Copy:</u>
X	Completed Grant Application Form (cover sheet, narrative (4 pages maximum), budget page and budget narrative (see sample) and sources of funding, financial analysis page	X	A copy of your current 501(c)(3) letter from the IRS
X	A list of your Board members and their affiliations	X	A copy of your most recent year-end financial statements (audited if available; double-sided)
X	Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	X	A copy of your most recent 990 (double-sided)
X	Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ		
	For past grantees, a copy of your most recent final report.		

SAMPLE Budget Comparison

	Actuals Most Recently Completed Year	Budget Projections Current Year	Variance
	2015	2016	
Income			
Individual Contributions	-	-	-
Corporate Contributions	-	-	-
Foundation Grants	-	-	-
Government Contributions	-	-	-
Other Earned Income	-	-	-
Other Unearned Income	-	-	-
Interest & Dividend Income	-	-	-
Total Income	-	-	-
Expenditures			
Personnel			
Salary CEO	-	-	-
Salary Assistant	-	-	-
Payroll Taxes	-	-	-
Insurance - Workers' Comp	-	-	-
Insurance - Health	-	-	-
Payroll Services	-	-	-
Retirement	-	-	-
Total Personnel	-	-	-
General Program/Administrative			
Bank/Investment Fee	-	-	-
Publications	-	-	-
Conferences & Meetings	-	-	-
Mileage	-	-	-
Audit & Accounting	-	-	-
Program Consultants	-	-	-
Insurance Expense	-	-	-
Telephone Expense - Land Lines	-	-	-
DSL & Internet	-	-	-
Website	-	-	-
Office Supplies	-	-	-
Postage & Delivery	-	-	-
Printing & Copying	-	-	-
Miscellaneous	-	-	-
Total General Program/Administrative	-	-	-
Total Expenditures	-	-	-
Revenue Less Expense	-	-	-

SAMPLE Project Budget and Budget Narrative

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Personnel: Project Coordinator	10 hours/week x \$20/hour x 40 weeks = \$8,000			\$ 8,000	\$ 8,000
Meetings	10 meetings x \$200/meeting for food and drinks = \$2,000		\$1,000	\$ 1,000	\$ 2,000
Training and Education: Honoraria for trainers	10 trainers x \$200/trainer = \$2,000			\$ 2,000	\$ 2,000
Materials and Supplies	\$40/student x 40 students = \$1,600	\$ 600		\$ 1,000	\$ 1,600
Workbooks	\$30 each x 40 students = \$1,200	\$ 200		\$ 1,000	\$ 1,200
Facility Cost	\$300/meeting x 10 meetings = \$3,000			\$ 3,000	\$ 3,000
Grant awards		\$5,000	\$5,000	\$10,000	\$20,000
Youth Recognition Event: Food	\$10/person x 100 people = \$1,000			\$ 1,000	\$ 1,000
TOTALS:		\$5,800	\$ 6,000	\$27,000	\$38,800

Budget Narrative:

1. Personnel: Project Coordinator

Coordinate all activities of the Youth Program such as setting meeting schedules, contacting students, preparing materials for meetings, scheduling trainers, etc.

10hrs/week x \$20/hr. x 40 weeks = \$8,000

2. Meetings: 10 meetings x \$200/meeting for food, drinks, snacks. There are 40 students per meeting. Cost per student is \$5 x 40 students = \$2,000

3. Training and Education: Honoraria for 10 trainers/presenters x \$200/trainer = \$2,000.

4. Materials & Supplies - paper, binders, pens, etc. for meetings, activities, events.

40 students x \$40 per student = \$1,600.

5. Workbooks: Leadership training workbooks costs \$30 each x 40 students = \$1,200

6. Facility cost – Room cost at a nonprofit agency is \$100/hour x 3 hours per meeting x 10 meetings = \$3,000

7. Grantmaking – Grant awards to nonprofit youth agencies. Maximum \$2500/agency x 8 = \$20,000

8. Youth Recognition Event – end of the year event for students and grantees.

100 attendees x \$10/person = \$1,000

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21			
2	Grants and other assistance to domestic individuals. See Part IV, line 22			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16			
4	Benefits paid to or for members			
5	Compensation of current officers, directors, trustees, and key employees			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)			
7	Other salaries and wages			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)			
9	Other employee benefits			
10	Payroll taxes			
11	Fees for services (non-employees):			
a	Management			
b	Legal			
c	Accounting			
d	Lobbying			
e	Professional fundraising services. See Part IV, line 17			
f	Investment management fees			
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)			
12	Advertising and promotion			
13	Office expenses			
14	Information technology			
15	Royalties			
16	Occupancy			
17	Travel			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials			
19	Conferences, conventions, and meetings			
20	Interest			
21	Payments to affiliates			
22	Depreciation, depletion, and amortization			
23	Insurance			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)			
a			
b			
c			
d			
e	All other expenses			
25	Total functional expenses. Add lines 1 through 24e			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)			

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I. Organization Mission, Background & Target Population:

Juliette Gordon Low spent time in England after her husband's death in 1905 where she met Sir Robert Baden-Powell, founder of the Boy Scouts and Girl Guides in England. Returning to the US in 1911, she announced she "had something for the girls of Savannah, and all of America, and all the world, and we're going to start it tonight!" The first meeting was held in 1911. Established in 1939, the Redlands Council changed its name in 1961 to the San Gorgonio Council. Girls Scouts builds girls of courage, confidence, and character who make the world a better place.

Programs and activities serve all girls living in most of San Bernardino and all of Riverside Counties, regardless race, ethnicity, religion, or socio-economic status. Girl Scouts served over 13,000 girls through the support of 4,407 volunteers, 55 full-time and 2 part-time paid staff in 2015. Redlands, Victorville, Palm Desert, and Temecula service centers support volunteers who implement the programs and lead the troops. Programs include Financial Literacy; Science, Technology, Engineering, and Math (STEM); Environmental Leadership, and Healthy Living and the Voice of Girls, and 3 outdoor camp facilities providing day and resident camps for girls.

Accomplishments:

1. Significant program growth: Year 1: 58 girls (2013/2014); Year 2: 1315 girls (2014/2015); and Year 3: 2040 girls (2015/2016).
2. 80% increased school participation - from 3 schools in Year One to 17 schools to date.
3. Receipt of the 24th Annual San Bernardino County Education Medal of Honor.
4. The purchase of a new 200-acre camp in 2015.
5. Implementation of a 5-day GenCyber Day Camp in 2015 for 250 girls.
6. Expanded staff to include a STEM Manager to focus on 21st Century Skill development.

II. Project Information:

The Classroom to Career program targets Title I school districts in San Bernardino and Riverside Counties to help schools meet the academic needs of more at-risk and low-income students. The program is a during/after school program developed by Girl Scouts of San Gorgonio Council Alumnae Association members in response to the skills and gender wage gaps and the deficit of females working in STEM fields. Low income girls and girls of diverse backgrounds ages 12 to 14 at-risk of dropping out of high school, not enrolling in post-secondary education or training, and adult financial instability are targeted. The organization partners with school districts, colleges and universities, local governments, public safety departments, and a variety of businesses located throughout the Inland Empire to connect girls to STEM experiences and to expose them to non-traditional female careers. The goal of the program is to create the next generation of female leaders who have the leadership skills and abilities to compete in the 21st Century workplace.

Poverty is a powerful factor in child development. The effects of poverty and the stress associated with it can extend to later life, contributing to an increased risk for dropping out of school, poor adult health, poor employment outcomes, and low income (Kidsdata.org). Low student socio-economic status (SES) is indicated by homelessness and eligibility for Free/Reduced Price Meal programs. In Riverside Unified School District (RUSD), student homelessness increased 73% between 2012 and 2014; in 2014, 65% of students were eligible for

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the Free/Reduced Price Meal Programs. In Beaumont Unified School District (BUSD), 59% of students were eligible for the Free/Reduced Price Meal Programs in 2014.

Basic math skills are essential to navigate through life, and competence in mathematics is associated with readiness for the workplace and higher future earnings. Math proficiency also is a predictor of college attendance. In RUSD in 2015, 71% of 7th grade RUSD students were not proficient in math; and in BUSD in 2015, 77% of BUSD 7th grade students were not proficient in math.

Higher educational attainment generally leads to more employment opportunities, higher earning potential, and even better health. All students need resources for college preparation, since educational attainment is a strong predictor of future well-being (Kidsdata.org). In RUSD in 2014, 59% of RUSD high school graduates had not completed college preparatory courses; and in BUSD in 2014, 73% of BUSD high school graduates had not completed college preparatory courses.

The 2016/17 project targets 100 low SES 6th, 7th, and 8th grade girls enrolled in Riverside and Beaumont Unified School Districts. 30 girls from Chemawa Middle School in RUSD and 40 girls from San Gorgonio and Mountain View Middle Schools in BUSD, and 30 girls from Liberty Elementary School will participate. The program consists of 6 off-campus experiences, which can include work site and college visits. February is “Introduce a Girl to Engineering” month; the girls will visit the Bournes College of Engineering at University of California, Riverside (UCR) to interact with engineering students and professionals, and participate in hands-on STEM experiments. Volunteers facilitate small group activities and provide opportunities for girls to interact with a STEM professional. The program aligns with 2 high school-based programs: the state's Linked Learning Initiative and the San Bernardino County Cradle to Career Roadmap, which prepares students for college and career readiness.

Objective I: 100 girls will participate in a minimum of 6 off-campus experiences exposing them to STEM educations and careers.

Activities: Girls tour a variety of worksites that can include BNSF Railway, Colton Police Department, Corona Water & Power, San Bernardino Information & Technology Department, Inland Empire WaterKeeper, Jenson USA, Molina Healthcare, SB County Sheriff- Yucaipa Station, SIGMAnet, Stronghold Engineering, The Fab School, Vocademy, and Yucaipa Valley Water District.

Objective II: 100 girls will be exposed to the field of engineering via Engineering Day activities at the University of California, Riverside.

Activities: Girls are transported to UCR to participate in STEM-based hands-on activities that focus on the field of engineering. Girls will tour the campus, learn about the education requirements of a variety of career paths, and meet college staff and students.

Objective III: 100 girls will meet and interact with female role models.

Activities: Female role models are introduced to girls.

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Activity:	Start:	End:	Outcome:
GSSGC staff plan & schedule C2C with the identified schools	7/2016	9/2016	Schools notify students & parents of program activities
Girls attend 1 st off-campus experience	9/2016	9/2016	Girls tour work site; learn education requirements & pay ranges re: variety of positions
Girls attend 2nd off-campus experience	10/2016	10/2016	“
Girls attend 3rd off-campus experience	11/2016	11/2016	“
Girls attend 4th off-campus experience	2/2017	2/2017	Girls participate in UCR Engineer Day & conduct hands-on activities
Girls attend 5th off-campus experience	3/2017	3/2017	Girls tour work site; learn education requirements & pay ranges re: variety of positions
Girls attend 6th off-campus experience	4/2017	4/2017	“

Middle school is a critical time to influence girls about the benefits of pursuing STEM education and careers, because they have not yet yielded to the negative media and cultural biases and stereotypes about girls and STEM; through exposure to engaging STEM activities, meeting female role models, and learning about interesting career paths, girls can base future career decisions on factual information. Research shows girls are interested in STEM – but require positive influences and opportunities to participate in hands-on technology-based activities in a collaborative learning environment. Program funds will assure 100 girls have opportunities to disassemble/re-assemble computers and learn to code; to explore health care fields; to learn about design and fabrication, public safety, ecology; water processing and recycling, cybersecurity, and more, via partners like SIGMAnet, Inc., Google, Facebook, Apple, Northrop Grumman, and Molina Healthcare, police and sheriff departments in Yucaipa, Corona and San Bernardino, water departments in Yucaipa and Corona; and engineering companies like Jensen and Stronghold who provide venues, materials, staff support, and subject matter expertise that assures girls are immersed in the topics covered; have numerous opportunities for hands-on activities and interaction with female role models; and are provided with state-of-the-art information they can begin to apply to their everyday lives.

The anticipated outcomes for the projected 100 Classroom to Career participants include:

1. 95% of girls will participate in all 6 scheduled activities during the project period.
2. 95% of girls will be more knowledgeable about the education requirements of a variety of STEM jobs.
3. 95% of girls will be more knowledgeable about the pay ranges for a variety of jobs.
4. 90% of program participants will be more confident in their STEM abilities.
5. 100% of program participants will meet at least one female role model.
6. 85% of girls understand the benefits of matching their personal interests to their career choice.

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Program impact is measured via surveys distributed to participants after the programs. Questions elicit girl interest, attitude, and confidence relative to the STEM topics covered. Survey results are tracked and evaluated by Qualtrics. Recent survey results:

1. 93% of the girls agreed meeting females in STEM fields made them feel like they could do these jobs as an adult.
2. 87% agreed they learned about the steps necessary to pursue a STEM career.
3. 83% agreed that the decisions they make today will influence the career they can have as an adult.

Girls are also asked open-ended questions like, "What was one new thing you learned today?"; "What did you most enjoy about this work place visit?" and "What is the most helpful career advice you received?" Following are examples of girls' responses:

"Females can do anything males can do."

"Computers aren't just for nerds and boys."

"Always try; never give up even if you think it's impossible."

"That even though we are girls we can do the same as boys, any job, any sport, any challenge."

"I learned that girls could do anything and are not limited to certain fields or jobs".

III. Project Future

Girl Scouts implements a comprehensive fund development strategy that assures the organization's sustainability through corporate and foundation grants, cookie sales, merchandise sales, individual giving, event sponsorship, estate planning, and Alumnae engagement. The organization is not dependent upon any one funding strategy, but assures a steady stream of diversified financial support via long-term strategic planning and implementation. In addition, the Girl Scouts Alumnae Association supports Classroom to Career as mentors and donors.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

Membership on the Board of Directors is limited to 17 members; the current Board of Directors consists of 14 members. The uncompensated Board of Directors provide governance and oversight to the Council according to its bylaws; it is comprised of a diversity of professionals in the fields of education, nonprofit, finance, public services, health services, law, and industrial services. 6 committees include: Audit, Board Development, Compensation, Executive, Finance, and Properties. Decisions are made following thorough research, a recommendation from a committee or board member, and an action (motion) taken at a meeting with established quorum; A majority vote is required for a motion to be approved.

This project will be managed by Carrie Raleigh, Girl Scouts of San Gorgonio Council's STEM Manager. Ms. Raleigh has been with GSSGC since April 2015. In this time, she has managed the Classroom to Career program, implemented new STEM programs into the Council, and trained leaders on ways to implement STEM activities into their troop experiences. She has a Master of Arts in Education: Curriculum and Instruction. Ms. Raleigh has been in the field of education for over 17 years and brings extensive experience in program design, facilitation, and outcome measurements. She is a member of California State Superintendent Tom Torlakson's Taskforce on Environmental Literacy.



Board of Directors 2015-2016

OFFICERS

Name	Company Title	Term
Sandy Mayo Board Chair	President, Moreno Valley College	2015-2016
First Vice Chair	VACANT	2015-2016
Irene N. Rodríguez Second Vice Chair	Executive Director, Cabot's Pueblo Museum	2015-2017
Kit Mac Nee, CFP®, CRPC® Secretary	Financial Advisor & Portfolio Manager, Morgan Stanley	2014-2016
Debbie Barrera Treasurer	Chief Executive Officer, Prospectors Federal Credit Union	2015-2016

MEMBERS-AT-LARGE

Name	Company Title	Term
Richard Aquino	Business Coordinator (Ret.), Defense Finance and Accounting Service	2015-2016
Andy Avery	Deputy Coroner Investigator, San Bernardino County	2015-2017
Dr. Charolette Barnes- LeBlanc	Optometrist, Dr. Barnes Family Optometry	2015-2017
Michele Branconier	Executive Director, American Camp Association	2014-2016
Hardy Brown	Executive Director, Black Voice Foundation	2015-2017
Raul Garcia	Attorney, Garcia & Reed LLP, Attorneys Business/ Real Estate Litigation	2014-2016
Diana LaMar	President/CEO, DL & Associates	2015-2017
Patricia Nickols-Butler	Chief Executive Officer, Community Action Partnership of San Bernardino County	2014-2016
Mary Perry	Public Information Officer, Desert Sands Unified School District	2014-2016
Beth Sari	President, DT. Metal Services, Inc./D.T. Sari Co., Inc..	2014-2016

GSSGC FY16 Budget

	FY16 BUDGET
4000 Contributions	\$ 357,000
5000 Product Sales	\$ 5,807,168
4200 United Way - Other	\$ -
5200 Program Service Fees	\$ 517,075
5100 Girl Scout Merchandise	\$ 200,000
5670 Adult Special Events	\$ -
5300-5399 Site Use (Prev included in misc income)	\$ 3,350
5500-5649 Misc. Income	\$ 17,741
TOTAL REVENUE/INCOME	\$ 6,902,334
7000 Salaries	\$ 3,081,263
7100 Employee Benefits	\$ 438,120
7200 Payroll Taxes & Workers Comp	\$ 592,647
8000 Professional Fees	\$ 150,475
8100 Supplies	\$ 567,700
8200 Telephone	\$ 101,808
8300 Postage/Freight	\$ 20,400
8400 Occupancy	\$ 466,481
8400 Property Improvements	\$ 525,000
8500 Equipment - Rental & Maint.	\$ 83,533
8600 Printing Costs/Subscriptions	\$ 120,450
8700 Travel, Meals & Vehicle Expense	\$ 193,894
8800 Conferences & Meetings	\$ 73,620
8900 Specific Assistance/Camperships	\$ 51,870
9200 Interest Expense	\$ 6,900
9300 Insurance Costs	\$ 123,818
9400 Miscellaneous	\$ 115,463
9430 Bad Debts	\$ 21,000
Total Expenses	\$ 6,734,442
Net Support of Revenue Over Expenses	\$ 167,892
Estimated Depreciation	\$ (138,000)
Estimated Gain/(Loss) on Investments	\$ -
NET INCOME/(LOSS)	\$ 29,892

Girl Scouts of San Geronio Council Income Statement Year to Date

	Year to Date												Budget		
	Oct FY15	Nov FY15	Dec FY15	Jan FY15	Feb FY15	Mar FY15	Apr FY15	May FY15	June FY15	July 2015	August FY15	Sept FY15	Year to Date 9/30/2015	Year to Date 9/30/2015	Variance
Contributions	\$17,697.37	\$13,417.30	\$8,978.63	\$27,090.70	\$971.70	\$12,119.68	\$42,513.67	\$17,626.83	\$13,323.98	\$232,118.08	\$17,625.08	\$15,936.13	\$439,019.15	\$314,500.00	(\$124,519.15)
Product Sales	\$67,214.84	\$180,869.50	\$41,917.70	(\$45,003.37)	\$2,790,695.73	\$1,588,799.32	(\$10,698.78)	(\$19,414.46)	(\$33,011.88)	\$27,088.12	\$53,944.46	\$40,816.01	\$4,399,263.79	\$4,396,168.40	(\$303,215.39)
United Way - Other	\$48.49	\$61.03	\$62.36	\$0.00	\$122.33	\$119.58	\$45.31	\$45.61	\$45.43	\$18,037.44	\$0.00	\$80.44	\$18,668.06	\$15,000.00	(\$3,668.06)
In Kind Contributions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Service Fee	(\$25.00)	\$28,210.25	\$33,622.80	\$68,118.03	\$12,134.51	\$11,367.00	\$43,513.25	\$15,688.00	\$51,649.00	\$176,165.00	\$16,641.00	\$23,166.21	\$490,450.05	\$567,394.00	\$76,943.95
Special Events Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$6,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.99	\$0.00	\$4,416.76	\$52,516.75	\$38,500.00	\$5,983.25
Girl Scout Merchandise	\$17,611.58	\$30,518.49	\$17,356.86	\$30,694.92	\$13,309.36	\$11,495.47	\$13,718.60	\$32,087.83	\$8,536.54	\$18,638.90	\$18,638.90	(\$35,814.32)	\$176,374.59	\$203,750.00	\$27,375.41
Site Use Income	\$175.00	\$520.00	(\$75.00)	\$4,398.00	\$5,070.00	\$1,390.00	\$2,515.00	\$450.00	\$115.00	(\$90.00)	\$805.00	\$1,340.00	\$16,613.00	\$4,000.00	(\$12,613.00)
Meetings & Conference Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$840.00	\$5,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,460.00	\$4,500.00	(\$1,960.00)
Miscellaneous Income	\$833.33	\$452.89	\$372.34	\$737.61	\$2,202.51	\$900.70	\$13,425.72	\$707.46	\$1,378.35	\$562.38	\$3,354.61	\$24,878.00	\$24,878.00	\$18,685.94	(\$6,192.06)
Sale of Assets & Insurance Proceeds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83,717.00	\$83,717.00	\$0.00	(\$83,717.00)
Total Revenue/Income	\$103,555.63	\$244,049.48	\$8,400.29	\$86,037.89	\$2,831,281.16	\$1,625,991.75	\$92,797.13	\$61,642.06	\$65,116.82	\$483,558.52	\$177,656.82	\$178,012.84	\$5,908,880.39	\$5,582,498.34	(\$325,582.05)
Total Expenses															
Salaries	(\$213,461.53)	(\$229,545.41)	(\$208,758.32)	(\$236,010.30)	(\$271,761.02)	(\$234,422.37)	(\$219,680.56)	(\$242,921.68)	(\$249,949.91)	(\$242,735.54)	(\$252,900.09)	(\$274,299.25)	(\$2,813,463.97)	(\$2,907,530.83)	(\$94,066.86)
Employee Benefits	(\$56,472.72)	(\$36,397.06)	(\$38,526.64)	(\$19,953.85)	(\$28,890.83)	(\$28,950.94)	(\$31,488.77)	(\$31,694.30)	(\$33,320.17)	(\$23,144.13)	(\$28,936.15)	(\$29,751.63)	(\$347,529.21)	(\$316,413.84)	\$31,115.37
Payroll Taxes & Worker's Comp.	(\$20,799.05)	(\$33,842.96)	(\$34,032.09)	(\$48,788.57)	(\$39,257.90)	(\$33,374.28)	(\$36,090.35)	(\$31,415.77)	(\$27,943.11)	(\$25,857.38)	(\$41,143.30)	(\$54,125.69)	(\$426,672.45)	(\$625,665.59)	(\$198,993.14)
Professional Fees	(\$8,470.49)	(\$7,699.18)	(\$8,648.11)	(\$16,193.05)	(\$9,984.35)	(\$13,772.31)	(\$7,636.33)	(\$4,522.61)	(\$7,962.78)	(\$16,222.46)	(\$9,408.20)	(\$9,292.30)	(\$119,809.17)	(\$113,050.00)	\$6,759.17
Supplies	(\$13,007.58)	(\$14,604.69)	(\$31,841.18)	(\$83,090.99)	(\$20,153.74)	(\$40,233.53)	(\$41,786.50)	(\$63,038.08)	(\$66,818.20)	(\$94,709.07)	(\$63,601.14)	(\$118,774.63)	(\$651,659.13)	(\$641,347.90)	\$10,312.13
Telephone	(\$6,767.19)	(\$4,296.90)	(\$7,735.88)	(\$8,073.34)	(\$11,713.08)	(\$10,169.17)	(\$5,433.30)	(\$7,340.83)	(\$7,345.73)	(\$4,781.16)	(\$7,348.14)	(\$14,505.36)	(\$95,430.08)	(\$107,351.76)	(\$11,921.68)
Postage/Freight	(\$2,539.54)	\$126.36	(\$3,255.90)	(\$4,382.16)	(\$771.83)	(\$1,490.81)	(\$1,405.37)	(\$973.39)	(\$1,696.92)	\$329.02	(\$913.92)	(\$4,195.55)	(\$21,163.03)	(\$25,200.00)	(\$4,036.97)
Occupancy	(\$23,404.44)	(\$3,981.00)	(\$26,350.09)	(\$40,037.30)	(\$35,306.95)	(\$33,766.96)	(\$36,209.05)	(\$46,931.94)	(\$46,055.34)	(\$54,035.34)	(\$86,767.01)	(\$104,620.89)	(\$558,469.31)	(\$568,482.80)	\$189,986.51
Equipment - Rental & Maint.	(\$3,288.87)	(\$1,244.50)	(\$5,327.97)	(\$350.05)	(\$913.03)	(\$2,512.21)	(\$4,882.68)	(\$9,037.07)	(\$1,187.24)	(\$2,650.58)	(\$2,765.63)	(\$3,185.63)	(\$35,643.46)	(\$29,032.32)	\$6,611.14
Printing Costs/Subscriptions	(\$10,198.59)	\$0.00	\$0.00	(\$12,216.00)	(\$72.00)	(\$3,653.00)	(\$4,265.99)	(\$1,945.93)	(\$786.37)	(\$1,346.62)	(\$11,065.32)	(\$356.83)	(\$45,916.66)	(\$63,650.00)	(\$17,733.34)
Travel, Meals & Vehicle Expense	(\$8,463.16)	(\$12,010.32)	(\$10,457.56)	(\$21,224.91)	(\$10,690.07)	(\$7,517.26)	(\$14,828.02)	(\$13,493.08)	(\$16,009.48)	(\$14,298.06)	(\$17,938.58)	(\$20,190.53)	(\$107,131.03)	(\$159,000.00)	\$28,131.03
Conference and Meetings	(\$420.20)	(\$131.92)	(\$491.94)	(\$305.14)	(\$11,492.06)	(\$5,222.24)	(\$3,453.79)	(\$1,375.90)	(\$1,375.90)	(\$529.60)	(\$19,132.99)	(\$1,022.91)	(\$44,277.17)	(\$48,465.00)	(\$4,187.83)
Specific Assistance/Camperships	(\$6,639.80)	(\$1,715.00)	(\$392.06)	(\$473.70)	(\$375.00)	(\$5,147.22)	(\$5,025.00)	(\$6,900.00)	(\$958.06)	(\$14,308.00)	(\$12,051.51)	(\$13,941.68)	(\$67,927.03)	(\$74,570.00)	(\$6,642.97)
Interest Expense	(\$896.34)	(\$700.29)	(\$539.69)	(\$722.41)	(\$895.22)	(\$645.24)	(\$596.96)	(\$585.40)	(\$570.11)	(\$559.00)	\$2,409.86	(\$2,472.10)	(\$6,770.90)	(\$4,000.00)	\$2,770.90
Inservice Costs	(\$9,905.50)	(\$9,902.50)	(\$10,316.50)	(\$6,462.54)	(\$9,915.16)	(\$9,915.16)	(\$10,368.16)	(\$10,368.16)	(\$10,368.16)	(\$10,368.16)	(\$10,368.16)	(\$12,961.79)	(\$120,763.90)	(\$118,830.00)	\$1,933.90

Girl Scouts of San Geronimo Council Income Statement

Year to Date

	Budget													
	Oct FY15	Nov FY15	Dec FY15	Jan FY15	Feb FY15	Mar FY15	Apr FY15	May FY15	June FY15	July 2015	August FY15	Sept FY15	Year to Date 9/30/2015	Variance
Miscellaneous	(\$3,177.88)	(\$2,660.38)	(\$9,302.82)	(\$5,839.17)	(\$1,069.33)	(\$7,242.85)	(\$11,061.99)	(\$5,549.68)	(\$5,761.68)	(\$6,326.91)	(\$5,417.27)	(\$33,698.51)	(\$119,348.54)	(\$19,348.54)
Bad Debts	(\$1,583.00)	(\$1,750.00)	(\$1,750.00)	(\$1,703.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	\$795.89	(\$31,000.00)	(\$2,759.89)
Total Expenses	(\$399,885.67)	(\$371,355.75)	(\$595,966.75)	(\$505,808.48)	(\$396,803.00)	(\$446,055.37)	(\$437,278.27)	(\$468,819.71)	(\$479,862.16)	(\$513,311.00)	(\$569,419.50)	(\$696,607.41)	(\$5,723,246.14)	(\$82,071.07)
Net Support of Revenue Over Expenses	(\$256,330.04)	(\$127,306.27)	(\$387,566.40)	(\$419,770.59)	\$2,334,476.16	\$1,179,936.38	(\$344,481.14)	(\$107,177.65)	(\$14,745.34)	(\$29,755.48)	(\$441,782.68)	(\$518,594.57)	(\$140,747.80)	(\$107,653.12)
Depreciation	(\$11,476.21)	(\$11,476.21)	(\$12,964.19)	(\$12,056.22)	(\$12,025.96)	(\$12,008.92)	(\$11,841.06)	(\$11,457.35)	(\$11,457.34)	(\$11,431.86)	(\$10,917.85)	(\$10,876.00)	(\$130,959.17)	\$9,159.17
Gain(Loss) on Investments	\$25,314.18	\$18,530.08	(\$1,725.88)	(\$17,971.64)	\$69,342.45	(\$20,856.22)	\$4,134.88	\$12,238.88	(\$38,978.58)	\$20,993.90	\$6,295.90	(\$121,818.79)	(\$56,452.81)	\$36,432.81
Transfers	\$0.00	\$3,140.27	\$0.00	(\$2,960.03)	(\$5,007.67)	(\$2,231.55)	(\$2,395.11)	\$0.00	(\$2,325.58)	\$0.00	(\$1,171.68)	(\$2,631.15)	(\$15,611.30)	\$15,611.30
Net Income/(Loss)	(\$242,462.07)	(\$17,112.13)	(\$405,256.53)	(\$432,757.45)	\$2,486,784.28	\$1,144,859.69	(\$344,582.43)	(\$405,396.12)	(\$407,506.84)	(\$20,190.44)	(\$447,578.31)	(\$653,940.51)	(\$74,881.84)	(\$316,379.64)
BEGINNING FUND BALANCE	\$6,376,449.20	\$6,133,987.13	\$6,016,875.00	\$5,611,618.47	\$5,158,881.02	\$7,645,666.00	\$8,790,525.69	\$8,445,943.26	\$8,040,547.14	\$7,573,040.30	\$7,552,849.86	\$7,106,271.55	\$6,376,449.20	\$0.00
ADJUSTMENTS TO FUND BALANCE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,243.69	\$62,243.69	\$0.00
TOTAL ADJUSTED FUND BALANCE	\$6,376,449.20	\$6,133,987.13	\$6,016,875.00	\$5,611,618.47	\$5,158,881.02	\$7,645,666.00	\$8,790,525.69	\$8,445,943.26	\$8,040,547.14	\$7,573,040.30	\$7,552,849.86	\$7,167,515.24	\$6,438,692.89	\$0.00
NET SURPLUS/(DEFICIT)	(\$242,462.07)	(\$17,112.13)	(\$408,256.53)	(\$452,737.45)	\$2,486,784.28	\$1,144,859.69	(\$344,582.43)	(\$405,396.12)	(\$407,506.84)	(\$20,190.44)	(\$447,578.31)	(\$653,940.51)	(\$74,881.84)	\$0.00
ENDING FUND BALANCE	\$6,133,987.13	\$6,016,875.00	\$5,611,618.47	\$5,158,881.02	\$7,645,666.00	\$8,790,525.69	\$8,445,943.26	\$8,040,547.14	\$7,573,040.30	\$7,552,849.86	\$7,106,271.55	\$6,513,574.73	\$6,513,574.73	\$0.00

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	234,603.	194,010.	9,261.	31,332.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,578,863.	2,132,650.	101,803.	344,410.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	180,286.	148,768.	7,211.	24,307.
9 Other employee benefits	167,244.	138,006.	6,689.	22,549.
10 Payroll taxes	426,671.	345,935.	33,756.	46,980.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17	28,702.			28,702.
f Investment management fees	25,896.		25,896.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	91,108.	75,256.	15,092.	760.
12 Advertising and promotion				
13 Office expenses				
14 Information technology				
15 Royalties				
16 Occupancy	545,821.	466,214.	2,792.	76,815.
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	42,698.	29,798.	4,738.	8,162.
20 Interest	19,417.	12,685.	2,880.	3,852.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	139,959.	125,963.	6,998.	6,998.
23 Insurance	120,763.	80,377.	20,181.	20,205.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MATERIALS AND SUPPLIES	523,778.	407,332.	13,626.	102,820.
b TRAVEL AND TRANSPORTATI	167,136.	139,522.	4,299.	23,315.
c MISCELLANEOUS	99,774.	84,602.	5,794.	9,378.
d TELEPHONE	95,430.	74,805.	7,124.	13,501.
e All other expenses	165,698.	129,124.	15,213.	21,361.
25 Total functional expenses. Add lines 1 through 24e	5,653,847.	4,585,047.	283,353.	785,447.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

**S. L. Gimbel Foundation
Application Checklist**

Date: 5.18.16

Docket # (Grant Cycle): 2ND

Conducted by: A. VALDERICEDA

Organization Name: GIMBEL SCOUTS OF SAN Geronimo COUNCIL

Amount Requested: \$ 25,000

<p><u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u></p>	<p><u>Submit ONE (1) Copy:</u></p>
<p>✓ Completed Grant Application Form (cover sheet, narrative (4 pages maximum), budget page and budget narrative (see sample) and sources of funding, financial analysis page</p>	<p>✓ A copy of your current 501(c)(3) letter from the IRS</p>
<p>✓ A list of your Board members and their affiliations</p>	<p>✓ A copy of your most recent year-end financial statements (audited if available; double-sided)</p>
<p>✓ Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)</p>	<p>✓ A copy of your most recent 990 (double-sided)</p>
<p>✓ Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ</p>	
<p>For past grantees, a copy of your most recent final report.</p>	

NOTES:



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248206044
June 12, 2015 LTR 4168C 0
95-1967727 000000 00

00021104
BODC: TE

GIRL SCOUTS OF SAN GORGONIO COUNCIL
1750 PLUM LANE
REDLANDS CA 92374



038776

Employer Identification Number: 95-1967727
Person to Contact: Ms. Smith
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your June 03, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in July 1959.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



Strengthening Inland Southern California through Philanthropy



BOARD OF DIRECTORS

Philip Savage IV
Chair of the Board

Sean Varner
Vice Chair of the Board

Pat Spafford, CPA
Chief Financial Officer

Sergio Bohon
Secretary of the Board

Dr. Paulette Brown-Hinds

Rabbi Hillel Cohn

James Cuevas
Immediate Past Board Chair

Paul Gramillo

Stanley Grube

Kirk Harns

Dr. Fred Jandt

Andrew Jaramillo

Dr. Albert Karnig

D. Matthew Pim

Teresa Rhyne

Kathleen Sawa

Dr. Henry Shannon

Tamara Spos

Beverly Stephenson

Randall Tagami

Diame Valenzuela

Dr. Jonathan Lorenzo Yorba
President and CEO

August 9, 2016

S. L. Gimbel Foundation Fund

Ms. Cynthia H. Breunig
President & CEO
Girl Scouts of San Geronimo Council
1751 Plum Lane
Redlands, CA 92374

Dear Ms. Breunig:

Congratulations! A grant has been approved for Girl Scouts of San Geronimo Council in the amount of \$25,000 from the S.L. Gimbel Foundation. **The performance period for this grant is August 1, 2016 to July 31, 2017.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

To support Classroom to Career: Developing Tomorrows Female Leaders for the 21st Century Workforce.

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Friday, August 26, 2016.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by August 15, 2017** and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please call me at 951-241-7777, ext. 114, or email me at ccudiamat@thecommunityfoundation.net.

Sincerely,

Celia Cudiamat
Executive Vice President of Programs

120 Girl Scouts of San Geronimo Council 20160482 GIMB-2



Confirmed in Compliance
with National Standards for
U.S. Community Foundations



Strengthening Inland Southern California through Philanthropy

3700 Sixth Street, Suite 200
Riverside, CA 92501
P: 951-241-7777 F: 951-684-1911
www.thecommunityfoundation.net

2016 S.L. Gimbel Foundation Fund
Grant Agreement

BATAT: GIMB
8/8/16

Organization: Girl Scouts of San Geronimo Council
Grant Amount: \$25,000 **Grant Number:** 20160482
Grant Period: August 1, 2016 to July 31, 2017
Purpose: To support Classroom to Career: Developing Tomorrows Female Leaders for the 21st Century Workforce.

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its tax-exempt status, and shall notify the Foundation immediately of any such change.

4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request.

6. Publicity

The Community Foundation recommends publicity for the grant and acknowledging The Community Foundation in internal correspondence, brochures as appropriate; newsletters, annual reports and email blasts or e-newsletters.

The credit line of "Made possible in part by a grant from the "S.L. Gimbel Foundation Advised Fund at The Community Foundation – Inland Southern California" is suggested. When your donors are listed in printed materials, include the S.L. Gimbel Foundation Advised Fund at The Community Foundation in the appropriate contribution size category. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching our logo is also appreciated. Our logo can be downloaded from our website at www.thecommunityfoundation.net.

Email our Marketing & Communications Officer, Charee Gillins, at cgillins@thecommunityfoundation.net with any publicity questions as well as any copies of any printed or publicity materials that highlight the grant.

7. Indemnification

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

8. Termination

The Community Foundation may terminate this agreement, withhold payments, or both at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement.

9. Limitation of Support

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.

Cynthia H. Breunig
Signature

8/23/2016
Date

Cynthia H. Breunig
Printed Name

President & CEO
Title

cg
8/16/16

Organization: 120 Girl Scouts of San Geronio Council
Grant Number: 20160482

The Community Foundation

2016 S. L. Gimbel Foundation Fund / Docket 2



Strengthening Inland Southern California through Philanthropy



BOARD OF DIRECTORS

September 28, 2016

Philip Savage IV
Chair of the Board

Ms. Cynthia H. Breunig

Sean Varner
Vice Chair of the Board

President & CEO

Pat Spafford, CPA
Chief Financial Officer

Girl Scouts of San Geronimo Council

1751 Plum Lane

Sergio Bohon
Secretary of the Board

Redlands, CA 92374

Dr. Paulette Brown-Hinds

Dear Ms. Breunig:

Rabbi Hillel Cohn

The Community Foundation is pleased to enclose a grant check for \$25,000 from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned.

James Cuevas
Immediate Past Board Chair

The completed Grant Evaluation form is due by August 15, 2017 and will be available online on The Community Foundations website under Grants/Forms. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

Paul Granillo

Stanley Grube

Kirk Harns

Dr. Fred Jandt

Andrew Jaramillo

Dr. Albert Karnig

D. Matthew Pim

Teresa Rhyne

Kathleen Sawa

Dr. Henry Shannon

Tamara Sipos

Beverly Stephenson

Randall Tagami

Diane Valenzuela

We greatly appreciate any help you can give us in publicizing the grant. Please use the following credit in any grant announcements or materials funded by the grant: **"The (name of project/program) is supported by a grant from The S. L. Gimbel Foundation."** You may send copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

Please feel free to contact me at 951-241-7777, ext. 114, if you have any questions.

Sincerely,

Celia Cudiamat

Executive Vice President of Programs

Dr. Jonathan Lorenzo Yorba
President and CEO

20160482

41361

GIMB2

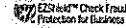




Strengthening Inland Southern California through Philanthropy
 3700 SIXTH STREET, SUITE 200
 RIVERSIDE, CA 92501
 951-241-7777 / FAX 951-684-1911



A Financial Services Company
 3695 Main Street, Riverside, CA 92501
 90-3414/1222



41361

PAY * Twenty-Five Thousand and no/100 *

TO THE ORDER OF

DATE

AMOUNT

09/21/2016

\$ ****25,000.00

Girl Scouts of San Gorgonio Council
 1751 Plum Lane
 Redlands, CA 92374



Celia Andramat
Jonathan Lorenzo Yorsa
 AUTHORIZED SIGNATURE

Security features. Details on back.

⑈041361⑈ ⑆122234149⑆ 244124437⑈

The Community Foundation

41361

120	Girl Scouts of San Gorgonio Council	09/21/2016	041361	
20160482	08/08/2016 Classroom to Career: Developing Tomorrow's Female			25,000.00
GIMB	S.L. Gimbel Foundation Advised Fund			25,000.00

CHECK TOTAL: \$ ****25,000.00

The Community Foundation

41361

120	Girl Scouts of San Gorgonio Council	09/21/2016	041361	
20160482	08/08/2016 Classroom to Career: Developing Tomorrow's Female			25,000.00
GIMB	S.L. Gimbel Foundation Advised Fund			25,000.00

CHECK TOTAL: \$ ****25,000.00