



## 2015 S.L. Gimbel Foundation Fund Grant Application

Internal Use Only:
Grant: 20150524

### Organization / Agency Information

Organization/Agency Name: <b>GRID Alternatives</b> <span style="float: right;">19015</span>		
Physical Address: <b>1257 Columbia Ave, Suite D5</b>		City/State/Zip: <b>Riverside, CA 92507</b>
Mailing Address: <b>1257 Columbia Ave, Suite D5</b>		City/State/Zip: <b>Riverside, CA 92507</b>
CEO or Director: <b>Erica Mackie</b> Title: <b>CEO</b>		
Phone: <b>(510) 731-1310</b>	Fax: <b>(510) 225-2585</b>	Email: <b>emackie@gridalternatives.org</b>
Contact Person: <b>A. Bambi Tran</b> Title: <b>Inland Empire Regional Director</b>		
Phone: <b>(951) 471-7045</b>	Fax: <b>(909) 494-4061</b>	Email: <b>btran@gridalternatives.org</b>
Web Site Address: <b>www.gridalternatives.org</b>		Tax ID: <b>26-0043353</b>

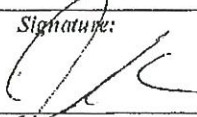

\$25,000

### Program / Grant Information

Interest Area:  Animal Protection  Education  Environment  Health  Human Dignity

Program/Project Name: <b>Troops to Solar</b>		Amount of Grant Requested: <b>\$25,017</b>	
Total Organization Budget: <b>\$36,307,511</b>	Per 990, Percentage of Program Service Expenses (Column B / Column A x 100): <b>90.2%</b>	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): <b>6.9%</b>	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): <b>9.8%</b>
Purpose of Grant Request (one sentence): Working in partnership with veteran service agencies, GRID will recruit and train 40 veterans in solar electric system installation, providing them with knowledge and skills that can assist them in obtaining living-wage employment in the fast growing solar industry.			
Gimbel Grants Received: List Year(s) and Award Amount(s) 2012- \$25,000			

### Signatures

Board President / Chair: (Print name and Title) <b>Joseph Karp, President</b>	Signature: 	Date: <b>5/1/15</b>
Executive Director/President: (Print name and Title) <b>Erica Mackie CEO</b>	Signature: 	Date: <b>5/1/15</b>

# 2015 S.L. Gimbel Foundation Fund APPLICATION

## Narrative

Please provide the following information by answering all questions (I to IV) in **THREE (3) typed pages, 12 Font, One Inch Margins**. Please be thorough, clear, specific, and concise.

### **I. Organization Background; Target Population:**

- A) What is the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?
- B) What are some of your past organizational accomplishments (last three years)?
- C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

### **II. Project Information:**

- A) Statement of Need
  - 1. Specify the community need you want to address and are seeking funds for.
- B) Project Goal, Objectives and Methodology
  - 1. State your project goal. Describe your project. How does your project meet the community need? What is unique and innovative about this project?
  - 2. State up to three objectives. Objectives should be specific, measurable, action-oriented, realistic, and time-specific. Specify the activities you will undertake to meet each objective. Use the following format for your objectives and respective activities:
    - Objective I:
    - Activities:
    - Objective II:
    - Activities:
    - Objective III:
    - Activities:
  - 3. Provide a timeline for implementing the project?
  - 4. Who will this grant serve? Describe your target population. How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals. Include a detailed list of activities and number of participants for each activity.
  - 5. How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?
- C) Project Outcomes and Evaluation
  - 1. What are the key anticipated outcomes of the project and impact on participants?
  - 2. How will you know if you have achieved the expected outcomes?
  - 3. How will progress towards the objectives be tracked and outcomes measured?
- D) How will you use the grant funds?

### **III. Project Future**

- VI) Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

### **IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications**

- A) Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?
- B) Describe the qualifications of key personnel/staff responsible for the project.

## 2015 S.L. Gimbel Foundation Fund Application Narrative

### **I. Organization/Agency Background/Target Population:**

#### **A. What is the history, mission and/or purpose of your organization?**

GRID Alternatives (GRID) is the country's largest nonprofit solar installer. At GRID, we believe that a successful transition to clean, renewable energy needs to include everyone. GRID works across the United States and in Nicaragua to make renewable energy technology and job training accessible to underserved communities. We install solar electric systems exclusively for low-income families, while providing hands-on training in the growing field of solar installation. Every project generates clear "triple bottom line" results: measurable, long-term financial benefits for families struggling to keep up with monthly expenses; real-world work experience that trainees need to access careers in the solar industry; and environmental benefits by eliminating greenhouse gas emissions and building support for solar power as a mainstream solution for all of our communities.

#### **B. What are some of your past organizational accomplishments over the past three years?**

Over the past three years, GRID has significantly increased our organizational capacity, with expansion from a national organization to an international organization. GRID received national recognition as a sponsor of a successful bill in California for equitable access to solar energy for low-income families (Assembly Bill 217). The Inland Empire office (GRID IE) opened in 2011 and has installed over 750 systems and trained more than 700 community volunteers and job trainees. These educational "classroom on the roof" experiences have provided many local workers with renewed inspiration and skills to forge new career paths in the fast-growing solar industry. In 2013, GRID IE was recognized with the Non Profit Award for Innovation from the Community Connect Nonprofit Resource Center. In addition, GRID began a unique program providing intensive hands-on solar job training in the underserved tribal communities of the Bishop Paiute and Chemehuevi tribes.

#### **C. What are some of your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.**

GRID is both a nonprofit agency and a licensed solar installer bringing the benefits of solar technology and solar job training to underserved communities. Our core program is the Solar Affordable Housing Program. Using a barn-raising model, GRID leads teams of volunteers and job trainees, including at-risk youth, women, veterans, and unemployed workers, to install solar power on qualifying homes, providing needed savings for families struggling to make ends meet while preparing workers for jobs in the high-growth solar industry. GRID works exclusively with low-income homeowners who earn less than 80% of the Area Median Income and our volunteers and job trainees come from all walks of life. GRID IE serves Riverside, San Bernardino and Inyo counties, where the poverty level has been top among the 25 largest metropolitan areas in the US and the unemployment rate exceeds that of the state-average. Moreover, Riverside and San Bernardino Counties are ranked 41<sup>st</sup> and 46<sup>th</sup>, respectively, out of 58 California counties for air quality. To date, more than 5,100 low-income families have benefited from the program organization-wide, saving over \$130 million in lifetime electricity costs and preventing more than 403,200 tons of greenhouse gas emissions over the next 25 years. These significant energy cost-savings allow the low-income families to stay in their homes, put food on the table, pay medical expenses, send their kids to college, and provide an overall better quality of life. In addition, over 20,200 people have received hands-on solar installation experience through GRID, many of who have found successful employment in the solar industry, gaining a greater sense of worth and dignity.

### **II. Project Information:**

#### **A. Statement of Need**

The Inland Empire region of California, which includes San Bernardino and Riverside Counties, is among the hardest hit by the economic collapse in recent years. For the estimated 16,500 unemployed veterans in the Inland Empire, finding employment in this already challenged economy can have additional challenges as many military occupations and training are not always transferable

to the civilian workforce, thus placing some veterans at a disadvantage when competing for employment.

With the solar industry as a whole creating jobs at a rate nearly 20 times higher than employment growth in the overall economy, demand for solar jobs continues to climb. Companies are finding it difficult to fill all of their open positions with qualified candidates. For many unemployed and underemployed veterans, quickly gaining hands-on solar installation skills is a first step to getting a foot in the door in this growing industry. This is where GRID can directly help move the needle for veteran job seekers and the industry.

## **B. Project Goal, Objective, and Methodology:**

### **1. State your project goal. Describe your project. How does your project meet the community need? What is unique and innovative about this project?**

Through our Troops to Solar Program, GRID will provide veterans with hands-on, real-world solar installation experience, learning all aspects of installing a solar electric system. Through this unique training model, not only are the veterans learning and honing their installation skills, they are giving back to the community by helping low-income families. As the solar industry continues to scale over 20% a year, GRID is committed to ensuring that veterans have access to these great jobs and career-track opportunities.

One such veteran is Harold "Hal" Stonier, a 22 year Marine Corps veteran. After retiring from the Marine Corps he began working with a telecommunications firm but found himself in a company that was beginning to dismantle due to the failing economy. This situation forced Hal to make a decision regarding a new career path. Having an interest in the energy field, Hal saw solar as his next career direction. Hal heard about GRID's free, hands-on solar training and began volunteering to take advantage of a program that Hal shares "no one else provides." Hal quickly became a Team Leader, helping staff lead less experienced volunteers in the solar installation process.

In 2012, Hal started up his own company, Burning Daylight Solar, and has partnered on projects with fellow GRID Alternatives volunteers and job trainees he met during his time with GRID. "The associations and networking that happens out at a GRID Alternatives installation has been extremely valuable in where I currently am today."

Today, Hal has combined both his skills in solar and his background as a Marine Corps veteran in his role as Vice President of Empower America, a company dedicated to the recruiting, training and employing of military veterans in the renewable energy industry.

"GRID's volunteer solar installations have been the key to my success because there were so many opportunities to network with like-minded individuals and people that I still work with and partner on business ventures today," said Hal.

### **2. Objectives:**

***Objective I:*** Connect with 10 veteran organizations through meetings, presentations, and events to share information about solar and GRID. ***Activities:*** Participate in, speak at, and/or host events in order to increase awareness among veterans about solar, the solar industry, and training and networking opportunities at GRID for veterans interested in solar careers.

***Objective II:*** Provide at least 40 veteran volunteers a minimum of 18 hours of hands-on, residential solar installation experience. ***Activities:*** Recruit veteran volunteers; and conduct no-cost volunteer orientations, and solar installations. This will allow them to work and learn in a supportive environment surrounded by peers. As the veterans are gaining valuable hands-on experience, they are also helping families in need to go solar, lower their electric bills, and achieve greater financial security.

### **3. Who will this grant serve? Describe your target population. How many people will be impacted? Provide a breakdown. Include a detailed list of activities and number of participants for each activity.**

This grant will serve veterans in the community as follows: connect 10 veteran organizations to raise their awareness about solar; provide 40 veterans with hands-on solar installation experience; and, at the same time, provide benefits to at least 5 low-income families in the IE through solar electric systems installed by the veteran volunteers as part of their hands-on solar experience with GRID.

4. **How does this project relate to other existing projects in the community? Who else in the community is providing this service? Who are your community partners? How are you utilizing volunteers?** GRID is the only volunteer-based solar installation organization with specialized, no-cost, hands-on training and networking opportunities for local workers in the region and nationally. Working in partnership with veteran organizations already addressing some of these issues and to complement their work, GRID IE developed the Troops to Solar Program. This is an innovative training program designed specifically for underserved veterans in the Inland Empire to help them gain a foothold in the solar industry. In addition, the program will bridge the gap in the Inland Empire for veteran workforce development in a high-demand industry.

### **C. Project Outcomes and Evaluation:**

#### **1. What are the key anticipated outcomes of the project and impact on participants?**

The key anticipated outcomes are: 10 veteran organizations introduced to solar and GRID; 40 veterans with hands-on solar installation experience; and 5 low-income families installed with solar electric systems. Anticipated qualitative outcomes include: increased awareness of energy efficiency and renewable energy; insider's knowledge to getting and keeping solar jobs; and increased quality of life and human dignity for the trained veteran volunteers who obtain employment and their families as well as the low-income families.

#### **2. How will you know if you have achieved the expected outcomes?**

Achievement of our objectives will be confirmed by successfully connecting and partnering with at least 10 veteran organizations and providing at least 40 veterans with hands-on solar installation experience.

#### **3. How will progress towards the objectives be tracked and outcomes measured?**

GRID uses Salesforce customer relationship management software to track contacts, volunteers, attendees, including contact information, demographic information, participation on installations, training hours, and employment status. Volunteer recruitment efforts will be reviewed regularly based upon how many veterans are signed up for the trainings. Annual surveys are distributed to the participants so they can evaluate the quality of trainings and installations. GRID also uses storytelling as a way to share successes and impacts made on the veteran's lives, through written articles and blog posts, video, and pictures.

#### **D. How will you use the grant funds?**

Grant funds will allow GRID to engage more veterans in our solar installation projects, providing the veterans hands-on job experience and the opportunity to serve the community with projects that help low-income families. Services will be provided to veterans within a 12 month period from date of award. The funds will be used to cover GRID personnel costs and some project-related expenses.

### **III. Project future**

#### **A. Explain how you will support this project after the grant performance period.**

Since 2004, GRID has developed a broad and diverse organizational funding base including government, corporate, foundation, fee-for-service, utility rebates, and individual support. The proposed Troops to Solar Program focused in the IE is part of GRID's ongoing effort that emphasizes all the elements that comprise a successful workforce development program: recruitment, real-world experience, readiness, referrals, and retention.

### **IV. Governance, Executive Leadership, and Key Personnel/Staff Qualifications**

#### **A. Describe your Board of Directors and the role it plays in the organization. What committees exist within your Board of Directors.? How does the Board of Directors make decisions?**

See attached Addendum IV.A

#### **B. Describe the qualifications of key personnel/staff responsible for the project.**

See attached addendum IV. B

## 2015 S.L. Gimbel Foundation APPLICATION

### VI. Project Budget

Provide a detailed line-item budget for your project by completing the table below.

Line Item Description	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Solar Equipment & Construction Materials	Solar equipment & construction materials for ~10 solar installation projects where hands-on training will occur. Solar equipment & construction materials for ~10 solar installation projects @ \$8,135 each = \$81,350	\$ 81,350			\$ 81,350
Personal Protective Equipment (PPE) - Hardhat, gloves, safety glasses, ear plugs, hardhat sun shield	A set of PPE for each of 40 volunteer veteran job trainees. 40 PPE sets @\$32 each = \$1,280			\$ 1,280	\$ 1,280
Permits	~10 building permits for solar installation projects where hands-on training will occur. 10 permits @\$500 each = \$5,000			\$ 5,000	\$ 5,000
Mileage	Mileage for ~50 roundtrips for presentations, project-related travel, such as site visits, permit packet submissions and pick-up, etc. at ~50 miles per roundtrip; \$0.575/mile vehicle reimbursement at GSA 2015 rate 2500 miles @\$0.575/mile = \$1,438			\$ 1,438	\$ 1,438
Workforce & Volunteer Manager - compensation	Outreach, prepare for and provide presentations to veteran organizations; Cultivate partnerships and follow-up with veteran organizations \$23.73/hr x 60 hours = \$1,424			\$ 1,424	\$ 1,424
Workforce & Volunteer Manager - benefits	\$1,424 x 28% = \$399			\$ 399	\$ 399
Volunteer & Training Associate - compensation	Recruit / manage / coordinate volunteer veteran job trainees; Prepare for and conduct Volunteer Orientations with volunteer veteran job trainees; Follow-up with volunteer veteran job trainees. \$15.75/hr x 272 hours = \$4,284			\$ 4,284	\$ 4,284
Volunteer & Training Associate - benefits	\$4,284 x 28% = \$1,200			\$ 1,200	\$ 1,200
Solar Installation Supervisor - compensation	Prepare for and provide hands-on solar installation trainings with volunteer veteran job trainees (2 Construction staff per training, see below for Construction Associate); Prepare for and conduct Team Leader trainings with volunteer veteran job trainees. \$26.44/hr x 188 hours = \$4,971			\$ 4,971	\$ 4,971
Solar Installation Supervisor - benefits	\$4,971 x 28% = \$1,392			\$ 1,392	\$ 1,392
Construction Associate compensation	Prepare for and provide hands-on solar installation trainings with volunteer veteran job trainees (2 Construction staff per training, see above for Solar Installation Supervisor). \$15.75/hr x 180 hours = \$2,835			\$ 2,835	\$ 2,835
Construction Associate benefits	\$2,835 x 28% = \$794			\$ 794	\$ 794
<b>TOTALS:</b>		<b>\$ 81,350</b>	<b>\$ -</b>	<b>\$ 25,017</b>	<b>\$ 106,367</b>

## 2015 S.L. Gimbel Foundation APPLICATION

**VI. Sources of Funding:** Please list your current sources of funding and amounts.

### *Secured/Awarded*

Name of Funder: Foundation, Corporation, Government	Amount
SASH Admin Contract	\$2,926,816
Wells Fargo	\$100,000
SunPower	\$1,550,000
SunEdison	\$500,000
San Manual Band of Mission Indians	\$25,000
Southern California Edison	\$30,000
HelioPower	\$15,000

### *Pending*

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
Bishop Paiute Tribe (GRID as sub-recipient of US DOE grant)	\$205,086	6/1/2015
Bank of America	\$10,000	6/1/2015
Norris Foundation	\$30,000	6/1/2015
Riverside County CDBG	\$120,000	6/30/2015
City of Victorville CDBG	\$24,000	6/30/2015
City of Moreno Valley CDBG	\$24,000	6/30/2015

**Diversity of Funding Sources:** A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$465,927	1.25	Service Contracts	\$26,862,991	72.23
Fundraising/Special Events	\$		Interest Income	\$5,000	0.02
Corp/Foundation Grants	\$4,172,750	11.23	In-Kind:	\$3,720,000	10
Government Grants	\$1,960,094	5.27	Other:	\$	

**Notes:**

## 2015 S.L. Gimbel Foundation APPLICATION

### VII. Financial Analysis

Agency Name: GRID Alternatives  
 Most Current Fiscal Year (Dates): From 1/1/2015 To: 12/31/2015

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

#### Form 990, Part IX: Statement of Functional Expenses

**1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)**

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$4,319,402.00	\$3,895,448.00	\$297,200.00	\$126,754.00

**2) Calculate the percentages of Columns B, C, and D, over A (per totals above)**

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$4,319,402.00	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	90.2%	6.9%	2.9%

**3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)**

Percentage of Organization's <u>Current</u> Total Budget used for Administration (from cover page)	Column C, Management & general expenses per 990 above	Differential
7.8 %	6.9 %	0.9 %

If the differential is above (+) or below (-) 10%, provide an explanation:



## 2015 S.L. Gimbel Foundation APPLICATION

**Quick Ratio:** Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$ 4,171,499.35	\$ 375,471.89	\$ 2,688,248.31	1.69

### Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$715,849	\$420,338

**Notes:** Most recent fiscal year end figure of \$715,849.00 is an unaudited figure. GRID is currently in the process of our 2014 financial audit.

### VIII. Application submission check list:

	<b><u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u></b>		<b><u>Submit ONE (1) Copy:</u></b>
✓	Completed Grant Application Form (cover sheet, narrative (3 pages maximum), budget and sources of funding, financial analysis page	✓	A copy of your current 501(c)(3) letter from the IRS
✓	A list of your Board members and their affiliations	✓	A copy of your most recent year-end financial statements (audited if available; double-sided)
✓	Your current operating budget and the previous year's actual expenses	✓	A copy of your most recent 990 ( double-sided)
✓	Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ		
✓	For past grantees, a copy of your most recent final report.		

## Addendum IV.A: Governance & Executive Leadership

**Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?**

GRID Alternatives' Board of Directors is instrumental in helping the organization establish its mission and place in the community and in guiding its continuing evolution. Directors of GRID Alternatives attend both bi-monthly and periodic special meetings and are also to serve on at least one standing committee. These include the Finance, Audit, Nominating, Executive Review, and Development committees. Formal decisions are made by votes taken at regular Board meetings, following Robert's Rules of Order.

The Board's responsibilities include overall governance of the organization; serving as an ambassador for the organization to the community at large; participating in developing and refining the organization's visionary focus and strategic plan; selecting, supporting and evaluating the organization's CEO and CFO/COO (GRID's co-founders); monitoring the organization's fiscal management; reviewing and approving the organization's annual budget; ensuring the organization has adequate resources (financial, staff, and otherwise) to accomplish its goals; ensuring the board and the staff of the organization make legal and ethical responsibility a top priority; and making GRID Alternatives a personal philanthropic priority.

### GRID Alternatives

#### 2015 Board of Directors Roster

Joseph Karp - President  
Partner  
Winston & Strawn, LLP

Ben Tarbell, Treasurer  
Energy Principal  
Google

Janice Jensen, Secretary  
President & CEO  
Habitat for Humanity East Bay

Karen Edson  
Vice President Policy & Client Services  
California ISO  
Mara Feeney  
Mara Feeney & Associates

Anup Jacob  
Partner  
Masdar Capital

Bill Kissinger

Partner  
Morgan Lewis & Bockius

Erica Mackie, P.E. - Director Ex-officio  
CEO and Co-Founder  
GRID Alternatives

Vivian Richardson  
GRID Alternatives Client

Tim Sears, P.E. - Director Ex-officio  
CFO/COO and Co-Founder  
GRID Alternatives

Mary Wenzel  
Director of Environmental Affairs  
Wells Fargo

## Addendum IV.B: Key Personnel/Staff Qualifications

### KEY PERSONNEL & QUALIFICATIONS

#### **Bambi Tran, Inland Empire Regional Director**

**(Program Director – program management; administrative/ financial oversight)**

Over 20 years of green project and program management, ranging from small residential renovations to 500-acre mixed use developments, and nearly 3 years with GRID. Heads GRID's Inland Empire office, providing strategic vision and oversight, including implementation of SASH (Single-family Affordable Solar Homes) Program. LEED Accredited Professional with BS in Architecture from the University of Virginia and Masters in Real Estate Development from the University of Maryland – College Park. Trilingual in English, Spanish, and Vietnamese.

#### **Cynthia Corrales, Workforce & Volunteer Manager**

**(Workforce & Volunteer Manager – outreach to, prepare for and provide presentations to veteran organizations; cultivate partnerships and follow-up with veteran organizations)**

Over 4 years of volunteer coordination, management, and training experience, including nearly 3 years with GRID. Cultivates and manages partnerships with job training organizations. Provides GRID Volunteer Orientations and oversees workforce development and volunteer program with over 800 volunteers annually. Former AmeriCorps VISTA Volunteer with Green Light New Orleans and holds BS in Environmental Biology from California State Polytechnic University in Pomona.

#### **Valeria Conti, SolarCorps Volunteer & Training Fellow**

**(Volunteer & Training Associate – volunteer management, training, and relations; main point of contact for volunteers)**

Over 1 year of volunteer coordination, management, and training experience, including 3 months with GRID. Provides GRID Volunteer Orientations and manages volunteer base of over 800 volunteers annually. Holds BA in Political Science International Affairs from University of California, Riverside.

#### **Dan Glasow, Sr. Solar Installation Supervisor and System Designer**

**(Solar Installation Supervisor and System Designer – solar system design, permitting, and installation; volunteer training and supervision on-site; Team Leader trainings)**

Over 15 years of residential and commercial construction experience, including more than 5 years in the solar industry. Over 4 years with GRID, designing, installing, coordinating, and supervising solar electric projects for low-income homeowners with volunteers as well as conducting Team Leader and Advanced Team Leader trainings.

#### **Greg Graham, Sr. Solar Installation Supervisor and Design Manager**

**(Solar Installation Supervisor and System Designer – solar system design, permitting, and installation; volunteer training and supervision on-site; Team Leader trainings)**

Over 10 years of construction experience, including more than 7 years in the solar industry. Over 4 years with GRID, designing, installing, coordinating, and supervising solar electric projects for low-income homeowners with volunteers as well as conducting Team Leader and Advanced Team Leader trainings. Former United States Marine Corps and holds a C-46 Solar Contractor license.

**Neil Warren, Sr. Solar Installation Supervisor**

**(Solar Installation Supervisor – solar system installation; volunteer training and supervision on-site; equipment procurement; inspections; Team Leader trainings)**

Over 25 years of construction experience, including more than 3 years in the solar industry with GRID. Conducts site visits, procures equipment, and installs, coordinates, and supervises solar electric projects for low-income homeowners with volunteers as well as conducting Team Leader and Advanced Team Leader trainings. ETA entry level certified and NABCEP entry level certified.

**Jeff Apoian, Construction Assistant**

**(Construction Associate – system design site visits; solar system installation; volunteer training and supervision on-site; inspections)**

Over 15 years of construction project management experience and over 3 years of solar experience. Nearly 3 years with GRID, conducting site visits, coordinating inspections, preparing for and installing solar systems as well as conducting Advanced Team Leader trainings.

## Addendum II.B.2: Timeline

**TIMELINE FOR TROOPS TO SOLAR PROGRAM**  
(Assumes Grant is Awarded and Notice to Proceed is Given by 7/1/2015)

OBJECTIVE	START DATE	COMPLETION DATE
<b>OBJECTIVE 1: Connect with ten veteran services agencies through meetings, presentations, and events to share information about solar and GRID</b>		
Reach out to the ten selected veteran-focused groups and attend meetings to share information about solar and GRID	7/1/2015	6/30/2016
Prioritize veteran-focused groups and events to reach out to/participate in based on alignment of goals/schedule	7/15/2015	6/30/2016
Participate in/present at selected events to raise awareness about solar and GRID; distribute literature/brochures as appropriate	8/1/2015	6/30/2016
Follow up with veterans interested in solar training and/or networking	8/1/2015	6/30/2016
Track groups/individuals met through GRID's customized Salesforce database software	7/1/2015	6/30/2016
<b>OBJECTIVE 2: Provide at least 40 veteran volunteers a minimum of 18 hours of hands-on, residential solar installation experience</b>		
Recruit veteran volunteers through community partners, job training organizations, local schools and universities, events, etc.	7/1/2015	6/30/2016
Prepare for and conduct Volunteer Orientations to inform volunteers about safety procedures, installation logistics, and energy conservation, energy efficiency, and solar electric system concepts, terminology, and installation methods	7/15/2015	6/30/2016
Prepare for and install solar systems with veteran volunteers supervised by GRID Alternatives' staff. The number of volunteers at each installation and on a roof at any given time will be limited to effectively oversee volunteers and ensure their safety.	8/15/2015	6/30/2016
Track volunteers through GRID's customized Salesforce database software	7/1/2015	6/30/2016
Identify, qualify, train, and educate homeowner clients. Training topics include: energy efficiency, renewable energy, solar system maintenance, new electric bill, etc.	7/1/2015	6/30/2016
Conduct solar system design site visit to eligible clients' homes and design and obtain building permits for systems	8/1/2015	4/15/2016

GRID Alternatives

Execute agreement with eligible clients for the installation of the solar electric system and schedule installation. Provide warranty information and training after installation	8/15/2015	6/30/2016
Track project and project status through GRID's customized Salesforce database software	7/1/2015	6/30/2016

**GRID Alternatives**

**2015 Projected consolidated statement of operations**

2015 Total

<b>Income</b>	
Individual Contributions	461,773
In-Kind Solar Equipment Donations	3,720,000
Corporate Grants	2,545,250
Foundation Grants	1,627,500
Government Contracts	1,960,094
Fee-for-service Contracts	1,956,500
SASH Incentives	13,311,770
SASH Admin	2,926,816
Homeowner Contribution	4,154
Third Party Ownership Net Proceeds	1,155,220
Cap & Trade Incentives	5,372,445
Cap & Trade Admin	500,000
Other Rebates/Incentives	1,640,240
Interest	5,000
<b>Total Income</b>	<b>37,186,762</b>
<b>Expenses</b>	
In-Kind Expenses	3,720,000
Salaries and Wages	10,760,124
Payroll Taxes	993,239
Employee Benefits	2,270,897
Professional Services	
<i>IT Services</i>	343,460
<i>Accounting</i>	51,500
<i>Stipends</i>	67,200
<i>Legal</i>	20,940
<i>Other Professional Services</i>	473,910
Total Professional Services	957,010
Communications	
<i>Advertising/Professional</i>	36,045
<i>Office Supplies</i>	98,700
<i>Telephone</i>	131,632
<i>Internet Expense</i>	101,310
<i>Postage and Delivery</i>	87,140
<i>Printing and Copying</i>	91,567
<i>Office Equipment</i>	27,370
Total Communications	573,764
Project Expenses	
<i>Sub Contractor Fees</i>	5,801,055
<i>Inspections</i>	276,700
<i>Construction Materials</i>	1,160,050
<i>Solar Equipment</i>	5,111,109
<i>Tools</i>	69,620
<i>T-Shirts</i>	59,274
<i>Permits</i>	607,121
<i>Equipment Rental</i>	40,800
<i>Misc. Project Expense</i>	489,650
Total Project Expenses	13,615,379
Facilities	
<i>Rent</i>	543,198
<i>Utilities</i>	61,740
<i>Building Maintenance</i>	59,544
<i>Other Occupancy</i>	36,192
<i>Insurance</i>	246,242
Total Facilities	946,916
Travel	980,605
Staff Development	407,752
Business Fees/License/Tax	944,841
Banking Fees	3,888
Misc. Expenses	33,900
Depreciation Expenses	99,196
<b>Total Expense</b>	<b>36,307,511</b>
<b>Net Income</b>	<b>879,251</b>

**GRID Alternatives  
2014 Expenses**

**Expenditures**

Salary and Wages	5,402,330
PR Taxes	454,799
PR Benefits	825,700
Professional Fees	
61000 - Accounting Fees	26,429
61100 - IT Services	202,775
61200 - Legal Fees	2,539
61300 - Lobbying	0
61400 - Stipends	105,579
61500 - Other Professional Services	<u>440,836</u>
Total Professional Fees	778,158
Communications	
61600 - Advertising/Classified	16,600
61700 - Telephone	66,401
61800 - Internet	77,535
61900 - Postage and Delivery	17,653
62000 - Printing and Copying	70,689
62100 - Office Supplies	70,518
62200 - Office Equipment	<u>19,609</u>
Total Communications	339,005
Project Expenses	
62300 - Program Supply	724
62400 - SubContractor Fees	3,771,800
62500 - Inspections	107,657
62600 - Construction Materials	1,022,913
62700 - Solar Equipment	1,903,127
62800 - Tools	53,145
62900 - T-Shirts	46,177
63000 - Permits	179,862
63100 - Equipment Rental	5,963
63200 - Misc. Project Expense	<u>99,349</u>
Total Project Expenses	7,190,717
Facilities	
63300 - Rent	207,203
63400 - Utilities	21,749
63500 - Building Maintenance	33,263
63600 - Other Occupancy	4,854
63700 - Insurance	<u>133,949</u>
Total Facilities	401,018
Travel Expenses	637,310



Staff Development	94,160
Business Licenses and Permits	363,411
Miscellaneous Expense	247
Depreciation	54,616
Finance Charges	23,055
Charitable Contributions	2,424,718
Management Fees	30,000
Total Expenditures	<u>19,019,244</u>

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX  X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	126,470.	89,040.	25,976.	11,454.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	794,663.	553,227.	168,836.	72,600.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	235,894.	190,482.	26,517.	18,895.
10 Payroll taxes	82,306.	66,461.	9,252.	6,593.
11 Fees for services (non-employees):				
a Management	394,128.	394,128.		
b Legal	3,641.		3,641.	
c Accounting	3,022.		3,022.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	1,265,950.	1,257,043.	3,004.	5,903.
12 Advertising and promotion				
13 Office expenses	63,088.	47,033.	13,257.	2,798.
14 Information technology	20,170.	15,402.	2,407.	2,361.
15 Royalties				
16 Occupancy	60,423.	50,130.	6,463.	3,830.
17 Travel	78,049.	60,901.	15,559.	1,589.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	5,318.	787.	4,501.	30.
20 Interest	8,535.		8,535.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	6,490.	6,186.	173.	131.
23 Insurance	38,005.	38,005.		
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a PROGRAM SUPPLIES & EXPE	865,284.	860,097.	4,617.	570.
b CONSTRUCTION MATERIALS	231,861.	231,861.		
c MISCELLANEOUS TAX	30,216.	28,994.	1,222.	0.
d STAFF DEVELOPMENT	5,889.	5,671.	218.	0.
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	4,319,402.	3,895,448.	297,200.	126,754.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 98-2 (ASC 958-720)



The  
Community  
Foundation

*Serving the Counties of Riverside and San Bernardino*

**S.L. Gimbel Foundation Fund  
Grant Evaluation Form**

<b>Grant Period:</b> November 15, 2012 through November 30, 2013	<b>Evaluation Due Date:</b> December 15, 2013
---	--

Organization: **GRID Alternatives Inland Empire**

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Grant Period: **Nov. 15, 2012 – Nov. 30, 2013**

Award Amount: **\$25,000** Grant Number: **2012855**

- Describe the project's key outcomes and results based on your goals and objectives. Provide the number of clients served and other relevant statistics.  
**PLEASE SEE ATTACHED PAGES FOR COMPLETE GRANT EVALUATION FORM**
- What were the challenges and obstacles you encountered (if any) in attaining your goals & objectives? How did you overcome and/or address the challenges and obstacles? What were the lessons learned?
- Describe any unintended positive outcomes as a result of the efforts supported by this grant.
- Describe the overall effect this grant has had on your organization.
- Tell us a few success stories that made an impact on your organization and/or community as a result of this grant.
- Provide a financial report on the use of your grant funds (expenditures).
- Additional condition: Please report on the following:
- ❖ Please send copies of publicity and other promotional materials.
- ❖ All variances or time extensions must be approved by The Community Foundation's Grant Committee. Please contact us at 951-684-4194, ext. 111 immediately if a variance or extension becomes necessary.

Please return the completed form to:  
Penny Beaulieu, Manager, Grant Programs  
The Community Foundation  
3700 Sixth St., Suite 200, Riverside, CA 92501 or fax to 951-684-1911  
Or email to: [pbeaulieu@thecommunityfoundation.net](mailto:pbeaulieu@thecommunityfoundation.net)

## S.L. Gimbel Foundation Fund Grant Evaluation Form

- **Describe the project's key outcomes and results based on your goals and objectives. Provide the number of client served and other relevant statistics.**

The goal of the project was to provide an affordable, clean, renewable energy option to low-income homeowners within the Inland Empire while also serving unemployed community members through a no-cost, quality, tangible training opportunity in the green collar workforce specialty of residential solar installation.

**Objective 1:** To install a minimum of five and a maximum of 10 low-income homes with solar panels. These homeowners and their families will save an average of 75% on their monthly electricity bills while contributing to reducing greenhouse gas emissions citywide.

**Outcome 1:** 5 families, a total of 16 family members, living in the cities of San Bernardino, Upland, Jurupa Valley, Hemet, and Temecula received solar electric systems at no-cost to them. With the funding from the S.L. Gimbel Foundation, GRID Alternatives was able to install a total of 18 kW of solar for the Inland Empire community. The lifetime electric production from these systems is more than 1,000,000 kWh and the value of the energy produced is nearly \$168,000. These 5 systems will eliminate over 525 tons of greenhouse gases over the systems lifetime. This equates to taking 94 cars off the road for a year or planting more than 12,300 trees.

**Objective 2:** Train a minimum of 50 and a maximum of 100 volunteers. These individuals will gain green jobs skills and experience, as well as opportunities to participate in community development and volunteerism.

**Outcome 2:** These 5 solar electric systems allowed for 60 members of the Inland Empire community to receive training in solar electric installations. Some of these individuals have gone on to get jobs in the solar industry (see story below).

- **What were the challenges and obstacles you encountered (if any) in attaining your goals and objective? How did you overcome and/or address the challenges and obstacles? What were the lessons learned?**

GRID Alternatives Inland Empire, as an organization, has had some challenges with outreaching and client acquisition. As the solar industry has grown, new solar companies have been formed. To remain competitive, these solar companies have changed their marketing strategies and payment plans to not include a down payment or upfront costs. Even looking at billboard signs, one can see the word "FREE" used by almost every company. Although these solar systems are not actually free, the solar companies have inundated homeowners with flyers and phone calls with these marketing messages. Many of our potential clients have become confused about what GRID Alternatives offers and how we are different from these other solar companies. Although this challenge has not been overcome, we are taking strides to address the issue. We have been updating our marketing materials, using Geographic Information Systems and maps for potential clients, and increasing our participation in community events and partnerships with organizations to help spread our word. The lesson learned is that, as an organization, we cannot be static with our outreaching approaches. The market/environment is always changing and we need to keep that in mind when we want to raise awareness and recruit participation in our organization and program.

- **Describe any unintended positive outcomes as a result of the efforts supported by this grant.**

GRID Alternatives Inland Empire held its Earth Day Installation, which was made possible in part by the grant, on April 19, 2013. An Open House event was also held, attracting a veritable who's who of distinguished political leaders and representatives from the California Congress, Assembly and Senate. Local elected officials from City of Jurupa Valley City Council, as well as community leaders also joined in this historic day. The event gave attendees the opportunity to see first-hand how GRID Alternatives makes every day Earth Day by witnessing a solar system being placed on the roof, the impact of job trainees receiving invaluable workforce development at no cost, and the hardworking and deserving family who will save on their electric bill while positively contributing to the environment.

State Senator Richard D. Roth from the Thirty-First Senate District attended and was the special guest speaker. He stated, "I am grateful for the opportunity to see the teamwork and commitment of GRID Alternatives during the solar panel installation in Jurupa Valley. It is very impressive to see the work GRID Alternatives is doing throughout Inland Southern California and what solar energy is doing to save working families money through lower energy bills. GRID Alternatives helps create excellent partnerships to build strong families and communities throughout our region and throughout California."

The event provided the opportunity to share the success story of past volunteer and team leader, Carmen Valles, who as a result of GRID IE's "classroom on the roof" hands-on training experience, was able to be hired on full time within the solar industry. She shared with the crowd that "GRID IE is known for reducing one of the most expensive utility bills, electricity, but at the same time...training an army of solar installers." Carmen proudly declared, "They [GRID IE] helped me re-invent myself from an ex-bank executive to a well-rounded solar employee."

Also in attendance from the Sixtieth District was Assembly Member Eric Linder and representatives from Assembly Member Cheryl Brown of the Forty-Seventh District, US Congressman Mark Takano of the Forty-First District, The California Public Utilities Commission, and the Morongo Band of Mission Indians.

Through this installation and open house event, we were able to gather some political support in the Inland Empire for GRID Alternatives. This support was instrumental in getting AB 217, Equitable Access to Solar Energy, through the legislature and signed by Governor Brown. AB 217, among other things, extends the Single-Family Affordable Solar Housing (SASH) program that GRID administers on behalf of the California Public Utilities Commission to help low-income families go solar.

- **Describe the overall effect this grant has had on your organization.**

The S.L. Gimbel Foundation grant has had a tremendous effect on our organization. Not only were we able to bring our mission of people, planet, and employment to more regions within the Inland Empire, we were able bring financial relief and increase self-sufficiency and dignity to 5 local families, and overall promote our organization with the political entities in the region.

- **Tell us a few success stories that made an impact on your organization and/or community as a result of this grant.**

Laura Alexander, a Habitat for Humanity homeowner in the City of Upland, has 6 people living in her household. Their home is located next to a lime factory and Laura has noticed that the pollution from this factory has killed her lawn and caused asthma problems for her children and her pets. She was ecstatic to receive no-cost solar from GRID Alternatives to save money and help pay bills as well as to be part of the renewable energy movement, helping to clean our environment and air.



*Figure 1: Job trainees and volunteers celebrate completion of Laura Alexander's solar electric installation in Upland. The solar system will reduce her electric bill by over 60% annually while helping to clean our air.*

A widower raising 2 teenagers on his own, Tom Fitzgerald, was struggling to make ends meet after suffering a debilitating injury while working in construction. "I always wanted solar power but couldn't afford to have the panels installed," said Tom. On his roof, GRID volunteers and job trainees installed a 3.6 kW solar electric system, which is projected to cut his power bill by around \$1,000 a year for the next 30 years. "That's a bunch of groceries, it buys a lot of gas; it's incredible," said Tom. "I am thankful to GRID and the City of Temecula. Solar is a good source of natural power and will help me save money and reduce my carbon footprint."



*Figure 2: This solar system will help Tom Fitzgerald, a disabled widower, provide for his family and reduce his carbon footprint.*

When the housing market plummeted, Sinclair Wallace, a real estate investor, found himself out of work and struggling with a drug addiction. After a dark period, he decided to change his ways and get back on track for himself and his family through a recovery program. Sinclair began volunteering with GRID and quickly moved his way up to becoming a Certified Team Leader. He was soon hired as a solar apprentice with a local solar company. He attributes much of his recovery and solar career success to GRID Alternatives. "Being unemployed was really tough on my recovery, and GRID helped me get back on track, working and interacting with people, and gaining a new skill," said Sinclair. He added, "I hadn't had a real tax paying job for 6 years and had a tough time getting a job with a real company. By volunteering with GRID, it put me back on the map again."



*Figure 3: Sinclair Wallace credits much of his recovery and current employment success in the solar industry to GRID Alternatives.*

In addition, photos of the 5 solar installations can be viewed at:

- Connie Olivarez Project - Riverside, CA 92509  
<https://picasaweb.google.com/GRIDAlternatives/IEOlivarezFamilyEarthDayInstallationInJurupaValley>
- Tom Fitzgerald Project - Temecula, CA 92591  
<https://picasaweb.google.com/GRIDAlternatives/IEFitzgeraldFamilyInstallInTemecula#5881222660328654562>
- Laura Alexander Project - Upland, CA 91786  
<https://picasaweb.google.com/GRIDAlternatives/IEAlexanderFamilyInstallInUpland#5893905730516533170>
- Krista Hernandez Project - Hemet, CA 92543  
<https://picasaweb.google.com/GRIDAlternatives/IEDoubleHabitatFamilyInstallInHemet>
- Willie Campbell Project - Bernardino, CA 92404  
No photos available



- Provide a financial report on the use of your grant funds (expenditures).

**GRID Alternatives Proposal to Gimbel Foundation**  
**Inland Empire Solar Affordable Housing Program**

<b>Expense Item</b>	
Personnel: Program Staff (Construction +PM)	39,493
Personnel: Program Staff (Community Support Services)	15,344
Taxes/Worker's Comp/Benefits	4,557
Construction Materials	4,738
Project Expenses	39,856
Interest Expenses	-
Travel	3,101
Insurance	1,425
T-Shirts	379
Indirect Costs	14,715
<b>Total Expenses</b>	<b>\$ 123,607</b>
<b>Income Source</b>	
SASH Incentives	88,487
SASH Admin Contract	10,120
Gimbel Foundation	25,000
<b>Total Income</b>	<b>\$ 123,607</b>

OGDEN UT 84201-0038

In reply refer to: 0441958642  
Mar. 16, 2011 LTR 4168C E0  
26-0043353 000000 00  
00034020  
BODC: TE

GRID ALTERNATIVES  
1171 OCEAN AVE SUITE 200  
OAKLAND CA 94608



032566

Employer Identification Number: 26-0043353  
Person to Contact: L Reed  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 07, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in June 2002.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(2).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.


Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0441958642  
Mar. 16, 2011 LTR 4168C E0  
26-0043353 000000 00  
00034021

GRID ALTERNATIVES  
1171 OCEAN AVE SUITE 200  
OAKLAND CA 94608

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Rita A. Leete  
Accounts Management II



Strengthening Inland Southern California through Philanthropy

## S. L. Gimbel Foundation Fund

### BOARD OF DIRECTORS

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Tamara Sipos

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Randall Tagami

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President and CEO

July 21, 2015

Ms. Bambi Tran  
Regional Director  
GRID Alternatives Inland Empire  
1257 Columbia Ave., Suite D-5  
Riverside, CA 92507

Dear Ms. Tran:

Congratulations! A grant has been approved for **GRID Alternatives Inland Empire** in the amount of **\$25,000** from the S.L. Gimbel Foundation. The **performance period for this grant is August 1, 2015 to July 31, 2016**. Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

***Troops to Solar: Recruit and train 40 veterans in solar electric system installation.***

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, please sign and date the enclosed copy and return the original copy to The Community Foundation within the next two weeks. Please retain a copy of the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. The **Grant Evaluation is due by August 15, 2016** and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period.

If you have any questions, please call me at 951-684-4192 ext. 114 or email me at [ccudiamat@thecommunityfoundation.net](mailto:ccudiamat@thecommunityfoundation.net).

Sincerely,

Celia Cudiamat  
Executive Vice President of Programs

19015 GRID Alternatives Inland Empire

20150524

GIMB3



Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

3700 Sixth Street, Suite 200 ~ Riverside, California 92501  
P: 951.241.7777 ~ F: 951.684.1911 ~ [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net)