

Organization / Agency Information



Organization/Agency Name: Friends of Acadia		
Physical Address: 43 Cottage Street		City/State/Zip Bar Harbor, ME 04609
Mailing Address: P.O. Box 45		City/State/Zip Bar Harbor, ME 04609
CEO or Director: David R. MacDonald		Title: President and CEO
Phone: 207-288-3340	Fax: 207-288-8938	Email: david@friendsofacadia.org
Contact Person: Sharon Broom		Title: Development Officer
Phone: 207-288-3340	Fax: 207-288-8938	Email: sharon@friendsofacadia.org
Web Site Address: www.friendsofacadia.org		Tax ID: 01-0425071

Project Information

Type of Project: ☐ New Trail Construction ☒ Maintenance and/or Restoration of Existing Trails

Program/Project Name: Seaside Path: Restoring an Historic Trail in Acadia			Amount of Grant Requested: \$100,000
Name of Trail(s) Affected: Seaside Path			Location: Seal Harbor, Maine
Total Organization Budget: \$4,281,296	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 79.2%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 10.5%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 20.3%
Purpose of Grant Request (one sentence): To revitalize a historic walking trail that connects the village of Seal Harbor, Maine with Jordan Pond, one of the most popular sites in Acadia National Park			
Project Start Date (Month and Year): May 1, 2017		Project End Date (Month and Year): October 31, 2017	

Signatures

Board President / Chair: (Print name and Title) Edward L. Samek, Chair of the Board of Directors	Signature: 	Date: 10/28/16
Executive Director/President: (Print name and Title) David R. MacDonald, President and CEO	Signature: 	Date: 10/28/16

2016 S.L. Gimbel Foundation Fund APPLICATION

Narrative

Please provide the following information by answering **ALL** questions (I to IV) in **Eight (8) typed pages maximum, 12 Font, One Inch Margins**. Use the format below (I to IV). Type the questions. Answer the questions accordingly. Please be thorough, clear, specific, and concise.

I. Organization Background

- A) What are the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?

Friends of Acadia was founded in 1986 by a small group of Acadia National Park volunteers who started talking about how much more could be done. They believed that many others who felt connected to the park would be happy to help if they knew how. With their dedicated efforts, willing collaboration with park staff, and a single donation of \$50, Friends of Acadia was created. Today, Friends of Acadia is a collaborative partner with, but independent from, Acadia National Park. The mission of Friends of Acadia is to preserve, protect, and promote stewardship of the outstanding natural beauty, ecological vitality, and distinctive cultural resources of Acadia National Park and surrounding communities for the inspiration and enjoyment of current and future generations.

- B) What are some of your past organizational accomplishments (last three years)?

1. Funded a forward-thinking water quality monitoring program in Acadia at Jordan Pond, Maine's clearest lake, with support from Canon U.S.A.
2. Supported 32 internships for teens and young adults in Acadia and leveraged FOA funding to attract an additional \$50,000 directed by Interior Secretary Sally Jewell for youth internships in Acadia
3. Engaged more than 400 Acadia Centennial Partners in the year-long, community-based celebration of the 100th anniversary of Acadia's founding
4. Testified before Congress on the value of public-private partnerships for national parks
5. Piloted the Cadillac Summit Stewards program to reduce visitor impact on Cadillac Mountain's delicate alpine environment

- C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

- 1) Ensures that visitors have a positive experience in Acadia and represents them in the betterment of its operations; 2) protects important ecological resources; 3) develops innovative youth initiatives to build the next generation of conservationists; 4) makes

conservation grants to Acadia and the surrounding communities; 5) coordinates the work of more than 3,000 volunteers annually who help maintain Acadia's historic trails and carriage roads; 6) supports the free, propane-powered Island Explorer bus system; and 7) advocates in Washington for full federal funding for Acadia. Our programs serve more than 3 million Acadia visitors annually, plus year-round residents of Hancock County (population 56,000) and summer residents of the communities surrounding Acadia.

II. Project Information:

A) Statement of Need

1. Specify the need you want to address and are seeking funds for.

Acadia National Park is visited by 3 million people each year, making it one of the most visited national parks although it is one of the smallest. The resulting air pollution, traffic jams, and parking shortages have a significant impact on the park's natural resources and on visitor experience. Friends of Acadia and Acadia National Park partner to encourage visitors to walk or bike into the park, and ride the low-emission, fare-free Island Explorer bus system when possible, rather than using private vehicles. One of our strategies is the expansion of the village connector trail system, making it easier for visitors to access the park from the communities on Mount Desert Island, where most of the park is located.

B) Project Description

1. Describe your project. How does your project meet the need? What are you trying to accomplish? Is it a stand-alone trail project or part of a larger, ongoing project? Has compliance been done on the project (shovel ready) or would the funds be used to complete or offset compliance?

The Seaside Path is a seldom-used but important historic trail dating to the late 19th century, a time when urban visitors—known as “rusticators”—fled the cities for Acadia's cooler weather and clearer air. These pathways provided routes for energetic, health-conscious visitors to bike and hike into the park from the charming small villages that surround Acadia to this day. The trail needs significant revitalization to restore its proper routes, configurations, and character; to improve visitor experience by increasing safe use of the trail; and to provide a better alternative to driving from Seal Harbor to Jordan Pond, one of the most popular sites in Acadia. This project will rehabilitate 1.7 miles of trail, creating a stable, delineated, and safe tread for hikers. It will provide long-term protection for an historic cultural resource within Acadia while revitalizing non-vehicular, village-to-park access along a beautiful natural pathway. Although this is a stand-alone project, the trail will be one of six village connector trails constructed or improved on Mount Desert Island since 2001. The project will be accomplished by Acadia staff, volunteers, and the Acadia Youth Conservation Corps, a summer internship program for 16 high school students. At the Friends of Acadia Annual benefit on August 13, 2016, guests raised their paddles to donate \$318,025 earmarked for the Seaside Path. Friends of Acadia is seeking support for the remaining cost of the path, approximately \$112,300.

Compliance is ongoing, having started in late September 2016. Compliance will be completed this winter (2016-2017). Funds will not be used to offset compliance.

C) Project Goal, Objectives, Activities and Expected Outcomes

1. State **ONE** project goal. The **Goal** should be an aspirational statement, a broad statement of purpose for the project.
2. State **One objective**. The objective should be specific, measurable, verifiable, action-oriented, realistic, and time-specific statement intended to guide your organization's activities toward achieving the goal.

Specify the activities you will undertake to meet the objective and number of participants for each activity.

Expected outcomes are the individual, organizational or community-level changes that can reasonably occur during the grant period as a result of the proposed activities or services. What are the key anticipated outcomes of the project and impact on participants?

Use the following format for your objective, respective activities and expected outcomes:

Goal:

To expand the system of trails that connect Acadia National Park with the surrounding villages on Mount Desert Island, in order to increase the number of Acadia visitors who walk and bike into the park rather than using private vehicles, and to preserve the trails as cultural resources.

Objective I:

To restore the historic Seaside Path that connects the village of Seal Harbor with Jordan Pond, one of the most popular sites in Acadia.

Activities:

- a) Rehabilitate almost 9000 linear feet of gravel paved tread, including 925 feet of raised causeway (30 participants)
- b) Restore 4600 square feet of retaining wall, 25 VIS style stone culverts, and 68 plastic culverts (12 participants)
- c) Install 90 swales and approximately 3025 feet of refurbished drainage ditching to make the gravel tread sustainable and hold it in place (12 participants)
- d) Bench cut over 1700 feet of tread to a sustainable outslope (12 participants)
- e) Install 38 new directional trail signs at nine locations (6 participants)

Expected Outcomes:

- a) The Seaside Path will be completed and ready for the 2018 summer season. This project will restore a crucial historic trail to its proper route, configuration, and character and enable visitors to hike Seaside while enjoying the beauty of a late 19th century, highly constructed footpath. The project will provide long-term protection to Acadia cultural resources and non-vehicular pedestrian park-to-village access.

- b) High school students in the Acadia Youth Conservation Corps will work alongside experienced professionals and volunteers to learn the skills involved in trail rehabilitation, thereby becoming more engaged in Acadia and other natural areas.
- c) The number of people using the trail will increase significantly.
- d) Visitor experience will be enhanced by providing a well delineated and aesthetically pleasing path with a safe tread due to eliminating loose footing and tripping hazards.

D) Timeline

Provide a timeline for implementing the project. State the starting date and ending date of the project, include timeframes for specific activities, as appropriate.

The project planning and compliance work has begun in late September of 2016 and will continue throughout spring of 2017. Work crews will begin moving material, constructing drainage, and building walls by May 10, 2017. This will continue with surface work beginning in July 2017. The project will wrap up around the end of September 2017.

E) Target Population

Who will benefit from this grant? How will the project directly benefit the visitor experience? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors.

The rehabilitated path will be open to the public and available to 3 million visitors to Acadia National Park plus summer and year-round residents of the communities surrounding Acadia.

The project will improve visitor experience by increasing safe use of the trail and providing a healthier alternative for reaching Jordan Pond from Seal Harbor.

Among hikers in Acadia, 8% are over 66 years old, 53% are 36 to 65, 17% are 16 to 35, and 22% are 15 or younger.

F) Youth/Young Adult Engagement, Volunteers, Community Partners

Are you engaging and/or employing youth/young adults in this project (i.e. Youth Conservation Corps, Public Land Corps, etc.) If so, describe in detail their involvement in the project. How are you utilizing volunteers and/or community partners, if any?

Friends of Acadia and the park have two robust programs that will bring workers to this project. The Acadia Youth Conservation Corps employs 16 high school students as summer interns and gives them hands-on training in trail building as one of their core activities. Additionally, Friends of Acadia and the park have a well-established, well-managed corps of volunteers who number in the hundreds each year. This dedicated, hardworking group performs trail work three days a week from June through October, and they have worked with Acadia staff to build village connector trails in the past.

F) Evaluation

How will progress towards the objectives be tracked and outcomes measured?

The project will be monitored by Acadia park staff and by seasonal trail crew leaders employed by Friends of Acadia. They will provide regular progress reports to Acadia Trails Foreman Gary Stelpflug and to Paige Steele, Conservation Projects Manager for Friends of Acadia.

The physical accomplishments will be measured for the Acadia Youth Conservation Corps crews, for volunteers, and for Park Service crews, all as entities, and also as an entire project. This will answer questions such as how many feet of tread were stabilized and gravel-surfaced, how much stone wall was built, how many signs were installed, how many culverts were built, etc.

Through counters, surveys, and questionnaires, resource management staff will be able to monitor use of the trail and visitor satisfaction.

G) Use of Grant Funds and Leveraging

How will you use the grant funds? Does the park have the ability to leverage the grant through matching funds?

The grant funds will be used to purchase building materials, tools, and supplies, and to support salaries for the Acadia Youth Conservation Corps interns, project coordinator, and professional staff.

Friends of Acadia has the ability to leverage the funds by seeking a match. Also, when the grant is combined with funds already raised, the total will significantly lessen the balance needed, so Friends of Acadia will be better positioned to ask funders to help bridge the gap.

III. Project Future

A) Sustainability

Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

We will seek funds to complete and sustain the project from individual donors and foundations who support our conservation work.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?

The Friends of Acadia Board of Directors has overall responsibility for governance and management of the organization and for seeing that the mission of Friends of Acadia is

fulfilled as effectively as possible. The Board sets the policies and goals for the organization and delegates the day-to-day management and implementation responsibilities to the President, who serves as the Chief Executive Officer and supervises the Friends of Acadia staff. The Board has established four standing committees: the Executive Committee, Investment & Finance Committee, Audit Committee, and Governance & Nominating Committee. Other committees, task forces, and work groups are established as needed; they include the Advocacy, Development, and Resource Protection Committees.

B) Management

Describe the qualifications of key personnel/staff responsible for the project.

The total trails experience of the foreman, two supervisors, and maintenance workers associated with this project is over 118 years. The foreman has worked for state and national parks with 40 years of experience in all facets of trail design, construction, maintenance, and cultural compliance. Also participating will be seasonal workers averaging over five years of experience. The Acadia trails program has the ability to train its workers, other Park Service workers, volunteers, and Acadia Youth Conservation Corps members.

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V. Project Budget and Narrative

A) **Budget Table:** Provide a detailed line-item budget for your **entire** project by completing the table below. Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. **Specify the unit cost, number of units, and total cost**
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Project Coordinator	Trail Foreman, avg. 15 hours/week for 20 weeks x 42.50/hour. Compliance, planning, project oversight & management.	\$7,750	\$0	\$5,000	\$12,750
Professional staff	10 workers, 22 weeks, 42.50/hour (includes all overhead - tools, meeting time, safety equipment, storage space, carpentry and equipment shop maintenance, youth crew leadership, administrative support, etc.)	275,000	11,945	87,055	374,000
Youth Conservation Corps	8 youth, 8 weeks each, 2560 hours x \$12/hour (includes overhead)	22,775	0	7,945	30,720
Material	Gravel 7000'x4' wide, .25' deep, 260 cubic yards, approx. \$12.50/yard	3,000	259	0	3,250
Material	Culverts, 25 @ \$125 ea.	3,000	125	0	3,125
Motorized Tools, Equipment, and Machines	Repairs, fuel, maintenance of various mechanized equipment	6,500	0	0	6,500
TOTALS:		\$318,025	\$12,320	\$100,000	\$430,345

B) **Narrative:** The budget narrative is the justification of "how" and/or "why" a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position.

Please see line item explanations.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
Proceeds from FOA Benefit, 8/13/16, designated for Seaside Path	\$318,025

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
None pending at this time		

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$15,176,774	65%	Program Fees	\$0	0%
Fundraising/Special Events	\$668,030	3%	Interest Income	\$648,425	3%
Corp/Foundation Grants	\$5,308,899	23%	Other: Gain on investments	\$1,406,255	6%
Government Grants	\$0	0%	Other: Gain on Stock donations	\$10,086	<1%

Notes:

Contributions and corporate/foundation grants include income from a one-time capital campaign.

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VII. Financial Analysis

Agency Name: Friends of Acadia

Most Current Fiscal Year (Dates): From 1/1/15 To: 12/31/15

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$4,281,296	\$3,413,248	\$450,400	\$417,648

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	79.7%	10.5%	9.8%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
10 %	10.5%	-.5 %

If the differential is above (+) or below (-) 10%, provide an explanation:

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Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$212,801	\$12,407,729	\$110,675	=114

Excess or Deficit for the Year:

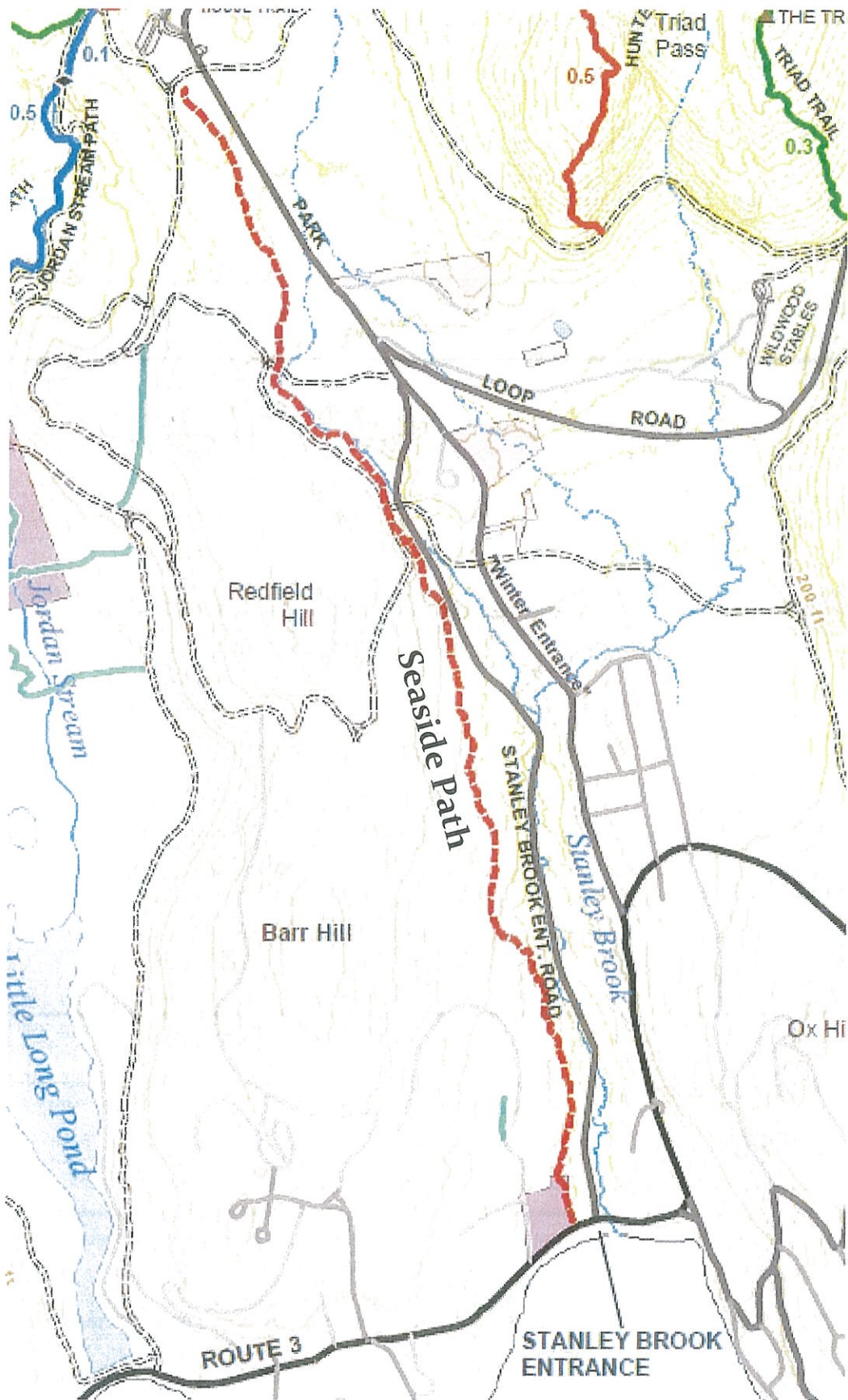
Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$12,725,896	\$1,452,143

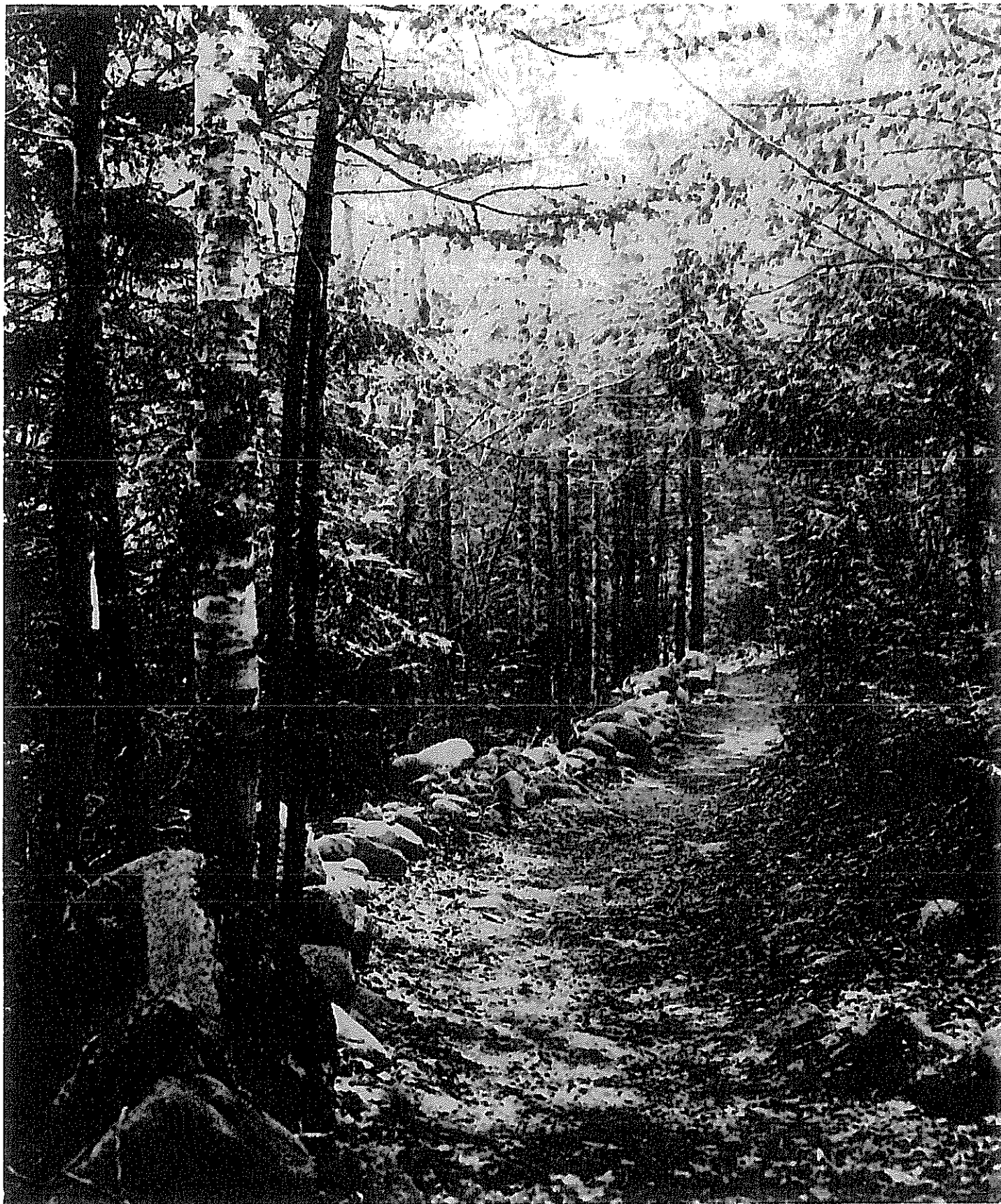
Notes:

We started the quiet phase of a capital campaign in 2014 and 2015. The campaign was publicly announced in July 2016.

VIII. Application submission check list:

<u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u>	<u>Submit ONE (1) Copy:</u>
Completed Grant Application Form (cover sheet, narrative), budget page and budget narrative (see sample) and sources of funding, financial analysis page	A copy of your current 501(c)(3) letter from the IRS
A list of your Board members and their affiliations	A copy of your most recent year-end financial statements (audited if available; double-sided)
Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	A copy of your most recent 990 (double-sided)
Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ	
Project site map and photo(s)	





Seaside path, cir 1918



Seaside path showing washouts



Seaside path showing broken culvert

Friends of Acadia

Income Statement

YTD thru September 30, 2016

	A 2015 thru 12/31/15 Actual	B 2016 thru 9/30/16 TOTAL	C Percent 9/30/16 Actual to 9/30/16 Budget	D 2016 Budget thru 9/30/16	F 2016 TOTAL Budget
INCOME					
1. Contributions	\$4,097,359	\$2,669,146	241.9 %	\$1,103,500	\$1,700,000
2. Capital Campaign Revenue	\$16,362,104	\$2,102,879	31.2 %	\$6,750,000	\$9,000,000
3. Events	\$896,904	\$1,115,288	162.3 %	\$687,000	\$700,000
4. Miscellaneous Revenue	\$10,752	\$6,343	0.0 %	\$0	\$0
5. Net Assets Released from Restriction	\$1,570,852	\$1,591,912	100.0 %	\$1,591,914	\$2,122,550
6. Board Designated Funds	\$0	\$0	0.0 %	\$153,750	\$205,000
7. TOTAL INCOME	\$22,937,971	\$7,485,568	72.8 %	\$10,286,164	\$13,727,550

OPERATING EXPENSES

General & Administration

9. Accounting & Professional Fees	\$73,278	\$65,861	100.0 %	\$65,885	\$86,000
10. Equipment & Software Costs	\$8,257	\$19,082	360.0 %	\$5,300	\$7,600
11. Insurances	\$8,431	\$10,280	143.0 %	\$7,190	\$8,750
12. Supplies	\$19,956	\$12,505	69.5 %	\$18,000	\$20,000
13. Staffing Costs	\$1,093,165	\$915,337	100.5 %	\$911,131	\$1,193,277
14. Rent & Utilities	\$69,635	\$74,895	104.9 %	\$71,385	\$96,000
15. Depreciation	\$11,767	\$0	0.0 %	\$0	\$15,350
16. All Other	\$267,476	\$53,474	190.9 %	\$28,010	\$39,000
17. Total General & Administration	\$1,551,963	\$1,151,435	104.0 %	\$1,106,901	\$1,465,977

Development & Fund Raising

18. Membership Costs	\$38,725	\$30,390	114.0 %	\$26,650	\$37,675
19. Auction Expenses	\$228,875	\$296,785	110.1 %	\$269,500	\$275,000
20. Other Development Expenses	\$32,461	\$56,478	135.0 %	\$41,845	\$57,725
21. Campaign Expenses	\$213,739	\$96,537	61.8 %	\$156,250	\$198,500
22. Total Development & Fund Raising	\$513,800	\$480,189	97.2 %	\$494,245	\$568,900

Programs

23. Program Outreach Expenses

a. FOA Publications	\$41,066	\$57,277	85.9 %	\$66,700	\$87,200
b. Education & Outreach Programs	\$76,677	\$61,288	56.7 %	\$108,102	\$127,752
c. Centennial Projects	\$74,145	\$149,273	75.8 %	\$196,931	\$231,570
d. Annual Meeting & Board Expenses	\$18,587	\$26,406	83.4 %	\$31,650	\$31,900
e. Program - General Expenses	\$38,116	\$47,687	86.0 %	\$55,425	\$62,500
f. FOA/ANP Public Events	\$15,355	\$8,598	122.4 %	\$7,025	\$20,750
Total 23. Program Outreach Expenses	\$263,946	\$350,528	75.2 %	\$465,833	\$561,672

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	2,061,153.	2,061,153.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	177,694.	95,954.	33,762.	47,978.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	844,708.	527,260.	131,120.	186,328.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	26,020.	14,051.	4,944.	7,025.
9 Other employee benefits	127,118.	68,644.	24,152.	34,322.
10 Payroll taxes	77,236.	48,488.	11,874.	16,874.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	31,484.	17,001.	5,982.	8,501.
d Lobbying	7,652.		7,652.	
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	156,499.		156,499.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	102,350.	90,777.	289.	11,284.
12 Advertising and promotion	26,497.	24,371.	878.	1,248.
13 Office expenses	170,158.	143,261.	11,110.	15,787.
14 Information technology				
15 Royalties				
16 Occupancy	63,952.	34,534.	12,151.	17,267.
17 Travel	52,149.	50,806.	555.	788.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	11,767.	6,354.	2,236.	3,177.
23 Insurance	18,208.	9,852.	3,451.	4,905.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a All. for Uncollectibles	225,667.	121,860.	42,877.	60,930.
b Other Program Expenses	92,223.	92,223.		
c Dues & Subscriptions	8,761.	6,659.	868.	1,234.
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	4,281,296.	3,413,248.	450,400.	417,648.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☒ if following SOP 98-2 (ASC 958-720)



Strengthening Inland Southern California through Philanthropy

BOARD OF DIRECTORS March 27, 2017

Sean Varner
Chair of the Board

J. Sergio Bohon
Vice Chair of the Board

Pat Spafford, CPA
Chief Financial Officer

Dr. Paulette Brown-Hinds
Secretary of the Board

Rabbi Hillel Cohn

Paul Granillo

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Kirtland Mahlum

Brian McDonald

Meredyth "Charlie" Meredith

Susan Ovitt

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Interim President and CEO

Mr. David MacDonald
President & CEO

Friends of Acadia

P.O. Box 45

Bar Harbor, ME 04609

Dear Mr. MacDonald:

Congratulations! A grant has been approved for Friends of Acadia in the amount of \$100,000.00 from the S.L. Gimbel Foundation. The performance period for this grant is April 15, 2017 to April 15, 2018. Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

*Revitalize historic walking trail that connects
the village of Seal Harbor, ME with Jordan Pond*

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, please sign and date the agreement and return with original signature to The Community Foundation by Friday, April 28, 2017. Be sure copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. The Grant Evaluation is due by May 15, 2018 and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please call me at 951-241-7777, ext. 114.

Sincerely,

Celia Cudiamat

Executive Vice President of Programs

23219 Friends of Acadia

20170143 GIMB



3700 Sixth Street, Suite 200 ~ Riverside, California 92501
P: 951.241.7777 ~ F: 951.684.1911 ~ www.thecommunityfoundation.net



Strengthening Inland Southern California through Philanthropy

3700 Sixth Street, Suite 200

Riverside, CA 92501

P: 951-684-4194

F: 951-684-1911

www.thecommunityfoundation.net

**S. L. Gimbel Foundation Fund
Grant Agreement**

Organization: Friends of Acadia

Grant Amount: \$100,000.00

Grant Number: 20170143

Grant Period: April 15, 2017 to April 15, 2018 (*Evaluation Due: May 15, 2018*)

Purpose: Revitalize historic walking trail connecting Seal Harbor, ME w/ Jordan Pond

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

Grant funds will not be expended for any political or lobbying activity or for any purpose other than one specified in section 170(c)(2)(b) of the Code.

2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its legal or tax-exempt status, and shall notify the Foundation immediately of any such change.

4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request, for the purpose of conducting financial audits, making verifications, and investigations as deemed necessary concerning the grant.

6. Publicity

The Community Foundation appreciates publicity for the grant in all relevant published materials, such as brochures, newsletters and annual reports. The credit line of "Made possible in part by a grant from **"The Community Foundation, Strengthening Inland Southern California through Philanthropy"** is suggested. The Grantee will allow the Foundation to review and approve the content of any proposed publicity concerning the grant prior to its release, upon request. When your donors are listed in printed materials, include the Foundation in the appropriate contribution size category. Sending a brief press release to your local paper is appreciated. Please email Charee Gillens, our Marketing & Communications Officer, at cgillens@thecommunityfoundation.net with copies of any printed or publicity materials that highlight the grant. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching a logo is also appreciated. Our logo can be downloaded on our website at www.thecommunityfoundation.net.

Grantee agrees to allow the Foundation to include information about this grant in the Foundation's periodic public report, newsletter, news releases, social media postings, and on the Foundation's website. This includes the amount and purpose of the grant, any photographs you have provided, your logo or trademark, and other information and materials about your organization and its activities.

7. Indemnification

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

8. Termination

The Community Foundation may terminate this agreement, modify or withhold payments under this grant award, require a total or partial refund of any grant funds, or all at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement; d) the Grantee fails to comply with the requirements of any law or regulation applicable to you, the Foundation, or this grant.

9. Limitation of Support

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.

David MacDonald
Signature

DAVID MACDONALD
Printed Name

4/4/17
Date

President
Title

Grant Number: 20170143

Organization: Friends of Acadia

dc 4/18/17



April 4, 2017

Ms. Celia Cudiamat
The Community Foundation
3700 Sixth Street, Suite 200
Riverside, CA 92501

Dear Ms. Cudiamat:

On behalf of the staff, board, and members of Friends of Acadia, thank you for The Community Foundation's commitment of \$100,000 from the S.L. Gimbel Foundation to support the revitalization of the historic Seaside Path. We received the grant notification on March 31, 2017. I have enclosed the signed grant agreement for your records and will provide our grant evaluation by May 15, 2018.

The generous grant from The Community Foundation will enable Acadia National Park staff and volunteers to expand the village connector trail system that connects Acadia National Park with the surrounding villages on Mount Desert Island, increasing the number of Acadia visitors who walk and bike into the park rather than use private vehicles. We will use the funds to revitalize a critical trail in this system, the historic Seaside Path that connects the village of Seal Harbor with Jordan Pond, one of the most popular sites in Acadia.

These essential programs and many others are possible only because of those who give to preserve Acadia now and for future generations. All of us at Friends of Acadia greatly appreciate the generous support of The Community Foundation.

Sincerely,

David MacDonald
President & CEO

*There is great
excitement at Acadia
now this project -
many thanks!*

43 COTTAGE STREET
P.O. BOX 45
BAR HARBOR
MAINE 04609
207 288 3340
207 288 8938 fax
friendsofacadia.org

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Friends of Acadia is a 501 (c)3 organization as defined and recognized by the Internal Revenue Service. No goods or services were provided in return for this contribution.



Strengthening Inland Southern California through Philanthropy

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Mr. David MacDonald
President & CEO

Friends of Acadia

P.O. Box 45

Bar Harbor, ME 04609

Dear Mr. MacDonald:

The Community Foundation is pleased to enclose a grant check for \$100,000 from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned. **The completed Grant Evaluation form is due by May 15, 2018** and will be available online on The Community Foundations website under Grants/Forms. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

We greatly appreciate any help you can give us in publicizing the grant. Please use the following credit in any grant announcements or materials funded by the grant: *"Friends of Acadia is supported by a grant from The S. L. Gimbel Foundation."* You may send us copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

Please feel free to contact me or Angie Valdericeda, Grants Manager, at 951-241-7777 should you have any questions.

Sincerely,

Celia Cudiamat

Executive Vice President of Programs

20170143

42267

GIMB1



The Community Foundation
Strengthening Inland Southern California through Philanthropy
3700 SIXTH STREET, SUITE 200
RIVERSIDE, CA 92501
951-241-7777 / FAX 951-684-1911

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PAY * One Hundred Thousand and no/100 *

TO THE
ORDER OF

DATE

04/19/2017

AMOUNT

\$ ***100,000.00

Friends of Acadia
P.O. Box 45
Bar Harbor, ME 04609

Jose Sergio Bolivar

AUTHORIZED SIGNATURE

⑈042267⑈ ⑆122234149⑆ 244124437⑈

The Community Foundation

42267

23219 Friends of Acadia

04/19/2017 042267

20170143	03/23/2017	Revitalize historic walking trail connecting Seal	100,000.00
GIMB	S.L. Gimbel Foundation Advised Fund		100,000.00

CHECK TOTAL: \$ ***100,000.00

The Community Foundation

42267

23219 Friends of Acadia

04/19/2017 042267

20170143	03/23/2017	Revitalize historic walking trail connecting Seal	100,000.00
GIMB	S.L. Gimbel Foundation Advised Fund		100,000.00

CHECK TOTAL: \$ ***100,000.00