

**2017 S.L. Gimbel
Foundation Fund
Holiday Food Program
Grant Application**

Internal Use Only:

Grant
No: _____

Organization / Agency Information

<i>Organization/Agency Name:</i> Food Bank of Siouxland, Inc.		
<i>Physical Address:</i> 1313 11th Street Sioux City, IA 51105		<i>City/State/Zip</i>
<i>Mailing Address:</i>		<i>City/State/Zip</i>
<i>CEO or Director:</i> Mrs. Linda Scheid, Executive Director		<i>Title:</i>
<i>Phone:</i> (712) 255-9741	<i>Fax:</i>	<i>Email:</i>
<i>Contact Person:</i> Mrs. Linda Scheid, Executive Director		<i>Title:</i>
<i>Phone:</i>	<i>Fax:</i>	<i>Email:</i> linda@siouxlandfoodbank.org
<i>Web Site Address:</i> http://www.sioxlandfoodbank.org		<i>Tax ID:</i> 42-1381516

Program / Grant Information

<i>Program/Project Name:</i> BackPack Program: Food for Kids			<i>Amount of Grant Requested:</i> \$10000
<i>Total Organization Budget:</i> \$1132981	<i>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</i> 99	<i>Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100):</i> 0.7399999999999999	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 1.5
<i>Purpose of Grant Request (one sentence):</i> Funding will provide critically needed weekend food sacks for 76 chronically hungry children during the 2017-2018 school year (32 weeks).			
<i>Gimbel Grants Received: List Year(s) and Award Amount(s)</i> 2015 - \$10,000 2014 - \$10,000 2013 - \$10,000			

Holiday Grant Application

- XIX. Organization/Agency Background:** State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

The Food Bank of Siouxland ("FBS"), founded in 1991, is a year-round source of food to 100 nonprofit organizations in Siouxland serving an average of 16,088 people each month. With only 8 full-time employees and over 1,000 volunteers contributing nearly 5,000 volunteer hours, the FBS solicits and distributes fresh, frozen, boxed, canned, and non-shelf stable foods to our member agencies consisting of food pantries, emergency relief agencies, shelters, day care centers, rehabilitation programs, senior citizen's centers, and other outreach programs. Last fiscal year (FY'17), the Food Bank distributed 2.28 million pounds of food to our 11 county service area (8 in Iowa and 3 in Nebraska) through our primary warehouse distribution program, our Backpack Program: Food for Kids, and our Mobile Pantry Program: Food to You. Despite reports of an improved economy, the Food Bank is still seeing an upward trend that sets monthly records for distribution and more people seeking food assistance than ever before in our 26 year history.

II. Project Information: Describe your food distribution program. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program? How do you identify/qualify those in need? How often is the food distribution offered? How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

While hungry children in FBS's service area certainly benefit from our primary warehouse distribution and mobile food pantry programs, childhood hunger in our area is so prevalent that in 2006, we established a special program that focuses exclusively upon this young and suffering segment of our population. Our Backpack Program: Food for Kids provides weekend food to chronically hungry children each Friday October through May, before they return home to empty cupboards and few, if any, meals. Our Backpack Program has grown dramatically since we launched the program eleven years ago. In the 2016-2017 school year, the FBS provided nutritious, child-friendly food to over 1,400 elementary school children in eight (8) area schools on a weekly basis. In the 2017-2018 school year, we have added another school bringing the total to nine (9) schools which have been determined to have extremely high concentrations of poor children, some as much as 100%. The children who benefit from this program are between the ages of 5 through 11 and range from kindergarten through fifth grade. Over 1,700 students have been identified because they are likely receiving free meals at school during the week (in fact, all nine of the 2017-2018 targeted schools have extremely high concentrations of poor children – between 84 to 92% - as determined by free and reduced meal participation in school), and they show signs of chronic hunger on Monday morning. Funding by S.L. Gimbel Foundation Fund will help us to sustain and improve the nutritional quality of this program. A \$10,000 grant award would help ensure these children are able to come to school on Monday ready to learn instead of worrying about their hunger and counting down the hours to lunch.

**2017 S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. The maximum amount requested is \$10,000. One hundred percent of the request should be for the purchase of food items only. Canned tuna will not be funded. Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity.

Line Item	Line Item Description	Requested Amount
Food Purchased for Backpack Program: Food for Kids	Total cost of food for entire year: \$155,000 ... Food sacks contain healthy items with nutritional values of protein, calcium, vitamins and grains. Food sacks do NOT contain canned tuna. The menu items rotate throughout the school year and each menu contains items that appeal to the majority of children, are easy for them to handle, are shelf-stable, and are nutritiously sound choices. Milk (.37/unit) x 90,000 = \$33,300; 100% Juice (.23/unit) x 50,000 = \$11,500; Fruit Strips (.17/unit) x 30,000 = \$5,100; Cereal (.12/unit) x 100,000 = \$12,000; Meat Stick (.36/unit) x 30,000 = \$10,800; Meal Cups (.88/unit) x 82,160 = \$72,300/ Fruit Cups (.20/unit) x 50,000 = \$10,000; (Note: purchasing is adjusted to account for inventory fluctuations between school years.)	\$10,000
Food Sack Assembly Supplies	\$4,055	0
Direct Promotional Supplies	\$500	0
Outreach & Marketing	\$3,600	0
Operating Costs	\$3,158 (a % of overall operating budget based on use of specific line items)	0
Salaries & Benefits	Total: \$37,922 Program Coordinator (0.5 FTE for 10 mo): \$16,682 Admin. Support: \$4,115 Warehouse Staff (.3 FTE for 9 months for two Warehouse employees): \$11,340 Benefits for all above: \$5,785	0
TOTAL:	\$204,235	\$10,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$31,670	\$4,302,298	0.00736

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	3,366,167.	3,366,167.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	65,203.	32,601.	16,301.	16,301.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	6,558.	3,452.	1,380.	1,726.
7 Other salaries and wages.	233,694.	221,227.	3,730.	8,737.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits.	21,297.	17,938.	1,493.	1,866.
10 Payroll taxes.	23,886.	20,119.	1,674.	2,093.
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.	13,256.	6,628.	6,628.	0.
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	600.	600.	0.	0.
12 Advertising and promotion.				
13 Office expenses.	7,277.	7,277.	0.	0.
14 Information technology.				
15 Royalties.				
16 Occupancy.	33,604.	33,604.	0.	0.
17 Travel.				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	4,837.	4,837.	0.	0.
20 Interest.	464.	0.	464.	0.
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	64,830.	64,830.	0.	0.
23 Insurance.				
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a DELIVERY.	399,342.	399,342.	0.	0.
b REPAIR AND MAINTENANCE.	27,337.	27,337.	0.	0.
c WAREHOUSE SUPPLIES.	11,144.	11,144.	0.	0.
d MEMBERSHIP DUES.	7,696.	7,696.	0.	0.
e All other expenses.	15,106.	15,106.	0.	0.
25 Total functional expenses. Add lines 1 through 24e.	4,302,298.	4,239,905.	31,670.	30,723.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

FOOD BANK OF SIOUXLAND (IF **Sysco** come from)
 1313 11TH ST
 SIOUX CITY IA 51105-1720

712-255-9741
 FOOD BANK OF SIOUXLAND INC
 1313 11TH ST
 SIOUX CITY IA 51105

SYSCO LINCOLN
 900 KINGSBIRD ROAD
 LINCOLN, NEBRASKA 68521
 SALES: 402-421-5376
 MAIN: 402-423-1031

CUSTOMER'S ORIGINAL INVOICE

DELV. DATE 1/22/16	CUSTOMER 405993	INVOICE 601220367	PG. 1
TRUCK/STOP /009			
ROUTE 5751			
TERMS - PAST DUE BALANCES ARE SUBJECT TO SERVICE CHARGE.			
1-15 DUE 2016/16-31 DUE 5TH			
MANIFEST# 845526 NORMAL DELIVER			
MA. 54351 JEFFREY ADDISON			
DRIVER: DEROCHE			

QTY.	PACK	SIZE	DESCRIPTION	ITEM CODE	UNIT PRICE	TAX AMOUNT	EXTENDED AMOUNT	INVOICE ADJUSTMENTS A1 CODE - QTY.
*** CANNED & DRY ***								
D 168	CS	48 CT	MOTTS JUICE APPLE BOX 100% 6.750Z	0377384	8.70		1461.60	
D 188	CS	48 CT	MOTTS JUICE FRUIT PUNCH BOX 100% 10002771	0391534	8.70		1635.60	
D 102	CS	48 CT	MOTTS JUICE APPLE WHT GRP BOX 6.7 10002459	0397804	8.70		887.40	
D 81	CS	175 CT	KELLOGG CEREAL FRUIT LOOP RED SUG 3800011467	3129330	18.79		1521.99	
D 105	CS	961 OZ	KELLOGG CEREAL FRUIT FLAKES LO SUG 3500011465	3149246	18.79		1972.93	
D 94	CS	961 OZ	KELLOGG CEREAL APPLE JACKS RED SUG 3500011469	3191680	18.79		1766.26	
D 182	CS	247.25OZ	CAMPBELL SOUP CHICKEN NOODLE EZO 0000000444	4040440	16.25		2957.50	
D 398	CS	127.5 OZ	CHEFBOY ENTREES/RAVIOLI BEEF RD 6414404709	7002306	9.98		3972.04	
D 461	CS	127.5 OZ	CHEFBOY SPAGHETTI & MEATBALLS NIC 6414404717	8202806	9.98		4600.73	
GROUP TOTALS SUMMARY: *** CANNED & DRY ***							20776.12	
CHGS FOR FUEL SURCHARGE							5.00	
ORDER SUMMARY							20776.12	

CASE	SPLIT	TOT. PLS	QTY	GROSS WT.	OPEN: 8:30 AM	CLOSE: 5:00 PM
1779		1779	228.3	17852	REMIT TO P.O. BOX 80066 LINCOLN, NE 68501-0066	
1779		1779	228.3	17852		
NO. PCS. DELIV. NO. PCS. REC.					SUB TOTAL TAX TOTAL INVOICE TOTAL	
IMPORTANT NOTICE: THE PERISHABLE AGRICULTURAL COMMODITIES LISTED ON THIS INVOICE ARE SOLD SUBJECT TO THE STATUTORY TRUST AUTHORIZED BY SECTION 5(C) OF THE PERISHABLE AGRICULTURAL COMMODITIES ACT, 1930 (7 U.S.C. 499c(6)). THE SELLER OF THESE COMMODITIES RETAINS A TRUST CLAIM OVER THESE COMMODITIES, ALL INVENTORIES OF FOOD OR OTHER PRODUCTS DERIVED FROM THESE COMMODITIES, AND ANY RECEIVABLES OR PROCEEDS FROM THE SALE OF THESE COMMODITIES UNTIL FULL PAYMENT IS RECEIVED.					PAYABLE ON OR BEFORE 2/05/16 LAST PAGE	

S.L. Gimbel Foundation Fund

*** 1. Name of your organization.**

Food Bank of Siouxland, Inc.

*** 2. Grant #**

20150978

*** 3. Grant Period**

1/1/2016 to 6/30/2016

*** 4. Location of your organization**

City

Sioux City

State

Iowa

*** 5. Name and Title of person completing evaluation.**

Linda Scheid

*** 6. Phone Number:**

712-255-9741

*** 7. Email address.**

linda@siouxlandfoodbank.org

Next

Although the Backpack Program was launched in 2006, which means we have a number of years of experience with feeding chronically hungry children, there are always new developments! This year we held lengthy conversations with the principals of our participating schools before the launch of a new school year. We were concerned about how students are identified to participate in the program, as we often hear feedback that not everyone getting a sack is truly in need of one. Much like a remedial reading or math program, we want to target only those students who truly are in need of nutritional support. With the input and guidance of the principals, we were able to make some decisions about fine-tuning our program and finding ways to protect the dignity and confidentiality of the students but do a better job of providing food sacks to those who are in need of them. This resulted in a reduced number of sacks distributed in the 2015-2016 school year, which has allowed us to expand our program to two additional schools this fall. These schools also report great need (as identified by participation in the free and reduced lunch program). We are excited to be able to reach even more students in need of the foods for the weekend, and proud to be able to tell our donors that every penny given to this effort truly reaches a student in need.

*** 11. How did you overcome and/or address the challenges and obstacles?**

Collaboration is the key to the success of this critically important program. The concerns about who were receiving the food sacks were brought to us via the surveys taken each year of the students, the families, and the staff in schools receiving food sacks. We took those concerns to the school staff, including the principals and the food coordinators in each building, to brainstorm ideas. We consulted with other food banks who also conduct similar programs and asked about their best practices. We devised a new approach that we all agreed upon. And then we tested those results with a new survey just after the start of the second semester. We were gratified by the responses that indicate a strong movement in the right direction.

*** 12. Describe any unintended positive outcomes as a result of the efforts supported by this grant.**

S.L. Gimbel Foundation Fund

Budget

Provide detail information on how funds were expended. Copies of receipts or additional information can be emailed to grant-info@thecommunityfoundation.net, faxed to 951-684-1911 or mailed to The Community Foundation, 3600 Sixth St. Suite 200, Riverside, CA 92501

14. Please provide a brief narrative on how the funds were used to fulfill grant objectives.

While the value of feeding hungry children is incalculable, the cost is very defined! We seek foods that are both nutritious and child-appealing, and financially feasible. The receipt for the purchase of individual-sized juice, cereal, chicken noodle soup, ravioli and spaghetti and meatballs will be provided. It totaled \$20,781.12. It was paid on January 27, 2016.

Prev

Next

Powered by



17. Please relate a success story here:

- ☒ Arts & Culture
- ☐ Animal Welfare
- ☐ Children & Families
- ☐ Civic & Public Benefit
- ☐ Education
- ☐ Elder Care
- ☐ Emergency Preparedness
- ☐ Environment/Environmental
- ☐ Food Bank
- ☐ Disabled/Access
- ☐ Health & Human Services
- ☐ Homeless
- ☐ Housing for Special Populations
- ☐ Legal Aid
- ☐ Military Support
- ☐ Other
- ☐ Religion
- ☐ Youth

20. Percentage of clients served through grant in each ethnic group category.

Total must equal 100%

African American	8
Asian/Pacific Islander	5
Caucasian	26
Native American	5
Hispanic Latino	48

23. Approximate percentage of clients served in each economic group.

At/Below Poverty Level	100
Homeless/Indigent	0
Migrant Worker	0
Working Poor	0
Other	0

24. Approximate percentage of clients served from grant funds in each population category.

Single Adults	0
Families	0
Single Parent Families	0
Disabled	0
Ethnic Minority	0
LGBTG	0
Abused Women/Children	0
Homeless/Indigent	0
Immigrants	0
Military	0
Parolees	0
Students	100
Elderly	0

S.L. Gimbel Foundation Fund

Thanks for completing this survey.

Survey Results

☐ ☐ Page 1 of 2

Which category best describes the organization. Please choose only one.

	Response Percent
Animal Services	6.3%
Arts & Arts Support	3.1%
Basic Needs Support	21.9%
Cultural	0.0%
College/University	0.0%
Educational Institution	3.1%
Senior Citizen Support	4.7%
Shelter	9.4%
Service Organization	7.8%
Women & Children	7.8%
Youth Development	12.5%
Educational Support	3.1%
Environmental	12.5%
Faith Based Organization	0.0%
Humanitarian	4.7%

S.L. Gimbel Foundation Fund

Thanks for completing this survey.

Survey Results

☐ ☐ Page 2 of 2

What is the organization's primary program area of interest?

	Response Percent
Arts & Culture	2.9%
Animal Welfare	7.1%
Children & Families	5.7%
Civic & Public Benefit	0.0%
Education	5.7%
Elder Care	5.7%
Emergency Preparedness	0.0%
Environment/Environmental	11.4%
Food Bank	8.6%
Disabled/Access	1.4%
Health & Human Services	21.4%
Homeless	14.3%
Housing for Special Populations	1.4%
Legal Aid	0.0%
Military Support	0.0%



Department of the Treasury
Internal Revenue Service

OGDEN UT 84201-0038

In reply refer to: 0437772883
May 08, 2008 LTR 4168C E0
42-1381516 000000 00 000
00030625
BODC: TE

FOOD BANK OF SIOUXLAND INC
PO BOX 985
SIOUX CITY IA 51102-0985856



009755

Employer Identification Number: 42-1381516
Person to Contact: S. Milligan
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your request of Apr. 29, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in September 1994, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Deborah Bingham

Deborah Bingham
Accounts Management I

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
P O BOX A-3290 DPN 22-2
CHICAGO, IL 60690

DEPARTMENT OF THE TREASURY

Date: SEP 19 1994

SIOUXLAND TRI-STATE FOOD BANK INC
P O BOX 985
SIOUX CITY, IA 51102

Employer Identification Number:
42-1381516
Case Number:
364088003
Contact Person:
MS. L. DANIELS
Contact Telephone Number:
(312) 836-6532
Accounting Period Ending:
December 31
Form 990 Required:
YES
Addendum Applies:
NO

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3).

We have further determined that you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

As of January 1, 1984, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

Donors may deduct contributions to you as provided in section 170 of the

SIouxLAND TRI-STATE FOOD BANK INC

Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of Code sections 2055, 2106, and 2522.

Contribution deductions are allowable to donors only to the extent that their contributions are gifts, with no consideration received. Ticket purchases and similar payments in conjunction with fundraising events may not necessarily qualify as deductible contributions, depending on the circumstances. See Revenue Ruling 67-246, published in Cumulative Bulletin 1967-2, on page 104, which sets forth guidelines regarding the deductibility of charitable contributions, of payments made by taxpayers for admission to or other participation in fundraising activities for charity.

In the heading of this letter we have indicated whether you must file Form 990, Return of Organization Exempt From Income Tax. If Yes is indicated, you are required to file Form 990 only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. A penalty of \$10 a day is charged when a return is filed late, unless there is reasonable cause for the delay. However, the maximum penalty charged cannot exceed \$5,000 or 5 percent of your gross receipts for the year, whichever is less. This penalty may also be charged if a return is not complete, so please be sure your return is complete before you file it.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

If we have indicated in the heading of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

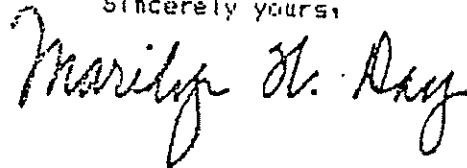
Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

-3-

SIOUXLAND TRI-STATE FOOD BANK INC

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,

A handwritten signature in cursive script that reads "Marilyn W. Day". The signature is written in dark ink and is positioned above the printed name and title.

Marilyn W. Day
District Director

Food Bank of Siouxland			
Board of Directors			
Board of Directors	Firm	Title	Term Ends
Mark Eganhouse, President	Wells	Vice President of Supply Chain	Dec. 2017 (1)
Robbie Rohlena, Vice President	Koated Kernels	Manager	Dec. 2018 (2)
Stacie Hays, Secretary	Morningside College	Career Counselor	Dec. 2017 (1)
Jared Von Bank, Treasurer	Cargill	Facility Leader	Dec. 2017 (1)
Dawn Draube, Past President	Mills Shellhammer Puetz	Commercial Lines CSR, Training Manager	Dec. 2017 (2)
Lee Bobier	Woodhouse Auto Family	Sales Manager	Dec. 2019 (1)
Matt Campbell	Central Bank	Vice President-Commercial Loan Officer	Dec. 2019 (1)
Doug Collins	Radiant Life Community Church	Pastor	Dec. 2019 (1)
Rob Costello	Thompson Electric Company	Project Manager	Dec. 2019 (1)
Ryan Gehling	Great West Casualty	Underwriting Supervisor	Dec. 2019 (2)
Brooke Hensley	KTIV	Local Sales Manager	Dec. 2019 (1)
Zac Johannsen	185th ARW	Major, Director of Personnel	Dec. 2019 (2)
Marc Obbink	Manley & Obbink, Chiropractic and Acupuncture	Chiropractor	Dec. 2018 (2)
Matt Raveling	Tyson	Operations Manager	Dec. 2017 (1)
Allison Skouge	Hy-Vee	Manager,Store Operations	Dec. 2017 (1)
Jason Sweitzer	CF Industries	Maintenance Technician	Dec. 2017 (1)
Dale Tigges	Vriezelaar, Tigges, Edginton, Bottaro, Boden & Ross, LLP	Attorney/Partner	Dec. 2017 (1)
Joe Twidwell	Security National Bank	Senior Vice President, Wealth Management	Dec. 2017 (2)

**Food Bank of Siouxland
FY'18 Budget**

OPERATING INCOME	
Contributions	\$671,179.36
Grants	\$73,000.00
Special Events	\$120,200.00
Delivery Fee Income	\$25,000.00
Shared Maintenance	\$192,140.00
Misc.	\$2,000.00
Commodities Reimbursement	\$32,960.00
Rental Income	\$16,502.00
SUBTOTAL OPERATING INCOME	<u>\$1,132,981.36</u>

INVENTORY	
Donated Food	\$2,200,000.00
USDA Commodities	\$695,000.00
SUBTOTAL INVENTORY	<u>\$2,895,000.00</u>

TOTAL INCOME	<u><u>\$4,027,981.36</u></u>
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OPERATING EXPENSES	
SHARED MAINT. FEES	\$388,500.00
TRANSPORTATION EXPENSE	\$60,000.00
BUILDING MAINT & REPAIR	\$6,500.00
COMPUTER EXPENSE	\$9,916.00
EQUIPMENT REPAIR	\$11,000.00
ADVERTISING	\$0.00
OFFICE EXPENSE	\$6,650.00
WAREHOUSE SUPPLY	\$13,500.00
TRAVEL	\$2,000.00
MEALS & ENTERTAINMENT	\$800.00
CONTRACT LABOR	\$600.00
MEMBERSHIPS/DUES	\$8,810.00
PROFESSIONAL FEES	\$15,000.00
FUNDRAISING EXPENSE	\$117,760.00
BACKPACK PROGRAM	\$4,055.00
GARBAGE SERVICE	\$840.00
INSURANCE	\$15,000.00
HEALTH INSURANCE	\$27,300.00
RETIREMENT EXPENSE	\$6,000.00
MILEAGE REIMBURSEMENT	\$1,500.00
PAYROLL	\$360,076.00
PAYROLL-TAXES	\$27,545.81
PEST CONTROL	\$3,534.00
POSTAGE & SHIPPING	\$4,600.00
PRINTING	\$200.00
CONFERENCE/SEMINARS	\$1,000.00
STRATEGIC PLAN	\$0.00
TELEPHONE	\$4,500.00
UTILITIES	\$33,000.00
UNIFORMS	\$750.00
MISC EXPENSE	\$500.00
SUBTOTAL - OPERATING EXPENSES	<u>\$1,131,436.81</u>

PRODUCT DISTRIBUTION	
INVENTORY CHANGE	\$150,000.00
FOOD DISTRIBUTED	\$2,060,000.00
USDA COMM DISTRIBUTED	\$665,000.00
SUBTOTAL - PRODUCT DISTRIBUTION	<u>\$2,875,000.00</u>
RENTAL EXPENSE	
garbage, liability insurance, real estate taxes, repair/maint, utilities	\$9,740.00
TOTAL EXPENSE	<u><u>\$4,016,176.81</u></u>