

Internal Use Only:
Grant No: 20170910
GRANTEE ID: 22071

Organization / Agency Information

<i>Organization/Agency Name:</i> Food Bank of Northern Nevada		
<i>Physical Address:</i> 550 Italy Dr, McCarran, NV 89434		<i>City/State/Zip</i>
<i>Mailing Address:</i> 550 Italy Dr McCarran, NV 89434		<i>City/State/Zip</i>
<i>CEO or Director:</i> Mr. Al Brislain, President and CEO		<i>Title:</i>
<i>Phone:</i> (775) 785-1402	<i>Fax:</i>	<i>Email:</i>
<i>Contact Person:</i> Ms Susan Eckes, Grants Manager		<i>Title:</i>
<i>Phone:</i>	<i>Fax:</i>	<i>Email:</i> seckes@fbnn.org
<i>Web Site Address:</i> http://fbnn.org		<i>Tax ID:</i> 94-2924979

Program / Grant Information

<i>Program/Project Name:</i> Fresh Produce Purchase			<i>Amount of Grant Requested:</i> \$10000
<i>Total Organization Budget:</i> \$7597784	<i>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</i> 92.200000000000003	<i>Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100):</i> 4.5999999999999996	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 7.7000000000000002
<i>Purpose of Grant Request (one sentence):</i> Purchase fresh produce to distribute to food-insecure clients through food pantries and other Food Bank programs			
<i>Gimbel Grants Received: List Year(s) and Award Amount(s)</i> 2016 - \$10,000 2015 - \$10,000 Both previous grants purchased 2 truckloads of seasonal fresh vegetables. Thank you very much.			

Holiday Grant Application

XVIII. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

The Food Bank of Northern Nevada's mission is: Feeding the hungry today and solving hunger for tomorrow through community partnership. Our vision is: Healthy Food. Every Person. Every Day. Incorporated in 1983 and a Feeding America member food bank, our most fundamental hunger relief work is the year-round distribution of emergency food and meals to seniors, children, and families struggling with food insecurity.

We serve 95,000 people each month, and nearly half are children and seniors.

We collect, sort, pack, purchase, and deliver food through a network of 140 partner agencies dispersed across 13 counties of Nevada and parts of eight northeastern California counties, a 90,000 sq. mi. region. In FY 17 we distributed 14.3 million pounds of food (including almost six million pounds of fresh fruits and vegetables).

Adding in the impact of our directly operated programs, we provided 14.1 million meals in FY 17.

The Food Bank's direct-to-client programs include Mobile Harvest monthly produce deliveries into 40 underserved neighborhoods serving more than 7,000 people monthly, Kids Café free afterschool and summer meals for 7,000 low-income children in 80-some neighborhoods, School Food Pantries at 20 schools, Back-Pack Kids weekend food bags for 1,600 food-fragile students, 2,700 monthly senior food box distributions, SNAP application assistance bringing food-purchase benefits to 5,800 people, and nutrition education in various settings.

FBNN has 57 full-time staff and 35 part-time employees. In FY 17, 5,700 volunteers donated 26,800 hours to sort and pack food and perform other needed tasks. Volunteers make our work possible. In 2013 we were named Feeding America's Food Bank of the Year from among 200 food banks.

II. Project Information: Describe your food distribution program. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program? How do you identify/qualify those in need? How often is the food distribution offered? How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Our core food distribution program consists of food procurement activities, warehousing operations, and distribution of food and produce to 95,000 clients per month - families and individuals who cannot access adequate food and nutrition because they lack the necessary resources. In 2015 418,000 Nevadans (14.7%) lived in poverty. Poverty is the root cause of chronic hunger. Suffering from food insecurity impacts both the physical and mental development of children and is directly correlated to poor health outcomes in adulthood. Using only refrigerated vehicles, we deliver produce to partner agencies along with their staple food orders. We make 11-12 centralized-location order drops every week, each of which also brings produce for the agencies to redistribute directly to their pantry clients. Fresh produce is also carried on the truck delivering senior food boxes monthly into 50 neighborhoods, helping 3,390 seniors annually. Mobile Harvest brings a semi-truckload of perishables into 40 neighborhoods monthly for direct client distribution, serving 24,945 people annually. All together, approximately 87,000 people receive FBNN produce each month. The senior box and Mobile Harvest programs distribute food monthly. Food pantries distribute food to clients at least once a week.

Clients complete intake forms showing household size, income, and demographic information. Income levels of clients range from 55-100% who self-report their income as less than 185% of federal poverty threshold.

Oasis Charity Tracker software is utilized to track service and client information.

A Gimbel Foundation Holiday Food Grant of \$10,000 will help us distribute 53,000 pounds of nutritious fresh produce to food-insecure folks who struggle every day to find enough to eat, especially the nutrient-rich fresh foods which best support good health. Thank you for considering this request.

**2017 S.L. Gimbel Foundation Fund
Holiday Grant Application – FOOD BANK OF NORTHERN NEVADA**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$10,000. One hundred percent of the request should be for the purchase of food items only. Canned tuna will not be funded. Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity.**

Line Item	Line Item Description	Requested Amount
Seasonal Produce Purchase: fresh vegetables and fruits as available (i.e., broccoli, carrots, cauliflower, sweet potatoes)	Actual items purchased may vary, but these items are typical of the produce purchases which will be made with grant funds:	\$10,000
	Sweet potatoes, \$.072/lb., 36,720 lbs. (\$5,101 approx.)	
	Fresh oranges, \$0.125/lb., 42,630 lbs. (\$5,329 approx.)	
TOTAL:	Total seasonal produce purchased: 79,350 pounds approx.	\$10,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current **990 form that you submitted, Part IX Statement of Functional Expenses.**

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$1,357,784	\$29,540,463	4.6%

**Food Bank of Northern Nevada
Mobile Harvest Program
FY 2018 Budget (July 1, 2017– June 30, 2018)**

Mobile Harvest	
Staffing	97,021
Produce Purchase, Freight	69,862
Fuel/Employee Travel	31,981
Vehicle Repairs/Maintenance	15,924
Printing/Program Materials/Office Supplies/Office Expense/Insurance	16,723
Computer & Professional Services	1,575
Total	\$233,086

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	118,275.	65,051.	35,483.	17,741.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,539,636.	1,499,298.	675,332.	365,006.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	77,227.	45,884.	20,373.	10,970.
9 Other employee benefits	254,402.	160,310.	61,160.	32,932.
10 Payroll taxes	292,058.	179,217.	73,347.	39,494.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17	294,226.			294,226.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	445,251.	193,943.	194,007.	57,301.
12 Advertising and promotion	6,875.	571.	4,387.	1,917.
13 Office expenses	48,032.	13,676.	34,356.	
14 Information technology				
15 Royalties				
16 Occupancy	231,349.	167,894.	63,455.	
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	84,765.	51,698.	33,067.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	507,654.	434,087.	73,567.	
23 Insurance	56,578.	51,234.	5,344.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a FOOD PURCHASES AND DIST	23,770,527.	23,770,527.		
b VEHICLE EXPENSE	221,846.	221,474.	372.	
c BRIDGES OUT OF POVERTY	156,866.	156,866.		
d PRINTING AND POSTAGE	128,752.	26,652.	25,323.	76,777.
e All other expenses	306,144.	214,818.	58,211.	33,115.
25 Total functional expenses. Add lines 1 through 24e	29,540,463.	27,253,200.	1,357,784.	929,479.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASO 958-720)

S. L. Gimbel Foundation Holiday Food Grant

#128



COMPLETE

Collector: New Link (Web Link)
Started: Wednesday, July 27, 2016 1:31:13 PM
Last Modified: Thursday, July 28, 2016 11:00:02 AM
Time Spent: 21:28:48
IP Address: 75.140.58.18

PAGE 1: Organizational Information

Q1: Name of your organization. Food Bank of Northern Nevada

Q2: Grant # 20150977

Q3: Grant Period January 1, 2016 - June 30, 2016

Q4: Location of your organization
City McCarran
State Nevada

Q5: Name and Title of person completing evaluation. Susan Eckes, Grants Manager

Q6: Phone Number: 7757851402

Q7: Email address. seckes@fbnn.org

Q8: Total number of clients served through this grant funding: 84000

Q9: Approximate volume of food purchased with grant funds? (i.e 10 lbs of fresh produce; 1000 boxes; 10 cases, etc)
78,320 pounds of vitamin A-rich fresh produce (sweet potatoes, carrots)

PAGE 2: Key Outcomes and Results

S. L. Gimbel Foundation Holiday Food Grant

Q15: Please provide a brief narrative on how the funds were used to fulfill grant objectives. Support documents (receipts or expense reports) can be emailed to klampert@thecommunityfoundation.net or faxed to 951-684-1911.

The Gimbel Holiday Food Grant was used by the Food Bank of Northern Nevada as follows:
April - Purchase of 21,600 pounds of sweet potatoes and 20,000 pounds of carrots. Cost was \$5,876.
June - Purchase of 36,720 pounds of sweet potatoes. Cost was \$4,957.20.
Total pounds purchased: 78,320.
Total cost: \$10,833.20.

PAGE 4: Success Stories

Q16: Please relate a success story:

The most recent Hunger in America study (2014) revealed that locally, 85% of our clients were choosing foods they knew were not as nutritious because they couldn't afford to purchase better foods. We also learned that 53% of client households had a member of the household with high blood pressure, and 32% of the households had at least one member living with diabetes. One client said she is grateful to the Food Bank because the produce she receives is vital for her husband's health. He suffers from congestive heart failure and must adhere to a strict diet. Fresh vegetables and fruit are very important and helpful to this family.

(We will email the May 2016 issue of our Food Source print newsletter in which are several stories about how the produce distributed by the Food Bank helps our clients who struggle to provide their families with nutritious foods.)

Q17: Please relate a success story here: *Respondent skipped this question*

Q18: Please relate a success story here: *Respondent skipped this question*

PAGE 5: Demographic Information

Q19: Which category best describes your organization. Please choose only one. Basic Needs Support

Q20: What is your organizations primary Program Area of Interest? Food Bank

Q21: Percentage of clients served through grant in each Ethnic Group Category. Total must equal 100%

African American	4
Asian/Pacific Islander	3
Caucasian	55
Native American	4
Hispanic Latino	34



Department of the Treasury
Internal Revenue Service

P.O. Box 2508, Room 4010
Cincinnati OH 45201

In reply refer to: 4077552510
Nov. 20, 2009 LTR 4168C 0
94-2924979 000000 00

00031135
BODC: TE

THE FOOD BANK OF NORTHERN NEVADA
INC

550 ITALY DR
RENO NV 89434-5400



023656

Employer Identification Number: 94-2924979
Person to Contact: Michelle Jones
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Nov. 03, 2009, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in January 1984.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Food Bank of Northern Nevada
Board of Directors 2017-18
(8/2017)

Barbara Allen – Vice President

VP Finance and Corporate Services
ORMAT
Current term through: July 2018

Letitia Anderson

Cardiologist
Institute for Heart & Vascular Health
Renown Health
Current term through: January 2020.

Deborah Braun – President

Retired
Current term through: June 2019

Melvin Gentry

Direct Support Manager
Disability Resources Inc.
Current term through: June 2020

Nancy Hamilton

Vice President/Community Development
Officer for Nevada Community Relations
Wells Fargo Government and Community
Relations Group
Current term through: January 2018

Evelyne Harvey - Treasurer

Retired
Current term through: July 2018

Ben Hayes

Chief Accountability Officer
Washoe County School District
Current term through: June 2020

Steven Kane

Arbitrator
Self-Employed
Current term through: June 2019

Nicole Lamboley

Administrator, Child Health Institute
Renown Health
Current term through: June 2019

John Lipinski

Senior Director of Manufacturing Operations
Zazzle
Current term through: January 2020

Mechelle Merrill - Secretary

Bureau Chief
State of Nevada/DETR
Current term through: January 2018

Karen Munson

Area Manager
YESCO
Current term through: January 2020

Tony Wynn

Retired
Current term through: July 2020

**Food Bank of Northern Nevada
FY 2018 Summary Budget**

Revenue

Donations, Community & Individuals	\$2,921,718
Work Place Giving	\$133,704
Program-Related Revenue	\$99,900
Government Revenue	\$2,042,162
Grants	\$1,708,500
Special Events	\$97,800
Corporate & Community Fundraising	\$276,000
Agency Purchased Product Revenue	\$318,000
Subtotal Cash Operating Income	\$7,597,784
(Less Investment Revenue)	(\$3,000)
Donated Food & Assets	\$23,885,500
Total Revenue	\$31,480,284

Expenses

Program Expenses	\$5,686,873
Marketing & Development Expenses	\$1,470,216
Administrative Expenses	\$873,679
Subtotal Operating Expenses	\$8,030,768
(Less Depreciation)	(\$435,984)
Donated Food & Assets	\$23,885,500
Total Expenses	\$31,480,284

Revenue/Expenses	\$0
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California

ASSOCIATION OF

Food
Banks



1624 Franklin Street, Suite 722
Oakland, CA 94612
Telephone: 510.272.4435 Fax: 510.272.9171
www.cafoodbanks.org

Invoice No.	Invoice Date
PSI043583	04/11/17

Bill To:
Food Bank of Northern Nevada Vinnie Oakes 550 Italy Drive Sparks NV, 89434

Ship To:
Food Bank of Northern Nevada Frances Hughett 550 Italy Drive Sparks, NV 89434

Customer ID: FBNN
Cust. PO No.:
SO No.: SO045862

Ship Date: 03/07/17
Ship Via: Food Bank Pick Up
Terms: N21
Due Date: 05/02/17

RECEIVED APR 11 2017

Order No.	Description	Quantity	Unit	Unit Price	Total
PO0043967	Cabbage	14,476.00	Pound	\$0.1000	\$1,447.60
PO0043967	Temperature Recorder	1.00	Temp Re	\$26.0000	\$26.00
	Service Fee - 1 cent per pound	14,476.00	Pound	\$0.0100	\$144.76

Invoice Total:	\$1,618.36
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* Please note the addition to your invoice of an "Export Incentive" Service Fee. This additional fee funds an incentive program as approved by the CAFB Board of Directors.

20,700
 10.63 1,132.85 14,490 lbs
 10.50 485.51 6,210 lbs

PIV-12449

California

ASSOCIATION OF

Food
Banks



1624 Franklin Street, Suite 722
Oakland, CA 94612
Telephone: 510.272.4435 Fax: 510.272.9171
www.cafoodbanks.org

Invoice No.	Invoice Date
PSI043467	04/03/17

Bill To:
Food Bank of Northern Nevada Vinnie Oakes 550 Italy Drive Sparks NV, 89434

Ship To:
Food Bank of Northern Nevada Frances Hughett 550 Italy Drive Sparks, NV 89434

Customer ID: FBNN
Cust. PO No.:
SO No.: SO046334

Ship Date: 03/29/17
Ship Via: Food Bank Pick Up
Terms: N21
Due Date: 04/24/17

RECEIVED APR 07 2017

Order No.	Description	Quantity	Unit	Unit Price	Total
PO0044228	Oranges	42,630.00	Pound	\$0.1150	\$4,902.45
	Service Fee - 1 cent per pound	42,630.00	Pound	\$0.0100	\$426.30

Invoice Total:	\$5,328.75
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* Please note the addition to your invoice of an "Export Incentive" Service Fee. This additional fee funds an Incentive program as approved by the CAFB Board of Directors.

42,630 lbs

7090 29,841

3090 12,789

California

ASSOCIATION OF

Food
Banks



1824 Franklin Street, Suite 722
Oakland, CA 94612
Telephone: 510.272.4135 Fax: 510.272.9171
www.calfoodbanks.org

Invoice No.	Invoice Date
PSI043865	04/24/17

Bill To:
Food Bank of Northern Nevada Vinnie Oakes 550 Italy Drive Sparks NV, 89434

Ship To:
Food Bank of Northern Nevada Frances Hughett 550 Italy Drive Sparks, NV 89434

Customer ID: FBNN
Cust. PO No.:
SO No.: SO046542

Ship Date: 04/12/17
Ship Via: Walmart DC # 7048
Terms: N21
Due Date: 05/15/17

Order No.	Description	Quantity	Unit	Unit Price	Total
PO0044347	Sweet Potatoes	918.00	Case	\$5.0000	\$4,590.00
PO0044347	Pallet	17.00	Pallet	\$7.0000	\$119.00
PO0044347	Temperature Recorder	1.00	Temp Re	\$25.0000	\$25.00
	Service Fee - Sweet Potatoes/case (1 cent/lb.)	918.00	Carton	\$0.4000	\$367.20

36,720 lbs.

Invoice Total:	\$5,101.20
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* Please note the addition to your invoice of an "Export Incentive" Service Fee. This additional fee funds an Incentive program as approved by the CAFB Board of Directors.

*pd in part by
Gimbel 2016 grant*