

S.L. Gimbel Foundation Fund Holiday Food Program Grant Application

Internal	Use Only:
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Grant

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U	rganization	11	Agency	In	101	mation

Organization/Agency Name: Food Ba	nk for the Heartland	
Physical Address: 10525 J Street		City/State/Zip Omaha, NE 68127
Mailing Address: Same as above		City/State/Zip Same as above
CEO or Director: Brian Barks		Title: President & CEO
Phone: 402-331-1213 ext. 4802	Fax: 402-331-6632	Email: BBarks@FoodBankHeartland.org
Contact Person: Brian Barks		Title: President & CEO
Phone: 402-331-1213 ext. 4802	Fax: 402-331-6632	Email: BBarks@FoodBankHeartland.org
Web Site Address: www.FoodBankHed	artland.org	Tax ID: 47-0637701

Program / Grant Information

Program/Project Nam	ne: Fresh Produce Purchase		Amount of Grant Requested: \$15,000
Total Organization Budget: \$8,984,000	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 95.7%	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): 2.3%	Per 990, Percentage of <u>Management & General Expenses and Fundraising</u> (Column C+D / Column A x 100): 4.25%
Purpose of Grant Red Food Bank for the H		tto increase distribution of fresh	produce.
•	nts Received: List Year(s) and 2 810,000, 2015-\$10,000, 2014-\$2		

gn		

Board President / Chair: (Print name and Title)	Signature:	Date:
Mary Balluff, Board Chair		
Executive Director/President: (Print name and Title)	Signature:	Date:
Brian Barks, President & CEO		



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Signatures

Board President / Chair: (Print name and Title)

Signature:

Date:

Mary Balluff, Board Chair

Executive Director/President: (Print name and Title)

Brian Barks, President & CEO

S.L. Gimbel Foundation Fund Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

<u>Organization/Agency Background</u>: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

The mission of the Food Bank is to provide emergency and supplemental food to people in need in Nebraska and western Iowa. Ur vision is to eliminate hunger in our communities throughout our service area spaning 93 counties across the two states.

Food Bank for the Heartland was founded in 1981. Today, we collaborate with nearly 600 network partners, including pantries, emergency shelters, schools, churches and other organizations, to get food to our neighbors in need. We distributed 27 million pounds of food, or more than 22.5 million meals, in FY2019. The Food Bank employs 50 people and volunteers donated over 44,000 hours in FY2019.

According to the best data available, approximately 207,000 people in the Food Bank's service area are considered food insecure with 80,000 being children under the age of 18.

<u>Project Information</u>: Describe your food distribution program. <u>ANSWER ALL QUESTIONS</u>. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

Fresh produce is the number one item distributed at Food Bank for the Heartland. Produce is distributed a number of pantries, meal providers and emergency shelters. Unfortunately, not all of the Food Bank's partners have access to fresh produce. Until July 2019, the Food Bank's distribution model was to provide delivery service within two weeks to any partner across Nebraska and western Iowa. Due to the perishable nature of fresh produce, agency partners located long distances from the Food Bank, in mostly rural communities, were unable to access fresh produce. In July 2018, the Food Bank changed its distribution model with delivery made to partner organizations every week. This means fresh produce is now available to all Food Bank partners. To make this happen, the Food Bank is now placing fresh produce on its online ordering system for partner organizations. Most of the fresh produce distributed by the Food Bank is purchased. In order to have an adequate supply of fresh produce available for partner organizations, more product will need to be purchased.

How do you identify/qualify those in need? How often is the food distribution offered?

Produce is distributed predominantly at the pantry level. The only information pantry partners gather from clients is the number in each household and zip code. Typically, distribution takes place on a monthly basis. Each pantry conducts business as it determines is best for each community. The Food Bank does not require hours/days of distribution.

How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

The Food Bank relies on data collection at the pantry level by pantry operators and does not collect client data. Based on the best data available, it's estimated approximately 2,000 people would be served with a gift of \$15,000.

S.L. Gimbel Foundation Fund Holiday Grant Application

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). <u>For each food item</u>, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.

Line Item	Line Item Description	Requested Amount
100% Bulk fresh produce	Apples, onions, carrots, cabbage, pears,	Amount
1 oo, o Zamej, can p. camer	potatoes, sweet potatoes, melons at an	
	average cost of .30 cents/lbs. = 50,000 lbs.	\$15,000
e e		
TOTAL:		
		\$15,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
	\$26,804,196	2.35%
\$631,081		

S.L. Gimbel Foundation Fund Holiday Grant Application

III. Project Budget SAMPLE

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

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Line Item	Line Item Description	Requested Amount
Eggs		
	15 dz/case, \$11.44/case , 80 cases	\$915
Fresh Milk		
	½ gallon 1%, \$1.85/unit , 1,200 units delivered	\$2,220
Oil		
	12 32 oz case, \$22.95/case , 100 cases	\$2,295
Cucumbers		
	72 – 84 count case, \$12.48/case , 25 cases	\$ 312
Frozen Chicken Breast	75 ind. wrapped breasts/case, \$112.32/case, 38 cases	\$4,268
TOTAL:		
		\$10,000

Internal Revenue Service
District Director

Date: NOV 0 4 1981

Omaha Area Food Bank, Inc. 4983 Hamilton Street Omaha, NE 68132 Department of the Treasury

P.O. Box 1123 - Central Station St. Louis, MO 63188

Employer Identification Number: 47-0637701

Accounting Period Ending: December 31

Foundation Status Classification: 509(a)(1)

Advance Ruling Period Ends: December 31, 1982

Person to Contact: EP/EO: 7206-V. McDonald Contact Telephone Number: (314) 425-5651

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code.

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably be expected to be a publicly supported organization described in section 509(a)(1) and 170(b)(1)(A)(vi).

Accordingly, you will be treated as a publicly supported organization, and not as a private foundation, during an advance ruling period. This advance ruling period begins on the date of your inception and ends on the date shown above.

Within 90 days after the end of your advance ruling period, you must submit to us information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, you will be classified as a section 509(a)(1) or 509(a)(2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, you will be classified as a private foundation for future periods. Also, if you are classified as a private foundation, you will be treated as a private foundation from the date of your inception for purposes of sections 507(d) and 4940.

Grantors and donors may rely on the determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you submit the required information within the 90 days, grantors and donors may continue to rely on the advance determination until the Service makes a final determination of your foundation status. However, if notice that you will no longer be treated as a section 509(a)(1) organization is published in the Internal Revenue Bulletin, grantors and donors may not rely on this determination after the date of such publication. Also, a grantor or donor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of section 509(a)(1) status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 509(a)(1) organization.

1114 Market Street, "St. Louis, MO. 63101 town

Letter 1045(D0) (6-77)

If your sources of support, or your purposes, character, or method of operation ,ange, please let us know so we can consider the effect of the change on your exempt status and foundation status. Also, you should inform us of all changes in your name or address.

Generally, you are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act. If you have paid FICA taxes without filing the waiver, you should call us. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

You are required to file Form 990, Return of Organization Exempt from Income Tax, only if your gross receipts each year are normally more than \$10,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T. In this letter, we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,

Robert A. LeRaube District Director

Department of the Treasury Internal Revenue Service **District Director**

MAR 26 1987

The Nebraska Food BANK Network, Inc 723 North 18#St Oriaha NE. 68602

- Drase Sir;

Date of Exemption: /TPVC/C Internal Revenue Code Section:

Gentlemen:

Thank you for submitting the information shown below. We have made it a part of your file.

The changes indicated do not adversely affect your exempt status and the exemption letter issued to you continues in effect.

Please let us know about any future change in the character, purpose, method of operation, name or address of your organization. This is a requirement for retaining your exempt status.

Thank you for your cooperation.

Sincerely yours,

<u> Item Changed</u>

Oriaha Arcea Food Bank Inc

The Nebenska Food. Bank Network, Inc

723 North 18th St.

· OMAHA, NE 68102

Internal Revenue Service **District Director**

Department of the Treasury

2 SEP 1983

Date:

Our Latter Dated: 7/04, 4, 1981 Person to Contest: D. Gamatany

Contact Telephone Number:

(312)881-4718

· Omiha Uria Food Bank, Anc. 4983 Hernieter Strit Omicha, Hibrarka 68134

- Diar Upplicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code because you are an organization of the type described in section 170(6X)(6X)(6X). Your exempt status under section 501(c)(3) of the

Grantors and contributors may rely on this determination until the Internal Revenue Service publishes notice to the contrary. However, a grantor or a contributor may not rely on this determination if he or she was in part responsible for, or was aware of the act or failure to act that resulted in your loss of section 176(bXi)(H)(H)X status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 170(5(1)(1)(1)) organization.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

* 30d 507(3)(i



BOARD OF DIRECTORS July 2019 – June 2020

Mary Balluff, Chair (2021c) Community Volunteer 17571 Shirley Street Omaha, NE 68130 Phone: 402.444.1773

Maballuff3@gmail.com

Denise McCauley, Chair-elect (2021b)
WoodmenLife
Executive Vice President & Chief Operating
Officer
1700 Farnam Street
Omaha, NE 68102
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dmccauley@woodmen.org

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Sr. Vice President & Chief Financial Officer
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Executive Vice President & Chief Revenue
Officer
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nchrist@accessbank.com
402.905.4100

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Phone: 402.547.6060
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elizebeth@emspacegroup.com

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jwinterscheid@travelandtransport.com

Legal Counsel:

Stephen E. Gehring Cline Williams Law Firm Sterling Ridge 12910 Pierce Street, Suite 200 Omaha, NE 68144-1105 sgehring@clinewilliams.com Phone: 402.397.1700

Secti	on 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respon			nplete column (A).	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations		*		
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				9
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	143,005.	112,974.	22,881.	7,150.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,034,648.	1,607,372.	325,545.	101,731.
8	Pension plan accruals and contributions (include		,		
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	431,728.	341,065.	69,077.	21,586.
10	Payroll taxes	169,881.	134,206.	27,181.	8,494.
11	Fees for services (non-employees):				
а	Management				
b	Legal				
C	Accounting				
d	Lobbying				242 442
е	Professional fundraising services. See Part IV, line 17	313,442.			313,442.
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				40.000
	column (A) amount, list line 11g expenses on Sch O.)	152,626.	100,973.	39,354.	12,299.
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials		15 156	0.615	2 005
19	Conferences, conventions, and meetings	60,096.	47,476.	9,615.	3,005.
20	Interest				
21	Payments to affiliates	225 522	260 020	10 000	7 056
22	Depreciation, depletion, and amortization	397,783.	369,938.	19,889.	7,956.
23	Insurance	80,652.	63,715.	12,904.	4,033.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	FOOD DISTRIBUTED TO AGE	19,857,330.	19,857,330.		
h	BACK PACK	993,568.	993,568.		
2	KIDS CAFE	284,088.	284,088.		
d	VEHICLE EXPENSE	272,637.	215,383.	43,622.	13,632.
0.75	All other expenses	1,612,712.	1,536,555.	61,013.	15,144.
25	Total functional expenses. Add lines 1 through 24e	26,804,196.	25,664,643.	631,081.	508,472.
26	Joint costs. Complete this line only if the organization				
20	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	11 1011041111 CO 30-2 (100 300-720)				Form 990 (2017)

732010 11-28-17

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To continue a													
individuals	103,418	108,158	84,368	265,968	524,970	1,177,840	143,730	72,150	75,618	61,018	58,668	174,634	2,670,850
Foundations	1,500	15,000	10,000	150,000	355,000	760,500	65,000	150,000	10,000	130,000	150 000	0000	2,028,000
Comorations	200.1	40,600	18,500	154,500	42,500	163,500	67,750	35,500	15,000	2,000	9,000	200	200
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Donations to be Used for Capital Expenses												#01 #24	
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Back Pack Program	•	54,450	131,380	132,740	106,190	132,740	105,150	106,190	105,150	132,740	25,190		1034,000
Purchased Product COGS	48,500	48,500	48,500	48,500	48,550	48,550	48,550	48,550	46,550	48,550	48,550	49,550	302.400
Purchased Product to Donate (incl. all Mobiles)	73,875	73,075	73,875	20,700	007,08	80,700	87,525	87,525	87,525	94,102	94,102	34,110	1,028,614
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Executive Detail: Insurance	9,165	9,165	9,165	9,165	9,165	9,165	9,165	9,165	9,165	9,165	9,165	9,165	100.980
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2019 / 2020 Budget - Capital Replacement and Additions

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Collector: Started: Last Modified: Time Spent: IP Address:	Gimbel Foundatnd Evaluation (Web Link Wednesday, May 16, 2018 5:50:07 AM Wednesday, May 16, 2018 6:35:03 AM 00:44:56 184.178.40.146	;)	
Page 1			
Q1 Name of your organ	nization.		
Food Bank for the Heartlar	nd		
Q2 Grant #			
20170899			
Q3 Grant Period			
December 12, 2017 - June	: 12, 2018		
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Q4 Location of your org	ganization		
City		Omaha	
State	!	NE	
Q5 Name and Title of p	person completing evaluation.		
Susan Ogborn			
Q6 Phone Number:			
402 331 1213			
Q7 Email address.			
sogborn@foodbankheartla	ind.org		

Page 2: Key Outcomes and Results

Q8 Total number of clients served through this grant funding:

8333 meals

Q9 Describe the project's key outcomes and results based on the goals and objectives. Use the following format:State the Goal:State Objective 1:Describe the Activities, Results and Outcomes for Objective 1:State Objective 2 (if applicable):Describe the Activities, Results and Outcomes for Objective 2:State Objective 3 (if applicable):Describe the Activities, Results and Outcomes for Objective 3:

Objective 1:

To purchase protein (excluding tuna) for rural mobile pantries in Nebraska

Activities, results and outcomes:

Food Bank for the Heartland hosts 48 mobile pantries each month, providing fresh produce, lean protein and low-fat dairy products to food insecure people in rural Nebraska. These "mobiles" serve an average of 125 families each with an average family size of 4. Each pound of food distributed is estimated, by the USDA, to serve .8 of a meal. A count of unique recipients is not kept. The totals are expected to included repeat guests.

Q10 Please describe any challenges/obstacles the organization encountered (if any) in attaining goals & objectives.

Nothing unusual

Q11 How did you overcome and/or address the challenges and obstacles?

We just keep driving:)

Q12 Describe any unintended positive outcomes as a result of the efforts supported by this grant.

Because of the Gimbel Foundation's focus on protein, we have been able to demonstrate to other donors and potential donors what a difference that makes in the quality of the food we are able to distribute through our mobile pantry program.

Q13 Briefly describe the impact this grant has had on the organization and community served.

Rural pantries in NE are gradually closing as the volunteers who staff them retire. We are trying to replace that source of support through a mobile pantry program that ultimately will include 60 rural pantries each month.

Page 3: Budget

Q14 Please provide a budget expenditure report of the approved line items. Include a brief narrative on how the funds were used to fulfill grant objectives.

The "Order Confirmation" will be emailed to the above address. All funds were spent to purchase protein for our quests.

Page 4: Success Stories

Q15 Please relate a success story:

Media Alert

FOR IMMEDIATE RELEASE

MOBILE PANTRY IN HALL COUNTY ON APRIL 14th TO BE HELD AT CITY OF GRAND ISLAND'S ENGINEERING DIVISION

OMAHA, Neb. April 4, 2018 -- Food Bank for the Heartland is partnering with Trinity United Methodist Church, First Presbyterian Church, Grand Island Senior High ROTC and other members of the Grand Island community to host a free mobile food pantry in Grand Island on Saturday, April 14th. The mobile pantry will be held once again in the garage at the Engineering Division, 315 N Jefferson St. Grand Island, NE 68801, which is located on the north end of the Customer Service Center. The food distribution will begin at 9:30 a.m. Numbers will be handed out starting at 8:15 a.m. Clients will be allowed to access the pantry in numerical order beginning at 9:30 a.m. Clients are asked not to arrive on site before 8:00 a.m.

Approximately 25,000 to 30,000 pounds of food (20,800 to 25,000 meals) will be distributed for free to individuals and families who are food insecure. Individuals and families living in Hall County and surrounding communities are welcome to attend. Those who come to the mobile pantry are encouraged to bring boxes or bags to assist in carrying the food they receive. No identification is required to receive food. "Loaves and Fishes" volunteers from Trinity United Methodist Church along with volunteers from First Presbyterian Church, Grand Island Senior High ROTC and the local Grand Island community will be helping pantry clients. The "Loaves and Fishes" group has been volunteering at this mobile pantry for one year.

A mobile pantry is a traveling food pantry that delivers food free of charge directly to individuals and families who need assistance for a one-day food distribution. The goal is to provide food where there is a high need but limited resources. Items to be distributed at the mobile pantry in Hall County include spaghetti, tomato sauce, canned pork and beans, cereal, pancake mix and other shelf-stable products along with perishable items, including a variety of fresh produce and bakery items.

This institution is an equal opportunity provider.

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About Food Bank for the Heartland (a member of Feeding America):

Food Bank for the Heartland is a private 501(c)(3) nonprofit organization in Omaha, Nebraska that acts as a central clearinghouse distributing food to more than 530 network partners across 77 counties in Nebraska and 16 counties in western lowa. Food Bank for the Heartland has distributed 22 million meals in FY 2017 helping thousands of children, families, seniors, veterans, disabled individuals and others in need. For more information, visit www.FoodBankHeartland.org.

Q16 Please relate a success story here:

I just had a lovely call from Mrs. Fitch (age 84) thanking us for the mobile pantries in Buffalo County and Lexington. She says the food she gets at the mobile allows her to pay her "daggoned" medical bills each month. She also volunteers at the Lexington pantry and while she loves it, she's worried that it's getting so large that the "children" who volunteer at that pantry don't get to take home any food. Her sister (age 78) is raising 4 grandchildren because "their mother got into those drugs" and she goes to the Buffalo County mobile and is also very grateful. They share recipes with those in line and LOVE the fresh fruits and vegetables. Mrs. Fitch has that "gluten thing" so she can't get bakery products or pasta, but she thinks the selection is great even excluding "white food." She's also worried about the Africans who are too shy to come to the pantry (reminds me of Tyson's note about how to get Somali women more involved) so she's reaching out to the pastors in the area to talk to their congregations and tell them that it's safe.

THAT's why we do what we do!!! Thank you all.

Q17 Please relate a success story here:

It was 5:30 in the morning – abnormally early for me on a Saturday – and I had just let my dog out my front door to do his version of welcoming the new day. As I closed the storm door to keep the frigid -2 degree air out, I pondered my day.

Before my front door clicked closed, it dawned on me that others were lining up their carts, totes, and wagons of all sizes to mark their place in line for our mobile food pantry that was scheduled for five hours later that day.

I knew that in a few short hours I needed to meet one of our clients at that mobile food pantry. I wanted to understand his world, how he got to a place of kicking pride to the side to ask for help, and to get a sense of how Second Harvest is impacting his life.

When I arrived at the mobile pantry at 8 o'clock the temperature had risen to a balmy -1 degrees. I pulled into the parking lot and saw a nice, orderly line of the placeholders the clients use to not only mark who's next, but also transport the bounty they would receive that day. As I looked for a parking spot, the faces of those who'd come so early that morning to get a little help came into focus.

Line of carts at a Mobile Food Pantry

Young, old, white, Hispanic, skinny, and those who are a little more "robust," they were all in their cars trying to stay out of the cold. Some cars were running to provide a little warmth, most were not. I would come to find out later that accusations by other clients like, "If you can afford to keep your car running, you can't be too hard up" have been made in the past.

Sliding out of my toasty vehicle, the stinging hand of the cold air slapped me in the face. But I had come prepared for the cold; warm boots, a 3-in-1 jacket, a stocking cap, and fur-lined gloves were my weapons of choice against the unrelenting cold.

As I approached the line of carts, looking for the black tote with yellow lid I was told to look for, the thought crossed my mind that those who had been here for over two hours might be looking on from their cars thinking I was trying to cut into the line. I wanted so badly to tell them I was not here for food, I was here to help. But I didn't have the time; I needed to find Joe.

While looking for Joe's vehicle, a little girl of about 6 or 7 jumped out of a minivan for some unknown reason wearing little more than a spring coat. In my head I hoped she had something warmer to wear in the car. Later, I would see her in line, exposed to the frigid air with just that same thin coat on, teeth chattering, trying to cozy up to mom for some warmth and to block the wind.

I'm not sure if Joe saw me first, or vice versa, but I knocked on the window of his vehicle and introduced myself. I invited him to sit in my running car while we talked so we wouldn't have to waste any of his gas. Over the next hour and a half he regaled me stories of his family, colorful work history, high aptitude for fixing things, and love of all things fast. At one point I offered to take him somewhere to grab a little breakfast, after looking at the time he declined for fear of losing his place in line. So a cup of hot chocolate from the nearest gas station would have to do.

Joe at a Mobile Food Pantry

Somewhere between seeing the piece of paper with a hand-drawn body showing all his injuries, and watching him wince in pain multiple times just sitting in a vehicle, I knew he wasn't lying about not being able to work. He admitted to living life hard and to its fullest, but shook his head at the thought of being 57 and relying on others to survive for the rest of his life.

As Joe and I talked I kept looking at the line of people that was growing. It was around the grand-stand now and, for some reason, the newcomers weren't just putting their cart, tote, or other placeholder in line and heading back to their car, they were standing out in the still -1 degree weather; some with little more than a blanket around them. The food distribution didn't begin for another hour!

When Joe gave the "Let's go" signal we left the comfort of a warm vehicle to join the masses laying siege to the elements. I told Joe that I wanted to go say hi to our driver, the organizers, and some of the volunteers helping that day.

It was a banner day for volunteers – more than 25 students from a local school came to help. The pantry organizer was beaming – as much as one can beam wearing a blaze-orange coat, wool hat and knitted scarf. Talking with the organizers, hearing their stories of why they do what they do, and seeing their face when they talked about helping others was humbling.

The line began to move and I needed to excuse myself to go find Joe. Behind Joe was a senior couple in "matching" snow suits. "Matching" only in the sense that they were both the old-school, one-piece snowsuits of my childhood 40 years ago. The woman was so proud of herself for being able to add some extra fabric along the sides to – according to her – "handle the expansion that happens to your body as you get older."

Following Joe through the line I came across a young mother carrying a baby in one of those front-loading carrying slings that gave mom an extra hand to carry the food she was receiving. Her three year-old daughter was next to her wearing a billowy pink winter coat, a white hat with a puffy tassel on top, and an innocent rosy-cheek smile that warms everyone who sees it. I was silently proud at the amount of fresh fruits and vegetables we were able to give them that day!

I excused myself to go say hi to members of a local church who came to give away tables and racks full of clothes. They didn't have the luxury of being inside and away from the weather, and while the icicles hanging from their noses painted a picture of misery, their smiles and attitudes about the people they were helping certainly did not. I'm amazed at how much good there is in this world!

With Joe's trip through the gauntlet of boxes of food complete, and his heavy-duty black tote filled, it was time to load him up and send him on his way. We'd said all there was that needed to be said, so when he shook my hand, looked me in the eye, and quietly said, "Thank you," that was all I needed.

Driving home I reflected on my time at that mobile food pantry. I was sad that the line was so long, and that the people we served had to stand in such bitter cold, but I was happy that we were able to serve them all. I said to myself, "THAT is why I do what I do!"

Page 5: Organizational Information

Q18 Which category best describes the organization.

Basic Needs Support Please choose only one.

Q19 What is the organization's primary program area of interest? Food Bank

Q20 Percentage of clients served through grant in each ethnic group category. Total must equal 100%	African American Caucasian	12 68
	Native American	2
	Hispanic Latino	16
	Other	2
Q21 Approximate percentage of clients served from	Children Birth-05 years of age	
grant funds in each age category.	Children ages 06-12 years of	20
	age	•
	Youth ages 13-18	10
	Young Adults (18-24)	10
	Adults	40
	Senior Citizens	10
Q22 Approximate percentage of clients served with disabilities from grant funds.	Respondent skipped this qu	uestion
Q23 Approximate percentage of clients served in each	At/Below Poverty Level	65
economic group.	Working Poor	35
Q24 Approximate percentage of clients served from grant funds in each population category.	Respondent skipped this qu	uestion



Evaluation report for 2017 Gimbel Foundation grant.

Line Item	Requested Amount	Amount Spent
Peanut butter	\$3,650.00	\$3,216.00
Canned chicken	\$4,708.00	\$4,930.75
Pork & beans	\$ 494.40	\$ 685.60
Beef stew	\$1,104.00	\$1,169.07
Total	\$9,956.40	\$10,001.42

Submitted,

Brian Barks President & CEO



Food Bank for the Heartland 10525 J Street Omaha NE 68127 (402)331-1213

Page 1 of 1 Wednesday, May 16, 2018

Donor Number: 11026

Donor's Receipt

Log Number 445996 Date Received May 16, 2018

C I S, LLC MARK LARSEN #116 P O BOX 1575 MINNEAPOLIS, MN 55480

Comment:	City of Origin MINNEAPOLIS	Phone (763)488-6900	Delivered By Donor/Vendor Truck		<mark>Originated</mark> Affiliate Purch (Non-	·Gov't)	
Product Ref	Description		Packing	Received	Unit of Measure	Weight	Total
15115	OUTR BAKED BEANS		24 X 16 OZ	40	CS	27.00	1,080
15116	OUTR CANNED CHICK	KEN	12 X 12.5 OZ	275	cs	11.00	3,025
15117	OUTR BEEF STEW		24 X 15 OZ	57	cs	26.00	1,482
15118	OUTR PEANUT BUTTE	≅R	12 X 18 OZ	200	cs	15.00	3,000
					Total Weig	ht:	8,587

Thank you for your recent donation.

Tax ID# 47-0637701

It will be distributed to charitable organizations that feed needy people in our area. As a 501(c)(3) organization, your donation will be used in compliance with clauses (i) and (ii) of Section(170)(e)(3) of the Tax Reform Act of 1976, and our records are available to the IRS upon request. We affirm that no goods or services were provided to you by us in exchange for this donation.

CICALATTIES		
SIGNATURE	DATE	





22000 Industrial Blvd. Suite 400 Rogers MN 55374

Phone: 763.488.6900

Fax: 763.488.6901

Bill-To Food Bank for the Heartland

10525 J Street

Omaha NE 68127

LUSA.

Ship-To

Food Bank for the Heartland

10525 J Street

Omaha NE 68127

Order Information	
CIS Order ID	22513
Order Date	05/11/18
Delivery Date	05/15/18
Customer Order	
Payment Terms	Net 30 days

Order Confirmation

Qty	Pack / Size	Product	Description	Unit Price	Total
40 CS	24 / 16 oz.	0-7180100030-8	Finest Original Baked Bean	17.14	685.60
275 CS	12 / 12.5 oz.	0-4711708267-3	Butterfield Farms Premium Chunk Chicken Breast	17.93	4,930.75
57 CS	24 / 15 oz.	0-7184671121-4	Southgate Vegetable Stew w/ Beef	20.51	1,169.07
200 CS	12 / 18 oz.	6-281099012974	Othaim Peanut Butter - creamy (grams only)	16.08	3,216.00

	A
OrderTotal	\$10,001.42

3.87 pallets 8,914 pounds PLZ Ship ASAP

Thank You for Your Order

Please contact your Account Executive if there are issues or concerns about this order