

S.L. Gimbel Foundation **Fund Holiday Food Program Grant Application**

	Internal	Use Only:
Grant	:	

Organization/Agency		and discountries.		
Food Bank Coalition	of San Luis Obispo County			
Physical Address: 1180 Kendall Road			City/State/Zip San Luis Obispo, CA 93401	
Mailing Address: 1180 Kendall Road			City/State/Zip San Luis Obispo, CA 93401	
<i>CEO or Director:</i> Kevin Drabinski	A CAMPAGNAMA AND A CAMP		Title: CEO	
Phone: (805) 238-4664	Fax:		Email: kdrabinski@slofoodbank.org	
Contact Person: Tim Parker		1.1 1	Title: Director of Operations	
Phone: (805) 238-4664	Fax:		Email: tparker@slofoodbank.org	
Web Site Address: www.siofoodbank.or	g		Tax ID: 77-0120727	
Program/Project Nam No-Cook Bags for He Total Organization Budget: 2,468,483		Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 4%	\$15,000 Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 7%	
utensils such as can (omeless residents with No-Co	•	do not require preparation or special	
2012, \$10,000				
Signatures				
Board President / Ch	air: (Print name and Title)	Signature:	Date:	
Steve Davis, Chair	ACL	Par	11/7/19	
Executive Director/P	•	,á	Date: [1/07/2019	
Kevin Drabinski, CE	co Miss. G	Holo	11/0.1001	

S.L. Gimbel Foundation Fund Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

I. <u>Organization/Agency Background</u>: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

After 30 years of service to the community, the Food Bank Coalition of San Luis Obispo County has grown into more than a provider of emergency food relief. Our mission is "to work with a network of partners to alleviate hunger in San Luis Obispo County and build a healthier community." The Food Bank administers food distributions in every community, including Neighborhood Food Distributions, senior and children's distributions, Farmers' Market-style produce distributions, and No-Cook Bags for homeless residents. We collaborate with 200 agency and community partners to serve 30,000 people each month. One out of six local residents now utilize the resources of the Food Bank and our agencies each year, including children, parents, seniors, and disabled residents. We operate with a \$2.5 million annual budget that provides an average of four million pounds of food each year. A staff of 24 full-time and 3 part-time employees and 3,700 volunteers make food distributions possible at 115 sites each month throughout the county. We are a CA Association of Food Banks member and a part of Feeding America's Food Bank network.

II. <u>Project Information</u>: Describe your food distribution program. <u>ANSWER ALL QUESTIONS</u>. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

No-Cook Bags are bags of portable foods designed for a diverse homeless population and distributed by community partners throughout the county. Due to the high cost of housing and mild climate, our county has many homeless residents. A count last winter found 1,483 people living in shelters and on the street, and 2,771 K-12 students were identified as homeless in 2017-18. The No-Cook Bags program began after we realized that homeless clients were not taking much food at our distributions. Homeless-serving agencies told us that these clients lack the food preparation, storage, and transportation to use groceries; they need ready-to-eat foods. In response we created No-Cook Bags, with five pounds of food, including proteins, canned fruits or vegetables, and snack items. We now have 26 community partners picking up a total of 1,100 bags per month for their very-low-income, homeless clients. We purchase those foods that are not commonly donated to the Food Bank, particularly higher-cost proteins in portable sizes and easy-to-open containers.

How do you identify/qualify those in need? How often is the food distribution offered?

The Food Bank provides No-Cook Bags to community agencies who directly serve homeless households, including non-profits and faith based organizations, county and city services, and the County Office of Education's homeless student services. These agencies then keep a supply on hand to distribute as needed and take bags with them when performing outreach. Agencies pick up bags from our warehouse as needed, generally weekly or monthly.

How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

A total of 13,200 No-Cook Bags will be distributed in 2020 to homeless residents, including children, adults and seniors, While we cannot track unduplicated numbers because food is distributed by community partners, we estimate that 2,200 individuals will be served with an average of six bags each during the time they are homeless.

S.L. Gimbel Foundation Fund Holiday Grant Application

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). <u>For each food item, indicate the cost per unit (pound, carton, case, etc.)</u> and the quantity. See attached example.

Line Item	Line Item Description	Requested Amount
Peanut butter in twist top jars	448 cases (5,376 jars)	\$7,505
	12 jars/case @ 18 oz. per jar	
	Cost per case = $$16.75$	
Pop-top chicken, chunk in	435 cases (10,440 cans)	\$7,495
water	24 cans/case # 5 oz. per can	
	Cost per case = $$17.23$	
TOTAL:		\$15,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$310,949	\$7,722,811	4%

Internal Revenue Service

Date: February 6, 2007

FOOD BANK COALITION OF SAN LUIS
OBISPO COUNTY
PO BOX 2070
PASO ROBLES CA 93447-2070 707

Department of the Treasury P. O. Box 2508 Cincinnati, OH 45201

77-0210727

Person to Contact:
Ms. Julius 3108345
Customer Service Representative
Toll Free Telephone Number:
877-829-5500
Federal Identification Number:

Dear Sir or Madam:

This is in response to your request of February 6, 2007, regarding your organization's taxexempt status.

In December 1988 we issued a determination letter that recognized your organization as exempt from federal income tax. Our records indicate that your organization is currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records indicate that your organization is also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code.

Our records indicate that contributions to your organization are deductible under section 170 of the Code, and that you are qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Internal Revenue Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,

Michele M. Sullivan, Oper. Mgr. Accounts Management Operations 1



Board of Directors FOOD BANK Food Bank Coalition of San Luis Obispo County

Name	Start Term Month/Year	End Term Month/Year	Place of Residence	Affiliation/Experience
Steve Davis Chair	Jan 2017	Jan 2020	San Luis Obispo	Commercial Real Estate
Joe Simonin Vice Chair	Jan 2017	Jan 2020	Templeton	Business Professional
Lisa Nicholson Secretary	Nov 2017	Nov 2020	San Luis Obispo	Cal Poly Professor, Nutrition Department
Mark Corella Treasurer	June 2017	June 2020	Oceano	Bank District Manager
Tiffany German	Apr 2018	Apr 2021	Arroyo Grande	Accounting Manager
Richard Hungerford	Dec 2017	Dec 2020	Paso Robles	Retired, High-Tech Industry
Geri LaChance	May 2019	May 2022	Shell Beach	Banking
Donna Lewis	Jan 2018	Jan 2021	San Luis Obispo	Mortgage Finance
Yukie Murphy	Apr 2018	Apr 2021	San Luis Obispo	Education Research & Communications
Jared Salter	Sept 2018	Sept 2021	San Luis Obispo	Attorney

Form 990 (2017) COUNTY
Part IX Statement of Functional Expenses

	Check if Schedule O contains a responsor include amounts reported on lines 6b,	(A)	(B) Program service	(C) Management and	(D) Fundraising
7b, 8	Bb, 9b, and 10b of Part VIII.	Total expenses	expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,			10.105	
	trustees, and key employees	72,331.	54,473.	12,136.	5,722.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)			4 = 0 04 4	D4 4 C 4
7	Other salaries and wages	899,447.	677,382.	150,911.	71,154
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	4			
9	Other employee benefits	40,837.	40,837.	44.000	£ 701
10	Payroll taxes	89,323.	68,160.	14,382.	6,781
11	Fees for services (non-employees):				
а	Management	-			
b	Legal				<u> </u>
C	Accounting	74,991.	32,425.	39,058.	3,508
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				1 000
	column (A) amount, list line 11g expenses on Sch O.)	98,250.	95,167.	2,055.	1,028
12	Advertising and promotion	00000	00 204	4 0 7 0	60.060
13	Office expenses	90,871.	23,631.	4,972.	62,268
14	Information technology	43,812.	33,297.	7,010.	3,505
15	Royalties	4.55.554	426 000	4 5 004	10 007
16	Occupancy	165,631.	136,800.	17,924.	10,907
17	Travel	6,291.	2,097.	2,097.	2,097
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	100 766	02 126	15 564	0 766
20	Interest	109,766.	83,436.	17,564.	8,766
21	Payments to affiliates	100 004	145 561		20 512
22	Depreciation, depletion, and amortization	177,074.	147,561.	10 146	29,513 8,728
23	Insurance	112,937.	86,063.	18,146.	0,120
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	DONATED FOOD AND COMMOD	5,186,410.	5,186,410.		
b	COST OF FOOD (SHARED MA	392,571.	392,571.		
c	VEHICLE EXPENSE	82,174.	65,740.	8,217.	8,217
d	MISCELLANEOUS	20,177.	342.	1,020.	18,815
e	All other expenses	59,918.	28,866.	15,457.	15,595
25	Total functional expenses. Add lines 1 through 24e	7,722,811.	7,155,258.	310,949.	256,604
26	Joint costs. Complete this line only if the organization	, , , , , , , , , , , , , , , , , , , ,			
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	and a series of the series and the s	!		1	

Food Bank Coalition of SLO County 2019 Operating Budget January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
4 · CONTRIBUTIONS, SUPPORT	
4000 · REVENUE - DIRECT CONTRIBUTIONS	
4003-00 · Individuals	384,400.00
4005-00 · Corporate / Business	51,999.96
4007-00 · Non-Profit	37,500.00
4010-00 · Fundraising Events	1,008,956.35
4050-00 · Large Donor Initiative	231,677.00
Total 4000 · REVENUE - DIRECT CONTRIBUTIONS	1,714,533.31
4200 · REVENUE - NON-GOVT GRANTS	
4240-00 · NonProfit Organization Grants	130,709.88
4250-00 · Other Grants	15,570.00
Total 4200 · REVENUE - NON-GOVT GRANTS	146,279.88
4500 · REVENUE - GOVERNMENT GRANTS	
4520-00 · Federal Grants	100,000.00
4540-00 · Local Government Grants	100,000.00
Total 4500 · REVENUE - GOVERNMENT GRANTS	200,000.00
4600 · REVENUE - GOVT REIMBURSEMENTS	
4610-00 · Food / Commodity Reimbursements	81,106.00
4620-00 · Payroll / Expense Reimbursement	71,079.00
4630-00 · Infrastructure Reimbursements	100,000.00
Total 4600 · REVENUE - GOVT REIMBURSEMENTS	252,185.00
Total 4 · CONTRIBUTIONS, SUPPORT	2,312,998.19
5 · EARNED REVENUES	
5000 · REVENUE - GOVT AGENCIES	
5030-00 · Local Govt Contracts / Fees	39,459.36
Total 5000 · REVENUE - GOVT AGENCIES	39,459.36
5100 · REVENUE - PROGRAM SALES / FEES	
5180-00 · Program Service Fees - Partners	129,996.00
Total 5100 · REVENUE - PROGRAM SALES / FEES	129,996.00
5400 · OTHER INCOME	
5410-00 · MISC OTHER INCOME	720.00
Total 5400 · OTHER INCOME	720.00
Total 5 · EARNED REVENUES	170,175.36
Total Income	2,483,173.55
Gross Profit	2,483,173.55
Expense	, ,
7 · PERSONNEL RELATED EXPENSES	
7200 · SALARIES & RELATED EXPENSES	
7210-00 · Current Officers Salaries	90,480.00
7220-00 · Salaries & Wages - All Other	940,383.48
7230-00 · Pension Plan Contributions	3,696.00
7240-00 · Employee Benefits - not pension	21,000.00

Food Bank Coalition of SLO County 2019 Operating Budget January through December 2019

	Jan - Dec 19
7250-00 · Payroll Taxes	105,600.00
7260-00 · Workers Comp Insurance	73,155.60
7270-00 · Other Employee Expenses	5,747.00
Total 7200 · SALARIES & RELATED EXPENSES	1,240,062.08
7500 · CONTRACT SERVICES EXPENSE	·, · · · , · · · · · ·
7510-00 · Fundraising & Grant Writing Fee	9,999.96
7520-00 · Accounting Fees	30,000.00
7540-00 · Professional Fees - Other	44,000.00
7540-01 · Netzel Grigsby Exp	12,000.00
7540-00 · Professional Fees - Other - Other	104,400.00
Total 7540-00 · Professional Fees - Other	116,400.00
7560-00 · Program Subcontractor Expense	43,041.60
Total 7500 · CONTRACT SERVICES EXPENSE	199,441.56
Total 7 · PERSONNEL RELATED EXPENSES	1,439,503.64
8 · NON-PERSONNEL RELATED EXPENSES	1,100,000101
8100 · NON-PERSONNEL EXPENSES	
8102-00 · Advertising and Promotion	5,499.96
8104-00 · Office Expense	1,450.20
8106-00 · Information Technology	68,961.92
8108-00 · Supplies	12,040.08
8110-00 · Telephone & Telecommunications	15,132.00
8120-00 · Insurance	
8120-01 · Business, Liability & Vehicle	25,469.40
8120-02 · Directors & Officers Liability	5,793.00
Total 8120-00 · Insurance	31,262.40
8130-00 · Postage & Shipping	9,500.04
8140-00 · Mailing Services	133,318.98
8150-00 · Printing & Copying	64,732.08
Total 8100 · NON-PERSONNEL EXPENSES	341,897.66
8200 · WAREHOUSE OPERATIONS	
8210-00 · Repair & Maintenance	
8210-01 · Vehicle & Equipment	21,800.35
8210-02 · Refrigeration / Freezer	10,591.59
Total 8210-00 · Repair & Maintenance	32,391.94
8220-00 · Vehicle Fuel	29,000.04
8230-00 · Food Inventory Purchases	245,795.16
8230-01 · Food Freight Expense	29,371.20
8240-00 · Inventory Management Expense	2,873.08
8250-00 · Warehouse Supplies	19,089.85
8260-00 · Equipment and Small Tools	25,083.10
Total 8200 · WAREHOUSE OPERATIONS	383,604.37
8300 · FACILITY & OFFICE EQUIP EXPENSE	
8310-00 · Rent, Landscape, Fire Monitor	6,254.66
8320-00 · Utilities	

9:55 AM 10/02/19 **Accrual Basis**

Net Income

Food Bank Coalition of SLO County 2019 Operating Budget January through December 2019

	Jan - Dec 19
8320-01 · Water	11,748.91
8320-02 · Gas	600.00
8320-03 · Electric	34,818.72
8320-04 · Garbage	7,437.22
Total 8320-00 · Utilities	54,604.85
8330-00 · Mortgage Interest	99,600.00
8340-00 · Equipment Rental & Maintenance	6,500.04
8350-00 · Janitorial	5,100.00
8360-00 · Pest Control	5,461.44
8370-00 · Depreciation and Amortization	35,000.00
Total 8300 · FACILITY & OFFICE EQUIP EXPENSE	212,520.99
8400 · TRAVEL & MEETINGS EXPENSE	
8420-00 · Staff Mileage Reimbursement	6,000.00
8430-00 · Conferences, Meetings	11,450.16
Total 8400 · TRAVEL & MEETINGS EXPENSE	17,450.16
8500 · OTHER EXPENSES	
8520-00 · Bank & Credit Card Process Fees	9,206.04
8530-00 · Membership Dues - Organization	18,300.00
8540-00 · Partner Agency Development	45,000.00
Total 8500 · OTHER EXPENSES	72,506.04
8600 · BUSINESS EXPENSES	
8610-00 · Govt Fees / Taxes	999.96
Total 8600 · BUSINESS EXPENSES	999.96
Total 8 · NON-PERSONNEL RELATED EXPENSES	1,028,979.18
Total Expense	2,468,482.82
Net Ordinary Income	14,690.73
et Income	14,690.73

#228 COMPLETE Gimbel Foundat...nd Evaluation (Web Link) Collector: Friday, November 08, 2019 9:05:20 AM Started: Friday, November 08, 2019 10:32:52 AM Last Modified: 01:27:31 Time Spent: IP Address: 72.29.180.250 Page 1 Q1 Name of your organization. Food Bank Coalition of SLO County Q2 Grant # 20170898 43483 GIMB-H **Q3** Grant Period 12/21/17 - 06/12/18 Q4 Location of your organization San Luis Obispo City CA State Q5 Name and Title of person completing evaluation. Tim Parker, Director of Operations Q6 Phone Number: 8053699206 Q7 Email address.

Page 2: Key Outcomes and Results

tparker@slofoodbank.org

Q8 Total number of clients served through this grant funding:

4,165

Q9 Describe the project's key outcomes and results based on the goals and objectives. Use the following format:State the Goal:State Objective 1:Describe the Activities, Results and Outcomes for Objective 1:State Objective 2 (if applicable):Describe the Activities, Results and Outcomes for Objective 2:State Objective 3 (if applicable):Describe the Activities, Results and Outcomes for Objective 3:

The Goal of this project was to use awarded Gimbel Grant funding to further expand our No-Cook Bags program, a service compiling healthy, portable bags of food that do not require refrigeration to store, tools or open, or heating elements to prepare, and as such are a useful means of providing food assistance to homeless individuals.

- Objective 1:

To serve a further 3,500 homeless individuals through our No-Cook Bag program.

- Activities, Results and Outcomes of Objective 1:

Utilizing this award, we purchased 334 cases (4,008 individual cans - cost: \$4,993.00) of Peanut Butter and 313 cases (7,512 individual cans - cost:\$4,992.00) of Chicken in water with pop-tops to serve as mainstays of our No Cook Bags, providing healthy portions of protein that are portable and require no tools or kitchen elements to prepare and consume. Added to these items purchased with Gimbel Grant funds were assorted donated food items that our staff and volunteers identified while processing incoming food donations. Examples of donated food items included in No-Cook Bags includes: nuts, water, V-8 juice, protein bars, canned fruits and fresh produce.

Once compiled, No-Cook Bags were distributed either by the Food Bank directly to homeless clients, or through intermediary non-profit agencies whose scope of work is service specific to homeless populations. To ensure each participating agency followed the requirements of the program, we vetted their scope of services and then signed a memorandum of understanding acknowledging that all No-Cook Bags are to be given solely to homeless clients.

Our Warehouse Staff tracked by quantity and weight the items comprising the No-Cook Bags within this reporting period, so as to ensure accuracy of inventory used and to track how many Bags with distributed in total.

We are pleased to report that within this period, we were able to serve 4,165 homeless individuals through the program, which reflects service to 665 additional clients than originally proposed, totaling 15,992 LBS of food goods shipped, in total.

Q10 Please describe any challenges/obstacles the organization encountered (if any) in attaining goals & objectives.

It is rare that we are able to report the administration of a grant cycle within which we did not encounter any meaningful challenges. Given that this Gimbel Grant enabled us to expand a tested pilot program, however, this was our experience. Our model of combining key purchased food items with appropriate donated food items, and relying on our large volunteer corps to help us sort donations and compile No-Cook Bags and Partner Non-profit agencies to help us distribute them, continues to allow us to administer this program with low overhead or demand on our paid staff's time and resources.

In fact, within this grant cycle, the main challenge we faced was that we could not keep up with demand for additional partner non-profit agencies that would like to receive No-Cook Bags.

We consider this a good challenge to have and will continue to pursue funding streams to maintain and grow this program.

Q11 How did you overcome and/or address the challenges and obstacles?

We have continued to apply for additional funds to maintain and grow this program, and we have carved out permanent space within our warehouse to house food items used for No-Cook Bags, making it easier for us to harness our recurring volunteers to help us sort and compile these bags.

Q12 Describe any unintended positive outcomes as a result of the efforts supported by this grant.

Through the administration of this program, we have been able to connect with non-profit and service agencies that we previously did not work with. This has helped The Food Bank not only to supply No-Cook Bags to these agencies, but also to connect with them our suite of other services, when applicable.

Another unintended but positive outcome of the efforts supported by this grant, is that local municipal and county law enforcement agencies, as well as non-profit service agencies, have begun to use No-Cook Bags as way of building rapport and trust with homeless individuals and to help connect with with casework services pertaining to healthcare and housing.

As a whole, we feel this program has created a very useful tool in the continuum of services within our County to serve homeless individuals.

Q13 Briefly describe the impact this grant has had on the organization and community served.

This program was created as a pilot in 2017 in response to what our staff were observing in the field, namely that homeless individuals would often need to open up bags of food we were distributing in order remove items that were too heavy to transport, or that they couldn't utilize without tools, refrigeration or heating elements.

This informed a goal of creating easily transportable, healthy bags of food that homeless folks could collect from various locations across our 3,300 square mile county.

As evidenced by the steep and growing demand for No-Cook Bags, we believe this grant has helped us further test and prove a sustainable model for helping serve a population that is otherwise challenging to reach. As California's homeless populations continue to be amongst the nation's highest, it is important that we as a Food Bank look for ways to serve the unique needs of homeless individuals.

Page 3: Budget

Q14 Please provide a budget expenditure report. Also, provide a budget narrative that explains how the funds were utilized, what was purchased, what were the expensed items based upon the budget that was submitted.

We were able to follow our Project Budget proposal exactly as planned, utilizing the funds as follows:

- We purchased 334 cases of Peanut Butter (4,008 18 oz. individual jars) priced at \$14.95 / case, for a total cost of \$4,993.00.
- We also purchased 313 cases of Chicken Chunk in water (7,512 5 oz. individual cans) priced at \$15.95 / case, for a total cost of \$4,992.00

We applied the remaining \$15.00 toward the purchase of additional peanut butter in the same format, adding funding from our general account to cover the difference in order to fund our No Cook Bag program for remainder of the calendar year.

These purchased items were then joined to donated food items, as proposed, and compiled by our staff and volunteers into the final No-Cook Bags.

Page 4: Success Stories

Q15 Please relate a success story:

Q16 Please relate a success story here:

Below is a quote from Janna Nichols, Executive Director of Five Cities' Homeless Coalition, one of our major partners in distributing No-Cook Bags:

"The clients love the no-cook bags and regularly report back on how they love the quality of the items in the bags and how the appreciate that the items don't require any cooking. Since 5Cities Homeless Coalition started distributing the no-cook bags, we have seen an increase in walk-ins to the agency and most have been people who have never received services from us before. While the timing also coincides with our agency moving to new offices, it is clear that word is getting out about the bags and the additional services available at 5CHC. The no-cook food bags have been a great way for us to initiate a conversation with a client about their needs and circumstance, in addition to providing with a nutritious food source. The clients may come in for a food bag, but walk out with knowledge of other community resources. Oftentimes we are able to assist with another immediate need, such as providing a bus pass or hygiene kit."

Respondent skipped this question

Q17 Please relate a success story here:

Page 5: Organizational Information

Q18 Which category best describes the organization.
Please choose only one.

Basic Needs Support

Q19 What is the organization's primary program area of interest?

Food Bank

Q20 Percentage of clients served through grant in each ethnic group category. Total must equal 100%	Unknown	100
Q21 Approximate percentage of clients served from grant funds in each age category.	Children ages 06-12 years of age Youth ages 13-18 Young Adults (18-24) Adults Senior Citizens	5 10 10 65 10
Q22 Approximate percentage of clients served with disabilities from grant funds.	No clients served with disabilities Mentally/Emotionally Disable Other Disability	20 d 60 10
Q23 Approximate percentage of clients served in each economic group.	Homeless/Indigent	100
Q24 Approximate percentage of clients served from grant funds in each population category.	Single Adults Families	65 35