

Internal Use Only:
Grant No: _____

Organization / Agency Information

<i>Organization/Agency Name:</i> Food Bank Coalition of San Luis Obispo County		
<i>Physical Address:</i> 1180 Kendall Road, San Luis Obispo, CA 93401		<i>City/State/Zip</i>
<i>Mailing Address:</i> 1180 Kendall Road San Luis Obispo, CA 93401		<i>City/State/Zip</i>
<i>CEO or Director:</i> Mr. Kevin Drabinski, CEO	<i>Title:</i>	
<i>Phone:</i> (804) 238-4664	<i>Fax:</i>	<i>Email:</i>
<i>Contact Person:</i> Mr. Tim Parker, Director of Operations		<i>Title:</i>
<i>Phone:</i>	<i>Fax:</i>	<i>Email:</i> tparker@slofoodbank.org
<i>Web Site Address:</i> http://www.slofoodbank.org		<i>Tax ID:</i> 770210727

Program / Grant Information

<i>Program/Project Name:</i> No-Cook Bags for Homeless Residents			<i>Amount of Grant Requested:</i> \$9985
<i>Total Organization Budget:</i> \$2273418	<i>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</i> 95	<i>Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100):</i> 2.3999999999999999	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 5.0999999999999996
<i>Purpose of Grant Request (one sentence):</i> Grant funds will pay for easy-to-access proteins to distribute to homeless residents in No-Cook Bags.			
<i>Gimbel Grants Received: List Year(s) and Award Amount(s)</i> 2013: \$10,000			

Holiday Grant Application

XIII. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

Each year the Food Bank distributes approximately six million pounds of food to children, seniors, the working poor, and other low-income residents. Our services have tripled in the last decade and a strategic effort has been made ensure food access in all areas of the county, especially under-served regions. We served 46,000 people in 2016, double the number of people served before the 2008 recession.

After 28 years of service to the community, the Food Bank has grown into more than a provider of emergency food relief. Our mission, “to work with a network of partners to alleviate hunger in San Luis Obispo County and build a healthier community,” reflects the importance of health and nutrition when providing food for those in need and the critical role of partnerships in reducing hunger and poor nutrition. To help our recipients maintain their health, half of all food distributed (by weight) is now fresh, high-quality produce. And we have eliminated non-nutritious foods such as soda, hot dogs, and candy from our distributions.

A staff of 26 full-time equivalent personnel and 1,800 volunteers make direct food distributions possible at 80 sites each month in every SLO County community. In addition to directly providing food at distribution sites, the Food Bank provides an economical source of charitable food to 200 local agency and community partners. We take an innovative approach to addressing child hunger and nutrition by distributing food to parents at school district sites; providing summer breakfasts, lunches, and snacks to children who lack access to food when school is not in session; and increasing access to fresh produce for low-income children through Children’s Farmers’ Markets. To increase food security for families over the long-term, Food Bank staff conduct CalFresh (food stamp) outreach and enrollment at distribution sites.

II. Project Information: Describe your food distribution program. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program? How do you identify/qualify those in need? How often is the food distribution offered? How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Due to the high cost of housing and mild climate, our county has many homeless residents. A count last winter found 1,125 people living in shelters and on the street, and 3,306 K-12 students were identified as homeless last year. The No-Cook Bags program began after we realized that homeless clients were not taking much food at our distributions. Homeless-serving agencies told us that these clients lack the food preparation, storage, and transportation to use groceries. They shared that there is a large need for ready-to-eat food in smaller quantities that are easily stored and carried, particularly protein-rich foods that can be accessed without can openers.

We piloted No-Cook Bags through our community partners who are already trained in food handling and safety. We now have fourteen partners picking up bags at the Food Bank weekly or monthly. Each No-Cook Bag has 6-10 pounds of food, including proteins like peanut butter and chicken in pop-top cans, nuts, cheese, and protein bars; canned fruits or vegetables; fresh fruit when feasible; V8 juice; and snack items. We purchase those foods that are not commonly donated to the Food Bank, like higher-cost proteins in portable sizes.

Community partners, including school districts, homeless services providers, family resource centers, and government agencies, typically visit our warehouse weekly to access multiple Food Bank resources. We add

No-Cook Bags to their pick up, and the number of bags is tracked using pick-up records built into Food Bank record keeping systems.

Over 300 No-Cook Bags are being distributed each month through partner agencies and directly by the Food Bank at local homeless-serving events and other opportunities, feeding at least 3,600 individuals per year, including children, adults, and seniors. Support from the Holiday Food Program would allow us to nearly double this number, serving another 3,500 homeless residents.

**2017 S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. The maximum amount requested is \$10,000. One hundred percent of the request should be for the purchase of food items only. Canned tuna will not be funded. Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity.

Line Item	Line Item Description	Requested Amount
Peanut Butter Creamy/Smooth - 334 cases [4,008 jars]	12 Jars / Case @ 18 oz. each jar Cost per case @ \$14.95	\$4,993
Poptop Chicken - Chunk in water 313 cases [7,512 cans]	24 Cans / Case @ 5 oz. each can Cost per case @ 15.95	\$4,992
TOTAL:		\$9,985

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
278,618	11,466,687	2.4%

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.				
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	161,102.	118,088.	26,420.	16,594.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.	0.	0.	0.
7 Other salaries and wages.	892,466.	654,177.	146,365.	91,924.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits.	86,450.	63,368.	14,178.	8,904.
10 Payroll taxes.	100,316.	73,532.	16,452.	10,332.
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.	57,003.	41,783.	9,349.	5,871.
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	62,723.	62,723.		
12 Advertising and promotion.				
13 Office expenses.	53,078.	37,139.	13,110.	2,829.
14 Information technology.	41,386.	30,336.	6,787.	4,263.
15 Royalties.				
16 Occupancy.	109,658.	103,078.	3,290.	3,290.
17 Travel.	4,469.	1,489.	1,490.	1,490.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.				
20 Interest.	20,346.	19,126.	610.	610.
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	112,246.	93,164.	19,082.	
23 Insurance.	47,009.	34,458.	7,709.	4,842.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <u>DONATED FOOD</u>	8,379,538.	8,379,538.		
b <u>FOOD COSTS-PURCHASED FOOD</u>	409,243.	409,243.		
c <u>COMMODITIES DISTRIBUTED</u>	379,213.	379,213.		
d <u>FOOD COSTS-DONATED/SHARED MAIN</u>	177,710.	177,710.		
e All other expenses.	372,731.	200,357.	13,776.	158,598.
25 Total functional expenses. Add lines 1 through 24e.	11,466,687.	10,878,522.	278,618.	309,547.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

carlhansen@slofoodbank.org

Re: "Good News" news release

Cornejo, Annmarie <acornejo@thetribunenews.com>
To: Carl Hansen <chansen@slofoodbank.org>

Thu, Jul 11, 2013 at 11:12 AM

That's great news! Thanks for getting it to me.

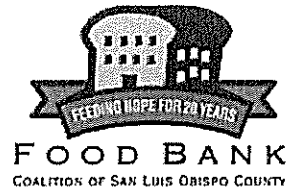
AnnMarie Cornejo
Staff Writer
The Tribune
San Luis Obispo County, Ca
www.sanluisobispo.com
805-781-7939, phone
805-781-7905, fax
Twitter: @a_cornejo

On Thu, Jul 11, 2013 at 9:02 AM, Carl Hansen <chansen@slofoodbank.org> wrote:
Hi AnnMarie,
Please print the following at your earliest convenience. Thanks so much! Carl

The S.L. Gimbel Foundation Advised Fund at the The Community Foundation Serving the Counties of Riverside and San Bernardino has reached out to San Luis Obispo County through our own Community Foundation. The funds were given to help the Food Bank of San Luis Obispo County provide fresh produce to low-income children and families throughout the county. The \$10,000 gift received earlier this year provided 100,000 lbs. of produce, almost half of which was gleaned in the county through GleanSLO, a program of the Food Bank that rescues food at local farms and orchards through the efforts of hundreds of volunteers. For more information go to www.slofoodbank.org.

Carl R. Hansen
Executive Director
Food Bank Coalition of SLO County
P.O. Box 2070
Paso Robles, CA 93447
805-238-4664
fax: 805-238-6956
cell: 805-235-2851
www.slofoodbank.org

All a Board!



A "monthly" message to the Board from Carl and Wendy

January 21, 2012

Dear Board Members and Members Emeritus,

Soon you'll be receiving the documents we will distribute at the retreat, but the only one you need to focus on now is the one just sent out by Laurie, the Paradox of Plenty plan for our county assembled over a year's work by the SLO Co. Food System Coalition. We are the lead agency of the Coalition, and the collaborative planning that has gone into this instrument needs to be the basis of our own planning. The community is helping us reach our own goals in feeding hungry people in SLO County both by our programs and the ways that they help to meet the needs in their various ways of the people we serve. The Pof P plan is found by clicking the link in Laurie's email or going to the top tab on our website called SLO Food System.

When you see the agenda for the retreat, which is attached, I know you will look forward to participating. The location is where we met last year, the new home for the SLO County Community Foundation, located at 550 Dana St. in San Luis Obispo. We'll start at 8:30 a.m. sharp and conclude by 4 p.m. Please come having reviewed Paradox of Plenty, as it is a lot to absorb, and raises many opportunities and challenges for us in the years ahead. Meanwhile, we want to re-cap a few things prior to the meeting, now that we have a pretty good idea of the results of 2012.

Financial Situation Looks Good

I'm happy to report that we ended the year with what appears to be a comfortable surplus, despite indicators during 2012 that concerned us as we entered the holiday season. I'm not sending out financials at this time because they are continuing to be updated, but you will be pleased to see Tom's preliminary summary attached showing that we are entering 2013 with more than adequate cash reserves.

Programs Summary

While we are slightly down in poundage of food distributed from 2011, we are serving more people due to the growth of the Lovin' Lunchbox and Backpack SnackPack Programs in partnership with our public schools in low-income neighborhoods. 44,000 people received 5.4 million pounds of food in 2012, 48% of which was fresh produce. Almost 100,000 lbs. of that produce was gleaned locally by our newest collaborative program, Glean SLO.

The Harvest Bag Program provided 1,177,919 lbs. of food in 39,264 deliveries to individuals and families in south county and on the coast.

Healthy Food for Local Families distribution program in cooperation with the public schools provided 765,902 lbs. of food from 13 sites to low-income school families.

The USDA Program provided 833,294 lbs. at 38 sites scattered throughout the county.

Our Sr. Brown Bag Program distributed 111,300 lbs to seniors at closed sites.

Our SnackPack Program provided 100,903 snacks to children attending after school programs throughout the year.

Our Lovin'Lunchbox Program provided 10,651 meals during the summer to children when they were not in school.

Finally, we provided 2,103,780 lbs. of food to agencies that rely on the Food Bank to obtain free and low-cost food for their low-income recipients, whether from the public in general or clients with particular needs provided by the agency.

Grantwriting

Already, we have received a \$10,000 grant from the S. L. Gimbel Foundation Advised Fund at The Community Foundation Serving the Counties of Riverside and San Bernardino to support our produce program, for which we were able to apply by invitation of our local Community Foundation. We have also received a grant of \$15,000 from MAZON: A Jewish Response to Hunger, in response to our food advocacy and outreach efforts through CalFresh counseling and the formation of the SLO Co. Food System Coalition. And we have received a \$9,500 grant from Paso Wine Country Alliance for our Hungry Food for Local Families Program. Several grants are pending in one stage or another with the USDA, County of SLO, City of SLO, Hoag Family Foundation, and CDBG grants from at least four cities in the county.

Fundraising

Food 4 Less is running the same "Have A Heart" program they did last year which raised over \$20,000, this time doubling the length of time the effort will run during February and March. We will also continue the Discovery Dining coupon book as a way of thanking donors while at the same time making \$10 per book that they purchase. And of course, the Feinstein Letter will come out in March and February. These are just the beginning of a long list of fundraising opportunities scheduled for 2013.

Silver Legacy

We are almost 1/3 of the way toward our goal of \$750,000, and Carl has had not been able to spend the time that he needs to make it even more successful. We will be addressing that in our budget presentation for 2013. We have received \$149,725 in cash, and have \$90,700 in remaining pledges. All of this from only 20 persons, and half of those are board members. The other 10 represent about 15 persons that Carl has been able to meet with thus far, so the participation rate is high. All of the remaining 5 have maintained or increased their annual non-Silver Legacy giving. So far, we haven't chased anyone away!

Capital Needs

We will be re-financing the mortgage on the warehouse, substantially lowering our interest rate, now that the county has decided how to remove the CDBG liens from our Deed. At the end of 2012, that encumbrance was \$334,292, and should be removed within a few weeks. Coast National Bank has already done the appraisal and is ready to draw up the documents.

We will also be asking the Board to allow us to purchase two new trucks, one for Paso and one for Oceano, that will serve our needs well into the future and save repair and maintenance costs on our existing aging fleet as well as help us conform to EPA standards. We are currently forced to replace our phone systems in both warehouses, as their age and dysfunction has been a significant inhibitor of effective communication and operations.

Personnel

We are grateful for the employees we have. Their hard work has made the successful year possible, and there is a deep sense of commitment to the work we are doing together. The budget we present for 2013 will include modest raises, together with the hiring of an assistant for fundraising for Wendy and a new warehouse person. We will also need to put our GleanSLO program on solid developmental footing by hiring its coordinator on a more permanent, although half-time basis. Wendy and I are looking forward to presenting this budget to you at the retreat, and showing how we feel it will bring us to more success in 2013 and beyond. You will have the opportunity to approve the budget, of course, after we have done our strategic planning using Paradox of Plenty as our template.

SLO Food Bank Timeline Now

The S.L. Gimbel Foundation Advised Fund at the The Community Foundation Serving the Counties of Riverside and San Bernardino reached out to The Community Foundation San Luis Obispo County. The \$10,000 gift received earlier this year provided 100,000 lbs. of produce, almost half of which was gleaned in the county through our program GleanSLO. The funds were given to help the Food Bank provide fresh produce to low-income children and families throughout the county.



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The
Community
Foundation

Serving the Counties of Riverside and San Bernardino

S.L. Gimbel Foundation Fund
Grant Evaluation Form
Holiday Grant

Grant Period: January 1, 2013 through June 30, 2013	Evaluation Due Date: July 15, 2013
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Organization: Food Bank Coalition of San Luis Obispo County

Contact Name: CARL R. HANSEN Title: CEO

Phone Number: 805-235-2851 Grant Period: Jan. 1, 2013 – Jun. 30, 2013

Award Amount: \$10,000 Grant Number: 20121003

- Describe the project's key outcomes and results based on your goals and objectives. Provide the number of clients served and other relevant statistics.
- What were the challenges and obstacles you encountered (if any) in attaining your goals & objectives? How did you overcome and/or address the challenges and obstacles? What were the lessons learned?
- Describe any unintended positive outcomes as a result of the efforts supported by this grant.
- Describe the overall effect this grant has had on your organization.
- Tell us a few success stories that made an impact on your organization and/or community as a result of this grant.
- Provide a financial report on the use of your grant funds (expenditures).
- Additional condition: Please report on the following:
«Recommendation»
- ❖ Please send copies of publicity and other promotional materials.
- ❖ All variances or time extensions must be approved by The Community Foundation's Grant Committee. Please contact us at 951-684-4194, ext. 111 immediately if a variance or extension becomes necessary.

Please return the completed form to:
Penny Beaulieu, Manager, Grant Programs
The Community Foundation
3700 Sixth St., Suite 200, Riverside, CA 92501 or fax to 951-684-1911
Or email to: pbeaulieu@thecommunityfoundation.net

**S.L. Gimbel Foundation Fund
Grant Evaluation Form Responses
July 12, 2013**

Describe the project's key outcomes and results based on your goals and objectives. Provide the number of clients served and other relevant statistics.

The key outcome was to provide almost 100,000 lbs of fresh produce by accessing opportunities for free produce, or paying only our portion of the shared freight costs, thus exceeding our grant goal of 40,000 lbs. by 60,000! With 15 lbs. of produce distributed on average in each service incident, 6,667 households were served.

What were the challenges and obstacles you encountered (if any) in attaining your goals & objectives? How did you overcome and/or address the challenges and obstacles? What were the lessons learned?

No challenges or obstacles. In fact, doors were opened because of the grant.

Describe any unintended positive outcomes as a result of the efforts supported by this grant

We were delighted to be able to focus the funds from the grant on opportunities where the produce itself was free, and we only paid hauling costs.

Describe the overall effect this grant has had on your organization.

It delighted and encouraged us because it was through a Community Foundation that had no reason to care about our county, and that our own Community Foundation recommended us. We are inspired by this vision of the S.L. Gimbel Foundation.

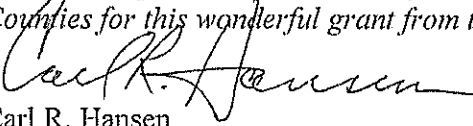
Tell us a few success stories that made an impact on your organization and/or community as a result of this grant.

We had great success in multiplying the impact of the grant. But so many individuals were encouraged as well. From Ruby in San Luis Obispo, "I depend on the fresh produce we receive from the Food Bank at Grace Church every Saturday. My kids know what is good for them and what isn't. They learn about it in school. I can't afford it most of the time. Thanks for helping me and my kids!" From Guy in Morro Bay: "When I heard that the avocados I got through the Food Bank were local and gleaned by volunteers, it really touched me. I see so many trees dropping unpicked avocados. I want to volunteer, too!"

Provide a financial report on the use of your grant funds (expenditures).

All of the funds were used for the acquisition of produce at an average cost of \$.10 per pound, spent either for freight when accessed through Farm to Family, or fuel costs through our own GleanSLO program.

Thank you again to The Community Foundation of Riverside and San Bernardino Counties for this wonderful grant from the S.L. Gimbel Foundation Advised Fund!



Carl R. Hansen

CEO, Food Bank Coalition of San Luis Obispo County

Internal Revenue Service

Date: February 6, 2007

FOOD BANK COALITION OF SAN LUIS
OBISPO COUNTY
PO BOX 2070
PASO ROBLES CA 93447-2070 707

Department of the Treasury
P. O. Box 2508
Cincinnati, OH 45201

Person to Contact:
Ms. Julius 3108345
Customer Service Representative
Toll Free Telephone Number:
877-829-5500
Federal Identification Number:
77-0210727

Dear Sir or Madam:

This is in response to your request of February 6, 2007, regarding your organization's tax-exempt status.

In December 1988 we issued a determination letter that recognized your organization as exempt from federal income tax. Our records indicate that your organization is currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records indicate that your organization is also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code.

Our records indicate that contributions to your organization are deductible under section 170 of the Code, and that you are qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Internal Revenue Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,



Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations 1

Food Bank Coalition of San Luis Obispo County Board of Directors and Executive Officers

Name	End Term Month/Year	Address	Affiliation/Experience
Ellen Curtis <i>Vice Chair</i>	Dec 2017	Templeton, CA	Marketing Professional (Development/Mktg.Comm)
Stewart Ehrhardt, Jr	Dec 2017	Paso Robles, CA	IT Manager, PG&E
Bryce Boggs	Dec 2017	Paso Robles, CA	CPA (Finance Committee)
Lisa Nicholson	Oct 2017	San Luis Obispo, CA	CalPoly Prof., Nutrition Dept (Nutrition Committee) (Nominations Committee)
Marisela Garcia	Nov 2017	Paso Robles, CA	Retired, Education
Richard Hungerford <i>Treasurer</i>	Nov 2017	Paso Robles, CA	Retired, Hi-Tech Industry
Emilie Elliott	Dec 2018	Arroyo Grande, CA	Attorney
Melissa Babu	Dec 2018	San Luis Obispo, CA	Attorney
Richard Benetiz <i>Secretary</i>	Dec 2018	Paso Robles, CA	Retired Educator
Douglas Major	Dec 2019	Paso Robles, CA	Doctor of Optometry
Jeff Mercer <i>Board Chair</i>	Dec 2019	Paso Robles, CA	Commercial Loan Officer
Susan McTaggart <i>GleanSLO</i>	Dec 2019	Los Osos, CA	Education
Joe Simonin	Dec 2019	Templeton, CA	Business Professional
Mark Corella	Dec 2019	Oceano, CA	Bank District Manager

Food Bank Coalition of SLO County
Operating Budget
FY 2017

	Annual Budget
Ordinary Income/Expense	
Income	
5001 · REIMBURSEMENTS	
5001b · CAFB/CNN FSP REIMB	0.00
5001c · TEFAP REIMBURSEMENTS	68,000.00
5001d · TEFAP SUPPLEMENTALS	7,000.00
5001f · SUMMER FOOD SERVICE PROGRAM	89,000.00
5001g · SEFAP REIMBURSEMENTS	30,000.00
5001h · DFAP REIMBURSEMENTS	6,500.00
5001J · CACFP REIMBURSEMENTS	106,000.00
Total 5001 · REIMBURSEMENTS	306,500.00
5013 · SPECIAL REVENUES	
5013a · CALIF TAX CHECK-OFF FUND	7,500.00
Total 5013 · SPECIAL REVENUES	7,500.00
5018 · SHARED MAINTENANCE	60,000.00
5019 · CO-OP PAYMENTS	110,000.00
5020 · GRANTS, UNRESTRICTED	
5020b · UNRESTRIC GRANTS, STATE	0.00
5020c · UNRESTRIC GRANTS, CO/CITY	100,000.00
5020d · UNREST GRANTS, NON-PRFTS	64,000.00
5020e · UNREST GRANTS, INDIV/ORG	10,118.00
5020f · UNRESTRIC GRANTS, OTHER	0.00
5020g · SNAP-ED GRANT	25,000.00
Total 5020 · GRANTS, UNRESTRICTED	199,118.00
5025 · GRANTS-RESTRICTED	
5025b · EFSP-FEMA	5,000.00
5025c · RESTRICT GRANTS, STATE	0.00
5025d · RESTRICT GRANTS, CO/CTY	12,000.00
5025e · HURRICANE KATRINA FUND	0.00
5025f · RESTRICT GRANTS, OTHER	0.00
5025g · FOOD STAMP PROGRAMS	0.00
5025h · RESTRICT GRANTS, NON-PRF	125,000.00
5025i · RESTRICT GRANTS-DONAT. INDV/ORG	50,500.00
5025j · RESTRICT GRANTS, FEDERAL	0.00
5025k · BACKPACK PROGRAM	0.00
5025m · LUDWICK FOUNDATION-NEW TRUCK	0.00
5025n · YOUTH EATING SMARTLY-WBSTR	0.00
5025p · KRAFT GRANT	0.00
5025q · USDA-HFC GRANT	0.00
5025r · USDA-CFP GRANT	100,000.00
Total 5025 · GRANTS-RESTRICTED	292,500.00
5030 · DONATIONS, UNDESIGNATED	
5030a · DONATIONS, UNSOL, IDIV	250,000.00
5030b · WEBSITE DONATIONS	0.00

Food Bank Coalition of SLO County
Operating Budget
FY 2017

	Annual Budget
5030c · CORP. DONATIONS, UNSOL ORG	70,000.00
5030d · NON-PROFIT DONATIONS	27,000.00
5030e · FRIENDS OF THE FOOD BANK	0.00
5030f · SILVER LEGACY FUND	25,000.00
Total 5030 · DONATIONS, UNDESIGNATED	372,000.00
5032 · DONATIONS, FUNDR CAMPAIGN	
5032a · FEINSTEIN CHALLENGE	0.00
5032b · THANKSGIVING MAILING	140,000.00
5032c · CHRISTMAS MAILING	80,000.00
5032d · BOARD PRESIDENT'S MAILING	100,000.00
5032e · FOOD DRIVE CASH DONATIONS	250,000.00
5032f · NAT'L HUNGER AWARENESS DAY	110,000.00
5032g · DISCOVERY DINING	0.00
5032h · GLEAN SLO	45,000.00
5032j · SPRING LETTER	60,000.00
5032k · NOURISH OUR FUTURE	0.00
Total 5032 · DONATIONS, FUNDR CAMPAIGN	785,000.00
5038 · FUNDRAISING EVENTS	
5038b · HUNGER BENEFIT DINNER	0.00
5038f · OTHER FUNDRAISING EVENTS	55,000.00
5038g · HUNGER WALK	50,000.00
5038h · SPECIAL FUNDRAISING EVENTS	25,000.00
Total 5038 · FUNDRAISING EVENTS	130,000.00
5040 · OTHER INCOME	
5040a · INTEREST/DIVIDEND INCOME	800.00
5040b · MISC OTHER INCOME	
5040c · SALE OF DONATED ITEMS	5,000.00
5040e · GAIN/LOSS ON INVESTMENTS	5,000.00
Total 5040 · OTHER INCOME	10,800.00
5047 · RENTAL INCOME	
Total Income	2,273,418.00
Expense	
6001 · SUSPENSE	0.00
6014 · USDA-HFC/CFP/SNAP GRANT EXPENSE	
6014a · USDA-HFC/CFP MISC EXPENSE	12,000.00
6014b · USDA-HFC/CFP SUBCONTRATOR EXP	25,000.00
6014c · SNAP ED EXPENSE	5,000.00
Total 6014 · USDA-HFC/CFP/SNAP GRANT EXPENSE	42,000.00
6017 · HFLF/MISC REST ADJUSTMENT	0.00
6018 · FOOD PROCUREMENT EXPENSE	
6018a · SHARED MAINT.FOOD PURCHASE COST	
6018b · FOOD PROCUREMENT FEES	49,069.01
6018d · SUMMER FOOD SERVICE PROGRAM	65,561.23
6018e · BRILLIANT BEGINNINGS FOOD COSTS	944.00

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6018F · CA CHILDRENS FOOD PROGRAM	45,857.04
Total 6018 · FOOD PROCUREMENT EXPENSE	161,431.28
6019 · CO-OP EXPENSES	
6019a · CO-OP FOOD PURCHASE COST	90,000.00
6019b · FREIGHT COSTS	800.00
Total 6019 · CO-OP EXPENSES	90,800.00
6020 · FOOD DRIVE COSTS	1,000.00
6022 · PRODUCE COSTS	
6022a · PRODUCE PURCHASE COSTS	105,152.00
6022b · PRODUCE PROCUREMENT FEES	2,338.50
6022c · PRODUCE FREIGHT COSTS	25,260.50
Total 6022 · PRODUCE COSTS	132,751.00
6110 · ACCOUNTING SERVICES	65,000.00
6111 · BANK FEES	
6111a · BANK/MERCHANT FEES	9,000.00
6111b · LOAN DOC/TITLE FEES	500.00
6111 · BANK FEES - Other	0.00
Total 6111 · BANK FEES	9,500.00
6115 · BAD DEBT	15.00
6120 · COMMUNITY RELATIONS	
6120b · COMM RELATIONS PRINTING	3,000.00
6120c · COMM RELATIONS POSTAGE	368.61
6120d · COMM RELATIONS MISC	5,000.00
Total 6120 · COMMUNITY RELATIONS	8,368.61
6130 · BOARD OF DIRECTORS EXPENSE	
6130a · BOD MEETING EXPENSE	
Total 6130 · BOARD OF DIRECTORS EXPENSE	
6135 · CONSULTING	
6140 · GRANTWRITING/FUNDRAISING	
6140a · GRANTWRITER SUBCONTRACT	12,000.00
Total 6140 · GRANTWRITING/FUNDRAISING	12,000.00
6142 · FUNDRAISING CAMPAIGN EXPENSES	
6142a · FUNDRAISING PRINTING	50,000.00
6142b · FUNDRAISING POSTAGE	20,000.00
6142c · MISC FUNDRAISING COSTS	10,000.00
6142d · NOURISH OUR FUTURE	0.00
Total 6142 · FUNDRAISING CAMPAIGN EXPENSES	80,000.00
6143 · FUNDRAISING EVENT COSTS	
6143b · NAT'L HUNGER AWARENESS DAY EXP	7,500.00
6143g · HUNGER WALK EVENT COSTS	2,500.00
Total 6143 · FUNDRAISING EVENT COSTS	10,000.00
6145 · OTHER TRAVEL/MEETING EXP	4,000.00
6147 · GOVERNMENT FEES/TAXES	750.00
6200 · PAYROLL	

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6201 · WAGES & SALARIES	
6201a · ADMINISTRATIVE	395,245.76
6201b · PROGRAM	571,808.90
6201c · ADVOCACY/OUTREACH	47,658.00
Total 6201 · WAGES & SALARIES	1,014,712.66
6202 · PAYROLL TAXES/FEEES	
6202a · FICA/MEDICARE	73,000.00
6202b · CA UNEMPLOYMENT TAX	17,500.00
6202c · CA TT	
6202d · PAYROLL PROCESSING FEES	0.00
Total 6202 · PAYROLL TAXES/FEEES	90,500.00
6203 · WORKER'S COMPENSATION	150,000.00
6205 · EMPLOYEE FRINGE BENEFITS	
6205a · FRINGE BENEFITS-MEDICAL	28,800.00
6205b · FRINGE BENEFITS-OTHER	15,000.00
Total 6205 · EMPLOYEE FRINGE BENEFITS	43,800.00
Total 6200 · PAYROLL	1,299,012.66
6210 · CONTRACT LABOR	
6210a · CONTRACT LABOR/AMERICORP	6,750.00
6210c · CONSULTING	2,400.00
Total 6210 · CONTRACT LABOR	9,150.00
6300 · RENTS & LEASES	
6300a · W'HSE/OFFICE SPACE	0.00
Total 6300 · RENTS & LEASES	0.00
6350 · DONOR TRACKING COSTS	1,500.00
6401 · COMPUTER/INTERNET EXPENSE	
6401a · INTERNET EXPENSE	25,000.00
6401b · COMPUTER EXPENSE	15,000.00
Total 6401 · COMPUTER/INTERNET EXPENSE	40,000.00
6402 · DUES & SUBSCRIPTIONS	
6402a · DUES & SUBSCRIPTIONS-GENERAL	11,038.00
6402b · ASSOCIATION DUES/FEES	
Total 6402 · DUES & SUBSCRIPTIONS	11,038.00
6403 · REPAIR & MAINTENANCE	
6403a · EQUIPMENT/MACHINERY R & M	13,000.00
Total 6403 · REPAIR & MAINTENANCE	13,000.00
6404 · INSURANCE	
6404a · GENERAL HAZARD AND LIABILITY	19,000.00
6404b · VEHICLE	15,000.00
Total 6404 · INSURANCE	34,000.00
6405 · INTEREST EXPENSE	
6405b · BUILDING MORTGAGE INTERE	122,000.00
6405c · VEHICLES INTEREST	7,500.00
6405d · OTHER INTEREST PAID/LATE FEES	500.00

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6405e · CONSTRUCTION LOAN INTEREST	0.00
Total 6405 · INTEREST EXPENSE	130,000.00
6406 · LEGAL/PROFESSIONAL EXPENSES	
6409 · OFFICE SUPPLIES & POSTAGE	
6409a · OFFICE SUPPLIES	7,000.00
6409b · POSTAGE	3,850.00
Total 6409 · OFFICE SUPPLIES & POSTAGE	10,850.00
6410 · PRINTING	0.00
6411 · TELEPHONE	15,000.00
6413 · UTILITIES	
6413a · ELECTRICITY	30,000.00
6413b · GAS	1,200.00
6413c · WATER/TRASH	12,000.00
Total 6413 · UTILITIES	43,200.00
6420 · SMALL TOOLS AND EQUIPMENT PURCH	
6420c · SMALL TOOLS AND EQUIPMENT-GRANT	0.00
6420D · SMALL TOOLS & EQUIP PURCH-MISC	0.00
Total 6420 · SMALL TOOLS AND EQUIPMENT PURCH	0.00
6501 · VEHICLE EXPENSE	
6501a · VEHICLE FUEL	60,000.00
6501b · VEHICLE R & M	15,000.00
6501c · VEHICLES LICENSES	8,000.00
6501 · VEHICLE EXPENSE - Other	
Total 6501 · VEHICLE EXPENSE	83,000.00
6560 · Payroll Expenses	
6601 · WAREHOUSE OPERATIONS EXP	
6601a · WAREHOUSE (BUILDING) R & M	3,337.50
6601b · WAREHOUSE OPERATIONS	35,000.00
Total 6601 · WAREHOUSE OPERATIONS EXP	38,337.50
6701 · VOLUNTEER EXPENSE	2,000.00
Total Expense	2,347,704.05
Net Ordinary Income	-74,286.05
Other Income/Expense	
Other Expense	
7006 · KENDALL ROAD EXPENSES	0.00
Total Other Expense	0.00
Net Other Income	0.00
Net Income	-74,286.05