



**2016 S.L. Gimbel  
Foundation Fund  
Grant Application  
Riverside & San Bernardino**

Internal Use Only:  
Grant: 20160677

GRANT ID: 20024  
\$40,000

**Organization / Agency Information**

<b>Organization/Agency Name:</b> Feeding America Riverside and San Bernardino Counties (FARSB)		
<b>Physical Address:</b>	2950 A. Jefferson St.	<b>City/State/Zip</b> Riverside, CA 92504
<b>Mailing Address:</b>	Same as above	<b>City/State/Zip</b>
<b>CEO or Director:</b>	William Carnegie	<b>Title:</b> President & CEO
<b>Phone:</b> 951-359-4757	<b>Fax:</b> 951-351-2492	<b>Email:</b> wcarnegie@feedingamerica.org
<b>Contact Person:</b> Stuart Haniff		<b>Title:</b> Chief Philanthropy Officer
<b>Phone:</b> 951-359-4757 X109	<b>Fax:</b> 951-351-2492	<b>Email:</b> shaniff@feedingamericaie.org
<b>Web Site Address:</b> www.feedingamericaie.org		<b>Tax ID:</b> 33-0072922

10/5

**Program / Grant Information**

**Interest Area:**  Animal Protection  Education  Environment  Health  Human Dignity

<b>Program/Project Name:</b> Kids Produce Market		<b>Amount of Grant Requested:</b> \$40,000	
<b>Total Organization Budget:</b> \$3,793,952	<b>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</b> 94%	<b>Per 990, Percentage of Management &amp; General Expenses Only (Column C/ Column A x 100):</b> 4%	<b>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D/ Column A x 100):</b> 6%
<b>Purpose of Grant Request (one sentence):</b> To improve the health and nutrition of 7,300 low-income students in Riverside and San Bernardino counties by providing 12 pounds of fresh produce at monthly distributions on-site at their school.			
<b>Program Start Date (Month and Year):</b> 08/15/2016		<b>Program End Date (Month and Year):</b> 06/15/2016	
<b>Gimbel Grants Received: List Year(s) and Award Amount(s)</b> 2015 \$30,000 Thank you!			

**Signatures**

<b>Board President / Chair: (Print name and Title)</b> Aaron W. Hodgdon, Board Chair	<b>Signature:</b> 	<b>Date:</b> 7/15/16
<b>Executive Director/President: (Print name and Title)</b> William Carnegie, President and CEO	<b>Signature:</b> 	<b>Date:</b> 7/15/16

## **2016 S.L. Gimbel Foundation Fund APPLICATION** **Narrative**

Please provide the following information by answering **ALL** questions (I to IV) in **Eight (8) typed pages maximum, 12 Font, One Inch Margins**. Use the format below (I to IV). Type the questions. Answer the questions accordingly. Please be thorough, clear, specific, and concise.

### **I. Organization Background**

- A) What are the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?

**History:** Feeding America Riverside and San Bernardino Counties (FARSB) began in April 1980 as a result of the combined efforts of the Riverside Hunger Coalition, Raymond Skeeahan and Catholic Charities. These groups formed Second Harvest Food Bank, now known as FARSB (changed in 2014 to match and better brand the name of the national food bank Feeding America). FARSB was created to address a need among area charities for food assistance as the charities were struggling to help an increasing number of people with limited and diminishing resources. FARSB, then and now, serves as a center for food acquisition and distribution to help charities obtain the food they need to distribute to thousands of low income people throughout the Inland Empire. We obtained nonprofit status in 1985.

**Mission:** To alleviate hunger in the Inland Empire.

**Length of service to community:** For 36 years, FARSB has helped low income residents obtain the food they need for a healthy life. In 1980 FARSB provided an average of 10,000 pounds of food per month to 20 member agencies. Today, over 2.5 million pounds of food *per month* is distributed to 500 charities.

- B) What are some of your past organizational accomplishments (last three years)?

With the Gimbel Foundation's help, FARSB has grown significantly in the past three years. Highlights include: 1) Increased food distributed by 5 million pounds annually; 2) Improved and increased warehouse capacity to meet food safety standards, as well as store additional food; 3) Initiated programs to serve those in need including Kids Produce Market, CalFresh Application Assistance, and Mobile Pantry and; 4) Created a strategic plan in conjunction with the board of directors. 5) Built a comprehensive Development Plan to ensure sustainable funding.

- C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

### **FARSB Programs**

**Charity Partners:** FARSB works with 500 partner agencies to provide hunger-relief services and emergency food assistance to neighborhoods throughout Riverside and San Bernardino Counties. Our charity partners are held to a strict set of guidelines and governing procedures that ensure food is stored and distributed safely in accordance with state and federal law. Biennial site visits are conducted to monitor site operations, verify food safety compliance,

assess capacity, and recommend program service enhancements. FARSB's direct and personal relationships with each partner agency ensures effective distribution of food to those in need and creates a deeper understanding of community need in each service area.

**CalFresh Application Assistance Program:** The Supplemental Nutrition Assistance Program (SNAP), referred to as CalFresh in California, is a critical tool for reducing hunger by offering an ongoing, monthly supplement to allow healthy food purchase. Unfortunately, California is at the bottom nationwide for CalFresh participation by those eligible. FARSB is doing our part to change that - the FARSB CalFresh team enrolls eligible clients, dispels myths about SNAP assistance and helps eliminate the stigma surrounding the program. Our outreach helps move clients towards self-sufficiency and provide support throughout the complex application process. We provide assistance at an average of 12 sites located throughout Riverside and San Bernardino County. FARSB staff currently help process 40 applications a month.

**Kids Produce Market Program:** Please see below, this project is what is being requested for support.

**The USDA Emergency Food Assistance Program:** The Emergency Food Assistance Program (EFAP) provides USDA commodities to 58 partner sites in Riverside County for distribution to eligible individuals and households. FARSB is the only agency approved to distribute EFAP in Riverside County and in 2015 distributed more than 5 million pounds of high quality food through this program. In order to be eligible for USDA commodities, a recipient or household must reside in the geographical area being served and meet established income guidelines but income may be self-declared. Those receiving food are not required to prove income, per federal guidelines.

**The Senior Food Share Program:** This program provides 350 low-income seniors 55 and older in Riverside County with an estimated 12 pounds of food each month, including fresh fruit and produce. Distributions take place at four sites in Riverside County at pre-scheduled times to allow for maximum participation. FARSB transports the food to the distribution sites, including senior centers, senior apartments and churches. Bringing the food to a convenient location increases the ability of seniors to participate in the program.

**Mobile Pantry Program:** Serves clients in areas where food is needed and where limited partner agency support is available. Currently we deliver to two locations, one at Woodside Senior Apartments in Ontario and one at Perris Hill Senior Center in San Bernardino, helping 300 low-income seniors.

## II. Project Information:

### A) Statement of Need

1. Specify the community need you want to address and are seeking funds for.

A 2013 Feeding America nationwide study of child food insecurity lists both San Bernardino and Riverside Counties in the **top 18 counties nationwide** with the highest rates childhood food insecurity at **27%** and **26.9%** respectively. Nationwide childhood food insecurity is 10% (Food insecurity is lack of enough food for a healthy life). This is unacceptable. Hunger, especially in children, has long ranging negative effects. Children that are poorly nourished



often have behavioral issues and difficulty learning and concentrating<sup>1</sup>. High rates of food insecurity put children in the Inland Empire at risk for experiencing difficulty in school and may negatively affect their future.

Additionally, nutritious food, including fresh produce, is also very expensive. It is difficult for low income families to afford the amount of fresh produce they would like and that is optimal for good health. Other bills such as rent, utilities and transportation to work are set amounts that must be paid. Low-income families often reduce their food bill, which is flexible, to enable them to pay other bills.

By providing at least 12 pounds of fresh food for low-income students, FARSB improves the nutrition of 7,300 children every month.

### B) Project Description

1. Describe your project. How does your project meet the community need? What is unique and innovative about this project?

The innovative Kids Produce Market program, launched in 2014, helps alleviate child hunger by providing 12 pounds of nutritious, healthy fresh food to low-income students and their families one day each month. Kids Produce Market promotes healthy living to children and their families.



Kids Produce Market at Madison Elementary in Riverside

The students and their families are able to “shop” for what they want, farmer’s market style, creating a friendly, respectful atmosphere. We work closely with the Riverside Unified School District Nutrition Services Department and other nonprofit partners to provide access to nutrition education and additional community resources such as information on health and dental care. During the 2015-2016 school year FARSB expanded this program and is now serving nine schools with an 85% or higher Free and Reduced lunch rate, helping 7,300 low income children.

FARSB staff assist in acquiring fresh food donations for the program, coordinate the program with each school, recruit volunteers to assist on distribution days (who are often parents or family of children participating), schedule FARSB transportation of fresh food to the site each month, and oversee distribution. Staff also coordinate regular nutrition demonstrations and education.

Not only does Kids Produce Market provide healthy fresh food to low income students, the program helps build community at the participating schools. Families mingle and chat with each other on Market days, sharing recipes and meeting neighbors. Parents often have a chance to meet teachers and other school staff. Family members have an opportunity to volunteer and feel more connected to their child's school.

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<sup>1</sup> *Food Insecurity & Hunger in the U.S.* Food Research & Action Center/Children’s Healthwatch August 2015



In fiscal year 2015-2016 FARSB distributed 526,969 pounds of fresh produce to low income families through this program. However, due to the rapid expansion of the program, FARSB often struggles to obtain sufficient fresh food for the program. We are seeking funding to allow for fresh food purchase and increasing connections to local donors to fill this need. In order to ensure all students receive at least 12 pounds of food, occasionally highly nutritious, non-perishable food is distributed in addition to produce.

Kids Produce Market sites are all elementary schools as follows: 1) Madison, 3635 Madison St, Riverside, CA 92504, FRR 92%; 2) Lincoln, 255 West 13th Street, San Bernardino, CA 92405-4801, FRR 98%; 3) Muscoy, 2119 West Blake Street, San Bernardino, CA 92407-6341, FRR 96%; 4) Mountain View, 6180 Streeter Ave, Riverside, CA 92504, FRR 86%; 5) Jackson, 4585 Jackson St, Riverside, CA 92503, FRR 95%; 6) Arlanza, 5891 Rutland Ave, Riverside, CA 92503, FRR 98.69%; 7) Longfellow, 3610 Eucalyptus Ave, Riverside, CA 92507, FRR 98%; 8) Liberty, 9631 Hayes St, Riverside, CA 92503, FRR 96%; and 9) Highgrove, 690 Center St, Riverside, CA 92507, FRR 96%.



Kids Produce Market Feb 2015

C) Project Goal, Objectives, Activities and Expected Outcomes

1. State **ONE** project goal. The **Goal** should be an aspirational statement, a broad statement of purpose for the project.

**Goal:** To improve the health and nutrition of low-income children and their families residing in Riverside and San Bernardino counties.

2. State **One to Three objectives**. Objectives should be specific, measurable, action-oriented, realistic, and time-specific (SMART) statements intended to guide your organization's activities toward achieving the goal.

**Objective I:** To deliver Kids Produce Market once a month at nine schools and provide 12 pounds of fresh produce to benefit 7,300 low-income students and their families.

Activity 1: Acquire, store and transport food to Kids Produce Market sites on identified dates and times once a month.

Activity 2: Promote Kids Produce Market distributions to families whose children attend the Kids Produce Market schools.

Activity 3: Recruit and manage volunteers to assist on distribution days; often volunteers are family members of students and/or school staff. An average of 10 volunteers are enlisted for each distribution day.

Outcomes: Nutrition and health of 7,300 low-income children is improved as well as their families or an estimated additional 21,000 low-income people; families' ability to stretch their food budget and afford other necessities is improved; and families' connection to their child's school and their community is increased.

**Objective II:** Increase the amount of fresh food donations by 5% to better serve program participants and ensure availability of produce on Kids Produce Market distribution days.

Activity 1: Conduct outreach to add two local farmers to contribute locally grown food to the Kids Produce Market program.

Activity 2: Conduct outreach to 10 local food donors to increase the amount of fresh produce donations by 3%.

Outcomes: Ability to provide 12 pounds of fresh produce for 7,300 low income students each month as part of the Kids Produce Market program; and support of local farmers.

**Objective III:** Improve the utilization of fresh produce by program participants so 100% of participating families have knowledge and skills to prepare and enjoy produce obtained through Kids Produce Market.

Activity 1: Conduct outreach to 10 local chefs and nutrition experts to volunteer on Kids Produce Market days and demonstrate cooking techniques and recipes, especially for less well known produce.

Activity 2: Increase the number of cooking and nutrition presentations for participants to have one presentation at least every three months.

Outcome: Families often lack the knowledge and skills to utilize the produce available at the Kids Produce Market; by demonstrating how to prepare and cook the produce, the families' ability to use and enjoy the produce will be increased as will their nutrition and variety of their diet.

D) **Timeline**

Provide a timeline for implementing the project. State the start date and ending date of the project, include timeframes for specific activities, as appropriate.

The Kids Produce Market program occurs during the school year; for 2016-2017 program dates are August 15, 2016 to May 31, 2017.

E) Target Population

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals.

Kids Produce Market will help 7,300 low-income students in Riverside and San Bernardino Counties obtain fresh healthy food each month and will benefit their families as well, or an additional estimated 21,000 low-income people.

F) Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?

There are no other projects in Riverside or San Bernardino Counties that offer fresh produce each month using a farmer's market style of distribution. Kids Produce Market allows for families to mingle and meet, choosing the produce that they prefer and that meets their dietary needs. The distribution is respectful and fun, vs. lining up to receive whatever is being handed out. Not only does Kids Produce Market provide high quality, fresh produce, it fosters community and connection to the school, both proven to increase children's success in education. The children are excited to receive the produce, try new food and contribute to their family.

**Community partners** are Loma Linda University, providing information for families on free dental plans available; Riverside Unified School District and Alford Unified School District, providing nutrition information to participants; and all 9 school program sites who provide volunteers and assist in promoting the program.

**Volunteers:** Without our wonderful volunteers FARSB would not be able to provide the Kids Produce Market program. Each distribution day has at least 10 volunteers who help set up the food, assist children in choosing produce, and help clean up. FARSB staff recruit and manage the volunteers and school sites assist and often provide volunteers as well. Many family members of participating students are volunteers, increasing their connection to the child's school.

F) Evaluation

How will progress towards the objectives be tracked and outcomes measured?

Kids Produce Market program progress is measured by the following: 1) The amount of food distributed is weighed and tracked by location; 2) The number of students served at each location is tracked and; 3) The amount and source of fresh food donations for the program is weighed and tracked. Anecdotal progress is measured as well including feedback from program participants. During the 2016-2017 school year FARSB will distribute a survey to students to garner their feedback about how the Kids Produce Market program helps them.

Metrics are captured each month and reviewed by the Program Director. Quarterly metrics are reviewed by the Board of Directors.

Below is a copy of a thank you letter from a grateful student:

My opinion I liked the fresh produce market because they are helping people who can not afford it. The apples are usually expensive, the bell peppers are also pretty expensive. My uncle likes the breakfast bars because when he is in a rush to go to work he can just grab one and eat it on the go. My mom likes the bell peppers to put in spaghetti. The apples I like because I can take them to school for a snack. I really hope the fresh produce market comes back again. Thank you for the free food.

G) Use of Grant Funds

How will you use the grant funds?

FARSB deeply appreciates the past support of the Gimbel Foundation, allowing FARSB to deliver this vital program. We respectfully request \$40,000, enabling us to provide monthly fresh food to four Kids Produce Market sites. This program receives no government support; it is funded solely through grants and individual donations. Your gift will ensure FARSB is able to continue this wonderful program at four sites during the 2016-2017 school year, helping approximately 3,500 low-income students with your gift alone.

**III. Project Future**

A) Sustainability

Explain how you will support this project after the grant performance period. Include plans for fundraising or increasing financial support designated for the project.

FARSB has capped Kids Produce Market at 9 sites for this school year, despite tremendous need for and requests to deliver this program at other schools. FARSB must be able to provide 12 pounds of produce for each student at each Kids Produce Market so we are not expanding the program at this time. We want to ensure the program is sufficiently funded as well. As mentioned, the program is funded through grants and individual donations. FARSB continually seeks partners for the program to allow for maximum use of resources and



excellent program delivery. Grants, fundraising events and individual donations all support the Kids Produce Market program.

#### IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

##### A) Governance

Describe your board of directors and the role it plays in the organization. What committees exist within your board of directors? How does the board of directors make decisions?

FARSB Board members are comprised of local business leaders, representatives of local municipalities and other local nonprofits. The board brings many relationships and resources to help fulfill FARSB's mission: Members provide nutrition education at FARSB program sites, visit Kids Produce Market sites, assist with identifying priority needs in our service area, raise awareness of FARSB in the community to their companies and municipalities, as well as the general public, provide information on other social services in our area to reduce duplication of services, engage students from K-12 to University level, serve as ambassadors, and provide fiscal oversight. **100% of board members contribute financially to FARSB.**

Board committees are: Executive, Finance, Board Development/Nominating, Fund Development, Audit, Capital Campaign, and CEO Selection. The board meets monthly and decisions are made as a group at monthly meetings, with opportunities for discussion.

##### B) Management

Describe the qualifications of key personnel/staff responsible for the project.

Our **President and CEO**, Bill Carnegie, has over 20 years of experience leading food banks. The food bank he led prior to FARSB operated 18 programs, raised \$12 million per year (in part by increasing individual giving by 120%), had 134 staff and were assisting about 225,000 people a month. When Bill began there 8 years prior they were at half those levels.

**Chief Philanthropy Officer** Stuart Haniff has 20 years of progressive and continuous fundraising, administration, and healthcare management expertise including leadership, resource development, planned giving, and operations. Stuart is a seasoned fundraiser, cause leader, event planner, publicist, and philanthropic consultant and has worked with prestigious nonprofit organizations including The United Way and Make-A-Wish Foundation. He is a graduate of UCLA and holds a Master's of Health Administration (MHA) degree.

**Director of Programs**, Vanesa Rangel-Mercado, has a B.S. in Business Management and a wide range of experience related to community outreach. Prior to FARSB Vanesa worked for over 12 years with La Sierra University Food Distribution and 6 years as an assistant and Director in youth programming.

**Conclusion:** FARSB relies upon the support of the community to enable us to deliver the wonderful Kids Produce Market program. We deeply appreciate the Gimbel Foundation's past support of the program. *With your help*, we will be able to provide fresh food to low-income students and their families, improving their health and nutrition.

Thank you for your consideration of our request.

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**V. Project Budget and Narrative**

A) **Budget Table:** Provide a detailed line-item budget for your **entire** project by completing the table below. Requested line items should be limited to Ten (10) line items. The less the better.

**A breakdown of specific line item requests and attendant costs should include:**

- 1) Line item requests for materials, supplies, equipment and others:
  - a. Identify and list the type of materials, supplies, equipment, etc.
  - b. Specify the unit cost, number of units, and total cost**
  - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
  - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
  - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Personnel	Director of Programs, Avg. \$34 an hour X 10 hours a week	0	\$17,928	0	\$17,928
Personnel	KPM Coordinator \$12.63 an hour X 40 hours a week	0	\$13,125	\$13,125	\$26,250
Personnel	Warehouse staff, \$12.94 an hour X 13 hours a week	0	\$8,750	0	\$8,750
Personnel	Driver, \$12.94 an hour X 20 hours a week	0		\$13,458	\$13,458
Benefits and Taxes	Estimated at 18% of total			\$4,785	\$11,890
Volunteers	To deliver program at sites	\$89,392	0	0	\$89,392
Supplies and Copies	Promote and maintain program	0	\$600	\$812	\$1,412
Mileage	Travel to KPM sites	0		\$929	\$929
Transportation	Vehicle fuel and maintenance	0	\$3,019	\$6,891	\$10,000
Utilities and Communications	Phones, computers, Internet	0	\$3,300	0	\$3,300
Food	Purchase and supplement donations if required	\$906,387	\$30,000	0	\$936,387
<b>TOTALS:</b>		\$995,779 (in-kind)	\$76,722	<b>\$40,000</b>	<b>\$123,917 (less in-kind)</b>

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**B) Narrative:** The budget narrative is the justification of “how” and/or “why” a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position.

**Personnel:** Director of Programs supervises the Program Coordinator, assists in compiling statistics and reports and oversees the Kids Produce Market program. Estimate 10 hours a week on this program at \$34 an hour.

**Kids Produce Market Program Coordinator:** Assists in acquiring food donations for the program, schedules transportation of food to all 9 program sites, recruits and manages volunteers both for those that assist at sites and those that provide information, works with schools to promote the program and address any questions or concerns, and oversees distribution at all 9 sites. Full-time, 40 hours a week, at \$12.63 an hour.

**Warehouse staff:** Unload food donations and ensure proper storage and handling of food. Load truck on distribution day. Average \$12.94 an hour X 13 hours a week.

**Driver:** Assists in loading food donations for distribution days for all 9 sites, unloads the food at each location, and picks up food donations from regular donors. Maintain appropriate license. \$12.94 an hour X 20 hours a week.

**Volunteers:** Estimate 3 hours for each volunteer, total of 3,240 hours annually, value of volunteers in California is \$27.59 an hour. Includes volunteers at program sites and those providing information.

**Supplies and Copies:** Cost to create and copy flyers promoting the program to post and distribute at school sites. Also miscellaneous office supplies and warehouse supplies required to deliver the program.

**Mileage:** Staff travel to each site every month, average of 163 miles each month X 10 months for program delivery, 1,630 miles annually. FARSB mileage is .57 a mile.

**Transportation:** Includes fuel and maintenance for trucks used to acquire donations and deliver food to program sites. Donations are picked up at least 6 times a month from various locations and delivery is to all 9 sites once a month for 10 months (program period). Costs average \$1,000 a month.

**Utilities and Communications:** To coordinate and deliver the program, includes computers, phones, Internet and electricity.

**Food:** In-kind value of \$906,387 from 526,969 pounds of food (amount distributed last year for this program) X \$1.72 per pound, food donation valuation. If funding allows, \$30,000 will be used to supplement fresh food donations acquired.

**VI. Sources of Funding:** Please list your current sources of funding and amounts. **Please note:** organizational funders and pending follow, see “program” for Child Hunger program funders (Kids Produce Market)

*Secured/Awarded*

Funder	Award date	Amount	Program	Award period
Feeding America SNAP ED	6/30/2015	50,000	CalFresh (SNAP)	Ends 2017, \$25K for year two
Weingart Foundation	6/6/2015	175,000	General Support	2 year award, ends 2017
Walmart Store Grants	Multiple	15,000	General Support	On going
State of California - USDA/MOU	Reimburse	325,000	USDA Contract	On going

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California Assn of Food Banks	Reimburse	34,034	CalFresh (SNAP)	Ends 9/30/16
Target	10/12/2015	10,000	Warehouse racking	Equip purchase, ends Oct 2016
Wells Fargo	10/8/2015	25,000	General Operating	Ends Oct 2016
Bank of America	8/7/2015	20,000	General Operating	Ends Aug 2016
S. Mark Taper Foundation	10/1/2015	75,000	General Operating	Ends 12/31/2016
Dart Fdn	1/18/2015	5,000	New Pallet Jacks	Ends Dec 2016
Stater Bros. Harvesting Hope	9/11/2015	20,000	Child Hunger Program	Ends Sep 2016
Jarden Fund	9/15/2015	10,000	Transportation	Ends Sep 2016
Ralph's/ Kroger	2/8/2016	103,000	General Operating/equipment	Ask was 79k, ends Feb 2017
Union Pacific Foundation	3/29/2016	10,000	Kids's Produce Market	Ends Feb 2017
Safeway Hunger Is	12/30/2015	94,000	2 KPMS	Ends Dec 2016
San Manuel Band of Mission Indians	3/20/2016	840,720	Warehouse staff and equipment	Two year award, ends Mar 2018
Walmart State Giving	3/1/2016	35,000	Purchased 2 vans	Ends July 2017
KP Riverside	6/24/2016	20,465	Senior Food Share	7/1/2016 to 7/1/2017
KP Fontana	6/30/2016	10,000	Mobile Pantry program	7/1/2016 to 7/1/2017

**TOTAL AWARDED: 1,877,219**

*Pending*

Name of prospect	Date submitted	Amount	Program
Hartley Foundation	10/22/2016	10,500	Equipment
Noble Cause	12/4/2015	6,500	Volunteer Program
Cargill Corporate	1/12/2016	25,000	Senior Food Share
Cathay Bank	3/11/2016	10,000	Food Bank Expenses
Annenburg Foundation	3/15/2016	80,000	General Operating
UW Arrowhead	3/18/2016	8,000	Senior Food Site
Green Foundation	3/31/2016	40,000	General Operating
Wells Fargo	4/15/2016	25,000	Food Bank Expenses
CarMax	5/13/2016	10,000	CNP
B of A Neighborhood Builder	5/27/2016	200,000	General Operating
Community Fdn Impact Fund	5/31/2016	15,000	Acquisition mailing costs

**Total Pending: 430,000**



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**Diversity of Funding Sources:** A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$125,147	4	Program Fees	\$1,063,277	35
Fundraising/Special Events	\$511,911	17	Interest Income	\$----	----
Corp/Foundation Grants	\$758,342	26	Other:	\$55,575	2
Government Grants	\$491,000	16	Other:	\$	

**Note:** Amounts are from FY ending June 30, 2016 and are not final nor audited.

**VII. Financial Analysis**

**Agency Name:** Feeding America Riverside and San Bernardino Counties

**Most Current Fiscal Year (Dates):** From July 1, 2015 To: June 30, 2016

This section presents an overview of an applicant organization’s financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

**Form 990, Part IX: Statement of Functional Expenses**

**1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)**

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$54,721,296	\$53,979,500	\$392,150	\$349,649

**2) Calculate the percentages of Columns B, C, and D, over A (per totals above)**

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	94%	4%	2%

**3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)**

2016 GIMBEL FOUNDATION APPLICATION  
FROM FEEDING AMERICA RIVERSIDE SAN BERNARDINO COUNTIES

Percentage of Organization's <b>Current</b> Total Budget used for Administration	Column C, Management & general expenses per 990 above	<b>Differential</b>
4%	4 %	0 %

If the differential is above (+) or below (-) 10%, provide an explanation: NA

**Quick Ratio:** Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

<b>Cash</b>	<b>+ Accounts Receivables</b>	<b>/Current Liabilities</b>	<b>= Quick Ratio</b>
\$334,213	\$537,721	\$392,128	2.22

**Excess or Deficit for the Year:**

<b>Excess or (Deficit)</b> <b>Most recent fiscal year end</b>	<b>Excess or (Deficit)</b> <b>Prior fiscal year end</b>
\$718,000 (unaudited)	\$532,385

**Notes:** Amounts in section1 include food donations; excess for end of FY does not include food inventory.

**VIII. Application submission check list:**

<b><u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u></b>	<b><u>Submit ONE (1) Copy:</u></b>
Completed Grant Application Form (cover sheet, narrative), budget page and budget narrative (see sample) and sources of funding, financial analysis page	A copy of your current 501(c)(3) letter from the IRS
A list of your Board members and their affiliations	A copy of your most recent year-end financial statements (audited if available; double-sided)
Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	A copy of your most recent 990 ( double-sided)
Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ	
For past grantees, a copy of your most recent final report.	



## 2016 Board of Directors

**Aaron W. Hodgdon**

Hodgdon Group

Elected: 6/2009

Board Office: **Chair**

**Clara Vanderpool**

Community Representative

Elected: 1/2011

Board Office: **Vice Chair**

**Victor Behnke**

Wells-Fargo Bank

Elected: 11/2013

Board Office: **Treasurer**

**Jeanne Schulz**

Cargill

Elected 6/2015

Board Office: **Secretary**

**Gregory K. Wilkinson**

Community Representative

Elected: 10/2002

**Desmond Ditchfield**

Community Representative

Elected: 11/2010

**Meg Barth, PhD, MPH**

California Baptist University

Elected: 6/2014

**Wanda Farah**

Prudential California Realty

Elected: 3/1998

**Brandy Nelson, MBA**

San Bernardino Valley College

Elected 02/2015

**Lenore Frost**

Community Volunteer, Inland Harvest

Elected: 7/2001

**Dallas Holmes**

Riverside Superior Court (Retired)

Elected: 3/2008

**Gale Schulte**

City of Riverside Fire Dept.

Elected: 9/2015

**Jennifer Olson**

Target Stores

Elected: 5/2013

**Rebecca Goldware**

U C Riverside

Elected: 1/2012

**Matt Friedlander**

Habitat for Humanity Riverside

Elected: 10/2015

**Steve Ogilvie, CPA CMPE**

Loma Linda University Health Care

Elected: 2/2016

**Tina Martinez**

City of San Bernardino Police

Dept.

Elected: 11/2014

**Dan Flores**

County of San Bernardino

Chief of Staff

Elected: 5/2016

**Dave Byers,**

ESRI

Elected: 6/2014



Department of the Treasury  
Internal Revenue Service

P.O. Box 2508, Room 4010  
Cincinnati OH 45201

In reply refer to: 4077556534  
Mar. 05, 2015 LTR 4168C 0  
33-0072922 000000 00

00052678  
BODC: TE

FEEDING AMERICA RIVERSIDE AND SAN  
BERNARDINO COUNTIES  
2950 JEFFERSON ST STE A  
RIVERSIDE CA 92504-8320



013767

Employer Identification Number: 33-0072922  
Person to Contact: S LENARD  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Dec. 16, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(03) of the Internal Revenue Code in a determination letter issued in January 1985.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section 509(a)(2).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

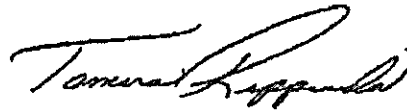


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Mar. 05, 2015 LTR 4168C 0  
33-0072922 000000 00  
00052679

FEEDING AMERICA RIVERSIDE AND SAN  
BERNARDINO COUNTIES  
2950 JEFFERSON ST STE A  
RIVERSIDE CA 92504-8320

If you have any questions, please call us at the telephone number  
shown in the heading of this letter.

Sincerely yours,



Tamera Ripperda  
Director, Exempt Organizations



Strengthening Inland Southern California through Philanthropy



BOARD OF DIRECTORS

October 27, 2016

S. L. Gimbel Foundation Fund

Philip Savage IV  
Chair of the Board

Sean Varner  
Vice Chair of the Board

Pat Spafford, CPA  
Chief Financial Officer

Sergio Bohon  
Secretary of the Board

Dr. Paulette Brown-Hinds

Rabbi Hillel Cohn

James Cuevas  
Immediate Past Board Chair

Paul Granillo

Stanley Grube

Kirk Harns

Dr. Fred Jandt

Andrew Jaramillo

Dr. Albert Karnig

D. Matthew Pim

Teresa Rhyne

Kathleen Sawa

Dr. Henry Shannon

Tamara Sipos

Beverly Stephenson

Randall Tagami

Diane Valenzuela

Dr. Jonathan Lorenzo Yorba  
President and CEO

Mr. William Carnegie  
President & CEO  
Feeding America Riverside/San Bernardino Counties  
2950 A Jefferson Street  
Riverside, CA 92504

Dear Mr. Carnegie:

Congratulations! A grant has been approved for Feeding America Riverside/San Bernardino Counties in the amount of \$40,000.00 from the S.L. Gimbel Foundation. **The performance period for this grant is November 1, 2016 to October 31, 2017.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

*To support Kids Produce Market.*

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Friday, November 18, 2016.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by November 15, 2017** and a copy will be available online.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please feel free to call me at 951-241-7777, ext. 114, or email me at [ccudiamat@thecommunityfoundation.net](mailto:ccudiamat@thecommunityfoundation.net).

Sincerely,

Celia Cudiamat  
Executive Vice President of Programs

20924 Feeding America Riverside/San Bernardino Counties 20160677

GIMB-75th



Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

3700 Sixth Street, Suite 200 ~ Riverside, California 92501  
P: 951.241.7777 ~ F: 951.684.1911 ~ [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net)



Strengthening Inland Southern California through Philanthropy

3700 Sixth Street, Suite 200  
Riverside, CA 92501  
P: 951-684-4194  
F: 951-684-1911

[www.thecommunityfoundation.net](http://www.thecommunityfoundation.net)

**S. L. Gimbel Foundation Fund  
Grant Agreement**

**Organization:** Feeding America Riverside/San Bernardino Counties  
**Grant Amount:** \$40,000.00 **Grant Number:** 20160677  
**Grant Period:** November 1, 2016 to October 31, 2017 (*Evaluation is due November 15, 2017*)  
**Purpose:** Kids Produce Market

**1. Use of Grant Funds**

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

Grant funds will not be expended for any political or lobbying activity or for any purpose other than one specified in section 170(c)(2)(b) of the Code.

**2. Payment of Grant Funds**

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

**3. Certification and Maintenance of Exempt Organization Status**

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its legal or tax-exempt status, and shall notify the Foundation immediately of any such change.

**4. Final Report and Records**

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

**5. Grantee's Financial Responsibilities**

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request, for the purpose of conducting financial audits, making verifications, and investigations as deemed necessary concerning the grant.

**6. Publicity**

The Community Foundation appreciates publicity for the grant in all relevant published materials, such as brochures, newsletters and annual reports. The credit line of "Made possible in part by a grant from "The Community Foundation, *Strengthening Inland Southern California through Philanthropy*" is suggested. The Grantee will allow the Foundation to review and approve the content of any proposed publicity concerning the grant prior to its release, upon request. When your donors are listed in printed materials, include the Foundation in the appropriate contribution size category. Sending a brief press release to your local paper is appreciated. Please email Charee Gillens, our Marketing & Communications Officer, at [cgillens@thecommunityfoundation.net](mailto:cgillens@thecommunityfoundation.net) with copies of any printed or publicity materials that highlight the grant. When publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching a logo is also appreciated. Our logo can be downloaded on our website at [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net).

Grantee agrees to allow the Foundation to include information about this grant in the Foundation's periodic public report, newsletter, news releases, social media postings, and on the Foundation's website. This includes the amount and purpose of the grant, any photographs you have provided, your logo or trademark, and other information and materials about your organization and its activities.

**7. Indemnification**

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

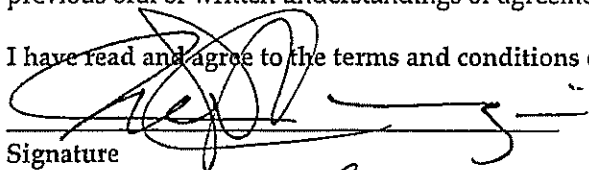
**8. Termination**

The Community Foundation may terminate this agreement, modify or withhold payments under this grant award, require a total or partial refund of any grant funds, or all at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement; d) the Grantee fails to comply with the requirements of any law or regulation applicable to you, the Foundation, or this grant.

**9. Limitation of Support**

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.



Signature

William D. Carnegie  
Printed Name

11/1/2016  
Date

CEO  
Title

AV  
11/4/16  
4:55 PM

Grant Number: 20160677

Organization: Feeding America Riverside/San Bernardino Counties

bc  
11/4/12





Strengthening Inland Southern California through Philanthropy



November 23, 2016

BOARD OF DIRECTORS

Philip Savage IV  
Chair of the Board

Mr. William Carnegie  
President & CEO

Sean Varner  
Vice Chair of the Board

Feeding America Riverside/San Bernardino Counties  
2950 A Jefferson Street

Pat Spafford, CPA  
Chief Financial Officer

Riverside, CA 92504

Sergio Bohon  
Secretary of the Board

Dear Mr. Carnegie:

Dr. Paulette Brown-Hinds

Rabbi Hillel Cohn

The Community Foundation is pleased to enclose a grant check for \$40,000 from the S. L. Gimbel Foundation, a component fund at The Community Foundation.

James Cuevas  
Immediate Past Board Chair

By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned.

Paul Granillo

Stanley Grube

The completed Grant Evaluation form is due by November 15, 2017 and will be available online on The Community Foundations website under Grants/Forms.

Kirk Harns

Dr. Fred Jandt

Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

Andrew Jaramillo

Dr. Albert Karnig

D. Matthew Pim

We greatly appreciate any help you can give us in publicizing the grant. Please use the following credit in any grant announcements or materials funded by the grant: "The (name of project/program) is supported by a grant from The S. L. Gimbel Foundation." You may send copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

Teresa Rhyne

Kathleen Sawa

Dr. Henry Shannon

Tamara Sipos

Beverly Stephenson

Randall Tagami

Please feel free to contact Celia Cudiamat, Executive Vice President of Programs, at 951-241-7777, ext. 114, if you have any questions.

Diane Valenzuela

Dr. Jonathan Lorenzo Yorba  
President and CEO

Sincerely,

Jonathan Lorenzo Yorba, Ph.D.  
President and CEO

20160677

41554

GIMB75



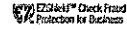
Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations



Strengthening Inland Southern California through Philanthropy  
 3700 SIXTH STREET, SUITE 200  
 RIVERSIDE, CA 92501  
 951-241-7777 / FAX 951-684-1911



A Financial Services Company  
 3695 Main Street, Riverside, CA 92501  
 90-3414/1222



41554

PAY \* Forty Thousand and no/100 \*

TO THE ORDER OF

DATE

11/08/2016

AMOUNT

\$ \*\*\*\*40,000.00

Feeding America Riverside/San Bernardino  
 2950 A Jefferson Street  
 Riverside, CA 92504



*Josathan Lorenzo Yorda*  
*Chris Cuddeback*  
 AUTHORIZED SIGNATURE

Security features. Details on back.

⑈041554⑈ ⑆122234149⑆ 244124437⑈

The Community Foundation

41554

20924	Feeding America Riverside/San Bernardino	11/08/2016	041554	
20160677	10/25/2016 Kids Produce Market			40,000.00
GIMB	S.L. Gimbel Foundation Advised Fund		40,000.00	

CHECK TOTAL: \$ \*\*\*\*40,000.00

The Community Foundation

41554

20924	Feeding America Riverside/San Bernardino	11/08/2016	041554	
20160677	10/25/2016 Kids Produce Market			40,000.00
GIMB	S.L. Gimbel Foundation Advised Fund		40,000.00	

CHECK TOTAL: \$ \*\*\*\*40,000.00