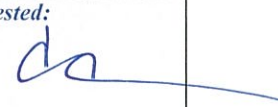


Organization / Agency Information

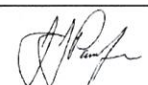
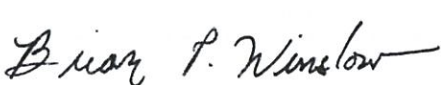
Organization/Agency Name: Delaware Nature Society		
Physical Address: 3511 Barley Mill Rd.		City/State/Zip Hockessin, DE 19707
Mailing Address: P.O. Box 700		City/State/Zip Hockessin, DE 19707
CEO or Director: Brian Winslow		Title: Executive Director
Phone: 302-239-2334 x 124	Fax:	Email: bwinslow@DelNature.org
Contact Person: Joanne McGeoch, Director of Development & Marketing		Title:
Phone: 302-239-2334 x 103	Fax:	Email: Jmcgeoch@DelNature.org
Web Site Address: www.DelNature.org		Tax ID: 51-6018321

Program / Grant Information

Interest Area: ☐ Animal Protection ☐ Education ☐ Environment ☐ Health ☐ Human Dignity

Program/Project Name: Reaching and Engaging through Nature to Empower Wilmington (RENEW)		Amount of Grant Requested: \$23,320	
Total Organization Budget: \$4,037,744	Per 990, Percentage of Program Service Expenses (Column B / Column A x 100): 78%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): 14%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 22%
Purpose of Grant Request (one sentence): RENEW (Reaching and Engaging with Nature to Empower Wilmington) is a youth engagement program focused on connecting Wilmington city youth to nature to improve their quality of life, and at the same time, the environment.			
Program Start Date (Month and Year): Sept. 2017		Program End Date (Month and Year): Aug. 2018	

Signatures

Board President / Chair: (Print name and Title) Jeff Pantazes, President		9/18/17
Executive Director: Brian Winslow		9/18/17

2017 S.L. Gimbel Foundation Fund APPLICATION

Submitted on Behalf of Delaware Nature Society

I. Organization Background

A) What are the history, mission and/or purpose of your organization? How long has the organization been providing programs and services to the community?

For more than 5 decades, Delaware Nature Society has worked to improve the environment by increasing the connection between people and the natural world through our education programs, conservation initiatives and advocacy. As the state affiliate for the National Wildlife Federation, Delaware Nature Society is renowned for its education and engagement of over 110,000 individuals and communities annually- inspiring them with tools to take action to protect the environment. Since our inception, we have reached 1.4 million people, and provided nature-based environmental education programs to over 150 schools in 4 states (Delaware, Maryland, New Jersey and Pennsylvania).

Delaware Nature Society is a regional leader on issues affecting the environment, advocating on behalf of important issues related to conservation land preservation, and the environment. We are amongst the first organizations to identify the state's unique ecological places worthy of protection; as such, we have helped to preserve over 105,000 acres in the state. We actively manage 2,000 acres of land statewide, and 480 acres are protected by DNS through conservation easements and deed restrictions. Delaware Nature Society is unique in creating a social and political atmosphere to support preservation efforts in the region. Our Land Preservation Program focuses specifically on the conservation of outstanding natural areas, stream corridors, woodlands, farmland, connectors between protected lands and small sites with important features to afford the best protection of the state's biodiversity and water resources. Private landowners are encouraged to consider permanent preservation of their land by gifts of land or conservation easement agreements.

In addition to managing 2,000 acres of land in Delaware and Pennsylvania for preservation (including six preserves) we operate three environmental education sites: Ashland Nature Center (Hockessin), Abbott's Mill Nature Center (Milford), DuPont Environmental Education Center at the Russell W. Peterson Urban Wildlife Refuge (Wilmington); as well as one of the largest farmland conservation preserves in the state, Coverdale Farm Preserve (Greenville).

B) What are some of your past organizational accomplishments (last three years)?

In 2014, Delaware Nature Society completed a comprehensive strategic plan charting the course for our organization through the next five years (2020). Through the strategic plan, we set a bold vision:

- Connecting people to nature, deepening their appreciation and awareness to an understanding that prompts environmental action;
- Collaborate with our community to address regional issues of water quality, a changing climate, and sustainability;
- Conserve natural habitats from backyards to agricultural lands to biologically diverse areas;
- Build Capacity within our organization and in our community to make an impact on improving the environment.

In the last three years, we have delivered over 360 programs annually, reaching 95,000-110,000 visitors to our sites annually. Our organization receives a steady stream of contributions from approximately 3,200 individual donors and members. We have received three consecutive grant awards from William Penn Foundation (totaling over \$1.5M in grant funding) towards our Clean Water Campaign, a state-wide coalition to educate and advocate on behalf of Clean Water in the state of Delaware (over 90% of Delaware waterways are polluted or impaired; we aim to change that).

C) What are your key programs and activities? Describe the communities you serve. Include populations, geographic locations served, and relevant statistics.

Delaware Nature Society (DNS) believes healthy food and healthy ecosystems are a right of all people and conserving the environment is important to the vitality of the community's health and well-being.

Since our inception, we have been committed to making nature education experiences attainable for all children, starting with the very first environmental field study programs in 1970, taught in the city of Wilmington through a partnership with Wilmington public schools. For more than four decades, DNS increased our outreach in Wilmington, and has consistently raised funding for scholarships for schools with 51% or higher enrollment in the school lunch program to participate in our programs (30% of all students we visit are funded through scholarships).

Annually, we serve 33,000-35,000 school aged youth (5-18) in a variety of outreach, field, and classroom programs including: STEM; Field Studies; Watershed Education; Marsh Ecology; Forest Ecology; Agroecology; Farm-Based Education; and, Natural History. We have active relationships with educators, private and public schools and districts to deliver our high-quality, hands-on program that align with state curriculum standards in Science, STEM, Natural History and Social Studies.

The focus of the grant application is to serve the highest need population in Delaware, the city of Wilmington Delaware (which is the location of one of our four centers, DuPont Environmental Education Center). As of the census of 2010, there were 70,851 people, 28,615 households, and 15,398 families residing in the city. The racial makeup of the city was 58.0% African American, 32.6% White, 12.4% Hispanic or Latino, 0.4% Native American, 1.0% Asian, <0.1% Pacific Islander, 5.4% from other races. 27.6% of the population and 24.9% of families were below the poverty line. 45.7% of those under the age of 18 are living below the poverty line.

II. Project Information:

A) Statement of Need

1. Specify the community need you want to address and are seeking funds for.

Many children do not have a rudimentary knowledge or understanding of their environment and the natural world. This is particularly evident among lower income and minority students, which is attributed to a lack of access to natural areas and the opportunity to experience these spaces. Wilmington, Delaware is also challenged with the highest blight and crime in the state and region. Identified by Newsweek as "Murder Town USA," Wilmington has ranked as the 5th most dangerous city in the US, and is ranked 11th in the country in homicides. The Delaware Center for Justice has reported that 1/5 of gun violence victims are under the age of 18. A CDC study found Wilmington arrests for violent gun crimes were most between the ages of 18-25 and determined that in order to prevent gun crimes, the state and local service agencies need to create a method to identify at-risk youth more effectively and provide them with services that can help change and save lives. While we can't directly address the systemic causes of poverty and violence, we can intervene during one of the most critical stages in youth development- adolescence. During adolescence, youth are beginning to see beyond the realms of what currently exists. They have improved skills in deductive reasoning, and are beginning to shape who they are and how they see themselves. By connecting urban teens to nature- and what is often new to them- the environment- they can begin to make the connection between a healthy environment, healthy communities, and their own health and well-being.

B) Project Description

1. Describe your project. How does your project meet the community need? What is unique and innovative about this project?

RENEW (Reaching and Engaging with Nature to Empower Wilmington) is a youth engagement program focused on connecting Wilmington city youth to nature to improve their quality of life, and at the same time, the environment. Centralized at our Wilmington site, DuPont Environmental Education Center (DEEC), Delaware Nature Society will provide an after-school club for teens to address and prevent the violence challenges that youth in northeast Wilmington experience. The club will begin in the fall 2017 and run through summer 2018. Due to the program duration, strong relationships will form amongst the youth, reducing the likelihood of neighbor on neighbor violence,

and will keep teens off the street, safe, and away from situations that could lead to devastation life choices.

Through hands-on nature based education programs, Delaware Nature Society will encourage the teens to explore their community and collaborate on a nature related video production to help them better understand and develop an appreciation for the environment, while empowering them to improve their community through student-driven restoration projects. Club service projects will be designed and planned by the youth and will give them experience at improving their community while teaching valuable job skills. With naturalist-led field trips to local places like the water treatment plant, Delaware Nature Society's DuPont Environmental Education Center (DEEC), and Russell Peterson Wildlife Refuge, teens will be exposed to and learn about science, engineering and math (STEM) career pathways. We will also teach the teens about the watershed, and engage them in fun activities that bring them out into the water including dip netting in the marsh, canoeing on the Cristina River in Wilmington (at DEEC).

We will work with three other non-profit agencies (Kingswood Community Center, H. Fletcher Brown Boys & Girls Club, and Reeds Refuge) to reach the youth in their own community. We have selected these centers and this community (northeast Wilmington) because it has been the hardest hit by gang violence. Northeast Wilmington has also been identified by the City of Wilmington as a priority through the Northeast Blueprints Community program. The mission of the Blueprint Communities program is to serve as a catalyst for revitalization resulting in sustainable, healthy communities by energizing local leaders, residents, and stakeholders by facilitating holistic community planning and encouraging public and private investments.

C) Project Goal, Objectives, Activities and Expected Outcomes

GOAL: Improve the quality of life for Wilmington youth by connecting them to nature through after-school programs focused on environmental education.

Objective: Engage 30-45 teens in an afterschool program benefiting youth in Northeast Wilmington, connecting them to nature to improve their quality of life and the environment.

Activities:

- Collaborate with 3 communities centers (Kingswood Community Center, H. Fletcher Brown Boys & Girls Club, and Reeds Refuge) to implement our RENEW program
- Engage 30-45 teens regularly in activities that teach them about the environment, including watershed education programs and activities on the water
- Provide opportunities to advance their STEM skill in programs that integrate STEM environmental education standards;
- Provide opportutnies to advance their awareness of jobs related to STEM fields, including summer internships conducted at our DuPont Environmental Education Center (DEEC).

Expected Outcomes:

- Number of teens participating in twice weekly program (30-45) for 36 weeks;
- The teens change in awareness about watershed and clean water in their community;
- The teens awareness of jobs related to STEM fields;
- The advancement of 1 or 2 teens interested in developing further skills in environmental education by joining DNS as a seasonal intern after the after-school program has concluded.

Evaluation: Our program participants will receive pre and post assessments on their knowledge about watershed and clean water. Our program effectiveness will be evaluated by

reaching our stated outcomes (30-45 teens reached), and furthering the advancement of 1-2 teens for summer internships at the conclusion of the program.

D) Timeline: September, 2017 through June, 2018

E) Target Population: This program will benefit 30-45 at-risk teens in Wilmington (age 13-18)

F) Projects in the Community: As identified in the other funders section, our RENEW program has received funding from the City of Wilmington as part of the Blueprints Community initiative. We are also collaborating, as mentioned, with three other community centers. Delaware Nature Society will also be utilizing volunteers, as needed, on the service projects.

G) Use of Grant Funds: Grant funds will contribute to direct costs associate with the program as identified in the project budget including: PT trained naturalist educators, Teen Programs coordinator and program supplies (the staffing costs requested are broken down in the budget, and explained further in the budget narrative).

III. Project Future

A) Sustainability: Funding programs for underserved audiences, including youth in Wilmington, DE has been a fundraising priority since our inception. When the success of this year's collaborative approach to RENEW proves successful, we have no doubt we will be able to secure additional dollars from both private and foundation supporters.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

Our Board of Directors consists of neighbors and longstanding donors and members of the organization. We have a diverse mix of economic backgrounds and as an environmentally focused organization, recruit Board leadership in areas of expertise pertaining to science, biodiversity, advocacy and environmental education. As the governing body of the organization, our Board is focused largely on fiduciary and governance. Board members serve on committees to provide leadership and oversight in the following areas: Conservation; Environmental Education; Development; Advocacy; Finance; and Land & Facilities. Primarily, our Leadership Team (guided by our Executive Director) make operation decisions and plan strategic initiatives, which the Board approve and support annually.

B) Management

Describe the qualifications of key personnel/staff responsible for the project.

John Harrod has served as Manager of DuPont Environmental Education Center in Wilmington, Delaware since 2009. In this position, he implement the vision and strategic initiatives of the center. He holds a master's degree in public horticulture from the University of Delaware Longwood Graduate Program and a B.A. in urban and environmental horticulture from Texas A&M University. He is president of the Association of Conservation Executives, and past president the University of Delaware Botanic Gardens Friends, Delaware Native Plant Society, Delaware Section of the Water Resources Agency. John is serving on a 21-member steering committee Wilmington Mayor Mike Purzycki and the city's planning department for a 10-year plan in response to CDC report on violence in the city.

Isaac Jensen is a Lutheran Volunteer Corps (LVC) member, and the Teen Program coordinator. LVC is a program that focuses of social justice and equality. He a graduate of Luther College with a BS in Biology and Environmental Studies. Jobs and experience include climate change studies at Rocky Mountain Biological Laboratory, the Center for Sustainable Communities at Luther and the Nature Conservancy in Iowa. Tajasha Bailey is Delaware Nature Society visitor services staff member and teacher naturalist engaging visitors to the center in conversation relating to the environment in ways relevant to the audience. Tajasha was born and raised in the city of Wilmington and discovered DNS through visits as a youth to DEEC.

2017 S.L. Gimbel Foundation APPLICATION

V. Project Budget and Narrative (Do not delete these instructions on your completed form).

A) **Budget Table:** Provide a detailed line-item budget for your **entire** project by completing the table below. Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. **Specify the unit cost, number of units, and total cost**
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, **specify the hourly rate and the number of hours** (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.

Line Item Request	Line Item Explanation	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Project Manager, John Harrod, DEEC Manager	\$30 x 300 hours = \$9,000 <i>approx. 15% of time towards project</i> . Manager oversees the budget, maintains communications with partner organization leadership, and provides guidance to project coordinator on logistics and program quality.		\$9,000		\$9,000
Project Coordinator, Teen Programs	\$18 hr x 40 hrs week (2040 hours) = \$36,720 Coordinator oversees the day-to-day operations and coordination of the clubs and leads the programs with the Teacher Naturalist (TN)		\$35,000	\$1,720	\$36,720
Training/ Education, Teacher Naturalists	(2) \$15 hr x 25 hrs week x 36 weeks = \$27,000. DNS operates low ratio engagement and the TN serves as an assistant and co-leader for the teens. TN brings to and supplements the nature and environmental expertise for the club.		\$22,000	\$5,000	\$27,000
Teen Summer interns	(2) Teen summer interns assist with programs that engages the public, especially young			\$5,000	\$5,000

	audiences, in activities that make them more aware of and comfortable with the environment paving the way for conservation actions at home and in their neighborhoods, \$2,500 x 2				
Program Development	Using institutional expertise, staff create engaging STEM related social justice programming that relates to the teens and what they are dealing with in their communities, while addressing environmental issues.	\$5,500			\$5,500
Program Evaluation	Evaluation serves to provide participant feedback on how to improve the program and confirm that it is effective. DNS has secure a professional evaluator consultant to ensure the quality of the results is high.	\$6,000			\$6,000
Program Supplies	\$5 per student x 2 club meetings per week x 36 weeks. Covers the needs for the program being developed including but not limited technology and nature exploration.		\$5,000	\$5,800	\$10,800
Food / Beverages (after school program)	\$5 per student x 2 club meetings per week x 36 weeks. The club is held around dinner time so to be affective at keeping students engaged and attending, providing food is essential.		\$5,000	\$5,800	\$10,800
Other	Water engagement activities (canoeing on the Riverfront & restoration projects). Activities provide youth with new experiences in their community that builds greater understanding and ownership for their neighborhood and community, and provides opportunities to meet	\$6,000			\$6,000

	and work with STEM environmental professionals.				
Grant Awards			\$77,000		
TOTALS:		\$17,500	\$77,000	\$23,320	\$117,820

B) Narrative: The budget narrative is the justification of “how” and/or “why” a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative.

(see above noted in red)

A percentage of staff positions are covered by this grant request:

TN (teacher naturalist) are PT trained environmental educators that conduct outreach programs with DNS. The Teacher Naturalists we are engaging in this program have experience working with Wilmington city youth as TN for other outreach projects we’ve been conducting at DEEC and in the community since 2009. Bio for one of our Teacher Naturalists, Tajasha Bailey is provided.

Project Coordinator for Teen Programs is a position we have hired (beginning in August, 2017), whose primary focus will be on coordinating this program, as well as other outreach initiatives committed to with our school groups program and drop-in programs/visitation at DEEC. The position is primarily covered through other sources of funding including grants. Only a small percentage of their position fulfillment is being requested from S.L. Gimbel Foundation.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
BlackRock	\$13,000
DuPont Corporation	\$16,000
State of Delaware – Neighborhood Building Block Grant	\$48,000
TOTAL from other Sources	\$77,000

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
S.L. Gimbel Foundation	\$23,320	Dec. 2017

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$630,000	16%	Program Fees	\$797,850	20%
Fundraising/Special Events	\$139,070	3%	Interest Income	\$1,417,260	35%
Corp/Foundation Grants	1,000,000	25%	Other:	\$63,750	2%
Government Grants	\$		Other:	\$	

Notes:

Percentage allocations based on the current fiscal year (2017).

Calculations for the last audited financial statements (2015) are:

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions*	\$3,577,526	73%	Program Fees	\$757,461	17%
Fundraising/Special Events	\$113,529	2%	Interest Income	(\$437,413)	(-9%)
Corp/Foundation Grants	\$854,380	17%	Other:	\$63,750	2%
Government Grants	\$		Other:	\$	

*Includes a large bequest received, which at the close of the FY was Board designated to our endowment.

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VII. Financial Analysis

Agency Name: Delaware Nature Society

Most Current Fiscal Year (Dates): From 1/1/2015 To: 12/31/2015*

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$3,823,335	\$2,969,576	\$550,064	\$303,695

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	75%	14%	9%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
13 %	14%	1 %

If the differential is above (+) or below (-) **10%**, provide an explanation:

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Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$807,567	\$1,394,490	\$100,589	21.89

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$1,043,877	\$951,160

Notes:

Excess of \$1,043,877 (FY2015) and \$951,160 (FY2014) respectively, include donations from individual donor bequests. All donations received from bequests are Board designated to contribute directly to the organization's endowment fund.

VIII. Application submission check list:

<u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u>	<u>Submit ONE (1) Copy:</u>
Completed Grant Application Form (cover sheet, narrative), budget page and budget narrative (see sample) and sources of funding, financial analysis page	A copy of your current 501(c)(3) letter from the IRS
Your current operating budget and the previous year's actual expenses (see sample Budget Comparison)	A copy of your most recent year-end financial statements (audited if available; double-sided)
Part IX only of the 990 form, Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ	A copy of your most recent 990 (double-sided)
For past grantees, a copy of your most recent final report.	A list of your Board members and their affiliations

Delaware Nature Society Budget Comparative
(in whole numbers)

	Actuals Most Recently Completed Year	Budget Projections Current Year	Variance
	2015 **	2017	
Income			
Total Membership	140,047	155,000	14,953
Contributions (including bequests)	3,437,479	475,000	(2,962,479)
Total Grants	854,380	1,000,000	145,620
Total Program Fees	757,461	797,850	40,389
Total Events	113,529	139,070	25,541
Other Income	1,729	63,750	62,021
Interest & Dividend Income	(437,413)	1,417,260	1,854,673
Total Income	4,867,212	4,047,930	(819,282)
Expenditures			
Expenses			
Education	1,943,616	2,037,386	93,770
Preservation & Conservation	310,363	354,514	44,151
Land & Biodiversity Mgmt	558,842	595,575	36,733
Advocacy	156,755	191,257	34,502
Administration	550,064	522,500	(27,564)
Fundraising/Development	303,695	336,512	32,817
Totals	3,823,335	4,037,744	214,409
Revenue Less Expense	1,043,877	10,186	(1,033,691)

** FY 2016 audited financial statements being processed.

Budget Expenditure Projections - Personnel

2016-2017

2017-2018

Administrative Staff

Chief Executive Director	1	\$	89,570	\$	89,570	1	\$	89,570	\$	89,570	1	\$	94,049
Volunteer Coordinator	1	\$	52,108	\$	52,108	1	\$	52,108	\$	52,108	1	\$	54,713
Bookkeeper PT	1	\$	7,000	\$	7,000	1	\$	7,000	\$	7,000	1	\$	7,350
Accountant PT	1	\$	17,000	\$	17,000	1	\$	17,000	\$	17,000	1	\$	17,850
Administrative Assistant	1	\$	28,000	\$	28,000	1	\$	28,000	\$	28,000	1	\$	29,400
Instructional Coordinator PT	1	\$	31,350	\$	31,350	1	\$	31,350	\$	31,350	1	\$	32,918
Grant Writer	1	\$	7,000	\$	7,000	1	\$	7,000	\$	7,000	1	\$	7,350
IT Computer & Media Maintenance PT	1	\$	45,000	\$	45,000	1	\$	45,000	\$	45,000	1	\$	47,250
\$			277,028										

Occupancy Staff

Custodian	1	\$	20,000	\$	20,000	1	\$	20,000	\$	20,000	1	\$	20,000
\$			20,000										

Program Staff

Career & Technical Education Teachers FT	2	\$	52,800	\$	105,600	2	\$	52,800	\$	105,600	2	\$	55,440
Teacher Assistants PT	5	\$	24,900	\$	124,500	5	\$	24,900	\$	124,500	5	\$	26,145
Substitutes Subs or Interns	3	\$	7,980	\$	23,940	3	\$	7,980	\$	23,940	3	\$	8,379
Musical Engineer FT	1	\$	60,000	\$	60,000	1	\$	60,000	\$	60,000	1	\$	63,000
Musical Engineer PT	1	\$	30,000	\$	30,000	1	\$	30,000	\$	30,000	1	\$	31,500
Music Instructor (Guitar, Drum, Piano) PT	3	\$	26,400	\$	79,200	3	\$	26,400	\$	79,200	3	\$	27,720
Photographer / Videographer PT	1	\$	52,070	\$	52,070	1	\$	52,070	\$	52,070	1	\$	54,674
Dance Instructor PT	1	\$	26,400	\$	26,400	1	\$	26,400	\$	26,400	1	\$	27,720
Film and Video Editors & camera Operator FT	1	\$	55,740	\$	55,740	1	\$	55,740	\$	55,740	1	\$	58,527
Nurse PT	1	\$	25,000	\$	25,000	1	\$	25,000	\$	25,000	1	\$	26,250
\$			582,450.00										

Totals

\$ 879,478

\$ 879,478

Deputy Director	1	\$	60,000	\$	60,000	1	\$	64,000	\$	64,000	1	\$	68,000
Operations Manager	1	\$	50,000	\$	50,000	1	\$	52,000	\$	52,000	1	\$	55,000
Accountant	1	\$	7,000	\$	7,000	1	\$	7,000	\$	7,000	1	\$	7,000
Bookkeeper	1	\$	54,000	\$	54,000	1	\$	54,000	\$	54,000	1	\$	54,000
Custodians	3	\$	14,040	\$	42,120	3	\$	14,040	\$	42,120	3	\$	14,040
Maintenance	1	\$	22,000	\$	22,000	1	\$	22,000	\$	22,000	1	\$	22,000
Drum Instructor	1	\$	37,800	\$	37,800	1	\$	37,800	\$	37,800	1	\$	37,800
Piano Instructor	1	\$	37,800	\$	37,800	1	\$	37,800	\$	37,800	1	\$	37,800
Teachers	6	\$	30,000	\$	180,000	8	\$	30,000	\$	240,000	10	\$	30,000
Teacher Assistants	1	\$	24,900	\$	24,900	1							
Parent Instructor	1	\$	30,000	\$	30,000	1	\$	30,000	\$	30,000	1	\$	30,000

Reed's Refuge Center, Inc. Future budgets	Unrestricted Actual Exp Current = 25 Jan - Dec 16	Unrestricted 7/17- 6/18 75 Students Min Budget	Unrestricted 7/17- 6/18 150 Students Max Budget	Restricted/Unrestrict Summer - 11 weeks 7/17- 6/18 MEDIA AGE 6-13 84 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 MEDIA AGE 6-13 72 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 STREAM AGE 6-13 72 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 Cook-no stove 6-13 12 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 Night Com AGE 14-17 15 students Budget	Restricted/ After Sch - 7/17- Night Cam 15 stu Bud
Income									
Performing Arts Income	4,080.00	16,320	32,640						
Studio 606 Services	7,950.00	31,800	63,600						
12 week Summer Camp -85	17,620.75	70,483	140,966						
Parent Fees \$225 per child per wk	0.00	667,000	940,000						
Fundraising Income	4,893.00	15,000	15,000						
Future Potential Grants	0.00	0	0	146,000	115,000	263,000	24,000	51,000	
Contributions & Donations	140,089.50	30,000	100,000						
Total Income	174,633.25	830,603	1,292,206	146,000	115,000	263,000	24,000	51,000	
Expense									
Program Expenses									
Advertising	2,761.81	11,047	22,094	2,000	2,000	2,000	1,000	1,000	
Student computers- replacement	0.00	5,000	10,000						
Food Program Expense	7,280.04	40,000	80,000	73,920	31,680	47,520	Included in existing	19,800	
Performing Arts - Studio	8,988.78	25,955	31,910	1,000	1,000	1,000		4,500	
Program Supplies	564.19	12,257	24,514	8,400	9,000	9,000	5,000		
Travel	2,328.50	9,314	18,628						
Trips & Rewards	427.20	50,000	10,000	5,000	5,000	5,000	5,000	5,000	
Payroll	13,539.37	0	0	55,000	66,000	198,000	12,144	19,800	
Career & Technical Education	0.00	52,800	105,600						
Teacher Assistants PT	0.00	41,500	124,500						
Substitutes Subs or Interns	0.00	11,970	23,940						
Musical Engineer FT	0.00	60,000	60,000						
Musical Engineer PT	0.00	0	30,000						
Music Instructor (Guitar, Drum,	0.00	39,600	79,200						
Photographer / Videographer PT	0.00	26,035	52,070						
Dance Instructor PT	0.00	13,200	26,400						
Film and Video Editors & camera	0.00	27,870	55,740						
Nurse PT	0.00	12,500	25,000						
Total Program Expenses	35,889.89	439,048	779,596						
Occupancy									
Equip - Office/Studio repairs	10,000.00	20,000	25,000						
Rent Expense	62,400.00	67,000	70,000						
Repairs & Maintenance	8,466.51	15,000	24,000						
Custodian	-	20,000	20,000						
Total Occupancy	80,866.51	122,000	139,000						
General & Administrative									
Computer, Internet, Phone	854.02	5,416	10,832						
Administrative - Other	566.19	2,265	4,530						
Office Supplies & Expense	286.74	1,147	2,294						
Meals & Meetings	3,101.48	12,406	19,812						
Insurance	7,252.00	18,352	24,500						
Director	30,000.00	75,000	75,000						
Admin Assistant	-	28,000	28,000						
Bookkeeper PT & CPA Audit PT	1,200.00	22,000	22,000						
IT Computer & Media Maint PT	-	45,000	45,000						
Volunteer Coordinator PT to FT	-	10,000	52,108						
Instructional Coordinator PT	-	10,000	31,350						
Total General & Administrative	43,280.43	229,586	315,425						
Fundraising									
Public Rel & Fundraising Staff	-	50,000	104,140						
T-shirts, etc.,	2,000.00	8,000	16,000						
Special Events	10,000.00	12,000	30,000						
Misc fundraising events	1,000.00	4,000	8,000						
Total Fundraising	13,000.00	74,000	158,140						
Total Expense	173,016.83	614,633.84	1,288,021.68	146,320	114,680	262,520	23,144	50,100	
	1,616.42	15,969.16	4,184.32	680	320	480	856	900	

Reed's Refuge Center, Inc.		Restricted
Future budgets		7/17- 6/18
Capital Campaign		Capital
		<u>Budget</u>
Program Expenses		
T Shirt imprint Equipment		5,000
Used for advertising & safety for outside programs		
Use as a fundraiser for programs		
Use for Career skills and STREAM		
Add a second audio music studio for students		30,000
Use for STREAM, Perf Arts, Engineering		
Building renovation for special music studio		30,000
Computers for every student to use in building		50,000
Used for Microsoft Office and Excell training		
Used for Reading and Math training		
Used for Music Production & STREAM		
Labor to set up everything 20 computers		50,000
Renovate for Separate Computer Center		
Instructional equipment - desks, chairs,		26,800
Classroom teacher desk and files		
Total Program Capital Budget		191,800
Occupancy		
Security System with video		15,000
Outside driveway and fences		25,000
Recreational equipment for outside with cabinet		5,000
Renovating to Full Commerical Kitchen		90,000
Total Occupancy Capital Budget		135,000
General & Administrative		
Set up Admin Office		
2 computers, desks, files, storage room		10,000
Labor to complete New Admin Office		2,000
Transportation for Students -Extra large SUV plus Maintenance for one year		90,000
Total General & Administrative Capital Budget		102,000

Reed's Refuge Center, Inc.
Future budgets

Restricted/Unrestrict Summer - 11 weeks 7/17- 6/18 MEDIA AGE 6-13 84 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 MEDIA AGE 6-13 72 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 STREAM AGE 6-13 72 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 Cook-no stove 6-13 12 students Budget	Restricted/Unrestrict After Sch - 44 weeks 7/17- 6/18 Night Com AGE 14- 15 students Budget
Media & Graphic Design Program	Media & Graphic Design Program	Science, Technology Reading, Engineering Arts and Math	No Cook Stove age 6 to 13	Night Community Age 14-17
12 children per 1 hr session	12 children per 1 hr session	12 children per 1 hr session	12 children per 1 hour session	15 students per 1 hour session
7 Hour Session per day - Rotate every hr	3 Hour Session per day - Rotate every hr	3 Hour Session per day - Rotate every hr	1 hour session twice a week can be combined with other programs in place of lunch or snack	flexible with days to 5 days a week or even Sat or Sun
4 Days a Week	2 Days a Week	5 Days a Week		
9am to 4pm	3pm to 6pm	3pm to 6pm	Tues 3 = 1 hour session	We can include any of the other programs based on teen needs or grant availability
Lunch and Snack	Snack provided	Snack provided	Thurs 3 = 1 hour sessions	
Students 7 x 4= 28 hrs	Students 3 x2 = 6 hrs	Students 3hr x 5 dy=15hrs	Service all 72 in STREAM	
2 FT Teachers x 11 wks	6 staff 8 hrs a week	6 staff 20 hrs a week	Existing food budget would change, but no change in cost	Program 3 days a week
5 32hrs Staff x 11wks	48hrs x 44wks=2112 hrs	120hr x 44wks = 5280 hrs		6pm to 9pm dinner provided
		\$30 x 1.25 = 37.50 pr hr		
		automatically included	Teacher expense	Music and Arts for this estimate
		Media program 44 weeks	8 hrs x 44 weeks = 352 hr	student 3 hrs
			\$30 x 1.25 = 37.50 pr hr	2 teachers 12 hours
				\$30 x 1.25=37.50 x12hrs

KINGSWOOD COMMUNITY CENTER, INC

2017 OPERATING BUDGET

	DAYCARE	SENIOR	CFS	YOUTH SERVICES	FACET
INCOME					
STATE OF DELAWARE FUNDING					
CACFP	\$ 16,000				
KINGSWOOD ACADEMY					
DSCYF - FACET					42,4
PURCHASE OF CARE	192,000			15,000	
DE STARS	36,000				
STATE OF DE - EXTENDED CARE				22,500	
GRANT-IN-AID		104,111	12,950		
CONTRIBUTIONS - SECURED					
CONTRIBUTIONS - PENDING					
CONTRIBUTIONS - TO BE ACQUIRED					
LAFFEY MCHUGH				25,000	
CJC YOUTH PREVENTION				80,000	
CITY FARE		5,000			
HALL RENTAL					
DAYCARE FEES	5,000				
UNITED WAY OF DELAWARE	37,256	10,048	33,408	17,908	
MISCELLANEOUS					
TOTAL INCOME	\$ 286,256	\$ 119,159	\$ 46,358	\$ 160,408	\$ 42,4
EXPENSES					
PERSONNEL					
SALARY & WAGES	\$ 249,721	\$ 82,841	\$ 35,456	\$ 75,816	\$ 35,9
PAYROLL TAX	19,104	6,337	2,712	5,800	2,0
BENEFITS	4,200	4,200			
TOTAL PERSONNEL	273,025	93,378	38,168	81,616	38,9
INSURANCE					
COMMERCIAL	4,095	1,638	655	164	
WORKMANS COMPENSATION	597	500	200	50	

D&O	346	138	55	14	
TOTAL INSURANCE	5,038	2,276	911	228	(
COPIER RENTAL & MAINTENANCE	8,184	3,274	1,968	327	:
CURRICULUM					"
FOOD	12,000	3,000			"
FURNITURE & EQUIPMENT					
GRANT SPECIFIC CONTRACTS				45,000	1,8
LOAN - DCIC/DEBT	15,992	7,011	4,340	701	
OFFICE SUPPLIES	8,500	3,400	1,360	340	!
PROFESSIONAL FEES					
PAYROLL PROCESSING	2,250	900	360	90	:
AUDIT	5,700	3,000	3,000	300	
LEGAL	2,500	1,000	400	100	
IT/ACCOUNTING	<u>19,520</u>	<u>7,808</u>	<u>3,123</u>	<u>781</u>	
TOTAL PROFESSIONAL FEES	29,970	12,708	6,883	1,271	:
ADMINISTRATIVE					
RENT					
REPAIRS & MAINTENANCE	8,000	4,000	1,800	2,200	
SCHOLARSHIP					
SECURITY	1,500	600	240	60	
SUMMER CAMP				50,000	
TELEPHONE	8,370	3,348	2,339	599	
TRAVEL AND TRANSPORTATION	3,600	3,600			:
UTILITIES	<u>19,200</u>	<u>19,200</u>	<u>12,800</u>	<u>6,400</u>	
TOTAL EXPENSE	<u>\$ 393,378</u>	<u>\$ 155,795</u>	<u>\$ 70,810</u>	<u>\$ 188,742</u>	<u>\$ 42,4</u>
NET INCOME (LOSS)	<u><u>\$ (107,122)</u></u>	<u><u>\$ (36,637)</u></u>	<u><u>\$ (24,452)</u></u>	<u><u>\$ (28,334)</u></u>	<u><u>\$</u></u>

income

daycare	286,256.00	.
senior	119,158.85	
cfs	46,358.00	
youth services	160,408.00	
m&g	360,000.00	.
	972,180.85	10

BOARD OF DIRECTORS
Affiliation List

Honorary Board

Bernard Dempsey

FORMER	President, Delaware Nature Society
HOBBY	bird watching, pollution prevention and stemming development
MEMBER	American Bar Assoc.
MEMBER	Delaware Bar Assoc.
PROF_COMM_AFFIL	Vice President of Council of Civic Organizations of Brandywine 100
PROF_COMM_AFFIL	Director, Delaware Crime Stoppers
RET	Retired Lawyer from Continental American Life Insurance Co.

Lorraine M. Fleming

FORMER	Associate Director Natural Resources Conservation, DNS
FORMER	Del Sea Grant Advisory Council
MEMBER	Delaware Audubon Society
MEMBER	The Nature Conservancy
MEMBER	The Sierra Club
MEMBER	National Wildlife Federation
MEMBER	Delmarva Ornithological Society
MEMBER	Life Member - Delaware Nature Society
PROF_COMM_AFFIL	Christina Conservancy Board of Directors, Secretary
PROF_COMM_AFFIL	Water Supply Coordinating Council
PROF_COMM_AFFIL	Land Trust Alliance, Natural Areas Association
PROF_COMM_AFFIL	Delaware Open Space Council
PROF_COMM_AFFIL	Facilitator, Caring for Creation Team, Aldersgate U.M.C
RET	Delaware Nature Society

Peter Flint

CURRENT	Investor - self employed
HOBBY	bird watching
INTEREST	His family has generously donated land and conservation easements
OCC_AFFIL	Chairman, Eleutherian Trust Co.
PROF_COMM_AFFIL	Board and Past Chair of Delaware Theatre Co.
PROF_COMM_AFFIL	President Brandywine Baroque, Inc.

Nancy Frederick

CURRENT	active instructor at the Academy of Life Long Learning
FORMER	Vice Preseident of the Nature Society for 14 years
HOBBY	wildflower photography, birding, wood carving, recorder playing
MEMBER	emeritus member of the Board of Trustees of Bryn Mawr College
VOLUNTEER	Founding member of the volunteer guide corps
VOLUNTEER	teacher/naturalist

Mike Riska

RET	Executive Director, Delaware Nature Society - Retired
-----	---

Norman G. Wilder

FORMER	Executive Director, Delaware Nature Society
RET	Delaware Nature Society

BOARD OF DIRECTORS
Affiliation List

Lynn Williams

HOBBY
OCC_AFFIL
PROF_COMM_AFFIL
RET

Ecosensitive gardening, birdwatching
Project Manager
Chesapeake Bay Girl Scouts Council
President, Delaware Nature Society

BOARD OF DIRECTORS
Affiliation List

Board Member

Steve Allen

CURRENT

Vice President, First Data Corporation

Dan Barbato

CURRENT

Municipal Division Manager, Pennoni Associates, Inc.

MEMBER

DNS

MEMBER

Red Clay Valley Association

MEMBER

Hagley Museum

MEMBER

Winterthur

MEMBER

Longwood Gardens

PROF_COMM_AFFIL

VP Delaware Association of Professional Engineers

VOLUNTEER

DNS Stream Watch Volunteer

VOLUNTEER

Sunday Breakfast Mission

Barbara Borleske

MEMBER

Board Member - Delaware Federation of Garden Clubs

PROF_COMM_AFFIL

Delaware Greenways

PROF_COMM_AFFIL

National Education Association

PROF_COMM_AFFIL

Delaware State Education Association

PROF_COMM_AFFIL

Delaware Teachers of Science

PROF_COMM_AFFIL

National Science Teachers Association

PROF_COMM_AFFIL

Board Member of Delaware Science Olympiad

RET

Chemistry teacher for Red Clay School District

Eric J. Brinsfield

CURRENT

CEO Kitchen & Company

INTEREST

Growing and preparing responsibly sourced food.

Mark Carter

CURRENT

Beer and Benevolence Coordinator, DogFish Head Brewery

Kevin Donnelly

CURRENT

District Coordinator New Castle Conservation District

Sally Feeley

CURRENT

North American Product Manager, DuPont

Pam Finkelman

CURRENT

Board of Directors, YWCA of Delaware

BOARD OF DIRECTORS
Affiliation List

Cristina Frank

CURRENT	Pepco Holdings, Lead Environmental Scientist
MEMBER	DOS
MEMBER	Wildlife Society
MEMBER	NJ Audubon
MEMBER	American Birding Conservancy
MEMBER	Tristate Bird Rescue
PROF_COMM_AFFIL	DNREC volunteer
PROF_COMM_AFFIL	Leadership DE
PROF_COMM_AFFIL	NJ Dept Conserve Wildlife
PROF_COMM_AFFIL	Partnership DE Estuary
PROF_COMM_AFFIL	Wildlife Habitat Council
PROF_COMM_AFFIL	Env. for Americas
PROF_COMM_AFFIL	USFWS
PROF_COMM_AFFIL	Tristate Bird Rescue
PROF_COMM_AFFIL	New Jersey Audubon
PROF_COMM_AFFIL	National Wild Turkey Federation
PROF_COMM_AFFIL	DE Invasive Species Council
PROF_COMM_AFFIL	National Wildlife Federation

Margaretta Frederick

CURRENT	Curator of Bancroft Collection at Delaware Art Museum
FORMER	Board President, Canine Partners for Life
FORMER	Vestry Member, Christ Church Christiana Hundred

Barbara Greenewalt

CURRENT	Steering Committee for the Coverdale Farm Preserve Master Plan
HOBBY	Dance and Exercise Classes
INTEREST	Natural History, Architecture, Education, Vermont Center for Ecostudies, Otter Creek
	Audubon-Audubon VT, Vermony Community Foundation

Clifford H. Hunter

CURRENT	Partner, Gunnip & Company, LLP
MEMBER	American Institute of Certified Public Accountants (AICPA)
MEMBER	Delaware Society of Certified Public Accountants (DSCPA)
MEMBER	Wilmington Tax Group

Ellen Kohler

CURRENT	National Resources Attorney and Policy Advisor
---------	--

Christine Carlisle Odom

CURRENT	Independent Law Practice Professional
PROF_COMM_AFFIL	Winterthur, Museum & Estate, Winterthur, DE
PROF_COMM_AFFIL	Friendship House, Wilmington, DE

Jeff Pantazes

CURRENT	Senior Technical Consultant, AKRF
EXPERTISE	Professional Engineer
FORMER	Manager - Environmental Affairs - PSEG Nuclear
HOBBY	Backpacking, home improvements
MEMBER	Environmental Associates at the Academy of Natural Sciences
PROF_COMM_AFFIL	Profitable Pathway to Sustainability - Academy of Natural Sciences
PROF_COMM_AFFIL	Alternate Board Member of the Rutgers University Institute of Marine and Coastal Studies [IMCS]

BOARD OF DIRECTORS
Affiliation List

Julie Pfeffer

CURRENT
HOBBY
MEMBER
MEMBER
MEMBER

Artisan Partners LP
running, birding, bicycling, kayaking, gardening, travel
WHYY
Grand Theater (Wilmington)
Wilmington Trail Club

Dawn G. Rittenhouse

CURRENT

Director, Sustainable Development, DuPont

James M. Seif

CURRENT

Principal, Energy & Environment, Ridge Global, LLC

Dale Stratton

HOBBY
PROF_COMM_AFFIL

PROF_COMM_AFFIL
RET

Expedition Travel related to natural history; photography
Delaware Hospice: Board of Trustees, Executive Committee Finance Committee, Development Committee,
Delaware State Employees Retirement System: Investment Committee
Business Director, E.I. duPont de Nemours, (Director, Biotechnology Systems Division)

Gerald Street

CURRENT
MEMBER
MEMBER
OCC_AFFIL
OCC_AFFIL

Managing Partner - Street & Ellis, P.A.
National Wildlife Federation
Capitol City Rotary
Downtown Dover Partnership
Terry-Carey Inn of Court

Lowell Underhill

EXPERTISE
HOBBY
PROF_COMM_AFFIL
PROF_COMM_AFFIL
PROF_COMM_AFFIL
PROF_COMM_AFFIL
PROF_COMM_AFFIL
PROF_COMM_AFFIL
RET

compensation
hiking, fresh water fishing and photography
Co-Chairman School of Forest Resources Centennial Planning Committee - Penn State
Chairman / Recognition Comm.- College of Ag Sciences Alumni Soc. - Penn State U
Elected Dir. College of Ag. Sciences, Alumni Soc. Board of Directors - Penn State University
Member Thursday Morning Work Crew - St. Paul's United Methodist Church
Former President - School of Forest Resources Alum Grp Board of Directors - Penn State Univ
Sound System Technician - St. Paul's United Methodist Church
Principal Consultant-Compensation for DuPont

Roland J. Wall

CURRENT

Director of Environmental Policy, Academy of Natural History

Marian R. Young

CURRENT

President, BrightFields, Inc.



Internal Revenue Service
Washington, DC 20224

Date:
10-20-70

In reply refer to:

DELAWARE NATURE EDUCATION CENTER
INC
BOX 3900
GREENVILLE, DE

19

Gentlemen:

Based on the information you recently submitted, we have classified you as an organization that is not a private foundation as defined in section 509(a) of the Internal Revenue Code.

Your classification is based on the assumption that your operations will be as stated in your notification. Any changes in your purposes, character, or method of operation must be reported to your District Director so he may consider the effect on your status.

Sincerely yours,

Chief, Rulings Section
Exempt Organizations Branch

FORM M-0714 (8-70) (CONTINUOUS)

-2-

DELAWARE NATURE SOCIETY INC

Item Changed	From	To
Name	Delaware Nature Education Society	Delaware Nature Society, Inc.
Restated Certificate Of Incorporation	Previous	March 21, 1988



U. S. TREASURY DEPARTMENT
INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
WILMINGTON, DELAWARE
January 14, 1965

IN REPLY REFER TO
Form 2954
AU:EO:HWG:atk

Delaware Nature Education Center, Inc.
200 Odd Fellows Building
920 King Street
Wilmington, Delaware 19801

PURPOSE
Educational, Charitable Scientific
FORM 990A REQUIRED
<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
ACCOUNTING PERIOD END- ING September 30

Gentlemen:

Based upon the evidence submitted, it is held that you are exempt from Federal income tax as an organization described in section 501(c)(3) of the Internal Revenue Code, as it is shown that you are organized and operated exclusively for the purpose shown above. Any questions concerning taxes levied under other subtitles of the Code should be submitted to us.

You are not required to file Federal income tax returns so long as you retain an exempt status, unless you are subject to the tax on unrelated business income imposed by section 511 of the Code and are required to file Form 990-T for the purpose of reporting unrelated business taxable income. Any changes in your character, purposes or method of operation should be reported immediately to this office for consideration of their effect upon your exempt status. You should also report any change in your name or address. Your liability for filing the annual information return, Form 990A, is set forth above. That return, if required, must be filed after the close of your annual accounting period indicated above.

Contributions made to you are deductible by donors as provided in section 170 of the Code. Bequests, legacies, devises, transfers or gifts to or for your use are deductible for Federal estate and gift tax purposes under the provisions of section 2055, 2106 and 2522 of the Code.

You are not liable for the taxes imposed under the Federal Insurance Contributions Act (social security taxes) unless you file a waiver of exemption certificate as provided in such Act. You are not liable for the tax imposed under the Federal Unemployment Tax Act. Inquiries about the waiver of exemption certificate for social security taxes should be addressed to this office.

This is a determination letter, and is predicated upon the fact that you will be operated exclusively for the above purposes.

Very truly yours,

H. L. Brown
District Director

Fed. ID. tax no. 51-6018321



MAIN OFFICE

Ashland Nature Center

P.O. Box 700, Hockessin, DE 19707

302.239.2334 • fax 302.239.2473

Info@DelNature.org • www.DelNature.org

PRESIDENT

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VICE PRESIDENT

Eric J. Brinsfield

TREASURER

Julie Pfeffer

SECRETARY

Margaretta Frederick

PAST PRESIDENT

Christine Carlisle Odom

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Gerald Street

Lowell T. Underhill

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Nancy Frederick

Michael E. Riska

Norman G. Wilder

Lynn Williams

EXECUTIVE DIRECTOR

Brian P. Winslow

November 14, 2017

Celia Cudiamat, Executive Vice President- Programs

The Community Foundation

37000 Sixth Ave., Suite 200

Riverside, CA 92501

RE: S.L. Gimbel Foundation

Dear Celia:

We are thrilled that Delaware Nature Society's RENEW (Reaching and Engaging through Nature to Empower Wilmington) program request to S.L. Gimbel Foundation was awarded!

Enclosed is our completed Grant Agreement form to S.L. Gimbel Foundation. This \$23,320 grant will have a tangible, positive impact on the lives of hundreds of at-risk teens in Wilmington through a collaborative revitalization effort that aims to create sustainable, healthy communities by engaging local leaders, residents and stakeholders. Funding from S.L. Gimbel Foundation will empower youth through our RENEW, a nature education program that empowers to youth develop new skills through STEM education and student-driven projects.

We will gratefully acknowledge the gift when the check is received. If you have any questions or need additional information, please feel free to contact me:

jmcgeoch@delnature.org, 302-239-2334 x 103.

Again, thank you!

Joanne McGeoch, Director of Development & Marketing

Encl: S.L.Gimbel Foundation Fund_ Grant Agreement form, DNS

We look forward
to sharing progress
of our program +
success!

EDUCATING TODAY. PRESERVING FOR TOMORROW.

Ashland Nature Center • Abbott's Mill Nature Center • Coverdale Farm Preserve • DuPont Environmental Education Center





Strengthening Inland Southern California through Philanthropy

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Paula Myles
Interim President and CEO

October 23, 2017

S. L. Gimbel Foundation Fund

Mr. Brian Winslow
Executive Director
Delaware Nature Society
P.O. Box 700
Hockessin, DE 19707

Dear Mr. Winslow:

Congratulations! A grant has been approved for **Delaware Nature Society** in the amount of \$23,320.00 from the S.L. Gimbel Foundation. **The performance period for this grant is November 1, 2017 to November 30, 2018.** Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

Reaching and Engaging through Nature to Empower Wilmington

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, **please sign and date the agreement and return with original signature to The Community Foundation by Thursday, November 30, 2017.** Be sure to copy the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. **The Grant Evaluation is due by December 15, 2018** and will be available online at:

<https://www.thecommunityfoundation.net/grants/grants/forms>.

We wish you great success and look forward to working with you during the grant performance period. If you have any questions, please feel free to contact me at 951-241-7777.

Sincerely,

Celia Cudiamat
Executive Vice President of Programs

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