



2015 S.L. Gimbel Foundation Fund Grant Application

Internal Use Only:
Grant #: 20150825

Organization / Agency Information

Organization/Agency Name: <i>Children of the Night</i>		
Physical Address: <i>14530 Sylvan Street</i>		City/State/Zip: <i>Van Nuys, CA 91411</i>
Mailing Address: <i>14530 Sylvan Street</i>		City/State/Zip: <i>Van Nuys, CA 91411</i>
CEO or Director: <i>Dr. Lois Lee</i>		Title: <i>President</i>
Phone: <i>818-908-4474 ext 125</i>	Fax: <i>818-908-1468</i>	Email: <i>LLee@childrenofthenight.org</i>
Contact Person: <i>Dr. Lois Lee</i>		Title: <i>President</i>
Phone: <i>818-908-4474 ext 125</i>	Fax: <i>818-908-1468</i>	Email: <i>LLee@childrenofthenight.org</i>
Web Site Address: <i>www.childrenofthenight.org</i>		Tax ID: <i>95-3130408</i>

Program / Grant Information

Interest Area: Animal Protection Education Environment Health Human Dignity

Program/Project Name: <i>The Children of the Night Home</i>			Amount of Grant Requested: <i>\$25,000.00</i>
Total Organization Budget for 2015: <i>\$2,077,501.32</i>	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): <i>87% per 2013's 990</i>	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): <i>7% per 2013's 990</i>	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): <i>13% per 2013's 990</i>
Purpose of Grant Request (one sentence): <i>To provide adequate care and supervision for America's child prostitutes who seek shelter in our home during the calendar year 2015.</i>			
Gimbel Grants Received: List Year(s) and Award Amount(s) <i>\$25,000.00 June 5, 2012 \$25,000.00 July 28, 2014</i>			

Signatures

Board President / Chair: (Print name and Title) <i>Patricia Neuwirth</i>	Signature: <i>PATRICIA NEUWIRTH</i>	Date: <i>3/2/15</i>
Executive Director/President: (Print name and Title) <i>Dr Lois Lee, President</i>	Signature: <i>DR Lois Lee, President</i>	Date: <i>3/4/15</i>

I. Organizational Background: Target Population

- A. 2015, marks our 36th Anniversary of rescuing America's children (ages 11-17) from prostitution right here in the United States. Since 1979 we have rescued over **10,000** American children from sex trafficking/prostitution -- **that is more children than all of the other sex trafficking programs combined.** And in most years we spend 87% of our funds on the direct care and supervision of children and young people who have been victimized by prostitution.
- B. Between 2012 and 2014, we received 18,820 Hotline calls on our toll free 24 hour nationwide sex trafficking hotline. Our shelter home received 242 children, ages 11-17, who had been sex trafficked in the United States. Eighteen of those children were placed in college, 5 students attended University Summer Camp, 5 students entered the Los Angeles County Science Fair and 33 obtained keyboarding speeds in excess of 35wpm. Thirty one of our students completed a comprehensive independent living program. Twenty nine of our students took the PSATs and 21 students completed their GED and/or High School Diploma.
- C. Our mission is simply to rescue American children from prostitution through the provision of directly services including a 24 hour hotline, shelter, onsite school, case management, long term placement after the age of majority and nationwide online education, mental health services and professional volunteers to those who are trapped on the streets and over 18 year of age or unable or unwilling to accept residential care.

The Children of the Night home is open to child prostitutes throughout the United States and the Children of the Night hotline is ready and able to rescue child prostitutes 24 hours a day. Children of the Night pays for taxi fare and/or airline transportation to bring America's child prostitutes from all over the U.S. into the Children of the Night home.

Our home features an on-site school and college placement program and each year we place 5 children in college. **To date we have placed over 100 children in college.** After youngsters complete our rigorous and comprehensive program of academic and life-skills education, caseworkers are available to provide on-going case management to hundreds of graduates.

II. Statement of Need

- A) Children of the Night is the **only place in North America** where a child can call from a seedy motel or truck stop **anywhere in the United States,** reach a skilled child care worker 24/7 who knows how to intervene with the police, escape from a dangerous condition with our help. take pre-arranged transportation to an airport, board a pre-paid airline, meet a child care worker at Los Angeles International Airport and arrive in the safe, loving, nurturing Children of the Night home **within 24 hours of his/her initial call for help.**

B) Project Goals:

During 2015 we expect to receive 5,000 Hotline calls and 80 residents. Our goal is to place 5 of those residents in college. send 1 to University Summer Camp and 1 student will enter the Los

Angeles County Science Fair. We project 10 of our students to type in excess of 35wpm, 10 will complete a comprehensive independent living program, we will have 10 students take the PSATs and 10 students will complete their GED and/or High School Diploma.

Timeline for the project is the calendar year of 2015.

3. Children of the Night is the only full-service program in North America designed specifically for American children who have been forced to prostitute right here in the United States-girls, boys and transgender youth. Most of these children have been forced to prostitute in hot-sheet motels and truck stops and many have been held in jails on “material witness holds” until they testify against a pimp/trafficker. Until they have reached the Children of the Night home, life with a pimp may have been better than home or the detention centers where they have been held.

4. Children of the Night works closely with a variety of community based programs. We receive and refer children in other shelters including the Los Angeles Youth Network, 1736 Family Crisis Center or Angel’s Flight depending on the individual child’s needs or circumstances.

Psychological and Educational Assessments are provided for our residents at Fuller Theological Seminary which involves 2 full days of testing and produces a lengthy written report used for IEP’s, Supplemental Social Security Disability eligibility, and for our college students who may be entitled to disability benefits, extended test times, etc. Counseling services are provided for our residents at Pepperdine Community Counseling Center and Stirling Behavioral Health.

General STD screenings and pregnancy tests are provided by Planned Parenthood and Valley Community Clinic. We work closely with the Public Health Department who provides immunizations and TB tests for our residents. PEP/LA (Peer Education Program of Los Angeles) provides on-site HIV education.

Children of the Night boasts over 150 volunteers made up of doctors, dentists, optometrists, psychologists, psychiatrists, hairstylists, chiropractors, etc. Many volunteers present workshops on yoga, meditation, aerobics, arts and crafts, acting and other activities Monday through Thursday 7:00 – 9:00 p.m. and some serve as our public speakers bureaus.

C) Project Outcomes & Evaluations

1) We expect to permanently remove from the streets 70% to 80% of the children who seek refuge in our home during the calendar year of 2015. We expect a 70% to 80% success rate of those children. one year later. And we know we have a 70% success rate of over 800 alumni.

2 & 3) All of our program services and client records are kept in a Children of the Night customized software program that has been successful at providing communication from each shift on the services and needs of children in our shelter home, on our hotline and through our new Children of the Night WOW (Children of the Night With Out Walls) program. This program also allows for on the spot accounting of services provided, characteristics of clients and client records.

Each September, we conduct a follow up study of clients served the previous calendar and this study indicates that 80% of our clients served are no longer living on the street. And we maintain contact with over 800 alumni to continue support services and record their success.

D) A gift from the S.L. Gimbel Foundation will be used to fund the care, supervision and direct expenses of the children who seek refuge in our home.

Project Future:

Since its inception in 1979, Children of the Night has existed solely through the support of private contributions from individuals, corporations, and foundations. We have a broad base of support including churches, schools, record companies, radio stations, musicians, and movie stars.

We write grant proposals, direct mail, and electronic mail, participate in social networks, and operate a major gifts campaign and a wills and bequests program.

Children of the Night publishes a "*Heroes of the Heart*" brochure each year in recognition of our major donors. During his lifetime, Johnny Carson donated over \$1 million in personal gifts to the Children of the Night program. He led Children of the Night's *Heroes of the Heart* campaign and left the John W. Carson Foundation in place which is committed to carrying out his legacy with generous annual gifts and leadership of our *Heroes of the Heart* annual campaign.

In the last three decades, Lee has raised over \$40 million to provide these crucial services. And her track record is impressive — Children of the Night graduates have gone on to become lawyers, executives and educators, among other professions.

Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) The board of directors: The Children of the Night board of directors is made up of 6 members who excel in their professional fields. They are made up of a lawyer, accountant, and insurance broker, professor emeritus who specializes in research methodology and a major donor. The board meets quarterly and oversees fiscal management, policy making and program development. We operate as an entire board and not by committee and decisions are made by majority vote.

B) Key Staff

Dr. Lois Lee - PhD Sociology/Anthropology -JD - Member of California State Bar- Founder/President; **Maribel Baccerra** - BA in Sociology – UCLA Director of Case Management (Present – 2008); **Sonia Ventura** (Present – 1993) - BA in English Literature – UCLA -CBEST Certified; On-Site High School Principal

14530 Sylvan Street Van Nuys, CA 91411
(818) 908-4474 HOTLINE (800) 551-1300
Fax (818) 908-1468 www.childrenofthenight.org



Rescuing America's children from prostitution

June 16, 2015

Celia Cudiamat, Executive Vice President-Programs
The Community Foundation
3700 Sixth St., Suite 200
Riverside, CA 92501

Dear Celia,

In response to the questions of your reviewers:

1) How many children will benefit from this \$25,000 grant request?

It costs \$4,466 per day to operate the shelter for 12 children. Administrative and fundraising costs already deducted; or \$372. per day per child almost ½ of what is funded by the County of Los Angeles for group home care:

<http://www.childsworld.ca.gov/res/pdf/SCR/LosAngeles.pdf>

\$25,000 funds just over 67 days of residential care for one child or 5.6 days for 12 children.

At Children of the Night, residents attend an onsite school, receive comprehensive case management which includes medical, dental, optometry, hair styling, outside therapy, specialized psychological and educational testing if appropriate, clothing, hygiene, recreation and hobbies and 24 hour child care staff supervision.

2) Regarding the Project Budget, Line Item Salary \$10,000– specify staff position and the hourly rate and number of hours that add up to \$10,000.

This is for our Case Manager who is the primary contact for our residents and coordinates medical, therapeutic, educational and all case management services for our clients. She meets with each resident weekly to assess their progress in our home and to organize and schedule all support services.

Case Manager \$19/hour x 526.32 hours = \$10,000.08

3) Line item Shelter maintenance and supplies – itemize the types of supplies and costs that add up to \$5,000 only - \$5,077.00

SERVICE/REPAIR	DESCRIPTION	Estimated Cost
To Remove Leaves from Roof	Fire Danger/AC Clogs	\$375.00
To Repair Air Conditioning	AC in Classroom and Dayroom	\$2,342.00
Bedroom Air duct Cleaning	To ensure proper Air Quality for Residents	\$2,160.00
Electrical Repair	To fix bedroom AC unit	\$200.00
Monthly Air Conditioning Maintenance	Chemicals/Filters to Prevent Rust and Dirt	waiting for estimate

With sincere appreciation for your consideration,



Dr. Lois Lee
Founder & President
www.childrenofthenight.org
818 406 4474 (cell)

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V. Project Budget

Provide a detailed line-item budget for your project by completing the table below.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. Specify the unit cost, number of units, and total cost
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff, compensation, benefits:
 - a. Identify the position; for each position request, specify the hourly rate and the number of hours (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)

Line Item Description	Line Item Explanation (Formula/equation used as applicable. Example: 40 books @ \$100 each = \$4,000)	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Salaries & Payroll Taxes	Admin Staff – \$100,660.00 Program staff – \$911,600.00 Payroll Tax – \$91,103.40	00	\$1,093,363.40	\$10,000.00	\$1,103,363.40
Insurance	Health Insurance – \$90,000.00 Facility Insurance – \$70,737.00	00	\$160,737.00		\$160,737.00
Administrative Expenses		00	\$25,237.36		\$25,237.36
Advertisement		00	\$24,191.88		\$24,191.88
Alumni Expenses			\$16,751.73		\$16,751.73
Auto Expenses		00	\$7,989.14		\$7,989.14
Direct Services		00	\$186,704.25	\$10,000.00	\$196,704.25
Donations & Dues		00	\$11,769.75		\$11,769.75
Entertainment		00	\$908.76		\$908.76
Equipment Maint.		00	\$100,265.80		\$100,265.80
Fundraising Expenses		00	\$21,188.14		\$21,188.14
Independent Living		00	\$1,129.67		\$1,129.67
Licensing Fees & Taxes		00	\$12,087.35		\$12,087.35
Shelter maintenance & Supplies		00	\$57,828.68	\$5,000.00	\$62,828.68
On-Site School		00	\$14,105.75		\$14,105.75
Outside Services		00	\$101,301.52		\$101,301.52
Rescue from Pimp/Prosecution		00	\$3,354.03		\$3,354.03
Staff Development		00	\$10,381.42		\$10,381.42
Travel		00	\$100,179.64		\$100,179.64
Utilities		00	\$72,665.96		\$72,665.96
Volunteer Recognition		00	\$5,360.09		\$5,360.09
International Scholarship		00	\$25,000.00		\$25,000.00
TOTALS:		00	\$2,052,501.32	\$25,000	\$2,077,501.32

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
Website Technologies, LLC	Pledged \$250,000.00 for the 2015 year Received \$125,000.00 as of 3/19/2015
John W Carson Foundation	Pledged \$200,000.00 for the 2015 year Received \$50,000.00 as of 3/19/2015
Irving I Moskowitz Foundation	\$5,000.00
Maurice Marciano Family Foundation	\$10,000.00
Annenberg Foundation	\$50,000.00

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
<i>Marisla Fund of the Orange County Community Foundation</i>	\$50,000.00	12/31/2015
<i>Whizin Foundation</i>	\$5,000.00	12/31/2015
<i>S. Mark Taper Foundation</i>	\$50,000.00	12/31/2015
<i>Dan Murphy Foundation</i>	\$40,000.00	12/31/2015
<i>The Scoob Trust Foundation</i>	\$22,500.00	12/31/2015
<i>Georgr Hoag Family Foundation</i>	\$20,000.00	12/31/2015
<i>The Rose Hills Foundation</i>	\$20,000.00	12/31/2015
<i>Jarecki Family Foundation</i>	\$20,000.00	12/31/2015
<i>Carl E Wynn Foundation</i>	\$15,000.00	12/31/2015
<i>George P Bishop Foundation, Inc</i>	\$10,000.00	12/31/2015

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions (Individuals, Board members and Bequest)	\$941,508.70	44%	Program Fees	\$	
Fundraising/Special Events	\$		Interest Income	\$	
Corp/Foundation Grants	\$1,145,605.76	54%	Other: Partnership	\$13,196.96	1%
Government Grants	\$5,000.00	0%	Other: Interest & Dividends. Other Income	\$13,083.88	1%

Notes: As of 12/31/2014 unaudited

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VII. Financial Analysis

Agency Name: Children of the Night
 Most Current Fiscal Year (Dates): From 1/1/2013 To: 12/31/2013

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$2,442,996.	\$2,128,415.	\$164,645.	\$149,936.

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	87%	7%	6%

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's <u>Current</u> Total Budget used for Administration (from cover page)	Column C. Management & general expenses per 990 above	Differential
6%	7%	1%

If the differential is above (+) or below (-) 10%. provide an explanation:

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Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$18,103	\$200,000	76,000	2.86

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
-\$248,258.43	-\$216,290.00

Notes:

VIII. Application submission check list:

	<u>Submit FOUR (4) Copies: 1 ORIGINAL (WITH ORIGINAL SIGNATURES) and 3 copies, collated and stapled together of the following:</u>	<u>Submit ONE (1) Copy:</u>
	Completed Grant Application Form (cover sheet, narrative (3 pages maximum), budget and sources of funding, financial analysis page	A copy of your current 501(c)(3) letter from the IRS
	A list of your Board members and their affiliations	A copy of your most recent year-end financial statements (audited if available; double-sided)
	Your current operating budget and the previous year's actual expenses	A copy of your most recent 990 (double-sided)
	Part IX only of the 990 form. Statement of Functional Expenses (one page). If you completed a 990-EZ, fill out the attached Part IX, Functional Expenses of the 990 form using figures from your 990-EZ	
	For past grantees, a copy of your most recent final report. *The 2014 report is not due until 8/15/2015 so the 2012 report is enclosed	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.				
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	321,265.	257,012.	32,127.	32,126.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	901,058.	819,422.	76,500.	5,136.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	115,187.	101,438.	10,237.	3,512.
10 Payroll taxes	86,959.	76,580.	7,728.	2,651.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	8,475.	5,932.	2,543.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)				
12 Advertising and promotion	25,611.	2,305.	768.	22,538.
13 Office expenses	41,413.	35,201.	4,141.	2,071.
14 Information technology				
15 Royalties				
16 Occupancy				
17 Travel	117,364.	111,496.		5,868.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	70,190.	70,190.		
23 Insurance	28,965.	26,069.	2,317.	579.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a INCOME TAXES	1,777.	1,599.	178.	
b CLIENT SUPPORT SERVICES	301,600.	301,600.		
c REPAIRS AND MAINTENANCE	125,251.	112,726.	12,525.	
d OUTSIDE SERVICES	64,479.	13,005.	7,538.	43,936.
e All other expenses	233,402.	193,840.	8,043.	31,519.
25 Total functional expenses. Add lines 1 through 24e	2,442,996.	2,128,415.	164,645.	149,936.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Grant Period:

Organization: Children of the Night

Contact Name: Dr. Lois Lee

Title: President

Phone Number: 818 908 4474 x 125

Grant Period: Aug 1, 2014 – July 31, 2015

Award Amount: \$25,000.

Grant Number: 20140445

- Describe the project's key outcomes and results based on your goals and objectives. Provide the number of clients served and other relevant statistics.

In 2014, we received 5342 calls on our toll free nationwide sex trafficking hotline and 5016 online educational services and extensive case management through our wow program. There were 4359 young women, 850 young men and 45 transgender who called our hotline. Of those callers 29 were rescued directly from a pimp/trafficker, 694 received intervention in a crisis. Our shelter home received 70 children (ages 11 -17) who have been sex trafficked right here in the United States. This year only girls sought admission to our home and 63% of those girls were 16 years old or younger.

Only 8 (11%) returned to the streets.

7 (10%) of these children were placed in colleges.

38 (54%) returned to their families.

44 (63%) were 16 years of age or younger.

4 completed a high school diploma or passed the high school equivalency exam.

2 participated in a College Prep University Summer Camp

2 entered the Los Angeles County Science Fair

And I won the Nuclear Society Award

7 students completed the "baby think it over" program that includes an empathy belly and child care for a full week.

14 (44%) developed keyboarding speeds in excess of 50 wpm

9 completed a comprehensive independent living program

- What were the challenges and obstacles you encountered (if any) in attaining your goals & objectives? How did you overcome and/or address the challenges and obstacles? What were the lessons learned?

Children of the Night experienced firsthand the challenge of working with children who have been controlled by violent gangs and many of these children have been so damaged that our shelter home is unable to provide the loving, nurturing environment required to change lives.

Last year a 16 year old yelled at a staff member *"My family is going to kill your family and I am going to kill your children."* Some children suffer from such severe mental illness that they are a danger to other children who live in our home. Some are just cruel and mean and interrupt the forward progress of children who are working hard to escape their horrid past.

While we are unable to allow these children to live in the Children of the Night home, we have not turned our backs on them.

- Describe any unintended positive outcomes as a result of the efforts supported by this grant.

Through our new Children of the Night WOW program - *Children of the Night With Out Walls*, we are able to provide free online GED assessments, tutoring and support services to test for the GED or High School Equivalence throughout the United States.

We offer these children, outside of our shelter/home, scholarships for vocational schools/colleges, funds for books and school supplies.

WOW also offers mental health services for young people suffering from psychotic episodes, hallucinations/delusions (hearing voices in their heads), mood swings (triggered by depression), or suicidal ideation. WOW mental health services include long term mental health placements, psychiatry for medications if needed and access to Supplemental Disability Payments if necessary.

Children of the Night WOW has created a nationwide volunteer placement program for professional and corporate volunteers to help our young people nationwide.

- Describe the overall effect this grant has had on your organization.

We are receiving younger children in our shelter home and providing more outpatient case management to the older teens who have been prostituted by gang member pimps. We have partnered with Goodwill of California, domestic violence shelters, sex trafficking programs, street programs and drop in centers nationwide to help a greater number of children with our online educational program.

- Tell us a few success stories that made an impact on your organization and/or community as a result of this grant.

With the generous support of the Gimbel Foundation we were able to continue our work with younger victims of prostitution who thrived even more so in our shelter home. We placed 7 children in college rather than the usual 5 which represented 10% of the children who came to the Children of the Night home.

83% of the children in our home were referred by their parents or other family members. One mom said, *"I sent my daughter all the way from New York to Los Angeles because Children of the Night was the only place she could get help for being victimized by prostitution where I would not have to turn her over to the State and give up my parental rights."*

Today we received notice from the Los Angeles County Science that one of our 14 year old girls (who lived with us all last year (2014) won 2nd Place and is going to participate in the California State Science Fair. While we protect the identity of our children and use a separate name for our onsite school, we invite you to visit and meet her and share in our pride.

- Provide a financial report on the use of your grant funds (expenditures).

CHILDREN OF THE NOGHT
The SL Gimbel Foundation
Grant of \$25,000 - 07/28/2014

09/01/2014 - 09/30/2014

DIRECT SERVICES

Birthdays	\$	74.55
Clothing & Shoes	\$	231.43
Transportation	\$	2,291.70
Food	\$	5,034.79
GED	\$	1,005.80
Medical Services	\$	1,170.00
TOTAL DIRECT SERVICES	\$	9,808.27

SALARIES & PAYROLL

Administrative	\$	3,714.89
Case Management	\$	6,991.69
TOTAL SALARIES & PAYROLL	\$	10,706.58

SHELTER MAINTANCE & SUPPLIES

Maitenance	\$	2,350.00
Security	\$	510.00
Telephone/Internet	\$	1,882.10
House	\$	178.00
Kitchen	\$	468.21
TOTAL SHELTER MAINTANCE & S	\$	5,388.31

TOAL EXPENSES \$ **25,903.16**

2015 S.L. Gimbel Foundation Fund

Grant Agreement

Organization: Children of the Night
Grant Amount: \$ 25,000 **Grant Number:** 20150825
Grant Period: November 15, 2015 through October 15, 2016
Purpose: Provide adequate care and supervision for America's child prostitutes who seek shelter.

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its tax-exempt status, and shall notify the Foundation immediately of any such change.

4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request.

6. Publicity

The Community Foundation recommends publicity for the grant and acknowledging The Community Foundation in internal correspondence, brochures as appropriate; newsletters, annual reports and email blasts or e-newsletters.

The credit line of "Made possible in part by a grant from the "S.L. Gimbel Foundation Advised Fund at The Community Foundation – Inland Southern California" is suggested. When your donors are listed in printed materials, include the S.L. Gimbel Foundation Advised Fund at The Community Foundation in the appropriate contribution size category. When

publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching our logo is also appreciated. Our logo can be downloaded from our website at www.thecommunityfoundation.net.

7. Indemnification

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

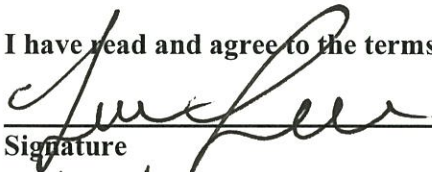
8. Termination

The Community Foundation may terminate this agreement, withhold payments, or both at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement.

9. Limitation of Support

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

I have read and agree to the terms and conditions of the Grant Agreement.



Signature

Lois Lee

Printed Name

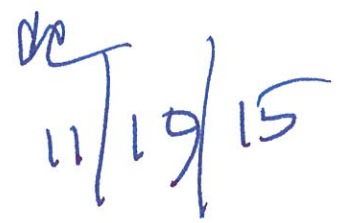
11/5/2015

Date

President + Founder

Title

Organization: 18767 Children of the Night
Grant Number: 20150825



2015 S.L. Gimbel Foundation Fund

Grant Agreement

Organization: Children of the Night
Grant Amount: \$ 25,000 **Grant Number:** 20150825
Grant Period: November 15, 2015 through October 15, 2016
Purpose: Provide adequate care and supervision for America's child prostitutes who seek shelter.

1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

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Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

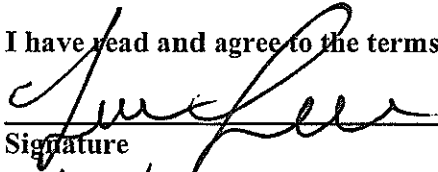
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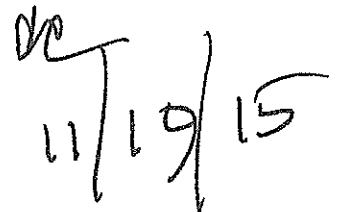

Signature

Lois Lee
Printed Name

11/5/2015
Date

President + Founder
Title

Organization: 18767 Children of the Night
Grant Number: 20150825





Strengthening Inland Southern California through Philanthropy

S. L. Gimbel Foundation Fund

BOARD OF DIRECTORS November 20, 2015

Philip Savage IV
Chair of the Board

Sean Varner
Vice Chair of the Board

Pat Spafford, CPA
Chief Financial Officer

Sergio Bohon
Secretary of the Board

Glenda Bayless

Dr. Paulette Brown-Hinds

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Andrew Jaramillo

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Dr. Henry Shannon

Tamara Sipos

Beverly Stephenson

Randall Tagami

Diane Valenzuela

Dr. Lois Lee
President
Children of the Night
14530 Sylvan Street
Van Nuys, CA 91411

Dear Dr. Lee:

The Community Foundation is pleased to enclose a grant check for **\$25,000** from the S. L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the grant check, you are agreeing to the conditions stated under the *Terms of Grant* which you have signed and returned. The completed Grant Evaluation form is due by **October 31, 2016** and will be available online on The Community Foundations website under Grants/Forms. Please note that any grant variances or extensions must be requested in writing and in advance. Any remaining grant funds must be returned to The Community Foundation at the end of the grant period.

We greatly appreciate any help you can give us in publicizing the grant. **Please use the following credit in any grant announcements or materials funded by the grant: "The (name of project/program) is supported by a grant from The S. L. Gimbel Foundation."** You may send copies of articles printed in local papers, stories in your agency newsletter, annual report, press releases, and other publications for our files.

If you have any questions, please contact me at 951-241-7777.

Sincerely,

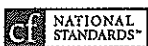
Celia Cudiamat
Executive Vice President of Programs

20150825

40051

GIMB5

Dr. Jonathan Lorenzo Yorba
President and CEO



Confirmed in Compliance
With National Standards for
U.S. Community Foundations

3700 Sixth Street, Suite 200 ~ Riverside, California 92501
P: 951.241.7777 ~ F: 951.684.1911 ~ www.thecommunityfoundation.net

The Community Foundation
 Strengthening Inland Southern California through Philanthropy
 3700 SIXTH STREET, SUITE 200
 RIVERSIDE, CA 92501
 951-241-7777 / FAX 951-684-1911

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 A Financial Services Company
 3695 Main Street, Riverside, CA 92501
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Check Fraud Protection for Business

40051
 Security features. Details on back.

PAY * Twenty-Five Thousand and no/100 *

TO THE ORDER OF

DATE

AMOUNT

11/06/2015

\$ ****25,000.00

Children of the Night
 14530 Sylvan Street
 Van Nuys, CA 91411



Celia Andujar

Jonathan Lorenzo Galvan
 AUTHORIZED SIGNATURE

⑈040051⑈ ⑆ 2 2 2 3 4 6 4 9 ⑆ 2 4 4 1 2 4 4 3 7 ⑈

The Community Foundation

40051

18767 Children of the Night

11/06/2015 040051

20150825	10/28/2015	Provide care and supervision for child prostitutes who	25,000.00
GIMB	S.L. Gimbel Foundation Advised Fund	25,000.00	

CHECK TOTAL: \$ ****25,000.00

The Community Foundation

40051

18767 Children of the Night

11/06/2015 040051

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GIMB	S.L. Gimbel Foundation Advised Fund	25,000.00	

CHECK TOTAL: \$ ****25,000.00