



Not including: Texas, Southern California through Philanthropy

2018 S.L. Gimbel Foundation Fund Grant Application

Internal Use Only:
Grant No:

Organization / Agency Information

Organization/Agency Name: Asheville Humane Society		
Physical Address: 14 Forever Friend Lane		
Mailing Address: same		
CEO or Director:	Tracy Elliott	Title: Executive Director
Phone: 828-761-2001	Fax: 828-761-2009	Email: telliott@ashevillehumane.org
Contact Person:	Kim Roberts	Title: Chief Program Officer
Phone: 828-761-2001 x 315	Fax: 828-761-2009	Email: kroberts@ashevillehumane.org
Web Site Address: www.ashevillehumane.org		Tax ID: 56-1444098

Program / Grant Information

Interest Area: Animal Protection Education Environment Health Human Dignity

Program/Project Name: Community Solutions			Amount of Grant Requested: \$24,650
Total Organization Budget: \$3,476,325	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 80%	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): 4%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 19%
Purpose of Grant Request (one sentence): This grant will provide critical safety net services to low-income pet owners to keep them out of the shelter and in their homes where they are loved.			
Program Start Date (Month and Year): 2/1/19		Program End Date (Month and Year): 9/30/19	
Gimbel Grants Received: List Year(s) and Award Amount(s) None None			

Signatures

Board President / Chair: (Print name and Title)	Signature:	Date:
Kimberly Evans		12/10/18
Executive Director/President: (Print name and Title)	Signature:	Date:
Tracy L. Elliott		12/7/18

2018 S.L. Gimbel Foundation Fund APPLICATION

Narrative

I. Organization Background

Asheville Humane Society (AHS) rescues, reunites, rehabilitates and re-homes thousands of homeless animals each year in our community. As Buncombe County's critical safety net since 1984, we are always here to save and protect every animal. We are dedicated to promoting the compassionate treatment of animals in our community through education, sheltering, adoption and community outreach programs. AHS operates the only open-admission shelter in the County, the only one that can never, and will never, close its doors or say we're full. We are here for animals who are lost, surrendered, neglected or mistreated, and who all deserve a chance with a loving family of their very own. We provide a soft bed, food, comfort, medical evaluation, medical treatment, vaccinations, and behavioral testing for each. We place all animals who can humanely and safely be adopted into a loving home. An incredibly dedicated staff, generous volunteers and supporters ensure every animal is given all the care and resources available to help them thrive in a new forever home.

Organizational Accomplishments:

Asheville Humane Society (AHS) is the only open-admission animal shelter in Buncombe County and we have consistently achieved a live-release rate of over 90% since 2015.

Our Volunteer Program is one of only nine animal welfare organizations to receive Service Enterprise Certification through the Point of Light Foundation. This was a year-long effort to enhance our volunteer program culminating in certification last year.

In 2015, AHS had one staff member providing safety services to pet owners in our community, and as of 2018 we have 4 full-time and 4 part-time staff providing critical services and support to help keep pets out of the shelter and in the homes where they are loved.

Program Activities:

Asheville Humane Society serves Buncombe County, North Carolina. Our animal shelter and adoption center serve all county residents. Out of county residents can also adopt animals from our center. Our Community Solutions Department focuses on providing resources for pet owners who are underserved and face barriers to receiving assistance, such as language, transportation, financial, etc. There are approximately 238,318 resident in the county. About 7.80% of families and 11.40% of the population were below the poverty line, including 15.30% of those under age 18 and 9.80% of those age 65 or over.

The key programs of Asheville Humane Society are sheltering, adoptions and community programs. AHS receives approximately 6700 animals per year who are brought in as strays, owner surrenders, or from animal control as cruelty/neglect cases. We are an open-admission shelter and never turn a Buncombe County animal away. We serve as the critical safety net for animals in our community. We adopt out approximately 4000 animals per year, with the remainder being reunited with owners, relocated to shelters in the North, or sent to breed rescue. We do not euthanize animals for space or time. As long as an animal has quality of life and is not suffering, we will place the animal in an adoptive home, including seniors near end of life. Our safety net services for the community are provided through our Community Solutions Department. Community Solutions consists of our Helpline, Humane Resource Coordinator, Community Pets Program (proactive outreach in targeted neighborhoods), and Owner Surrender Prevention. The services provided include: spay/neuter vouchers, veterinary medical assistance, behavior assistance, re-homing services, temporary boarding for pet owners in crisis, pet food assistance and pet supplies.

II. Project Information:

A) Statement of Need

The Community Solutions Department offers resources such as spay/neuter vouchers, pet food assistance, low-cost vaccines, behavior assistance, re-homing and temporary sheltering for the pets of individuals in crisis, and veterinary medical care for owned pets. Of the 1850 calls received on our Helpline in the last 6 months, 889 were requests for veterinary assistance and over 300 requested assistance with spay/neuter. The requests for both have almost doubled since last year. We typically deplete our monthly allocation of funds for veterinary assistance within the first 2-3 weeks, and people line up at our shelter for spay/neuter vouchers the first day of the month and they are all distributed the same day. In 2017, we spent over \$50,000 for veterinary assistance and provided 1193 spay/neuter vouchers and it only scratches the surface of the unmet need.

The amount of pet food we provide to 15 of our local human food pantries increased dramatically last year when a local animal rescue that also provided pet food assistance discontinued that program. We currently provide approximately 5,500 lbs of pet food per month to the pantries.

If our request is funded it will provide low-income pet owners with spay/neuter with rabies vaccines assistance for an estimated 165 animals; veterinary assistance for an estimated 55 animals; and over 200 bags of pet food and bags to prepare individual packaging for the pantries.

B) Project Description

AHS' Community Solutions (CS) Department has been providing safety net services to pets and their people in Buncombe County since 2015. Prior to that limited safety net services were offered through shelter admissions staff. Over the last 2+ years we have grown the CS Department to provide resources directly to the community and remove barriers to receiving assistance for pets. CS currently has 3 full-time and 4 part-time employees and over a dozen well-trained volunteers. Veterinary Assistance not only helps keep pets out of the shelter and in the homes where they are loved, it also prevents suffering from illness and injury. We spent over \$50,000 on veterinary assistance and provided 1193 spay/neuter vouchers in 2017. Based on available resources, we allocate a certain amount each month to manage the funds through the year. Veterinary assistance funds typically last through only the first 2-3 weeks of each month and the spay/neuter vouchers are all distributed the first day of the month. We are currently providing approximately 5,500lbs of pet food per month to local food pantries. Of the 1850 calls received on our Helpline in the last 6 months, 889 were requests for veterinary assistance and over 300 requested assistance with spay/neuter. In the two years since the creation of the Helpline, vet assistance has been the number one request each month and spay/neuter assistance the second most requested.

We have developed a number of ways people can request assistance in order to reduce barriers. Requests are most often made through our Helpline where our bilingual Coordinator offers assistance. Requests can also come from our shelter Owner Surrender Counselor, Humane Resource Coordinator who works closely with Animal Control, or our Community Pets Team who do proactive outreach in targeted communities. Once a request is received we gather detailed information about the problem and counsel the client about options, such as spay/neuter, vet assistance or pet food. The information is entered into our Community Solutions database to allow for all client and pet data to be analyzed and reported.

AHS' Community Solutions Department is very unique for animal shelters, especially open-admission shelters who take all animals who are brought in. The ASPCA has said the AHS program is one of the top three in the country for innovative community programming. We frequently receive requests for guidance from other shelters seeking to replicate our program.

C) Project Goal, Objectives, Activities & Expected Outcomes

Project Goal:

Provide veterinary, spay/neuter and pet food assistance for animals of low-income Buncombe County pet owners or pet owners in crisis to prevent the surrender of pets and keep them in their home.

Project Objectives:

Provide funds for veterinary assistance for 55 animals; free spay/neuter vouchers with rabies vaccines for 165 animals; and packaged pet food to 15 food pantries (avg 19,200 meals) through requests to our Community Solutions Department.

Program Activities:

Asheville Humane Society serves Buncombe County, North Carolina. Our animal shelter and adoption center serve all county residents. Out of county residents can also adopt animals from our center. Our Community Solutions Department focuses on providing resources for pet owners who are underserved and face barriers to receiving assistance, such as language, transportation, financial, etc. There are approximately 238,318 resident in the county. About 7.80% of families and 11.40% of the population were below the poverty line, including 15.30% of those under age 18 and 9.80% of those age 65 or over.

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Expected Outcomes: By September 30, 2019 your support will have provided funds for veterinary assistance for 55 animals; free spay/neuter vouchers with rabies vaccines for 165 animals; and monthly pet food for 15 human food pantries who will provide a total of 19,200 meals (average depending on species and size) in Buncombe County.

Evaluation: Using our Civicore client and service management database for Community Solutions we will generate reports on the number of animals provided veterinary assistance, free spay/neuter vouchers with rabies vaccines, and number of pet meals provided with number of human food pantries distributing using grant funds. We will provide a minimum of 55 animals with veterinary assistance, 165 animals with spay/neuter and vaccines, and 19,200 meals distributed across 15 human food pantries.

D) Timeline

Provide a timeline for implementing the project. State the start date and ending date of the project, include timeframes for specific activities, as appropriate.

Timeline: 2/1/19 – 9/30/19

Funds will be expended as requests for veterinary assistance are made and approved, typically through our Helpline. Spay/neuter vouchers will be distributed through our shelter admissions desk and the Helpline. We will set a monthly allocation to ensure the funds can be spread through the remaining fiscal year. Pet food will be purchased as needed to ensure we have adequate storage.

E) Target Population

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals.

This grant would allow us to serve 165 owned animals with spay/neuter and rabies vaccines; 55 animals with veterinary assistance and provide an average of 19,200 pet food meals to 15 human food pantries in our community. The grant will serve low-income underserved pet owners who face barriers to receiving resources, such as transportation, finances, language, and lack of information about the services that are available through AHS.

F) Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?

Asheville Humane Society's Community Solutions Department has worked to build community partnerships for many years. From partnering with local social service agencies and churches through our Pet Food Assistance program to Helpmate domestic violence agency and the VA and local homeless shelter through our Temporary Boarding program, it has been a priority to build partnerships that will increase access to services for both people and their pets. AHS is partnering with the Housing Authority of the City of Asheville to provide intensive proactive outreach through our Community Pets Program.

Community Solutions also collaborates very closely with other animal-related agencies/organizations, including the ASPCA Spay/Neuter Alliance for spay/neuter services and local veterinary clinics.

We partner with a local non-profit called Asheville Cat Weirdos which provides resources to cat owners in our area. We cross-refer to ensure cat owners can find the resources they need. We have jointly contributed to provide funds for veterinary assistance when the cost exceeds what each organization could individually provide.

A local rescue will periodically have funding for spay/neuter vouchers or veterinary assistance, but it is limited. The rescue also provided pet food assistance in past but discontinued that program last year.

G) Use of Grant Funds

How will you use the grant funds?

The grant funds will be used to provide 165 free spay/neuter & rabies vaccines through the ASPCA Spay/Neuter Alliance based in Asheville. It will also be used to provide veterinary assistance for 55 pets who are experiencing illness or injury and whose owners are unable to afford the care. We work with the majority of veterinary clinics in our area and can match the client with a clinic convenient for them. The vet clinic bills AHS directly for the amount of assistance we approve. The funds will also support our Pet Food Assistance Program that is a partnership between AHS and 15 local food pantries, including Meals on Wheels. It will allow us to accommodate the increase in demand for pet food assistance and ensure pantries can serve their clients and pets.

III. Project Future

A) Sustainability

AHS has been providing veterinary assistance, spay/neuter vouchers and pet food assistance since 2010 with a significant increase in programming and services since 2015. AHS believes in keeping a very diversified funding stream through both individual donations and major gifts. We have a long history with numerous businesses in our area, and are fortunate to receive regular funding for our work with Foundations and Grantors. We also host two very successful signature events every year. We utilize direct mail and social media to reach new supporters. Our Board of Directors, leadership and donors have been very supportive of our Community Solutions programming and remain committed to ensuring those services are available in our community. Funding for the Community Solutions department includes a variety of grants, donor restricted funds, and general funds.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

AHS has 14 members on our Board of Directors:

Robin Ramsey, Chair, Senator Burr, Field Representative

Kim Evans, Vice Chair, Alpha Real Estate, Property Manager

Ann Barron, Secretary, Retired

Theresa Landwirth, Treasurer, UNCA, Development Officer

Ronald Gallaway, Retired

Murphy Fletcher, McGuire, Wood & Bisette, Attorney,

Anne Symonds, AB Tech, DVM

Joseph Luna, Retired

Lori Lassiter, Genomic Health, Inc., Regional Oncogenomic Liaison

Kim Brophey, The Dog Door, Dog Behaviorist

Nan Cole, retired

Richard Fast, Greeson & Fast Designs

Jacqui Friedrich, AltaVista Wealth Management, Inc.

Teresa Trebon, Mission Hospital

The Board meets monthly and the committees meet as needed, with the Finance Committee meeting monthly to review month-end reports.

Committees: Finance, Human Resources, Marketing, Development and Governance

The Board follows Robert's Rule of Order in conducting meetings and decision-making. Many decisions are made following work done by committees who present the work with recommendations. The Board is very active in fundraising and special events. Management staff attend meetings to present reports and answer questions on program activities.

B) Management

Describe the qualifications of key personnel/staff responsible for the project.

Emily Gelb is the Senior Manager of the Community Solutions Department. Emily joined Asheville Humane Society in 2014 as the Safety Net Supervisor and only staff person providing services to pet owners in our community. As of 2018, she supervises 7 staff members and oversees all of the community programs and resources. She has a Bachelor's degree in Biology from Brandeis University where she studies on the Leonard Bernstein Scholarship for Music. Emily served in the Peace Corps in Ecuador for 27 months, working in a tiny indigenous community on various community-based projects. The projects included school recycling programs, alternative livelihood projects for women, family gardens, and life skills with teen

girls. She also worked with a small grassroots dog rescue group which inspired her to pursue work in the animal welfare field. Emily is fluent in Spanish and has enabled AHS to finally address the needs of our Spanish-speaking communities. She is a dedicated leader with the vision to continue to grow and expand our programs to meet the needs of pet owners in Buncombe County in a way that shows respect and creates lasting relationships.

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Organization Name:

Asheville Humane Society, Inc.

V. Project Budget and Narrative (Do not delete these instructions on your completed form).

A) **Budget Table:** Provide a detailed line-item budget for your entire project by completing the table below.

Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. Specify the unit cost, number of units, and total cost
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: **Do not use FTE percentages.**
 - a. Identify the position; for each position request, specify the hourly rate and the number of hours (i.e. \$20/hr x 20 hours/week x 20 weeks = \$8,000)
 - b. For benefits, provide the formula and calculation (i.e. \$8,000 x 25% = \$2,000)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.
- 4) Line Item Description should be no more than two lines; otherwise, it will get cut off. Additional descriptions should be included in the Budget Narrative.

Line Item Request	Line Item Description <i>(Maximum two lines)</i>	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Spay/Neuter Vouchers	Average \$50/surgery + \$10 rabies vaccine = 765 animals	36000	0	9900	45900
Veterinary Assistance	Average \$150/animal x 321.6 animals	40000	0	8250	48250
Pet Food Assistance Program	Pet food @ \$20/32lb bag(64 cups) Avg 1cup/meal= 25,600 meals	Donated food (amt varies)	2000	6000	8000
Pet Food Assistance Program	Uline plastic bags for pet food \$100/1000bags = 7000 bags avg.	200		500	700
TOTALS:		\$ 76,200	\$ 2,000	\$ 24,650	\$ 102,850

B) Narrative: The budget narrative is the justification of "how" and/or "why" a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative

1. Spay/Neuter vouchers for low-income pet owners: average \$50/animal for cat or dog spay or neuter + \$10/animal required rabies vaccine = \$60/animal. 765 animals = \$45,900

2. Veterinary Assistance for low-income pet owners for medical care to keep pets in their home: average cost \$150/animal. 321.6 animals = \$48,250

3. Pet Food Assistance Program for low-income pet owners: dry dog and cat food for 15 human food pantries to distribute: average \$20 per 32lb bag (64 cups/bag). Average 1 cup per meal = 25,600 meals for \$8000. The amount varies widely as we provide food for cats and dogs (from tiny dogs to giant breeds).

4. Pet Food Assistance Program for low-income pet owners: Uline plastic bags for distribution at pantries. \$100/1000 bags. Average of 7000 bags = \$700.

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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
Buncombe County Government (for sheltering contract)	\$948000
Community Foundation of WNC	\$9500
Banfield Foundation	\$7500
ASPCA	\$ 62350
PetSmart Charities	\$ 79007
PETCO Foundation	\$ 120000
Grey Muzzle Organization	\$7500
Earl Wilson Trust	\$18000

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
PetSmart Charities	\$ 25,107	July 2018
Earl Wilson Trust	\$ 18750	Sept 2018
Helen Kimberly Jones Trust	\$ 21500	Sept 2018
PetSmart Charities	\$ 76638	Oct 2018
ASPCA	\$ 5000	Nov 2018
	\$	

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of Total Revenue	Funding Source	Amount	% of Total Revenue
Contributions	\$1462173	48 %	Program Fees	\$178500	6 %
Fundraising/Special Events	\$ 191750	6 %	Interest Income	\$ 2720	.09 %
Corp/Foundation Grants	\$242000	8 %	Other:	\$205000	.06 %
Government Grants	\$948000	31 %	Other:	\$	%

Notes:

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VII. Financial Analysis

Agency Name: Asheville Humane Society

Most Current Fiscal Year (Dates): From July 1, 2017 To: June 30, 2018

This section presents an overview of an applicant organization’s financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
\$ 2850394	\$ 2294630	\$ 120844	\$ 434920

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) – A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) – A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) – A general rule is that no more than 10% of total expenses should be used for fundraising

(A) Total Expenses	(B) Program service expenses	(C) Management & general expenses	(D) Fundraising expenses
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	81 %	4 %	15 %

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization’s <u>Current</u> Total Budget used for Administration	Column C, Management & general expenses per 990 above	Differential
6 %	4 %	2 %

If the differential is above (+) or below (-) 10%, provide an explanation:

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Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$ 267593	\$ 8001	36616	7.5

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$ (27996)	\$ 31445

Notes:

Asheville Humane Society Financials-Budget Comparison

	Actual Projected FY18	Budget FY18 Total	Variance
Revenue			
Development Revenue			
Annual Fund	1,010,889	1,070,173	
Legacies & Bequests	111,104	12,000	
Corporate	118,000	138,000	
Grants	290,349	242,000	
Special Events	33,250	25,000	
Taste of Compassion	110,638	126,750	
Dine To Be Kind	54,000	40,000	
Total Development Rev.	1,728,230	1,653,923	4.50%
County Contract	948,000	948,000	
Total Government Revenue	948,000	948,000	0.00%
Adoption Revenue	172,000	115,000	
Retail Sales	40,000	36,000	
Program Service Rev	29,048	27,500	
Total	241,048	178,500	35.00%
Other Revenue			
Interest Income	2,160	720	
Unrealized Gain / Loss Stocks	1,637	0	
Realized Gain/Loss on Stocks	643	0	
Miscellaneous Income	246	2,000	
Total	4,686	2,720	72.00%
Total	2,921,964	2,783,143	5.00%
In Kind Revenue	253,064	205,000	23.00%
Total Revenue	3,175,028	2,988,143	6.00%

Expenses

Payroll & Personnel Costs

Salary Wages	788,349	825,415
Hourly Wages	709,316	767,230
Overtime	20,135	22,000
Bonus	4,119	0
On-Call Pay	5,200	5,200
Payroll Taxes	119,230	148,939

	Actual Projected FY18	Budget FY18 Total	Variance
Health & Dental Insurance	169,394	181,475	
Employer Paid IRA	21,995	28,544	
Employer Paid Life Ins.	1,828	1,973	
Employee Professional Service	4,401	4,368	
Total Payroll & Personnel Costs	1,843,966	1,985,144	7.00%

Program Expenses

Animal Food	31,000	31,449	
Animal Handle & Restr Equip	16,169	27,364	
Animal Care Items	14,053	29,981	
Rabies Tags	1,514	1,670	
Other Expense	0	180	
Antibiotics	12,537	12,570	
Diagnostic Tests	45,158	27,100	
Euthanasia Supplies	727	1,930	
Flea Treatment	19,326	22,100	
General Medical	5,477	5,000	
Microchips	25,565	25,150	
Heartworm Preventative	272	250	
Misc. Medications	10,150	9,324	
Pain Medication	2,015	2,020	
Parasitic Medication	4,105	4,680	
Vaccination	32,246	39,162	
Employee Purchase	4,503	0	
Spay/Neuter Surgeries	42,957	61,800	
Syringes & Needles	4,725	2,800	
Veterinary Contract	6,236	0	
Outside Vet Med Care	170,000	140,080	
Temporary Boarding	7,000	6,000	
Professional Services	11,400	33,400	
Vehicle Expense	13,180	22,875	
Trasnport Meals,Lodging,Misc	3,114	9,750	
Pull Fees	380	0	
City Fees Waived	180	360	
Grooming Supplies	1,329	1,500	
Laundry Expense	0	420	
Cleaning Supplies	5,922	5,200	
Cleaning Agents	13,514	12,600	
Miscellaneous Supplies	4,881	5,095	
Uniform Expense	3,781	4,020	
Cash Over / Short	-8	0	
Total Program Expenses	513,407	545,830	6.00%

Retail Cost of Goods Sold	23,200	21,000
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	Actual Projected FY18	Budget FY18 Total	Variance
Total	23,200	21,000	10.50%
Events and Development			
Event Expenses	22,662	23,350	
Direct Mail Postage	24,000	24,911	
Direct Mail Printing	65,000	65,280	
Digital Media Marketing	12,630	12,500	
Cultivation Expense	1,500	1,200	
Donor Gifts & Appreciation	225	1,200	
Leadership Circle Expenses	4,444	4,800	
Brick & Tile Expense	1,600	3,000	
Total	132,061	136,241	3.00%
Management & General Expenses			
Advertising	26,000	31,500	
Marketing Material	300	3,000	
Office Supplies	4,800	8,190	
Office Equipment Rental	4,576	4,276	
Office Equipment	3,000	4,810	
Employee Cell Phone	8,650	10,500	
Misc. G&A Expense	-130	360	
Postage & Mailing Service	6,159	9,760	
Printing & Production	5,712	7,200	
Forms & Printing	5,887	6,805	
Staff Meetings&Entertain	3,985	4,220	
Travel,Meals&Entertain	2,876	7,460	
Staff Appreciation	575	1,560	
Staff Training	7,800	4,615	
Dues,Subscription.Books&Ref	1,527	2,060	
Misc. Employee Exp.	4,054	2,400	
Board Expenses	809	1,600	
Volunteer Appreciation	1,155	2,530	
Software	43,291	36,840	
Website Expense	1,035	1,400	
Licenses & Permits	409	450	
Other Expense	0	360	
Audit Fees	14,565	14,200	
Contract / Professional Services	644	7,895	
Consulting Fees	6,500	0	
Total	154,178	173,991	11.00%
Facilities			
Maintenance Contracts	20,935	24,651	
Utilities	36,615	35,640	

	Actual Projected FY18	Budget FY18 Total	Variance
Repairs & Maintenance	15,193	6,720	
Telephone & Internet	9,456	9,800	
General Building	6,299	6,600	
Equipment	1,953	15,465	
Property Tax	658	645	
Total	91,109	99,521	8.00%
Insurance			
Commercial Insurance	22,953	22,844	
Worker's Comp Insurance	16,200	16,000	
Volunteer Insurance	1,000	1,000	
Employee Med Exp - Accident	1,600	1,080	
Total	41,753	40,924	2.00%
Bank / Other Fees	21,938	20,376	8.00%
Total	2,821,612	3,023,027	7.00%
In Kind Expense	253,064	205,000	23.00%
Total Expenses	3,074,676	3,228,027	5.00%
NET SURPLUS/(DEFICIT)	100,352	-239,884	

Asheville Humane Society
Income Statement
FY17-18 Budget Draft_6.16.2017

	Projected Actual 7/1/2016-6/30/2017			Budget 16-17 06/30/2017	Budget 17-18 Unrestricted	Budget 17-18 Restricted	Budget 17-18 Total
	Unrestricted	Restricted	Actual				
Revenue							
Development Revenue							
Annual Fund	\$610,000	\$1,695	\$611,695	\$616,022	\$663,153	\$0	\$663,153
Counter Donations	\$15,500	\$0	\$15,500	\$15,000	\$16,000	\$0	\$16,000
Thrive Campaign	\$111,158	\$170,606	\$281,764	\$0	\$0	\$0	\$0
Major Gift	\$40,000	\$25,000	\$65,000	\$350,000	\$391,020	\$0	\$391,020
Legacies & Bequests	\$128,448	\$0	\$128,448	\$0	\$12,000	\$0	\$12,000
Corporate	\$110,000	\$0	\$110,000	\$65,900	\$138,000	\$0	\$138,000
Grants	\$75,480	\$141,850	\$217,330	\$242,000	\$24,000	\$218,000	\$242,000
Special Events	\$20,000	\$0	\$20,000	\$22,000	\$25,000	\$0	\$25,000
Taste of Compassion	\$204,734	\$0	\$204,734	\$156,000	\$126,750	\$0	\$126,750
Dine To Be Kind	\$62,000	\$0	\$62,000	\$66,000	\$40,000	\$0	\$40,000
Total Development Rev.	\$1,377,319	\$339,151	\$1,716,470	\$1,532,922	\$1,435,923	\$218,000	\$1,653,923
Government Revenue							
County Contract	\$870,000	\$0	\$870,000	\$870,000	\$948,000	\$0	\$948,000
Total Government Revenue	\$870,000	\$0	\$870,000	\$870,000	\$948,000	\$0	\$948,000
Adoption Revenue							
Adoption Revenue	\$119,000	\$0	\$119,000	\$113,000	\$115,000	\$0	\$115,000
Retail Sales	\$36,000	\$0	\$36,000	\$37,950	\$36,000	\$0	\$36,000
Total Program Revenue	\$155,000	\$0	\$155,000	\$150,950	\$151,000	\$0	\$151,000
Program Revenue							
Program Service Rev	\$5,100	\$0	\$5,100	\$2,400	\$4,800	\$0	\$4,800
Return to Owner Fees	\$11,000	\$0	\$11,000	\$14,400	\$10,000	\$0	\$10,000
Employee Purchase Revenue	\$5,200	\$0	\$5,200	\$0	\$0	\$0	\$0
Euthanasia Request Fees	\$3,000	\$0	\$3,000	\$3,800	\$2,400	\$0	\$2,400
Microchip Fees	\$4,300	\$0	\$4,300	\$5,840	\$3,300	\$0	\$3,300
Misc. Shelter Revenue	\$525	\$0	\$525	\$0	\$400	\$0	\$400
Owner Medical Repayment	\$161	\$0	\$161	\$600	\$0	\$0	\$0
Owner Surrender Fee	\$3,650	\$0	\$3,650	\$4,800	\$3,300	\$0	\$3,300
Shelter Boarding Fees	\$2,800	\$0	\$2,800	\$4,200	\$3,300	\$0	\$3,300
Other Program Revenue	\$1,400	\$0	\$1,400	\$0	\$0	\$0	\$0
Total	\$37,136	\$0	\$37,136	\$36,040	\$27,500	\$0	\$27,500
Other Revenue							
Interest Income	\$1,640	\$355	\$1,995	\$660	\$720	\$0	\$720
Unrealized Gain / Loss Stocks	\$0	\$3,045	\$3,045	\$0	\$0	\$0	\$0
Realized Gain/Loss on Stocks	\$0	\$396	\$396	\$0	\$0	\$0	\$0
Miscellaneous Income	\$1,800	\$0	\$1,800	\$2,100	\$2,000	\$0	\$2,000
Total	\$3,440	\$3,796	\$7,236	\$2,760	\$2,720	\$0	\$2,720
Total	\$2,442,895	\$342,947	\$2,785,842	\$2,592,672	\$2,565,143	\$218,000	\$2,783,143
In Kind Revenue							
In Kind Supplies	\$51,000	\$0	\$51,000	\$29,600	\$39,000	\$0	\$39,000
In Kind Bev./Food/Other	\$132,000	\$0	\$132,000	\$40,000	\$66,000	\$0	\$66,000
In Kind Advertising	\$4,140	\$0	\$4,140	\$0	\$0	\$0	\$0
In Kind Professional Services	\$125,277	\$0	\$125,277	\$0	\$100,000	\$0	\$100,000
	\$312,417	\$0	\$312,417	\$69,600	\$205,000	\$0	\$205,000
Total Revenue	\$2,755,312	\$342,947	\$3,098,259	\$2,662,272	\$2,770,143	\$218,000	\$2,988,143
Expenses							
Payroll & Personnel Costs							
Salary Wages	\$720,000	\$49,000	\$769,000	\$806,875	\$781,653	\$43,762	\$825,415
Hourly Wages	\$603,000	\$39,000	\$642,000	\$652,439	\$705,290	\$61,940	\$767,230
Overtime	\$23,300	\$365	\$23,665	\$33,700	\$22,000	\$0	\$22,000

	Projected Actual 7/1/2016-6/30/2017			Budget 16-17	Budget 17-18	Budget 17-18	Budget 17-18
	Unrestricted	Restricted	Actual	06/30/2017	Unrestricted	Restricted	Total
Bonus	\$6,906	\$0	\$6,906	\$0	\$0	\$0	\$0
On-Call Pay	\$5,200	\$0	\$5,200	\$5,200	\$5,200	\$0	\$5,200
Payroll Taxes	\$113,341	\$7,300	\$120,641	\$137,600	\$145,099	\$3,840	\$148,939
Health & Dental Insurance	\$150,600	\$4,769	\$155,369	\$169,344	\$173,052	\$8,423	\$181,475
Employer Paid IRA	\$23,550	\$800	\$24,350	\$27,744	\$28,544	\$0	\$28,544
Employer Paid Life Ins.	\$1,775	\$4	\$1,779	\$1,969	\$1,973	\$0	\$1,973
Employee Professional Service	\$4,080	\$0	\$4,080	\$4,080	\$4,368	\$0	\$4,368
Total Payroll & Personnel Costs	\$1,651,752	\$101,237	\$1,752,989	\$1,838,951	\$1,867,179	\$117,965	\$1,985,144
Program Expenses							
Animal Food	\$26,000	\$2,375	\$28,375	\$37,432	\$26,949	\$4,500	\$31,449
Animal Handle & Restr Equip	\$10,000	\$6,000	\$16,000	\$12,139	\$15,364	\$12,000	\$27,364
Animal Care Items	\$13,000	\$6,000	\$19,000	\$34,619	\$26,206	\$3,775	\$29,981
Rabies Tags	\$1,431	\$110	\$1,541	\$1,673	\$1,560	\$110	\$1,670
Program Supplies	\$9	\$0	\$9	\$0	\$0	\$0	\$0
Other Expense	\$83	\$0	\$83	\$280	\$180	\$0	\$180
Antibiotics	\$11,582	\$408	\$11,990	\$11,718	\$12,570	\$0	\$12,570
Diagnostic Tests	\$21,000	\$4,600	\$25,600	\$24,756	\$17,100	\$10,000	\$27,100
Euthanasia Supplies	\$2,900	\$61	\$2,961	\$2,775	\$1,930	\$0	\$1,930
Flea Treatment	\$11,500	\$1,200	\$12,700	\$12,439	\$13,100	\$9,000	\$22,100
General Medical	\$6,400	\$423	\$6,823	\$4,255	\$4,020	\$980	\$5,000
Microchips	\$19,801	\$768	\$20,569	\$30,772	\$21,200	\$3,950	\$25,150
Heartworm Preventative	\$80	\$0	\$80	\$264	\$250	\$0	\$250
Misc. Medications	\$6,500	\$1,697	\$8,197	\$10,344	\$9,324	\$0	\$9,324
Pain Medication	\$1,805	\$109	\$1,914	\$1,875	\$2,020	\$0	\$2,020
Parasitic Medication	\$4,220	\$704	\$4,923	\$5,820	\$4,680	\$0	\$4,680
Vaccination	\$27,000	\$5,050	\$32,050	\$39,983	\$28,272	\$10,890	\$39,162
Employee Purchase	\$3,700	\$0	\$3,700	\$0	\$0	\$0	\$0
Spay/Neuter Surgeries	\$0	\$45,000	\$45,000	\$68,110	\$7,200	\$54,600	\$61,800
Syringes & Needles	\$3,696	\$90	\$3,786	\$2,332	\$2,800	\$0	\$2,800
Veterinary Contract	\$44,180	\$0	\$44,180	\$45,000	\$0	\$0	\$0
Outside Vet Med Care	\$28,000	\$94,000	\$122,000	\$146,600	\$25,800	\$114,280	\$140,080
Temporary Boarding	\$0	\$3,000	\$3,000	\$5,100	\$0	\$6,000	\$6,000
Professional Services	\$400	\$18,943	\$19,343	\$29,200	\$8,800	\$24,600	\$33,400
Transport Vehicle Exp	\$6,400	\$7,800	\$14,200	\$28,967	\$10,375	\$12,500	\$22,875
Transport Meals,Lodging,Misc	\$43	\$3,800	\$3,843	\$9,750	\$3,250	\$6,500	\$9,750
City Fees Waived	\$100	\$0	\$100	\$0	\$360	\$0	\$360
Grooming Supplies	\$0	\$1,400	\$1,400	\$1,250	\$0	\$1,500	\$1,500
Laundry Expense	\$247	\$0	\$247	\$620	\$420	\$0	\$420
Cleaning Supplies	\$5,800	\$0	\$5,800	\$5,967	\$5,200	\$0	\$5,200
Cleaning Agents	\$11,200	\$0	\$11,200	\$13,255	\$12,600	\$0	\$12,600
Miscellaneous Supplies	\$5,800	\$1,800	\$7,600	\$10,520	\$4,940	\$155	\$5,095
Uniform Expense	\$2,717	\$0	\$2,717	\$4,400	\$4,020	\$0	\$4,020
Cash Over / Short	\$7	\$0	\$7	\$0	\$0	\$0	\$0
Total Program Expenses	\$275,599	\$205,337	\$480,936	\$602,215	\$270,490	\$275,340	\$545,830
Retail Cost of Goods Sold							
Retail Cost of Goods Sold	\$21,300	\$0	\$21,300	\$21,340	\$21,000	\$0	\$21,000
Total	\$21,300	\$0	\$21,300	\$21,340	\$21,000	\$0	\$21,000
Events and Development							
Event Auction Expenses	\$10,247	\$0	\$10,247	\$12,600	\$7,500	\$0	\$7,500
Event Entertainment	\$1,400	\$0	\$1,400	\$1,300	\$1,200	\$0	\$1,200
Event Food & Beverage	\$5,200	\$0	\$5,200	\$8,200	\$4,600	\$0	\$4,600
Event Supplies	\$5,000	\$0	\$5,000	\$3,620	\$3,900	\$0	\$3,900
Event Misc. Expense	\$2,600	\$0	\$2,600	\$120	\$700	\$0	\$700
Space & Equipment Rentals	\$6,046	\$0	\$6,046	\$4,250	\$5,450	\$0	\$5,450
Direct Mail Postage	\$19,000	\$0	\$19,000	\$18,940	\$24,911	\$0	\$24,911
Direct Mail Printing	\$51,000	\$0	\$51,000	\$51,835	\$65,280	\$0	\$65,280
Digital Media Marketing	\$10,650	\$0	\$10,650	\$10,950	\$12,500	\$0	\$12,500
Cultivation Expense	\$700	\$0	\$700	\$1,200	\$1,200	\$0	\$1,200
Donor Gifts & Appreciation	\$350	\$0	\$350	\$2,500	\$1,200	\$0	\$1,200
Leadership Circle Expenses	\$5,177	\$0	\$5,177	\$5,200	\$4,800	\$0	\$4,800
Brick & Tile Expense	\$1,200	\$0	\$1,200	\$3,000	\$3,000	\$0	\$3,000
Total	\$118,570	\$0	\$118,570	\$123,715	\$136,241	\$0	\$136,241

	Projected Actual 7/1/2016-6/30/2017			Budget 16-17	Budget 17-18	Budget 17-18	Budget 17-18
	Unrestricted	Restricted	Actual	06/30/2017	Unrestricted	Restricted	Total
Management & General Expenses							
Advertising	\$33,000	\$0	\$33,000	\$26,450	\$31,500	\$0	\$31,500
Marketing Material	\$500	\$0	\$500	\$2,500	\$3,000	\$0	\$3,000
Permits	\$0	\$0	\$0	\$125	\$0	\$0	\$0
Office Supplies	\$6,800	\$70	\$6,870	\$7,660	\$8,190	\$0	\$8,190
Office Equipment Rental	\$4,400	\$0	\$4,400	\$4,272	\$4,276	\$0	\$4,276
Office Equipment	\$6,000	\$0	\$6,000	\$4,940	\$4,810	\$0	\$4,810
Employee Cell Phone	\$10,500	\$0	\$10,500	\$12,217	\$10,500	\$0	\$10,500
Misc. G&A Expense	\$200	\$0	\$200	\$500	\$360	\$0	\$360
Postage & Mailing Service	\$8,000	\$0	\$8,000	\$6,140	\$9,760	\$0	\$9,760
Printing & Production	\$6,400	\$0	\$6,400	\$8,400	\$7,200	\$0	\$7,200
Forms & Printing	\$6,800	\$398	\$7,198	\$8,210	\$6,280	\$525	\$6,805
General Meeting Expense	\$3	\$0	\$3	\$300	\$120	\$0	\$120
Staff Meetings&Entertain	\$3,900	\$0	\$3,900	\$3,940	\$4,100	\$0	\$4,100
Travel,Meals&Entertain	\$8,000	\$27	\$8,027	\$10,880	\$7,460	\$0	\$7,460
Staff Recognition	\$0	\$0	\$0	\$300	\$0	\$0	\$0
Staff Appreciation	\$1,400	\$0	\$1,400	\$1,400	\$1,560	\$0	\$1,560
Staff Training	\$4,000	\$2,360	\$6,360	\$6,705	\$4,115	\$500	\$4,615
Dues,Subscription.Books&Ref	\$1,200	\$0	\$1,200	\$2,155	\$2,060	\$0	\$2,060
Misc. Employee Exp.	\$3,200	\$0	\$3,200	\$3,190	\$2,400	\$0	\$2,400
Board Expenses	\$1,850	\$1,152	\$3,002	\$500	\$1,100	\$500	\$1,600
Volunteer Appreciation	\$851	\$105	\$956	\$1,025	\$2,530	\$0	\$2,530
Software	\$37,658	\$3,600	\$41,258	\$36,288	\$36,840	\$0	\$36,840
Website Expense	\$5,579	\$0	\$5,579	\$1,500	\$1,400	\$0	\$1,400
Licenses & Permits	\$750	\$0	\$750	\$375	\$450	\$0	\$450
Other Expense	\$750	\$0	\$750	\$1,040	\$360	\$0	\$360
Audit Fees	\$14,090	\$0	\$14,090	\$14,200	\$14,200	\$0	\$14,200
Contract / Professional Services	\$1,600	\$1,107	\$2,707	\$4,050	\$1,050	\$6,845	\$7,895
Consulting Fees	\$0	\$13,500	\$13,500	\$0	\$0	\$0	\$0
Total	\$167,431	\$22,318	\$189,749	\$169,262	\$165,621	\$8,370	\$173,991
Facilities							
Maintenance Contracts	\$24,000	\$0	\$24,000	\$20,836	\$24,651	\$0	\$24,651
Utilities	\$36,000	\$0	\$36,000	\$36,000	\$35,640	\$0	\$35,640
Repairs & Maintenance	\$5,200	\$0	\$5,200	\$5,369	\$6,720	\$0	\$6,720
Telephone & Internet	\$9,500	\$0	\$9,500	\$9,024	\$9,800	\$0	\$9,800
General Building	\$3,000	\$0	\$3,000	\$7,100	\$6,600	\$0	\$6,600
Cleaning Equipment	\$300	\$0	\$300	\$0	\$300	\$0	\$300
Equipment Repair	\$800	\$0	\$800	\$945	\$1,080	\$0	\$1,080
Small Tools & Equipment	\$2,000	\$0	\$2,000	\$1,100	\$2,550	\$0	\$2,550
Miscellaneous Equipment	\$2,500	\$21	\$2,521	\$4,970	\$8,035	\$3,500	\$11,535
Property Tax	\$763	\$0	\$763	\$150	\$645	\$0	\$645
Total	\$84,063	\$21	\$84,084	\$85,494	\$96,021	\$3,500	\$99,521
Insurance							
Commercial Insurance	\$21,660	\$0	\$21,660	\$21,626	\$22,844	\$0	\$22,844
Worker's Comp Insurance	\$16,000	\$0	\$16,000	\$15,200	\$16,000	\$0	\$16,000
Volunteer Insurance	\$1,000	\$0	\$1,000	\$1,100	\$1,000	\$0	\$1,000
Employee Med Exp - Accident	\$675	\$0	\$675	\$900	\$1,080	\$0	\$1,080
Total	\$39,335	\$0	\$39,335	\$38,826	\$40,924	\$0	\$40,924
Bank / Other Fees							
Interest Expense	\$50	\$0	\$50	\$180	\$600	\$0	\$600
Bank Charges	\$2,020	\$233	\$2,253	\$2,100	\$2,500	\$0	\$2,500
Credit Card Fees	\$16,500	\$0	\$16,500	\$19,100	\$16,400	\$0	\$16,400
Payroll Processing Fee	\$754	\$0	\$754	\$624	\$816	\$0	\$816
Security Brokerage Fees	\$23	\$0	\$23	\$120	\$60	\$0	\$60
Investment Expense	\$0	(\$46)	(\$46)	\$0	\$0	\$0	\$0
Gain/Loss Sale of Assets	\$2,292	\$0	\$2,292	\$0	\$0	\$0	\$0
Total	\$21,639	\$278	\$21,917	\$22,124	\$20,376	\$0	\$20,376
Depreciation							
Depreciation	\$1,417	\$0	\$1,417	\$0	\$0	\$0	\$0
Total	\$1,417	\$0	\$1,417	\$0	\$0	\$0	\$0

	Projected Actual 7/1/2016-6/30/2017			Budget 16-17 06/30/2017	Budget 17-18 Unrestricted	Budget 17-18 Restricted	Budget 17-18 Total
	Unrestricted	Restricted	Actual				
Total	\$2,381,106	\$329,192	\$2,710,298	\$2,901,927	\$2,617,852	\$405,175	\$3,023,027
In Kind Expense							
In Kind Supplies	\$51,000	\$0	\$51,000	\$29,600	\$39,000	\$0	\$39,000
In Kind Bev/Food/Other	\$132,000	\$0	\$132,000	\$40,000	\$66,000	\$0	\$66,000
In Kind Advertisement	\$4,140	\$0	\$4,140	\$0	\$0	\$0	\$0
In Kind Prof. Services	\$125,277	\$0	\$125,277	\$0	\$100,000	\$0	\$100,000
	\$312,417	\$0	\$312,417	\$69,600	\$205,000	\$0	\$205,000
Total Expenses	\$2,693,523	\$329,192	\$3,022,715	\$2,971,527	\$2,822,852	\$405,175	\$3,228,027
Transfer To / From							
	\$34,457	(\$34,457)	\$0	\$0	\$0	\$0	\$0
Total Transfer To / From	\$34,457	(\$34,457)	\$0	\$0	\$0	\$0	\$0
NET SURPLUS/(DEFICIT)	\$96,246	(\$20,702)	\$75,544	(\$309,255)	(\$52,709)	(\$187,175)	(\$239,884)
6/16/2017 5:43:13 AM							
Release of Restricted Funds					\$13,333	\$220,396	\$233,729
Thrive Receivable					\$55,350		\$55,350
Capital Asset Expenditures					(\$9,500)		(\$9,500)
Net					\$6,474	\$33,221	\$39,695

**Asheville Humane Society
Budget By Program - FY17-18
FY17-18 Budget Draft_6.16.2017**

	Actual 07/01/2015 - 6/30/16	FY17 YTD 07/01/2016 - 05/31/17	FY16-17 Budget	FY17-18 Total Bdg	FY18 G&A Bdg	FY18 Development Bdg	FY18 Spec Events Bdg	FY18 Marketing Bdg	FY18 Adoption Bdg	FY18 Shelter Bdg	FY18 Behavior Bdg	FY18 Foster Bdg	FY18 Recreation Bdg	FY18 Liby Grace Bdg	FY18 Safety Hst Bdg	FY18 HRC	FY18 Volunteer
Revenue																	
Development Revenue																	
Annual Fund	\$588,227	\$566,249	\$616,022	\$683,153	\$0	\$663,353	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Counter Donations	\$14,163	\$14,661	\$15,000	\$16,000	\$0	\$0	\$0	\$0	\$0	\$8,800	\$7,200	\$0	\$0	\$0	\$0	\$0	\$0
Theme Campaigns	\$324,891	\$274,431	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Major Gifts	\$69,650	\$65,000	\$150,000	\$391,020	\$0	\$391,020	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Legacies & Bequests	\$115,518	\$128,448	\$0	\$12,000	\$0	\$12,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Corporate	\$79,916	\$104,178	\$65,900	\$138,000	\$0	\$77,000	\$61,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Grants	\$307,545	\$204,830	\$242,000	\$242,000	\$0	\$19,000	\$0	\$0	\$5,000	\$0	\$51,000	\$0	\$37,000	\$32,000	\$78,000	\$0	\$0
Special Events	\$24,279	\$19,560	\$22,000	\$25,000	\$0	\$0	\$25,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Taxite of Compassion	\$181,971	\$204,734	\$156,000	\$126,750	\$0	\$0	\$126,750	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Dine To Be Kind	\$55,368	\$58,168	\$66,000	\$40,000	\$0	\$0	\$40,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Development Rev	\$1,735,618	\$1,644,197	\$1,512,922	\$1,653,923	\$0	\$1,162,173	\$152,750	\$0	\$11,800	\$7,200	\$51,000	\$0	\$37,000	\$32,000	\$78,000	\$0	\$0
Government Revenue																	
County Contract	\$753,000	\$797,500	\$870,000	\$948,000	\$0	\$0	\$0	\$0	\$0	\$858,000	\$0	\$0	\$0	\$0	\$0	\$0	\$90,000
County Incentive	\$50,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Government Revenue	\$803,000	\$797,500	\$870,000	\$948,000	\$0	\$0	\$0	\$0	\$0	\$858,000	\$0	\$0	\$0	\$0	\$0	\$0	\$90,000
Adoption Revenue																	
Adoption Revenue	\$127,308	\$113,624	\$113,000	\$113,000	\$0	\$0	\$0	\$0	\$115,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Retail Sales	\$35,952	\$34,257	\$37,950	\$38,000	\$0	\$0	\$0	\$0	\$16,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Program Revenue	\$163,260	\$147,881	\$150,950	\$151,000	\$0	\$0	\$0	\$0	\$131,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Program Revenue																	
Program Service Rev	\$4,826	\$4,845	\$2,400	\$4,800	\$0	\$0	\$0	\$0	\$0	\$4,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Return to Owner Fees	\$13,614	\$10,198	\$14,400	\$10,000	\$0	\$0	\$0	\$0	\$0	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Employee Purchase Revenue	\$4,541	\$4,904	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lupulus Request Fees	\$2,712	\$2,805	\$3,800	\$2,400	\$0	\$0	\$0	\$0	\$0	\$2,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Microchip Fees	\$5,675	\$4,040	\$5,840	\$3,300	\$0	\$0	\$0	\$0	\$0	\$1,500	\$0	\$0	\$0	\$0	\$1,800	\$0	\$0
Mac. Shelter Revenue	\$1,025	\$905	\$0	\$400	\$0	\$0	\$0	\$0	\$0	\$400	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner Medical Repayment	\$1,299	\$161	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner Surrender Fee	\$5,146	\$3,410	\$4,800	\$3,300	\$0	\$0	\$0	\$0	\$0	\$3,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Shelter Boarding Fees	\$1,040	\$2,723	\$4,200	\$3,300	\$0	\$0	\$0	\$0	\$0	\$3,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Program Revenue	\$2,648	\$1,309	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$46,565	\$24,901	\$36,040	\$27,500	\$0	\$0	\$0	\$0	\$0	\$23,700	\$0	\$0	\$0	\$0	\$1,800	\$0	\$0
Other Revenue																	
Interest Income	\$1,055	\$1,953	\$660	\$720	\$720	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Unrealized Gain/ Loss Stocks	(\$2,196)	\$3,045	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Realized Gain/Loss on Stocks	\$490	\$396	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous Income	\$1,618	\$1,738	\$2,100	\$2,000	\$2,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$927	\$7,133	\$2,760	\$2,720	\$2,720	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$2,762,390	\$2,631,631	\$2,392,672	\$2,783,143	\$2,720	\$1,162,173	\$152,750	\$0	\$164,800	\$899,900	\$51,000	\$0	\$37,000	\$32,000	\$79,800	\$90,000	\$0
In Kind Revenue																	
In Kind Supply	\$73,516	\$49,314	\$28,600	\$39,600	\$0	\$0	\$0	\$0	\$15,000	\$15,000	\$0	\$0	\$0	\$0	\$9,000	\$0	\$0
In Kind Bev/Food/Other	\$52,830	\$31,845	\$40,000	\$66,800	\$0	\$6,000	\$60,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
In Kind Advertising	\$1,040	\$4,140	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
In Kind Professional Services	\$161,134	\$65,277	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$268,320	\$150,576	\$68,600	\$206,400	\$0	\$6,000	\$60,800	\$0	\$15,000	\$115,000	\$0	\$0	\$0	\$0	\$9,000	\$0	\$0
Total Revenue	\$3,030,710	\$2,882,207	\$2,461,272	\$2,989,543	\$2,720	\$1,168,173	\$312,750	\$0	\$179,800	\$1,005,900	\$51,000	\$0	\$37,000	\$32,000	\$88,800	\$90,000	\$0

Revenue	Actual 07/01/2015 - 6/30/16	FY17 YTD 07/01/2016 - 05/31/17	FY16-17 Budget	FY17-18 Total Bdg	FY16 GRA Bdg	FY18 Development Bdg	FY18 Spec Events Bdg	FY18 Marketing Bdg	FY18 Adoption Bdg	FY18 Shelter Bdg	FY18 Behavior Bdg	FY18 Foster Bdg	FY18 Relocation Bdg	FY18 Liby Grace Bdg	FY18 Safety Net Bdg	FY18 HRC	FY18 Volunteer
Events and Development																	
Event Auction Expenses	\$16,223	\$10,247	\$12,600	\$7,500	\$0	\$0	\$7,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Event Entertainment	\$1,300	\$1,400	\$1,300	\$1,200	\$0	\$0	\$1,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Event Food & Beverage	\$7,703	\$4,948	\$6,200	\$4,600	\$0	\$1,000	\$3,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Event Supplies	\$3,781	\$4,357	\$3,600	\$3,900	\$0	\$1,800	\$2,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Event Misc Expense	\$2,372	\$2,430	\$120	\$700	\$0	\$0	\$700	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Space & Equipment Rentals	\$4,268	\$6,046	\$4,250	\$5,450	\$0	\$0	\$5,450	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Direct Mail Postage	\$19,036	\$18,574	\$18,910	\$24,911	\$0	\$24,911	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Direct Mail Printing	\$50,917	\$45,495	\$51,835	\$65,280	\$0	\$65,280	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Digital Media Marketing	\$8,957	\$10,000	\$10,950	\$12,500	\$0	\$0	\$0	\$12,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cultivation Expense	\$1,927	\$547	\$1,200	\$1,200	\$0	\$1,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Donor Gifts & Appreciation	\$144	\$240	\$2,500	\$1,200	\$0	\$1,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Leadership Circle Expenses	\$9,924	\$5,777	\$3,200	\$4,800	\$0	\$4,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Trink & Tole Expense	\$956	\$1,016	\$3,000	\$3,000	\$0	\$1,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$127,539	\$110,173	\$122,715	\$136,241	\$0	\$103,191	\$20,500	\$12,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Management & General Expenses																	
Advertising	\$21,285	\$30,152	\$26,450	\$31,500	\$0	\$0	\$5,000	\$8,600	\$17,600	\$0	\$0	\$0	\$0	\$0	\$0	\$300	\$0
Marketing Material	\$600	\$0	\$2,500	\$3,000	\$0	\$0	\$0	\$2,500	\$300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Permits	\$0	\$0	\$125	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Office Supplies	\$7,650	\$6,248	\$7,660	\$8,190	\$1,600	\$2,000	\$60	\$100	\$750	\$900	\$30	\$60	\$30	\$0	\$0	\$240	\$120
Office Equipment Rental	\$4,263	\$4,023	\$4,272	\$4,278	\$4,278	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Office Equipment	\$8,455	\$4,509	\$4,940	\$4,810	\$4,200	\$100	\$0	\$0	\$120	\$120	\$800	\$50	\$0	\$0	\$0	\$120	\$0
Employee Cell Phone	\$10,101	\$9,218	\$12,117	\$10,500	\$0	\$991	\$0	\$1,644	\$852	\$1,448	\$192	\$192	\$258	\$0	\$2,712	\$390	\$360
Misc. CRA Expense	\$194	\$165	\$300	\$160	\$160	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Postage & Mailing Service	\$5,880	\$7,247	\$6,140	\$9,760	\$1,000	\$7,800	\$300	\$0	\$600	\$60	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Printing & Production	\$10,213	\$6,690	\$8,400	\$7,200	\$160	\$2,520	\$720	\$1,080	\$1,800	\$0	\$0	\$0	\$0	\$0	\$0	\$360	\$360
Forms & Printing	\$775	\$6,224	\$8,210	\$6,805	\$0	\$2,600	\$2,900	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$705	\$0
General Meeting Expense	\$0	\$2	\$300	\$120	\$120	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Staff Meetings & Entertain	\$5,533	\$3,460	\$3,940	\$4,100	\$2,000	\$100	\$0	\$0	\$600	\$900	\$0	\$0	\$0	\$0	\$0	\$300	\$0
Travel/Meals & Entertain	\$9,960	\$6,436	\$10,830	\$7,460	\$600	\$900	\$0	\$300	\$400	\$3,010	\$1,200	\$300	\$0	\$0	\$0	\$750	\$0
Staff Recognition	\$726	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Staff Appreciation	\$184	\$1,257	\$1,400	\$1,550	\$1,200	\$60	\$0	\$0	\$120	\$180	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Staff Training	\$6,044	\$3,542	\$6,205	\$4,615	\$300	\$300	\$0	\$150	\$200	\$1,915	\$1,250	\$0	\$0	\$0	\$0	\$500	\$0
Dues/Subscription Books & Ref	\$2,329	\$824	\$2,155	\$2,060	\$300	\$300	\$0	\$0	\$440	\$900	\$180	\$0	\$0	\$0	\$0	\$0	\$0
Misc. Employee Exp.	\$2,165	\$2,933	\$3,190	\$2,400	\$180	\$120	\$30	\$120	\$960	\$720	\$30	\$30	\$30	\$0	\$90	\$60	\$30
Board Expenses	\$335	\$2,872	\$500	\$1,600	\$1,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Volunteer Appreciation	\$531	\$885	\$1,025	\$2,530	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100	\$30	\$0	\$240	\$60	\$2,100
Software	\$57,268	\$38,120	\$36,288	\$36,840	\$4,753	\$24,373	\$2,500	\$264	\$1,350	\$1,200	\$0	\$0	\$0	\$0	\$0	\$0	\$12,400
Website Expense	\$1,645	\$5,114	\$1,500	\$1,400	\$0	\$0	\$0	\$1,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Licenses & Permits	\$1,864	\$252	\$375	\$490	\$0	\$300	\$0	\$0	\$0	\$125	\$0	\$0	\$25	\$0	\$0	\$0	\$0
Other Expenses	\$438	\$265	\$1,040	\$160	\$120	\$120	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,200
Legal Fees	\$660	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Audit Fees	\$14,250	\$14,090	\$14,050	\$14,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Contract / Professional Services	\$6,150	\$2,212	\$4,050	\$7,895	\$300	\$60	\$0	\$0	\$150	\$300	\$0	\$0	\$240	\$0	\$5,845	\$0	\$0
Consulting Fees	\$0	\$13,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$190,707	\$169,737	\$169,762	\$173,991	\$19,369	\$42,345	\$11,510	\$16,758	\$26,482	\$32,778	\$3,487	\$1,212	\$563	\$0	\$13,162	\$660	\$5,450
Facilities																	
Maintenance Contracts	\$23,245	\$20,925	\$20,836	\$24,651	\$16,506	\$0	\$0	\$0	\$8,245	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utilities	\$13,007	\$12,990	\$16,000	\$16,640	\$0	\$0	\$0	\$0	\$15,640	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repairs & Maintenance	\$8,370	\$4,316	\$5,319	\$6,270	\$0	\$0	\$0	\$0	\$6,000	\$710	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Telephone & Internet	\$11,159	\$1,662	\$9,074	\$9,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
General Building	\$16,445	\$1,258	\$7,100	\$6,900	\$0	\$0	\$0	\$0	\$1,000	\$1,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cleaning Equipment	\$0	\$264	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Equipment Repair	\$2,576	\$549	\$915	\$1,080	\$0	\$0	\$0	\$0	\$480	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Small Tools & Equipment	\$1,518	\$693	\$1,100	\$2,550	\$0	\$0	\$0	\$0	\$1,050	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0

	Actual 07/01/2015 - 6/30/16	FY17 YTD 07/01/2016 - 05/31/17	FY16-17 Budget	FY17-18 Total Bdt	FY18 GRA Bdt	FY18 Development Bdt	FY18 Spec Events Bdt	FY18 Marketing Bdt	FY18 Adaption Bdt	FY18 Shelter Bdt	FY18 Behavior Bdt	FY18 Foster Bdt	FY18 Relocation Bdt	FY18 Lily Grace Bdt	FY18 Safety Net Bdt	FY18 HRC	FY18 Volunteer
Revenue																	
Miscellaneous Equipment	\$1,394	\$184	\$4,970	\$11,535	\$0	\$0	\$0	\$0	\$375	\$120	\$100	\$240	\$0	\$0	\$3,500	\$7,200	\$0
Property Tax	\$229	\$763	\$350	\$645	\$375	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$97,671	\$70,555	\$85,434	\$99,521	\$26,641	\$0	\$0	\$0	\$36,690	\$4,840	\$100	\$240	\$270	\$0	\$3,500	\$7,100	\$0
Insurance																	
Commercial Insurance	\$21,278	\$21,600	\$21,636	\$22,844	\$22,844	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Worker's Comp Insurance	\$21,530	\$24,397	\$15,200	\$16,000	\$16,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Volunteer Insurance	\$999	\$725	\$1,100	\$1,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
Employee Med Exp - Accident	\$169	\$675	\$900	\$1,000	\$0	\$0	\$0	\$0	\$480	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$44,676	\$32,507	\$38,836	\$40,924	\$38,844	\$0	\$0	\$0	\$480	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
Bank / Other Fees																	
Interest Expense	\$190	\$2	\$180	\$600	\$600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bank Charges	\$2,426	\$2,975	\$2,100	\$2,500	\$2,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Credit Card Fees	\$15,113	\$14,246	\$19,100	\$16,400	\$0	\$9,700	\$2,500	\$0	\$2,100	\$2,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Payroll Processing Fee	\$693	\$694	\$674	\$816	\$816	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Security Brokerage Fees	\$7	\$23	\$120	\$60	\$60	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Investment Expense	(\$50)	(\$40)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gain/Loss Sale of Assets	\$0	\$2,292	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt Expense	\$439	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$18,853	\$19,377	\$22,124	\$20,376	\$3,976	\$9,700	\$2,500	\$0	\$2,100	\$2,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation																	
Depreciation	\$236,573	\$1,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$236,573	\$1,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$2,732,624	\$2,386,189	\$2,901,937	\$3,023,027	\$231,658	\$111,328	\$72,067	\$150,452	\$962,125	\$815,667	\$80,496	\$78,477	\$112,518	\$82,460	\$337,416	\$65,870	\$50,474
In Kind Expense																	
In Kind Supplies	\$73,516	\$49,314	\$29,600	\$39,000	\$0	\$0	\$0	\$0	\$15,000	\$15,000	\$0	\$0	\$0	\$0	\$9,000	\$0	\$0
In Kind Bev/Food/Other	\$52,630	\$131,845	\$40,000	\$66,000	\$0	\$6,000	\$60,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
In Kind Advertisement	\$1,040	\$4,340	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
In Kind Prof. Services	\$181,134	\$65,277	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenses	\$288,320	\$250,576	\$69,600	\$205,000	\$0	\$6,000	\$60,000	\$0	\$15,000	\$115,000	\$0	\$0	\$0	\$0	\$9,000	\$0	\$0
	\$20,709,944	\$2,636,765	\$2,973,527	\$3,228,027	\$233,658	\$137,328	\$132,067	\$150,452	\$577,125	\$950,667	\$80,496	\$78,477	\$112,518	\$82,460	\$346,435	\$65,870	\$50,474
NET SURPLUS/(DEFICIT)	\$29,746	\$245,443	(\$398,255)	(\$239,884)	(\$210,938)	\$810,845	\$180,683	(\$150,452)	(\$397,325)	\$55,233	(\$28,496)	(\$78,477)	(\$75,518)	(\$30,460)	(\$237,635)	\$4,130	(\$50,474)
Release of Restricted Funds																	
Thrive Receivable				\$233,729	\$8,833	\$0	\$0	\$0	\$5,000	\$1,500	\$0	\$0	\$0	\$1,000	\$217,395	\$0	\$0
Capital Expenditure				(\$8,500)	(\$8,500)	\$0	\$0	\$0	\$0	(\$18,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net				\$38,955	(\$17,167)	\$82,845	\$80,683	(\$150,452)	(\$192,325)	\$37,733	(\$29,496)	(\$78,477)	(\$75,518)	(\$29,460)	(\$40,239)	\$4,130	(\$50,474)

	Projected 6/30/17
1400 - Disaster Relief	\$2,412
1409 - Lily Grace	\$1,000
1411 - Pet Adoption	\$5,000
1413 - Spay/Neuter	\$700
1413.1 - Spay/Neuter Low Cost	\$21,000
1416 - Transport	\$25,000
1419 - ASPCA - Other	\$4,000
1423 - Building Maintenance	\$177,005
1423 - Safety Net	\$11,884
1433.1 - Safety Net - Equipment & Care Items	\$2,200
1436 - Grooming Supplies & Equipment	\$4,300
1440 - Community Pet-Friend	\$0
1440.1 - Community Pet-Funding	-\$11,000

	FY18 Release
1400 - Disaster Relief	\$0
1409 - Lily Grace	\$1,000
1411 - Pet Adoption	\$5,000
1413 - Spay/Neuter	\$700
1413.1 - Spay/Neuter Low Cost	\$20,000
1416 - Transport	\$22,000
1419 - ASPCA - Other	\$2,000
1423 - Building Maintenance	\$0
1423 - Safety Net	\$11,000
1433.1 - Safety Net - Equipment & Care Items	\$2,200
1436 - Grooming Supplies & Equipment	\$4,300
1440 - Community Pet-Friend	\$0
1440.1 - Community Pet-Funding	\$11,000

Revenue	Actual	FY17 YTD	FY16-17	FY17-18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	FY18	
	07/01/2015 - 6/30/16	07/01/2016 - 05/31/17	Budget	Total Bdg't	G&A Bdg't	Development Bdg't	Spec Events Bdg't	Marketing Bdg't	Adoption Bdg't	Shelter Bdg't	Behavior Bdg't	Foster Bdg't	Relocation Bdg't	Ldy Grace Bdg't	Safety Net Bdg't	HRC	Volume		
1440.2 - Community Pet Parker_17-18		\$119,000		\$119,000														\$119,000	
1442 - Petco Grant		\$2,500		\$2,500														\$2,500	
1444 - Temporary Boarding & Vet Deposits		\$11,767		\$6,000														\$6,000	
1450 - ChiCare Project - Database		\$0		\$0														\$0	
1451 - Wellness Clinic-Community Solutions		\$20,996		\$20,996														\$20,996	
1499 - Board Expenses		\$543		\$500		\$500												\$500	
1505 - Endowment-AMS Adoption Ctr Fund		\$7,424		\$0														\$0	
1501 - Jane B. Davis Fund - for Pets Left Behind		\$16,667		\$8,333		\$8,333												\$8,333	
Total		\$445,268		\$232,729	\$8,833	\$0	\$0	\$0	\$5,000	\$1,500	\$0	\$0	\$0	\$1,000	\$217,386	\$0	\$0		

	PY Actual 07/01/2015 06/30/2016	FY 16-17 YTD 07/01/2016 - 05/31/2017	16/17 Budget	FY17-18 TOTAL Budget	FY17-18 Budget 07/31/2017	FY17-18 Budget 08/31/2017	FY17-18 Budget 09/30/2017	FY17-18 Budget 10/31/2017	FY17-18 Budget 11/30/2017	FY17-18 Budget 12/31/2017	FY17-18 Budget 01/31/2018	FY17-18 Budget 02/28/2018	FY17-18 Budget 03/31/2018	FY17-18 Budget 04/30/2018	FY17-18 Budget 05/31/2018	FY17-18 Budget 06/30/2018
Legal Fees	\$60	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Audit Fees	\$14,250	\$14,990	\$14,200	\$14,200	\$0	\$2,700	\$7,500	\$2,300	\$1,200	\$0	\$0	\$1,000	\$0	\$0	\$0	\$0
Contract / Professional Services	\$6,160	\$2,212	\$4,050	\$7,895	\$288	\$488	\$488	\$2,088	\$688	\$588	\$588	\$588	\$588	\$588	\$533	\$488
Consulting Fees	\$0	\$13,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$190,707	\$169,737	\$169,262	\$173,591	\$12,228	\$14,008	\$24,521	\$16,243	\$15,633	\$11,706	\$16,533	\$14,598	\$12,366	\$12,383	\$12,333	\$11,436
Facilities																
Maintenance Contracts	\$23,245	\$20,925	\$20,836	\$24,651	\$1,493	\$1,493	\$2,838	\$1,758	\$1,493	\$1,493	\$1,688	\$1,688	\$2,673	\$2,673	\$1,688	\$3,673
Utilities	\$31,007	\$32,900	\$36,000	\$35,640	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220
Repairs & Maintenance	\$6,170	\$4,196	\$5,169	\$5,720	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560
Telephone & Internet	\$11,199	\$8,662	\$9,074	\$9,800	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817
General Building	\$16,445	\$1,358	\$7,100	\$6,600	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550
Cleaning Equipment	\$0	\$264	\$0	\$300	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25
Equipment Repair	\$2,575	\$549	\$945	\$1,080	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90
Small Tools & Equipment	\$1,518	\$653	\$1,100	\$2,550	\$50	\$1,500	\$50	\$100	\$50	\$100	\$50	\$100	\$50	\$100	\$50	\$100
Miscellaneous Equipment	\$3,394	\$184	\$4,970	\$11,535	\$955	\$1,035	\$955	\$955	\$955	\$955	\$955	\$955	\$955	\$955	\$955	\$955
Property Tax	\$119	\$763	\$150	\$645	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$97,671	\$70,555	\$85,494	\$93,521	\$8,260	\$8,285	\$9,605	\$7,175	\$8,260	\$6,810	\$8,900	\$7,005	\$9,740	\$7,990	\$8,555	\$8,940
Insurance																
Commercial Insurance	\$21,278	\$21,660	\$21,626	\$22,844	\$5,300	\$193	\$193	\$5,300	\$193	\$193	\$5,300	\$193	\$193	\$5,400	\$193	\$193
Worker's Comp Insurance	\$21,530	\$14,397	\$15,200	\$16,090	\$4,000	\$0	\$0	\$4,000	\$0	\$0	\$4,000	\$0	\$0	\$4,000	\$0	\$0
Volunteer Insurance	\$999	\$795	\$1,100	\$1,000	\$0	\$250	\$0	\$250	\$0	\$0	\$250	\$0	\$0	\$250	\$0	\$0
Employee Med Exp - Accident	\$869	\$625	\$900	\$1,080	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90	\$90
Total	\$46,676	\$37,507	\$38,826	\$40,924	\$9,390	\$533	\$283	\$9,390	\$533	\$283	\$9,390	\$533	\$283	\$9,490	\$533	\$283
Bank / Other Fees																
Interest Expense	\$190	\$2	\$180	\$600	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50
Bank Charges	\$2,426	\$2,975	\$2,100	\$2,500	\$208	\$208	\$208	\$208	\$208	\$208	\$208	\$208	\$208	\$208	\$208	\$208
Credit Card Fees	\$15,133	\$14,246	\$19,100	\$16,400	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158
Payroll Processing Fee	\$603	\$694	\$624	\$816	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68
Security Brokerage Fees	\$7	\$28	\$120	\$60	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5
Investment Expense	(\$56)	(\$46)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gain/Loss Sale of Assets	\$0	\$2,292	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debt Expense	\$439	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$18,853	\$10,377	\$22,124	\$20,376	\$1,490	\$1,490	\$1,490	\$1,490	\$1,993	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490
Depreciation																
Depreciation	\$136,573	\$1,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$136,573	\$1,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$2,732,624	\$2,386,189	\$2,901,927	\$3,023,027	\$1,962,213	\$2,322,326	\$2,573,311	\$2,511,101	\$2,531,109	\$3,115,305	\$2,527,792	\$2,311,857	\$2,311,278	\$2,411,589	\$2,281,175	\$3,311,962
In Kind Expense																
In Kind Supplies	\$73,516	\$49,314	\$29,600	\$39,000	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250
In Kind Bev/Food/Other	\$52,630	\$131,845	\$40,000	\$66,000	\$1,500	\$0	\$0	\$1,500	\$60,000	\$0	\$0	\$1,500	\$0	\$1,500	\$0	\$0
In Kind Advertisement	\$1,040	\$4,140	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
In Kind Prof. Services	\$161,134	\$65,277	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0	\$0	\$0	\$50,000
Total	\$288,320	\$250,576	\$69,600	\$205,000	\$4,750	\$3,250	\$3,250	\$4,750	\$61,250	\$3,250	\$53,250	\$4,750	\$1,250	\$4,750	\$3,250	\$53,250
Total Expenses	\$3,020,944	\$2,636,765	\$2,971,527	\$3,228,027	\$2,009,963	\$2,325,576	\$2,606,561	\$2,515,851	\$3,163,359	\$3,118,555	\$3,060,042	\$2,366,607	\$2,344,528	\$2,446,349	\$2,314,425	\$3,365,212
NET SURPLUS/(DEFICIT)	\$29,766	\$245,443	(\$109,251)	(\$139,884)	\$2,161	\$26,819	\$58,109	\$771	\$38,432	\$9,904	(\$92,084)	(\$62,669)	(\$12,137)	(\$79,424)	\$68,610	(\$177,377)

**Asheville Humane Society
Income Statement
FY17-18 Budget Draft_6.16.2017**

Cash Balance:	5/31 Balance	Projected 6/30 Balance
Unrestricted	\$763,067	\$626,067
Restricted	\$478,675	\$445,208
Total	\$1,241,742	\$1,071,275

	FY17-18 Budget 07/31/2017	FY17-18 Budget 08/31/2017	FY17-18 Budget 09/30/2017	FY17-18 Budget 10/31/2017	FY17-18 Budget 11/30/2017	FY17-18 Budget 12/31/2017	FY17-18 Budget 01/31/2018	FY17-18 Budget 02/28/2018	FY17-18 Budget 03/31/2018	FY17-18 Budget 04/30/2018	FY17-18 Budget 05/31/2018	FY17-18 Budget 06/30/2018
Unrestricted												
Revenue	\$190,374	\$217,145	\$193,420	\$213,372	\$284,041	\$325,209	\$160,708	\$168,188	\$199,141	\$162,175	\$296,785	\$154,585
Expense	(\$172,340)	(\$206,661)	(\$212,442)	(\$213,902)	(\$218,499)	(\$276,456)	(\$218,282)	(\$197,327)	(\$196,729)	(\$208,125)	(\$198,743)	(\$298,347)
Net	\$18,034	\$10,484	(\$19,022)	(\$530)	\$65,542	\$48,753	(\$57,574)	(\$29,139)	\$2,412	(\$45,950)	\$98,042	(\$143,762)
Thrive	\$750	\$700	\$700	\$10,700	\$30,700	\$7,600	\$700	\$700	\$700	\$700	\$700	\$700
Amortization/Receivable	\$7,576	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200
Capital	\$0	(\$3,000)	(\$6,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Transfer To/Fr Unrestricted	\$13,333	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Restricted												
Revenue	\$8,000	\$42,000	\$122,000	\$38,500	\$7,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Expense	(\$23,873)	(\$25,666)	(\$44,869)	(\$37,199)	(\$34,609)	(\$38,849)	(\$34,509)	(\$34,529)	(\$34,549)	(\$33,474)	(\$29,432)	(\$33,615)
Net	(\$15,873)	\$16,334	\$77,131	\$1,301	(\$27,109)	(\$38,849)	(\$34,509)	(\$34,529)	(\$34,549)	(\$33,474)	(\$29,432)	(\$33,615)
Month End Cash Balance												
Unrestricted	\$665,760	\$675,145	\$651,523	\$662,893	\$760,334	\$817,888	\$762,213	\$734,974	\$739,287	\$695,237	\$795,179	\$653,317
Restricted	\$416,002	\$432,336	\$509,467	\$510,768	\$483,658	\$444,809	\$410,300	\$375,771	\$341,221	\$307,747	\$278,315	\$244,700
Total	\$1,081,763	\$1,107,481	\$1,160,990	\$1,173,660	\$1,243,993	\$1,262,697	\$1,172,514	\$1,110,745	\$1,080,508	\$1,002,984	\$1,073,494	\$898,017

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	98,708	39,483	19,742	39,483
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,347,464	1,157,673	29,502	160,289
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	16,578	12,957	629	2,992
9 Other employee benefits	167,825	143,977	4,122	19,726
10 Payroll taxes	120,340	101,034	3,211	16,095
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	14,090		14,090	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	66,698			66,698
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	254,561	253,130	1,141	290
12 Advertising and promotion	27,377	6,897	4,702	15,778
13 Office expenses	148,813	60,215	20,022	68,576
14 Information technology	61,886	31,239	1,920	28,727
15 Royalties				
16 Occupancy	54,818	50,906	1,612	2,300
17 Travel	10,766	10,473	266	27
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	6,218	3,513	2,680	25
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	132,606	109,032	14,145	9,429
23 Insurance	42,161	34,616	3,060	4,485
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MEDICAL SUPPLIES	206,052	206,052		
b FOOD FOR ANIMALS	73,433	73,433		
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	2,850,394	2,294,630	120,844	434,920
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				