

2018 S.L. Gimbel Foundation Fund Grant Application

	Internal Use Only:
ant	

Organization/Ag	ency Name: Ashe	ville Hu	mane Society	
Physical Address	: 14 Forever Frie	nd Lane	1	
Mailing Address	; same	,,,, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>		
CEO or Director	2 9	Ti	acy Elliott	Title: Executive Director
Phone: 328-761-2001	nder grande Maller author de une ser enverenza de de Maller (de 1900 e de 1900 e de 1900 e de 1900 e de 1900 e	Fax: 8	228-761-2009	Email: telliott@ashevillehumane.org
Contact Person:	Kim	Robert	\$	Title:Chief Program Officer
<i>Phone:</i> 828-761-2001 x 31	5	Fax: 8	228-761-2009	Email: kroberts@ashevillehumane.org
Web Site Address	s: www.ashevilleht	imane.c	YK .	Tax 1D:56-1444098
Total Organization Budget: 53,476,325	Per 990, Percen of <u>Program Ser</u> <u>Expenses</u> (Colu Column A x 100 80%	<u>vice</u> mn B/	Per 990, Percentage of Management & General Expenses Only (Column C/Column A x 100):	Per 990, Percentage of <u>Management & General</u> <u>Expenses and Fundraising</u> (Column C+D / Column A x 100):19%
Purpose of Gran pet owners to kee	t Request (one sen ep them out of the	tence): shelter	 This grant will provide crit and in their homes where t	 ical safety net services to low-income hey are l oved.
	ate (Month and Yo			te (Month and Year); 9/30/19
<i>Gimbel Grants R</i> None None	eceived: List Yea	r(s) and	Award Amount(s)	
Signatures	hair: (Print name and	i Title)	Signature:	Date: ,
7 10	e de la company	Kin	n berly Evans	12/10/18
Executive Director/I	President: (Print nam	e and Tit	le) / Signature:	Date:

2018 S.L. Gimbel Foundation Fund APPLICATION Narrative

I. Organization Background

Asheville Humane Society (AHS) rescues, reunites, rehabilitates and re-homes thousands of homeless animals each year in our community. As Buncombe County's critical safety net since 1984, we are always here to save and protect every animal. We are dedicated to promoting the compassionate treatment of animals in our community through education, sheltering, adoption and community outreach programs. AHS operates the only open-admission shelter in the County, the only one that can never, and will never, close its doors or say we're full. We are here for animals who are lost, surrendered, neglected or mistreated, and who all deserve a chance with a loving family of their very own. We provide a soft bed, food, comfort, medical evaluation, medical treatment, vaccinations, and behavioral testing for each. We place all animals who can humanely and safely be adopted into a loving home. An incredibly dedicated staff, generous volunteers and supporters ensure every animal is given all the care and resources available to help them thrive in a new forever home.

Organizational Accomplishments:

Asheville Humane Society (AHS) is the only open-admission animal shelter in Buncombe County and we have consistently achieved a live-release rate of over 90% since 2015.

Our Volunteer Program is one of only nine animal welfare organizations to receive Service Enterprise Certification through the Point of Light Foundation. This was a year-long effort to enhance our volunteer program culminating in certification last year.

In 2015, AHS had one staff member providing safety services to pet owners in our community, and as of 2018 we have 4 full-time and 4 part-time staff providing critical services and support to help keep pets out of the shelter and in the homes where they are loved.

Program Activities:

Asheville Humane Society serves Buncombe County, North Carolina. Our animal shelter and adoption center serve all county residents. Out of county residents can also adopt animals from our center. Our Community Solutions Department focuses on providing resources for pet owners who are underserved and face barriers to receiving assistance, such as language, transportation, financial, etc. There are approximately 238,318 resident in the county. About 7.80% of families and 11.40% of the population were below the poverty line, including 15.30% of those under age 18 and 9.80% of those age 65 or over. The key programs of Asheville Humane Society are sheltering, adoptions and community programs. AHS receives approximately 6700 animals per year who are brought in as strays, owner surrenders, or from animal control as cruelty/neglect cases. We are an open-admission shelter and never turn a Buncombe County animal away. We serve as the critical safety net for animals in our community. We adopt out approximately 4000 animals per year, with the remainder being reunited with owners, relocated to shelters in the North, or sent to breed rescue. We do not euthanize animals for space or time. As long as an animal has quality of life and is not suffering, we will place the animal in an adoptive home, including seniors near end of life. Our safety net services for the community are provided through our Community Solutions Department. Community Solutions consists of our Helpline, Humane Resource Coordinator, Community Pets Program (proactive outreach in targeted neighborhoods), and Owner Surrender Prevention. The services provided include: spay/neuter vouchers, veterinary medical assistance, behavior assistance, re-homing services, temporary boarding for pet owners in crisis, pet food assistance and pet supplies.

II. Project Information:

A) Statement of Need

The Community Solutions Department offers resources such as spay/neuter vouchers, pet food assistance, low-cost vaccines, behavior assistance, re-homing and temporary sheltering for the pets of individuals in crisis, and veterinary medical care for owned pets. Of the 1850 calls received on our Helpline in the last 6 months, 889 were requests for veterinary assistance and over 300 requested assistance with spay/neuter. The requests for both have almost doubled since last year. We typically deplete our monthly allocation of funds for veterinary assistance within the first 2-3 weeks, and people line up at our shelter for spay/neuter vouchers the first day of the month and they are all distributed the same day. In 2017, we spent over \$50,000 for veterinary assistance and provided 1193 spay/neuter vouchers and it only scratches the surface of the unmet need.

The amount of pet food we provide to 15 of our local human food pantries increased dramatically last year when a local animal rescue that also provided pet food assistance discontinued that program. We currently provide approximately 5,500 lbs of pet food per month to the pantries.

If our request is funded it will provide low-income pet owners with spay/neuter with rabies vaccines assistance for an estimated 165 animals; veterinary assistance for an estimated 55 animals; and over 200 bags of pet food and bags to prepare individual packaging for the pantries.

B) Project Description

AHS' Community Solutions (CS) Department has been providing safety net services to pets and their people in Buncombe County since 2015. Prior to that limited safety net services were offered through shelter admissions staff. Over the last 2+ years we have grown the CS Department to provide resources directly to the community and remove barriers to receiving assistance for pets. CS currently has 3 full-time and 4 part-time employees and over a dozen well-trained volunteers. Veterinary Assistance not only helps keeps pets out of the shelter and in the homes where they are loved, it also prevents suffering from illness and injury. We spent over \$50,000 on veterinary assistance and provided 1193 spay/neuter vouchers in 2017. Based on available resources, we allocate a certain amount each month to manage the funds through the year. Veterinary assistance funds typically last through only the first 2-3 weeks of each month and the spay/neuter vouchers are all distributed the first day of the month. We are currently providing approximately 5,500lbs of pet food per month to local food pantries. Of the 1850 calls received on our Helpline in the last 6 months, 889 were requests for veterinary assistance and over 300 requested assistance with spay/neuter. In the two years since the creation of the Helpline, vet assistance has been the number one request each month and spay/neuter assistance the second most requested.

We have developed a number of ways people can request assistance in order to reduce barriers. Requests are most often made through our Helpline where our bilingual Coordinator offers assistance. Requests can also come from our shelter Owner Surrender Counselor, Humane Resource Coordinator who works closely with Animal Control, or our Community Pets Team who do proactive outreach in targeted communities. Once a request is received we gather detailed information about the problem and counsel the client about options, such as spay/neuter, vet assistance or pet food. The information is entered into our Community Solutions database to allow for all client and pet data to be analyzed and reported.

AHS' Community Solutions Department is very unique for animal shelters, especially open-admission shelters who take all animals who are brought in. The ASPCA has said the AHS program is one of the top three in the country for innovative community programming. We frequently receive requests for guidance from other shelters seeking to replicate our program.

C) Project Goal, Objectives, Activities & Expected Outcomes

Project Goal:

Provide veterinary, spay/neuter and pet food assistance for animals of low-income Buncombe County pet owners or pet owners in crisis to prevent the surrender of pets and keep them in their home.

Project Objectives:

Provide funds for veterinary assistance for 55 animals; free spay/neuter vouchers with rabies vaccines for 165 animals; and packaged pet food to 15 food pantries (avg 19,200 meals) through requests to our Community Solutions Department.

Program Activities:

Asheville Humane Society serves Buncombe County, North Carolina. Our animal shelter and adoption center serve all county residents. Out of county residents can also adopt animals from our center. Our Community Solutions Department focuses on providing resources for pet owners who are underserved and face barriers to receiving assistance, such as language, transportation, financial, etc. There are approximately 238,318 resident in the county. About 7.80% of families and 11.40% of the population were below the poverty line, including 15.30% of those under age 18 and 9.80% of those age 65 or over.

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Expected Outcomes: By September 30, 2019 your support will have provided funds for veterinary assistance for 55 animals; free spay/neuter vouchers with rabies vaccines for 165 animals; and monthly pet food for 15 human food pantries who will provide a total of 19,200 meals (average depending on species and size) in Buncombe County.

Evaluation: Using our Civicore client and service management database for Community Solutions we will generate reports on the number of animals provided veterinary assistance, free spay/neuter vouchers with rabies vaccines, and number of pet meals provided with number of human food pantries distributing using grant funds. We will provide a minimum of 55 animals with veterinary assistance, 165 animals with spay/neuter and vaccines, and 19,200 meals distributed across 15 human food pantries.

D) <u>Timeline</u>

Provide a timeline for implementing the project. State the start date and ending date of the project, include timeframes for specific activities, as appropriate.

Timeline: 2/1/19 - 9/30/19

Funds will be expended as requests for veterinary assistance are made and approved, typically through our Helpline. Spay/neuter vouchers will be distributed through our shelter admissions desk and the Helpline. We will set a monthly allocation to ensure the funds can be spread through the remaining fiscal year. Pet food will be purchased as needed to ensure we have adequate storage.

E) Target Population

Who will this grant serve? How many people will be impacted? Provide a breakdown: Number of Children, Youth, Adults, Seniors, Animals.

This grant would allow us to serve 165 owned animals with spay/neuter and rabies vaccines; 55 animals with veterinary assistance and provide an average of 19,200 pet food meals to 15 human food pantries in our community. The grant will serve low-income underserved pet owners who face barriers to receiving resources, such as transportation, finances, language, and lack of information about the services that are available through AHS.

F) Projects in the Community

How does this project relate to other existing projects in the community? Who else in the community is providing this service or has a similar project? Who are your community partners (if any)? How are you utilizing volunteers?

Asheville Humane Society's Community Solutions Department has worked to build community partnerships for many years. From partnering with local social service agencies and churches through our Pet Food Assistance program to Helpmate domestic violence agency and the VA and local homeless shelter through our Temporary Boarding program, it has been a priority to build partnerships that will increase access to services for both people and their pets. AHS is partnering with the Housing Authority of the City of Asheville to provide intensive proactive outreach through our Community Pets Program.

Community Solutions also collaborates very closely with other animal-related agencies/organizations, including the ASPCA Spay/Neuter Alliance for spay/neuter services and local veterinary clinics.

We partner with a local non-profit called Asheville Cat Weirdos which provides resources to cat owners in our area. We cross-refer to ensure cat owners can find the resources they need. We have jointly contributed to provide funds for veterinary assistance when the cost exceeds what each organization could individually provide.

A local rescue will periodically have funding for spay/neuter vouchers or veterinary assistance, but it is limited. The rescue also provided pet food assistance in past but discontinued that program last year.

G) <u>Use of Grant Funds</u>

How will you use the grant funds?

The grant funds will be used to provide 165 free spay/neuter & rabies vaccines through the ASPCA Spay/Neuter Alliance based in Asheville. It will also be used to provide veterinary assistance for 55 pets who are experiencing illness or injury and whose owners are unable to afford the care. We work with the majority of veterinary clinics in our area and can match the client with a clinic convenient for them. The vet clinic bills AHS directly for the amount of assistance we approve. The funds will also support our Pet Food Assistance Program that is a partnership between AHS and 15 local food pantries, including Meals on Wheels. It will allow us to accommodate the increase in demand for pet food assistance and ensure pantries can serve their clients and pets.

III. Project Future

A) Sustainability

AHS has been providing veterinary assistance, spay/neuter vouchers and pet food assistance since 2010 with a significant increase in programming and services since 2015. AHS believes in keeping a very diversified funding stream through both individual donations and major gifts. We have a long history with numerous businesses in our area, and are fortunate to receive regular funding for our work with Foundations and Grantors. We also host two very successful signature events every year. We utilize direct mail and social media to reach new supporters. Our Board of Directors, leadership and donors have been very supportive of our Community Solutions programming and remain committed to ensuring those services are available in our community. Funding for the Community Solutions department includes a variety of grants, donor restricted funds, and general funds.

IV. Governance, Executive Leadership and Key Personnel/Staff Qualifications

A) Governance

AHS has 14 members on our Board of Directors:

Robin Ramsey, Chair, Senator Burr, Field Representative

Kim Evans, Vice Chair, Alpha Real Estate, Property Manager

Ann Barron, Secretary, Retired

Theresa Landwirth, Treasurer, UNCA, Development Officer

Ronald Gallaway, Retired

Murphy Fletcher, McGuire, Wood & Bissette, Attorney,

Anne Symonds, AB Tech, DVM

Joseph Luna, Retired

Lori Lassiter, Genomic Health, Inc., Regional Oncogenomic Liaison

Kim Brophey, The Dog Door, Dog Behaviorist

Nan Cole, retired

Richard Fast, Greeson & Fast Designs

Jacqui Friedrich, AltaVista Wealth Management, Inc.

Teresa Trebon, Mission Hospital

The Board meets monthly and the committees meet as needed, with the Finance Committee meeting monthly to review month-end reports.

Committees: Finance, Human Resources, Marketing, Development and Governance

The Board follows Robert's Rule of Order in conducting meetings and decision-making. Many decisions are made following work done by committees who present the work with recommendations. The Board is very active in fundraising and special events. Management staff attend meetings to present reports and answer questions on program activities.

B) Management

Describe the qualifications of key personnel/staff responsible for the project. Emily Gelb is the Senior Manager of the Community Solutions Department. Emily joined Asheville Humane Society in 2014 as the Safety Net Supervisor and only staff person providing services to pet owners in our community. As of 2018, she supervises 7 staff members and oversees all of the community programs and resources. She has a Bachelor's degree in Biology from Brandeis University where she studies on the Leonard Bernstein Scholarship for Music. Emily served in the Peace Corps in Ecuador for 27 months, working in a tiny indigenous community on various community-based projects. The projects included school recycling programs, alternative livelihood projects for women, family gardens, and life skills with teen

girls. She also worked with a small grassroots dog rescue group which inspired her to pursue work in the animal welfare field. Emily is fluent in Spanish and has enabled AHS to finally address the needs of our Spanish-speaking communities. She is a dedicated leader with the vision to continue to grow and expand our programs to meet the needs of pet owners in Buncombe County in a way that shows respect and creates lasting relationships.

Organization Name:

Asheville Humane Society, Inc.

- V. Project Budget and Narrative (Do not delete these instructions on your completed form).
 - A) Budget Table: Provide a detailed line-item budget for your entire project by completing the table below.

Requested line items should be limited to Ten (10) line items. The less the better.

A breakdown of specific line item requests and attendant costs should include:

- 1) Line item requests for materials, supplies, equipment and others:
 - a. Identify and list the type of materials, supplies, equipment, etc.
 - b. Specify the unit cost, number of units, and total cost
 - c. Use a formula/equation as applicable. (i.e. 40 books @ \$100 each = \$4000)
- 2) Line item requests for staff compensation, benefits: Do not use FTE percentages.
 - a. Identify the position; for each position request, specify the hourly rate and the number of hours (i.e. $$20/hr \times 20 \text{ hours/week} \times 20 \text{ weeks} = $8,000)$
 - b. For benefits, provide the formula and calculation (i.e. $\$8,000 \times 25\% = \$2,000$)
- 3) Line items on Salaries/Personnel included in budget (contribution or in-kind) but NOT requested from the Gimbel Foundation must be broken down per number 2) above: Provide rate of pay per hour and number of hours.
- 4) Line Item Description should be <u>no more than two lines</u>; otherwise, it will get cut off. Additional descriptions should be included in the Budget Narrative.

Line Item Request	. Line Item Description (Maximum two lines)	Support From Your Agency	Support From Other Funders	Requested Amount From Gimbel/TCF	Line Item Total of Project
Spay/Neuter Vouchers	Average \$50/surgery + \$10 rabies vaccine = 765 animals	36000	0	9900	45900
Veterinary Assistance	Average \$150/animal x 321.6 animals	40000	0	8250	48250
Pet Food Assistance Program	Pet food @ \$20/32lb bag(64 cups) Avg 1cup/meal= 25,600 meals	Donated food (amt varies)	2000	6000	8000
Pet Food Assistance Program	Uline plastic bags for pet food \$100/1000bags = 7000 bags avg.	200		500	700
ANALYSIS OF THE STATE OF THE ST					
TOTALS:		\$76,200	\$2,000	\$ 24,650	\$ 102,850

B) <u>Narrative</u> : The budget narrative is the justification of "how" and/or "why" a line item helps to meet the project deliverables. Provide a description for each line item request as necessary. Explain how the line item relates to the project. If you are requesting funds to pay for staff, list the specific duties of each position. See attached SAMPLE Project Budget and Budget Narrative
Spay/Neuter vouchers for low-income pet owners: average \$50/animal for cat or dog spay or neuter + \$10/animal required rabies vaccine = \$60/animal. 765 animals = \$45,900
2. Veterinary Assistance for low-income pet owners for medical care to keep pets in their home: average cost \$150/animal. 321.6 animals = \$48,250
3. Pet Food Assistance Program for low-income pet owners: dry dog and cat food for 15 human food pantries to distribute: average \$20 per 32lb bag (64 cups/bag). Average 1 cup per meal = 25,600 meals for \$8000. The amount varies widely as we provide food for cats and dogs (from tiny dogs to giant breeds).
4. Pet Food Assistance Program for low-income pet owners: Uline plastic bags for distribution at pantries. \$100/1000 bags. Average of 7000 bags = \$700.
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VI. Sources of Funding: Please list your current sources of funding and amounts.

Secured/Awarded

Name of Funder: Foundation, Corporation, Government	Amount
Buncombe County Government (for sheltering contract)	\$948000
Community Foundation of WNC	\$9500
Banfield Foundation	\$7500
ASPCA	\$ 62350
PetSmart Charities	\$ 79007
PETCO Foundation	\$ 120000
Grey Muzzle Organization	\$7500
Earl Wilson Trust	\$ 18000

Pending

Name of Funder: Foundation, Corporation, Government	Amount	Decision
		Date
PetSmart Charities	\$ 25,107	July 2018
Earl Wilson Trust	\$ 18750	Sept 2018
Helen Kimberly Jones Trust	\$ 21500	Sept 2018
PetSmart Charities	\$ 76638	Oct 2018
ASPCA	\$ 5000	Nov 2018
	\$	

Diversity of Funding Sources: A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year.

Funding Source	Amount	% of	Total	Funding	Amount	% of	Total
		Reve	enue	Source		Reve	enue
Contributions	\$1462173	48	%	Program Fees	\$178500	6	%
Fundraising/Special Events	^{\$} 191750	6	%	Interest Income	\$ 2720	.09	%
Corp/Foundation Grants	\$242000	8	%	Other:	\$205000	.06	%
Government Grants	\$948000	31	%	Other:	\$		%

Notes:		
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VII. Financial Analysis

Agency Name: Asheville Humane Society

Most Current Fiscal Year (Dates): From July 1, 2017 To: June 30, 2018

This section presents an overview of an applicant organization's financial health and will be reviewed along with the grant proposal. Provide all the information requested on your **entire organization**. Include any notes that may explain any extraordinary circumstances. Information should be taken from your most recent 990 and audit. **Double check your figures!**

Form 990, Part IX: Statement of Functional Expenses

1) Transfer the totals for each of the columns, Line 25- Total functional expenses (page 10)

(A)	(B)	(C)	(D)
Total Expenses	Program service	Management &	Fundraising expenses
	expenses	general expenses	
\$ 2850394	\$ 2294630	\$ 120844	\$ 434920

2) Calculate the percentages of Columns B, C, and D, over A (per totals above)

- Program services (B) A general rule is that at least 75% of total expenses should be used to support programs
- Management & general administration (C) A general rule is that no more than 15% of total expenses should be used for management & general expenses
- Fundraising (D) A general rule is that no more than 10% of total expenses should be used for fundraising

(A)	(B)	(C)	(D)
Total Expenses	Program service	Management &	Fundraising expenses
-	expenses	general expenses	
	Columns B / A x 100	Columns C / A x 100	Columns D / A x 100
Must equal 100%	81 %	4 %	15 %

3) Calculate the difference between your CURRENT year budget for management & general expenses and your previous management & general expenses per your 990 (Column C)

Percentage of Organization's	Column C, Management & general	Differential
Current Total Budget used for	expenses per 990 above	
Administration		
6 %	4 %	2 %

If the differential is above (+) or below (-) 10%, provide an explanation:

Quick Ratio: Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

Cash	+ Accounts Receivables	/Current Liabilities	= Quick Ratio
\$ 267593	\$ 8001	36616	7.5

Excess or Deficit for the Year:

Excess or (Deficit) Most recent fiscal year end	Excess or (Deficit) Prior fiscal year end
\$ (27996)	\$ 31445

Asheville Humane Society Financials-Budget Comparison

Development Revenue Annual Fund Legacies & Bequests Corporate Grants Special Events Taste of Compassion Dine To Be Kind Total Development Rev. County Contract Total Government Revenue Adoption Revenue Retail Sales Program Service Rev Total Other Revenue Interest Income Unrealized Gain / Loss Stocks Realized Gain/Loss on Stocks Miscellaneous Income Total Total In Kind Revenue Total Revenue Total Revenue Speneses Payroll & Personnel Costs Salary Wages Hourly Wages	Actual Projected	Budget FY18	
Revenue	FY18	Total	Variance
·	1,010,889	1,070,173	
	111,104	12,000	
	118,000	138,000	
•	290,349	242,000	
Special Events	33,250	25,000	
Taste of Compassion	110,638	126,750	
Dine To Be Kind	54,000	40,000	
Total Development Rev.	1,728,230	1,653,923	4.50%
County Contract	948,000	948,000	
Total Government Revenue	948,000	948,000	0.00%
Adoption Payanua	172,000	115,000	
•	40,000	36,000	
	29,048	27,500	
	241,048	178,500	— 35.00%
		<u> </u>	_
Other Revenue			
Interest Income	2,160	720	
Unrealized Gain / Loss Stocks	1,637	0	
Realized Gain/Loss on Stocks	643	0	
Miscellaneous Income	246	2,000	_
Total	4,686	2,720	72.00%
Total	2,921,964	2,783,143	5.00%
In Kind Revenue	253,064	205,000	
Total Revenue	3,175,028	2,988,143	
Expeneses			
Payroll & Personnel Costs			
Salary Wages	788,349	825,415	
Hourly Wages	709,316	767,230	
Overtime	20,135	22,000	
Bonus	4,119	0	
On-Call Pay	5,200	5,200	
Payroll Taxes	119,230	148,939	

	Actual Projected	Budget FY18	
	FY18	Total	Variance
Health & Dental Insurance	169,394	181,475	
Employer Paid IRA	21,995	28,544	
Employer Paid Life Ins.	1,828	1,973	
Employee Professional Service	4,401	4,368	_
Total Payroll & Personnel Costs	1,843,966	1,985,144	7.00%
Program Expenses			
Animal Food	31,000	31,449	
Animal Handle & Restr Equip	16,169	27,364	
Animal Care Items	14,053	29,981	
Rabies Tags	1,514	1,670	
Other Expense	0	180	
Antibotics	12,537	12,570	
Diagnostic Tests	45,158	27,100	
Euthanasia Supplies	727	1,930	
Flea Treatment	19,326	22,100	
General Medical	5,477	5,000	
Microchips	25,565	25,150	
Heartworm Preventative	272	250	
Misc. Medications	10,150	9,324	
Pain Medication	2,015	2,020	
Parasitic Medication	4,105	4,680	
Vaccination	32,246	39,162	
Employee Purchase	4,503	0	
Spay/Neuter Surgeries	42,957	61,800	
Syringes & Needles	4,725	2,800	
Veterinary Contract	6,236	0	
Outside Vet Med Care	170,000	140,080	
Temporary Boarding	7,000	6,000	
Professional Services	11,400	33,400	
Vehicle Expense	13,180	22,875	
Trasnport Meals, Lodging, Misc	3,114	9,750	
Pull Fees	380	0	
City Fees Waived	180	360	
Grooming Supplies	1,329	1,500	
Laundry Expense	0	420	
Cleaning Supplies	5,922	5,200	
Cleaning Agents	13,514	12,600	
Miscellaneous Supplies	4,881	5,095	
Uniform Expense	3,781	4,020	
Cash Over / Short	-8	0	
Total Program Expenses	513,407	545,830	
•			-

23,200

21,000

Retail Cost of Goods Sold

	Actual	Budget	
	Projected	FY18	
Total	FY18	Total	Variance
Total	23,200	21,000	10.50%
Events and Development			
Event Expenses	22,662	23,350	
Direct Mail Postage	24,000	24,911	
Direct Mail Printing	65,000	65,280	
Digital Media Marketing	12,630	12,500	
Cultivation Expense	1,500	1,200	
Donor Gifts & Appreciation	225	1,200	
Leadership Circle Expenses	4,444	4,800	
Brick & Tile Expense	1,600	3,000	
Total	132,061	136,241	3.00%
Management & General Expenses			
Advertising	26,000	31,500	
Marketing Material	300	3,000	
Office Supplies	4,800	8,190	
Office Equipment Rental	4,576	4,276	
Office Equipment	3,000	4,810	
Employee Cell Phone	8,650	10,500	
Misc. G&A Expense	-130	360	
Postage & Mailing Service	6,159	9,760	
Printing & Production	5,712	7,200	
Forms & Printing	5,887	6,805	
Staff Meetings&Entertain	3,985	4,220	
Travel, Meals & Entertain	2,876	7,460	
Staff Appreciation	575	1,560	
Staff Training	7,800	4,615	
Dues, Subcription. Books & Ref	1,527	2,060	
Misc. Employee Exp.	4,054	2,400	
Board Expenses	809	1,600	
Volunteer Appreciation	1,155	2,530	
Software	43,291	36,840	
Website Expense	1,035	1,400	
Licenses & Permits	409	450	
Other Expense	0	360	
Audit Fees	14,565	14,200	
Contract / Professional Services	644	7,895	
Consulting Fees	6,500	0	
Total	154,178	173,991	11.00%
Facilities			
Maintenance Contracts	20.025	31 451	
Utilities Utilities	20,935 36,615	24,651 35,640	
Outtues	20,013	35,640	

	Actual	Budget	
	Projected	FY18	
	FY18	Total	Variance
Repairs & Maintenance	15,193	6,720	_
Telephone & Internet	9,456	9,800	
General Building	6,299	6,600	
Equipment	1,953	15,465	
Property Tax	658	645	
Total	91,109	99,521	8.00%
Insurance			
Commercial Insurance	22,953	22,844	
Worker's Comp Insurance	16,200	16,000	
Volunteer Insurance	1,000	1,000	
Employee Med Exp - Accident	1,600	1,080	
Total	41,753	40,924	2.00%
Bank / Other Fees	21,938	20,376	8.00%
Total -	2,821,612	3,023,027	7.00%
In Kind Expense	253,064	205,000	 23.00%
Total Expenses	3,074,676	3,228,027	
NET SURPLUS/(DEFICIT)	100,352	-239,884	

Asheville Humane Society Income Statement FY17-18 Budget Draft_6.16.2017

		Projected Actual 1/2016-6/30/2017 Restricted	Actual	Budget 16-17 06/30/2017	Budget 17-18 Unrestricted	Budget 17-18 Restricted	Budget 17- Total
enue	- Onestineed	TC3HTCC4	Actual	00/30/2017	Villestricted	Restricted	Total
Development Revenue							
Annual Fund	\$610,000	\$1,695	\$611,695	\$616,022	\$663,153	\$0	\$663
Counter Donations	\$15,500	\$0	\$15,500	\$15,000	\$16,000	\$0	\$16
Thrive Campaign	\$111,158	\$170,606	\$281,764	\$0	\$0	\$0	
Major Gift	\$40,000	\$25,000	\$65,000	\$350,000	\$391,020	\$0	\$391
Legacies & Bequests	\$128,448	\$0	\$128,448	\$0 \$65,900 \$242,000	\$12,000	\$0	\$12
Corporate	\$110,000	\$0	\$110,000		\$138,000	\$0	\$13
Grants	\$75,480	\$141,850	\$217,330		\$24,000	\$218,000	\$24
Special Events	\$20,000	\$0	\$20,000	\$22,000	\$25,000	\$0	\$2
Taste of Compassion	\$204,734	\$0	\$204,734	\$156,000	\$126,750	\$0	\$12
Dine To Be Kind	\$62,000	\$0	\$62,000	•	\$40,000	\$0	\$4
Total Development Rev.	\$1,377,319	\$339,151	\$1,716,470	\$1,532,922	\$1,435,923	\$218,000	\$1,65
Government Revenue							
County Contract	\$870,000	40	¢970.000	מחח חדס	\$0.49.000	en.	604
Total Government Revenue	t	\$0 \$0	\$870,000	\$870,000	\$948,000	\$0	
rotal Government Kevenue	\$870,000	\$0	\$870,000	\$870,000	\$948,000	\$0	\$94
Adoption Revenue	****						
Adoption Revenue	\$119,000	\$0	\$119,000	\$113,000	\$115,000	\$0	\$11
Retail Sales	\$36,000	\$0	\$36,000	\$37,950	\$36,000	\$0	\$3
Total Program Revenue	\$155,000	\$0	\$155,000	\$150,950	\$151,000	\$0	\$15
Program Revenue							
Program Service Rev	\$5,100	\$0	\$5,100	\$2,400	\$4,800	\$0	\$
Return to Owner Fees	\$11,000	\$0	\$11,000	\$14,400	\$10,000	\$0	\$1
Employee Purchase Revenue	\$5,200	\$0	\$5,200	\$0	\$0	\$0	
Euthanasia Request Fees	\$3,000	\$0	\$3,000	\$3,800	\$2,400	\$0	\$
Microchip Fees	\$4,300	\$0	\$4,300	\$5,840	\$3,300	\$0	\$
Misc. Shelter Revenue	\$525	\$0	\$525	\$0	\$400	\$0	
Owner Medical Repayment	\$161	\$0	\$161	\$600	\$0	\$0	
Owner Surrender Fee	\$3,650	\$0	\$3,650	\$4,800	\$3,300	\$0	\$
Shelter Boarding Fees	\$2,800	\$0	\$2,800	\$4,200	\$3,300	\$0	\$
Other Program Revenue	\$1,400	\$0	\$1,400	\$0	\$0	\$0	•
Total	\$37,136	\$0	\$37,136	\$36,040	\$27,500	\$0 \$0	\$2
Other Revenue							
	da can	ÉZEE	£1.00°	*****	4720	4.0	
Interest Income Unrealized Gain / Loss Stocks	\$1,640	\$355	\$1,995 53,045	\$660	\$720	\$0	
Realized Gain / Loss Stocks	\$0	\$3,045	\$3,045	\$0	\$0	\$0 50	
	\$0	\$396	\$396	\$0	\$0	\$0	
Miscellaneous Income Total	\$1,800 \$3,440	\$0 \$3,796	\$1,800 \$7,236	\$2,100 \$2,760	\$2,000 \$2,720	\$0 \$0	\$
			41,000				<u> </u>
otal	\$2,442,895	\$342,947	\$2,785,842	\$2,592,672	\$2,565,143	\$218,000	\$2,78
n Kind Revenue							
In Kind Supplies	\$51,000	\$0	\$51,000	\$29,600	\$39,000	\$0	\$3
In Kind Bev./Food/Other	\$132,000	\$0	\$132,000	\$40,000	\$66,000	\$0	\$6
In Kind Advertising	\$4,140	\$0	\$4,140	\$0	\$0	\$0	
In Kind Professional Services	\$125,277	\$0	\$125,277	\$0	\$100,000	\$0	\$10
I Davisania	\$312,417	\$0	\$312,417	\$69,600	\$205,000	\$0	\$20
l Revenue	\$2,755,312	\$342,947	\$3,098,259	\$2,662,272	\$2,770,143	\$218,000	\$2,98
eneses							
Payroll & Personnel Costs							
Salary Wages	\$720,000	\$49,000	\$769,000	\$806,875	\$781,653	\$43,762	\$82
Hourly Wages	\$603,000	\$39,000	\$642,000	\$652,439	\$705,290	\$61,940	\$76
Overtime	\$23,300	\$365	\$23,665	\$33,700	\$22,000	\$0	\$2

Projected Actual

		rojected Actual L/2016-6/30/2017		Budget 16-17	Budget 17-18	Budget 17-18	Budget 17-18	
	Unrestricted	Restricted	Actual	06/30/2017	Unrestricted	Restricted	Total	
Bonus	\$6,906	\$0	\$6,906	\$0	\$0	\$0	\$0	
On-Call Pay	\$5,200	\$0	\$5,200	\$5,200	\$5,200	\$0	\$5,200	
Payroll Taxes	\$113,341	\$7,300	\$120,641	\$137,600	\$145,099	\$3,840	\$148,939	
Health & Dental Insurance	\$150,600	\$4,769	\$155,369	\$169,344	\$173,052	\$8,423	\$181,475	
Employer Paid IRA	\$23,550	\$800	\$24,350	\$27,744	\$28,544	\$0	\$28,544	
Employer Paid Life Ins.	\$1,775	\$4	\$1,779	\$1,969	\$1,973	\$0	\$1,973	
Employee Professional Service	\$4,080	\$0	\$4,080	\$4,080	\$4,368	\$0	\$4,368	
Total Payroll & Personnel Costs	\$1,651,752	\$101,237	\$1,752,989	\$1,838,951	\$1,867,179	\$117,965	\$1,985,144	
	4.,,,,,,,,			V -,,	7-10-07,2-10	,	 	
Program Expenses								
Animal Food	\$26,000	\$2,375	\$28,375	\$37,432	\$26,949	\$4,500	\$31,449	
Animal Handle & Restr Equip	\$10,000	\$6,000	\$16,000	\$12,139	\$15,364	\$12,000	\$27,364	
Animal Care Items	\$13,000	\$6,000	\$19,000	\$34,619	\$26,206	\$3,775	\$29,981	
Rabies Tags	\$1,431	\$110	\$1,541	\$1,673	\$1,560	\$110	\$1,670	
Program Supplies	\$9	\$0	\$9	\$0	\$0	\$0	\$0	
Other Expense	\$83	\$0	\$83	\$280	\$180	\$0	\$180	
Antibotics	\$11,582	\$408	\$11,990	\$11,718	\$12,570	\$0	\$12,570	
Diagnostic Tests	\$21,000	\$4,600	\$25,600	\$24,756	\$17,100	\$10,000	\$12,370 \$27,100	
Euthanasia Supplies	\$2,900	\$4,000 \$61	\$23,000	\$24,736 \$2,775	\$1,930	\$10,000	\$27,100	
Flea Treatment	\$11,500	\$1,200	\$12,700	\$12,439	\$1,930 \$13,100	\$9,000	\$22,100	
General Medical	\$11,500 \$6,400	\$423				-		
	•		\$6,823	\$4,255 #30,773	\$4,020	0892	\$5,000 \$35,150	
Microchips	\$19,801	\$768	\$20,569	\$30,772	\$21,200	\$3,950	\$25,150	
Heartworm Preventative	\$80	\$0	\$80	\$264	\$250	\$0	\$250	
Misc. Medications	\$6,500	\$1,697	\$8,197	\$10,344	\$9,324	\$0	\$9,324	
Pain Medication	\$1,805	\$109	\$1,914	\$1,875	\$2,020	\$0	\$2,020	
Parasitic Medication	\$4,220	\$704	\$4,923	\$5,820	\$4,680	\$0	\$4,680	
Vaccination	\$27,000	\$5,050	\$32,050	\$39,983	\$28,272	\$10,890	\$39,162	
Employee Purchase	\$3,700	\$0	\$3,700	\$0	\$0	\$0	\$0	
Spay/Neuter Surgeries	\$0	\$45,000	\$45,000	\$68,110	\$7,200	\$54,600	\$61,800	
Syringes & Needles	\$3,696	\$90	\$3,786	\$2,332	\$2,800	\$0	\$2,800	
Veterinary Contract	\$44,180	\$0	\$44,180	\$45,000	\$0	\$0	\$0	
Outside Vet Med Care	\$28,000	\$94,000	\$122,000	\$146,600	\$25,800	\$114,280	\$140,080	
Temporary Boarding	\$0	\$3,000	\$3,000	\$5,100	\$0	\$6,000	\$6,000	
Professional Services	\$400	\$18,943	\$19,343	\$29,200	\$8,800	\$24,600	\$33,400	
Transport Vehicle Exp	\$6,400	\$7,800	\$14,200	\$28,967	\$10,375	\$12,500	\$22,875	
Trasnport Meals,Lodging,Misc	\$43	\$3,800	\$3,843	\$9,750	\$3,250	\$6,500	\$9,750	
City Fees Waived	\$100	\$0	\$100	\$0	\$360	\$0	\$360	
Grooming Supplies	\$0	\$1,400	\$1,400	\$1,250	\$0	\$1,500	\$1,500	
Laundry Expense	\$247	\$0	\$247	\$620	\$420	\$0	\$420	
Cleaning Supplies	\$5,800	\$0	\$5,800	\$5,967	\$5,200	\$0		
Cleaning Agents	\$11,200	\$0	\$11,200	\$13,255	\$12,600	\$0		
Miscellaneous Supplies	\$5,800	\$1,800	\$7,600	\$10,520	\$4,940	\$155	\$5,095	
Uniform Expense	\$2,717	\$0	\$2,717	\$4,400	\$4,020	\$0	\$4,020	
Cash Over / Short	\$7	\$0	\$7	\$0	\$0	\$0	\$0	
Total Program Expenses	\$275,599	\$205,337	\$480,936	\$602,215	\$270,490	\$275,340	\$545,830	
Retail Cost of Goods Sold	404.000	**	***	*** ***				
Retail Cost of Goods Sold	\$21,300	\$0	\$21,300	\$21,340	\$21,000	\$0	\$21,000	
Total	\$21,300	\$0	\$21,300	\$21,340	\$21,000	\$0	\$21,000	
.								
Events and Development					4	4-		
Event Auction Expenses	\$10,247	\$0	\$10,247	\$12,600	\$7,500	\$0	\$7,500	
Event Entertainment	\$1,400	\$0	\$1,400	\$1,300	\$1,200	\$0	\$1,200	
Event Food & Beverage	\$5,200	\$0	\$5,200	\$8,200	\$4,600	\$0		
Event Supplies	\$5,000	\$0	\$5,000	\$3,620	\$3,900	\$0	\$3,900	
Event Misc, Expense	\$2,600	\$0	\$2,600	\$120	\$700	\$0	\$700	
Space & Equipment Rentals	\$6,046	\$0	\$6,046	\$4,250	\$5,450	\$0	\$5,450	
Direct Mail Postage	\$19,000	\$0	\$19,000	\$18,940	\$24,911	\$0	\$24,911	
Direct Mail Printing	\$51,000	\$0	\$51,000	\$51,835	\$65,280	\$0	\$65,280	
Digital Media Marketing	\$10,650	\$0	\$10,650	\$10,950	\$12,500	\$0	\$12,500	
Cultivation Expense	\$700	\$0	\$700	\$1,200	\$1,200	\$0	\$1,200	
Donor Gifts & Appreciation	\$350	\$0	\$350	\$2,500	\$1,200	\$0	\$1,200	
Leadership Circle Expenses	\$5,177	\$0	\$5,177	\$5,200	\$4,800	\$0	\$4,800	
Brick & Tile Expense	\$1,200	\$0	\$1,200	\$3,000	\$3,000	\$0	\$3,000	
Total	\$118,570	\$0	\$118,570	\$123,715	\$136,241	\$0	\$136,241	

Projected Actual

		Projected Actual					
		/1/2016-6/30/2017		Budget 16-17	Budget 17-18	Budget 17-18	Budget 17-1
	Unrestricted	Restricted	Actual	06/30/2017	Unrestricted	Restricted	Total
Management & General Expenses							
Advertising	\$33,000	so	\$33,000	\$26,450	\$31,500	so	\$31,50
Marketing Material	\$500	\$0	\$500	\$2,500	\$3,000	\$0	
Permits	\$0	\$0	\$0	\$125	\$0	\$0	
Office Supplies	\$6,800	\$70	\$6,870	\$7,660	\$8,190	\$0	
Office Equipment Rental	\$4,400	\$0	\$4,400	\$4,272	\$4,276	\$0	
Office Equipment	\$6,000	\$0	\$6,000	\$4,940	\$4,810	\$0	
Employee Cell Phone	\$10,500	\$0 \$0	\$10,500	\$12,217	\$10,500	\$0	
Misc. G&A Expense	\$200	\$0 \$0	\$200	\$500	\$360	\$0	1
Postage & Mailing Service	\$8,000	\$0 \$0	\$8,000		\$9,760		1
· ·	•			\$6,140		\$0	1
Printing & Production	\$6,400	\$0	\$6,400	\$8,400	\$7,200	\$0	
Forms & Printing	\$6,800	\$398	\$7,198	\$8,210	\$6,280	\$525	
General Meeting Expense	\$3	\$0	\$3	\$300	\$120	\$0	
Staff Meetings&Entertain	\$3,900	\$0	\$3,900	\$3,940	\$4,100	\$0	
Travel, Meals & Entertain	\$8,000	\$27	\$8,027	\$10,880	\$7,460	\$0	
Staff Recognition	\$0	\$0	\$0	\$300	\$0	\$0	1
Staff Appreciation	\$1,400	\$0	\$1,400	\$1,400	\$1,560	\$0	\$1,5
Staff Training	\$4,000	\$2,360	\$6,360	\$6,705	\$4,115	\$500	\$4,6
Dues, Subcription. Books & Ref	\$1,200	\$0	\$1,200	\$2,155	\$2,060	\$0	\$2,0
Misc. Employee Exp.	\$3,200	\$0	\$3,200	\$3,190	\$2,400	\$0	E .
Board Expenses	\$1,850	\$1,152	\$3,002	\$500	\$1,100	\$500	
Volunteer Appreciation	\$851	\$105	\$956	\$1,025	\$2,530	\$0	
Software	\$37,658	\$3,600	\$41,258	\$36,288	\$36,840	\$0	1
Website Expense	\$5,579	50,000 S0	\$5,579	\$1,500	\$1,400	\$0	
Licenses & Permits						\$0 \$0	
	\$750	\$0	\$750	\$375	\$450		1
Other Expense	\$750	\$0	\$750	\$1,040	\$360	\$0	•
Audit Fees	\$14,090	\$0	\$14,090	\$14,200	\$14,200	\$0	•
Contract / Professional Services	\$1,600	\$1,107	\$2,707	\$4,050	\$1,050	\$6,845	•
Consulting Fees	\$0	\$13,500	\$13,500	\$0	\$0	\$0	
l'otal	\$167,431	\$22,318	\$189,749	\$169,262	\$165,621	\$8,370	\$173,99
Facilities							
Maintenance Contracts	\$24,000	\$0	\$24,000	\$20,836	\$24,651	\$0	
Utilities	\$36,000	\$0	\$36,000	\$36,000	\$35,640	\$0	
Repairs & Maintenance	\$5,200	\$0	\$5,200	\$5,369	\$6,720	\$0	\$6,7
Telephone & Internet	\$9,500	\$0	\$9,500	\$9,024	\$9,800	\$0	\$9,8
General Building	\$3,000	\$0	\$3,000	\$7,100	\$6,600	\$0	\$6,6
Cleaning Equipment	\$300	\$0	\$300	\$0	\$300	\$0	\$3
Equipment Repair	\$800	\$0	\$800	\$945	\$1,080	\$0	\$1,0
Small Tools & Equipment	\$2,000	\$0	\$2,000	\$1,100	\$2,550	\$0	1
Miscellaneous Equipment	\$2,500	\$21	\$2,521	\$4,970	\$8,035	\$3,500	1
Property Tax	\$763	\$0	\$763	\$150	\$645	\$0	
otal	\$84,063		\$84,084	\$85,494	\$96,021	\$3,500	\$99,5
0.0.	401,000		40 1,00 1	400,101	470,021	23,200	700,0
insurance							
Commercial Insurance	\$21,660	\$0	\$21,660	\$21,626	\$22,844	\$0	\$22,8
Worker's Comp Insurance	\$16,000		\$16,000	\$15,200	\$16,000	\$0	
Volunteer Insurance	\$1,000		\$1,000	\$1,100	\$1,000	\$0	
	\$1,000 \$675						
Employee Med Exp - Accident		***************************************	\$675	\$900	\$1,080	\$0	
otal	\$39,335	\$0	\$39,335	\$38,826	\$40,924	\$0	\$40,9
Bank / Other Fees							
	tro.	60	tro.	****	#c00	* 5	
Interest Expense	\$50		\$50	\$180	\$600	\$0	
Bank Charges	\$2,020	\$233	\$2,253	\$2,100	\$2,500	\$0	1
Credit Card Fees	\$16,500	\$0	\$16,500	\$19,100	\$16,400	\$0	
Payroll Processing Fee	\$754		\$754	\$624	\$816	\$0	
Security Brokerage Fees	\$23	\$0	\$23	\$120	\$60	\$0	1
Investment Expense	\$0	(\$46)	(\$46)	\$0	\$0	\$0	1
Gain/Loss Sale of Assets	\$2,292	\$0	\$2,292	\$0	\$0	\$0	
otal	\$21,639	\$278	\$21,917	\$22,124	\$20,376	\$0	\$20,3
Depreciation							
pepreciation							-
Depreciation	\$1,417	\$0	\$1,417	\$0	\$0	\$0	

Projected Actual

		/2016-6/30/2017		Budget 16-17	Budget 17-18	Budget 17-18	Budget 17-18
	Unrestricted	Restricted	Actual	06/30/2017	Unrestricted	Restricted	Total
Total	\$2,381,106	\$329,192	\$2,710,298	\$2,901,927	\$2,617,852	\$405,175	\$3,023,027
In Kind Expense							
In Kind Supplies	\$51,000	\$0	\$51,000	\$29,600	\$39,000	\$0	\$39,000
In Kind Bev/Food/Other	\$132,000	\$0	\$132,000	\$40,000	\$66,000	\$0	\$66,000
In Kind Advertisement	\$4,140	\$0	\$4,140	\$0	\$0	\$0	\$0
In Kind Prof. Services	\$125,277	\$0	\$125,277	\$0	\$100,000	\$0	\$100,000
	\$312,417	\$0	\$312,417	\$69,600	\$205,000	\$0	\$205,000
Total Expenses	\$2,693,523	\$329,192	\$3,022,715	\$2,971,527	\$2,822,852	\$405,175	\$3,228,027
Transfer To / From	·						*
	\$34,457	(\$34,457)	\$0	\$0	\$0	\$0	\$0
Total Transfer To / From	\$34,457	(\$34,457)	\$0	\$0	\$0	\$0	\$0
NET SURPLUS/(DEFICIT)	\$96,246	(\$20,702)	\$75,544	(\$309,255)	(\$52,709)	(\$187,175)	(\$239,884)
6/16/2017 5:43:13 AM							
Release of Restricted Funds					\$13,333	\$220,396	\$233,729
Thrive Receivable					\$55,350		\$55,350
Capital Asset Expenditures					(\$9,500)		(\$9,500)
	Net				\$6,474	\$33,221	\$39,695

Asheville Humane Society Budget By Program - FY17-18 FY17-18 Budget Draft 6,16,2017

FY17-18 Budget Draft_6.16.2017																	
	Actual 07/01/2015 - 6/10/16	FY17 YTD 07/01/2016- 05/31/17	FY16-17 Budget	FY17-18 Yotel Brigt	FY18 G&A 8dgt	FY18 Caviopment Edgt	FY1# Spec Evenis Bdg1	FY18 Marketing Bdgt	FY18 Adaption Edgt	FY18 Shelter Bdgt	FY18 Sehavior Edgt	FY18 Foster Edgt	FY18 telocation Edgt L	FY18 By Grace Ødgt	FY18 Safety Net Bdgt	FYLS HRC	FY18 Valunteer
Revenue	- #70110	4342447					a-cy(
Development Ravenue																	
Annual Fund	\$568,227	\$\$66,249	\$616,022	1663,153	\$0	1663,153	50	50	50	50	\$0	10	\$0	so	02	10	50
Country Donations	114,163	\$14,661	\$15,000	\$16,000	\$0	\$0	Şa	50	1 \$8,800	\$7,200	50	\$0	50	SD	10	50	
Thrive Campaign	\$324,891	\$273,431	92	\$0	\$0	\$0	50	20	90	50	\$0	50	50	50	92	50	10
Major Gift	169,610	\$65,000	\$350,000	1391,020	10	1391,020	50	50		50	50	10	50	50	50	10	
Legacies & Bequests	\$116,512	\$175,442	50	\$17,000	10	\$12,000	50	50	1 50	10	\$0	10	\$0	\$0	30	10	
Corporate	\$73.926	\$102,118	\$65,900	1138,000	\$0	\$77,000	\$61,000	50		\$0	Sa	10	50	\$0	10	\$0	
Grants	\$307,645	\$204,830	\$242,000	1242,000	50	\$19,000	50	50		50	\$51,000	50	\$37,000	552,000	178,000	10	
Special Events	124.279	\$19,560	\$22,000	\$25,000	50	\$0	\$25,000	\$0		50	\$0	10	20	30	10	10	
Taste of Compassion	\$161,971	\$294,734	\$136,093	\$126,750	50	\$0	\$126,750	\$0		\$0	\$0	50	50	59	\$0	10	
Dine To Se Kind	\$55.366	\$59.168	\$66,000	\$40,000	50	50	\$40,000	\$0		10	So	10	ţq	\$0	10	10	
Total Development Rev	\$1,736,638	\$1,644,197	\$1.532.922	\$1,653,923	50		\$252,750	50		\$7,200	\$51,000	10	\$37.002	157,000	178.000	10	
Government Revenue																	
County Contract	\$765,000	\$797,500	1870,000	1943,000	50	50	50	10	o so	\$858,000	50	10	50	\$0	50	\$90,000	10
County Incentive	\$50,000	50	10.000	10	10	50	50	50			10	10	10	50	50	100.000	
Total Government Revenue	\$815,000	\$797,500	\$870,000	1948,000	50	50	50	\$0			50	10	10	\$0	30	590,000	
TOTAL CONTRACT OF THE PARTY OF	3327.000	1797,300	20,0,000	\$946,000	34	- 10			14	\$020.000						137.000	
Adoption Revenue																	
Adoption Revenue	\$127,308	\$113,624	\$113,000	\$115,000	50	\$0	\$0	\$0	\$115,000	\$9	50	\$0	50	\$9	50	50	50
Retail Sales	135 952	\$34,257	\$37,950	\$36,000	so	\$6	50	10	536,000	\$0	10	20	50	20	10	50	02
Total Program Revenue	\$163,260	\$147,881	\$150,950	\$151,000	50	ţø	\$9	50		\$0	\$0	\$0	50	50	10	50	
Frogram Revenue																	
Program Service Rev	\$4,825	\$4,845	\$2,400	\$4,800	50	10	10	10	\$0	\$4,800	10	50	10	50	50	50	10
Return to Owner Fees	\$13,618	\$10,198	\$14,400	\$10,000	30	50	10	10		\$10,000	10	50	10	\$0	\$0	10	
Employee Purchase Revenue	\$4,541	\$4,904	50	20	10	50	50	50		50	10	50	50	50	10	10	
Euthunusia Request Fees	\$2,712	\$2,805	\$3,600	\$2,400	50	10	10	10		52,400	10	50	50	10	10	10	
Microchip Fees	\$5,675	\$4,040	\$5,840	\$1,320	\$0	50	10	10		\$1,500	10	50	10	50	\$1,800	10	
Muc. Shelter Revenue	\$1,025	5505	50	\$400	10	10	10	50		\$400	10	50	50	50	10	10	
Owner Medical Repayment	\$3,296	5161	1600	02	50	50	oi.	50		\$0	10	50	10	ţo.	\$0	10	
Owner Surrender Fee	\$5,346	\$3,410	\$4,600	53,300	10	10	10	50		\$3,300	50	sa	10	02	10	10	
Shelter Boarding Fees	\$3,040	\$2,72\$	\$4,200	53,300	10	10	10	10		\$3,300	10	\$0	\$0	\$0	10	10	
Other Program Revenue	\$2,685	\$1,309	\$0	\$a	10	10	10	50		50	10	50	\$0	20	10	10	
Total	\$46,565	\$34,901	\$36,040	\$27,500	10	30	10	50			50	50	50	50	11,600	50	
Other Revenue																	
Interest Income	\$1005	\$1,953	\$660	\$720	\$720	\$0	10	\$0		20	10	\$0	10	20	10	10	
Unrealized Gain / Itess Stocks	(\$2,196)	\$3,045	\$0	50	10	\$0	10	\$0		20	10	\$0	50	20	10	50	
Realized Grin/Loss on Stocks	5490	1396	\$0	\$0	\$0	10	10	\$0		\$0	\$0	\$0	50	50	10	10	
Mistellaneous Income	\$1,628	\$1,758	\$2,100	12,000	\$2,000	10	10	10		50	10	\$0	50	10	10	10	
Tatal	3927	\$7,153	\$2,760	\$2,729	\$2,720	\$0	10	\$3	50	20	10	10	50	50	10	10	\$0
Total	12,762,390	\$7.631.633	12,592,672	52,783,143	\$2,720	\$1,167,173	\$252,750	\$0	3164,600	1890,900	\$51,000	50	137,000	\$52,000	\$79.800	190,000	50
In Kind Revenue																	
In Kind Supplies	\$73,516	\$49,314	\$29,600	\$19,000	\$0	10	50	\$0	\$15,000	\$15,000	10	\$0	20	50	\$9,000	şo	\$0
In Kind Sey/Food/Other	\$52,630	\$131,845	\$40,000	166,000	50	\$6,000	150,000	54		50	10	\$0	20	50	10	10	
In Kind Advertising	\$1,040	\$4,140	50	50	\$0	10	10	50		50	10	\$0	50	50	10	10	
In Kind Professional Services	1151.134	\$65.277	20	\$100,000	50	50	10	50		\$100,000	10	50	10	\$0	50	50	
	5268,320	\$250,576	169,600	\$205,000	\$0	16.000	160,000	50		\$115,000	10	50	10	50	19,000	50	
Tutal Revenue	13,050,710	\$2,832,209	12,662,272	52,988,143	\$2.720	\$1,168,173	\$312,750	50		11,005,900	551,000	50	\$37,000	\$52,000	124,200	\$90,000	20
•	4-1			***************************************			********		22.2,000			2	***,****	2,2,00	,	,,,,,,,,	

Revenue	Actual 07/01/2015 - 5/30/16	FY17 YTD 07/01/2016- 05/31/17	Evidet	FY17-18 Total Brigt	FY18 G&A 8dg1	FY18 Devlopmeni Bdgt	FY38 Spec Events Sdar	FY18 Marketing Edgt	FY18 Adoption Edgt	FY13 Shelter Edgt	FY18 Behavior Edg1 F	FY11 arrer Edgt	FY18 Lelocation Bdgt L	FY18 By Grace Edgi	FY18 Safety Net Bdgt	HRC FY18	FY13 Volunteer
Expenses																	
Payroll & Personnel Costs																	
Salary Wages	\$738,02)	1665,835	3806,875	\$825,415	193,600	\$101,000	\$28,700	\$98,400	\$95,515	1200,325	\$30,000	\$18,200	\$44,675	50	\$54,000	50	\$41,00
Hourly Wages	\$565,506	\$550,429	\$652,439	\$767,230	\$12,480	\$49,000	10	\$0		\$350,736	\$22,880	50	50	50	153,417	\$41,056	
Overtime	\$26,974	\$20,611	533,700	\$27,000	10	59	10	50		\$15,000	\$1,000	59	50	50	10	\$1,200	
PTO Accrusi	\$12,370	\$0	50	10	10	10	10	\$0		\$0	50	50	10	50	SO	\$0	
Senus	\$4,717	\$5,606	\$0	10	50	30	50	50		\$0	50	89	50	\$3	50	10	
On-Call Pay	\$5,040	\$4,600	15,200	\$5,200	50	şa	\$0	10		\$5,200	10	50	50	02	02	10	
Rabies Preg Pay	(\$200)	50	50	10	50	10	\$0	\$5		\$0	92	50	10	20	02	10	
Payroli Taxes	\$118,742	\$104,367	\$137,600	\$148,939	\$9.800	\$13,800	12,550	\$9,000		\$57,769	\$4,800	\$1,420	\$4,100	50	\$9.800	14,200	
Health & Dental Insurance	\$131,270	\$141,722	\$169,144	\$181,475	\$1,604	\$1,548	15,343	\$10.685		\$58,100	\$10,685	\$6,412	16,812	50	\$12.921	\$5.170	
Employer Paid IRA	\$21,407	\$21,023	\$27,744	\$28,544	12,808	\$1,400	1552	\$2,957		\$5,860	\$1,225	\$1,110	1330	50	\$2,435	\$812	
Employer Paid Life Ins.	\$1,677	\$1,627	\$1,969	\$1,973	\$68	\$84	157	\$157		1653	\$164	\$63	568	50	5125	\$52	
Employee Professional Service	\$3,270	\$4,080	\$4,000	\$4,368	\$4,368	50	50	50		10	\$0	\$0	59	30	10	10	
Total Payroll & Personnel Costs	\$1,629,814	51,520,899	\$1838.951	\$1,935,144	\$124,728	\$175,832	137,507	5121,194	\$423,853	\$688.639	\$70,694	\$49,205	\$55.985	50	5132,613	154,490	
Program Expenses																	
Animal Food	532,134	\$26,144	\$37,432	131,449	50	10	50	50	16.200	\$11,125	1744	17,200	\$0	\$1,020	\$4,500	\$600	5
Animal Handle & Restr Equip	\$3,578	\$14,697	\$12,139	\$27,364	50	10	50	10		\$3,100	\$1,944	\$1,620	\$1,200	10	\$12,500	\$3,600	
Animal Care Items	\$12,679	\$15.432	\$34,619	\$29,981	10	\$0	10	10		18,700	1492	\$1,524	\$570	\$0	\$4,275	\$9,000	
Rabies Tags	\$1.583	\$1,421	\$1,673	\$1,670	50	50	10	50		\$1,500	10	10	02	\$0	\$110	160	
Program Supplies	597	58	50	cı	50	50	50	50		50	10	10	50	\$0	10	50	
Other Expense	50	176	5260	\$180	10	50	10	10		30	10	60	10	10	10	\$180	
Antibotics	\$10.625	\$11.025	511,718	\$12,570	02	\$0	10	10		\$5,740	10	\$4,450	10	\$1,380	50	50	
Diagnostic Tests	\$13,382	172,481	524,756	127,100	10	50	10	50		\$12,600	10	10	10	\$14,500	10	50	
Euthanasia Supokes	1504	\$2,827	52,775	\$1,930	02	so	10	\$0		\$1,910	10	50	Sa.	20	10	10	
Fire Treatment	\$14,334	\$11,391	\$12,439	\$22,100	50	50	10	\$0		16,730	10	\$3,370	\$0	50	19.500	5600	
General Medical	\$2,280	\$6,164	\$4,255	\$5,000	10	50	10	10		13,000	10	\$240	50	\$0	\$1.520	5180	
Microchips	525.754	\$19,069	\$10,772	\$25,150	10	\$0	10	50		\$20,000	10	10	\$3,500	50	11050	5600	
Heartworm Preventative	02	\$73	1264	1250	50	\$0	10	50		\$250	10	10	50	10	10	30	
Misc. Medications	\$11,110	\$7.619	\$10,344	\$9,324	50	50	10	10		17,200	50	\$524	50	15,500	\$0	10	
Pain Medication	52,005	\$1,764	\$1,875	12,029	10	\$0	10	50		11,990	10	\$120	50	50	10	50	
Parasitic Medication	\$5.658	\$4,571	15,420	\$4,620	50	\$0	10	10		\$3,960	10	\$120	50	02	\$300	\$300	
Vaccination	\$27,461	\$27,509	539,943	\$39,162	50	50	10	10		\$12,660	10	\$7,932	\$1,503	52	\$10,590	11,500	
Emplayee Purchase	50	53,289	10	10	10	50	10	50		50	50	10	50	50	10	10	
Spay/Figurer Surperies	\$41,768	\$40,958	568,110	\$61,800	10	50	10	50		\$2,400	10	50	50	\$0	\$54,600	\$1,200	
Syringes & Needles	\$2,711	\$3,478	52,332	12,800	50	50	10	50		17,400	10	\$400	50	50	10	50	
Veterinary Contract	141,503	\$40,430	\$45,000	10	10	so	10	10		50	10	50	50	10	10	to.	
Outside Vet Med Care	\$113,178	5113,739	\$146,600	\$140.080	10	50	10	50		14,200	10	50	\$280	\$60,000	\$72,000	13,600	
Temporary Boarding	\$0	\$2,313	\$5,100	15,000	10	50	10	50		\$0	10	50	50	\$0	15,000	50	
Professional Services	\$13.903	\$18,143	\$29,200	\$13,400	10	ŝq	10	50		10	17,800	\$0	\$25,000	50	15,600	50	
Transport Vehicle Exp	\$21,454	\$13,194	528,967	\$22,875	10	50	10	50		14,275	50	10	\$15,900	50	11,500	11,200	
Trasnpors Meals Lodging Misc	\$7.911	53,332	\$9.750	\$9,750	10	\$0	10	\$0		10	10	50	19,750	\$0	10	so	
City Fees Walred	\$660	5100	50	\$360	10	50	10	20	50	so	10	\$0	\$0	\$0	10	\$360	
Growning Supplies	\$1,410	11.270	\$1,250	\$1,500	50	şo	10	\$0		\$1,500	10	50	\$9	\$0	10	\$0	
Laundry Expense	\$172	\$226	\$620	\$470	50	so	10	10	\$160	\$240	10	10	50	\$0	10	50	
Cleaning Supplies	\$5,024	\$5,289	15.967	\$5,200	50	\$0	\$0	50		13,000	10	\$0	\$2	50	10	10	
Cleaning Agents	514,054	\$10,162	\$13,255	\$12,600	10	so	10	\$0		16,600	10	\$0	\$0	\$0	10	50	
Mascettaneous Supplies	\$12,374	\$6,379	\$10,520	55,095	10	90	50	50	\$1,260	\$600	1240	\$200	50	50	\$1,955	5240	
Uniform Expense	\$5.011	\$2,491	\$4,400	\$4,020	160	550	10	\$0	\$1,600	12.100	\$0	92	50	62	Şe	\$0	
Cash Over / Short	\$109	56	02	\$0	50	\$0	10	\$0	50	\$0	10	\$0	50	50	şo	10	\$
Total Program Expenses	\$467.427	\$417,070	\$602,215	\$\$45.830	160	\$60	10	50		\$126,710	\$5,220	127,800	\$\$5,700	\$32,460	\$188,160	123,520	
Arta & Cost of Goods Sold																	
Retail Cost of Goods Sold	\$20,364	519.454	\$21,340	121,000	10	\$0	10	50	521,000	50	92	50	50	50	02	10	5
Total	120,364	\$19,454	\$21,340	\$21,000	10	\$0	50	50		50	50	30	10	50	10	10	

terrour	Actual 97/01/2015 - 6/10/16	FY17 YTD 97/01/2016- 93/31/17	FY16-17 Budget	FY17-12 Total Edgt	FY18 GBA Bdgt	FY18 Devlopment Bdgs	FY18 Spec Events Bdg1	FY18 Marketing Edgs	FY18 Adoption 8dgt	FY18 Shelter Bdgt	FY18 Behavlor Bdgt i	FY18 Foster Ødgt &	FY18 alecation Odgl 1	FY18 By Grace Bdgt	FY18 Safety Net Bdgt	FY18 HRG	FY18
Europe and Burelana and																	
Events and Development Event Auction Expenses	115.223	\$10.247	\$12,600	\$7,500	\$0	10	\$7,500	\$6	02 0	\$0	50	sa	so	\$0	10	10	\$0
Event Entertainment		\$1,400		57,500 \$1,200	50	10		5:				50	50	20	10	10	
	31,300		\$1,300 \$8,200				\$1,200	\$1 \$1					50	20	10	10	
Event Food & Beverage Event Supplies	\$7,703 \$3,781	54,64 8 54,357	\$3,620	\$4,500 \$3,900	02 C2	\$1,000 \$1,800	\$3,500	20				\$0 \$0	20	10	10	50	
Event Supplies Event Misc Expense	\$2,372	\$4,337 \$2,430	\$3,620 \$120	\$3.900 \$700	10		\$2,100 \$700	31 52				10	50	10	10	10	
	\$2,372 \$4,298	16,016	\$4.250			10 10		20					10	50	50	10	
Space & Equipmens Rentals Direct Mail Postage	\$19.036	\$18,574	\$18,940	\$5,450 \$74,911	\$0 \$0	\$74.911	\$\$,450 \$0	31				\$0 \$0	50	10	SO	10	
Direct Mail Printing	150.917	\$45,495	151.835	565,280	10	\$65,250	50	54				10	10	50	50	50	
Digital Media Marketing	\$8,957	110,000	\$10,950	\$12,500	10	\$03.280	\$0	512,500				10	50	50	30	50	
Cultivation Expense	\$1,927	\$\$47	\$1,200	\$1,230	10	\$1,200	50 50	11230				10	50 53	10	50	50	
Donor Gifts & Appreciation	\$144	\$240	\$2,500	\$1,200	50	11,200	10	50				10	50	20	10	10	
Leadership Circle Expenses	\$9.924	\$5,177	11,700	\$4,800	50	\$4,800	50					10	50	50	10	50	
Brick & Tile Expense	\$956	51,011	\$3,000	13.000	50	\$1,000	10	10			10	10	50	50	50	50	
Total	\$127.539	\$110,173	\$123.715	\$136.241	30	\$101.191	\$20,550	\$12,500				şq	50	50	so	50	
Management & General Expenses																	
Adventising	\$21,285	\$30,152	\$26,450	\$31,500	10	50	15,000	\$4,600	117,600	10	10	\$0	c2	10	\$300	50	90
Marketing Material	1600	10	12,500	\$3,000	10	10	10	52,500				50	10	20	\$0	10	
Permits	\$0	50	\$125	10	50	10	10	50			10	50	50	10	50	50	
Office Supplies	\$7,650	\$6,248	17,660	13,190	\$3,600	52,000	150	5100			110	160	130	10	1240	1120	
Office Equipment Rental	\$4,263	14.023	\$4,272	\$4,278	\$4,276	10	10	50			10	50	10	10	\$0	10	
Office Equipment	\$8,455	\$4,509	\$4,940	\$4,810	\$4,200	\$100	10	sc			1100	\$50	59	50	\$120	10	
Employee Cell Phone	\$10,101	19,715	\$12.217	\$10,500	\$0	\$692	50	\$1,644		52,448	1692	1692	5208	50	\$2,712	5300	
Misc. G&A Expense	\$354	\$166	\$500	1360	\$160	10	10	50			10	20	50	50	50	10	
Postage & Mailing Service	\$5,880	57,247	\$6,140	19.760	\$1,000	\$7,800	1300	50			50	\$0	50	50	50	10	
Printing & Production	\$10.213	15.690	\$6,400	\$7,200	\$360	\$2,520	1720	\$1,080			50	50	10	10	1360	10	
Forms & Printing	\$775	. \$6,224	\$8,210	\$6,805	10	\$2,600	12,900	1600				10	50	59	\$705	10	
General Meeting Expense	10	52	\$300	\$120	\$120	10	10	\$0			10	\$0	50	50	50	50	
Staff Meetings&Entertain	\$5.533	\$3,460	\$3,940	\$4,100	\$2,000	1300	10	50	1600	1900	50	\$0	50	50	1300	50	
Travel Meals & Entertain	\$9,960	\$5,436	\$10,680	17,460	1603	1900	10	\$300			13,700	\$100	50	50	1750	50	
Staff Recognision	\$726	\$0	\$300	\$0	50	10	10	10			10	10	50	50	10	50	
Staff Appreciation	\$184	\$1,257	\$1,400	\$1,560	\$1,700	160	10	50	\$120	\$120	10	\$0	50	02	50	50	
Staff Training	\$6,044	\$3.542	\$6,705	SAGIS	\$300	\$300	10	\$150			\$1,250	\$0	50	10	1500	\$0	
Dues, Subcription Books & Ref	\$7,329	\$824	\$2.155	\$2,060	\$200	\$300	10	\$0	\$440	\$900	\$160	\$0	50	50	50	50	50
Misc Employee Lap.	\$3,165	12,933	\$3,190	\$2,400	\$183	\$120	\$30	\$120	1960	\$720	\$30	\$30	530	\$0	590	160	530
Scard Expenses	5335	\$2.872	\$500	\$1,600	\$1,500	\$0	10	50	02 (\$0	\$0	\$a	\$0	\$0	50	\$Q	50
Volunteer Appreciation	5533	\$835	\$1,025	52,530	62	\$0	\$0	\$5	\$0	\$0	\$0	\$100	\$30	\$0	\$240	\$60	\$2,100
Software	157,268	\$35,170	\$36,288	\$35,640	\$4,753	\$24,373	12,500	\$264	\$1,350	\$1,209	\$0	şo	\$0	\$0	50	\$0	\$2,400
Website Expense	\$1,445	\$5,114	\$1,500	\$1,400	50	10	50	\$1,400	\$0	50	50	50	02	10	50	\$0	10
Licenses & Permits	\$1,864	\$252	\$375	1450	\$0	1300	10	50			10	50	525	50	50	10	
Other Expense	\$435	\$265	\$1,040	1360	5120	\$120	10	50			\$0	\$0	50	10	20	\$120	
Legal Fees	\$660	\$0	50	10	\$0	\$0	10	SC				20	50	50	02	10	
Audit Fees	\$14.250	\$14,090	\$14,200	\$14,200	\$14,200	\$0	10	50				20	10	50	10	10	
Contract / Professional Services	\$6,360	\$2,212	\$4,050	\$7,895	1300	\$60	10	50			\$0	50	\$240	10	\$5.845	50	
Consulting Fees	50	\$13,500	50	\$0	ţo	10	\$0	50			\$0	50	50	50	50	10	
Total	\$190,707	\$169,737	\$169,262	\$173.991	\$39,369	\$42,545	\$11,510	\$16,751	\$26,482	\$12.778	\$3,487	\$1,732	\$\$63	\$0	\$13,162	\$660	\$5,450
Facilities																	
Maintenance Contracts	\$23,245	520,925	\$20,636	\$24,651	\$16,506	50	\$0	50		40		\$0	10	20	10	10	
Utåtiet	\$13,007	\$32,900	\$16,000	\$35,640	02	92	50	\$2		50	\$0	\$0	10	\$0	\$0	10	
Repairs & Maintenance	\$6,170	\$4,396	\$5,369	\$6,720	50	\$0	\$0	\$0		\$720	\$0	02	10	\$0	\$0	10	
Telephone & Internet	\$11,199	\$1,662	19,024	\$9,200	59,800	20	\$0	50		\$0	50	50	\$9	62	\$0	10	
General Building	\$16,445	51.258	\$7,100	\$6,600	10	\$0	50	\$0	******	11,600	50	50	\$9	\$0	10	\$0	
Clearing Equipment	10	\$264	50	\$100	10	\$9	\$0	×		\$300	50	50	\$0	\$17	\$0	10	
Equipment Regain	\$2,576	\$549	1945	\$1,080	10	\$0	şo	\$6		\$600	\$0	10	\$D	\$0	10	10	
Small Tools & Equipment	\$1.518	\$653	\$1,100	\$2,550	10	62	\$0	\$4	\$2,050	\$1,500	\$0	\$0	10	20	10	10	so

	Actual 07/01/2015 - 6/39/16	FY17 YTD 07/01/2016- 08/81/17	FY16-17 Budget	FY17-18 Total Segt	FY18 G&A Bdg1	FY18 Daylopment	FYSE Spec Events	FY38 Marketing Bdot	FY18 Adaption Stigt	FY28 Shelter Bdg1	FY18 Sehavlor Bdgt	FY18 Faster Bdgt fi	FY18 Jalocation Bidgi Li	FY18 By Grace Bdg1	FY38 Safety Net	FV13 RRC	FY18 Volunteer
Revenue	6/10/16	91/31/17				Bdgt	\$dg1	Dogt							3 dç1		
Miscellaneous Equipment	\$3,394	\$184	\$4,970	\$11,535	10	10	10	50	\$375	\$120	\$100	1240	so	50	\$3,500	\$7,200	ţo
Property Tax	1119	\$763	5250	1645	5375	10	10	50				10	\$270	\$0	10	10	50
Total	597.671	\$70,555	\$85,494	199,521	126,611	30	- FO	10				1240	1270	50	53.500	\$7,200	50

Insurança Commercial Insurance	431 170	171.000	431.436		*****												
	\$21,778	\$21.660	521.626	122,844	\$22,844	\$0	\$0	10		\$0		10	50	02	10	10	50
Worker's Comp Insurance	121,530	\$14,397	\$15,200	\$16,000	\$16.000	\$0	\$0	10		10		\$0	02	20	\$0	\$0	50
Volunteer Insurance	2992	\$775	\$1,100	\$3,000	10	\$0	\$0	10		\$0		10	20	50	50	10	\$1,000
Employee Med Exp - Accident	5169	\$675	5900	\$1.035	10	\$4	şo	\$5				20	50	30	50	10	50
fetal	\$44,676	\$37,507	538,826	\$40,924	138,844	\$0	\$0	\$0	1460	\$600	10	Ş0	50	50	50	10	\$1,000
Bank / Other Fees																	
Interest Expense	\$190	12	\$180	\$600	5600	92	50	\$0	50	02	\$0	so	\$0	10	so	50	so
Sunk Charges	12.425	\$2,075	\$2,100	52,500	\$2,500	\$0	50	50	50	50	10	SQ	50	10	so	10	10
Credit Card Fees	\$15,113	\$14,246	\$19,100	\$16,400	\$0	19,700	\$2,500	10	\$2,100	\$2,100	10	50	50	50	50	10	50
Payroli Processing Fee	\$603	\$694	\$624	5815	5616	50	50	50	50	02		50	c2	10	to	50	10
Security Brokerage Fees	\$7	123	\$120	\$60	160	\$0	50	50		50		50	19	\$0	to	50	10
Investment Expense	risp.	(\$46)	10	\$0	\$0	50	50	\$0	\$0	\$0		50	50	10	to	10	50
Garrytous Sale of Assets	50	\$2,292	50	\$0	50	50	50	50	50	so		50	50	10	\$0	40	10
Bad Debt Expense	\$439	10	\$0	50	50	50	50	50	50	\$0		50	10	50	50	50	10
Total	\$18.853	\$19,377	522,124	\$29,176	\$1.976	\$9.700	\$2,500	. 10		12.100		Şa	\$0	50	50	10	50
Depreciation																	
	\$236,573		so														
Depreciation	5116571	\$1,417 51,417		ca ca	02	50	10	50					ស	10	10	10	50
Total	3116,571	31.417	\$0	07	02	50	\$0	50	50	50	10	50	20	50	92	10	50
Total	\$2,732,624	\$2,386,189	\$2,901,927	\$3,023,027	1733,658	5111.328	\$72,067	\$150,452	1562,125	1835,667	180,496	\$78,477	5112,518	\$82,460	5337,435	\$85,870	\$60,474
In Kind Expense																	
in Kind Supplier	\$73,516	\$49,314	\$29,600	139,000	50	50	10	50	\$15,000	\$15,000	10	\$0	50	50	\$9,000	10	\$0
In Xind Bev/Food/Other	\$52,630	\$131.845	\$40,000	\$66,000	\$0	\$6,000	160,000	\$0	50	50	10	\$0	50	50	50	02	10
In Kind Advertisement	\$1,040	34,140	\$0	\$0	\$0	\$9	10	50	50	50	40	\$0	50	50	50	10	10
In Kind Prof. Services	\$151,134	\$65,277	50	\$100,000	\$0	50	50	23	50	\$100,000	10	\$0	50	50	10	10	50
	\$288,320	\$250,576	\$69,600	\$205,000	10	\$6,000	160,000	20	\$15,000	\$115,000	\$40	\$0	\$0	50	59,000	10	30
Total Expenses	13,020,944	\$2,634,765	\$2,971,527	\$3,278,027	\$233,658	\$117,328	\$132,067	\$150,652	\$577,125	\$950,667	\$30,495	\$78,477	\$112,514	\$32,460	\$346,435	\$85,870	\$60,474
NET SURPLUS/(DEFICIT)	\$29,768	\$245,443	(\$109,255)	(\$239,484)	(\$238,931)	\$830,845	\$180,681	(\$350,452)	(\$397,125)	\$55,233	(\$29,496)	(\$78,477)	(\$75,518)	(\$35,465)	(\$257,635)	\$4,110	(560,474)
Release of Restricted Funds				1233,729	\$8.833	50	50	50	\$5,000	\$1,500	\$0	20	10	\$1,000	\$217,396	50	10
Thrive Receivable				\$55,350	\$55,350	50	60	50	50	20		50	\$2	\$0	\$0	\$0	10
Capital Expenditure				(\$9.500)	(16.500)	10	\$0	59	50	(13.000)		50	50	\$0	50	10	10
Net				139,695	(\$173.255)	\$330,845	\$180 683	(\$150,452)	(1392 125)	153,711	(\$29,496)	(\$78,477)	(\$75,518)	(529.452)	[\$40,219]	\$4,130	(\$50,474)

	Projected 6/30/17
140A - Dissuer Retief	\$2,412
(400 - Lity Grace	51,000
1411 - Pet Adeptions	\$5,000
1413 - SpaytNewer	\$700
14(3.) - Kpay/Newter-Low-Cont	\$21,000
N16 - Transport	\$25,000
H19 - ASPCA - Other	\$4,000
1423 - Building Maletenarde	3177.605
1433 - Safety Net	\$11,584
1433.1 - Safety Net - Equipment & Cure Berns	\$2,200
1436 - Granning Supplies & Equipment	\$4,300
t440 - Comessoly Pete Fetamen	so so
1440,1 - Community Pets Funding	. \$11,000

FY15 Release								
50								
\$1,000]		 \$1,000		
\$5,020			15.000	j				
\$700	 						\$700	
\$ 50,000							\$20,000	
\$22,000	 						\$22,000	
\$2,000							\$2,000	
10	J							 1
\$11,000							\$11,900	<u> </u>
\$2,200				1			\$2,200	
\$3,500				\$1,500				
10				j				
\$11,000	I						\$11,000	

Revenue	Actual 07/01/2015 • 6/30/16	FY17 YTD 07/01/2016- 03/31/17	FY16-17 Budget	FY17-18 Yotal Bdgt	FY18 G&A Edgs	FY18 Devlopment Bdg1	FY18 Spec Events Bdgt	FY18 Marketing Bágt	FY18 Adoption Bdgt	FY18 Shelter Bdgt	FV13 Behavior Edgt	FY18 Foster Bdgt	FY18 Relocation Bdg:	FY18 I Lûy Grace Bdgi	FY18 Sefety Het Bdgt	HAC \$412	FY18 Volunteer
[440.2 - Community Pest_Parker_17-18	Т	\$119,000		\$119,000						I	1	· · ·			\$119,000		
1442 - Petro Grass		\$2,500		12,500									1		\$2,500		\vdash
1444 - Temperary flourding & Pri Depusits		\$11,112		\$6,000									1		\$8,000		
1450 - CiviCore Project - Database		30		1 0													
(45) - Weltness Clinic-Community Solutions		\$20,995		120,996											\$20,995		
1499 - Board Expresses		5543		1500	\$500			***************************************]
1500 - Endowmere-AHS Adoption Cir Fund		\$7,424		10													
150) - June S. Davis Fond - for Peta Left Behind		\$16,607		\$6,333	58.333												
Total		\$415,258		\$233,729	18,833	10	50	54	15,000	\$1,500	\$0	\$0	\$1	\$1,090	\$717,346	\$0	\$0

Asheville Humane Society Income Statement FY17-18 Budget Draft_6.16.2017

1111-10 Budget Draft_0.10.	PY Actual	FY 16-17 YTD			FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY17-18	FY37-18	FY17-18	FY17-18
	07/01/2015 06/30/2015	07/01/2016 - 05/31/2017	16/17 Budget	FY17-18 TOTAL Budget	Budget 07/31/2617	Budget 08/31/2017	Budget 09/30/2017	\$udget 10/31/2017	Budget 11/30/2017	Budget 12/31/2017	Budget 01/31/2018	Budget 07/26/2018	Budget 03/31/2018	Budget 04/30/2018	Budget 05/31/2018	Budget 06/30/2018
Revenue	***************************************									,,				- ,- ,		
Development Revenue																
Annual Fund	1588,227	\$566,249	\$616,022	\$663,153	\$36,064	\$44,510	\$50.350	139,687	163,106	\$140,774	\$31,678	\$45,153	\$45,056	\$49.86\$	\$63,900	\$52,700
Counter Donations	\$14,163	\$14,661	\$15,000	\$16,000	\$1,100	\$1,100	\$1,500	\$1,500	\$2,100	\$2,100	\$1,100	\$1,100	\$1,100	\$1,100	\$1,100	\$1,100
Thrive Campaign	5324,891	\$273,431	\$0		\$0	\$0	50	\$0	\$0	\$0	\$0	\$0	\$0	\$0	10	\$0
Major Gift	\$69,650	\$65,000	\$350,000	\$391,020	\$45,000	\$52,500	\$24,500	145,000	\$20,000	168,000	\$18,520	\$5,000	\$12,500	\$0	\$100,000	50
Legacies & Bequests	5116,518	\$128,448	20		02	\$0	10	\$4,000	\$0	\$0	\$4,000	\$0	\$0	\$4,000	50	50
Corporate	\$73,926	\$103,118	\$65,900	5138,000	\$5,000	\$20,000	\$20,000	\$8,000	\$0	\$6.000	\$6,000	\$18,000	\$16,000	\$5,000	\$30,000	\$4,000
Grants	\$307,645	5204.830	1242,000	\$242,000	\$15,000	\$42,500	\$122,000	\$50,500	\$11,000	\$0	10	\$500	50	\$0	\$500	50
Special Events	\$24,279	\$19,560	\$22,000	\$25,000	\$2,083	\$2.083	\$2,083	\$2,083	\$2,083	\$2,083	\$2,083	12,033	\$2,083	\$7,083	\$2,083	\$2,023
Taste of Compassion	\$161,971	\$204,734	\$156,000	\$126,750	02	50	\$2,000	\$6,750	\$160,000	\$15,000	\$1,000	50	\$0	\$0	10	50
Dine To Se Kind	\$55.368	\$59,168	166,000	\$40,000	\$0	\$0	50	\$0	10	10	02	\$0	\$30,000	\$6,000	54,000	\$0
Total Development Rev.	\$1,736,638	\$1,644,197	\$1,532,922	\$1,653,923	\$104,247	\$162,793	\$222,443	\$157,520	\$198,289	\$233,957	\$66,581	\$71,836	\$106,739	\$68,048	\$201,583	\$59,883
Government Revenue																
County Contract	\$765,000	1797,500	\$870,000	\$948,000	\$79,000	\$79,000	179,000	\$79,000	579,000	579,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000
County Incentive	\$50,000	50	50		50	\$0	50	\$0	10		\$0	50	50	\$0	\$0	50
Total Government Revenue	\$815,000	\$797,500	\$870,000	5949,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79,000	\$79.000
Adaption Revenue																
Adoption Revenue	\$127,308	\$113,624	\$113,000	\$115,000	\$9,775	\$11,500	\$8,625	\$10,000	\$8,400	\$6,900	59,775	\$11,500	\$8,050	19,775	\$10,350	\$10,350
Retail Sales	\$35,952	\$34,257	\$37,950	\$36,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Program Revenue	\$163,260	\$147,881	\$150,950	\$151,000	\$12,775	\$14,500	\$11,625	\$13,000	\$11,400	\$9,900	\$12,775	\$14,500	\$11,050	512,775	\$13,350	\$13,350
Program Revenue																
Program Service Rev	54,826	\$4,845	12,400	\$4,800	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400	\$400
Return to Owner Fees	\$13,618	\$10,198	\$14,400	\$10,000	\$833	\$833	\$833	5833	\$833	\$833	\$833	\$833	1833	5833	5833	\$833
Employee Purchase Revenue	\$4,541	\$4,904	\$0	10	\$0	\$0	50	50	50	\$0	\$0	\$0	50	10	50	50
Euthanasia Request Fees	\$2,712	\$2,805	\$3,800	\$2,400	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	1200	\$200	\$200	\$200
Microchip Fees	\$5,675	\$4,040	55,840	\$3,300	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275
Misc. Shelter Revenue	\$1,025	\$505	50	\$400	\$33	\$33	\$33	\$33	\$33	533	\$33	\$33	533	133	\$33	533
Owner Medical Repayment	\$3,296	\$161	\$600	\$0	\$0	\$0	\$0	\$0	10	10	50	\$0	\$0	\$0	\$0	50
Owner Sustender Fee	\$5,146	\$3,410	\$4,800	\$3,300	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	5275	\$275	\$275	\$275
Shelter Boarding Fees	\$3,040	\$2,725	\$4,200	\$3,300	\$275	\$275	\$275	1275	\$275	5275	\$275	\$275	\$275	\$275	\$275	\$275
Other Program Revenue	\$2,686	\$1,309	50	50	10	10	59	10	\$0	\$0	\$0	\$9	10	10	50	50
Tatel	\$46,565	134,901	\$36.040	\$27,500	\$2,292	\$2,297	52,292	\$2,292	\$2,292	\$2,292	\$2,292	\$2,292	\$2,292	\$2,292	12,292	\$2,292
Other Revenue																
Interest Income	\$1,005	\$1,953	1660	\$720	\$60	\$60	\$60	160	160	160	160	\$60	\$60	160	160	560
Unvealised Gain / Loss Stocks	(\$2,196)	\$3,045	50	10	10	50	50	50	10	\$0	50	\$0	10	10	10	50
Realized Gain/Loss on Stocks	\$490	\$396	50	02	\$0	50	\$0	50	\$0	\$0	\$0	\$0	50	\$0	50	\$0
Miscellaneous Income	\$1,628	\$1,758	\$2,100	\$2,000	50	\$500	50	\$0	\$500	\$0	10	\$500	50	\$0	\$500	50
Total	\$927	\$7,153	\$2,760	\$2,720	\$60	\$560	\$60	160	1560	\$60	160	\$560	160	\$60	\$560	\$60
Total	\$2,762,390	\$2,631,633	12.592,672	12,783.143	\$198.374	\$259,145	\$315,420	\$251,872	\$291,541	\$325.209	1160,708	\$163,188	\$199,141	\$162,175	\$296,785	\$154,583
In Kind Revenue																
In Kind Supplies	\$73.516	149,314	\$29,600	139,000	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250

	PY Actual 07/01/2015	FY 16-17 YTD 07/01/2016 +	16/17	FY17-18	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY27-28 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FV17-18 Budget	FY17-18 Budget	FY17-18 Budget
In Kind Bey/Food/Other	06/30/2016 \$52,630	05/31/2017 \$131.845	Budget \$40,000	TOTAL Budget	07/31/2017	08/31/2017	09/30/2017	10/31/2017	11/30/2017	12/31/2017	01/31/2018	02/28/2018	03/31/2018	64/30/2018	05/33/2018	06/30/2018
In Kind Advertising	\$1,040	\$4,140	\$40,000	\$66,000 02	\$1,500	\$0 \$0	50	\$1,500	560,000	\$0	50	\$1,500	\$0	\$1,500	10	\$0
In Kind Professional Services	\$161.134	\$4,140 \$65,277	20	\$100,000	50 50	50 50	\$0 \$0	02 02	\$0 \$0	\$0 \$0	02 000.022	50	\$0	\$0	50	\$0
as rather expressioned persones	\$288,320	1250,576	\$69,600	\$205,000	\$4,750	\$3,250	\$3,250	14,750	\$63,250	\$3,250	553,250	\$4,750	\$0 \$3,250	\$0 \$4,750	\$3.250	\$50,000 \$53,250
Tatal Revenue	\$3,050,710	12.882.209	\$2,662,272	\$2,968,143	\$203,124	\$262,395	\$318,670	1256,622	\$354,791	5328.459	\$213,958	\$172,938	5202.391	\$166,925	1300,035	\$207,835
							***************************************						********	***************************************		
Expeneses																
Payroll & Personnel Costs																
Salary Wages	\$738,021	\$665,835	\$806,875	\$825,415	\$45,630	\$63,653	\$63,653	163,653	\$63,653	195,488	\$63,653	\$63,653	\$63,653	\$63,653	\$63,670	\$111,402
Hourly Wages	\$565,506	\$550,429	\$652,439	\$767,230	\$42,377	\$\$9,169	\$59,169	\$59,169	\$59,169	\$83,761	\$59,169	\$59,169	\$59,169	\$59,169	\$59,185	\$103,554
Overtime	\$26,974	\$20,611	\$33,700	\$22,000	\$1,300	\$1,700	\$1,700	\$1,700	\$1,700	\$2,500	\$1,700	\$1,700	\$1,700	\$1,700	\$1,700	\$2,900
PTO Accrual	\$12,370	\$0	\$0	\$0	10	10	50	10	\$0	\$0	SQ.	\$0	10	50	\$0	50
Bonus	\$4,737	\$6,606	50	\$0	\$0	\$0	\$0	\$0	10	10	10	10	\$9	10	10	\$0
On-Call Pay	\$5,040	\$4,600	\$5,200	\$5,200	\$300	\$400	\$400	\$400	\$400	\$600	\$400	\$400	\$400	\$400	5400	\$700
Rabies Prep Pay	(\$200)	\$0	\$0	50	50	10	\$0	\$0	50	50	50	\$0	\$0	\$0	10	\$0
Payroll Taxes	\$118,747	\$104,367	\$137,600	\$148,939	\$8,469	\$11,466	\$11,468	\$11,466	511,466	\$17,201	\$11,466	\$11,466	\$11,466	\$13,466	511,469	\$20,068
Health & Dental Insurance	\$131,370	\$141,722	\$169,344	\$181,475	\$13,331	\$14,947	\$14,947	\$14,947	\$14,947	\$16.317	\$14,947	\$14,947	\$14,947	\$14,947	514,948	\$17,305
Employer Paid IRA Employer Paid Ule Ins.	\$21,407 \$1,677	\$21,023 \$1,627	\$27,744 \$1,969	\$28,544 \$1,973	\$1,678	\$2,203	\$2,203	\$2,203	\$2,203	\$3,2\$4	\$2,203	\$2,203	\$2,203	\$2,203	\$2,204	\$3,780
Employee Professional Service	\$3,270	\$1.027 \$4.080	\$4,080	\$4,368	\$151 \$114	\$151 \$2,714	\$161	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165
Total Payroll & Personnel Costs	51,628,814	\$1,520,899	\$1,838,951	\$1,985,144	5113,360	52,714 5156,415	\$114 \$153.815	\$114 \$153.618	\$114 \$153,814	\$114 \$224,402	\$114 \$153.818	\$114 \$153,818	\$514	\$114 \$153,818	\$114	\$114
TOTAL PROPERTY CONTROL COSTS	71,020,014	31,324,539	31.030.731	11,363,144	3113,360	3130,413	3153,615	3133.818	5153,818	\$224,402	3153,818	\$153,618	\$154,218	\$153.818	\$153,856	\$259,987
Program Expenses																
Animal Food	532,134	126,144	\$37,432	\$31,449	\$2,621	\$2,621	\$2,621	\$2,621	\$2,621	\$2,621	\$2.621	\$2,621	\$2,621	\$2.621	\$2,621	\$2,621
Animal Handle & Restr Equip	\$3,578	\$14,697	\$17,139	127,364	\$2,239	\$2,489	12,239	12,339	\$2,339	\$2,239	12.239	52,289	\$2,239	\$2,239	\$2,239	\$2,239
Animal Care Items	\$12,679	\$15,432	\$34,619	\$29,981	12,498	\$2,498	\$2,498	\$2,498	\$2,498	\$2,498	\$2,498	\$2,498	12,498	\$2,498	\$2,498	\$2,498
Rables Tags	\$1,583	\$1,421	51,673	\$1,670	\$5	15	\$115	\$5	\$5	\$5	\$1,505	\$5	\$\$	15	15	55
Program Supplies	\$92	58	\$0	50	10	\$0	50	50	\$0	10	\$0	50	50	50	\$0	so
Other Expense	\$0	576	\$280	\$180	\$15	\$15	\$15	515	\$15	\$15	\$15	515	115	\$15	\$15	515
Antibotics	\$10.625	\$11,025	\$11,718	\$12,570	\$1,047	\$1,047	\$1,047	\$1,047	\$1,048	\$1,048	\$1,048	\$1,048	\$1,048	\$1,048	\$1,048	\$1,048
Diagnostic Tests	\$33,362	\$22,481	\$24,756	\$27,100	\$2,258	\$2,258	12,258	\$2,258	\$2,258	\$2,258	\$2,258	\$2,258	\$2,258	\$2,258	\$2,258	\$2,258
Euthanasia Supplies	\$504	\$2.827	\$2,775	\$1,930	5161	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161	3161	\$161	\$161
Fiea Treatment	\$14,334	\$11,391	\$12,439	\$22,100	\$1,172	51,172	\$9,092	\$1.172	\$1,172	\$1,172	\$1,172	\$1,192	\$1,212	\$1,192	\$1,192	\$1,192
General Medical	\$2,250	\$5,164	\$4,255	\$5,000	\$335	\$335	\$1,315	1335	\$335	\$335	\$335	1335	\$335	\$335	\$335	\$335
Microchips	\$25,754	\$19,069	\$30,772	\$25,150	\$2.042	\$2,042	\$2,492	\$2,242	\$2,042	\$2,042	\$2,042	\$2,042	\$2,042	\$2,042	\$2,042	\$2,042
Heartworm Preventative	\$0	\$73	\$264	\$250	\$21	\$21	\$21	121	121	\$21	521	\$21	121	\$21	521	\$21
Misc. Medications	\$11,110	\$7,619	\$10,344	\$9,324	5777	\$777	\$777	\$777	\$777	\$777	\$777	\$777	\$277	\$777	\$777	\$777
Pain Medication	\$2,00\$	\$1,764	\$1,875	\$2,020	\$168	\$168	\$168	\$168	\$168	\$168	\$168	\$163	\$163	\$168	\$168	\$163
Parasitic Medication	\$5,658	\$4,571	\$5,820	\$4,620	\$390	\$390	\$390	\$390	2390	\$390	\$390	1390	\$390	\$390	\$390	1390
Vaccination	\$27,461	\$27,509	\$39,983	\$39,162	\$3,161	\$3,181	\$3,181	\$4,171	\$3,181	\$3,181	53.181	\$3,181	\$3,181	\$3,181	\$3.181	\$3,181
Employee Purchase	\$0	53.289	50	20	\$0	\$0	50	\$0	\$0	\$0	\$0	50	50	\$0	\$0	\$0
Spay/Neuter Surgeries	\$44,768	\$40,958	\$68,110	\$61,800	\$5,150	\$\$,150	\$5,150	\$5,150	\$5,150	\$5,150	55,15G	\$5,150	\$5,150	\$5,150	\$5,150	\$5,150
Syringes & Needles	52,711	\$3,478	\$2,332	\$2,800	\$233	\$233	\$233	5233	\$233	\$233	5233	\$233	\$233	\$233	\$233	\$233
Veterinary Contract	\$41.503 \$113.178	\$40,430	\$45,000	10	\$0	10	10	\$0	\$0	10	50	\$0	\$0	10	10	50
Outside Vel Med Care Temporary Sparding	\$113,178 10	\$113,739 \$2,313	\$146,600 \$5,100	\$140,080 \$6,000	\$11,673	511,673	\$11.673	\$11,673	\$11,673	\$11,673	\$11,673	\$11,673	\$11,673	\$11,673	511,673	\$11,673
Professional Services	\$13,903	\$2,313 \$18,143	\$29,200	\$6,000 \$33,400	\$500 \$2,700	\$500 \$2,700	\$500 \$2,700	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	1500
Transport Vehicle Exp	\$21,454	\$13,194	\$29.200 \$28.967	\$33,400 \$22,875	\$2,700 \$1,906	\$2,700 \$1,906	\$2,700 \$1,906	\$2,700	\$2,700	\$2,700	\$2,700	\$2,700	52,700	\$3,200	\$3,200	\$2,700
Transport Meals, Lodging, Misc	\$7,911	\$13,794 \$3,332	128,967	\$22,875 19,750	51.906 5812	51,906 5812	\$1,906 \$812	\$1,905	\$1,906	\$1,906	\$1,906	\$1,906	\$1,906	\$1,906	\$1,906	\$1,906
City Fees Waived	\$660	\$100	19,750	13,750 \$360	530	\$30	\$30	\$812 \$30	\$813 \$30	5813 \$30	5813 530	1813 530	\$813 \$30	\$813	5813	\$513
Greening Supplies	\$1,410	\$1,270	\$1,250	\$1,500	\$125	\$125	\$125	\$125	\$30 \$125	5125	\$125			\$30	\$30	\$30
Laundry Expense	\$178	\$225	\$620	\$420	\$35	\$35	\$35	535	135	\$35	\$125 \$35	\$125 \$35	\$125 \$35	\$125 \$35	\$125 \$35	\$125 \$35

	PY Actual 07/01/2015	FY 16-17 YTO 07/01/2016 -	16/17	FY17-18	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Sudget	FY17-18 Budget	FY17-18 Budget	FY17-1E Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget	FY17-18 Budget
Cleaning Supplies	06/30/2016 55,024	05/31/2017 \$5,289	Budget \$5,967	TOTAL Budget \$5,200	07/31/2017	08/31/2017	09/30/2017	10/31/2017	11/10/2517	12/31/2017	01/31/2018	02/28/2018	03/31/2018	04/30/2018	05/31/2018	06/30/2018
Cleaning Agents	\$14,054	\$10,162	\$13,255	\$12,600	\$433 \$1,050	\$433 \$1,050	\$433 \$1,050	\$433 \$1,050	\$433 \$1.050	\$433 \$1.050	\$433	\$433	\$433	\$433	\$433	\$433
Miscellaneous Supplies	514,054 512,374	\$6,379									\$1,050	\$1,050	\$1.050	\$1,050	\$1,050	\$1,050
Uniform Expense	55,011		\$10,520	\$5,095	\$408	\$408	\$408	\$408	1408	\$408	\$40\$	\$408	\$408	\$408	\$608	\$408
Cash Over / Short	\$109	\$2,491	\$4,400 \$0	\$4,020 \$0	\$335 60	5335	\$335	\$335	\$335	\$335	5335	\$335	\$335	\$335	\$335	\$335
Total Program Expenses	\$467,427	\$6				50	10	\$0	\$9	\$0	\$0	\$0	10	10	10	\$0
Total Program Expenses	\$467,427	\$437,070	\$602,215	\$545.830	544,322	\$44,572	\$\$3,782	\$45,612	\$44,422	\$44,322	\$45,822	\$44,392	\$44,362	\$44,842	\$45,042	\$44,342
Retail Cost of Goods Sold																
Retail Cost of Goods Sold	\$20,364	\$19,454	\$21,340	\$21,000	\$1,750	51,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750
Total	\$20,364	\$19,454	\$21,340	\$21,000	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$2,750	\$1,750	\$1,750	\$1,750
Events and Development																
Event Auction Expenses	\$16,223	\$10.247	\$12,600	\$7,500	50	50	50	\$375	\$7,125	50	50	50	\$0	10	10	so
Event Entertainment	\$1,300	\$1,400	11,300	\$1,200	\$0	10	\$0	10	\$1,200	10	50	50	\$0	\$0	50	5G
Event Food & Beverage	\$7,703	\$4,648	\$8,200	\$4,600	\$100	\$100	\$100	\$1,100	\$100	\$100	1100	\$100	\$100	5100	5100	\$500
Event Supplies	53,781	\$4,357	\$3,620	\$3,900	150	550	\$50	\$1,050	595a	\$150	550	\$50	\$120	\$600	\$700	\$50
Event Misc. Expense	\$2,372	12,430	\$120	1700	158	558	558	158	3930	\$58	\$58	558	3120 358	\$500 \$58	\$58	550 558
Space & Equipment Rentals	\$4,298	16.046	\$4,250	15,450	10	10	50	50	\$4,450	10	50	50	338	10		
Direct Mail Postage	\$19,036	518,574	118,940	\$24,911	\$3,556	\$612	\$4,960	\$5,349	\$2,120	\$1,479			1580		\$1,000	\$0
Direct Mail Printing	150,917	145,495	\$51.835	165.280	\$2,550	\$3,975	\$6,449	\$4,042	\$2,000		\$1,411	\$2,588	*	\$731	\$829	\$596
Digital Media Marketing	\$8,957	\$10,000	\$10.950	\$12,500	\$0	\$1,975	\$0,449 \$0	54,042 10		\$16,056	\$13,020	\$3,825	\$5,661	\$6,592	\$1,480	\$2,080
Cultivation Expense	\$1,927	\$547	\$1,200	\$1,200	\$100	5100			\$6,250	\$6,250	10	20	\$0	10	10	20
Donor Gifts & Appreciation	5144	\$240	\$2,500	\$1,200			5100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100
Leadership Circle Expenses	\$9,924	\$5,177	\$5,200	\$4,800	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	5100	\$100	5100	\$100
Brick & Tile Expense	39,924 \$956	51,011	\$3,000	\$3,000	\$1,200	\$0	\$0	\$1,200	\$0	\$0	\$0	\$1,200	\$0	\$1,200	10	sa
Total	\$127,539	\$110,173	\$123,715	\$136,241	\$250	5250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	1250	\$250	\$250
1748	1147,333	1110,173	3123,713	\$136,241	55,414	\$5,275	\$12,067	\$15,624	\$24,703	\$24,543	\$15,089	\$8,271	\$7,069	\$9,831	\$4,617	\$3,734
Management & General Expenses																
Advertising	\$21,285	\$30,152	\$26,450	\$31,500	\$2,625	52,625	\$2,625	\$2,625	\$2,625	\$2,625	52,625	\$2,625	52,625	\$2,625	\$2,625	\$2,625
Marketing Material	\$600	50	\$2,500	13,000	\$250	\$250	5250	\$250	\$250	\$250	\$250	\$250	1250	\$250	\$250	
Permits	50	\$0	\$125	50	10	\$0	10	\$0	10	10	5250	50	1250	10		\$250 \$0
Office Supplies	\$7,650	15,248	\$7,660	\$8,190	5682	\$682	\$682	\$682	1683	1633	1683	5683	1683		\$0	
Office Equipment Rental	\$4,263	\$4,023	\$4,272	\$4,276	\$492	\$257	\$370	\$492	\$257	\$320	\$492	\$257	1985 1320	1683 1492	\$683 \$257	1683
Office Equipment	\$8,455	\$4,509	\$4,940	\$4.810	5738	5438	\$738	\$238	\$138	\$138	\$1,589	\$138	\$138	\$435		\$320
Employee Cell Phone	\$10,101	19.715	\$12,217	110,500	5868	5873	\$738 \$873	\$373	\$13E \$873	5883	\$2,300 \$873				\$38	\$38
Misc. G&A Expense	5394	\$166	\$500	1360	\$30	\$30	\$873 \$30	130	3873 \$30	580 580	5873 530	\$873 \$30	\$873	1873	\$873	1888
Postage & Mailing Service	\$5,880	17,247	\$6,140	\$9,760	\$768	\$858	\$763	130 1881	\$768	5858	***		130	\$30	\$30	\$30
Printing & Production	\$10,213	\$5,690	\$8,400	\$7,200	5/08 5600	\$660 \$600	1763	1500			1768	\$858	1768	\$368	\$768	\$818
Forms & Printing	\$775	\$6.224	\$8,210	16.805	\$325	\$325	\$325		\$600	\$600	\$600	\$600	1600	\$600	\$600	\$600
General Meeting Expense	10	\$2	\$300	\$120	3323 \$10	510	\$10	\$325	\$525	5325	\$625	\$2,325	\$725	\$325	5325	\$125
Staff Meetings&Entertain	\$5,533	\$3,460	13,940	\$4,100	\$10 \$342			\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10
Travel Meals & Entertain	\$9,960	\$6,436	\$10,880	\$7,460	\$301	\$342	1342	\$342	\$342	\$342	\$342	\$342	\$342	\$342	\$342	\$342
Staff Recognition	1726	50	\$10,860	02		5301	\$2,851	\$701	\$301	\$301	\$101	\$301	\$301	5301	\$2,201	\$301
Staff Appreciation	5184		\$1,400		\$0	10	10	20	20	\$0	50	SO	50	20	10	50
Staff Training		\$1,257		\$1,560	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130
	\$6,044	\$3,542	\$6,705	\$4,615	\$185	5185	51,835	\$285	\$360	\$185	\$23\$	5185	5310	5485	\$185	\$185
Dues Subcription Books & Ref	\$2,329	5624	\$2,155	\$2,060	\$267	\$97	\$347	\$97	\$147	\$97	\$332	\$97	\$272	\$97	\$97	597
Misc. Employee Exp.	\$3,165	\$2,933	\$3,190	\$2,400	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	5200	\$200	\$200	\$200
Board Expenses	5335	\$2,872	\$500	11,600	2002	\$100	\$600	\$100	\$0	\$100	\$100	\$100	\$100	\$100	\$100	\$100
Volunteer Appreciation	\$531	1885	\$1,025	\$2,530	5211	\$211	\$211	\$211	5211	\$211	\$211	\$211	\$211	5211	\$211	\$213
Software	\$67,268	\$3B.120	\$36,288	\$36.840	\$2,649	\$2,649	\$2,649	\$2,649	\$5,149	\$2,649	\$5,199	\$2,649	\$2,649	\$2,649	\$2,549	12,649
Website Expense	\$1,445	\$5,114	\$1,500	\$1,400	\$117	\$117	\$117	\$117	\$117	\$117	\$11,7	\$117	\$117	\$117	\$117	\$117
Licenses & Permits	\$1,864	\$252	\$375	\$450	\$0	\$0	50	\$0	\$0	\$25	\$205	62	\$95	\$0	\$125	\$0
Other Expense	\$438	1265	\$1,040	\$360	\$30	\$30	\$30	\$30	130	\$30	\$30	230	\$30	\$30	\$30	530

	PY Actual 07/01/2015 06/30/2016	FY 16-17 YTD 07/01/2016 - 05/31/2017	16/17 Budget	FY17-16 TOTAL Budget	FY17-18 Budget 07/31/2017	FY17-18 Budget 08/31/2017	FY17-18 Budget 69/30/2017	FY17-18 Budget 10/31/2017	FY17-18 Budget 11/30/2017	FY17-18 Budget 12/31/2017	FY17-18 Budget 01/31/2018	FY17-18 Budget 02/28/2018	FY17-18 Budget 03/31/2018	FY17-18 Budget 64/30/2018	FY17-18 Budget 05/31/2018	FY17-18 Budget 05/30/2018
Legal Fees	\$660	50	50	20	\$0	50	\$0	so	\$0	10	\$0	\$0	50	50	\$0	50
Audit Fees	\$14,250	\$14,090	\$14,200	\$14,200	\$0	\$2,200	\$7,500	\$2,300	\$1,200	\$0	\$0	\$1,000	\$0	\$0	\$0	\$0
Contract / Professional Services	\$6,360	\$2,212	\$4,050	\$7,895	\$288	5438	\$488	\$2.088	\$688	\$588	1585	\$538	\$588	\$513	\$468	\$488
Consulting Fees	50	113,500	50	50	\$0	50	\$0	50	\$0	\$0	\$0	\$0	50	02	02	\$0
Total	\$190,707	\$169,737	\$169,262	\$173.991	\$12,228	\$14,003	\$24,521	516,243	\$15.633	\$11,706	\$16,533	\$14,598	\$12,366	\$12,323	\$12,333	\$11,436
Facilities																
Maintenance Contracts	\$23,245	\$20,925	120.836	\$24,651	\$1,493	\$1,493	\$2,838	\$1,758	\$1,493	\$1,493	\$1,688	\$1,688	\$2,673	\$2,673	\$1,688	\$3,673
VEHTES	\$33,007	\$32,500	\$36,000	\$35.640	\$3,720	52,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220	\$3,720	\$2,220
Repairs & Maintenance	\$6,170	\$4,396	\$5,369	\$6,720	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	\$560	1560	\$560	\$560
Telephone & Internet	\$11,199	\$8,662	19,074	\$9,800	\$817	\$817	\$817	1817	\$817	\$817	\$817	\$817	\$817	5817	\$817	\$817
General Building	\$16,445	\$1,258	\$7,100	\$6,600	\$550	\$550	1550	1550	\$550	\$550	\$550	1550	\$550	\$550	\$550	\$550
Cleaning Equipment	10	\$264	20	\$300	\$25	525	\$25	\$25	\$25	\$25	\$25	\$25	125	\$2\$	\$25	525
Equipment Repair	\$2,576	5549	1945	\$1,050	\$90	590	\$90	\$90	\$90	\$90	\$90	\$90	190	\$90	\$90	\$90
Small Tools & Equipment	\$1,518	\$653	\$1,100	\$2,550	150	\$1,500	\$50	\$200	550	\$100	\$150	\$100	\$50	\$100	\$150	550
Miscellaneous Equipment	\$3,394	\$184	\$4,970	\$11.535	\$955	\$1,030	1955	\$955	1955	2955	\$955	1955	2925	1955	\$955	\$955
Property Tax	\$119	5763	\$150	\$645	\$C	10	50	\$0	\$0	50	1345	50	\$300	\$0	\$0	50
Total	597,671	\$70,555	155,494	\$99.521	\$8,260	\$8,285	19,605	\$7,175	\$8,260	\$6,810	\$8,900	\$7,005	\$9,740	\$7,990	\$8,555	\$8,940
Insurance																
Commercial Insurance	\$21,278	\$21,660	\$21,626	\$22,844	\$5,300	\$193	\$193	\$5,300	\$193	5193	\$5,800	\$193	1193	\$5,400	5193	\$193
Worker's Comp Insurance	\$21,530	114,397	\$15,200	\$16,000	\$4,000	10	50	\$4,000	\$0	50	\$4,000	50	50	\$4,000	10	50
Volunteer Insurance	1959	\$775	\$1,100	11,000	10	\$250	\$0	50	\$250	\$0	50	1250	\$0	\$0	5250	50
Employee Med Exp - Accident	1869	\$675	\$900	\$1,080	590	\$90	\$90	\$90	\$90	590	\$90	\$90	\$95	\$90	590	\$90
Total	\$44,676	\$37,507	\$33,826	140,924	\$9,390	\$533	\$283	\$9,390	1533	5283	\$9,390	\$533	\$283	\$9,490	\$533	\$283
Bank / Other Fees																
Interest Expense	\$190	\$2	1180	\$600	150	\$50	550	\$50	\$50	\$50	\$50	\$50	\$50	550	550	\$50
Bank Charges	\$2,426	\$2,075	\$2,100	\$2,500	\$208	\$208	\$298	5208	5208	\$208	\$208	\$208	\$208	\$208	\$208	\$208
Credit Card Fees	\$15,133	\$14,246	\$19,100	\$16,400	\$1,158	\$1.158	\$1,158	\$1,158	\$3,658	\$1,158	51.158	\$1,158	\$1,158	\$1,158	\$1,158	\$1,158
Payroli Processing Fee	\$603	\$594	1624	\$816	\$68	\$68	568	\$68	168	168	568	568	\$58	161	\$68	568
Security Brokerage Fees	\$7	\$23	\$120	\$60	\$5	\$5	\$5	15	\$ 5	\$5	55	\$5	\$5	55	\$5	\$5
Investment Expense	(\$56)	(\$46)	\$0	\$0	50	\$0	50	\$0	\$0	10	50	\$0	\$0	\$0	10	\$0
Gain/Loss Sale of Assets	10	52,292	50	\$0	20	\$0	\$0	\$0	\$0	10	\$0	50	\$0	\$0	\$0	50
Bad Debt Expense	\$439	\$0	50	10	\$0	50	50	\$0	\$0	50	\$0	50	10	\$0	10	50
Total	\$18,853	\$19,377	122,124	\$20,376	\$1,490	\$1,490	\$1,490	\$1,490	\$3,990	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490	\$1,490
Depreciation																
Depreciation	\$136,573	\$1,417	50	50	50	\$0	50	\$0	50	10	\$0	\$0	50	50	\$0	50
Total	\$136,573	\$1,417	50	\$0	\$0	50	. 50	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0
Total	\$2,732,624	\$2,386.189	\$2,901,927	\$3,023,027	\$196,213	\$232,326	\$257,311	5251,101	\$253,109	5315,305	\$252,792	\$231,857	\$231,278	\$241,599	5228.175	\$331,962
In Kind Expense												-31400				
In Kind Supplies	\$73,516	\$49,314	129,600	\$39,000	\$3,250	\$3,250	\$3,250	13,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250	\$3,250
In Kind Bev/Food/Other	\$52,630	\$131,845	\$40,000	\$66,000	\$1,500	\$0	50	\$1,500	000,002	\$0	50	\$1,500	50	\$1,500	10	50
In Kind Advertisement	\$1,040	\$4,140	50	10	\$0	\$0	\$0	\$0	\$0	10	\$0	\$0	50	50	10	50
In Kind Prof. Services	\$161,134	\$65,277	\$0	\$100,000	\$0	40	\$0	\$0	50	50	\$50,000	50	30	50	10	\$50,000
	\$288,320	\$250,576	\$69,600	\$205,000	\$4,750	\$3,250	\$3,250	\$4,750	\$63,250	\$3,250	\$53,250	\$4,750	\$3,250	\$4,750	\$3,250	\$53,250
Total Expenses	\$3,020,944	\$2,636,765	\$2,971,527	\$3,228,027	\$200.963	\$235,576	\$260,561	\$255.851	\$316,359	\$31R,555	\$106,042	\$236,607	\$234,528	\$246,349	\$231,425	\$385,212
NET SURPLUS/(DEFICIT)	\$29,766	\$245,443	(\$309,255)	(5239,884)	\$2,161	\$26,819	\$58,109	\$771	\$38,432	\$9,904	(\$92,084)	(563,669)	(\$32,137)	(\$79,424)	\$68,610	(\$177,377)
														,,		

Asheville Humane Society Income Statement FY17-18 Budget Draft_6.16.2017

Cash Balance:	5/31 Balance	Balance
Unrsestricted	\$763,067	\$626,067
Restricted	\$478,675	\$445,208
Total	\$1,241,742	\$1,071,275

Unrestricted	-	FY17-18 Budget 07/31/2017	FY17-18 Budget 08/31/2017	FY17-18 Budget 09/30/2017	FY17-18 Budget 10/31/2017	FY17-18 Budget 11/30/2017	FY17-18 Budget 12/31/2017	FY17-18 Budget 01/31/2018	FY17-18 Budget 02/28/2018	FY17-18 Budget 03/31/2018	FY17-18 Budget 04/30/2018	FY17-18 Budget 05/31/2018	FY17-18 Budget 06/30/2018
Cintonicted	Revenue	\$190,374	\$217,145	\$193,420	\$213,372	\$284,041	\$325,209	\$160,708	\$168,188	\$199,141	\$162,175	\$296,785	\$154,585
	Expense	(\$172,340)	(\$206,661)	(\$212,442)	(\$213,902)	(5218,499)	(\$276,456)	(\$218,282)	(\$197,327)	(\$196,729)	(\$208,125)	(\$198,743)	(\$298,347)
	Net	\$18,034	\$10,484	(\$19,022)	(\$530)	\$65,542	\$48,753	(\$57,574)	(\$29,139)	\$2,412	(\$45,950)	\$98,042	(\$143,762)
	Thrive	\$750	\$700	\$700	\$10,700	\$30,700	\$7,600	\$700	\$700	\$700	\$700	\$700	\$700
Ammorti	ization/Receivable	\$7,576	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200
	Capital	\$0	(\$3,000)	(\$6,500)	\$0	\$0	\$0	so	so	\$0	\$0	\$0	\$0
Transfer 1	To/Fr Unrestricted	\$13,333	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Restricted													
	Revenue	\$8,000	\$42,000	\$122,000	\$38,500	\$7,500	\$0	\$0	50	\$0	\$0	\$0	\$0
	Expense	(\$23,873)	(\$25,666)	(\$44,869)	(\$37,199)	(\$34,609)	(\$38,849)	(\$34,509)	(\$34,529)	(\$34,549)	(\$33,474)	(\$29,432)	(\$33,615)
	Net	(\$15,873)	\$15,334	\$77,131	\$1,301	(\$27,109)	{\$38,849}	(\$34,509)	(\$34,529)	(\$34,549)	(\$33,474)	(\$29,432)	(\$33,615)
Month End Casi	h Balance												
	Unrsestricted	\$665,760	\$675,145	\$651,523	\$652,893	\$760,334	\$817,888	\$762,213	\$734,974	\$739,287	\$695,237	\$795,179	\$653,317
	Restricted	\$416,002	\$432,336	\$509,467	\$510,768	\$483,658	\$444,609	\$410,300	\$375,771	\$341,221	\$307,747	\$278,315	\$244,700
	Total	\$1,081,763	\$1,107,481	\$1,160,990	\$1,173,660	\$1,243,993	\$1,262,697	\$1,172,514	\$1,110,745	\$1,080,508	\$1,002,984	\$1,073,494	\$898,017

Page 10 56-1444098 Form 990 (2016) ASHEVILLE HUMANE SOCIETY, INC. Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (C) (B) Program service (A) Total expenses Do not include amounts reported on lines 6b, Management and general expenses expense: 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 4 Benefits paid to or for members Compensation of current officers, directors, 39,483 19,742 39,483 98,708 trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 160,289 29,502 1,157,673 1,347,464 Other salaries and wages Pension plan accruals and contributions (include 2,992 12,957 143,977 16,578 167,825 629 section 401(k) and 403(b) employer contributions) 19,726 4,122 Other employee benefits 16,095 3,211 101,034 120,340 10 Payroll taxes 11 Fees for services (non-employees): a Management b Legal 14,090 14,090 c Accounting d Lobbying 66,698 66.698 e Professional fundraising services. See Part IV, line 17 Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column 1,141 290 253,130 254,561 (A) amount, list line 11g expenses on Schedule O.) 15,778 4,702 27,377 6,897 12 Advertising and promotion 68,576 20,022 148,813 60,215 Office expenses 28,727 1,920 31,239 61,886 14 Information technology Royalties 2,300 1,612 54,818 50,906 Occupancy 266 10,473 10,766 Travel 17 Payments of travel or entertainment expenses for any federal, state, or local public officials 2,680 25 3,513 6,218 Conferences, conventions, and meetings 19 Interest Payments to affiliates 9,429 109,032 14,145 132,606 Depreciation, depletion, and amortization 3,060 4.485 34,616 42,161 Insurance 24 Other expenses, Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 206,052 206,052 MEDICAL SUPPLIES 73,433 73,433 FOOD FOR ANIMALS C ď All other expenses 2,294,630 120,844 434,920 2,850,394 Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization reported in column (B) joint costs

Form 990 (2016)

from a combined educational campaign and fundraising solicitation. Check here ► [1] following SOP 98-2 (ASC 958-720)