

#52



2018 S.L. Gimbel  
Foundation Fund Holiday  
Food Program Grant  
Application

Internal Use Only:  
Grant: 20180980

**Organization / Agency Information**

<i>Organization/Agency Name:</i> St. Louis Area Foodbank		
<i>Physical Address:</i> 70 Corporate Woods Drive, Bridgeton MO 63044		
<i>Mailing Address:</i> 70 Corporate Woods Drive, Bridgeton MO 63044		
<i>CEO or Director:</i> Meredith Knopp, President/CEO		
<i>Phone:</i> (314) 292-5394	<i>Fax:</i> (314) 292-6266	<i>Email:</i> mknopp@stlfoodbank.org
<i>Contact Person:</i> Rachel Anders, Grant Writer		
<i>Phone:</i> (314) 292-6764	<i>Fax:</i> (314) 292-6266	<i>Email:</i> randers@stlfoodbank.org
<i>Web Site Address:</i> STLFoodbank.org		<i>Tax ID:</i> 43-1253102

**Program / Grant Information**

<i>Program/Project Name:</i> Fighting Hunger, Feeding Hope			<i>Amount of Grant Requested:</i> \$14,999.15
<i>Total Organization Budget:</i> 63,720,645	<i>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</i> 96.8%	<i>Per 990, Percentage of Management &amp; General Expenses Only (Column C/ Column A x 100):</i> 1.4%	<i>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</i> 3.2%
<i>Purpose of Grant Request (one sentence):</i> This grant will allow us to purchase 882 cases of beef stew and 1007 cases of spaghetti, supplementing meals for over 10,000 families.			
<i>Gimbel Holiday Grants Received: List Year(s) and Award Amount(s)</i> N/A			

**Signatures**

<i>Board President / Chair: (Print name and Title)</i> Tim Reeves, Board Chair	<i>Signature:</i> 	<i>Date:</i> 11/14/18
<i>Executive Director/President: (Print name and Title)</i> Meredith Knopp, President & CEO	<i>Signature:</i> 	<i>Date:</i> 11/14/18

## 2018 S.L. Gimbel Foundation Fund

### Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

**I. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?**

The mission of the St. Louis Area Foodbank (SLAFB) is to build stronger communities by empowering people with food and hope. Our vision is to create a stronger, healthier, bi-state region where no one goes to bed hungry. SLAFB was established in 1975 through the joint efforts of religious organizations, private and public social service agencies, food pantries, businesses, and other advocacy groups with the purpose of making a difference in the lives of those in need of food assistance. During our first year, we distributed 110,204 meals to 55 community partners and agencies. Today, we're the bi-state region's largest 501(c)(3) organization dedicated to feeding those in need. Last fiscal year, we distributed over 35 million meals to 564 community partners and agencies, an operation nearly 300 times larger than the one we started in 1975. Our core programs and activities focus on meeting the needs of the most vulnerable: feeding seniors through our Commodity Supplemental Food Program, closing the meal gap for children through the Summer Food Service Program, and providing fresh produce to low-income neighborhoods through our mobile distribution. The Foodbank currently employs 57 full time employees and one part-time employee. We are thankful to be supported by more than 16,000 volunteers annually.

**II. Project Information: Describe your food distribution program. ANSWER ALL QUESTIONS. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?**

The St. Louis Area Foodbank serves 14 counties in eastern Missouri, and 12 counties in southwest Illinois, spanning rural, suburban, and metropolitan geographies. Feeding America's 2018 *Map the Meal Gap* estimates that there are 454,930 food insecure residents within our service territory. 77% of our clients have incomes below the federal poverty line and 49% have annual incomes of \$10,000 or less. Our primary activity is to support the needs of our agency network, which consists of 564 food pantries, soup kitchens, residential programs, and other local hunger relief organizations. Some agencies enroll in programming we run in partnership with the USDA, for instance, distributing boxes of supplemental groceries to low-income seniors. Other agencies place orders through our website based on our current inventory of food and personal care items.

**How do you identify/qualify those in need? How often is the food distribution offered?**

Per Feeding America's best practices, our agency relations team ensures that each program has "an active food assistance program with a focus on serving the ill, needy, or infant population, with an emphasis on serving needy clients." Each partner within our network makes their own decisions about who qualifies for food assistance. Participation in specific USDA programs have additional qualifications, often requiring clients to self-attest their income level and residence before receiving assistance. The Foodbank makes deliveries to partners 6 days per week.

**How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.**

In the past, Feeding America, the nation's network of foodbanks, has conducted a Hunger Study on behalf of individual foodbanks to determine the number and demographics of people served. In 2014, Feeding America discontinued this practice. According to the 2014 data, the Foodbank serves approximately 392,000

**2018 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**III. Project Budget**

Please provide a detailed line-item budget for your project by completing the budget form below. The maximum requested amount is \$15,000 or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products)
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

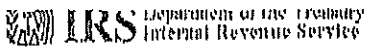
**Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.**

Line Item	Line Item Description	Requested Amount
<b>Beef Stew</b>	882 cases – 12/15 oz. - \$8.50 per case	\$7,497.00
<b>Spaghetti</b>	1,007 cases – 20/11lb. - \$7.45 per case	\$7,502.15
<b>TOTAL:</b>	1,889 cases	\$14,999.15

**IV. Administrative Expenses Percentage**

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$1,177,191	\$81,514,749	1.4%



OGDEN UT 84201-0038

In reply refer to: 0441640417  
Feb. 02, 2010 LTR 4168C E0  
43-1253102 000000 00  
00021692  
BODC: TE

ST LOUIS AREA FOOD BANK INC  
70 CORPORATE WOODS DR  
BRIGETON MO 63044-3806



000342

Employer Identification Number: 43-1253102  
Person to Contact: D. Adkins  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 22, 2010, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in June 1982.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Rita A. Leete  
Accounts Management II

## **Board of Directors**

### **Officers**

Chair: Tim Reeves

*Emerson*

Exec. Vice Chair: Michael Pugh

*Enterprise Fleet Management*

Vice Chair: Chris Wilkins

*TreeHouse Foods, Inc.*

Treasurer: Eric Ralph

*Highland Associates*

Secretary: John Long

*DOT Foods*

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*Edward Jones*

Cory Bricker

*Cass Information Systems, Inc.*

Anthony Clarkson

*Commerce Bank*

Theresa Eckman

*SSM Healthcare*

Amanda Gioia

*Mastercard International*

Steve McFadden

*Southern Glazer's Wine & Spirits*

Jim Moore

*Spire*

Maureen Bryan

*Armstrong Teasdale*

Stephanye Pitts

*Charter Communications*

Edward Reith

*U.S. Bank*

Amy Rodriguez

*Boeing*

Al Worthy

*UPS*

### **President & CEO**

Meredith Knopp

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 9b, 9c, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	74,418,255.	74,418,255.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22 .....				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 .....				
4 Benefits paid to or for members .....				
5 Compensation of current officers, directors, trustees, and key employees .....	364,775.	27,790.	298,528.	38,457.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) .....				
7 Other salaries and wages .....	2,911,633.	1,977,856.	528,360.	405,417.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) .....	174,332.	129,349.	12,752.	32,231.
9 Other employee benefits .....	337,065.	248,900.	43,335.	44,830.
10 Payroll taxes .....	299,308.	214,683.	52,781.	31,844.
11 Fees for services (non-employees):				
a Management .....				
b Legal .....	2,598.	1,920.	398.	280.
c Accounting .....	48,088.	8,186.	34,783.	5,119.
d Lobbying .....				
e Professional fundraising services. See Part IV, line 17	386,416.			386,416.
f Investment management fees .....	23,017.		23,017.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	19,510.	6,066.	4,120.	9,324.
12 Advertising and promotion .....				
13 Office expenses .....				
14 Information technology .....				
15 Royalties .....				
16 Occupancy .....	400,302.	379,611.	12,395.	8,296.
17 Travel .....	57,928.	41,002.	9,765.	7,161.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings .....	54,884.	24,513.	22,161.	8,210.
20 Interest .....	81.		81.	
21 Payments to affiliates .....				
22 Depreciation, depletion, and amortization .....	579,683.	541,422.	21,481.	16,780.
23 Insurance .....	109,099.	81,316.	20,558.	7,225.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <b>FLEET MANAGEMENT</b>	400,131.	400,101.		30.
b <b>PRINTING &amp; PUBLICATIONS</b>	368,623.	21,792.	6,696.	340,135.
c <b>EQUIPMENT RENTAL &amp; MAIN</b>	153,761.	124,328.	13,921.	15,512.
d <b>SUPPLIES</b>	139,378.	133,724.	3,288.	2,366.
e All other expenses	265,882.	150,743.	68,771.	46,368.
25 Total functional expenses. Add lines 1 through 24e	81,514,749.	78,931,557.	1,177,191.	1,406,001.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 99-2 (ASO 958-720)



*St. Louis Area Foodbank*

**FY19 Agency Budget**

**INCOME**

COMMUNITY SUPPORT	\$3,894,842
VALUE OF PRODUCT DONATIONS	55,891,000
GOVERNMENT FEES	1,093,580
GOVERNMENT GRANTS	1,953,789
PROGRAM FEES	298,628
INVESTMENT & MISC INCOME	205,806
UNITED WAY OF GREATER ST. LOUIS	383,000
<b>TOTAL INCOME</b>	<b>63,720,645</b>

**EXPENSES**

SALARIES, BENEFITS & TAXES	\$3,609,410
PROFESSIONAL FEES	103,050
SUPPLIES, PHONE & POSTAGE	195,744
OCCUPANCY	306,495
RENT/MAINTAIN EQUIPMENT	143,722
PRINTING & PUBLICATIONS	592,780
TRAVEL & CONFERENCES	99,019
FLEET MANAGEMENT	382,488
MEMBERSHIP DUES	127,233
INSURANCE	103,000
MISCELLANEOUS	112,423
DEPRECIATION	821,158
VALUE OF PRODUCT DISTRIBUTIONS	57,124,123
<b>TOTAL EXPENSE</b>	<b>63,720,645</b>

NOTE: FY19: OCTOBER 1, 2018 – JUNE 30, 2019