

#47



**2018 S.L. Gimbel
Foundation Fund Holiday
Food Program Grant
Application**

Internal Use Only:
Grant: 20180983

Organization / Agency Information

<i>Organization/Agency Name:</i> SeaShare		
<i>Physical Address:</i> 600 Ericksen Ave, Suite 310		<i>City/State/Zip</i> Bainbridge Island, WA 98110
<i>Mailing Address:</i> 600 Ericksen Ave, Suite 310		<i>City/State/Zip</i> Bainbridge Island, WA 98110
<i>CEO or Director:</i> Jim Harmon		<i>Title:</i> Executive Director
<i>Phone:</i> 206-842-3609	<i>Fax:</i> N/A	<i>Email:</i> jharmon@seashare.org
<i>Contact Person:</i> Kate Tomkins		<i>Title:</i> Director of Development
<i>Phone:</i> 206-842-3609	<i>Fax:</i> N/A	<i>Email:</i> katet@seashare.org
<i>Web Site Address:</i> www.seashare.org		<i>Tax ID:</i> 91-1641242

Program / Grant Information

<i>Program/Project Name:</i> Seafood to Food Banks			<i>Amount of Grant Requested:</i> \$15,000
<i>Total Organization Budget:</i> \$4,041,542	<i>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</i> 94%	<i>Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100):</i> 0.9%	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 5.9%
<i>Purpose of Grant Request (one sentence):</i> The purpose of this grant request is to distribute seafood to food banks across the U.S.			
<i>Gimbel Holiday Grants Received: List Year(s) and Award Amount(s)</i> 2017: \$10,000, 2016: \$10,000, 2015: \$10,000, 2014: \$10,000, 2013: \$10,000			

Signatures

<i>Board President / Chair: (Print name and Title)</i> William R. Orr President	<i>Signature:</i> 	<i>Date:</i> 11/15/2018
<i>Executive Director/President: (Print name and Title)</i> Jim Harmon, Executive Director	<i>Signature:</i> 	<i>Date:</i> 11/15/2018

**2018 S.L. Gimbel Foundation Fund
Holiday Grant Application**

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

I. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

SeaShare's mission is to engage the seafood industry in a collective effort to improve nutrition for the people served by food banks and feeding centers. Our vision is a nation in which all food bank and feeding center clients have access to nutrient-dense seafood protein to improve their health and nutrition. Our purpose is to provide an efficient framework for the donation and distribution of seafood to food banks and feeding centers across the U.S.

SeaShare has provided over 224 million servings of seafood to food banks across the U.S. since 1994. SeaShare's core program is the distribution of seafood to food banks. SeaShare distributes seafood in 20-30 states each year. In 2017 we distributed over 1.72 million pounds of seafood, serving 2.29 million people, (assuming 3 pounds of seafood distributed to an average family size of four).

We are an office of just 2 full time and 1 part time staff, but we benefit from a dedicated board of 14 seafood professionals who each work approximately 40 hours per year on hunger relief.

II. Project Information: Describe your food distribution program. **ANSWER ALL QUESTIONS.** Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

Over 42 million Americans struggle with hunger. SeaShare exists to help food banks provide the best nutrition possible to their clients through the donation of nutrient-dense seafood. Getting seafood from the ocean into food banks is a complex and costly process. SeaShare provides the framework and logistics that allow a wide range of partners to work together to make large and small-scale donations possible. By coordinating donations from fishermen with contributions from its cold storage, processing, and shipping partners, SeaShare leverages its network to enable the industry to give on a scale that can only be achieved from a collective effort. SeaShare has a longstanding strategic partnership with Feeding America, the nation's largest domestic hunger-relief organization. With Feeding America's network, we're able to join forces and get donations across the nation. This grant would specifically help SeaShare pay for the cost of taking whole fish donations, and process them in to food bank and family friendly packaged portions.

How do you identify/qualify those in need? How often is the food distribution offered?

SeaShare is not a direct service organization, we rely on food banks to distribute our seafood to their clients. The food banks and feeding centers we work with do not discriminate on the basis of race, color, religion (creed), gender, gender expression, age, national origin (ancestry), disability, marital status, sexual orientation, or military status. Our food distributions are offered throughout the year.

How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Our seafood goes to all demographic groups in diverse urban and rural areas. Children account for 28% of the people served. In addition, 17% of food bank clients are seniors, and 20% are veterans. Assuming the average family of four receives a 3 pound package of seafood, we serve on average 2.4 million people per year.

**2018 S.L. Gimbel Foundation Fund
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III. Project Budget

Line Item	Line Item Description	Requested Amount
<i>Acquisition of Salmon</i>	Cost of processing packing, and freezing salmon steaks for distribution to food banks (18,750 pounds @ \$.40/pound)	\$7,500
<i>Acquisition of Halibut</i>	Cost of processing packing, and freezing halibut steaks for distribution to food banks (18,750 pounds @ \$.40/pound)	\$7,500
TOTAL:		\$15,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$28,900	\$3,409,125	0.9%

Internal Revenue Service

Department of the Treasury

**P. O. Box 2508
Cincinnati, OH 45201**

Date: September 10, 2002

Person to Contact:
Cheryl Skaggs 31-04010
Customer Service Specialist
Toll Free Telephone Number:
8:00 a.m. to 6:30 p.m. EST
877-829-5500
Fax Number:
513-263-3756
Federal Identification Number:
91-1641242

SeaShare
600 Ericksen Ave. NE Ste 310
Bainbridge Island, WA 98110-2836

Dear Sir or Madam:

This is in response to the amendments to your organization's Articles of Incorporation filed with the state on April 4, 2002. We have updated our records to reflect the name change as indicated above. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in March 1995, granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

SeaShare
91-1641242

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

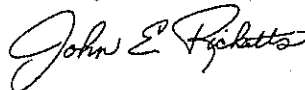
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,



John E. Ricketts, Director, TE/GE
Customer Account Services

SEASHARE

2018 Board of Directors

William Orr

Board President
President,
Signature Seafoods

Greg Englin

Board Vice-President
Director of Operations,
Port of Port Townsend

Richard Mullins

Board Treasurer
Managing Director,
NAIA Natural Products

Pat Shanahan

Board Secretary
President,
The Shanahan Group

Paul McGregor

Board Member
General Counsel,
At Sea Processors Association

Jan Jacobs

Board Member
Director of Government Affairs,
American Seafoods Company

Michael Lieberman

Board Member
Vice President,
FOA & Son Corporation

Glenn Reed

Board Member
President,
Pacific Seafood Processors Association

Fiona Robinson

Board Member
Communications and Donor Dev.,
United Way

Tuck Donnelly

Board Member
Previous Executive Director,
SeaShare

John Garner

Board Member
Chief Operating Officer,
North Pacific Seafoods Inc.

Casey Campbell

Board Member
CEO and General Manager,
Prince William Sound Aquaculture Corp.

Tom Enlow

Board Member
President,
Unisea Inc.

Doug Christensen

Board Member
President,
Arctic Storm Management Group

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX.

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	2,849,703.	2,849,703.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	169,419.	101,651.	16,942.	50,826.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.	0.	0.	0.
7 Other salaries and wages.	109,031.	28,339.	4,723.	75,969.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	3,271.	850.	142.	2,279.
9 Other employee benefits.	29,023.	9,228.	1,537.	18,258.
10 Payroll taxes.	19,806.	8,785.	1,464.	9,557.
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.	8,067.	6,453.	807.	807.
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	12,300.	12,300.		
12 Advertising and promotion.	10,247.	8,197.	1,025.	1,025.
13 Office expenses.	154.	124.	15.	15.
14 Information technology.				
15 Royalties.				
16 Occupancy.	18,300.	14,400.	1,950.	1,950.
17 Travel.	10,970.	10,970.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.				
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.				
23 Insurance.	2,492.	1,994.	249.	249.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24a. If line 24a amount exceeds 10% of line 25, column (A) amount, list line 24a expenses on Schedule O.)				
a Fish Projects	137,755.	137,755.		
b Seafood Processing/Pkg	16,560.	16,560.		
c Other fundraising expenses	11,585.			11,585.
d Postage and Shipping	442.	351.	46.	45.
e All other expenses.				
25 Total functional expenses. Add lines 1 through 24e.	3,409,125.	3,207,660.	28,900.	172,565.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

SEASHARE

2018 Fiscal Year Budget

January 1 - December 31

		<u>Budgeted \$</u>
Income	Grants: Foundations, Corporations	253,924
	Seafood Associations / Corporations	212,154
	Terry Shaff Memorial Fund	36,000
	Individual Donations	100,745
	In-Kind Donations (Rent, Ads)	1,200
		<u>604,023</u>
Expenses	Alaska Distribution Project	36,000
	Support for Seafood Projects	80,000
	Fundraising	15,750
	Marketing	8,725
	Professional Services (Accounting & IT)	11,450
	Travel	18,000
	Computer & Office Supplies	4,065
	Computer Equipment	2,000
	Insurance	2,330
	Postage	500
	Telecommunications	4,450
	Rent	20,100
	Payroll: SeaShare Staff	398,097
	Bank Charges	75
	<u>601,542</u>	
	Net Ordinary Income:	2,481

In addition to the items above, we forecast the following:

Other Income:	In-Kind Seafood Donations	3,440,000
Total Projected Income:		4,044,023

Other Expense:	In-Kind Seafood Distributed	3,440,000
Total Projected Expense:		4,041,542

Net Ordinary Income:		2,481
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#176

COMPLETE

Collector: Gimbel Holiday Food Grant (Web Link)
Started: Thursday, June 28, 2018 3:21:47 PM
Last Modified: Thursday, June 28, 2018 4:10:09 PM
Time Spent: 00:48:22
IP Address: 23.25.136.246

Page 1: Organizational Information

Q1 Name of your organization.

SeaShare

Q2 Grant #

20170916

Q3 Grant Period

December 12, 2017 - June 12, 2018

Q4 Location of your organization

City **Bainbridge Island**
State **WA**

Q5 Name and Title of person completing evaluation.

Kate Tomkins, Director of Development

Q6 Phone Number:

206-842-3609

Q7 Email address.

katet@seashare.org

Q8 Total number of clients served through this grant funding:

107,300 (26,825 pounds = 107,300 servings)

S. L. Gimbel Foundation Fund Holiday Food Grant

Q9 Approximate volume of food purchased with grant funds? (i.e 10 lbs of fresh produce; 1000 boxes; 10 cases, etc)

This generous grant from the S.L. Gimbel Fund allowed SeaShare to distribute 107,300 pounds of seafood to food banks and feeding centers.

Page 2: Key Outcomes and Results

Q10 Describe the project's key outcomes and results based on your goals and objectives:

With support from the S.L. Gimbel Foundation, SeaShare was able to donate over 1.7 million pounds of seafood to food banks and feeding centers in 22 states last year through the Feeding America network.

We strive to help food banks provide the best nutrition possible, including nutrient-dense seafood. This year we distributed wild Alaska salmon steaks, salmon fillets, canned salmon, halibut steaks, pollock sticks, tilapia, and many other seafood items to food banks.

We did this by coordinating donations from fishermen with contributions from cold storage, processing, and shipping partners.

The states which received the most seafood this year included Florida (after the devastating hurricane season), Washington, California, Alaska, Massachusetts, and Texas.

Q11 Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals & Objectives.

Each year, our goal is to distribute 2 million pounds of seafood to 25+ states. We almost met that goal over the past but came up a little short. This is in part because the quantities of bycatch available have gone down a bit. This is actually a good thing, as it means the pollock fishery is catching less accidental fish than in previous seasons. However, it means that less of this accidentally caught salmon and halibut that we normally receive for donations to food banks and feeding centers is available.

Q12 How did you overcome and/or address the challenges and obstacles?

We are continually seeking new and varied sources of seafood to to diversify our offerings to food banks. This allows decreases in quantities of some fish to have a lower impact on our overall distributions for the year.

Q13 Describe any unintended positive outcomes as a result of the efforts supported by this grant.

N/A.

Q14 Briefly describe the impact this grant has had on your organization.

This grant had a direct impact on SeaShare's ability to distribute seafood to food banks and feeding centers. Because we are a small and efficient organization, we were able to quickly turn \$10,000 into 26,825 pounds of seafood for people who struggling with hunger. Thank you!

Page 3: Budget

S. L. Gimbel Foundation Fund Holiday Food Grant

Q15 Please provide a brief narrative on how the funds were used to fulfill grant objectives. Support documents (receipts or expense reports) can be emailed to grant-info@thecommunityfoundation.net or faxed to 951-684-1911.

This grant was used to pay for the costs associated with processing, packing, freezing, and distribution of seafood to food banks and feeding centers. This process \$.40 per pound.

Page 4: Success Stories

Q16 Please relate a success story:

N/A/.

Q17 Please relate a success story here:

Respondent skipped this question

Q18 Please relate a success story here:

Respondent skipped this question

Page 5: Demographic Information

Q19 Which category best describes your organization. Please choose only one.

Basic Needs Support

Q20 What is your organizations primary Program Area of Interest?

Food Bank

Q21 Percentage of clients served through grant in each Ethnic Group Category. Total must equal 100%

All Ethnicities	100
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Q22 Approximate percentage of clients served from grant funds in each age category.

Children Birth-05 years of age	5
Children ages 06-12 years of age	5
Youth ages 13-18	5
Young Adults (18-24)	5
Adults	60
Senior Citizens	20

Q23 Approximate percentage of clients served with disabilities from grant funds.

Other Disability	100
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Q24 Approximate percentage of clients served in Economic Group

At/Below Poverty Level	100
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S. L. Gimbel Foundation Fund Holiday Food Grant

Q25 Approximate percentage of clients served from grant funds in each population category.

Single Adults	20
Families	70
Single Parent Families	30
Disabled	20
Ethnic Minority	40
LGBTG	10
Abused Women/Children	15
Homeless/Indigent	15
Immigrants	15
Military	20
Parolees	5
Students	15
Elderly	20