

#46



**2018 S.L. Gimbel  
Foundation Fund Holiday  
Food Program Grant  
Application**

Internal Use Only:
Grant: 20180982

**Organization / Agency Information**

<b>Organization/Agency Name:</b> San Antonio Food Bank		
<b>Physical Address:</b> 5200 Enrique M. Barrera Parkway		<b>City/State/Zip:</b> San Antonio, TX 78227
<b>Mailing Address:</b> 5200 Enrique M. Barrera Parkway		<b>City/State/Zip:</b> San Antonio, TX 78227
<b>CEO or Director:</b> Eric Cooper		<b>Title:</b> President & CEO
<b>Phone:</b> (210) 431-8302	<b>Fax:</b> (210) 431-8397	<b>Email:</b> ecooper@sfoodbank.org
<b>Contact Person:</b> Wayne Griffin		<b>Title:</b> Grants Director
<b>Phone:</b> (210) 431-8483	<b>Fax:</b> (210) 431-8397	<b>Email:</b> wgriffin@sfoodbank.org
<b>Web Site Address:</b> sfoodbank.org		<b>Tax ID:</b> 74-2122979

**Program / Grant Information**

<b>Program/Project Name:</b> Summer Feeding for Kids			<b>Amount of Grant Requested:</b> \$15,000
<b>Total Organization Budget:</b> \$23,909,243	<b>Per 990, Percentage of Program Service Expenses (Column B / Column A x 100):</b> 97%	<b>Per 990, Percentage of Management &amp; General Expenses Only (Column C / Column A x 100):</b> 1%	<b>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</b> 2%
<b>Purpose of Grant Request (one sentence):</b> The Summer Feeding for Kids grant would be used to provide meals to school-aged children facing hunger during the summer months when school is out of session and access to free and reduced school meals is unavailable.			
<b>Gimbel Holiday Grants Received: List Year(s) and Award Amount(s)</b> This would be the first grant opportunity for the San Antonio Food Bank.			

**Signatures**

<b>Board President / Chair: (Print name and Title)</b> Geoffrey Miller	<b>Signature:</b> 	<b>Date:</b> 11/12/18
<b>Executive Director/President: (Print name and Title)</b> Eric S. Cooper	<b>Signature:</b> 	<b>Date:</b> 11/9/18

**2018 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**I. Organization/Agency Background:** State your mission, vision, purpose, and provide a brief history.

The mission of the San Antonio Food Bank (SAFB) is to fight hunger in Southwest Texas through food distribution, programs, education, and advocacy. SAFB envisions a region: where the meal gap is closed for low-income families; where there is full employment for those who are able to work; and, where food insecure households are nourished with a balanced diet of perishable and nonperishable food so as to improve overall health and well-being. SAFB provides services for 58,000 individuals and families in need each week, and last year provided 75,332,977 million pounds of food. With the help of 530 partner agencies, the Food Bank impacts lives throughout 16 counties in Southwest Texas. Its programs include job training, nutrition/wellness education, urban farming, children's initiatives, workforce development, farmer's markets, community kitchens that provide nutritious meals every day throughout the year, and community outreach to areas where access to affordable and healthy food options is limited. Food Bank staff, as well as more than 65,000 annual volunteers, aim not only to solve the immediate challenges associated with food insecurity, but also to help individuals and families regain self-sufficiency.

**II. Project Information:** Describe your food distribution program.

SAFB's Summer Feeding for Kids (also known as Summer Feeding Service Program) confronts childhood hunger by targeting school-aged children under the age of 18 and serving them a hot, nutritious meal. Now in its 14<sup>th</sup> year, Summer Feeding is accomplished in part through a partnership with United States Department of Agriculture (USDA), and is the largest program in the city to serve free meals for the entirety of summer vacation. Children that qualify to participate in free or reduced price school meals during the year are served through this program. USDA funds approximately 85% of the program; however, SAFB must fund raise to cover the remaining 15% of program related costs. In the greater San Antonio area, 77% (183,314) of children qualify for free or reduced lunch, and an astonishing 90.7% are considered economically disadvantaged. Summer Feeding provides breakfasts, lunches, and snacks throughout the duration of the summer each Monday through Friday.

How do you identify/qualify those in need? How often is the food distribution offered?

Kids ages 1-18 are eligible to access a meal from approved locations in areas of high need. Locations are eligible based on nearest school free and reduced lunch rate (at least 50%). The meals are intended to provide nourishment during summer months when school is out of session, and access to healthful food is limited in the household due to a lack of resources. Hot meals are distributed Monday through Friday for the entirety of summer. \$15,000 in funding would be used expressly to cover supplemental food costs incurred summer of 2019 (June 10, 2019 to August 26, 2019).

How many people will be served by the food distribution program (children, youth, adults, seniors)?

Last summer, the program served 22,276 duplicated children 115,087 hot lunches, 33,438 breakfasts, and 70,103 nutritious snacks at 121 different locations. In the summer of 2019, the number of children and meals served is expected to increase by approximately 3%. Each distribution site maintains a log of participating children that is updated each day during program execution. The goal is for this funding to supplement 5,000 additional summer meals and snacks to the greater San Antonio area.

---

**2018 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**III. Project Budget**

<b>Line Item</b>	<b>Line Item Description</b>	<b>Requested Amount</b>
Apple cinnamon bars	300/1 oz/case, \$38.33/case, 17 cases	\$ 651.62
String cheese	168/1 oz/case, \$37.47/case, 30 cases	\$ 1,124.10
Granola bars	12/8 ct/case, \$19.96/case, 53 cases	\$ 1,057.88
Sun chips	104/1 oz/case, \$30.86/case, 49 cases	\$ 1,512.14
Yogurt	48/4 oz/case, \$12.54/case, 105 cases	\$ 1,316.70
Grape juice 100%	70/4 oz/case, \$12.77/case, 72 cases	\$ 919.44
Milk 1%	50 half pints/case, \$13.50/case, 100 cases	\$ 1,350.00
Banana bread	120/3.4 oz/case, \$35.50/case, 42 cases	\$ 1,491.00
French toast stix	324/1.18 oz/case, \$45.72/case, 16 cases	\$ 731.52
Cereal (various flavors)	96/1 oz./case, \$17.80/case, 52 cases	\$ 925.60
Bananas	100/case, \$28.00/case, 50 cases	\$ 1,400.00
Apples	138/case, \$35.00/case, 36 cases	\$ 1,260.00
Oranges	138/case, \$35.00/case, 36 cases	\$ 1,260.00
<b>TOTAL:</b>		<b>\$ 15,000.00</b>

**IV. Administrative Expenses Percentage**

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

<b>Management &amp; general expenses (Column C only)</b>	<b>/Total expenses (Column A)</b>	<b>= Administrative Percentage</b>
\$1,788,081	\$129,142,157	1.38%

Internal Revenue Service

Department of the Treasury

P. O. Box 2508  
Cincinnati, OH 45201

Date: December 20, 2000

Person to Contact:  
Mary Freudenberg #31-03512  
Customer Service Representative  
Toll Free Telephone Number:  
8:00 a.m. to 9:30 p.m. EST  
877-829-5500  
Fax Number:  
513-263-3756  
Federal Identification Number:  
74-2122979

San Antonio Food Bank, Inc.  
4311 Director Drive  
San Antonio, TX 78219-3203

Dear Sir or Madam:

This letter is in response to your request for a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in October 1980 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

San Antonio Food Bank, Inc.  
74-2122979

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

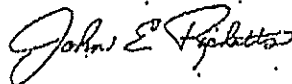
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. If your organization had a copy of its application for recognition of exemption on July 15, 1987, it is also required to make available for public inspection a copy of the exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,



John E. Ricketts, Director, TE/GE  
Customer Account Services

**SAN ANTONIO FOOD BANK, INC.**  
**2017-2018 BOARD OF DIRECTORS**  
(July 1 thru June 30)

Donna C. Normandin – Chair  
Senior Vice President, Community Development  
Frost Bank  
100 W. Houston Street, Ste. 1200  
San Antonio, Texas 78205  
Bus: (210) 220-4851  
Cell: (210) 287-5076

Term Expires: July 1, 2018  
Eligibility: No

Email: [dnormandin@frostbank.com](mailto:dnormandin@frostbank.com)

Geoff Miller – 1<sup>st</sup> Vice Chair  
Starbucks Coffee Company  
22 Parman Place  
San Antonio, TX 78230  
Home: (210) 237-8988  
Cell: (210) 530-7795

Term Expires: June 27, 2017  
Eligibility: Yes 3 years

Email: [geoff0829@gmail.com](mailto:geoff0829@gmail.com)

Jeff Schumacher – 2<sup>nd</sup> Vice Chair  
Executive Vice President – Central Texas Region  
Wells Fargo Bank  
16414 San Pedro Ave., 10<sup>th</sup> Floor  
San Antonio, TX 78232  
Bus: (210) 856-4460

Term Expires: April 22, 2019  
Eligibility: No

Email: [schumach@wellsfargo.com](mailto:schumach@wellsfargo.com)

John L. Shank - Treasurer  
Senior Vice President, Finance  
Citibank Client Services  
100 Citibank Dr.  
San Antonio, TX 78245  
Bus: (210) 677-7019  
Cell: (210) 289-3019

Term Expires: June 19, 2018  
Eligibility: Yes 3 yrs.

Email: [john.shank@citi.com](mailto:john.shank@citi.com)

Susan Ruiz – Secretary  
AT&T, Retired  
1104 Wiltshire Avenue  
San Antonio, TX 78209  
Cell: (210) 930-4530

Term Expires: July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [smruiz@swbell.net](mailto:smruiz@swbell.net)

Ken Allen  
Sr. Vice President  
HEB, Retired  
4710 N. Pan Am Expressway  
San Antonio, Texas 78218  
Bus: (210) 938-5106  
Cell: (210) 413-8304

Term Expires: February 27, 2018  
Eligibility: Yes 3 yrs.

Email: [kallen3315@gmail.com](mailto:kallen3315@gmail.com)

Kevin J. Bergner  
USAA, Retired  
14402 Contour Place  
Helotes, TX 78023  
PH: (210) 315-1003

Term Expires: December 12, 2017  
Eligibility: Yes 3 yrs.

Email: [kjbergner@gmail.com](mailto:kjbergner@gmail.com)

Pamela Butt  
HEB, Retired  
300 Geneseo Rd.  
San Antonio, TX 78209  
Cell: (210) 219-5796

Term Expires July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [pamelac220@hotmail.com](mailto:pamelac220@hotmail.com)

Eric S. Cooper  
President & CEO  
San Antonio Food Bank  
5200 Enrique M. Barrera Parkway  
San Antonio, TX 78227-2209  
Bus: (210) 431-8302 Fax: (210) 431-8397

Email: [ecooper@safodbank.org](mailto:ecooper@safodbank.org)

Herman S. Crockett  
Director of Risk Management  
SYSCO  
PO Box 18364  
San Antonio, TX 78218-0364  
Bus: (210) 444-3490 Fax: (210) 444-3441  
Cell: (210) 722-6565

Term Expires: July 1, 2018  
Eligibility: Yes 3 yrs.

Email: [crockett.herman@satx.sysco.com](mailto:crockett.herman@satx.sysco.com)

Michael B. Fanning  
Associate Pastor/Bible Study Coordinator  
MBF Enterprises, Inc.  
1655 Hawks Tree Lane  
San Antonio, Texas 78248  
Bus: (210) 710-6234

Term Expires: July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [mike@mikefanning.com](mailto:mike@mikefanning.com)

Henry Feldman  
Chief Executive Officer  
Martin Feldman Hospitality Management  
19115 Birdsong West  
San Antonio, TX 78258  
Bus: (210) 541-0431 Fax: (210) 541-0720  
Cell: (210) 386-2670

Term Expires: July 1, 2019  
Eligibility: Yes 3 yrs.

Email: [henry@mfhospitality.com](mailto:henry@mfhospitality.com)

John H. Hill  
Vice President, Strategic Sourcing  
Valero  
One Valero Way  
San Antonio, TX 78249  
Bus: (210) 345-3203 Fax: (210)345-2304

Term Expires: August 28, 2018  
Eligibility: Yes 3 yrs.

Email: [John.Hill@valero.com](mailto:John.Hill@valero.com)

Dr. George Hilliard  
MD  
South Texas Women's Healthcare  
7922 Ewing Halsell Drive #170  
San Antonio, TX 78229  
Bus: (210) 614-7993

Term Expires: July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [gdhilliard@aol.com](mailto:gdhilliard@aol.com)

Katie Lenss  
Marketing Specialist  
Chubb Personal Insurance  
3 Sedgewick Ct.  
San Antonio, TX 78257  
Bus: (210) 288-0570 Fax: (214) 754-8244  
Cell: (210) 288-0570

Term Expires: July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [klenss@chubb.com](mailto:klenss@chubb.com)

D. Skipper Nelson  
Acosta Sales & Marketing  
12500 San Pedro Avenue, #200  
San Antonio, TX 78216-3082  
Bus: (210) 564-1414 Fax: (210) 563-7259  
Cell: (210) 478-8881

Term Expires: June 19, 2018  
Eligibility: Yes 3 yrs.

E-mail: [dsnelson@acosta.com](mailto:dsnelson@acosta.com)

Karen Pitcher  
CEO and Vice President - Retired  
Promise Hospital  
7400 Barlito Boulevard, 2nd Floor  
San Antonio, Texas 78224  
Bus: (210) 921-3550 Fax: (210) 921-3578

Term Expires: September 14, 2018  
Eligibility: No

Email: [kpitcher@promisehealthcare.com](mailto:kpitcher@promisehealthcare.com)



Dana Simmons  
Senior Vice President - Corporate Services  
USAA  
9800 Fredericksburg Road  
San Antonio, TX 78288  
Bus: (210) 498-9235 Fax: (210) 498-1271

Term Expires: July 1, 2018  
Eligibility: No

Email: [Dana.Simmons@usaa.com](mailto:Dana.Simmons@usaa.com)

Bill Salomon  
President  
PMG International  
1011 North Frio St.  
San Antonio, TX 78207  
Fax: (210) 226-5716  
Cell: (210) 212-3109

Term Expires: December 11, 2018  
Eligibility: Yes 3 yrs.

Email: [bsalomon@pmg-intl.com](mailto:bsalomon@pmg-intl.com)

Jeff Schmeck  
Executive Vice President  
Miner Fleet Management  
17319 San Pedro Ave., #500  
San Antonio, TX 78232  
Bus: (210) 892-1001 ext. 4209  
Cell: (210) 213-4505

Term Expires: July 1, 2020  
Eligibility: Yes 3 yrs.

Email: [jschmeck@minercorp.com](mailto:jschmeck@minercorp.com)

Jimmy Toubin  
Toubin Insurance Agency, Inc.  
7410 Blanco Road, Suite 385  
San Antonio, Texas 78216  
Bus: (210) 340-2293 Fax: (210) 340-2357  
Cell: (210) 722-7374

Term Expires: June 19, 2018  
Eligibility: Yes 3 yrs.

Email: [jimtoubin@toubininsurance.com](mailto:jimtoubin@toubininsurance.com)

Todd Wright  
Group VP, Supply Chain  
HEB  
4710 N. Pan Am Expressway, Suite 105  
San Antonio, TX 78218  
Bus: (210) 938-5181 Fax: (210) 938-5620

Term Expires: February 27, 2018  
Eligibility: Yes 3 yrs.

Email: [wright.todd@heb.com](mailto:wright.todd@heb.com)

Michael Ussery  
Senior Vice President  
Commercial Lending  
The Bank of SA  
8000 IH 10 West, Suite 1100  
San Antonio, Texas 78230 - Cell: (210) 630-9584  
Bus: (210) 807-5566 Fax: (210) 807-5765

Term Expires: July 31, 2019  
Eligibility: Yes 3 yrs.

Email: [michael.ussery@thebankofsa.com](mailto:michael.ussery@thebankofsa.com)

**Part IX** Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ..	59,890,287.	59,890,287.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22 .....	51,727,806.	51,727,806.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 .....				
4 Benefits paid to or for members .....				
5 Compensation of current officers, directors, trustees, and key employees .....	902,073.	712,638.	99,228.	90,207.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) .....				
7 Other salaries and wages .....	8,484,595.	7,173,136.	725,385.	586,074.
8 Pension plan accruals and contributions (Include section 401(k) and 403(b) employer contributions)	400,660.	386,061.	9,729.	4,870.
9 Other employee benefits .....	995,518.	952,595.	27,458.	15,465.
10 Payroll taxes .....	724,693.	602,203.	63,481.	59,009.
11 Fees for services (non-employees):				
a Management .....				
b Legal .....				
c Accounting .....	59,312.	29,656.	23,725.	5,931.
d Lobbying .....				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees .....				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	9,750.	4,875.	3,900.	975.
12 Advertising and promotion .....	45,500.	35,722.	6,399.	3,379.
13 Office expenses .....	745,413.	601,141.	49,209.	95,063.
14 Information technology .....	237,366.	165,001.	52,810.	19,555.
15 Royalties .....				
16 Occupancy .....	1,580,168.	1,455,215.	33,899.	91,054.
17 Travel .....	246,732.	182,641.	46,814.	17,277.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings .....	9,967.	7,825.	1,402.	740.
20 Interest .....	120,018.	88,813.	22,804.	8,401.
21 Payments to affiliates .....				
22 Depreciation, depletion, and amortization .....	788,015.	425,528.	354,607.	7,880.
23 Insurance .....	262,682.	194,385.	49,910.	18,387.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <b>SUPPLIES/FOOD ITEMS</b>	898,244.	752,132.	114,091.	32,021.
b <b>VEHICLE MAINTENANCE</b>	350,174.	328,959.	5,089.	16,126.
c <b>VOUCHERS</b>	236,522.	185,691.	33,266.	17,565.
d <b>MISCELLANEOUS EXPENSE</b>	189,129.	148,483.	26,600.	14,046.
e All other expenses	237,533.	182,038.	38,275.	17,220.
25 <b>Total functional expenses.</b> Add lines 1 through 24e	129,142,157.	126,232,831.	1,788,081.	1,121,245.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 08-2 (ASC 958-720)

**SAN ANTONIO FOOD BANK FY 2019 BUDGET**

---

**Budget FY19**

---

**Revenues**

Shared Maint	900,000
Purchased Food	950,000
Government	7,841,842
Contributions	8,830,894
Special Events	867,128
United Way	747,946
Other Revenue	3,771,433
<b>Total Revenue</b>	<b>23,909,243</b>

---

**Expenses**

Salaries & Benefits	12,931,028
Travel & Training	204,079
Supplies	151,711
Printing & Publications	453,378
Equipment/ Equip Maint	1,022,240
Occupancy	1,212,596
Prof Fees	176,183
Food Items	6,141,432
Insurance	215,000
Other Expenses	1,401,596
<b>Total Expenses</b>	<b>23,909,243</b>

---

<b>Surplus(Deficit)</b>	<b>0</b>
-------------------------	----------

---