

#32



**2018 S.L. Gimbel Foundation
Fund Holiday Food Program
Grant Application**

Internal Use Only:
Grant 20180976

Organization / Agency Information

Organization/Agency Name: MANNA FoodBank		
Physical Address: 627 Swannanoa River Road		City/State/Zip: Asheville, NC 28805
Mailing Address: 627 Swannanoa River Road		City/State/Zip: Asheville, NC 28805
CEO or Director: Hannah Randall		Title: Executive Director
Phone: 828 299 3663	Fax: 828 299 3664	Email: hrandall@mannafoundation.org
Contact Person: Katherine Bloomquist		Title: Grants Manager
Phone: 828 299 3663	Fax: 828 299 3664	Email: kbloomquist@mannafoundation.org
Web Site Address: http://www.mannafoundation.org		Tax ID: 58-1514800

Program / Grant Information

Program/Project Name: Food Distribution Program for People in Need in Western North Carolina			Amount of Grant Requested: \$13,994
Total Organization Budget: \$5,844,065	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 95.6%	Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100): 2.5%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 4.4%
Purpose of Grant Request (one sentence): To be able to offer nutritionally dense peanut butter to our network of 200+ partner agencies working to provide food with hope and dignity to people in need in Western North Carolina.			
Gimbel Holiday Grants Received: List Year(s) and Award Amount(s) \$0			

Signatures

Board President / Chair: (Print name and Title) Scott McLean for MELODY DUNLOP	Signature: SCOTT MCLEAN	Date: 11/14/18
Executive Director/President: (Print name and Title) Hannah Randall	Signature: Hannah Randall	Date: 11/14/18

2018 S.L. Gimbel Foundation Fund Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

I. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

MANNA FoodBank's mission is to involve, educate, and unite people in the work of ending hunger in Western North Carolina (WNC). Since our launch in 1983, we remain committed to providing food with hope and dignity to the most vulnerable residents of WNC. Our core programs are Food Distribution, Feeding Children Year Round, Nutrition Works, and our Food Nutrition Services (FNS) Helpline. We have 47 FT and 3 PT staff and an incredible network of over 7,000 volunteers who help maximize our efficiencies and stretch our donor dollars to keep up with the increasing need we are experiencing throughout our network.

II. Project Information: Describe your food distribution program. **ANSWER ALL QUESTIONS.** Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

MANNA's Food Distribution Program is stabilizing the lives of individuals and families in crisis situations. Affordable housing in our region is scarce, and the cost of childcare, medicine and other basic needs is skyrocketing. North Carolina has the second highest percent of working poor families in the nation, with one third of all working families struggling to make ends meet. Too often, food has to be pushed to the bottom of a list of competing priorities and bills that must be paid.

Last fiscal year MANNA distributed 18.2 million pounds to people in need. Our expanded warehousing and distribution facility allows us to acquire large quantities of perishable foods to keep up with the increasing need. MANNA is literally changing what is ending up on peoples' plates, with 68% of the food distributed meeting nutritionally dense foods to encourage guidelines and 32% fresh produce.

The food is made available to our 220+ network partners throughout the 16 westernmost counties of NC and is distributed through a variety of methods including truck deliveries and partner pick-ups at MANNA. Our diverse network of partner agencies include emergency food pantries, soup kitchens, veterans homes and other group homes that shelter children and victims of violence. Our partners are critical to our program success and provide the front line of support for the 100,000 food insecure individuals in Western North Carolina. Clients include seniors, children, working poor families, disabled individuals, and veterans. The demographics in our rural, mountainous region include 63% Caucasian, 22% African American, 9% Hispanic, and 6% other ethnicities. The median household income in our region is \$44,095, which is 30% below the US average of \$57,617 and 12% below the NC average of \$50,584.

How do you identify/qualify those in need? How often is the food distribution offered?

We provide food with hope and dignity with no discrimination. We provide signs that read: "This food is intended to serve people experiencing food insecurity due to low income, economic crisis, illness and/or children under 18 years of age. By accepting this food you are indicating that you are experiencing food insecurity and are in need. We go by the honor system and hope you will too. We aim to strengthen Western North Carolina; We Welcome You." The frequency of food distribution changes by partner, varying from 7 days a week to once a month, depending on the partners' staff and volunteer support and program structure.

How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Our partners track clients served each month, however they are duplicative. We report Feeding America Map the Meal Gap numbers of food insecurity in our region, along with number of pounds distributed to each of 220+ partners. MMG reports 99,020 food insecure individuals, including 32,690 children.

**2018 S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products)
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.

Line Item	Line Item Description	Requested Amount
Peanut Butter	12 / 18 oz per case / 126 cases per pallet /\$12.34 per case* @ 1,134 cases (9 pallets)	\$13,994
TOTAL:		\$13,994

**quoted price, prices fluctuate*

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$745,618	\$29,637,910	2.5%

RECEIVED DEC 17 1998

Internal Revenue Service

District Delaware-Maryland District

Department of the Treasury

31 Hopkins Plaza, Baltimore, MD.21201

Manna Food Bank, Inc.
627 Swannanoa River Road
Asheville, N.C. 28805-2445

P.O. Box 13163, Room 1550
Baltimore, MD. 21203

DATE: DEC 11 1998

Employer Identification Number:
58-1514800
Person to Contact:
EO Tax Examiner
Contact Telephone Number:
(410) 962-6058

Dear Sir/Madam:

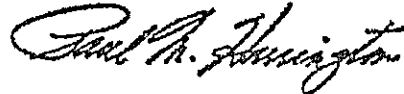
Thank you for submitting the information shown on the enclosure. We have made it a part of your file.

The changes indicated do not adversely affect your exempt status and *the exemption letter issued to you in January of 1984 continues in effect.*

Please let us know about any future changes in the character, purpose, method of operation, name or address of your organization. This is a requirement for retaining your exempt status.

Thank you for your cooperation.

Sincerely yours,



Paul M. Harrington
District Director

Item Changed

From

To

Name

Mountain Area Nutritional
Needs Alliance

MANNA Food Bank,
Inc.

Internal Revenue Service
District Director

Department of the Treasury

Date: AUG 30 1984

Our Letter Dated:
January 19, 1984

Person to Contact:
Steve Pennell/lc
Contact Telephone Number:
(404) 221-4516

Employer Identification Number:
58-1514800
File Folder Number:
580057002

▷ Mountain Area Nutritional Needs
Alliance
P.O. Box 6337
Asheville, NC 28816

Dear Sir or Madam:

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

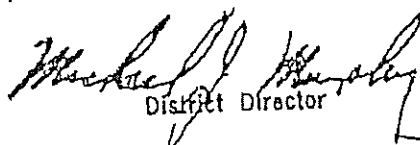
Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code, because you are an organization of the type described in section ____*. Your exempt status under section 501(c)(3) of the code is still in effect.

Grantors and contributors may rely on this determination until the Internal Revenue Service publishes notice to the contrary. However, a grantor or a contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of section ____* status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section ____* organization.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,


District Director

170(b)(1)(A)(vi) & 509(a)(1)

cc: Mr. William J. Whalen
275 Peachtree St., N.E., Atlanta, Ga. 30043

Letter 1050 (DO) (7-77)

Internal Revenue Service
District Director

Department of the Treasury

Date: JAN 19 1984

RECEIVED JAN 25 1984

Mountain Area Nutritional
Needs Alliance
P.O. Box 6337
Asheville, North Carolina 28816

Employer Identification Number:
58-1514800
Accounting Period Ending:
March 31
Foundation Status Classification:
170(b)(1)(A)(vi) and 509(a)(1)
Advance Ruling Period Ends:
March 31, 1984
Person to Contact:
S. Pennell/cjs
Contact Telephone Number:
(404) 221-4516
File Folder Number:
580057002

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code.

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably be expected to be a publicly supported organization described in section 170(b)(1)(A)(vi) and 509(a)(1).

Accordingly, you will be treated as a publicly supported organization, and not as a private foundation, during an advance ruling period. This advance ruling period begins on the date of your inception and ends on the date shown above.

Within 90 days after the end of your advance ruling period, you must submit to us information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, you will be classified as a section 509(a)(1) or 509(a)(2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, you will be classified as a private foundation for future periods. Also, if you are classified as a private foundation, you will be treated as a private foundation from the date of your inception for purposes of sections 507(d) and 4940.

Grantors and donors may rely on the determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you submit the required information within the 90 days, grantors and donors may continue to rely on the advance determination until the Service makes a final determination of your foundation status. However, if notice that you will no longer be treated as a section * organization is published in the Internal Revenue Bulletin, grantors and donors may not rely on this determination after the date of such publication. Also, a grantor or donor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of section * status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section * organization.

275 Peachtree Street, N.E., Atlanta, GA 30043

(over)

Letter 1045(DO) (6-77)

*170(b)(1)(A)(vi) and 509(a)(1)

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. Also, you should inform us of all changes in your name or address.

Generally, you are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act. If you have paid FICA taxes without filing the waiver, you should call us. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

You are required to file Form 990, Return of Organization Exempt from Income Tax, only if your gross receipts each year are normally more than \$10,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T. In this letter, we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,


District Director

See Attachment

cc: Mr. William J. Whalen

Letter 1045(DO) (6-77)

INFORMATION NEEDED

For tax years ending on and after December 31, 1982, organizations whose gross receipts are not normally more than \$25,000 are excused from filing Form 990. For guidance in determining if your gross receipts are "normally" not more than the \$25,000 limit, see the instructions for the Form 990.

Beginning January 1, 1984, unless specifically excepted, you must pay taxes under the Federal Insurance Contributions Act (social security taxes) for each employee who is paid \$100 or more in a calendar year.

Form 990
1982
9-82
no
of
10

MANNA FOOD BANK BOARD OF DIRECTORS

PRESIDENT:

MELODY DUNLOP

MISSION HEALTHCARE FOUNDATION (Ret.)
9 Lookout Rd E
Asheville, NC 28805
Phone: 828-299-3361 (H); 828-712-8952 ©
E-mail: melodydunlop96@gmail.com
Term 1: June 2013 - December 2015
Term 2: January 2016 - December 2018

PRESIDENT-ELECT:

STEVE METCALF

PRESIDENT
THE POLICY GROUP, INC.
P.O.Box 1694
Asheville, NC 28802
Phone: 828-258-6688 (B); 828-273-0370 (c)
E-mail: steve@policygroup.net
Term 1: January 2016 - December 2018

VICE PRESIDENT:

SCOTT McLEAN, SPHR, SHRM-SCP

TALENT ACQUISITION & WORKFORCE PLANNING
MANAGER
THE BILTMORE CO.
1 North Pack Square
Asheville, NC 28801
Phone: 828-225-6113; 828-777-9159 (C)
Fax: 828-225-6185
E-mail: smclean@biltmore.com
Term 1: January 2013 - December 2015
Term 2: January 2016 - December 2018

TREASURER:

SAGE TURNER

FINANCE & PROJECT MANGER
FRENCH BROAD CO-OP
34 Mildred Ave
Asheville NC 28805-3116
Phone: 828-216-9284 (C)
E-mail: SageSTurner@gmail.com
Term 1: January 2015 - December 2017
Term 2: January 2018 - December 2020

SECRETARY:

JUDY BUTLER

BBVA COMPASS (Ret.)
42 Points West Drive
Asheville, NC 28804
828-252-1752 (H)
E-mail: butlerjab@att.net
Term 1: January 2016 - December 2018

LEEANN BRIDGES

REGIONAL MARKETING VP OF HUMAN RESOURCES
HARRAH'S CHEROKEE CASINO
335 Berry Mountain Rd
Sylva, NC 28779-6641
Phone: 828-508-5357; 828-497-8312 (B)
E-mail: lbridges1009@gmail.com; lbridges@harrahs.com
Term 1: January 2018 - December 2020

KEITH COLLINS

PRESIDENT/CEO
MILKCO
P.O.Box 16160
Asheville, NC 28816
Phone: 828-254-9560 (B)
E-mail: Kcollins@milko.com
Term 1: January 2018 - December 2020

MARY C.DAVIS

CONTROLLER
WARREN WILSON COLLEGE
524 North Fork Rd.
Black Mountain, NC 28711
Phone: 828-712-4304 ©; 828-771-2060 (B)
mdavis@warren-wilson.edu
Term 1: January 2017 - December 2019

RON EDGERTON

COMMUNITY VOLUNTEER
695 Altamont View
Asheville, NC 28804-8305
Phone: 828-232-2089
ron.edge.anc@gmail.com
Term 1: January 2017 - December 2019

JOHN FORSYTH

COMMUNITY VOLUNTEER
1455 Flint Rock Trl
Arden, NC 28704
Phone: (803) 324-0365
E-mail: jforsyth987@aol.com
Term 1: January 2018 - December 2020

BUD HUGHES

CPA
JOHNSON PRICE SPRINKLE (RET.)
51 Westfield Way
Candler, NC 28715
Phone: 828-777-8733
E-mail: hughesbud28@yahoo.com
Term 1: January 2017 - December 2019

ALLEN KING

GENERAL MANAGER
FLAVOR 1ST
210 Hyder-Allen Ln
Hendersonville, NC 28792
Phone: 828-243-9311
E-mail: allansheree@bellsouth.net
Term 1: January 2013 - December 2015
Term 2: January 2016 - December 2018

KIP MARSHALL, JR.

PRESIDENT: MARSHALL, ROTH & GREGORY, PC
90 Southside Ave.
Asheville, NC 28801
Phone: 828-281-2100 (B); 828-254-9311 (H) 828-231-9311 (C)
E-mail: cmarshall@mrglawfirm.com
Term 1: January 2018 - December 2020

RASHEEDA McDANIELS

FAMILY & COMMUNITY CONNECTIONS PROGRAM MGR
BUNCOMBE COUNTY HEALTH & HUMAN SERVICES
127 Victoria Meadows Dr
Candler NC 28715
Phone: 828- 250-5517 (B); 828-279-9929 (H)
E-mail: Rasheeda.McDaniels@buncombecounty.org
Term 1: January 2016 - December 2018

LOUISE T. O'CONNOR

COMMUNITY VOLUNTEER
191 Treetops Ln
Asheville, NC 28803
Phone: 828-651-8028 (H); 828-712-3715 ©
E-mail: louisetconnor@gmail.com
Term 1: January 2015 - December 2017
Term 2: January 2018 - December 2020

KAREN OLSEN

VICE PRESIDENT/CHIEF NURSING OFFICER
MISSION HOSPITAL
75 Red Maple Dr
Weaverville, NC 28787
Phone: 828-213-0499
E-mail: karen.olsen@msj.org
Term 1: January 2016 - December 2018

CINDY PIERCY

COMMUNITY VOLUNTEER
8 Deerhaven Lane
Asheville, NC 28803
Phone: 828-681-8472
E-mail: piercydoodles@bellsouth.net
Term 1: January 2018 - December 2020

JERRY PRICKETT

RECTOR, ST. MATTHIAS EPISCOPAL CHURCH
827 Jenkins Valley Rd
Alexander, NC 28701
Phone: 828-713-0902
E-mail: prickettj28@gmail.com
Term 1: January 2017 - December 2019

HANNAH RANDALL
(Ex-Officio non-voting member)

CHIEF EXECUTIVE OFFICER, MANNA FoodBank
627 Swannanoa River Rd.
Asheville, NC 28805
Phone: 828-299-3663 x 1226 (B)
E-mail: hrrandall@mannafoodbank.org

ROBERT SIMMONS

BUNCOMBE CO. COMMUNITY SERVICE NAVIGATOR
20 Marlowe Dr.
Asheville, NC 28801
Phone: 828-280-7427
E-mail: rissimm84@gmail.com
Term 1: January 2017 - December 2019

EDWARD ZAIDBERG

COMMUNITY VOLUNTEER
106 Greenwells Glory Dr
Biltmore Lake, NC 28715
Phone: 828-418-3080
E-mail: edwardzaidberg@msn.com
Term 1: January 2018 - December 2020

MANNA'S EMERITUS BOARD MEMBERS

JOEL GILLESPIE
GENERAL MANAGER, SMITH DRAY LINE, INC.
P.O.Box 5703 (1275 Sand Hill Rd., Candler NC 28715)
Asheville, NC 28813
Phone: 828-418-0900 (B); 828-254-9406 (H)
E-mail: Joel.Gillespie@SmithDray.com

JIM MATHEWS
COMMUNITY VOLUNTEER
333 Stoneledge Trail
Arden, NC 28704
Phone: 828-654-7434(H); 612-669-6940 (C)
E-mail: james.mathews1951@gmail.com

BRAD SEARSON
ATTORNEY: CLONINGER, BARBOUR, SEARSON, JONES &
CASH, PLLC.
21 Battery Park Ave., Suite 201
Asheville, NC 28801
Phone: 828-252-5555 (B); 828-298-0001 (H); 828-231-3759 (C)
Fax: 828-232-9158
E-mail: brad@lawyersasheville.com

CISSIE STEVENS
COMMUNITY VOLUNTEER
478 Merrill's Cove Rd
Asheville, NC 28803
Phone: 828-684-4425; 828-273-4900 (C)
E-mail: cissiostevensinasheville@gmail.com

MARJORIE ULIN
COMMUNITY VOLUNTEER
43 Windward Dr.
Asheville, NC 28803
Phone: 828-299-4666 (H); 828-545-6387 (C)
E-mail: mulin@charter.net

SHERYL WILLIAMS
ATTORNEY: ROBERTS & STEVENS, P.A.
213 Straits Haven Dr
Beaufort, NC 28516
828-254-1031 (H); 828-230-2964 (C)
E-mail: sherylwilliams213@gmail.com

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	21,682,557	21,682,557		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	2,559,804	2,559,804		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	182,793	36,271	115,433	31,089
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,769,999	1,374,010	256,581	139,408
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	41,060	23,916	10,083	7,061
9 Other employee benefits	421,884	306,868	80,628	34,388
10 Payroll taxes	160,219	103,478	33,360	23,381
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	19,265		19,265	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	119,116			119,116
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	158,317	24,863	37,438	96,016
12 Advertising and promotion	49,326	40,710	5,720	2,896
13 Office expenses	375,479	240,163	45,803	89,513
14 Information technology				
15 Royalties				
16 Occupancy	117,347	102,801	13,744	802
17 Travel	36,730	30,049	4,151	2,530
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	14,364	6,443	7,376	545
20 Interest	6,214		6,166	48
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	288,966	223,106	65,860	
23 Insurance	26,412	17,751	8,153	508
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a USDA FOOD COSTS	1,360,333	1,360,333		
b SHIPPING & TRANSPORTATION	207,126	206,423	202	501
c OTHER EXPENSES	40,599	2,023	35,655	2,921
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	29,637,910	28,341,569	745,618	550,723
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Manna Food Bank

Statement of Activities with Proposed Budget

	Approved Budget 2018-19
Revenues	
Cont & Grants: Private	
40010 - Ind Contributions	750,000.00
40020 - Foundations	487,000.00
40030 - Corporate	310,000.00
40040 - Civic	70,000.00
40050 - Religious	36,000.00
40060 - United Way	110,000.00
40070 - Combined Federal Campaign	18,500.00
40080 - Stock Receipts	35,000.00
40110 - Direct Mail	725,000.00
40115 - Direct Mail In House	580,000.00
Total Cont & Grants: Private	3,121,500.00
Bequests & Planned Giving	100,000.00
Gov't Grants & Contracts	642,653.00
Special Event Income	325,000.00
Eamed Income	
42100 - Agency Share Fees	395,000.00
42150 - Agy Delivery Fees	75,000.00
42200 - Coop Receipts	600,000.00
42300 - Reclaim Scanning Fees	315,000.00
Total Eamed Income	1,385,000.00
Other Income	25,700.00
Gains/Losses	0.00
Total Operating Revenues	5,599,853.00
Expenses	
Wages & Benefits	
Wages	2,361,987.00
Payroll Taxes	153,381.00
Employee Benefits	563,100.00
Total Wages & Benefits	3,078,468.00
Other Employee Expenses	31,329.00
Professional Services	
Other Professional Services	88,374.00
Direct Mail Exp	5,900.00
Total Professional Services	94,274.00
Supplies	149,930.00
Equipment	55,414.00
Travel	52,511.00
Printing	208,690.00
Advertising	1,960.00
Postage	105,617.00
Occupancy	125,000.00
Insurance	24,736.00
Freight & Handling	
Vehicle Operating Expenses	150,981.00
Freight	115,682.00
Handling Fees	28,875.00
Total Freight & Handling	295,538.00
Product Purchasing	1,399,703.00
Program Expenses	108,885.00
Communications	34,130.00
Total Fees, Dues, Taxes, Financing	74,614.00
Misc Expenses	3,266.00
Total Operating Expenses	5,844,065.00
Change in Net Operating Assets	(244,212.00)
Non-Cash Revenues	
Non-Cash Cont	0.00
Invest Income	37,000.00
Restricted Grant Roll Forward	446,360.00
Adjusted Revenues	6,083,213.00
Non-Cash Expenses	
Pass Thru Expenses	0.00
Capital Expenditure	170,000.00
Depreciation	315,554.00
Non-Cash Expenses	0
Adjusted Expense	6,329,619.00
Net change	(246,406.00)
Net Change excluding depreciation	69,148.00