

#31



**2018 S.L. Gimbel  
Foundation Fund Holiday  
Food Program Grant  
Application**

Internal Use Only:
Grant: 20180975

**Organization / Agency Information**

<b>Organization/Agency Name:</b> Lowcountry Food Bank		
<b>Physical Address:</b> 2864 Azalea Drive		<b>City/State/Zip</b> Charleston, SC 29405
<b>Mailing Address:</b> 2864 Azalea Drive		<b>City/State/Zip</b> Charleston, SC 29405
<b>CEO or Director:</b> Patricia S. Walker		<b>Title:</b> President and CEO
<b>Phone:</b> (843) 747-8146	<b>Fax:</b> (843) 747-8147	<b>Email:</b> pwalker@lcfbank.org
<b>Contact Person:</b> Kelly Kelley		<b>Title:</b> Grants Manager
<b>Phone:</b> (843) 747-8146	<b>Fax:</b> (843) 747-8147	<b>Email:</b> kkelley@lcfbank.org
<b>Web Site Address:</b> www.lowcountryfoodbank.org		<b>Tax ID:</b> 57-0751835

**Program / Grant Information**

<b>Program/Project Name:</b> Fresh Produce for All in Coastal South Carolina			<b>Amount of Grant Requested:</b> \$15,000
<b>Total Organization Budget:</b> \$55,320,785	<b>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</b> 97%	<b>Per 990, Percentage of Management &amp; General Expenses Only (Column C / Column A x 100):</b> 1.8%	<b>Per 990, Percentage of Management &amp; General Expenses and Fundraising (Column C+D / Column A x 100):</b> 3%
<b>Purpose of Grant Request (one sentence):</b>  <i>The Lowcountry Food Bank is requesting financial support to purchase nutritious, fresh produce for distribution in rural areas and communities in food deserts.</i>			
<b>Gimbel Holiday Grants Received: List Year(s) and Award Amount(s)</b> 2017, \$10,000			

**Signatures**

<b>Board President / Chair: (Print name and Title)</b> Shelley Yuhas, Board Chair	<b>Signature:</b> 	<b>Date:</b> 11/13/18
<b>Executive Director/President: (Print name and Title)</b> Patricia S. Walker, President and CEO	<b>Signature:</b> 	<b>Date:</b> 11/9/2018

## **2018 S.L. Gimbel Foundation Fund Holiday Grant Application**

### **I. Organization/Agency Background:**

Founded in 1983, the Lowcountry Food Bank's (LCFB) mission is to lead the fight against hunger in our community, and our vision is to end hunger in coastal South Carolina. The LCFB serves the 10 coastal counties of South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg). The LCFB is a member of the national Feeding America network. The LCFB began its operations by distributing food to local emergency feeding agencies from a 10,000 square-foot rented building in Ladson, South Carolina. To improve access to food resources for rural feeding agencies in areas outside the Charleston metropolitan area, the LCFB opened its first regional food center (RFC) in Yemassee (Beaufort County) in 2000. In 2002, the LCFB opened another RFC facility in Myrtle Beach. In November 2008, the LCFB moved into a 60,000 square-foot facility in Charleston. Funded by a five-year capital campaign, this facility includes a warehouse, loading dock, volunteer and community centers and a full-scale production kitchen. The LCFB has developed targeted food-assistance programs to alleviate hunger among children, families and seniors including nutrition education, culinary training and meal production program, prepared meals for children afterschool and homebound seniors, fresh produce distributions and a program to support small-scale farming enterprises. In 2018, the LCFB has partnered with nearly 300 non-profit and faith-based organizations including food pantries, soup kitchens, after-school programs, low-income senior centers and shelters to distribute more than 29 million pounds of food (including over 1.5 million pounds of disaster relief after Hurricane Florence) to 200,347 food-insecure children, seniors and adults. The LCFB has a dedicated staff of 71 full-time employees and 8 part-time employees. More than 8,500 community volunteers serve over 40,000 hours at the LCFB each year.

### **II. Project Information:**

The number of residents in coastal South Carolina (Beaufort, Berkeley, Charleston, Colleton, Dorchester, Georgetown, Hampton, Horry, Jasper and Williamsburg) struggling to avoid hunger is immense. More than 178,400 individuals including 53,320 children face the threat of hunger every day. The U.S. Census Bureau reports that 208,825 (18% of the population) are living in poverty, and the percentage of children living in poverty is staggering at 29%. Many children, adults and seniors in coastal South Carolina are struggling with the devastating consequences associated with food insecurity and malnutrition due to a lack of access to healthy foods especially fresh produce. To overcome barriers such as transportation, cost and food deserts facing residents in high-need underserved communities, the LCFB is requesting funding to purchase 71,420 pounds of fresh produce to conduct at least 9 farmers' market-style distributions. The distributions will be conducted between January 1 and April 31, 2019. The distributions will feature a variety of fresh produce that will enable more than 900 food-insecure families (approximately 2,880 individuals) to choose at no-cost the type and quantity of produce that their family needs. The opportunity for families to choose their own food instead of having a pre-packaged box (possibly containing items that their family cannot eat) handed to them is very empowering. The following are the anticipated demographics of the 2,880 children, adults and seniors that will be served by the farmers' market-style fresh produce distributions: Female 54%, Male 46%; African American 53.8%, Caucasian 33.5%, Hispanic/Latino 8.2% and Other 4.5%.

The farmers' market distributions will occur in high-need rural communities and areas where food deserts exist throughout coastal South Carolina to bring much needed nutritious, fresh produce to families. Due to the level of need in the communities chosen to conduct the farmers' market-style distributions, the distributions are open to everyone. At least two farmers' market-style distributions will occur each month between January and April 2019. Food purchases and distributions will be tracked using a computerized inventory system. This allows the LCFB to account for every pound distributed and every dollar spent. The number of families, individuals and children served at each distribution will be recorded and maintained by the Produce Initiatives Manager.

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**2018 S.L. Gimbel Foundation Fund  
Holiday Grant Application**

**III. Project Budget**

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products)
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

**Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.**

Line Item	Line Item Description	Requested Amount
<i>Fresh Produce</i>	71,420 pounds of fresh seasonal fruits and vegetables including but not limited to sweet potatoes, cabbage, collards, carrots, squash and onions at \$0.21/pound. The specific fruits and vegetables purchased for the produce distributions will be dependent on the product available.	\$15,000
<b>TOTAL:</b>		\$15,000

**IV. Administrative Expenses Percentage**

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current 990 form that you submitted, Part IX Statement of Functional Expenses.

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$902,061	\$51,794,129	1.8%

**V. Supplemental Documents Checklist:** Submit the following as attachments

- Your current 501(c) (3) final determination letter from the IRS
  - List of your Board members and their affiliations
  - Your most recent, filed 990 report.
  - Part IX only of the 990 form, Statement of Functional Expenses (one page)
  - Your 2018 operating budget (Current calendar or fiscal year)
  - 2017 Holiday Food Program Grantees: Include your evaluation report
  - Other past Holiday Food Program Grantees: Include your most recent evaluation report
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Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248232325  
Sep. 18, 2018 LTR 4168C 0  
57-0751835 000000 00

00013921  
BODC: TE

LOWCOUNTRY FOOD BANK INC  
2864 AZALEA DR  
CHARLESTON SC 29405



010699

Employer ID number: 57-0751835  
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Sep. 07, 2018, about your tax-exempt status.

We issued you a determination letter in July 1984, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at [www.irs.gov/forms-pubs](http://www.irs.gov/forms-pubs) or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific

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# The Lowcountry Food Bank

## 2018 Board of Directors

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Name	Affiliations
Aaron Brewer	President and Chief Lending Officer First Capital Bank 963 Tall Pine Road Mount Pleasant, SC 29464 843-670-4577
Tyler Condon	Financial Advisor Morgan Stanley 200 Meeting Street, Suite 402 Charleston, SC 29401 843-727-7713
Tiffany E. Crumpton <b>Vice-Chairman</b>	Director, Marketing Blackbaud, Inc. 2000 Daniel Island Drive Charleston, SC 29492 843-654-3779
Evie B. Evans	Owner Evans Law, LLC 1040 E. Wall Street Mount Pleasant, SC 29464 843-352-6184
Amie Grimes	Director of Operational Accounting The InterTech Group, Inc. 4838 Jenkins Avenue North Charleston, SC 29405 843-744-5174 ext. 230
Billy Harcum	Director of Retail Operations Food Lion 2110 Executive Drive Salisbury, NC 28147 704-633-8250
Jeff Helms	District Manager Harris Teeter 920 Houston Northcutt Mount Pleasant, SC 29464 843-518-7488

Gerald Hendrickson	Senior Director of Operations, Market Manager Walmart 605 St. James Goose Creek, SC 29445 843-553-3833
David L. Hood	Principal The Law Offices of David L. Hood P.O. Box 535 Georgetown, SC 29442 843-527-8010
Brett W. Hulsey <b>Secretary</b>	Development Editor Shooting Star Creations 68 Queen Street Charleston, SC 29401 843-723-5303
Frank Lapsley	General Manager North Charleston Coliseum, Performing Arts Center and Convention Center 5000 Coliseum Drive North Charleston, SC 29418 843-529-5000
Michael Mintz	Former Owner Frames Unlimited 26 Windermere Boulevard Charleston, SC 29407 843-571-7942
Darryl Porter	Owner ACP Drug Testing & Screening, LLC P.O. Box 52108 Summerville, SC 29485 843-860-1945
Monica Scott	Community Partner 64 Bull Street Charleston, SC 29401 843-953-5579
Mike Smith	Senior VP, Strategy and Business Development Ingevity 5255 Virginia Avenue North Charleston, SC 29406 843-746-8611

Bill Trull	Sales Associate Carolina One Real Estate 195 West Coleman Boulevard Mount Pleasant, SC 29464 843-343-2175
Shelley Yuhas <b>Chairman</b>	Chief Financial Officer The Directions Group, Inc. 999 Lake Hunter Circle, Suite A Mount Pleasant, SC 29465 843-849-0400



**Part IX** Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	42,644,024.	42,644,024.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	137,482.	109,986.	21,997.	5,499.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,666,003.	2,151,968.	386,624.	127,411.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	79,665.	63,398.	12,542.	3,725.
9 Other employee benefits	359,443.	291,427.	50,892.	17,124.
10 Payroll taxes	212,712.	171,679.	30,945.	10,088.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	31,750.		31,750.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	432,326.			432,326.
f Investment management fees	8,666.	436.	8,230.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	76,692.	53,074.	2,707.	20,911.
12 Advertising and promotion	12,689.	12,326.	363.	
13 Office expenses	74,729.	58,808.	15,921.	
14 Information technology	94,843.	22,513.	72,330.	
15 Royalties				
16 Occupancy	373,029.	319,844.	53,185.	
17 Travel	111,154.	101,577.	9,577.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	58,873.	40,622.	17,662.	589.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	555,688.	395,306.	154,653.	5,729.
23 Insurance	68,013.	54,126.	10,707.	3,180.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <b>FOOD DISTRIBUTION</b>	3,448,416.	3,448,416.		
b <b>DIRECT PROGRAM EXPENSE</b>	278,793.	278,793.		
c <b>MISCELLANEOUS EXPENSES</b>	69,139.	47,163.	21,976.	
d				
e All other expenses				
25 <b>Total functional expenses.</b> Add lines 1 through 24e	51,794,129.	50,265,486.	902,061.	626,582.
26 <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 98-2 (ASC 959-720)

## Lowcountry Food Bank 2018 Budget

		<b>2018</b>
		<b>Annual Budget</b>
<b>No.</b>	<b>Name</b>	<b>2018 Annual Budget</b>
<b>Income</b>		
<b>Income from Operations</b>		
<b>Shared Maintenance</b>		
400005	Shared Maintenance	1,218,951.88
400071	Distressed Product	-60,947.59
400072	Product Incentive	-182,842.78
400073	Produce Delivery	0.00
400074	Disaster Relief	-12,189.52
400075	Giveaways	-73,137.11
400076	Produce Promotion	-96,200.00
400077	Distressed Produce	-6,094.76
<b>Total Shared Maintenance After Discounts</b>		<b>787,540.12</b>
400010	Value Added Product	605,341.94
400030	TEFAP - Admin Fees	249,000.00
<b>Donated Inventory</b>		
400051	CSFP	645,945.60
400052	TEFAP	2,130,426.90
400053	All Other Donated Inventory	42,614,575.83
<b>Total Donated Inventory</b>		<b>45,390,948.33</b>
400060	Warehouse & Delivery Fees	4,800.00
400065	Restocking Fees	0.00
<b>Total Income from Operations</b>		<b>47,037,630.39</b>
<b>Indirect Public Support</b>		
400110	United Way	24,544.00
400120	CFC Contributions	69,890.00
<b>Total Indirect Public Support</b>		<b>94,434.00</b>
<b>Grants</b>		
400220	Backpack Buddies	150,000.00
400230	FEMA/Gov	75,000.00
400240	SNAP	0.00
400250	Corporate/Foundation	112,600.00
400260	Food Distribution	523,257.00
400265	Fresh For All	112,820.00
400285	Fresh For Kids	160,000.00
400280	Growing Food Locally	28,500.00
400290	Kid's Cafe	20,000.00
400310	School Pantry	50,000.00
400320	Senior Groceries	0.00
400340	All Others	403,645.00
<b>Total Grants</b>		<b>1,635,822.00</b>

Run Date: 1/9/2018

Accrual Basis

		Annual Budget
<b>Donations</b>		
400410	Corporate/Foundation	290,000.00
400420	Civic/Religious	28,411.00
400430	Corporate Matching	22,615.00
400440	Individual	519,697.00
400445	Annual Report/Newsletter	8,400.00
400450	Donor Advised	43,013.00
400460	Major Gifts	400,000.00
400465	Planned Giving	7,000.00
400480	Online Giving	372,253.00
<b>Contracted Direct Mail</b>		
400510	Charleston	998,000.00
400520	Myrtle Beach	295,000.00
400530	Yemassee	192,000.00
<b>Total Contracted Direct Mail</b>		1,485,000.00
<b>Total Donations</b>		3,176,389.00
<b>Special Events</b>		
400610	FICAH	101,694.00
400620	Other Events	162,777.00
400624	Food Drives	75,000.00
400627	Promotions	249,614.00
<b>Chefs' Feast</b>		
400631	Tickets	15,400.00
400632	Table of Ten	21,500.00
400633	Chef de Cuisine Sponsor	72,000.00
400634	Sous Chef Sponsor	60,500.00
400635	Presenting Sponsor	0.00
400636	Donations	115,000.00
400637	Auction	20,000.00
<b>Total Chefs' Feast</b>		304,400.00
400645	Student Food Drive	42,000.00
<b>Total Special Events</b>		935,485.00
<b>Gifts in Kind</b>		
400710	Chefs' Feast	229,375.00
400730	Donated Items	5,600.00
400740	Donated Services	27,832.00
<b>Total Gifts in Kind</b>		262,807.00
<b>Program Income</b>		
400810	Backpack Buddies	223,529.68
400840	Nutrition Education	1,400.00
400850	Annual Membership Fees	27,425.00
400852	Agency Conference Fees	0.00
400855	CSFP Storage/Dist	138,000.00
400857	SNAP Ed	530,674.64

Run Date: 1/9/2018

Accrual Basis

**Food Works**

**Annual Budget**

400861	Kid's Cafe - CACFP	850,472.00
400862	Kid's Cafe - SFSP	101,284.00
400863	Catering	540.00
400864	Senior Meals	136,197.52
	<b>Total Food Works</b>	<b>1,088,493.52</b>

**Total Program Income**

2,009,522.84

**Other Types of Income**

400910	Miscellaneous	0.00
400915	Feeding the Carolinas	25,000.00
400920	Rent Rebate (MYB)	3,600.00
400930	Refunds/Reimbursements	1,000.00
400940	Rental Income	135,994.98

**Total Other Types of Income**

165,594.98

**Investments**

401200	Interest Income	3,100.00
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**Total Investments**

3,100.00

**Total Revenue & Other Sources**

55,320,785.21

**Expense**

**Cost of Distribution**

**Donated Inventory**

501025	CSFP	599,288.80
501035	TEFAP	2,129,833.30
501100	All Other Donated Inventory	41,508,665.05
501000	Donated Inventory Adjustments	100,000.00
501200	Disposals Cost	707,850.00

**Total Cost of Donated Inventory**

45,045,637.15

501300	Warehousing/Handling Fees	20,957.42
501400	Value Added Product	505,194.55
501600	Backpack Buddies	539,150.00
501810	Kid's Cafe - CACFP	428,460.00
501820	Kid's Cafe - SFSP	50,653.00
501830	Catering	300.00
501840	Senior Meals	84,940.15
501850	In-School Pantry	36,000.00
502000	School Pantry	217,707.40
503000	Client Assist	3,600.00
504000	Mass Distribution	67,875.00
504500	Fresh For All	149,940.00
504550	Fresh for Seniors	17,640.00
504600	Fresh For Kids	95,390.00
504700	Fresh Xpress	0.00

**Purchased Produce**

506100	Local - Direct	134,463.65
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Run Date: 1/9/2018

Account Basis

506400 National  
**Total Purchased Produce**  
 507000 Professional Trucking  
**Total Cost of Distribution**

**Payroll Expenses**

600100 Payroll  
 600200 Overtime Wages  
 600300 Employee Bonus  
 600400 Compensated Absences  
 600500 Holiday Hourly Wages

**Total Payroll Expenses**

**Employer Paid Expenses**

601100 401K Employer Contributions  
 601200 401K Plan Monthly Fees  
 601300 Health & Life Insurance  
 601400 Dental Insurance  
 601500 Optical Insurance  
 601600 Payroll Tax  
 601700 SUTA Tax

**Total Employer Paid Expenses**

**Employee Expenses**

602100 Mileage  
 602200 Training  
 602300 Testing  
 602400 Hiring  
 602500 Conference  
 602600 Meeting/Meals  
 602700 Travel  
 602800 Uniforms  
 602900 Professional Development  
 602950 Culture Program

**Total Employee Expenses**

**Development Expenses**

603100 Direct Mail  
 603200 Food and Donor  
 603300 Marketing  
 603500 Volunteer

**Total Development Expenses**

**Special Events Expenses**

**Chefs' Feast**

604105 Venue

<b>Annual Budget</b>	
	463,800.00
<b>Total Purchased Produce</b>	598,263.65
Professional Trucking	223,880.80
<b>Total Cost of Distribution</b>	48,085,589.12
<b>Payroll Expenses</b>	
Payroll	3,222,938.13
Overtime Wages	25,000.00
Employee Bonus	114,410.80
Compensated Absences	0.00
Holiday Hourly Wages	0.00
<b>Total Payroll Expenses</b>	3,362,348.93
<b>Employer Paid Expenses</b>	
401K Employer Contributions	123,025.10
401K Plan Monthly Fees	9,200.00
Health & Life Insurance	413,410.79
Dental Insurance	23,000.00
Optical Insurance	250.00
Payroll Tax	268,987.91
SUTA Tax	22,680.00
<b>Total Employer Paid Expenses</b>	860,553.80
<b>Employee Expenses</b>	
Mileage	47,023.80
Training	500.00
Testing	2,000.00
Hiring	2,500.00
Conference	7,535.00
Meeting/Meals	5,950.00
Travel	16,300.00
Uniforms	2,500.00
Professional Development	5,700.00
Culture Program	5,000.00
<b>Total Employee Expenses</b>	95,008.80
<b>Development Expenses</b>	
Direct Mail	480,500.00
Food and Donor	1,550.00
Marketing	19,490.00
Volunteer	1,500.00
<b>Total Development Expenses</b>	503,040.00
<b>Special Events Expenses</b>	
<b>Chefs' Feast</b>	
Venue	11,500.00

Run Date: 1/9/2018

		Annual Budget
Account Basis	Equipment	12,700.00
604115	PR & Print	10,000.00
604120	Food & Beverage	6,000.00
604125	Miscellaneous	2,251.00
604130	Auction	1,000.00
	<b>Total Chefs' Feast</b>	<b>43,451.00</b>
604205	Venue	0.00
604210	Equipment	0.00
604215	PR & Print	0.00
604220	Food & Beverage	0.00
604225	Miscellaneous	0.00
	<b>Total Farmer's Table</b>	<b>0.00</b>
604300	Student Food Drive	2,500.00
604310	Other Food Drives	6,650.00
604400	Other Events	2,000.00
	<b>Total Special Events Expenses</b>	<b>54,601.00</b>
	<b>In-Kind</b>	
605100	Chefs' Feast	229,375.00
605300	Donated Items	5,600.00
605400	Donated Services	27,832.00
	<b>Total In-Kind</b>	<b>262,807.00</b>
	<b>Program Expenses</b>	
606100	Agency Training	1,090.00
606200	Agency Relations	21,950.00
606210	CSFP Dist/Storage	7,436.00
606300	Backpack Buddies	3,800.00
606600	Nutrition Education	27,990.00
606750	SNAP Ed	202,053.73
	<b>Food Works</b>	
606810	Kid's Cafe - CACFP	42,000.00
606820	Kid's Cafe - SFSP	11,150.00
606830	Production Kitchen	2,400.00
606840	Apprenticeship Program	450.00
606850	Senior Meals	17,250.00
606860	Catering	200.00
606880	In-School Pantry	4,080.00
	<b>Total Food Works</b>	<b>77,530.00</b>
606950	School Pantry	3,845.40
606960	Client Assist	0.00
606970	Senior Groceries	0.00
	<b>Total Program Expenses</b>	<b>345,695.13</b>
	<b>Professional Fees</b>	
607100	Audit	33,000.00
607200	Legal	0.00

Run Date: 1/9/2018

Accrual Basis **Total Professional Fees**

		<b>Annual Budget</b>
		33,000.00
<b>Office Expense</b>		
608100	Break Rooms	4,455.00
608200	Cellular Phones	10,060.00
608400	Postage	16,150.00
608500	Printing	32,470.00
608600	Supplies	9,500.00
608700	Computer Software	4,400.00
608800	Computer Hardware	3,400.00
<b>Total Office Expenses</b>		<b>80,435.00</b>
<b>Occupancy Expense</b>		
609100	Trash	6,300.00
609200	Landfill	12,000.00
609300	Rent	86,880.00
609400	Alarm System	7,476.00
609500	Electricity	142,000.00
609600	Telephone/Long Distance	21,105.00
609700	Water & Sewer	13,700.00
<b>Total Occupancy Expenses</b>		<b>289,461.00</b>
<b>Contract Services</b>		
612100	Property Taxes	410.00
612200	Equipment	10,740.00
613000	Pest Control	17,220.00
614000	Production Kitchen	6,360.00
615000	Rental Commissions	4,896.24
616000	Technology	81,180.00
617000	Uniforms	1,980.00
619000	Contract Workers	0.00
619100	Program Assessment	0.00
<b>Total Contract Services</b>		<b>122,786.24</b>
<b>Insurance Expenses</b>		
621000	Vehicle	60,201.55
623000	General Liability	49,184.00
624000	Flood	5,733.54
625000	Workman's Comp	72,080.00
<b>Total Insurance Expenses</b>		<b>187,199.09</b>
<b>Building Maint., Repairs &amp; Supplies</b>		
631000	Building	0.00
631010	Maintenance Contracts	15,531.00
631020	Repairs	13,304.00
631030	Building Supplies	8,060.00
631040	Cleaning Supplies	2,688.00

Run Date: 1/9/2018

Accrual Basis **Total Building Maint., Repairs & Supplies**

<b>Annual Budget</b>		
39,583.00		
<b>Warehouse Maint., Repairs &amp; Supplies</b>		
<b>Equipment</b>		
632010	Hyster E50XM2-27 Unit 1	1,120.00
632020	Caterpillar Model 2EC20 Unit 3 CHS	2,020.00
632030	Caterpillar Model 2EC20 Unit 4	0.00
632040	Caterpillar Model EC15 Unit 5	0.00
632050	Hyster E50Z Unit 6 CHS	1,120.00
632060	Hyster Shortie J40AT Unit 12	0.00
632070	Hyster Model W40Z Unit 7 CHS	820.00
632080	Crown PE 3540-80 Unit 8	0.00
632090	Yale Model JUAE083 Unit 20 YEM	2,020.00
632100	Caterpillar NNP40 Unit 9 CHS	0.00
632110	Yale MPB040 Unit 10	0.00
632120	Yale MPB040 Unit 11 CHS	820.00
632130	Crown WP-3035-45 Unit 13 YEM	2,020.00
632140	Crown WP-3035-45 Unit 14 CHS	820.00
632150	Caterpillar NPP40 Unit 25 YEM	0.00
632160	Hyster J35XMT2 Unit 2 MB MYB	0.00
632170	Caterpillar NPP40 Unit 35 MB	0.00
632180	Warrior X32C-C Unit 15 CHS	0.00
632190	Crown WP-3035-45 #15 CHS	600.00
632195	Crown WP-3035-45 #16 CHS	820.00
632200	Toyota Shortie #17 CHS	1,120.00
632205	Crown WP-3035-45 #22 CHS	820.00
632210	Crown WP-3035-45 #23 CHS	820.00
632212	Crown WP-3035-45 #26 CHS (New GL)	820.00
632215	Crown WP-3035-45 #30 MYB	820.00
632220	Crown WP-3035-45 #31 MYB	820.00
632225	Toyota Shortie #18 CHS	1,120.00
632230	Toyota Shortie #19 CHS	1,920.00
632235	Toyota Shortie #32 MYB	1,120.00
632237	Adgressor Eco Flex (New GL)	520.00
632240	Scales (New GL)	1,168.80
632300	Other Equipment	3,500.00
<b>Total Equipment</b>		<b>26,748.80</b>
634000	Warehouse Supplies	14,334.00
<b>Total Warehouse Maint., Repairs &amp; Supplies</b>		<b>41,082.80</b>
<b>Rolling Stock Rep &amp; Maintenance</b>		
641000	1999 Int'l Truck-Exchg Club # 7	0.00
642000	1999 4700 Int'l Reefer 22'	0.00
643000	2000 Int'l 4700 Box Truck #6	5,532.99
644000	2004 International 9200 # 2	0.00
645000	2004 International 4300 # 5	0.00
646000	2005 International 4300 # 1 MYB	0.00
647000	2007 4300 International # 9 YEM	2,400.00
647500	2008 International 4300 # 13	2,400.00
648000	2009 Intl 4300 Truck # 30 MYB	12,000.00



Run Date: 1/9/2018

		Annual Budget
649000	2004 Freightliner M2 # 3	5,700.00
649100	2010 Fleetwood Frght M2 # 15	10,800.00
649200	2011 Freightliner M2 # 4	4,000.00
649300	1998 Bev Trailer AT-A # 12	4,200.00
649400	2007 Utly Reefer Trailer # 11	4,300.00
649500	2009 Ford E350 Van # 8	2,000.00
649600	2014 Truck #10	10,100.00
649610	2014 Nissan Van #14	2,000.00
649620	2016 Trailer # 16	1,500.00
649630	Donated Van #17	5,000.00
649640	2016 Freightliner Tractor # 18	3,000.00
649650	2016 Freightliner WTG #19	3,500.00
649660	2016 Freightliner Publix #20	2,700.00
649670	2017 Freightliner M2 #21	2,400.00
649680	2018 Freightliner M2 #22 (New GL)	2,400.00
649685	2018 Freightliner M2 #23 (New GL)	2,400.00
649700	Truck Fuel	100,000.00
649800	Vehicle Licenses & Taxes	6,100.00
<b>Total Rolling Stock Rep &amp; Maintenance</b>		<b>194,432.99</b>
<b>Financial Fees</b>		
651000	Bad Debt/Theft	2,000.00
652000	Bank Service Charges	7,600.00
653000	Interest Expense	58,900.00
654000	On Line Processing Fees	26,000.00
<b>Total Financial Fees</b>		<b>94,500.00</b>
<b>All Other Expenses</b>		
661000	BOD	10,000.00
662000	CEO	10,000.00
663000	Feeding America	13,200.00
663500	Feeding the Carolinas	25,000.00
664000	Membership	1,850.00
665000	Miscellaneous	2,500.00
668000	Vista	13,999.92
700000	Depreciation Expense	540,000.00
<b>Total All Other Expenses</b>		<b>616,549.92</b>
<b>Total Expenses</b>		<b>55,268,673.82</b>
<b>Net Ordinary Income</b>		<b>52,111.39</b>

S.L. Gimbel Holiday Food Grant Final Evaluation Report

Questions 1-16 are required and must be completed

1. Name of your organization: **Lowcountry Food Bank**
2. Grant #: **20170911**
3. Grant Period: **12/12/2017 – 6/12/2018**
4. Location of your organization: **Charleston, SC**
5. Name and Title of person completing evaluation. **Kelly Kelley, Grants Manager**
6. Phone Number: **(843) 747-8146 ext. 154**
7. E-mail address. **kkelley@lcfbank.org**
8. Total number of clients served through this grant funding: **5,760 individuals including 2,148 children; 1,752 families**
9. Approximate volume of food purchased with grant funds? **71,149 pounds of fresh produce**
10. Describe the project's key outcomes and results based on your goals and objectives.  
**With the generous \$10,000 funding from the S.L. Gimbel Foundation, the Lowcountry Food Bank (LCFB) was able to conduct 12 farmers' market-style distributions throughout coastal South Carolina, six more distributions than originally projected. Through the distributions, the LCFB was able to provide 1,752 families (852 more families than originally projected) with 71,149 pounds of fresh produce (49% more produce).**
11. Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals and objectives.  
**There is a limited variety of produce available during the winter growing season. In addition, many community partners want to conduct the farmers' market-style distributions on the same days.**
12. How did you overcome and/or address the challenges and obstacles?  
**Recently, the LCFB began utilizing Feeding America's South Eastern Regional Produce Co-Operative in Atlanta, Georgia. The Co-Op allows the LCFB to procure a mix of produce from across the southeast on one truckload instead of just one or two items on a truck. This greatly increases the variety of produce that is able to be selected at the distributions by food-insecure children, adults and seniors in high-need communities. The LCFB will begin implementing a new scheduling system in 2019 in order to avoid over scheduling the food bank's limited trucks and staff.**
13. Describe any unintended positive outcomes as a result of the efforts supported by this grant.  
**This generous funding allowed the LCFB to conduct 12 distributions in January and February 2018 when families in coastal South Carolina needed them the most. Many families' food budgets are stretched during the holidays when school is not in session and in January schools were closed for**

multiple days when a snow storm affected the area. The distributions provided food-insecure families with 71,149 pounds of nutritious produce.

14. Briefly describe the impact this grant has had on your organization.

The economic recovery has not reached everyone and despite the decline in unemployment rates, many families including seniors continue to struggle to meet their basic needs in coastal South Carolina. The hourly wage needed to be self-sufficient in South Carolina is the highest along the coast. Rising food, housing and childcare costs, and falling or stagnant incomes due to underemployment, seasonal employment or low-wage jobs have put pressure on already strained food budgets. Many children, adults and seniors are struggling with the devastating consequences associated with food insecurity and malnutrition such as obesity, diabetes, hypertension, stroke and cardiovascular disease due to a lack of access to healthy foods especially fresh produce. This grant enabled the LCFB to conduct an additional 12 farmers' market-style distributions providing 1,752 families with 71,149 pounds of fresh produce. The LCFB's strategic goal is to have produce comprise 30% of the total food distributed in 2018 to more than 200,000 children, adults and seniors struggling with hunger, and this grant has greatly contributed to the LCFB reaching this goal.

15. Please provide a brief narrative on how the funds were used to fulfill grant objectives.

The funds were used to purchase 71,149 pounds of fresh produce which was distributed at 12 farmers' market-style distributions to 1,752 food-insecure families in coastal South Carolina.

16. Please relate a success story.

At one of the farmers' market-style distributions, a young mother with two small children approached the LCFB staff and she asked who was in charge. The mother began to cry, and explained that she was just laid off from her job and there was barely any food left in their house. Before she found out about the distribution from the school that her children attend, she had no idea how she was going to feed them. In addition to the fresh produce that she received at the distribution, the staff member was able to provide her with a list of the LCFB's partner agencies in her community where she could go to receive additional food and also receive assistance with other needs such as utilities and clothing. Without the funding to conduct this distribution, this young family may never have received the assistance they desperately needed.