

#24



**2018 S.L. Gimbel
Foundation Fund Holiday
Food Program Grant
Application**

Internal Use Only:
Grant: <u>20180911</u>



Organization / Agency Information

<i>Organization/Agency Name:</i> Golden Harvest Food Bank		
<i>Physical Address:</i> 3310 Commerce Dr.		<i>City/State/Zip:</i> Augusta, GA 30909
<i>Mailing Address:</i> 3310 Commerce Dr.		<i>City/State/Zip:</i> Augusta, GA 30909
<i>CEO or Director:</i> Travis McNeal		<i>Title:</i> Executive Director
<i>Phone:</i> 706-736-1199	<i>Fax:</i> 706-736-1375	<i>Email:</i> tmeneal@goldenharvest.org
<i>Contact Person:</i> Nathan Krupa		<i>Title:</i> Grant Writer
<i>Phone:</i> 706-736-1199	<i>Fax:</i> 706-736-1375	<i>Email:</i> nkrupa@goldenharvest.org
<i>Web Site Address:</i> www.goldenharvest.org		<i>Tax ID:</i> 58-1466516

Program / Grant Information

<i>Program/Project Name:</i> Emergency Meals Program			<i>Amount of Grant Requested:</i> \$15,000
<i>Total Organization Budget:</i> \$30,475,924	<i>Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100):</i> 95.8%	<i>Per 990, Percentage of Management & General Expenses Only (Column C/ Column A x 100):</i> 2.1%	<i>Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100):</i> 4.2%
<i>Purpose of Grant Request (one sentence):</i> Golden Harvest Food Bank will use funding from the S. L. Gimbel Foundation Fund to purchase food that will be distributed to the hungry through our network of food pantry partners.			
<i>Gimbel Holiday Grants Received: List Year(s) and Award Amount(s)</i> 2017 – \$9303.80			

Signatures

<i>Board President / Chair:</i> Harris Weinstein – Chairman of the Board	<i>Signature:</i> 	<i>Date:</i> 10/24/2018
<i>Executive Director/President:</i> Travis McNeal – Executive Director	<i>Signature:</i> 	<i>Date:</i> 10/24/2018

2018 S.L. Gimbel Foundation Fund Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

I. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

Golden Harvest Food Bank serves the hungry in a 30-county service area in eastern Georgia and western South Carolina. The Food Bank was founded in Augusta, Georgia, in 1982, and now operates from three distribution centers -- Augusta, GA and Aiken and Anderson, SC. Golden Harvest is a locally-supported 501(c)(3) nonprofit organization that provides grocery products to the hungry through a network of more than 300 direct service programs and food pantries. Golden Harvest distributed more than 17.4 million pounds of grocery products to those in need in fiscal year 2017, and since its founding has distributed more than 294 million pounds of food.

The food bank's mission is, "Feeding Lives Together," pointing to the fact that we can't do what we do without the support of donors, volunteers, agency partners, and community leaders. Our vision is, "Healthy Change, One Meal at a Time." We want to serve the whole person, which starts by providing healthier food options to our clients. Our primary purpose is to gather the food and resources necessary to provide food to the hungry in our 30 county service territory.

Our primary programs and activities are the following:

- Partnerships with over 300 non-profit and faith-based agencies providing emergency food services in a 30 county area in Georgia and South Carolina.
- Emergency food pantry services that served 199,500 unduplicated individuals last year.
- Child feeding programs serving an average of 4,484 children each month in 19 counties in Georgia and South Carolina.
- Senior feeding programs serving an average of 1,405 senior citizens every month.
- Mobile food pantry services distributing 1,058,284 pounds of food per year.
- The Master's Table Soup Kitchen serving an average of 281 individuals each day, or 102,735 meals annually.
- Operates a volunteer program with more than 2,800 volunteers donating 49,444 service hours last year.

II. Project Information: Describe your food distribution program. ANSWER ALL QUESTIONS. Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

Golden Harvest serves people who are struggling to get enough food in a 30 county region of Georgia and South Carolina. According to the USDA, these counties are home to 249,826 people who are living in poverty, 81,527 of whom are children and 21,469 of which are seniors. A strong correlation exists between poverty and hunger. The Emergency Meals Program feeds the hungry through a network of more than 300 local hunger relief organizations like food pantries, soup kitchens, and homeless shelters.

III. How do you identify/qualify those in need? How often is the food distribution offered?

Identification/qualification of clients depends on the type of hunger relief program offered. Most food pantries have a simple self-declaration form formatted according to USDA guidelines that includes an income disclosure, while many soup kitchens don't require paperwork. Food distribution schedules vary depending on the needs of the community and capacity of each of our partner agencies. Our Master's Table Soup Kitchen offers a free meal daily. Food Pantries might be open daily, weekly, or monthly, depending on the resources available to them.

IV. How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

In FY 2018, Golden Harvest Food Bank and its partner agencies fed XX # of people, # of which were children and # of which were seniors. We expect to serve even more people this year. Our agency partners track the number of people they serve each day and compile those daily reports into a monthly total that is submitted to the food bank each month.

**2018 S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products)
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.

Line Item	Line Item Description	Requested Amount
Beef Stew	1 pallet w/100 cases, 12 units per case	\$1360.00
Rice, White	1 pallet w/96 cases, 24 units per case	\$955.20
Beans, Pinto Dry	1 pallet w/80 cases, 24 units per case	\$1004.00
Carrots, Sliced-Low Sodium	1 pallet w/85 cases, 24 units per case	\$1185.75
Pasta, Elbow Macaroni	1 pallet w/72 cases, 20 units per case	\$644.40
Ham, Canned	1 pallet w/216 cases, 8 units per case	\$4147.20
Beans, Green – No Salt Added	1 pallet w/102 cases, 24 units per case	\$1009.80
Soup, Chicken Noodle	1 pallet w/100 cases, 24 units per case	\$1050.00
Soup, Vegetable	1 pallet w/100 cases, 24 units per case	\$1125.00
Soup, Tomato	1 pallet w/100 cases, 24 units per case	\$975.00
Grits, White	1 pallet w/78 cases, 12 units per case	\$717.60
TOTAL	Subtotal \$14,173.95 + Freight \$826.05	\$15,000.00



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248674160
June 03, 2011 LTR 4168C E0
58-1466516 000000 00

00019305
BODC: TE

GOLDEN HARVEST FOOD BANK INC
3310 COMMERCE DR
AUGUSTA GA 30909-4417



028804

Employer Identification Number: 58-1466516
Person to Contact: Mrs. Ryan
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your May 24, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in August 1982.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



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Board of Directors

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John Dawkins	Chick-Fil-A
Chris Defnall	Southern Nuclear Operations Company
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Dee Griffin	WJBF News Channel 6
James Heffner	First Community Bank
Amy Holleran	Community Volunteer
Holly Holloway	Community Volunteer
Kevin Horton	University Healthcare System
Omeeka Loggins	Solicitor General's Office
David McDaniel	Morgan Stanley
Travis McNeal	Golden Harvest Food Bank
Mark Newton	Doctor's Hospital
Dagan Sharpe	Queensborough National Bank & Trust
Monique Wynn	5/3 Bank

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	91,907.	55,144.	21,139.	15,624.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,680,739.	1,011,679.	387,524.	281,536.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	342,245.	237,710.	55,230.	49,305.
10 Payroll taxes	158,759.	100,825.	33,373.	24,561.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	93,793.	7,682.	86,111.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	168,733.			168,733.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	218,025.	189,793.	28,232.	
12 Advertising and promotion	95,656.	7,970.		87,686.
13 Office expenses	222,032.	181,661.	11,980.	28,391.
14 Information technology				
15 Royalties				
16 Occupancy	439,719.	420,001.	17,515.	2,203.
17 Travel	20,947.	12,994.	4,909.	3,044.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	5,814.	5,814.		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	302,392.	302,320.		72.
23 Insurance	141,695.	126,729.	13,923.	1,043.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a DISTRIBUTED FOOD	24,729,707.	24,729,707.		
b FOOD PURCHASES	2,952,987.	2,952,987.		
c AUTO AND DELIVERY	68,986.	67,659.	267.	1,060.
d FREIGHT	38,146.	38,146.		
e All other expenses	3,973.	3,973.		
25 Total functional expenses. Add lines 1 through 24e	31,776,255.	30,452,794.	660,203.	663,258.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Golden Harvest Food Bank
 Projected Operating Budget
 Fiscal year 2019
 October 1, 2018 to September 30, 2019



Revenue			% of Total		
Food Donations	\$	26,211,913		82.86%	
City, County, State & Federal Grants	\$	255,000		0.81%	
USDA Reimbursement	\$	280,000		0.89%	
Individual & Corporate Contributions	\$	2,672,500		8.45%	
Church & Civic Organizations	\$	115,000		0.36%	
Foundations	\$	575,000		1.82%	
United Way(s)	\$	62,500		0.20%	
Shared Maintenance Fees	\$	1,132,000		3.58%	
Fund-Raising Activities	\$	299,000		0.95%	
Corporate Sponsorships	\$	-		0.00%	
Rental Income	\$	10,200		0.03%	
Other Revenue	\$	20,350		0.06%	
Total Revenue	\$	31,633,463		100.00%	
Personnel Expenses					
		Total	Program	Management	Fundraising
Salaries	\$	2,122,000	\$ 1,275,205	\$ 466,749	\$ 380,046
Benefits	\$	367,000	\$ 236,782	\$ 68,266	\$ 61,952
Taxes & Workers Compensation	\$	205,809	\$ 145,161	\$ 33,353	\$ 27,295
Sub Total Personnel Expenses	\$	2,694,809	\$ 1,657,148	\$ 568,368	\$ 469,293
Operating Expenses					
		Total	Program	Management	Fundraising
Donated Food Distributed	\$	24,231,665	\$ 24,231,665	\$ -	\$ -
Purchased Food	\$	988,500	\$ 988,500	\$ -	\$ -
Inventory Shrinkage & Depreciation	\$	1,006,050	\$ 1,006,050	\$ -	\$ -
Mortgage interest & site maintenance	\$	76,000	\$ 76,000	\$ -	\$ -
Utilities	\$	193,000	\$ 193,000	\$ -	\$ -
Postage, telecommunications, printing	\$	356,000	\$ 97,248	\$ 2,281	\$ 256,471
Equipment, vehicle maintenance & rental	\$	131,500	\$ 127,674	\$ 825	\$ 3,001
Freight & transportation	\$	195,400	\$ 194,438	\$ 759	\$ 203
Professional services	\$	286,500	\$ 104,143	\$ 105,885	\$ 76,472
Office & warehouse supplies	\$	87,000	\$ 80,405	\$ 2,376	\$ 4,219
Insurance	\$	100,000	\$ 87,466	\$ 12,534	\$ -
Events, volunteers	\$	49,500	\$ 3,733	\$ 20,359	\$ 25,408
Other Costs	\$	80,000	\$ 61,200	\$ 16,226	\$ 2,574
Sub Total Operating Expenses	\$	27,781,115	\$ 27,251,522	\$ 161,245	\$ 368,348
Total Expenses	\$	30,475,924	\$ 28,908,671	\$ 729,613	\$ 837,640
			% of total	% of total	% of total
			95%	2.4%	2.7%
Net Revenue (Loss)		1,157,539			



feeding lives together

- Attachment 6: 2017 Holiday Food Program Grant Report

2017 S. L. Gimbel Foundation Holiday Fund

Grant Report

1. Name of your organization: Golden Harvest Food Bank
2. Grant # - 20170908
3. Grant Period – 12/12/2017-6/12/2018
4. Location of your organization – Augusta, GA
5. Name and title of person completing evaluation – Nathan Krupa – Grant Writer
6. Phone Number – 706-736-1199
7. Email Address – Nkrupa@goldenharvest.org
8. Total number of clients served through this grant funding – est. 1360
9. Approximate volume of food purchased with grant funds - The grant purchased a total of 13,641 lbs. of food, in the form of 9 pallets of assorted product.
10. Describe the project's key outcomes and results based on your goals and objectives - The Emergency Meals program provides food to the hungry in times of crises. The funds provided by the S. L. Gimbel Foundation Fund Holiday Food Grant provided thousands of pounds of shelf stable food to the hungry during the Christmas season. The food were staples that are in high demand: spaghetti, beef stew, pancake mix, beef pasta dinner, pork and beans, sliced carrots, chicken noodle soup, and vegetable soup. This food was distributed to the hungry through our network of agency partners. As a result of this food, people who didn't have the funds to go out and buy food after the holiday season were able to get something to eat.
11. Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals and objectives - The Emergency Meals Program is Golden Harvest Food Bank's primary program and central distribution model. The program did not encounter any unexpected obstacles in procuring or distributing the food provided by this grant.
12. How did you overcome and/or address the challenges and obstacles - With the Emergency Meals Program, Golden Harvest tries to prevent challenges and obstacles before they even happen. We do this thanks to our excellent staff, who work diligently to ensure that good product comes in and goes out to our clients smoothly.
13. Describe any unintended positive outcomes as a result of the efforts supported by this grant - Golden Harvest does not purchase most of the food it distributes, because of the higher cost associated with purchasing when compared with collecting donations. The grant made it possible to acquire food items that are in high demand and much desired by our food pantry partners and our clients. This made it possible to move the food quickly.
14. Briefly describe the impact this grant has had on your organization. - Golden Harvest's mission is "Feeding Lives Together." The grant enabled us to accomplish our mission by procuring high quality, desirable product that our clients enjoyed. The grant was a blessing that enabled Golden Harvest to be a blessing to those in need.
15. Please provide a brief narrative on how the funds were used to fulfill grant objectives. Support documents (receipts or expense reports can be emailed to grant-info@thecommunityfoundation.net or faxed to 9516841911 - The grant funds were used to procure pallets of the following items: spaghetti, beef stew, pancake mix, beef pasta dinner,

pork & beans, sliced carrots, chicken noodle soup, and vegetable soup. This food was brought to our warehouse in Augusta, GA and entered into our inventory system. Food items were selected by our food pantry partners to be included with their orders. Our warehouse technicians pick the product for each order and put it on a pallet for pick up or delivery. Our agency partners take the food and give it to the hungry in our community. The only cure for hunger is food, and this grant allowed us to give out a lot of it. The S. L. Gimbel Foundation Holiday Fund was able to make a huge impact in the lives of families and individuals who were struggling to get enough to eat.

16. Please relate a success story –

Sally jokes happily with a fellow volunteer as she deftly packs a box of food at Sardis Baptist Church Food Pantry. From her sunny demeanor, you would never guess what her family has been through, or that they will be receiving a food assistance themselves at the end of the day.

“This place got us through the hard time, and gave me new hope and new joy,” Sally says. Sally, age 67, is raising her 3 grandchildren after her daughter passed away when the children were small. Just 3 years ago Sally’s husband passed away as well, leaving the family without a source of income.

Then Nancy Cain, the Food Pantry Director at Sardis Baptist Food Pantry, reached out to Sally. “Nancy came to my house and got me and brought me here to the food pantry, she brought me out of myself,” remembers Sally. After receiving help at the food pantry and witnessing the community of caring there, Sally began to volunteer each week helping to pack food after.

“I love it here – it gives me joy to be able to help,” Sally says. “When I think about how blessed I am, seeing the people that love me, I’m so happy.”

Pretty soon, Sally’s two older grandchildren – Janiqua (18) and Daimon (16) – began volunteering every week along with her. In addition to receiving food assistance, the family found support and joy in helping others.

“This food helps us a whole lot,” says Sally. “We get chicken, potatoes, onions, so many good things – I can’t wait to make us a meal when I get the food home.”

Now, with enough nutritious food, Janiqua is excelling in school and applying to attend college in the fall. She was even able to use her volunteer experience at the food pantry as a work-based learning program to help with her college application.

“About half of the people who volunteer are previous clients or current ones,” says Cain; “At least half are families with children, and about two thirds are senior citizens.” The food pantry serves about 300 families each month and works to include healthy foods like meat, dairy, produce.

Barry Jenkins, a retired RN, explains the food pantry’s mission: “This is God’s work – we want to meet the spiritual needs of the people in this community as well as their

bodily needs,” he says. “Sharing the gospel and offering prayers for those who need it is a part of our ministry as well.”

Cain agrees; “When you show people that you care about them, you can really start to make a difference in their life.”

Sardis Baptist Church is only one of the great organizations that powers the food pantry with financial and volunteer support. Sardis Methodist Church, Ellis Chapel Methodist Church, Jubilee Christian Worship Center, and Southern Bank all work together to serve the hungry at this wonderful pantry.

19. Which category best describes your organization? – Basic needs support
20. What is your organizations primary Program Area of Interest? – Food Bank
21. Percentage of clients served through grant in each Ethnic Group Category. Total must equal 100% - 58% African American, 34% Caucasian, 1% Hispanic Latino, 7 % All Ethnicities
22. Approximate percentage of clients served from grant funds in each age category – Children and youth 0-18 – 25%, Adults 18-60 61%, Seniors 61+ - 13%.
23. Approximate percentage of clients served with disabilities from grant funds. – Not tracked.
24. Approximate percentage of clients served in Economic Group – At/Below Poverty Level – 100%
25. Approximate percentage of clients served from grant funds in each population category – Ethnic Minority – 66%, Elderly 13%

Order Invoice



331 Great Circle Road
Nashville, TN 37228
615-329-3491
www.secondharvestmidtn.org

Invoice No	Page
221933	1
Invoice Date	
January 23, 2018	

Bill To:

Golden Harvest Food Bank
3310 Commerce Drive
Augusta, GA 30909-4417
US

Ship To:

Golden Harvest Food Bank
3310 Commerce Drive
Augusta, GA 30909
706-736-1199
US

Order No	Web Order No.	Order Date	Customer No	Loc	Sales Rep
1040218	11257	November 10, 2017	6004	206	57 Out of Area
Customer PO Number	Job No	Ship Via	PPD/COL		
		Proj. Preserve			

Item No	Description	Qty	Qty Shipped/Returned	Unit	UOM	Extended Price
			Qty Backordered	Disc%		
00150A	Spaghetti 112/pallet / 20/16oz	112.0000	112.0000	9.48000	EA	1,061.76
	Bin No: SHIP	112.0000				
6071000A	CO-OP Beef Stew / 24/15 oz	96.0000	96.0000	19.48000	EA	1,870.08
	Bin No: SHIP	96.0000				
9020300A	Co-op Pancake Mix / 15/16 oz	98.0000	98.0000	10.48000	EA	1,027.04
	Bin No: SHIP	98.0000				
881880A	Beef Pasta Dinner / 24/5.6oz	78.0000	78.0000	14.49000	EA	1,130.22
	Bin No: SHIP	78.0000				
272940A	Pork & Beans / 24/16oz	85.0000	85.0000	13.48000	EA	1,145.80
	Bin No: SHIP	85.0000				
577770A	Sliced Carrots / 24/15 oz	85.0000	85.0000	13.98000	EA	1,188.30
	Bin No: SHIP	85.0000				
222570A	Chicken Noodle Soup / 24/10.51oz	100.0000	100.0000	11.03000	EA	1,103.00
	Bin No: SHIP	100.0000				
222550A	Vegetable Soup / 24/10.58oz	100.0000	100.0000	11.78000	EA	1,178.00
	Bin No: SHIP	100.0000				

Please note customer number 6004 on payment. Thank you.

TOTAL WEIGHT 15,014.38

Sale Amount:	9,704.20
Misc./Handling:	0.00
Shipping/Freight:	0.00
Sales Tax:	0.00
SubTotal:	9,704.20
Amount Received:	0.00
Balance Due:	9,704.20

Terms: net 30