

#18



2018 S.L. Gimbel
Foundation Fund Holiday
Food Program Grant
Application

Internal Use Only: Grant : _____

Organization / Agency Information

Organization/Agency Name: Food Bank of Siouxland, Inc.		
Physical Address: 1313 11 th Street, Sioux City, IA 51105		City/State/Zip
Mailing Address: PO Box 985, Sioux City, IA 51102		City/State/Zip
CEO or Director: Linda Scheid, Executive Director		Title:
Phone: 712-255-9741	Fax:	Email: linda@siouxlandfoodbank.org
Contact Person: Linda Scheid, Executive Director		Title:
Phone: 712-255-9741	Fax:	Email: linda@siouxlandfoodbank.org
Web Site Address: www.siouxlandfoodbank.org		Tax ID: 42-1381516

Program / Grant Information

Program/Project Name: BackPack Program: Food for Kids			Amount of Grant Requested: \$15,000
Total Organization Budget: \$1,132,981	Per 990, Percentage of Program Service Expenses (Column B/ Column A x 100): 94.7%	Per 990, Percentage of Management & General Expenses Only (Column C / Column A x 100): .78%	Per 990, Percentage of Management & General Expenses and Fundraising (Column C+D / Column A x 100): 5.3%
Purpose of Grant Request (one sentence): Funding will provide critically needed weekend food sacks to sponsor 94 chronically hungry children during the 2018-2019 school year allowing them to come to school on Monday ready to learn instead of worrying about their hunger and counting down the hours to lunch.			
Gimbel Holiday Grants Received: List Year(s) and Award Amount(s) 2017 - \$10,000; 2015 - \$10,000; 2014 - \$10,000; 2013 - \$10,000			

Signatures

Board President / Chair: (Print name and Title) Stacie Hays, Board President	Signature: 	Date: 11-13-18
Executive Director/President: (Print name and Title) Linda Scheid, Executive Director	Signature: 	Date: 11-13-18

2018 S.L. Gimbel Foundation Fund Holiday Grant Application

Please provide the following information for items I. through III. by answering all questions in ONE PAGE-12 Font. Please be thorough, clear, specific, and concise.

I. Organization/Agency Background: State your mission, vision, purpose, and provide a brief history. What are your core programs and activities? How many people do you serve? How many paid staff, full time and part-time? How many volunteers?

The Food Bank of Siouxland ("FBS"), founded in 1991, is a year-round source of food to approximately 100 nonprofit organizations in Siouxland serving an average of 21,046 people each month. With only 7 full-time and 3 part-time employees and over 1,000 volunteers contributing nearly 4,000 volunteer hours, the FBS solicits and distributes fresh, frozen, boxed, canned, and non-shelf stable foods to our member agencies consisting of food pantries, emergency relief agencies, shelters, day care centers, rehabilitation programs, senior citizen's centers, and other outreach programs. Last fiscal year (FY'18), the Food Bank distributed 2.25 million pounds of food to our 11 county service area (8 in Iowa and 3 in Nebraska) through our primary warehouse distribution program, our Backpack Program: *Food for Kids*, our Mobile Pantry Program: *Food to You*, and our new Mobile School Pantry: *Food for Families*.

II. Project Information: Describe your food distribution program. **ANSWER ALL QUESTIONS.** Explain the community need including demographics, geographic characteristics of the area or community to be served, community conditions and income level. What are the specific activities of the food program?

While hungry children in FBS's service area certainly benefit from our primary warehouse distribution and mobile food pantry programs, childhood hunger in our area is so prevalent that in 2006, we established a special program that focuses exclusively upon this young and suffering segment of our population. Our Backpack Program: *Food for Kids* has grown dramatically since we launched the program twelve years ago. In the 2017-2018 school year, the FBS provided nutritious, child-friendly food to over 1,600 elementary school children in nine (9) area schools on a weekly basis. In the 2018-2019 school year, we have added another school bringing the total to ten (10) schools which have been determined to have extremely high concentrations of poor children, some as much as 100%. The children who benefit from this program are between the ages of 5 through 11 and range from kindergarten through fifth grade. Over 1,000 hours will be logged by volunteers working to fill each of these food sacks with nutritious, child-friendly foods including 2 microwavable meals, 2 individual cereals, a fruit cup, 3 beverages (rotating menu of white milk, chocolate milk, & 100% fruit juice), and a snack.

How do you identify/qualify those in need? How often is the food distribution offered?

Our Backpack Program provides weekend food to chronically hungry children each Friday October through May, before they return home to empty cupboards and few, if any, meals. Over 2,000 students have been identified because they are likely receiving free meals at school during the week (in fact, all ten of the 2018-2019 targeted schools have extremely high concentrations of poor children as determined by free and reduced meal participation in school), and they show signs of chronic hunger on Monday morning as reported/observed by school administrators and teachers.

How many people will be served by the food distribution program (children, youth, adults, seniors)? Please explain how you keep track of number of people served.

Approximately 2,000 elementary students will be served each week of the Backpack Program. Each week each school coordinator reports the number of food sacks needed as indicated by that school's administrators and teachers. Number of students served varies slightly each week as the school administrators and teachers monitor student needs and as the population of the school fluctuates.

**2018 S.L. Gimbel Foundation Fund
Holiday Grant Application**

III. Project Budget

Please provide a detailed line-item budget for your project by completing the budget form below. **The maximum requested amount is \$15,000** or 25% of your operating budget, whichever is less. You can request for less than \$15,000. You may delineate your line items requests per examples below:

- 85% of total request for the purchase of food items only. (Ex. Total request of \$15,000; 85% is \$12,750 for food)
- 15% of total request for female hygiene products and/or diapers. (Ex. Total request of \$15,000; 15% is \$2,250 for diapers and female hygiene products)
- 100% of total request for the purchase of food items
- Canned tuna will not be funded.

Food items must be delineated (i.e. canned vegetables, soup, pasta, dried beans, rice, etc.). For each food item, indicate the cost per unit (pound, carton, case, etc.) and the quantity. See attached example.

Line Item	Line Item Description	Requested Amount
Food Purchased for Backpack Program: <i>Food for Kids</i>	<p>\$235,000 Total Food Cost for 2018-2019 School Year ... Food sacks contain healthy items with nutritional values of protein, calcium, vitamins and grains. Food sacks do NOT contain canned tuna.</p> <p>Request is to cover the Spring 2019 cost of fruit cups and meal cups ordered from Hy-Vee:</p> <p>1) 350 cases (72 units/case) of applesauce (natural, strawberry, & cinnamon) at \$15.12/case (\$0.21 unit cost) = \$5,292</p> <p>2) 880 cases (12 units/case) of pasta meal cups at \$11.40/case (\$0.95/unit cost) = \$10,032</p> <p>(above=\$15,324, the \$324 difference will be funded through other requests/donations)</p>	\$15,000
Food Sack Assembly Sppls	\$2,500	0
Promotional Supplies	\$100	0
Operating Costs	\$3,250 (a % of specific line items)	0
Outreach & Marketing	\$2,267	0
Salaries & Benefits	\$39,349 (.5FTE Program Coordinator: \$15,656; Admin. Support: \$4,238; Operations Support: \$1,671; .3FTE Warehouse Employees x2: \$11,781; Benefits for all above: \$6,002)	0
TOTAL:	\$282,466	\$15,000

IV. Administrative Expenses Percentage

This section calculates how much the organization spent for general management, overhead, indirect items as a percentage of the organization's total expenses. The figures are based on your most current **990 form that you submitted, Part IX Statement of Functional Expenses.**

Management & general expenses (Column C only)	/Total expenses (Column A)	= Administrative Percentage
\$36,183	\$4,649,516	.78%

Spring 2019 Backpack Program: Food for Kids Food Budget
Food Bank of Siouxland

FOOD ITEM	VENDOR	UNITS NEED	FLAVOR	NEEDED PER FLAVOR	UNITS ON HAND	TO BE ORDERED	UNITS PER CASE	CASES ORDERED	UNIT COST	CASE COST	TOTAL	TOTAL COST SPRING 2019
Fruit Cups	Hy-Vee	40,000	Applesauce	40,000	6,280	33,720	72	350	0.2100	\$15.12	\$5,292.00	\$15,324.00
TOTAL HY-VEE FRUIT CUP COST												
\$5,292.00												
Meal / Soup Cups	Hy-Vee	80,000	Pasta Meal Cups	26,667	17,253	9,414	12	880	0.9500	\$11.40	\$10,032.00	\$36,421.68
TOTAL HY-VEE MEAL CUP COST												
\$10,032.00												
Meal/ Soup Cups	Sysco		Chicken Noodle soup	13,333	5,582	7,751	24	420	0.6808	\$16.34	\$6,862.80	\$30,337.68
			Spag & Mtblalls	13,333	5,355	7,978	12	704	0.8550	\$10.26	\$7,223.04	
			Ravioli	13,333	7,294	6,039	12	528	0.8550	\$10.26	\$5,417.28	
			Beefaroni	13,333	0	13,333	12	1,056	0.0000	\$10.26	\$10,834.56	
TOTAL SYSCO MEAL CUP COST												
\$30,337.68												
Meat Stick	Sysco	14,000	Beef Stick	14,000	5,035	8,965	52	300	\$0.3900	\$20.28	\$6,084.00	\$10,248.36
TOTAL CEREAL COST												
\$7,875.00												
Cereal	Food Finders	80,000	Frosted Flakes	13,333	12,085	1,248	300	30	0.1250	\$37.50	\$1,125.00	\$10,248.36
			Fruit Rings	13,333	1,124	12,209	300	60	0.1250	\$37.50	\$2,250.00	
			Multigrain O's	13,333	10,657	2,676	300	30	0.1250	\$37.50	\$1,125.00	
			Rice Crispies	13,333	11,688	1,645	300	30	0.1250	\$37.50	\$1,125.00	
			Cocoa Puffs	13,333	4,230	9,103	300	30	0.1250	\$37.50	\$1,125.00	
			Multigrain Honey O's	13,333	10,590	2,743	300	30	0.1250	\$37.50	\$1,125.00	
			Corn Flakes		1,485		300	0	0.1212	\$0.00	\$0.00	
			Choco Rice		5,085		300	0	0.1212	\$0.00	\$0.00	
			Cinnamon Apple O's		312		300	0	0.1212	\$0.00	\$0.00	
TOTAL CEREAL COST												
\$7,875.00												
Fruit Strips	Food Finders	28,000	Strawberry	14,000	5,731	8,269	55	151	\$0.1740	\$9.57	\$1,445.07	\$4,804.80
			Apple Straw W/melon	14,000	8,670	5,330	55	97	\$0.1740	\$9.57	\$928.29	
TOTAL FRUIT STRIP COST												
\$2,373.36												
Juice	Project Preserve	14,000	Apple	14,000	9,772	4,228	40	112	0.2145	\$8.58	\$960.96	\$4,804.80
			Fruit Punch	28,000	19,374	8,626	40	224	0.2145	\$8.58	\$1,921.92	
			Grape	14,000	6,749	7,251	40	224	0.2145	\$8.58	\$1,921.92	
TOTAL JUICE COST												
\$4,804.80												
<i>*must meet 10 pallet min</i>												
TOTAL											\$66,798.84	

2017 S.L. Gimbel Holiday Food Grant Final Evaluation Report
Questions 1-16 are required and must be completed

1. Name of your organization.

Food Bank of Siouxland, Inc.

2. Grant #

20170902

3. Grant Period

12/12/17 to 6/12/18

4. Location of your organization (City and State)

Sioux City, IA

5. Name and Title of person completing evaluation.

Jennifer Hart, Development Director

6. Phone Number:

712-255-9741

7. Email address.

jennifer@siouxlandfoodbank.org

8. Total number of clients served through this grant funding:

1,639

9. Approximate volume of food purchased with grant funds? (i.e 10 lbs of fresh produce; 1000 boxes; 10 cases, etc)

995 cases of shelf stable milk (27-8oz milks per case)

10. Describe the project's key outcomes and results based on your goals and objectives:

The goal of the Backpack Program for the 2017-2018 school year was to serve children in nine elementary schools that have extremely high concentrations of poor children. A total of 52,450 food sacks were distributed from October 2017 to May 2018 in these nine schools. On average, 1,639 students were served on a weekly basis. This program continues to be a success and we will be adding a tenth school in the 2018-2019 school year.

11. Please describe any challenges/obstacles the organization encountered (if any) in attaining stated goals & Objectives.

Fine-tuning of the program happened in the 2015-2016 school year and the feedback from students, teachers, and administrators remains positive. We have not experienced any challenges/obstacles in the program for the 2017-2018 school year.

12. How did you overcome and/or address the challenges and obstacles?

n/a

13. Describe any unintended positive outcomes as a result of the efforts supported by this grant.

As a result of the continued success of the Backpack Program: *Food for Kids*, the program will continue to grow in the 2018-2019 school year with the addition of another school. The need continues to be great in our community, and we are excited to be able to reach even more students in need of the foods for the weekend, and proud to be able to tell our donors that every penny given to this effort truly reaches a student in need.

14. Briefly describe the impact this grant has had on your organization.

This grant helps us sustain our efforts to provide essential nutrition to a very vulnerable population: hungry children. Our Backpack Program provides weekend food to chronically hungry children each Friday October through May, before they return home to empty cupboards and few, if any, meals. Children between the ages of 5 through 11 in kindergarten through fifth grade are eligible for food sacks through this program. During the grant period, a total of 52,450 food sacks were distributed to these children that show chronic signs of hunger.

15. Please provide a brief narrative on how the funds were used to fulfill grant objectives. Support documents (receipts or expense reports) can be emailed to klampert@thecommunityfoundation.net or faxed to 951-684-1911.

The food sacks distributed to the food insecure children contain nutritious, child-friendly food including: two microwavable meals, two shelf stable milks, two individual sized cereals, a fruit cup, a 100% juice box, and either a beef stick or a fruit strip.

This \$10,000 grant was specifically used to purchase shelf stable milk during the second semester of school. The grant covered two thirds of the \$15,684 invoice from Diversified Foods. The invoice will be emailed for your records.

16. Please relate a success story.

The nine schools distribute the food sacks to the children, so we do not have the direct contact. However, we know from our surveys that the children value the sacks and they feel they are important, and most have already eaten all the food by Saturday night.

We also survey the teachers and administrators. When asked if they felt they could see improvements in the children receiving food sacks, 33.3% saw improved focus in the classroom, 29.2% saw reduced hunger signs in the children on Mondays, 25% saw improved academic performance, and 20.8% saw improved attendance. One of their comments brought a wide smile to our faces: "I have one student who gets so excited when it's 'food bag day'."

Questions 17-25 are optional questions and relate to demographic information on clients served. This helps us provide a broader picture of your organization and populations being served.

(Q17-18 optional space to relate additional success stories)

19. Which category best describes your organization. Please choose only one.

Basic Needs Support

20. What is your organizations primary Program Area of Interest?

Food Bank

21. Percentage of clients served through grant in each Ethnic Group Category. Total must equal 100%

8% African American

5% Asian/Pacific

26% Caucasian

5% Native American

48% Hispanic Latino

5% all ethnicities

1% other

2% unknown

22. Approximate percentage of clients served from grant funds in each age category.

100% - children ages 06-12 years of age

23. Approximate percentage of clients served with disabilities from grant funds.

We do not collect this information.

24. Approximate percentage of clients served in Economic Group

100% - at/below poverty level

25. Approximate percentage of clients served from grant funds in each population category.

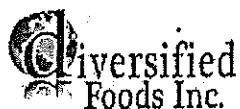
100% - students

DIVERSIFIED FOODS		Pack	Size	MGF #	Number of Cases Ordered	Number of Cases Received (if Different)	Number of Units	Cost Per Case	Total Cost	Cost Per Unit
BP MILK, CHOCOLATE	27	8 OZ	BP 100	840		22,680	\$ 10.10	\$ 8,484.00	0.3741	
BP MILK, WHITE	27	8 OZ	BP 101	720		19,440	\$ 10.00	\$ 7,200.00	0.3704	
TOTAL:									\$ 15,684.00	

Date Expected: 1/29/2018

Date received: 1/29/18

Date entered in Primarius: 1/31/18



Invoice

Diversified Foods Inc
 3115 6th Street
 Metairie, LA 70002
 (504) 831-6651

Invoice Number: 0340760-IN
 Invoice Date: 1/31/2018
 Invoice Due Date 2/21/2018
 Order Number: 0113386
 Order Date 1/12/2018

Customer Number: 30-F6502

Sold To:

Food Bank of Siouxland, Inc.
 1313 11th Street
 Sioux City, IA 51105

Confirm To:

Debbie Hubbard

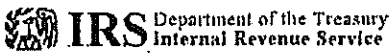
Ship To:

Food Bank of Siouxland, Inc.
 1313 11th Street
 Sioux City, IA 51105

Customer P.O.	Ship VIA	F.O.B.	Terms
LS01118			Net 21 Days

Item Code	Item Description	Shipped	Price	Amount
10186	27x8 DAIRY PURE 1%WhiteMilk	720.00 CS	\$10.0000	\$7,200.00
10211	27x8 TRUMOO FFChocolateMilk	840.00 CS	\$10.1000	\$8,484.00

Net Invoice: 15,684.00
 Less Discount: 0.00
 Freight: 0.00
 Sales Tax: 0.00
 Invoice Total: 15,684.00



OGDEN UT 84201-0038

In reply refer to: 0437772883
May 08, 2008 LTR 4168C E0
42-1381516 000000 00 000
00030625
BODC: TE

FOOD BANK OF SIOUXLAND INC
PO BOX 985
SIOUX CITY IA 51102-0985856



009755

Employer Identification Number: 42-1381516
Person to Contact: S. Milligan
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your request of Apr. 29, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in September 1994, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Deborah Bingham
Accounts Management I

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
P O BOX A-3290 DPN 22-2
CHICAGO, IL 60690

DEPARTMENT OF THE TREASURY

Date: SEP 19 1994

SIOUXLAND TRI-STATE FOOD BANK INC
P O BOX 985
SIOUX CITY, IA 51102

Employer Identification Number:
42-1331514
Case Number:
364028003
Contact Person:
MS. L. DANIELS
Contact Telephone Number:
(312) 896-6532
Accounting Period Ending:
December 31
Form 990 Required:
YES
Addendum Applies:
NO

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3).

We have further determined that you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

As of January 1, 1984, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

Donors may deduct contributions to you as provided in section 170 of the

SIouxLAND TRI-STATE FOOD BANK INC

Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of Code sections 2055, 2106, and 2522.

Contribution deductions are allowable to donors only to the extent that their contributions are gifts, with no consideration received. Ticket purchases and similar payments in conjunction with fundraising events may not necessarily qualify as deductible contributions, depending on the circumstances. See Revenue Ruling 67-246, published in Cumulative Bulletin 1967-2, on page 104, which sets forth guidelines regarding the deductibility, as charitable contributions, of payments made by taxpayers for admission to or other participation in fundraising activities for charity.

In the heading of this letter we have indicated whether you must file Form 990, Return of Organization Exempt From Income Tax. If Yes is indicated, you are required to file Form 990 only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. A penalty of \$10 a day is charged when a return is filed late, unless there is reasonable cause for the delay. However, the maximum penalty charged cannot exceed \$5,000 or 5 percent of your gross receipts for the year, whichever is less. This penalty may also be charged if a return is not complete, so please be sure your return is complete before you file it.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

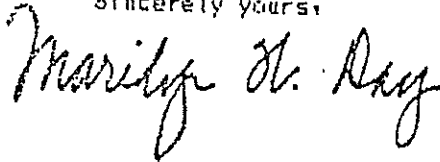
If we have indicated in the heading of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

SIOUXLAND TRI-STATE FOOD BANK INC

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,

A handwritten signature in cursive script that reads "Marilyn W. Day". The signature is written in dark ink and is positioned above the typed name.

Marilyn W. Day
District Director

Food Bank of Siouxland
2018 Board of Directors

<u>Board of Directors</u>	<u>Firm</u>	<u>Title</u>	<u>Term Ends</u>
Stacie Hays, President	Morningside College	Career Counselor	Dec. 2020 (2)
Doug Collins, Vice President	Radiant Life Community Church	Pastor	Dec. 2019 (1)
Jared Von Bank, Treasurer	Cargill	Facility Leader	Dec. 2020 (2)
Jason Sweitzer, Secretary	CF Industries	Maintenance Technician	Dec. 2020 (2)
Mark Eganhouse, Past President	Wells	Vice President of Supply Chain	Dec. 2020 (2)
Lee Bobier	Woodhouse Auto Family	Sales Manager	Dec. 2019 (1)
Matt Campbell	Central Bank	Vice President-Commercial Loan Officer	Dec. 2019 (1)
Rob Costello	City of Hinton	Public Works Director	Dec. 2019 (1)
Ryan Gehling	Great West Casualty	Underwriting Supervisor	Dec. 2019 (2)
Tyler Hayden	Water Engineering, Inc.	Regional Sales Specialist	Dec. 2020 (1)
Brooke Hensley	KTIV	Local Sales Manager	Dec. 2019 (1)
Zac Johannsen	185th ARW	Major, Director of Personnel	Dec. 2019 (2)
Kelsey Meacham	Sioux City Schools	Teacher	Dec. 2020 (1)
Marc Obbink	Manley & Obbink, Chiropractic and Acupuncture	Chiropractor	Dec. 2018 (2)
Matt Raveling	Tyson	Operations Manager	Dec. 2020 (2)
Robbie Rohlena	Koated Kernels	Manager	Dec. 2018 (2)
Allison Skouge	Hy-Vee	Manager, Store Operations	Dec. 2020 (2)
Dale Tigges	Vriezelaar, Tigges, Edginton, Bottaro, Boden & Ross, LLP	Attorney/Partner	Dec. 2020 (2)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX.

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	3,490,104.	3,490,104.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees	71,170.	37,458.	14,983.	18,729.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7 Other salaries and wages.	262,924.	194,678.	8,385.	59,861.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits	27,786.	19,306.	1,944.	6,536.
10 Payroll taxes	27,302.	18,970.	1,910.	6,422.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	15,311.	7,656.	7,655.	0.
d Lobbying				
e Professional fundraising services. See Part IV, line 17	115,357.			115,357.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	600.	600.	0.	0.
12 Advertising and promotion				
13 Office expenses	7,209.	7,209.	0.	0.
14 Information technology				
15 Royalties				
16 Occupancy	40,887.	40,887.	0.	0.
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	6,870.	6,870.	0.	0.
20 Interest	230.	0.	230.	0.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	52,172.	52,172.	0.	0.
23 Insurance	15,384.	10,689.	1,076.	3,619.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <u>DELIVERY</u>	461,570.	461,570.	0.	0.
b <u>REPAIR AND MAINTENANCE</u>	24,532.	24,532.	0.	0.
c <u>WAREHOUSE SUPPLIES</u>	13,448.	13,448.	0.	0.
d <u>MEMBERSHIP DUES</u>	3,457.	3,457.	0.	0.
e All other expenses	13,203.	13,203.	0.	0.
25 Total functional expenses. Add lines 1 through 24e.	4,649,516.	4,402,809.	36,183.	210,524.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Food Bank of Siouxland
FY 2019 Operating Budget

OPERATING INCOME		
Unrestricted Income		
Direct Mail	\$266,526	
General Donations	\$262,735	
Planned Gifts/Bequests	\$0	
Corporate Campaigns	\$20,000	
Grants	\$2,000	
Special Events	\$120,300	
Subtotal Unrestricted Income		\$671,561
Restricted Income		
Direct Mail	\$43,091	
General Donations	\$29,165	
Planned Gifts/Bequests	\$0	
Corporate Campaigns	\$95,000	
Grants	\$86,500	
Special Events	\$15,000	
Subtotal Restricted Income		\$268,756
Other Income		
Delivery Fee Income	\$21,000	
Shared Maintenance Fee Income	\$206,700	
Linen Closet	\$20,400	
Commodity Reimbursement	\$31,000	
Miscellaneous Income	\$3,000	
Rental Income	\$7,219	
Subtotal Other Income		\$289,319
TOTAL OPERATING INCOME		\$1,229,636
OPERATING EXPENSES		
SHARED MAINT. FEES		
AGENCY PURCHASING	\$222,000	
LINEN CLOSET PURCHASING	\$20,400	
BACKPACK PROGRAM PURCHASING	\$235,000	
GRANT FUNDED PURCHASING	\$0	
Subtotal Shared Maint. Fees		\$477,400
TRANSPORTATION EXPENSE		\$60,000
BUILDING MAINT & REPAIR		\$5,000
COMPUTER EXPENSE		\$14,079
EQUIPMENT REPAIR		\$8,000
ADVERTISING		\$0
OFFICE EXPENSE		\$6,800
WAREHOUSE SUPPLY		\$14,500
TRAVEL		\$3,800
MEALS & ENTERTAINMENT		\$825
CONTRACT LABOR		\$600
MEMBERSHIPS/DUES		\$8,850
PROFESSIONAL FEES		\$17,000
FUNDRAISING EXPENSE		\$111,800
BACKPACK PROGRAM		\$2,500
GARBAGE SERVICE		\$800
INSURANCE		\$18,710
HEALTH INSURANCE		\$21,600
RETIREMENT EXPENSE		\$7,800
MILEAGE REIMBURSEMENT		\$3,000
PAYROLL		\$382,650
PAYROLL-TAXES		\$29,273
PEST CONTROL		\$4,400
POSTAGE & SHIPPING		\$3,800
PRINTING		\$200
CONFERENCE/SEMINARS		\$2,000
STRATEGIC PLAN		\$0
TELEPHONE		\$4,400
UTILITIES		\$35,000
UNIFORMS		\$750
MISC EXPENSE		\$200
TOTAL OPERATING EXPENSES		\$1,245,737
NET INCOME LESS EXPENSES		(\$16,101)